

DFW Concessions Request For Information (RFI)



Dallas Fort Worth International Airport
September 17, 2026

Today's Agenda

Welcome

DFW Overview & DFW
Concessions

Design and Construction

Pad Site E Visit

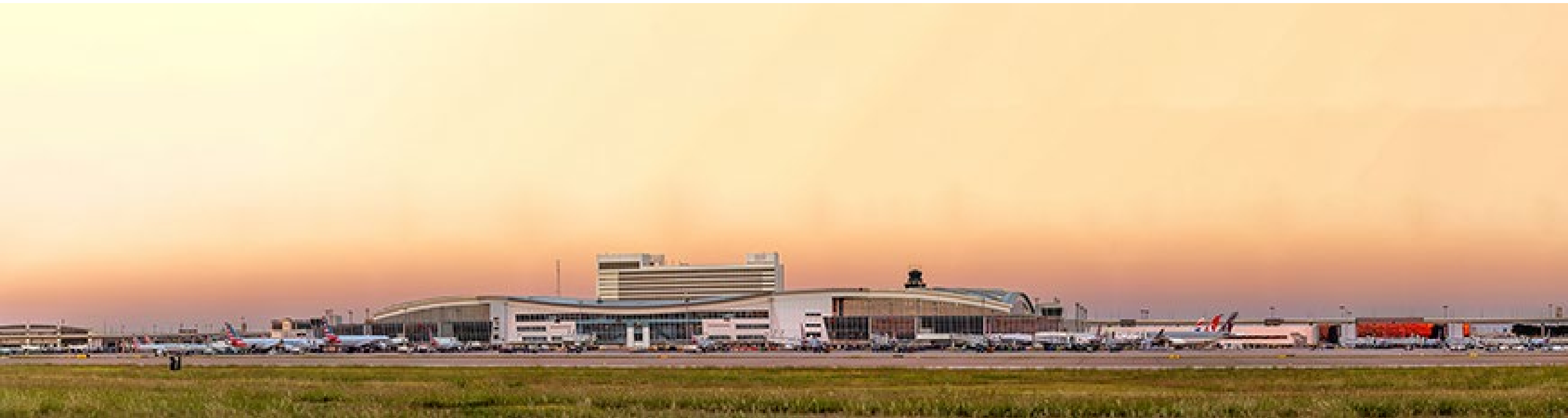
Q&A

Closing Remarks



Our Vision: Travel. Transformed.

Our Mission: We discover new ways to care for our customers, inspire our employees, and strengthen our communities to create an exceptional Airport experience. **Every. Day.**



17 Miles

From Owner Cities
Dallas & Fort Worth





DFW DALLAS
FORT WORTH
INTERNATIONAL
AIRPORT

BY THE NUMBERS

LIKE A CITY - DFW has its own

- Zip code
- City designation
- Police
- Fire and Emergency Medical Departments

DFW COVERS
MORE THAN
26.9
SQ. MILES
Larger than Manhattan

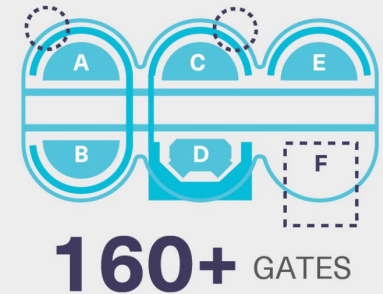
DFW AIRPORT
BOARD EMPLOYEES



ON-AIRPORT
EMPLOYEES APPROXIMATELY
60,000

7 TOTAL RUNWAYS

5 TERMINALS
(Expansions Underway)



4th in the world
for **passengers**

85.7M - Airports Council International (ACI) 2025

86.3M
Passengers
FY2025

3rd in the world
for **operations**

743K - ACI 2025

746K
Operations
FY2025



Largest **Carbon
Neutral Airport**
in the world

First Carbon Neutral Airport
in North America



BEST LARGE AIRPORT
in North America for
Customer Satisfaction
-4 years in a row

TOTAL **CARGO**

856,352
U.S. TONS
FY2025

33 PASSENGER
AIRLINES

DOMESTIC: **13**
FOREIGN FLAG: **20**

19 CARGO
AIRLINES

2nd in total
destinations

U.S. airports, March 2026



193
DOMESTIC
DESTINATIONS

Every major city
in the continental
United States can
be accessed within

FOUR
HOURS

DFW Forward »»

\$12B Capital Plan
Underway

180+ Projects
Terminal Expansions
Airfield Enhancements
Roadway Improvements

ECONOMIC IMPACT

\$78 Billion Total Economic Impact
(Gross Product)

\$48 Billion Payroll Supported

684,000 Jobs Supported

\$18 Billion Visitor Spending

Tax Revenue
State

\$5 Billion

Local

\$3 Billion

Concessions by the numbers



120+ restaurants



80+ retail locations



20+ amenities services



Concessions

WHAT WE DO
Every day.

TRANSFORMED. >>>

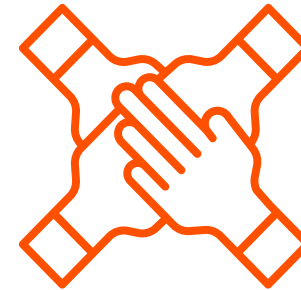
Position **DFW** as the **Airport of choice** with opportunities that boost revenue and create customer-centric spaces that reflect and uplift the community.



GENERATE
NON-AERONAUTICAL
REVENUE

\$1.3B Gross Receipts

AIRPORT OF CHOICE **280** LEASED Locations



46 New Leases

311,000 SQFT
Concession Space
(+80% by 2030)

3 New Lounges

25 RAC Projects

37 Midterm Refurbs



54 Locations
opportunities

CREATE **OPPORTUNITY**



CUSTOMER SATISFACTION

Mastering the
Basics

280 Locations
3,000 Inspections
4,500 Mystery Shops

DFW

Enjoy, Relax, Remember

We're not just filling spaces - we're designing **experiences** across multiple terminals that align with each passenger profile, each terminal's unique travel patterns, and revenue targets. The strategy is data-led, customer-focused, and built to balance **operational ease** and **revenue reliability** with **memorable experiences** that differentiate DFW.



RFI – F&B Pad Site

August 2026

Pad Site E: 1.25 acres

An opportunity to anchor this growing mixed-use environment with a **full-service restaurant** that complements and supports Southgate Plaza’s continued expansion.

Demographics (Source: ESRI)		
5 Mile Radius	2020	2025
Population	230,872	235,079
Households	80,613	99,013
Avg. Income	\$66,400	\$74,893
Passengers	6,309,451	6,379,291

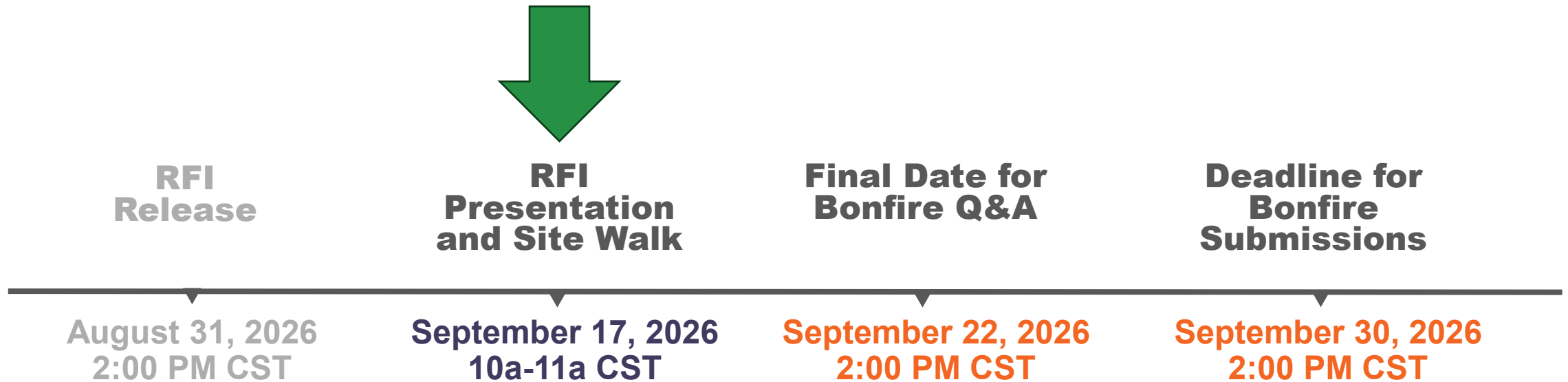
DFW strives to involve small businesses, and a small-business goal may be implemented.

¹⁰ Subject to change.



RFI Schedule

The Dallas/Fort Worth (“DFW”) International Airport Board (“Board”) utilizes Bonfire as its procurement platform. Please see the schedule below for this RFI.



Pad Site E

Page 5: IV Instructions

1

Submit Through Bonfire

All responses exclusively through the DFW Bonfire e-Procurement Platform (Bonfire)

2

Meet the Deadline

Responses shall be submitted no later than the due date and time stated in Bonfire. Late submissions will not be accepted.

3

Monitor Updates

Any revisions, clarifications, or addenda to this RFI will be published on Bonfire.

Firms are responsible to monitor the platform.

Information Requested

Page 6-9: Firms should structure their response to the RFI around the following:



**Company
Information**



**Interest &
Strategic
Alignment**



**Concept &
Market Fit**



**Development
Experience**



**Financial
Readiness**



**Market
Feedback**

Design and Construction

- Tenant Design Manual
- Design Review - Schedule
- Construction Meetings
- Field Decisions
- Changes



DESIGN CRITERIA MANUAL

Published
January 2026

Design and Construction

- Owner Engagement
- Contractual Requirements
- Regulatory Requirements
- Environmental Impacts
- Site Visits
- Lead Times



RFI – F&B Pad Site

August 2026

Pad Site E: Access

The site is accessed either from Rental Car Drive or from the International Parkway Service road.

A new curb-cut directly from the service road will not be permitted
Surface parking needs to be included in your proposed site plan

Rental Car Drive > South Gate Ave > Global Drive

Rental Car Drive > S. 24th St > Global Drive

I.P.S.R. > Innovation Dr > South Gate Ave > Global Drive

I.P.S.R. > Aviation Drive > Connection Ave

I.P.S.R.> Rental Car Drive > South Gate Ave > Global Dr

Hyatt House Opening 3rd quarter 2027



Questions

2026 Concessions
Request for Information
Satisfaction Survey



Pad Site E Site Walk

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