



FALL INSTITUTE

Scottsdale, AZ | Oct 23-25

Set in the backdrop of the beautiful Westin Kierland Resort in Scottsdale, Arizona, the 2025 Fall Institute brings together physicians at all levels interested in transforming healthcare by becoming better leaders. Through our skills-building leadership courses, invigorating networking experiences and career-enhancing professional development opportunities, attendees will leave recharged and equipped with new skills, insights and connections for creating broader levels of positive transformation in healthcare.

Review the event details and course offerings via the links below:

[Event Details & Registration](#)

[Course Descriptions](#)

[Book Hotel Room](#) | Special room rate expires at 5PM MST, Tuesday, Sept. 30, 2025

[The Westin Kierland Resort & Spa](#) | 6902 East Greenway Parkway | Scottsdale, AZ 85254, US

COURSE	CME	Thursday, Oct. 23	Friday, Oct. 24	Saturday, Oct. 25
Fundamentals of Physician Leadership: Series <small>Online courses included in bundle: Finance (7 CME) & Quality (7 CME)</small>	35			
Fundamentals of Physician Leadership: Negotiation	7	9:00 -4:15 PM		
Fundamentals of Physician Leadership: Communication	7		8:00 – 2:15 PM	
Fundamentals of Physician Leadership: Influence	7			9:15 – 4:30 PM
Finance – Budgeting and Forecasting	5	9:00 – 4:15 PM		
Revolutionizing Healthcare by Leveraging AI	7	9:00 – 4:15 PM		
Mastering Emotional Intelligence	7	9:00 – 4:15 PM		
The Self Coaching Team	7	9:00 – 4:15 PM		
Managing Physician Performance (2 Days)	14	9:00 – 4:15 PM	8:00 – 2:15 PM	
Essentials of Health Law	8		8:00 – 2:15 PM	
Advanced Negotiation Strategies	7		8:00 – 2:15 PM	
Science of High Reliability	10		8:00 – 2:15 PM	9:15 – 4:30 PM
Healthcare Operations Management Academy (2 Days)	14		8:00 – 2:15 PM	9:15 – 4:30 PM
Advanced Managing Physician Performance	7			9:15 – 4:30 PM
Resolving Conflict	7			9:15 – 4:30 PM
Vanguard <small>(By Invitation Only)</small>	7	9:00 – 4:15 PM		

Take advantage of our special pricing options:

- **Early Bird Rate:** available through July 15
- **Advanced Rate:** available from July 16 through September 15
- **Standard Rate:** applies after September 15

2025 Fall Cohorts Now Enrolling

[Explore CMO Academy](#)

[Explore CEO Academy](#)

American Association for Physician Leadership

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