## 2025 Fall Institute | October 23-25, 2025

### **THURSDAY, OCTOBER 23**

7:00 - 8:00 AM Breakfast • First Timer Breakfast (Kierland 4)

8:00 - 8:45 AM Welcome and Announcements by Peter

9:00 - 10:30 AM Morning Session

10:30 - 10:45 AM Networking Coffee Break

10:45 AM - 12:15 PM Morning Session

12:15 - 1:30 PM Lunch

12:30 - 1:15 PM Lunch 'n Learn Sessions • University Partners/CPE Presentations

1:30 - 2:45 PM Afternoon Session

2:45 - 3:00 PM Networking Coffee Break

3:00 - 4:15 PM Afternoon Session

4:30 - 5:30 PM Communities of Practice

5:30 - 6:30 PM Welcome Reception (Drinks Only)
6:30 PM Sponsor Dinners (By Invitation Only)

#### FRIDAY, OCTOBER 24

7:00 - 8:00 AM Breakfast • Thought Leadership Session

7:15 - 7:45 AM AAPL Group Membership Presentation (Optional)

8:00 - 9:45 AM Morning Session

9:45 - 10:00 AM Networking Coffee Break

10:00 AM - 12:00 PM Morning Session

12:00 - 1:00 PM Lunch • Meet the Authors (12:15-12:45 PM)

1:00 - 2:15 PM Afternoon Session

3:00 - 6:00 PM Golf Outing • Pickleball • Sound Bath

6:00 - 7:30 PM Sunset Social • CMO Academy Recognition

#### **SATURDAY, OCTOBER 25**

7:00 - 8:00 AM Breakfast • Thought Leadership Session

8:00 - 9:00 AM Communities of Practice

9:15 - 10:30 AM Morning Session

10:30 - 10:45 AM Networking Coffee Break

10:45 AM - 12:00 PM Morning Session

12:00 - 1:00 PM Lunch

1:00 - 2:30 PM Afternoon Session

2:30 - 2:45 PM Networking Coffee Break

2:45 - 4:30 PM Afternoon Session



Leadership is Learned





# FALL INSTITUTE

# Scottsdale, AZ | Oct 23-25

Set in the backdrop of the beautiful Westin Kierland Resort in Scottsdale, Arizona, the 2025 Fall Institute brings together physicians at all levels interested in transforming healthcare by becoming better leaders. Through our skills-building leadership courses, invigorating networking experiences and career-enhancing professional development opportunities, attendees will leave recharged and equipped with new skills, insights and connections for creating broader levels of positive transformation in healthcare.

### Review the event details and course offerings via the links below:

**Event Details & Registration** 

**Course Descriptions** 

Book Hotel Room | Special room rate expires at 5PM MST, Tuesday, Sept. 30, 2025

The Westin Kierland Resort & Spa | 6902 East Greenway Parkway | Scottsdale, AZ 85254, US

COURSE	CME	Thursday, Oct. 23	Friday, Oct. 24	Saturday, Oct. 25
Fundamentals of Physician Leadership: Series Online courses included in bundle: Finance (7 CME) & Quality (7 CME)	35			
Fundamentals of Physician Leadership: Negotiation	7	9:00 -4:15 PM		
Fundamentals of Physician Leadership: Communication	7		8:00 – 2:15 PM	
Fundamentals of Physician Leadership: Influence	7			9:15 – 4:30 PM
Finance – Budgeting and Forecasting	5	9:00 – 4:15 PM		
Revolutionizing Healthcare by Leveraging Al	7	9:00 – 4:15 PM		
Mastering Emotional Intelligence	7	9:00 – 4:15 PM		
The Self Coaching Team	7	9:00 – 4:15 PM		
Managing Physician Performance (2 Days)	14	9:00 – 4:15 PM	8:00 – 2:15 PM	
Essentials of Health Law	8		8:00 – 2:15 PM	
Advanced Negotiation Strategies	7		8:00 – 2:15 PM	
Science of High Reliability	10		8:00 – 2:15 PM	9:15 – 4:30 PM
Healthcare Operations Management Academy (2 Days)	14		8:00 – 2:15 PM	9:15 – 4:30 PM
Advanced Managing Physician Performance	7			9:15 – 4:30 PM
Resolving Conflict	7			9:15 – 4:30 PM
Vanguard (By Invitation Only)	7	9:00 – 4:15 PM		

### Take advantage of our special pricing options:

- Early Bird Rate: available through July 15
- Advanced Rate: available from July 16 through September 15
- Standard Rate: applies after September 15

2025 Fall Cohorts Now Enrolling
Explore CMO Academy
Explore CEO Academy