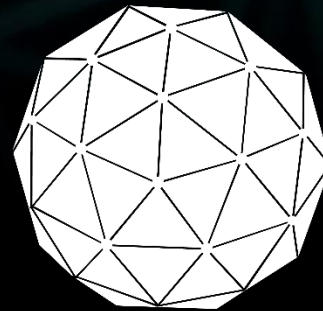


TRADE COMMISSIONER SERVICE Oil & Gas Industry Training

March 7, 2024

CRIN

Clean Resource
Innovation Network



PTAC

PETROLEUM TECHNOLOGY
ALLIANCE CANADA



AGENDA

| | | |
|--------------|--|---|
| 9:00 AM EST | Introduction & Land Acknowledgement | Jordan Reeves, Export Sectors and High-Intensity Services Bureau, Global Affairs Canada |
| 9:05 AM EST | Global Outlook | Marc Godin, Director of Technology, PTAC |
| 9:25 AM EST | Regulations & Incentives | Lindsay Campbell, Senior Advisor Carbon Strategies, Validere |
| 9:40 AM EST | Q&A | Marc Godin and Lindsay Campbell |
| 9:45 AM EST | Energy Transition Innovation Ecosystem in Canada Key technology participants and areas | Glen McCrimmon, CRIN, Soheil Asgarpour, past CRIN Methane Theme Lead |
| 10:30 AM EST | Reference Tools | Glen McCrimmon, CRIN |
| 10:40 AM EST | Break | |
| 10:50AM EST | Canadian Energy CleanTech Directory Overview | Bruce Peachey, Senior Technology Advisor, PTAC |
| 11:50AM EST | Closing Remarks | Global Affairs Canada |
| 12:00PM EST | Adjournment | |

Global Outlook

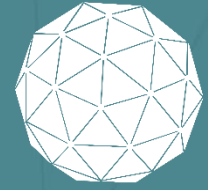


Global Energy Perspectives Transition to Net-Zero

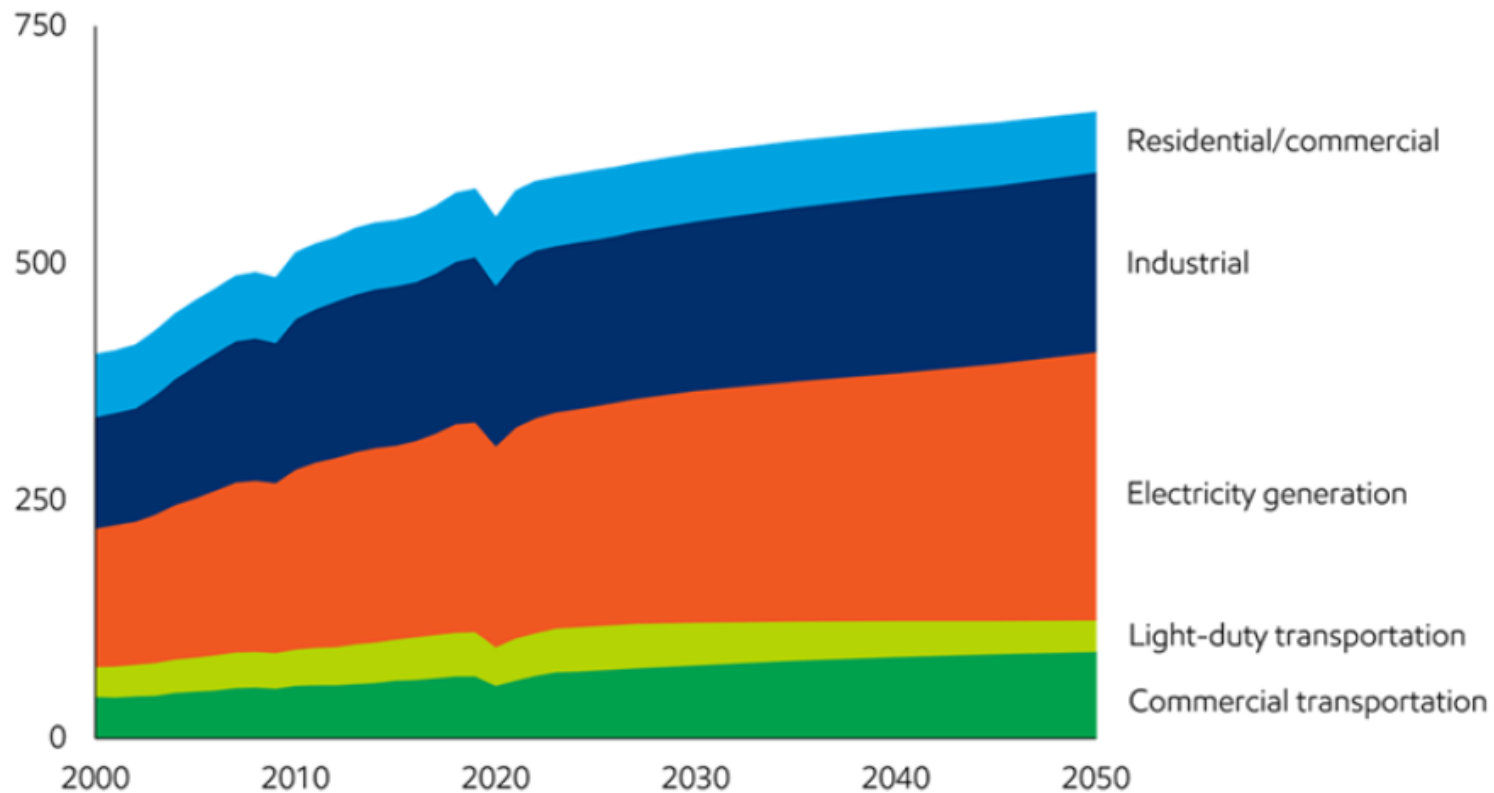
Marc Godin, Director of Technology, Petroleum
Technology Alliance Canada



Global Energy Demand by Sector



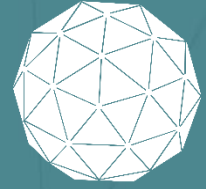
Primary energy – Quadrillion Btu



Growth 2021-2050

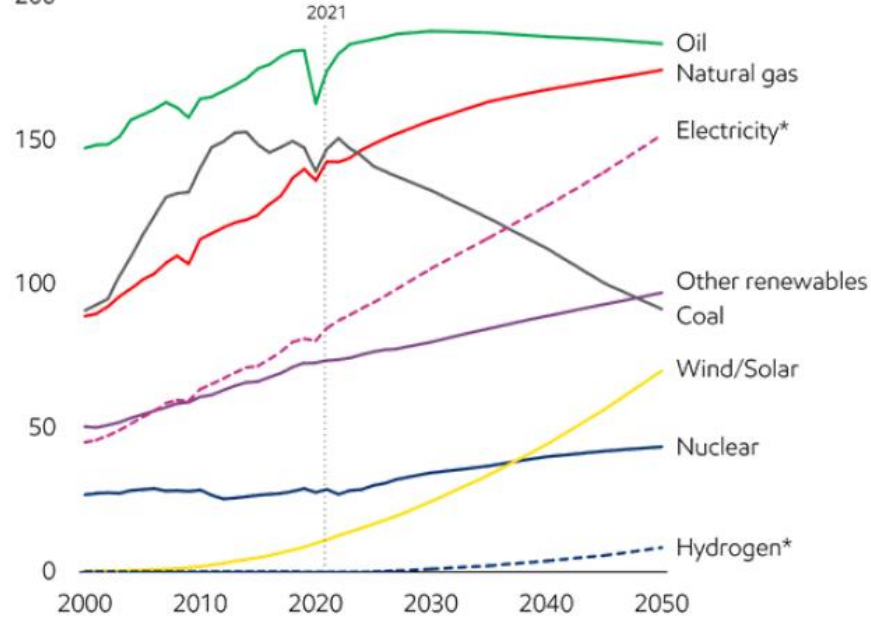


Global Energy Demand by Fuel

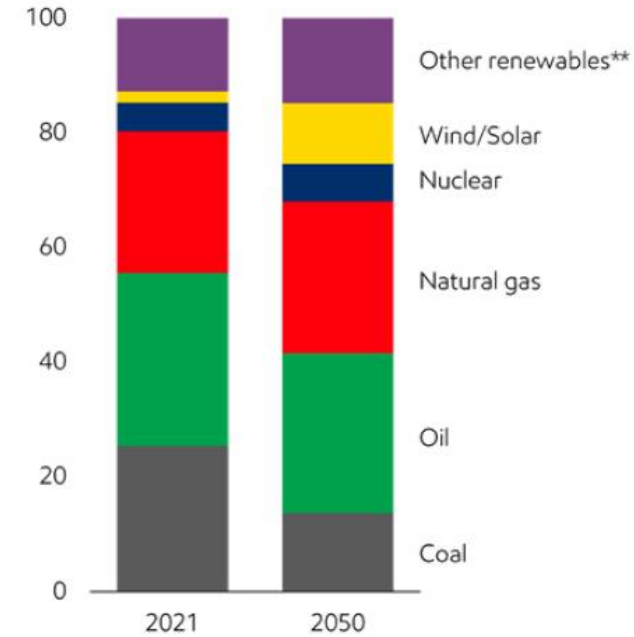


Global energy demand by fuel

Primary energy- Quadrillion Btu
200



Percent of primary energy

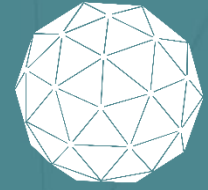


* Electricity and Hydrogen are secondary energies derived from the primary energies shown

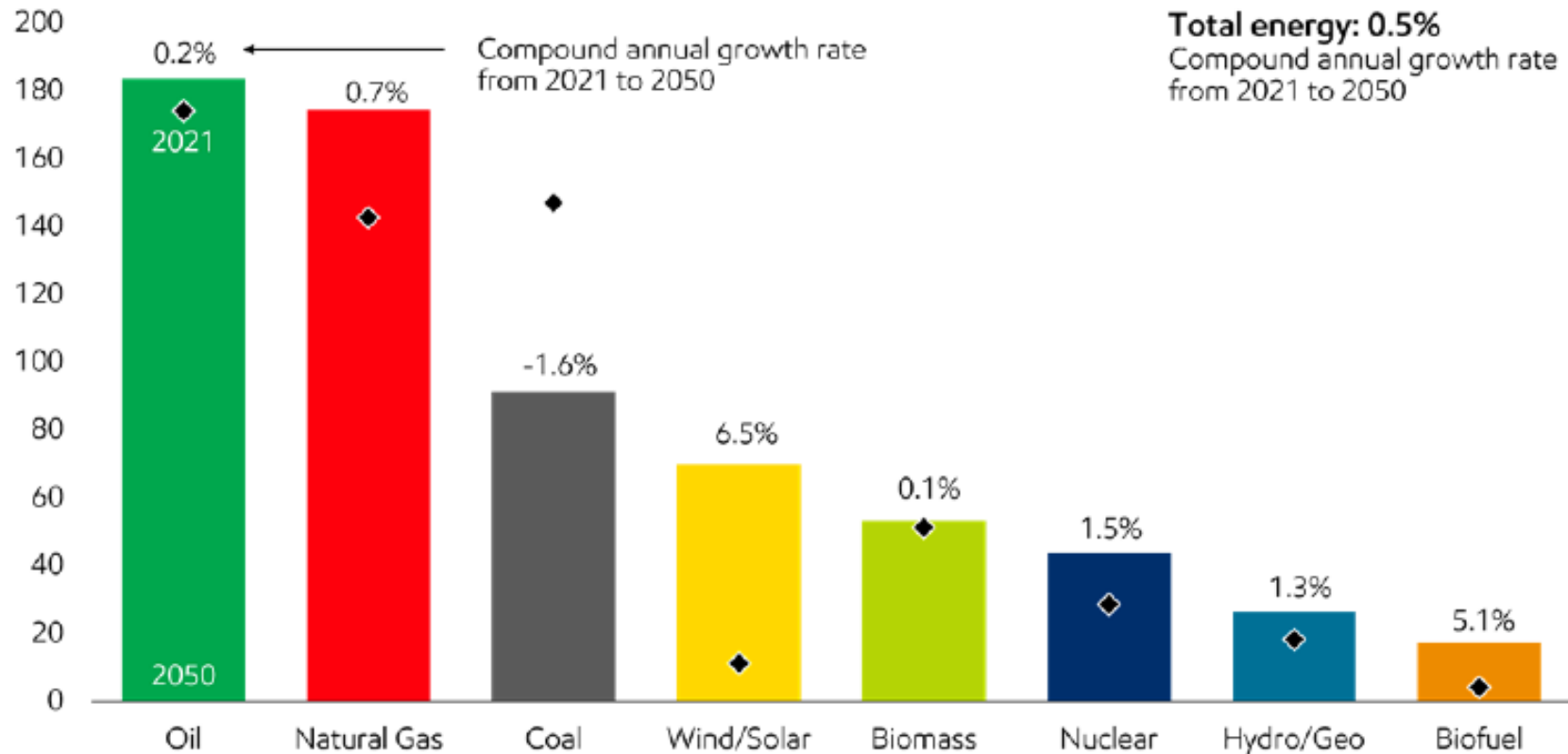
**includes biomass, biofuels, hydropower, geothermal



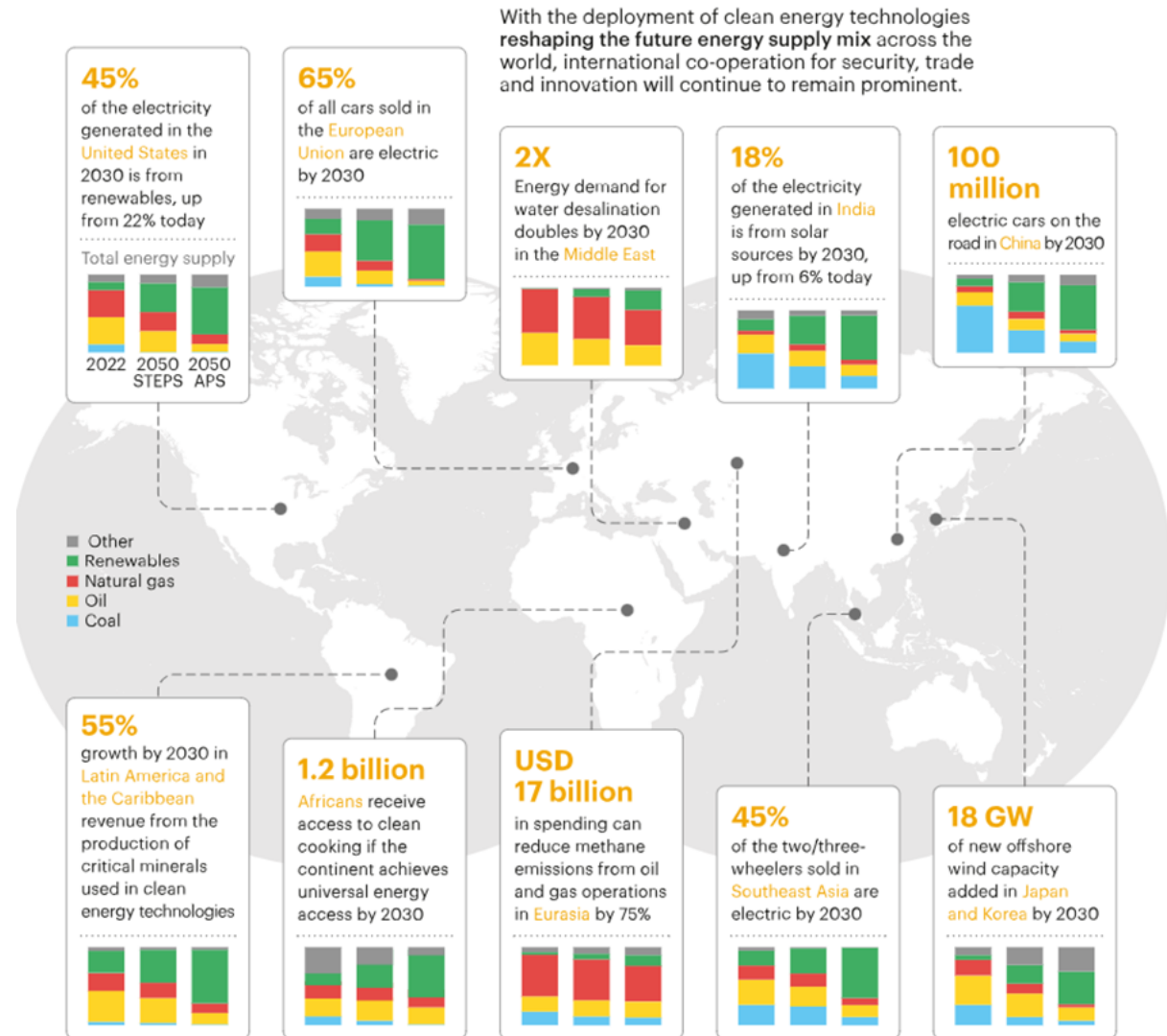
Global Energy Supply Evolves to Meet Demand Projections



2050 global demand by fuel – Quadrillion Btu

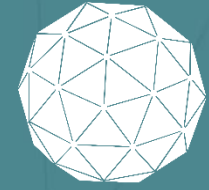


Global Deployment of Clean Energy Technologies

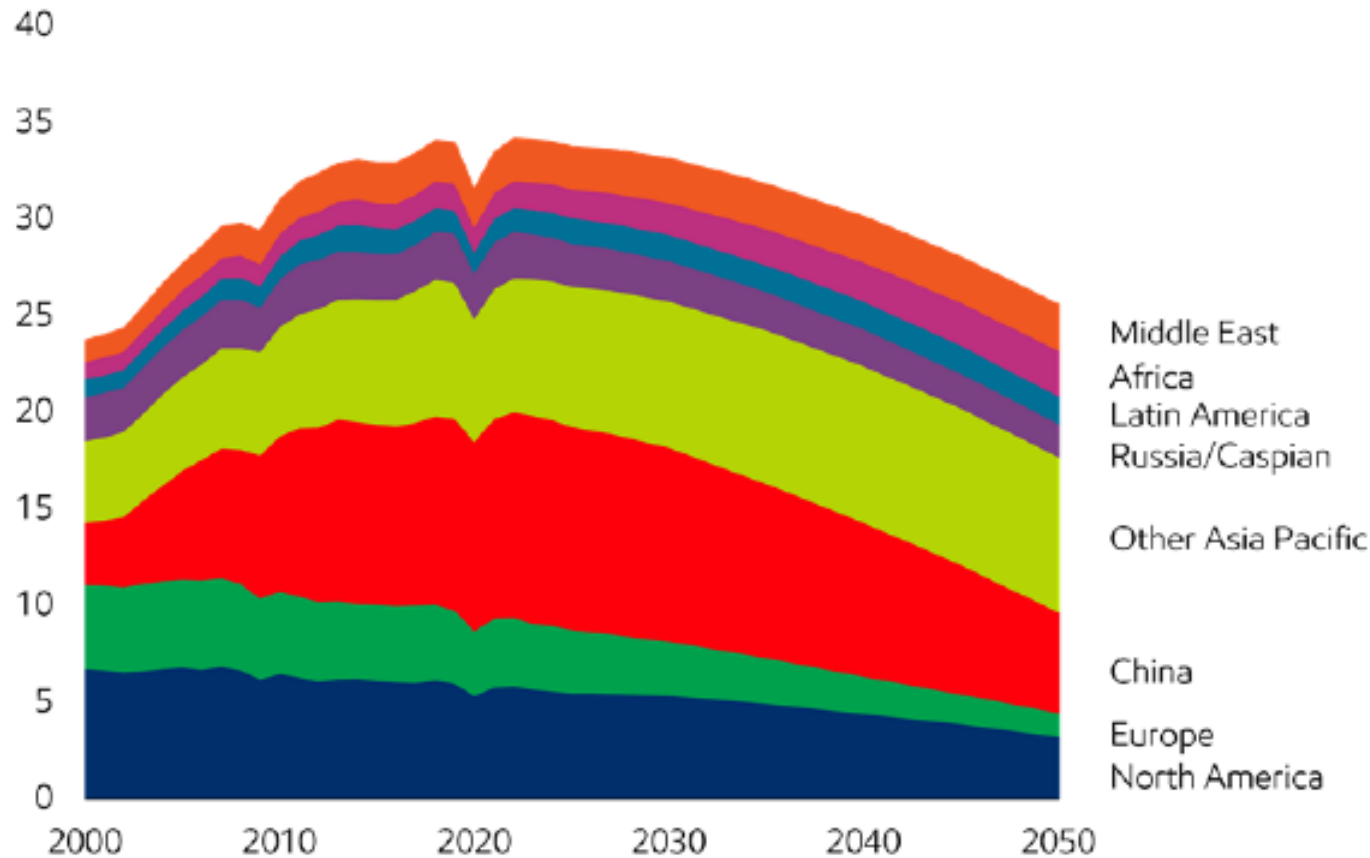


- Developing countries such as India and China still rely on coal.
- Developed nations no longer rely on coal as a major fuel source.

Energy-Related Co2 Emissions Peak



Billion tonnes

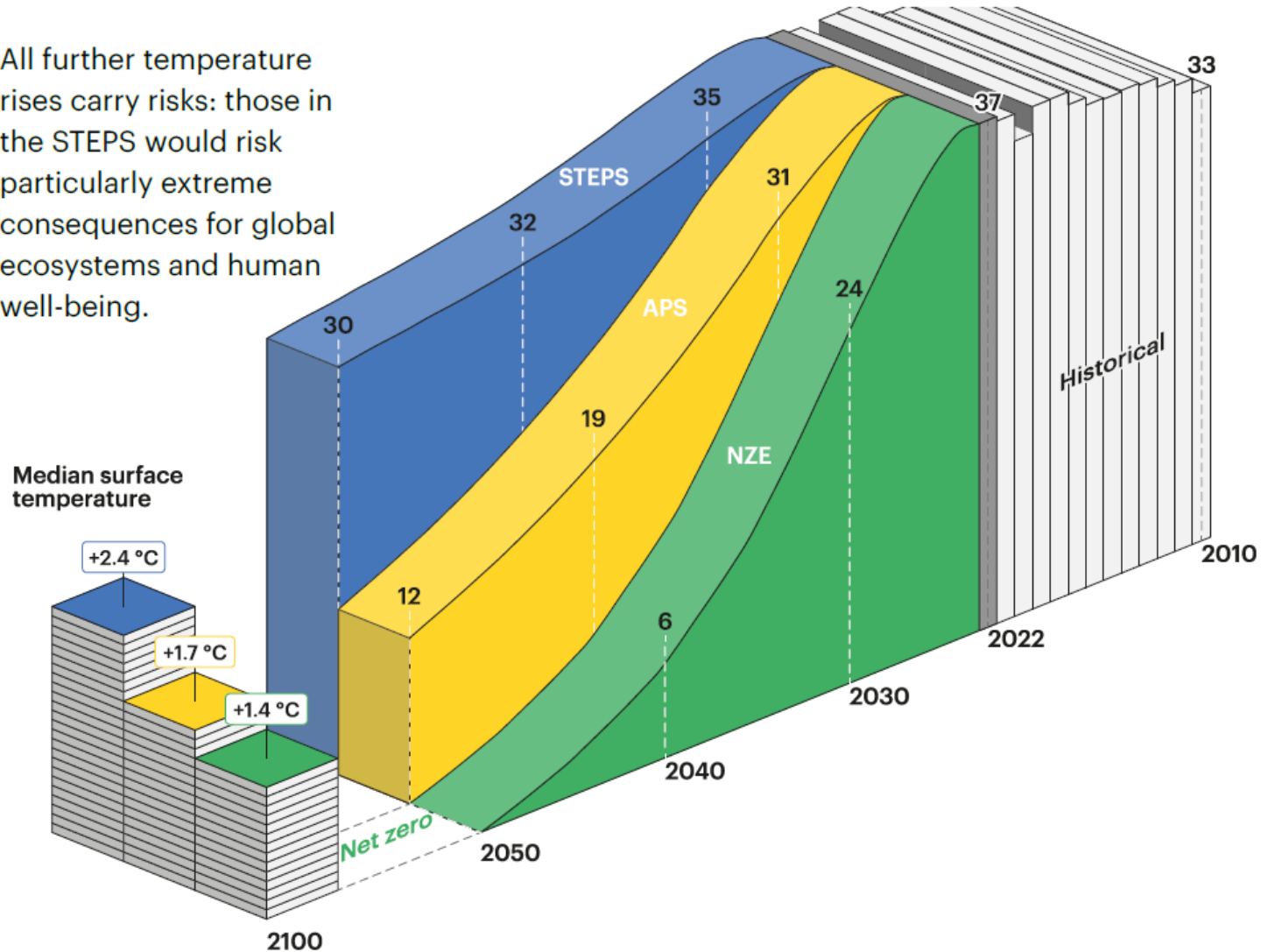


- To reach global climate targets, developed nations such as Canada will have to support emissions reduction and energy transition in developing countries through sharing/exporting technology and innovation



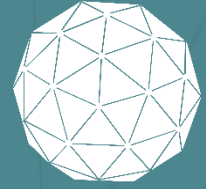
Climate Change Required Trajectories

All further temperature rises carry risks: those in the STEPS would risk particularly extreme consequences for global ecosystems and human well-being.

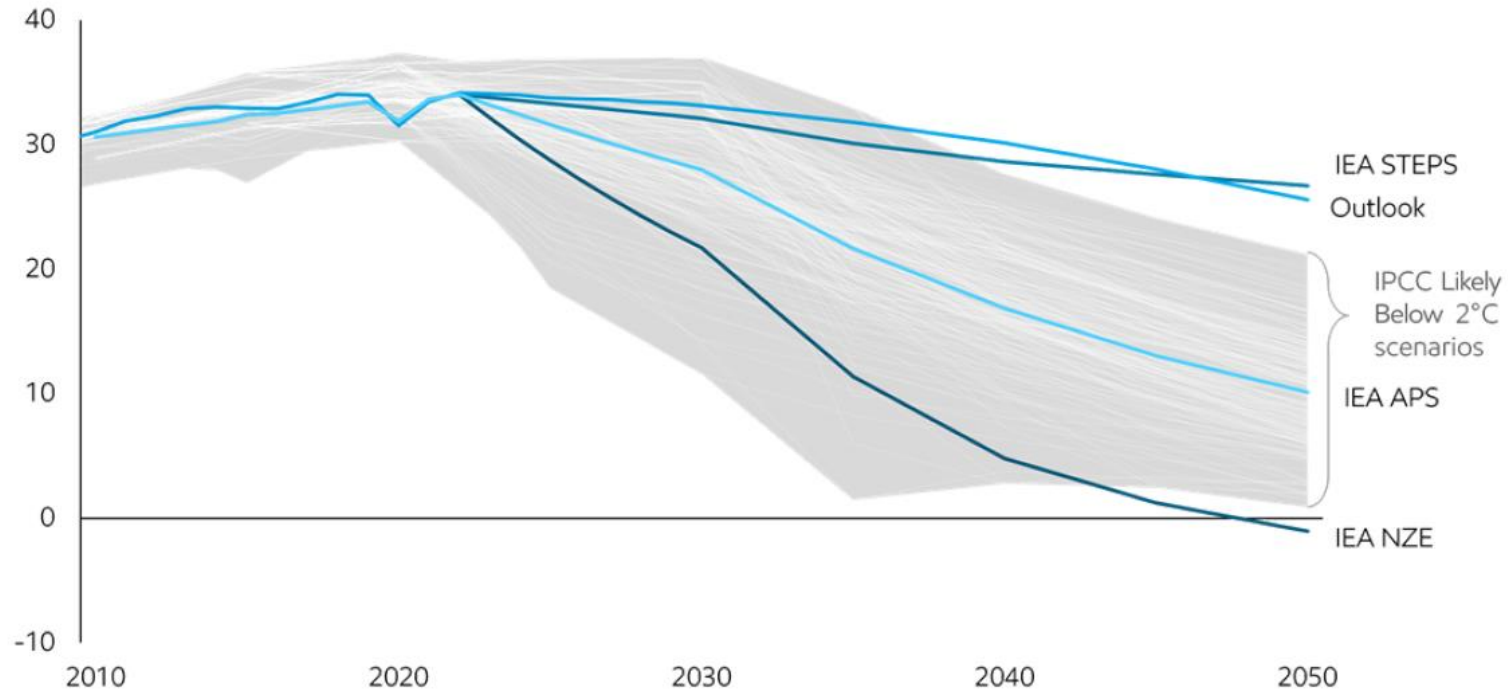


- IEA STEPS: Stated Policies Scenario
- IEA APS: Announced Pledges Scenario
- IEA NZE: Net zero CO₂ emissions by 2050, consistent with limiting the global temperature rise to 1.5 °C, in line with emissions reductions assessed in the Intergovernmental Panel on Climate Change (IPCC).

Range of Potential Outcomes



CO₂ billion metric tons

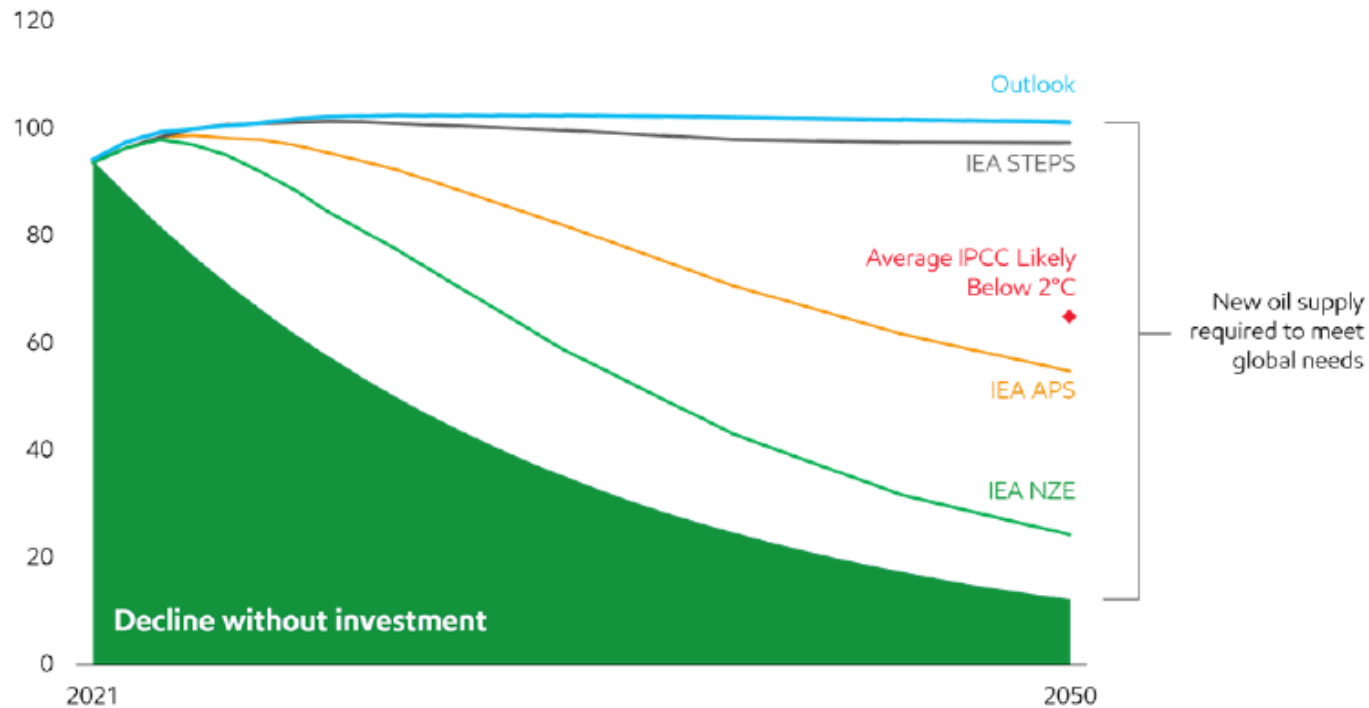


Source: ExxonMobil 2023 Global Outlook, IEA World Energy Outlook 2023, IPCC Sixth Assessment Report



Potential Outcomes – Global Oil Supply

Million barrels per day

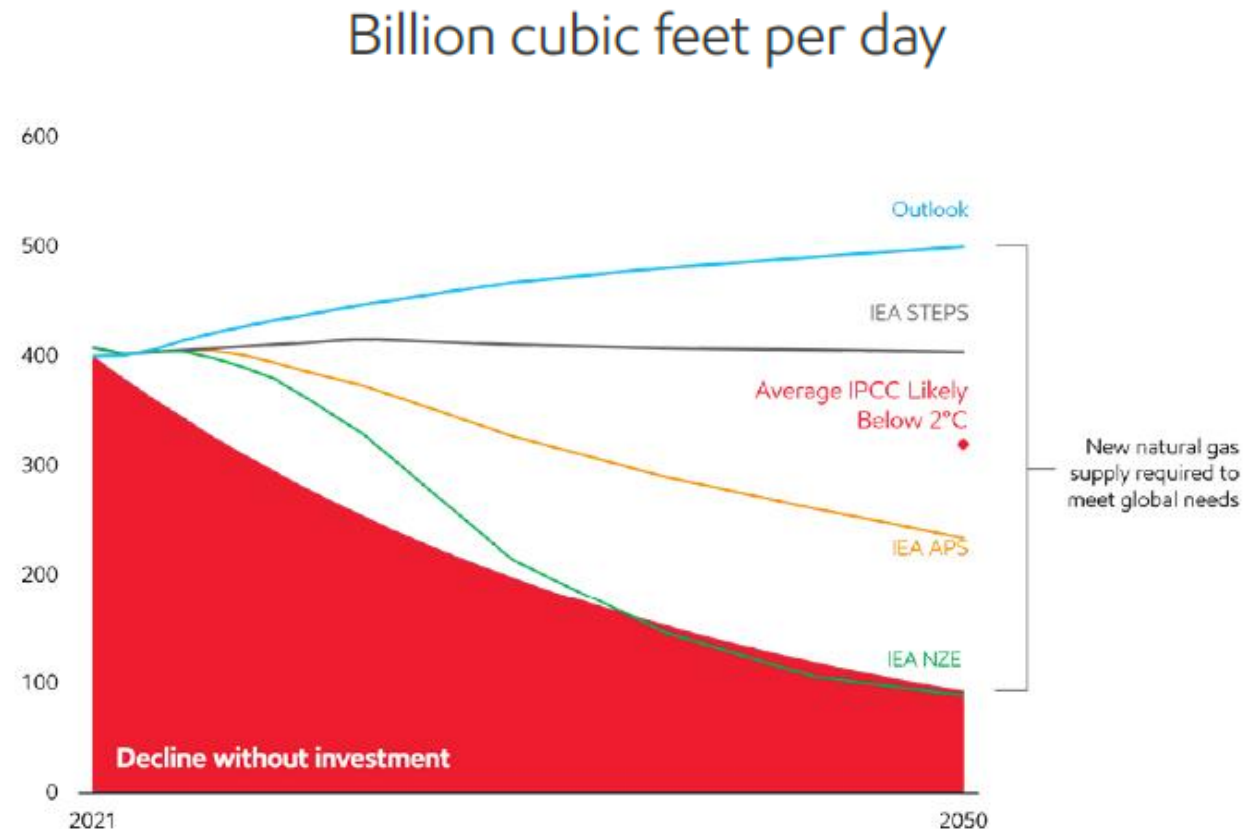
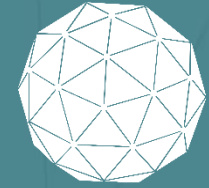


- With steady global demand for oil and gas, countries with untapped oil reserves can utilize Canadian clean tech for CO2 abatement, lower production costs and enhanced oil recovery (ex. Guyana).

Source: 2023 IEA World Energy Outlook; IPCC: AR6 Scenarios Database hosted by IIASA release 1.0 average IPCC C3: "Likely Below 2°C" scenarios; ExxonMobil Analysis

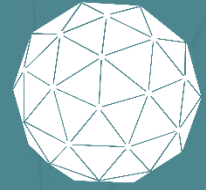


Global Potential Outcomes – Global Natural Gas Supply



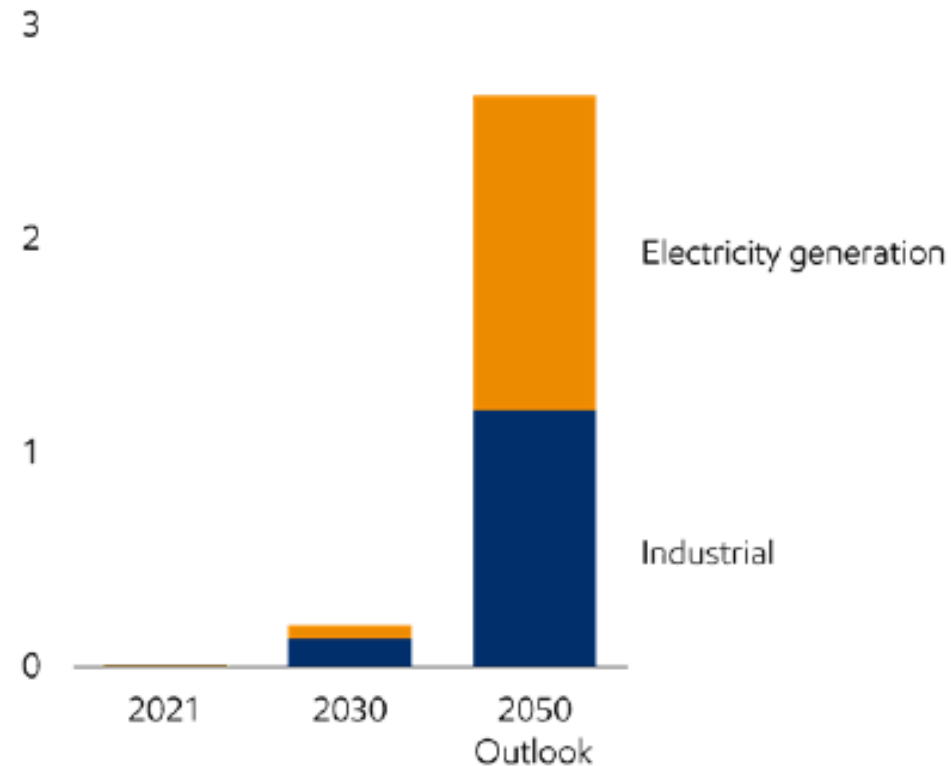
Source: 2023 IEA World Energy Outlook; IPCC: AR6 Scenarios Database hosted by IIASA release 1.0 average IPCC C3: "Likely Below 2°C" scenarios; ExxonMobil Analysis

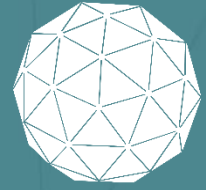




Carbon capture and storage

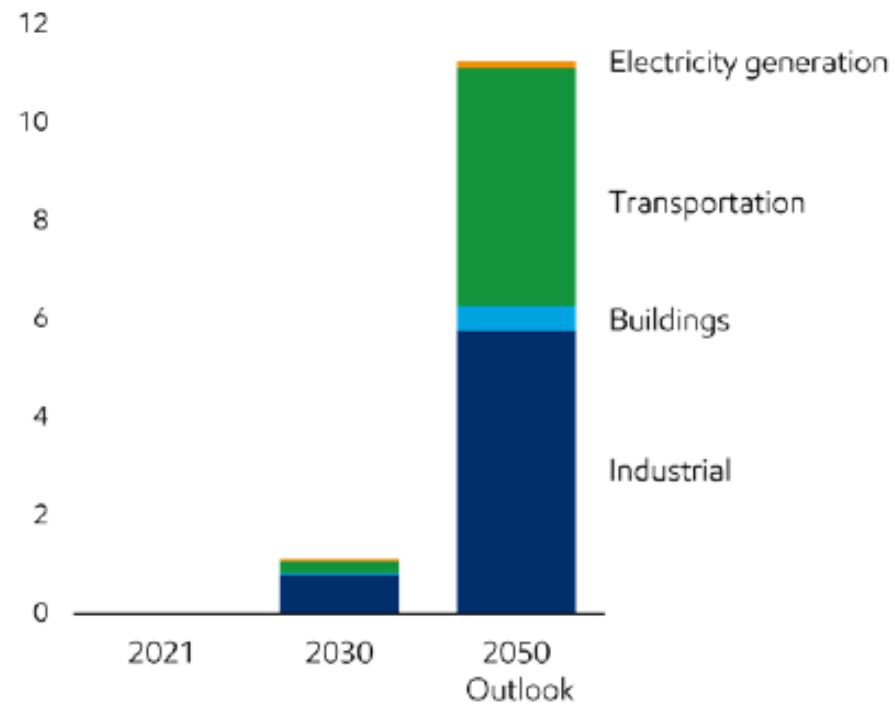
Billion tonnes per year





Hydrogen-based fuel use

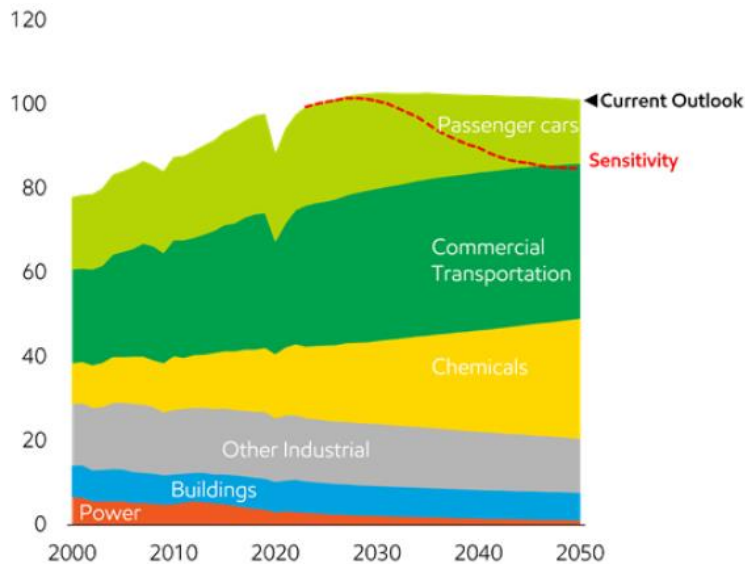
Quadrillion Btu



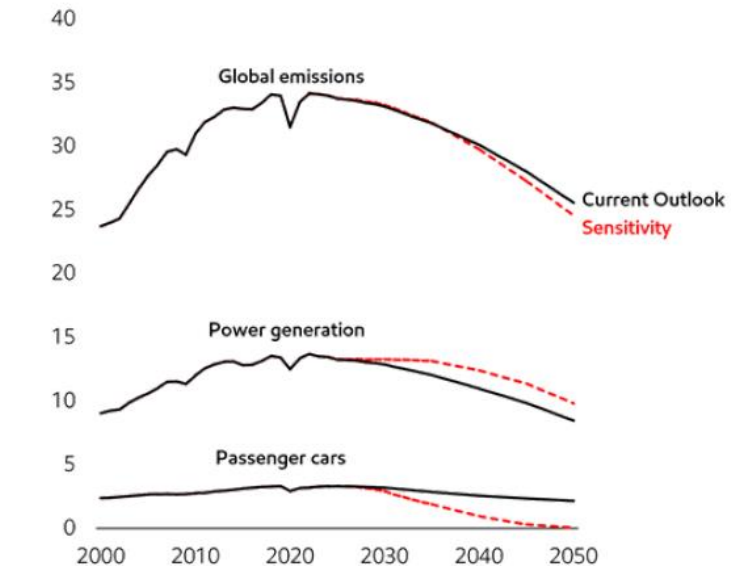
Impact of Battery Electric Vehicles

Light duty fuels demand sensitivity: 100% BEV sales in 2035

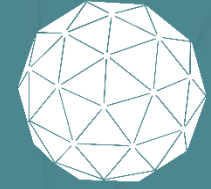
Oil ex biofuels demand back to '10 levels in sensitivity
MBDOE



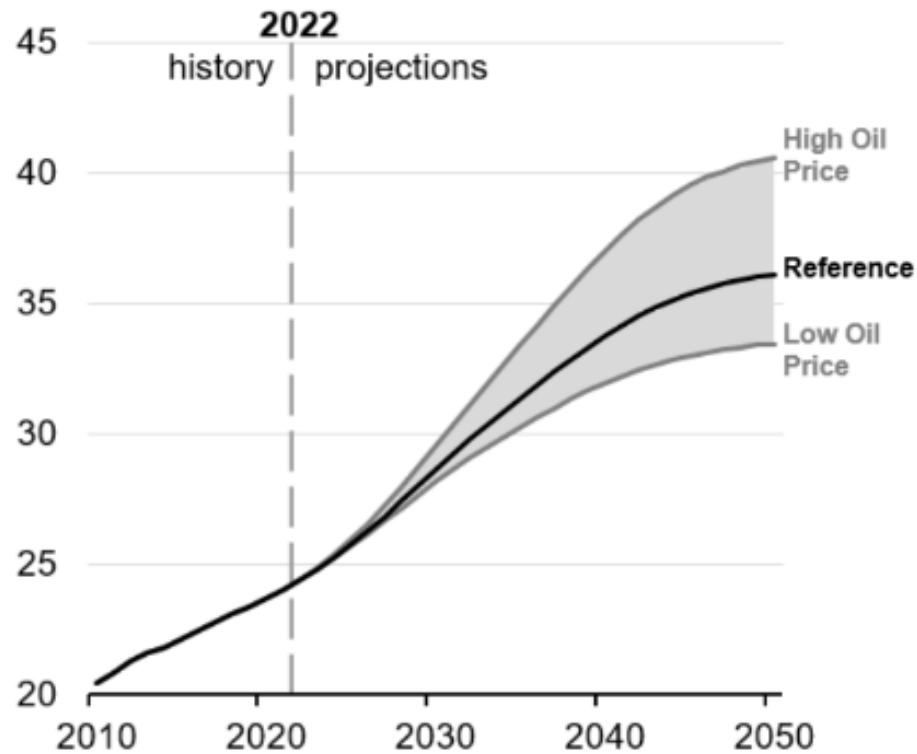
Energy-related CO2 emissions down 3.5% in sensitivity
Billion tonnes



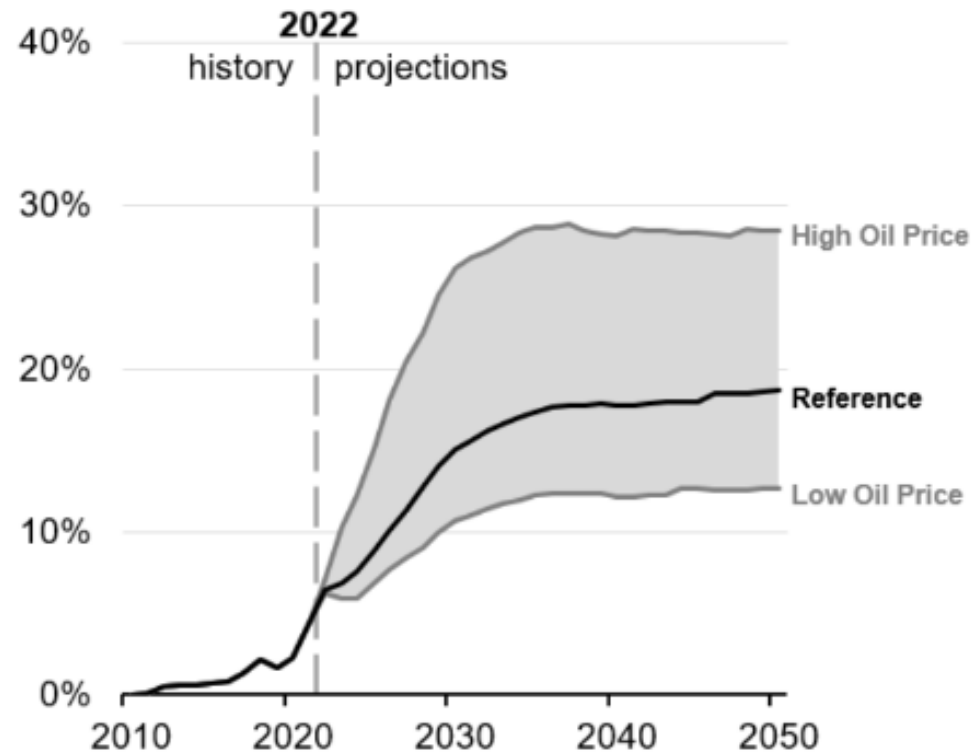
Market Share Of Electric Vehicles



Light-duty vehicle average fuel economy
miles per gallon gasoline equivalent



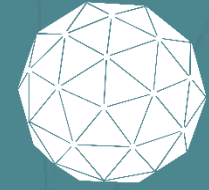
Market share of electric light-duty vehicles*
percentage of sales



Data source: U.S. Energy Information Administration, *Annual Energy Outlook 2023* (AEO2023)

Note: *Includes battery electric and plug-in hybrid electric vehicles. Shaded regions represent maximum and minimum values for each projection year across the AEO2023 Reference case and side cases.





World class hydrocarbon deposits

Outstanding, skilled work force

World-class pool of professional expertise

Outstanding transportation infrastructure

Proven track record of applied innovation & research

Solid regulatory system

Stable political system

Strong investment climate

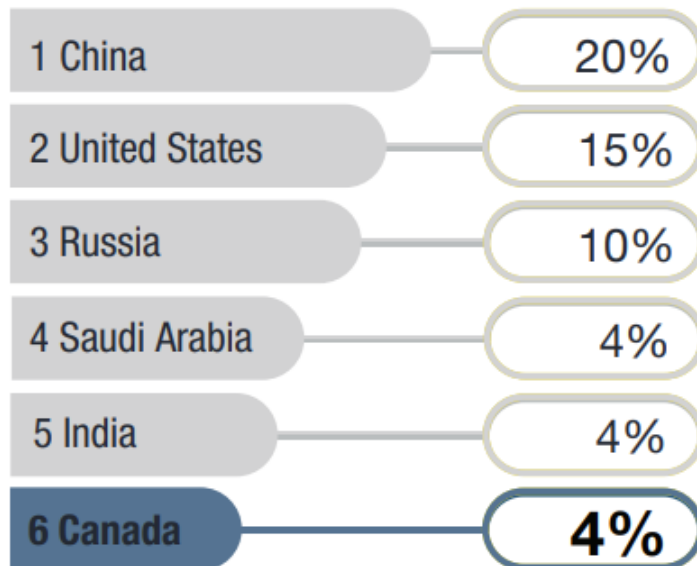


ENERGY PRODUCTION AND SUPPLY

CANADA: A GLOBAL ENERGY LEADER

The amount of primary energy produced by Canada in 2020 is **29% more** than in 2005. The world, on average, has increased energy production by **23%** in the same period.

WORLD TOTAL PRIMARY ENERGY PRODUCTION TOP ENERGY PRODUCERS, 2020

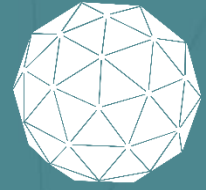


GLOBAL ENERGY RANKINGS FOR CANADA

| | Proved reserve/ capacity | Production | Exports |
|------------------|-----------------------------|------------|---------|
| Crude oil | 4 | 4 | 3 |
| Uranium | 3 | 3 | 5 |
| Hydroelectricity | 3 | 3 | - |
| Electricity | 8 | 6 | 1 |
| Coal | 16 | 14 | 7 |
| Natural gas | 17 | 5 | 6 |



Canadian Energy Trade



ENERGY TRADE (2021)

Energy exports

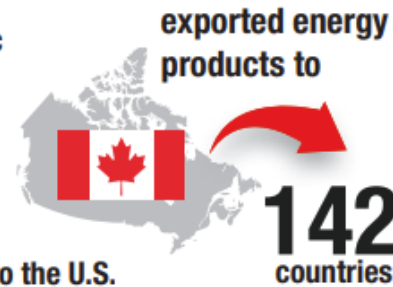
\$154.3 billion
representing



Oil and gas domestic
exports totalled

\$140 billion
of which

96% were to the U.S.



The U.S. accounts for



91%
of energy exports
by value
(\$139.8 billion).

Exports to the U.S.

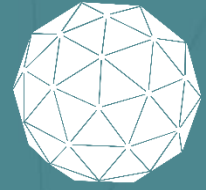


- Crude oil
- Natural gas
- Electricity
- Coal*

| % of exports destined for U.S. | % of Canadian production exported to U.S. | % of U.S. imports coming from Canada | % of U.S. consumption supplied by Canada |
|-----------------------------------|---|--|--|
| 98 | 77 | 62 | 25 |
| 100 | 46 | 99 | 9 |
| 100 | 8 | 91 | 1 |
| 3 | 1 | 19 | 0.2 |

*% of Canadian coal production exported is based on 2020 values.





ENERGY AND GHG EMISSIONS

Globally,
78% of GHG emissions from human activity are from the production and consumption of energy.



This includes activities such as using gasoline for transportation, non-renewable electricity production, oil and gas production, and heating and cooling buildings.



In Canada, **about 80%** of emissions come from energy. Canadians use more energy because of our extreme temperatures, vast landscape and dispersed population.

The challenges of **transitioning to a lower-carbon energy system** are numerous, but they also present opportunities for **Canada to be a global leader by supporting innovative technologies in the energy sector**, including promoting our growing renewables and cleantech sectors.



Canadian GHG Performance

Since 2000, there has been a decoupling between the growth of Canada's economy and GHG emissions, largely because of technological improvements, regulations, and more efficient practices and equipment.

The year 2020 was marked by the COVID-19 pandemic, coinciding with a decrease in emissions of 66 Mt or 8.9%.

Between 2000 and 2020,
Canada's GHG emissions
decreased by

↓ **7.5%**

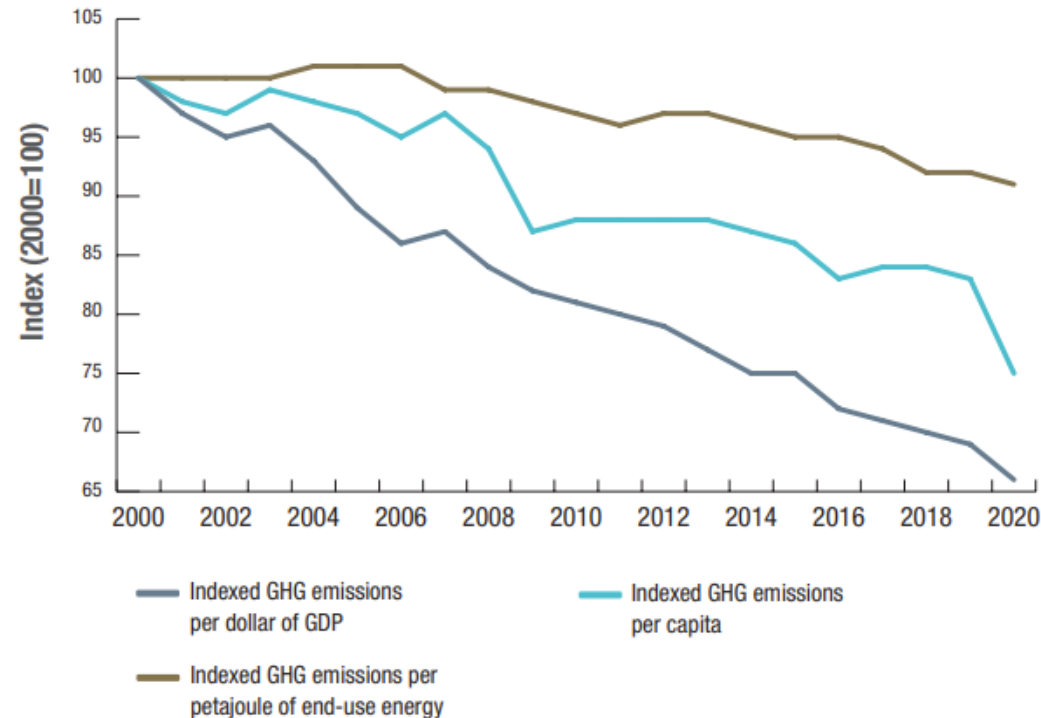
while GDP increased

↑ **39%**

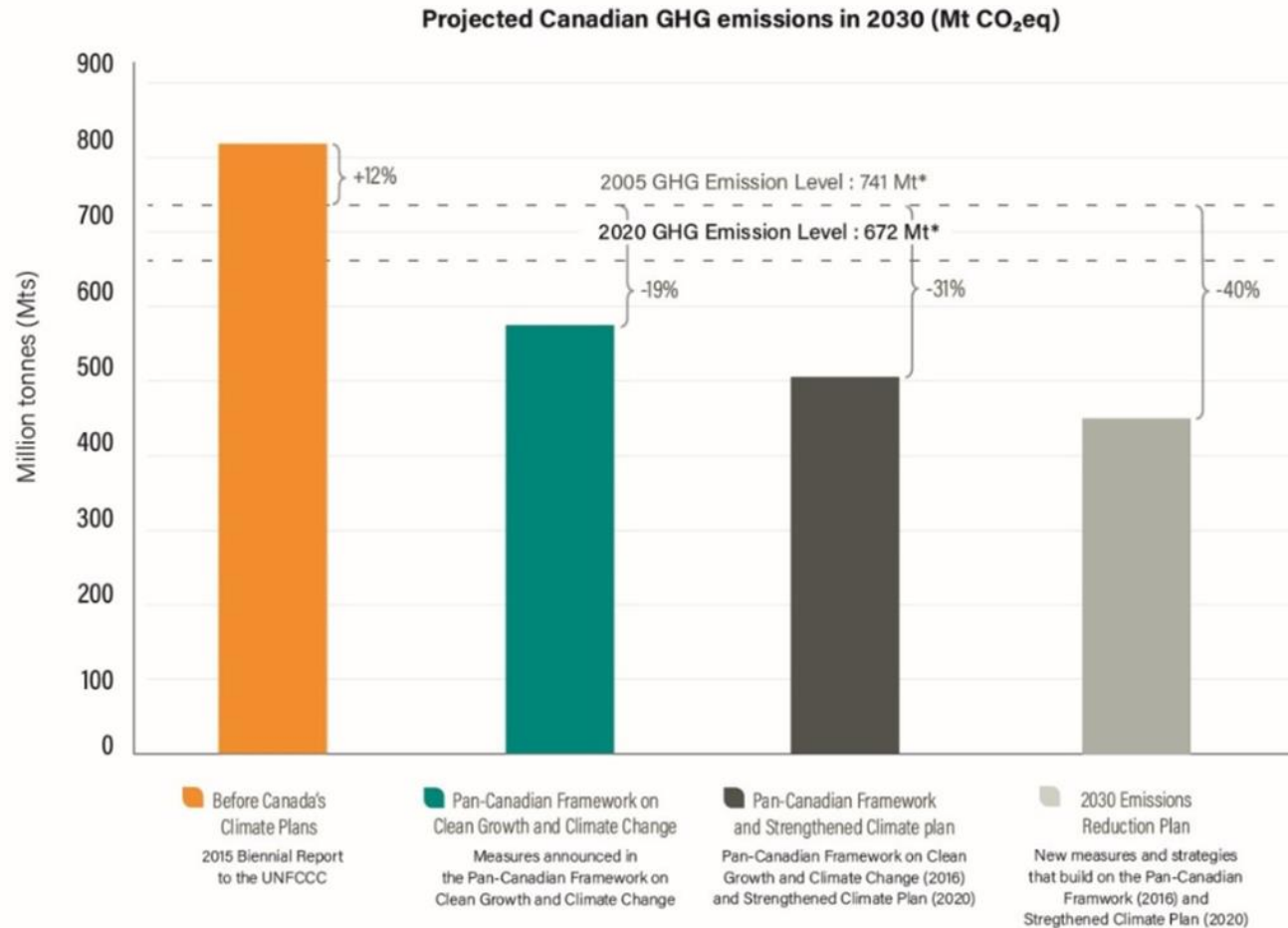
GHG emissions decreased

↓ **34%**
per dollar of GDP and
26%
per capita.

INDEXED TREND IN GHG EMISSIONS PER PERSON, PER UNIT OF GDP AND PER UNIT OF ENERGY CONSUMED, 2000–2020



Canada Net Zero Plan



Canada Net Zero Plan

- Net zero emissions by 2050
- 2030 Emissions Reduction Plan
- Net-Zero Advisory Body
- Net-Zero Accelerator Fund (\$8 billion)
- Net-Zero Challenge



- How can TCS work with PTAC?
 - Common SME clients
 - Collaboration abroad at conferences, trade shows and trade missions
 - Country-specific webinars
- How can trade commissioners approach us with opportunities?
 - Energy transition market needs where Canadian companies, consultants, government labs and agencies have products and services.
 - First step is to consult the Guide and Company Directory:
 - [Canadian Capabilities in Methane Emissions Reduction – PTAC](#)
 - Currently focused on methane emissions, but will be expanded to other environmental and energy transition subjects in April 2024.

Thank You!

Marc Godin is a professional engineer and has an MBA. He is the Director of Technology for Petroleum Technology Alliance Canada and has +35 years of industry experience. He develops and manages projects, focusing on innovation, technology development and commercialization, R&D strategy, management, and funding.

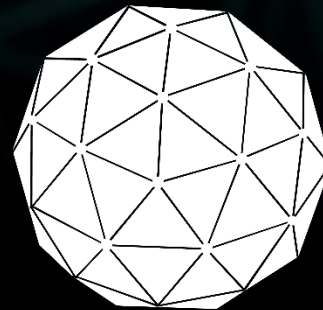


Marc Godin, Director of Technology,
Petroleum Technology Alliance Canada
(PTAC)

Email: mgodin@ptac.org

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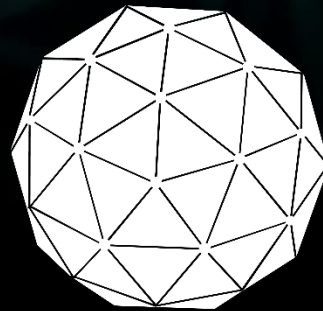
PTAC

PETROLEUM TECHNOLOGY
ALLIANCE CANADA

EXTRA REFERENCE MATERIALS

CRIN

Clean Resource
Innovation Network

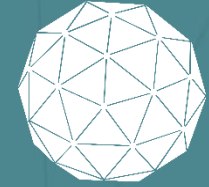


PTAC

PETROLEUM TECHNOLOGY
ALLIANCE CANADA



Canadian Energy Employment



EMPLOYMENT IN CANADA'S ENERGY SECTOR (2021)

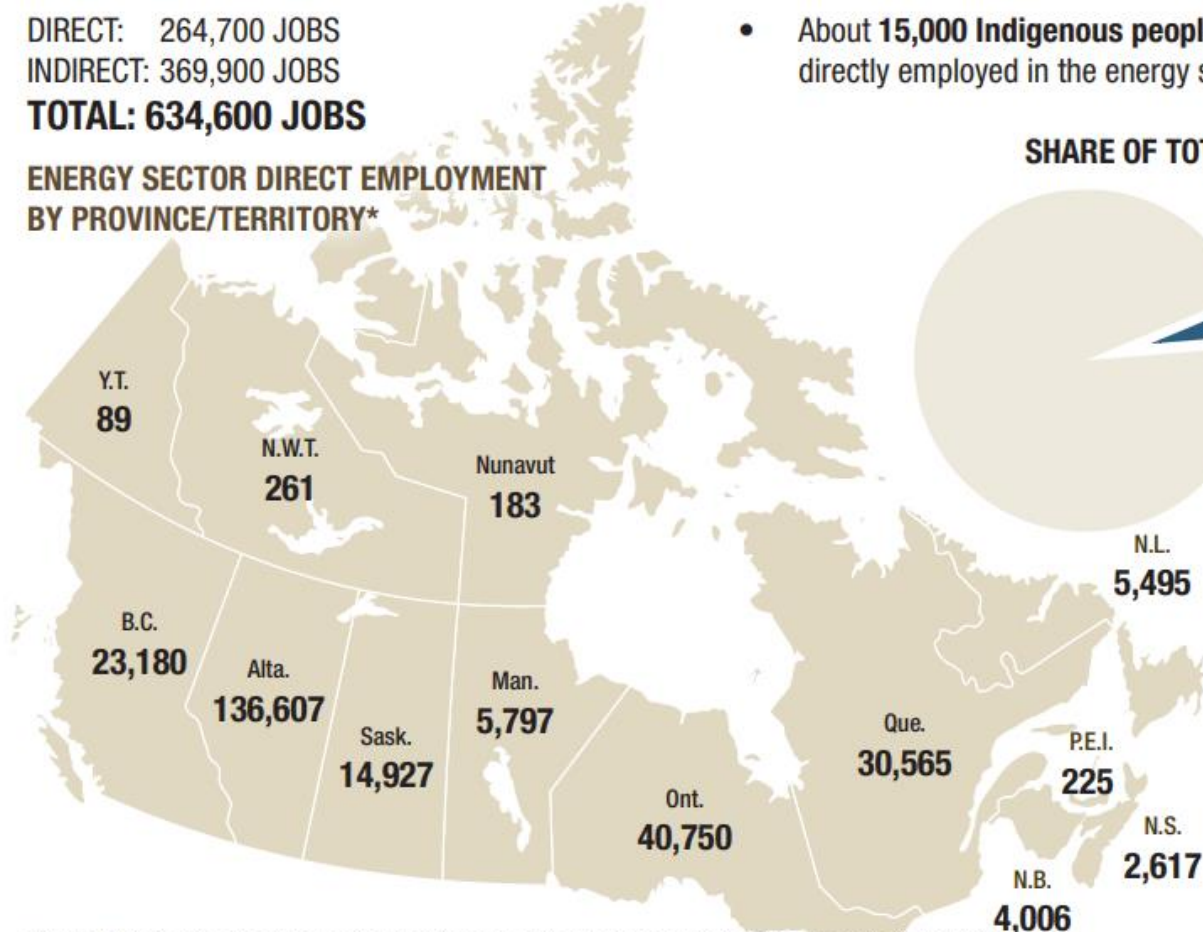
DIRECT: 264,700 JOBS

INDIRECT: 369,900 JOBS

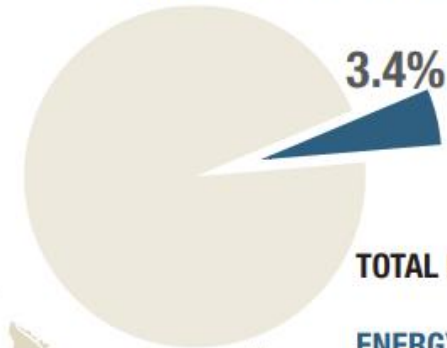
TOTAL: 634,600 JOBS

- About **15,000 Indigenous people** living off-reserve are directly employed in the energy sector.

ENERGY SECTOR DIRECT EMPLOYMENT BY PROVINCE/TERRITORY*



SHARE OF TOTAL EMPLOYMENT, 2021



TOTAL EMPLOYMENT

ENERGY DIRECT* 1.4%

PETROLEUM 0.9%

ELECTRICITY 0.5%

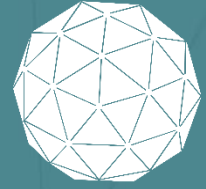
OTHER 0.1%

ENERGY INDIRECT 2.0%

*Provincial/territorial and sectoral employment figures do not sum precisely to the national total due to rounding.

The indirect contribution is not comparable to previously published estimates due to revisions and a change in estimation methodology by Statistics Canada. For more information on Statistics Canada's estimation methodology, please contact statcan.iadinfoddc-dciinfoiad.statcan@statcan.gc.ca.





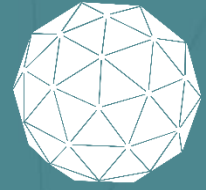
ENERGY'S NOMINAL GDP CONTRIBUTION BY PROVINCE/TERRITORY (2021)

Energy sector direct nominal GDP*
(\$ millions)

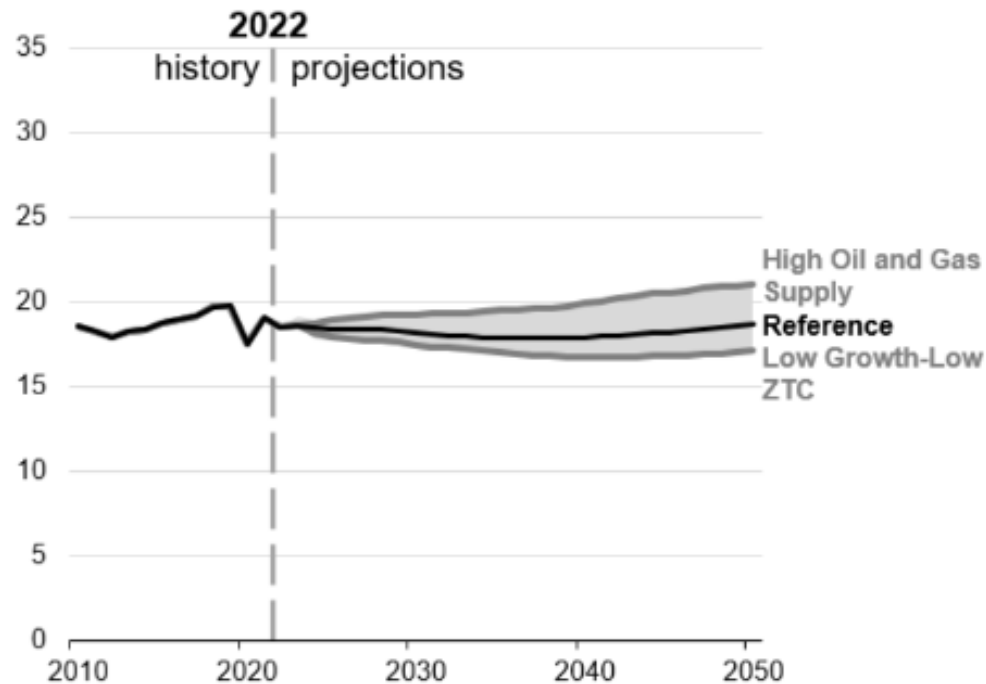


*Provincial/territorial figures do not sum precisely to the national total, due to differences in data methodology. Distribution is based on 2020 proportions.

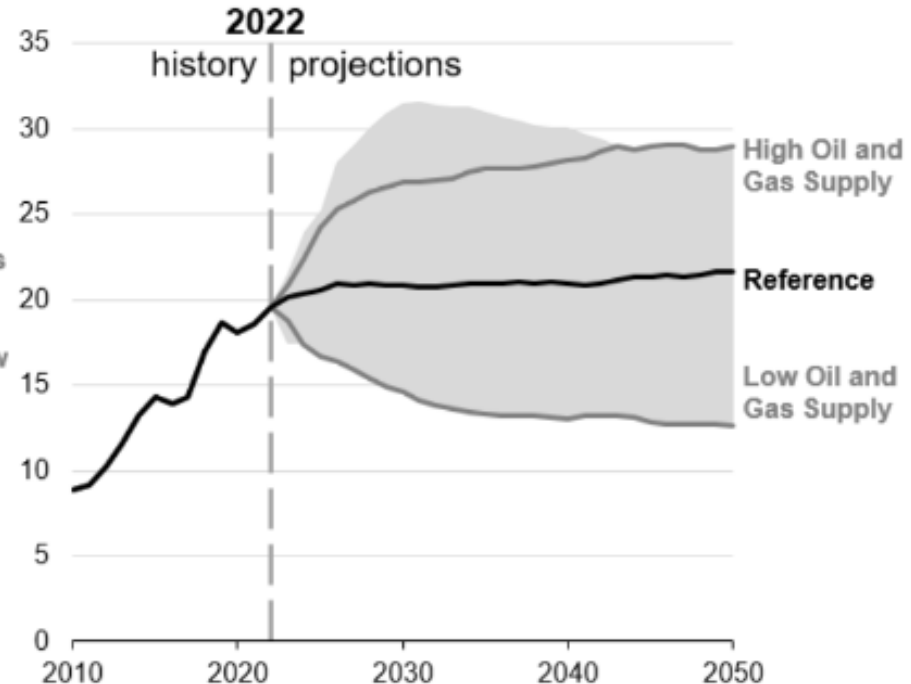




Petroleum and other liquids consumption
million barrels per day



Petroleum and other liquids production
million barrels per day

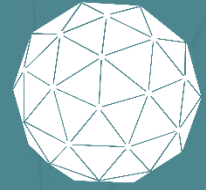


Data source: U.S. Energy Information Administration, *Annual Energy Outlook 2023 (AEO2023)*

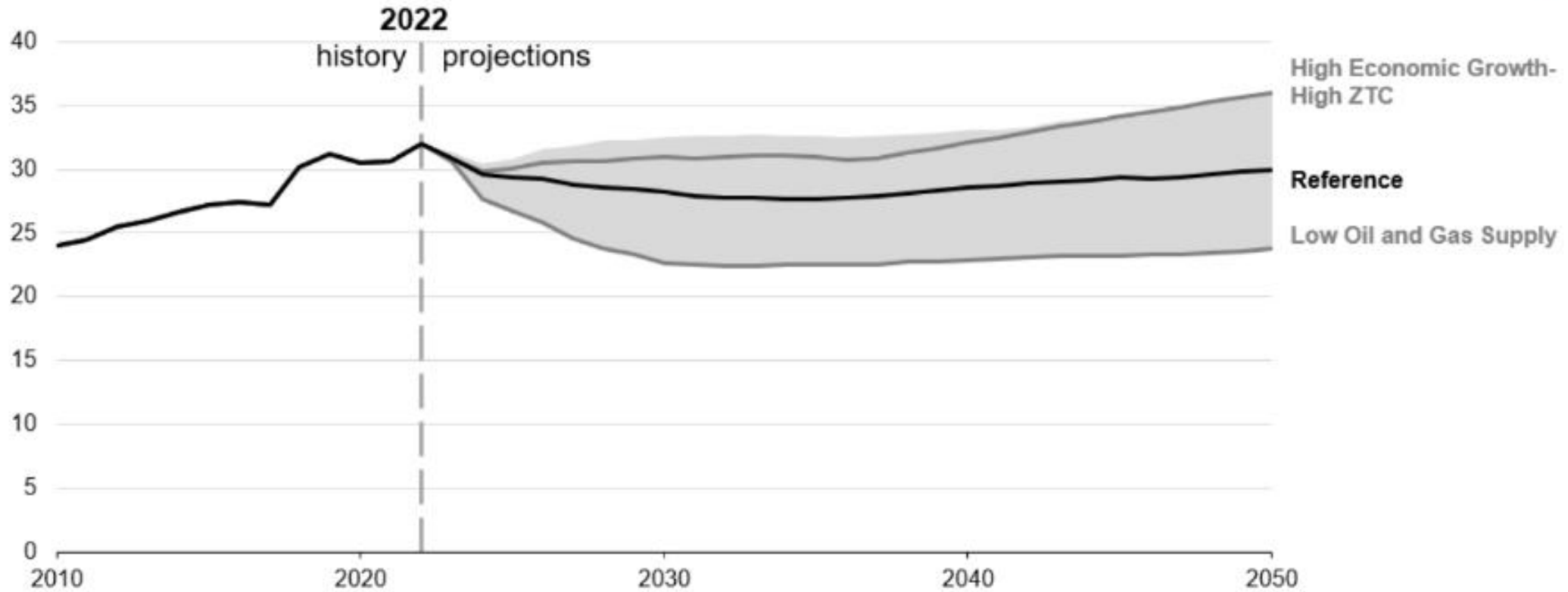
Note: Biofuels are not included in *petroleum and other liquids* production or consumption. Shaded regions represent maximum and minimum values for each projection year across the AEO2023 Reference case and side cases. ZTC=Zero-Carbon Technology Cost.



U.S. Natural Gas Consumption



Natural gas consumption
trillion cubic feet

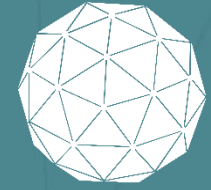


Data source: U.S. Energy Information Administration, *Annual Energy Outlook 2023 (AEO2023)*

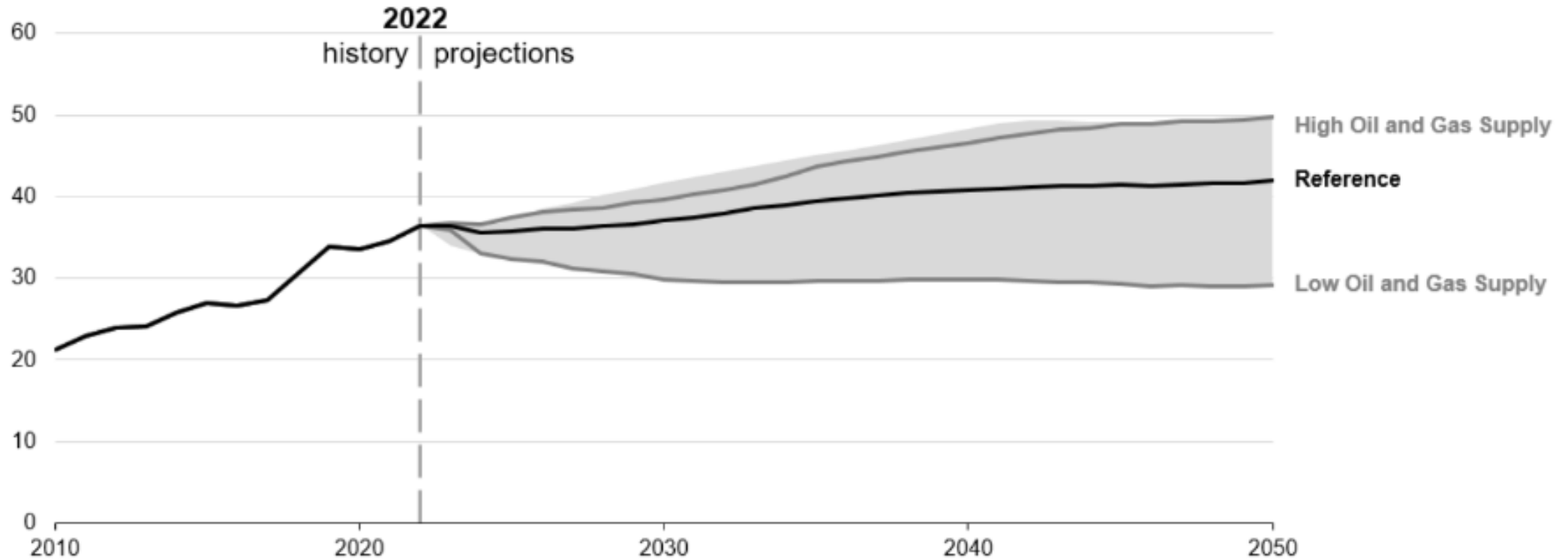
Note: Shaded regions represent maximum and minimum values for each projection year across the AEO2023 Reference case and side cases. ZTC=Zero-Carbon Technology Cost.



U.S. Natural Gas Production



Dry natural gas production
trillion cubic feet

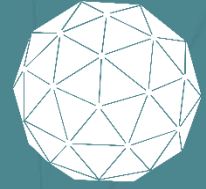


Data source: U.S. Energy Information Administration, *Annual Energy Outlook 2023 (AEO2023)*

Note: Shaded regions represent maximum and minimum values for each projection year across the AEO2023 Reference case and side cases.

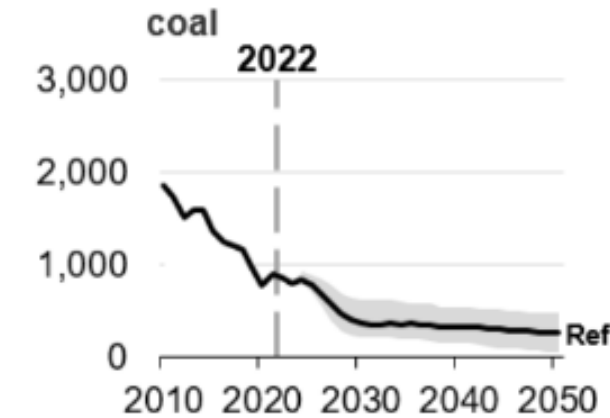
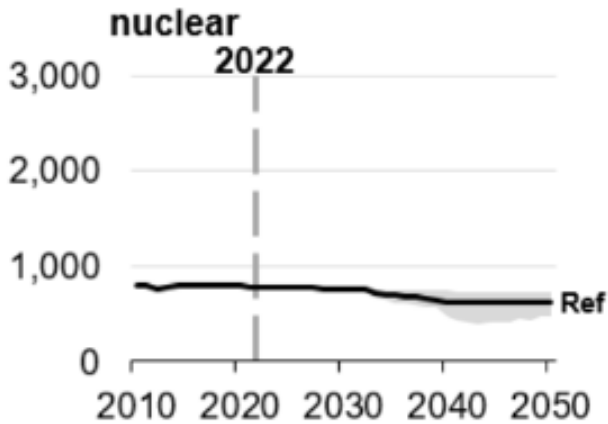
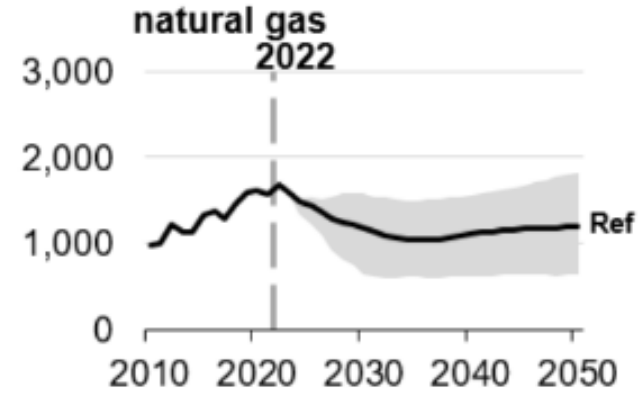
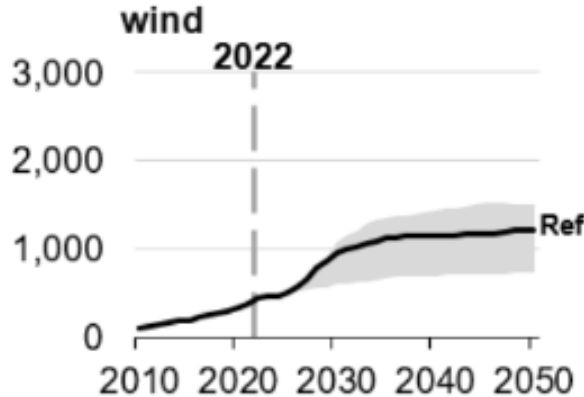
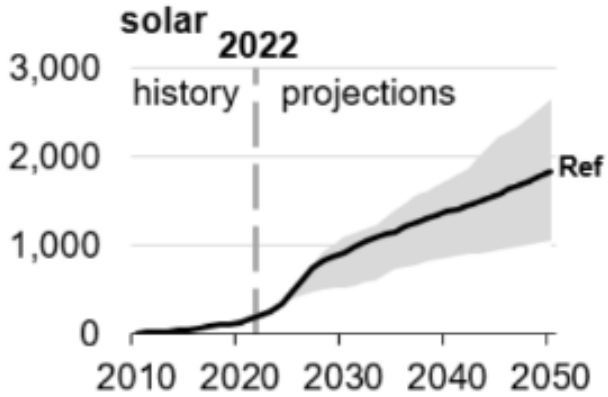


U.S. Electricity Generation



U.S. electricity generation by select technologies for all cases

billion kilowatthours



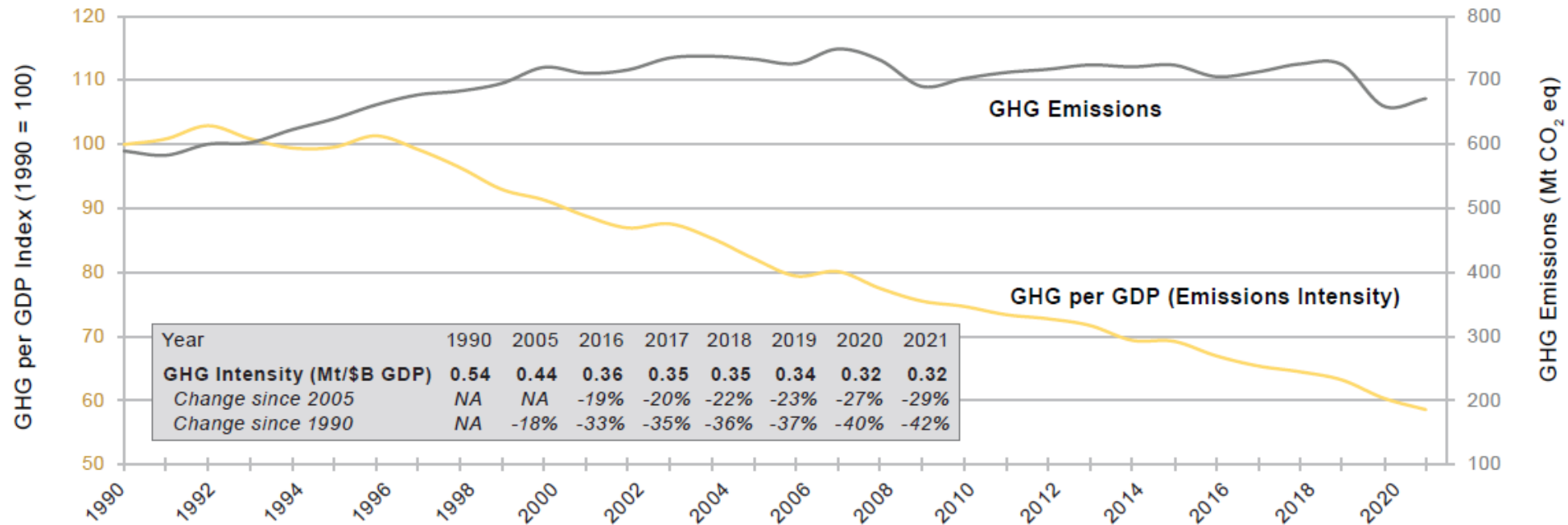
Data source: U.S. Energy Information Administration, *Annual Energy Outlook 2023* (AEO2023)

Note: Shaded regions represent maximum and minimum values for each projection year across the AEO2023 Reference case and side cases. Ref=Reference case.



Canada's GHG Emissions

Figure ES-1 Canadian GHG Emissions and Indexed Trend Emissions Intensity (excluding Land Use, Land-Use Change and Forestry)



Notes:
NA = Not applicable
GDP data source = StatCan (n.d.[b])



AGENDA

- | | | |
|---------|--------------------------------------|--|
| ✓ 9:00 | Introduction & Land Acknowledgement | - Jordan Reeves, Global Affairs |
| ✓ 9:05 | Global Outlook | - Marc Godin, PTAC |
| ☐ 9:25 | Regulations & Incentives | - Lindsay Campbell, Validere |
| ☐ 9:40 | Q&A | - Marc Godin, PTAC & Lindsay, Validere |
| ☐ 9:45 | Energy Transition Technology Themes | - Glen McCrimmon, CRIN & Soheil Asgarpour, PTAC |
| ☐ 10:30 | Innovation Ecosystem Reference Tools | - Glen McCrimmon, CRIN |
| ☐ 10:40 | break | |
| ☐ 10:50 | Canadian Energy CleanTech Directory | - Bruce Peachey, PTAC |
| ☐ 11:50 | Closing Remarks | - Global Affairs Canada |
| ☐ 12:00 | Adjournment | |

Regulations & Incentives

Please refer to Lindsay Campbell's PDF



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- ☐ 12:00 Adjournment

Energy Transition Technology Themes





CRIN, Director of Operations
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c. +1.587.437.7532

Glen McCrimmon is currently the Director of Operations at the Clean Resource Innovation Network (CRIN).

He is a senior energy sector leader and influencer with extensive experience in corporate innovation, subsurface technical, portfolio management, strategic planning, stakeholder relations and governance. He inspires much needed change by reminding all that “...better is always different.”

Appointed Husky Energy’s Chief of Innovation in 2018, Glen built on the expertise of technical leaders and out-of-the-box thinkers from across the industry, providing a coordinated approach to foster innovation. Prior to this role, he had been appointed Chief Geologist in 2016 and started with the company in 2013 as Manager of Frontier Exploration. He began his career as a geoscientist with Imperial Oil in 1996. Over his career Glen has held multi-year assignments based out of Houston, Texas, St. John's, Newfoundland and Labrador, and in Calgary.

Glen received a BSc in Geology from the University of Regina and an MSc in Earth Sciences from the University of Ottawa.

Outside of work Glen is an avid cross-country skier and runner.

Sally Dawoud, P.Eng., M.Eng., MBA



CRIN, CleanTech Advisor
sdawoud@cleanresourceinnovation.com
c. +1.403.690.6555

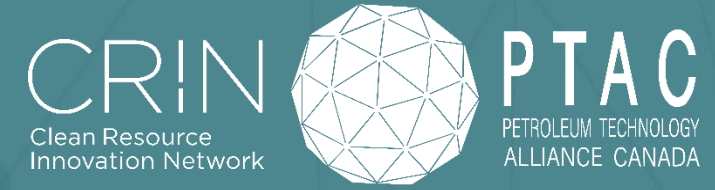
Sally serves as CleanTech Advisor at CRIN enabling technology development, deployment, and adoption.

At the collision of technology, environmental stewardship, and sustainable energy, telling truths to entrepreneurs, fortune 1000 companies, and governments, is Sally. From a career straddling five continents and the full innovation to operation life-cycle, Sally blends critical thinking, practicality, and accountability, to bring our sustainable future incrementally closer, one conversation at a time. With extensive experience in oil & gas, power generation and utilities, and major infrastructure, Sally combines a unique blend of technical expertise, strategic thinking, and a passion for environmental responsibility.

She holds both BSc and MEng degrees in Geomatics Engineering from the University of Calgary, and an MBA double-majored in Strategy and Finance from the University of British Columbia.

Sally volunteers her time with various organizations including the Women In Need Society, Calgary Youth Science Fair, and Calgary Reads. She is also an avid globe trotter and reader, lover of eclectic music, and an arts enthusiast.

Clean Resource Innovation Network



Global Affairs
Canada

Affaires mondiales
Canada

Trade Commissioner
Service

Service des
délégés commerciaux



Natural Resources
Canada

Active industry partners
(incl Canada's largest oil
& gas producers):

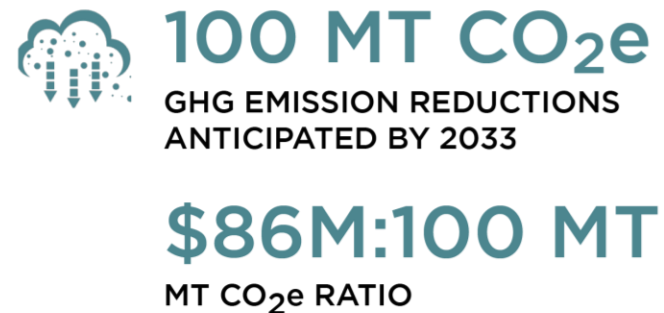
Arc Resources
Cenovus Energy
ConocoPhillips Canada
Canadian Natural
Resources Limited
Imperial Oil Limited
Pacific Canbriam Energy
Suncor Energy
Tourmaline Oil



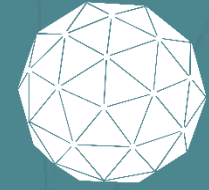
CRIN IMPACT – At a Glance



Metrics as of March 31, 2023



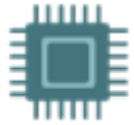
Technology Themes



CLEANER FUELS - REDUCING
CARBON INTENSITY



NOVEL HYDROCARBON
EXTRACTION



DIGITAL OIL AND GAS
TECHNOLOGY



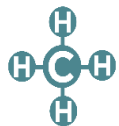
NOVEL LAND AND WELLSITE
RECLAMATION



CARBON CAPTURE AND
VALUE-ADDED PRODUCTS



WATER TECHNOLOGY
DEVELOPMENT



METHANE MONITORING,
QUANTIFICATION AND ABATEMENT





METHANE MONITORING, QUANTIFICATION AND ABATEMENT TECHNOLOGIES



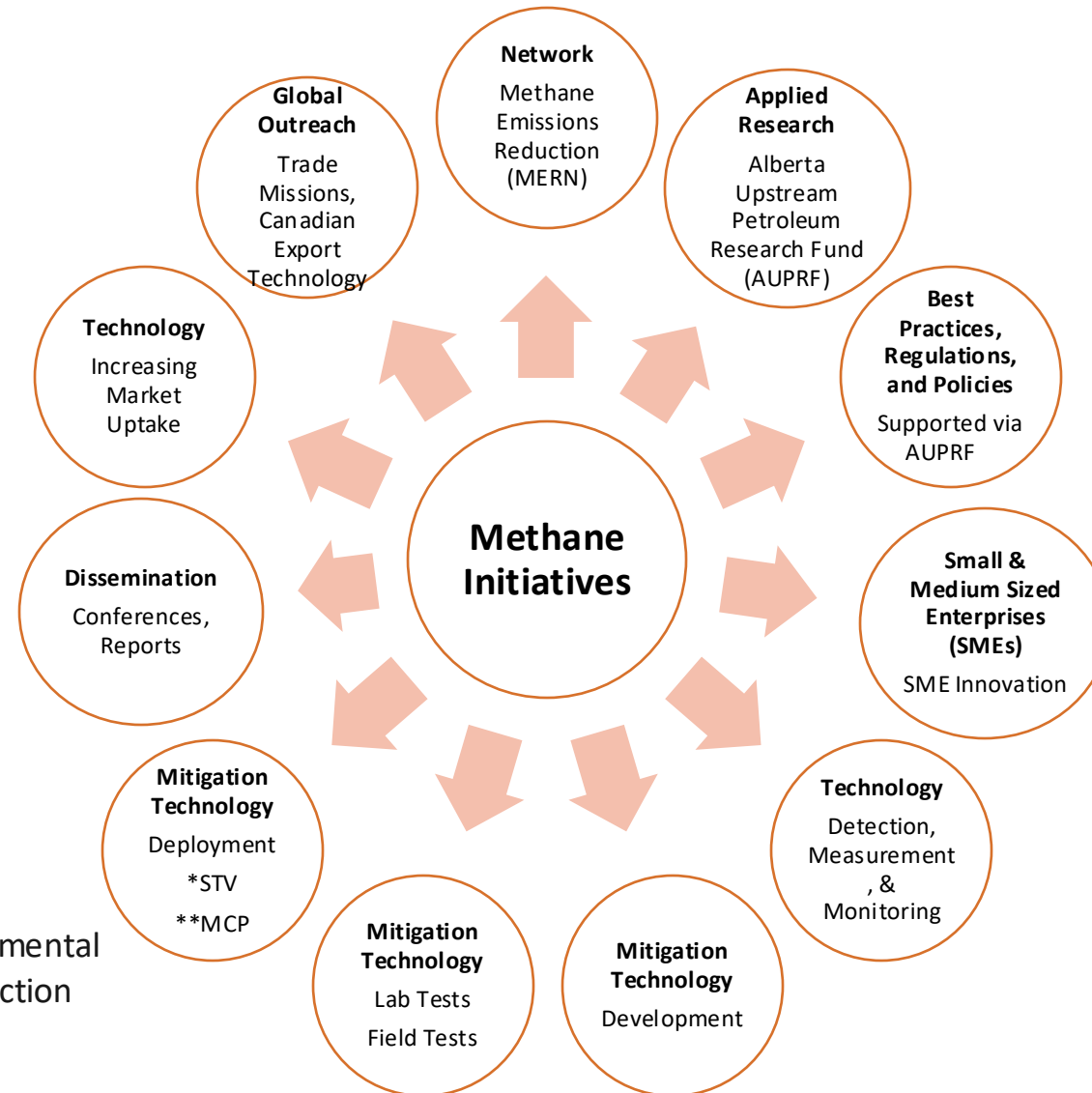
Building Technology Capacity to Reduce Hydrocarbon Sector's Methane Emissions by 90% by 2023

Soheil Asgarpour, President and CEO, Petroleum Technology Alliance Canada and past CRIN Methane Theme Lead



CRIN & PTAC Initiatives

Methane Detection & Elimination



*Systematic Third-Party Validation of Environmental and Economic Performance of Methane Reduction Technologies (STV)

** Methane Consortium Program (MCP)



CRIN/PTAC SME Members in the Methane Space

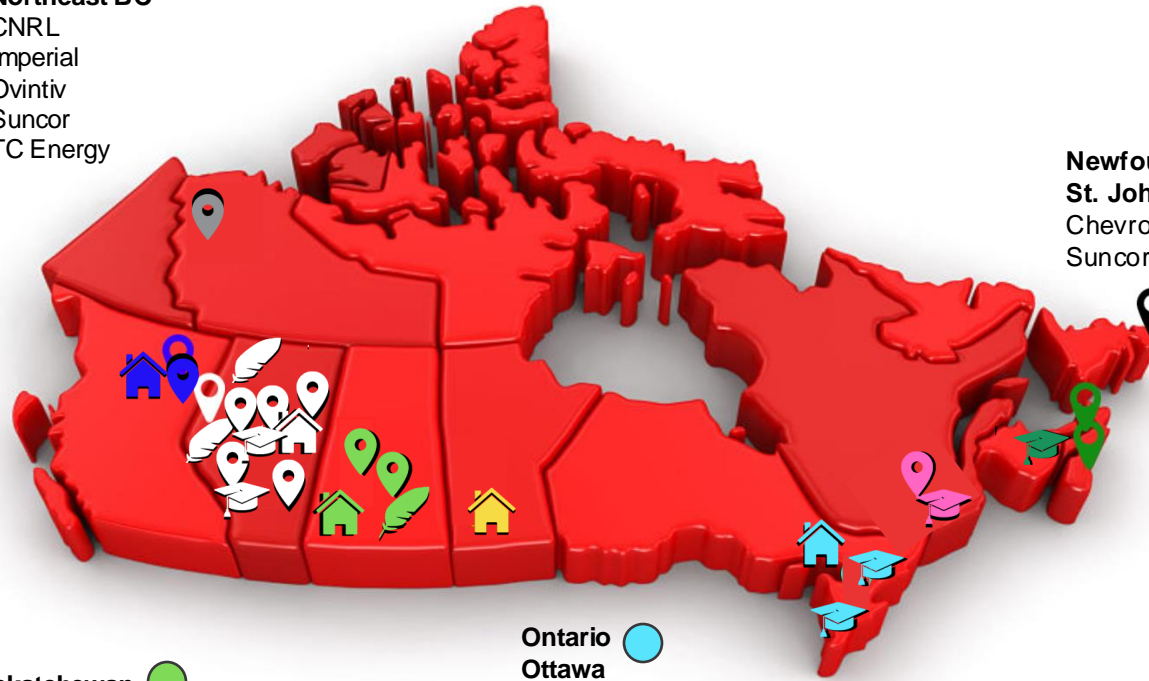


CanERIC Field Facilities, Labs and Organizations

Alberta ○
Calgary & Rural Alberta
 ATCO
 Bonavista
 CAPP
 Cenovus
 Chevron
 CMC Research Institutes
 CNRL
 CRIN
 Inter Pipeline
 Orphan Well Association
 Ovintiv
 PTAC
 SAIT
 TC Energy
 Teine
 TERE
 Total EP Canada
 University of Calgary
 Whitecap
Devon
 CanMET Energy
Edmonton
 ATCO
 University of Alberta
Fort McMurray
 Suncor
 Cenovus Energy
 Imperial Oil
Rainier
 CMC Research Institutes
Vegreville
 InnoTech Alberta

British Columbia ●
Fort St. John
 PETRONAS Canada
Northeast BC
 CNRL
 Imperial
 Ovintiv
 Suncor
 TC Energy

Northwest Territories ○
Norman Wells
 Imperial Oil



Newfoundland and Labrador
St. John's ●
 Chevron
 Suncor

Nova Scotia ●
Antigonish
 St. Francis Xavier University

International
USA
 Colorado State University
 Harrisburg University
 METEC
 Sandford University
 TC Energy
 Total SA
 University of Texas
State of California

Europe
 Net Zero Technology
 Centre, Aberdeen, Scotland

Saskatchewan ●
Regina and Saskatoon
 SRC
Rural Saskatchewan
 CNRL
 Inter Pipeline
 TC Energy
 Whitecap

Manitoba ●
Rural Manitoba
 CNRL
 TC Energy

Ontario ●
Ottawa
 Carleton University
Rural Ontario
 TC Energy
Waterloo
 University of Waterloo
Windsor
 University of Windsor

Quebec ●
Montréal
 TC Energy
 Université de Montréal

Legend

-  Location/Facilities
-  Rural Areas
-  Indigenous Communities
-  Academic Institutions

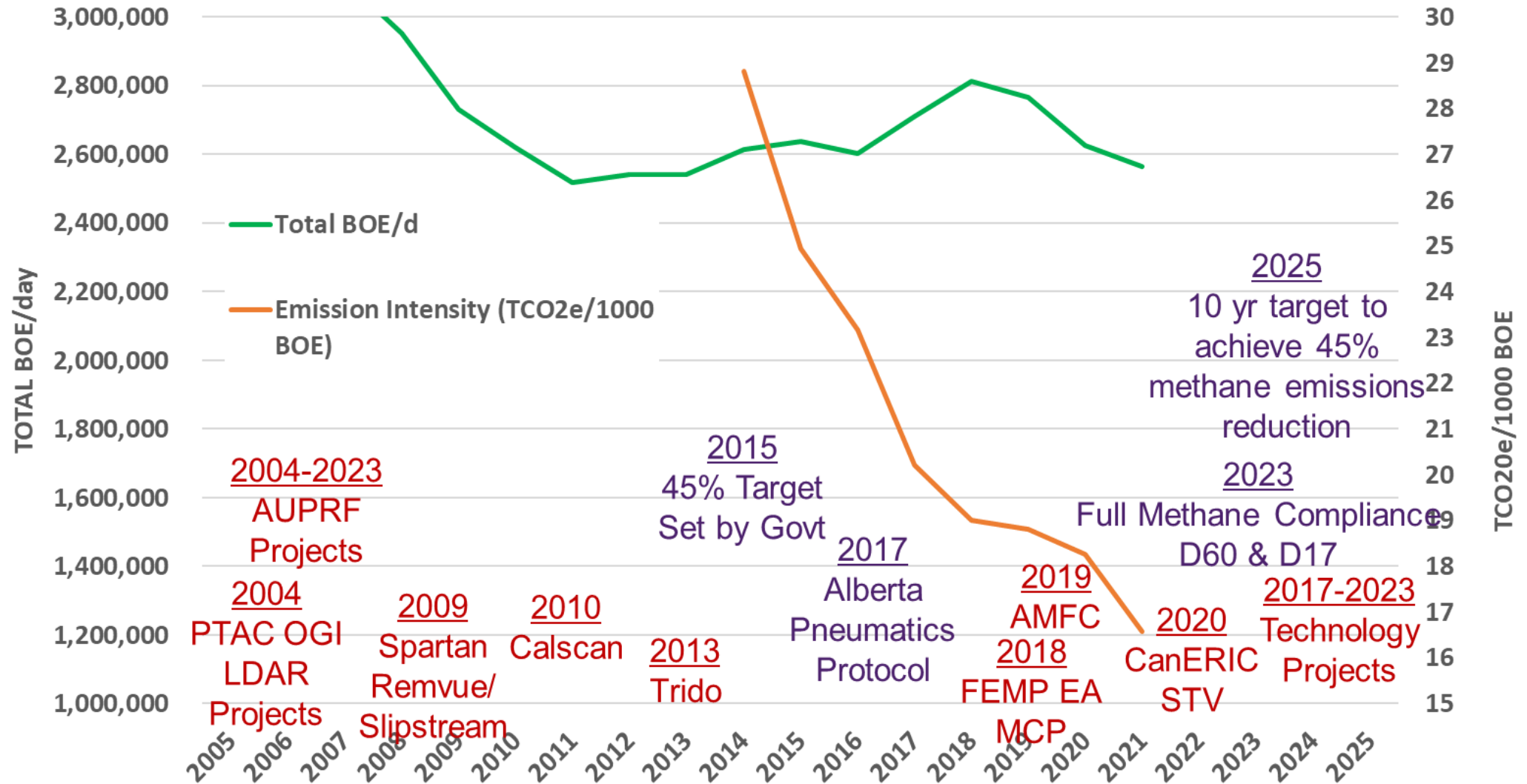
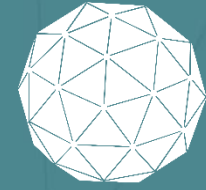


Technologies Developed, Field Tested, Demonstrated/Deployed (Sample)

| Technology Gaps | Technology Model Examples | Developed | Field Tested | Deployed/ Demonstrated |
|--|-----------------------------------|------------|--------------|---------------------------|
| Instrument Gas to Instrument Air (single well) | LCO Instrument Air | ☆ | ☆ | ☆ |
| Instrument Gas to Instrument Air (Large site) | Trido Instrument Air | ☆ | ☆ | ☆ |
| Smart Pumps | MCI Chemical Pumps | ☆ | ☆ | ☆ |
| Dry Gas Seal (DGS) | TC Energy DGS Project | ☆ | ☆ | ☆ |
| Combustors | METAN Deployment Phase II Project | ☆ | ☆ | ☆ |
| | | | | |
| Technology Capacity | (*All Projects) | 37% | 39% | 48% |

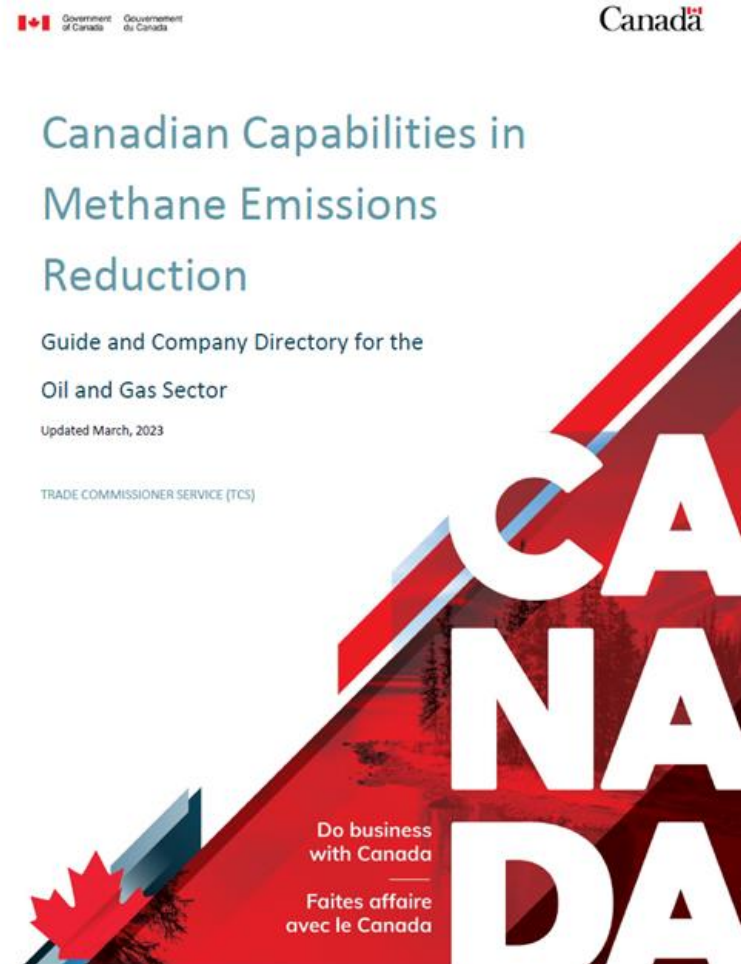
*There are over 89 projects/technologies which contribute to the 48% capacity total. A full listing of these projects can be found in the corresponding conference paper.

Emission Intensity is Decreasing with New Technology



Methane Monitoring, Quantification, & Abatement

- Featuring 60 Canadian energy cleantech companies.
- Full PDF at: <https://www.ptac.org/canadian-capabilities-in-methane-emissions-reduction/>
- 2024 update to include Carbon Capture and Storage, Hydrogen Enrichment, Environmental Management, Offshore, Well Reuse, Abandonment and Reclamation.



Government of Canada / Gouvernement du Canada

Canada

Canadian Capabilities in Methane Emissions Reduction

Guide and Company Directory for the Oil and Gas Sector

Updated March, 2023

TRADE COMMISSIONER SERVICE (TCS)

Do business with Canada / Faites affaire avec le Canada

| Company | Page Number | Product Categories | | | | | | Services Categories | | | |
|---|-------------|--------------------|------------------|----------------|----------------|------------------|------------------------|-----------------------------|----------------------------------|-----------|------------|
| | | Combustion | Compress Methane | Instrument Air | Chemical Pumps | Electric Devices | Electricity Generation | Alternative Cement Products | Detection, Measurement, Research | Reporting | Management |
| Detection, Measurement, Quantification, Monitoring | | | | | | | | | | | |
| Airdar | 54 | | | | | | | | | | |
| Canadian UAVs* | 55 | | | | | | | | | | |
| CMC Research Institutes Inc.* | 56 | | | | | | | | | | |
| Current Surveillance Inc.* | 57 | | | | | | | | | | |
| EnviroTrace Ltd.* | 58 | | | | | | | | | | |
| Eosense | 59 | | | | | | | | | | |
| Gas Recon Inc. | 60 | | | | | | | | | | |
| GHGSat* | 61 | | | | | | | | | | |
| GreenPath Energy Ltd.* | 62 | | | | | | | | | | |
| HETEK Solutions Inc.+ | 63 | | | | | | | | | | |
| IntelliView Technologies Inc.* | 64 | | | | | | | | | | |
| Intricate Group Inc. | 65 | | | | | | | | | | |
| Kuva Systems + | 66 | | | | | | | | | | |
| Montrose Environmental Group Ltd.* | 67 | | | | | | | | | | |
| SolutionCorp Inc. | 68 | | | | | | | | | | |
| Surface Solutions Inc + | 69 | | | | | | | | | | |
| Telops* | 70 | | | | | | | | | | |
| Ventbuster Instruments Inc. | 71 | | | | | | | | | | |
| Vertex Resource Group Ltd.+ | 72 | | | | | | | | | | |

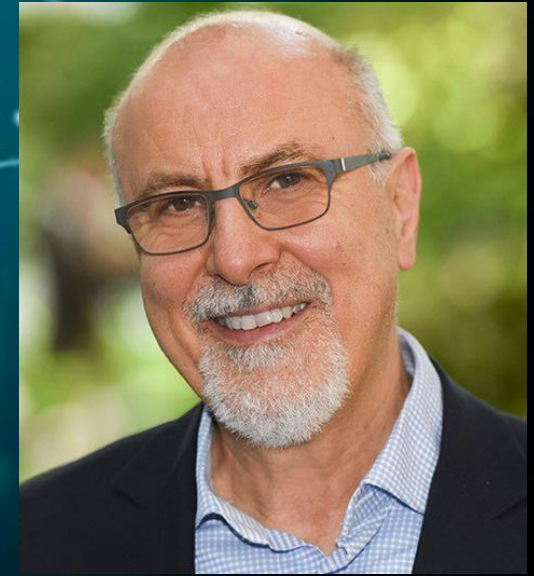
Thank You!

A Fellow of the Canadian Academy of Engineering (CAE), the Canadian Society of Senior Engineers (CSSE), and the Canadian Institute of Mining, Metallurgy, and Petroleum (CIM), Soheil has over 40 years of technical, business, and operations experience in the hydrocarbon industry marked by providing strong leadership to several profit and not-for-profit organizations.

- Soheil is serving PTAC as President & CEO, and the CAE as President, and has held executive positions with mid- and large-size oil and gas companies and Alberta Government. Soheil earned his Ph.D. in Mechanical Engineering from Rice University.

He has over 40 publications with reputable Canadian and U.S. journals in many technical and business areas. He is a distinguished author of the Journal of Canadian Petroleum Technology (JCPT). Soheil's commitment to the future of oil and gas industry has been demonstrated through the numerous awards he has received.

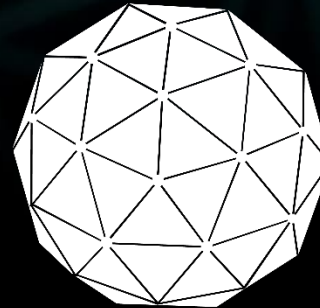
He has served PRI as Vice Chair, CIM as President, PSC as Chairman, and the CCA, CIPI and CRIN as a Director.



Soheil Asgarpour, President and CEO,
Petroleum Technology Alliance
Canada (PTAC) and past CRIN Methane
Theme Lead

CRIN

Clean Resource
Innovation Network



PTAC

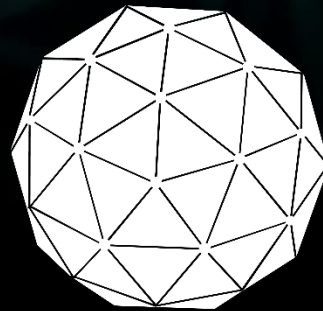
PETROLEUM TECHNOLOGY
ALLIANCE CANADA



EXTRA REFERENCE MATERIALS

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Innovation Network



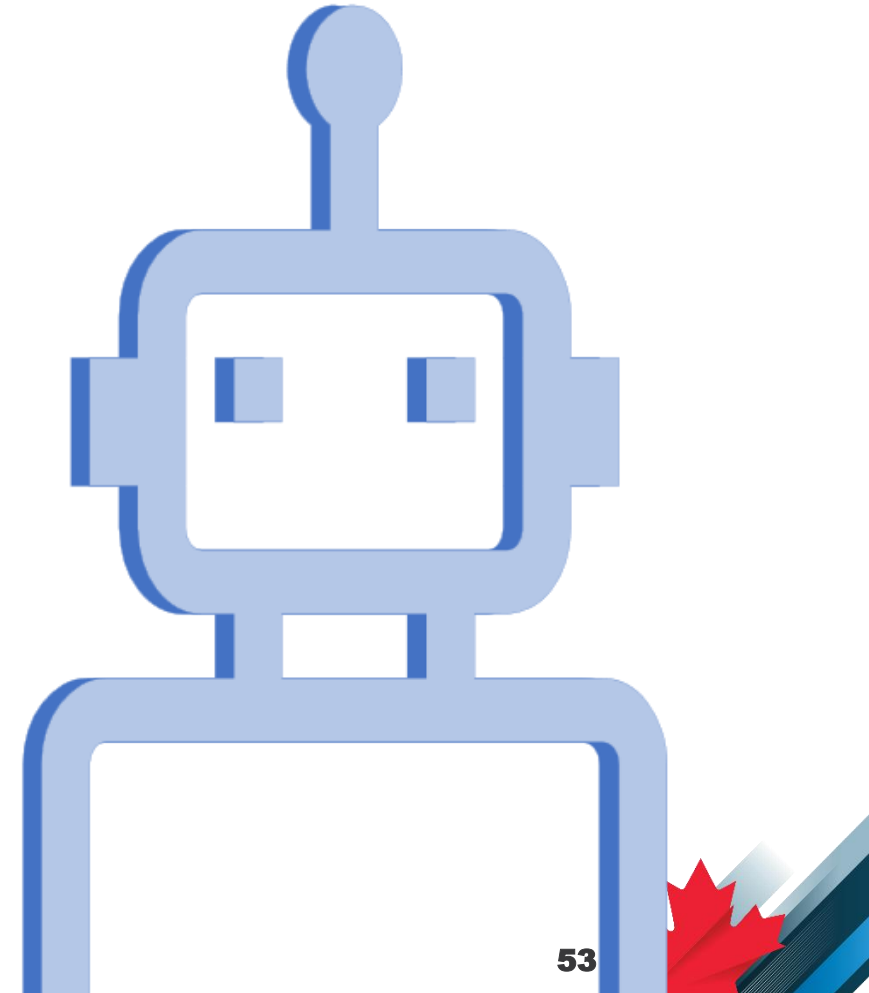
PTAC

PETROLEUM TECHNOLOGY
ALLIANCE CANADA



Methane Detection Technologies

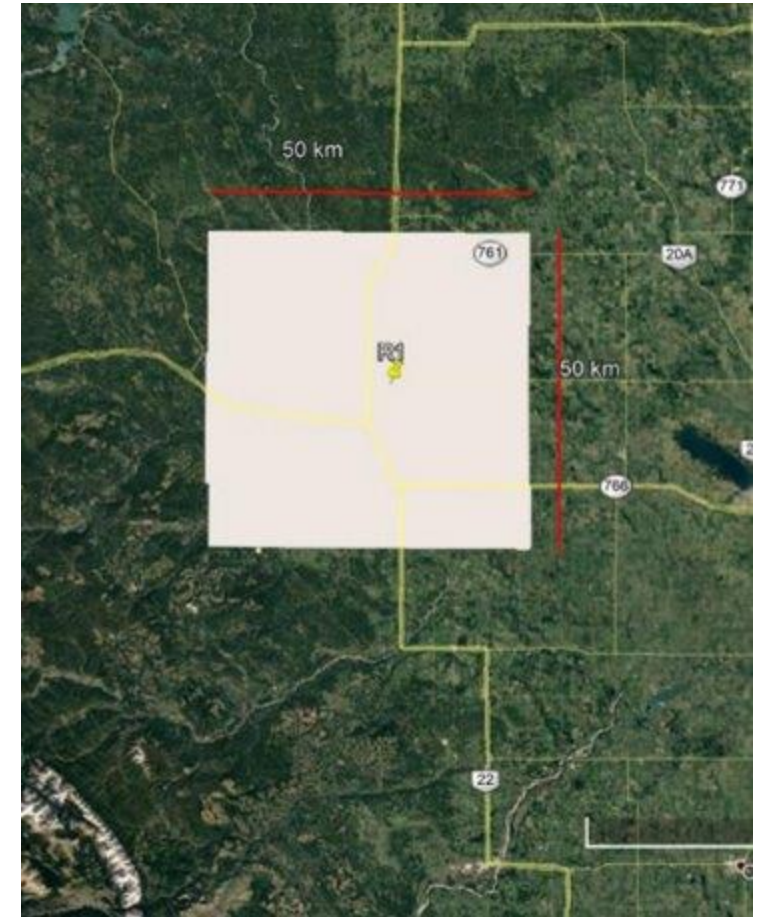
- SeekOps (Drone)
- Heath Consultants Inc. (Drone)
- Aerometrix (Drone)
- Altus Technologies (Truck)
- Heath Consultants Inc. (Truck)
- University of Calgary (Truck)
- Bridger Photonics (Aerial)
- Sander Geophysics Ltd. (Aerial)
- FLIR (Handheld)
- Tecvalco (Handheld)
- Luxmux (Ground-based)
- NitroTech (Controlled release)



Fugitive Emissions Management Program Effectiveness Assessment (FEMP EA)

A world class methane detection, quantification and verification applied research project.

- Study area = 2,500 km²
- 200 facilities (a total of 30 operators)
- 100% voluntary participation from operators
- 200 sites selected for leak detection and repair surveys using optical gas imaging, Hi-Flow sampler, and Quantitative Optical Gas Imaging (QOGI)



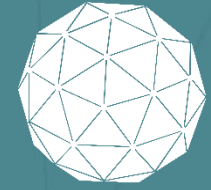
Alberta Methane Field Challenge

- Sought to understand the real-world performance of alternative methane leak detection technologies in comparison to conventional camera-based surveys.
- 2,500 km² in the Rocky Mountain House, Alberta region.



Methane Consortia Program Project Suite (2020/2021)

| Project Lead | Project | Total Mitigated CO ₂ e (tCO ₂ e) | Number of Installs | Total GHG Reductions (tCO ₂ e) | Potential for installation |
|---------------|---|--|--------------------|---|----------------------------|
| Calscan | Site Electrification | 1,216 | 10 | 18,240 | 5,000 |
| Cenovus | Facility of the Future including electric instruments & pumps, instrument air, and remote on-site power generation. | 8,658 | 1 | 8,658 | |
| Ember | Compressor Engines | 2,080 | 1 | 20,800 | 500 |
| Spartan | Instrument Air Compressor | 635 | 12 | 5,078 | 5,000 |
| Spartan LCO | Smart Pumps | 2,738.6 | 26 | 21,902 | 10,000 |
| BlueSource | Pumps Optimization | 674 | 37 | 6,738 | 5,000 |
| NAL Resources | Grid Powered Site Conversions | 817 | 14 | 8,169 | 10,000 |
| Total | | 16,819 | 101 | 89,586 | |



Current Benefits

- 170,000/year cars off road
- \$20 Million/year value creation

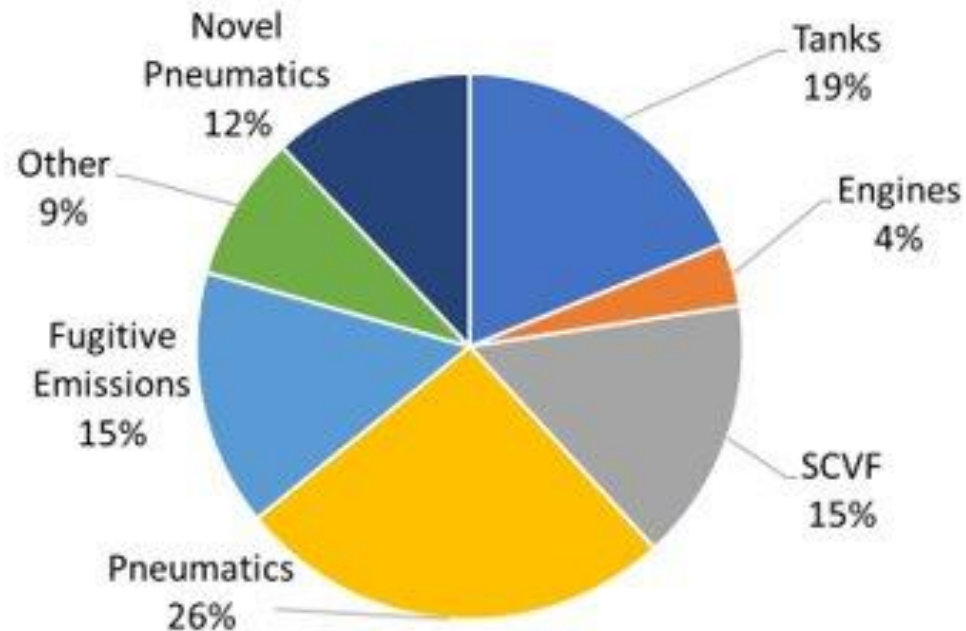


One example of many PTAC technologies successfully delivering results!



Current Initiatives to Address Knowledge Gaps

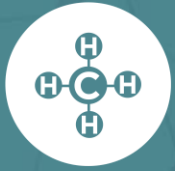
Breakdown of Alberta's Methane Emissions (2018)



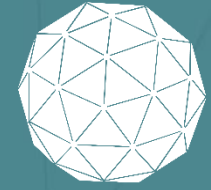
Knowledge Gaps:

- Tanks
- Engine Methane Slip
- Surface Casing Vent Flow (SCVF)/Leaky Wells
- Catalytic Heaters (in others)
- Flaring Alternatives (in others)
- Novel Pneumatics

- Technologies developed and field tested through CRIN and PTAC programs played a critical role in reducing methane emissions intensity and achieving the 45% reduction target.
- Significant knowledge gaps remains to achieve the 75% reduction target, as well as Net Zero.
- Canadian Emissions Reduction Innovation Consortium (CanERIC) 2.0 program was developed to reach 75% reduction by 2030.
- The methane emissions innovation ecosystem built with the broad CRIN/PTAC network of governments, producers, academia and technology providers has delivered tangible results, continues to grow and is ready to tackle the 75% challenge.



METHANE MONITORING, QUANTIFICATION, AND ABATEMENT

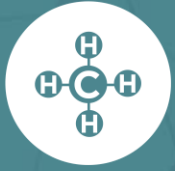


Technologies to detect and monitor fugitive methane emission sources, and to enable reduction of methane emissions, improving operational efficiency, and reducing the environmental impact of methane emitters across Canada and globally.

Example technologies focus on **cost effective methane emissions detection, quantification, monitoring, reporting and mitigation technologies** from upstream, midstream, downstream, and transportation of oil and gas to enable industry to meet 75% methane emissions reduction target, including

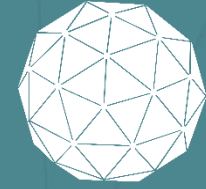
- **Methane mitigation** from oil and condensate tanks, pneumatic devices, compressor seals, dehydrators, chemical pumps, and wells surface casing vent flow
- **Cost effective** and **accurate** methods incorporating sensors combined with digital platforms to help in detection, quantification, monitoring and reporting
- Also, methods for estimating emissions from tanks, methane slip, determining rate-based emission correlations and thresholds for upstream petroleum industry leaks, quantifying methane venting, and evaluating surface casing vent flows at inactive wells





METHANE Elimination Using Nitrogen

CRIN
Clean Resource
Innovation Network



PTAC
PETROLEUM TECHNOLOGY
ALLIANCE CANADA

- Technology for **Methane Elimination Using Nitrogen** - uses nitrogen to power remote, **pneumatic oil & gas devices**, replacing methane and the need to vent harmful gases after use.
- Installing Kathairos' solution at multiple locations enables establishing an economic and rapid distribution network for liquid N₂, a scalable solution for methane elimination across a region. Kathairos is currently demonstrating the operational performance of the solution on wellsites of all sizes, from small, single-well pads to large (20+) well production facilities.
- **Key strengths of technology:** No power required, eliminates 100% of methane venting at wellsite, 100% uptime, no operator involvement, no maintenance required, generates precise emissions data, simple and scalable across the energy industry
- Currently active in **Canada** and the **USA** and exploring the business case for **additional international markets**

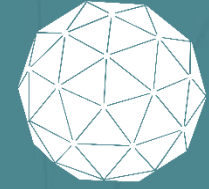
 **KATHAIROS**TM





LAND & WELLSITE REMEDIATION

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ALLIANCE CANADA

Solutions for land management and retirement of inactive oil and gas assets that involve accelerating timelines to closure, reducing costs, and ensuring sustainability in the methods selected for environmental management.

Example technologies and best practices

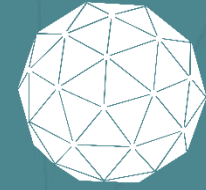
- Developing fit-for-purpose technologies and novel approaches to **maximize remediation efforts and optimize costs**
- Solutions that support **liability management** and **strategic planning of closure activities**, including remote sensing tools for **environmental monitoring and certification** of wellsites
- Onsite or offsite remediation solutions, including **nature-based solutions**, and **site & well re-purposing**
- Advanced **data gathering and analytical** techniques
- **Digital technologies** that economically enable the objectives of this focus area





Reducing LAND Footprint of Subsurface Imaging

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OptiSeis's EcoSeis technology **reduces the land footprint of subsurface imaging by up to 50% and GHG emissions associated with acquiring the high-resolution seismic data** all while maintaining subsurface data quality, enabling safe and efficient field operations, and reducing costs.

This software ranks biological, ecological, and geographical surface information to automatically guide the creation of custom survey designs.

Leaders in lowering the environmental footprint of acquiring subsurface data for **imaging applications (e.g. energy security, CCUS, geothermal, critical minerals extraction, and nuclear waste storage)**.

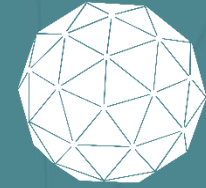
OptiSeis engages in extensive collaboration – 5 oil companies, 21+ service and technology providers, and 5 provincial and federal government funding agencies. OptiSeis has tripled in size and expanded into international markets.



OptiSeis is expanding into **Colombia, the USA, and Australia.**

International growth **target markets** are: **South America, the USA, Australia, Africa (South Africa, Egypt, Libya, Nigeria), and the Middle East.**





Technologies for water solutions for the O&G industry with potential applicability across other sectors.

Learn how different water technologies are being used in Canada. From reducing operational costs and improving the reliability and efficiency of water recycling to technologies to reduce the footprint of oil sands facilities and fresh-water intensity.

Example technologies and best practices

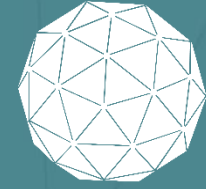
- **Water treatment technologies addressing input water quality** aspects: total dissolved solids (TDS), organics, total suspended solids (TSS), turbidity, grease, oil, and silica
- **Operational efficiency solutions:** novel instrumentation, process control, online analyzers, leak prevention, asset integrity, tank inspection and cleaning technologies, feedwater production efficiency, incorporation of artificial intelligence, machine learning, augmented/virtual reality, other digital solutions
- **Alternative steam generation technologies:** steam from alternative and recycled feedwaters
- **Technologies to improve quality and increase reuse of disposal process streams:** reducing oil and grease, TSS, organics, etc., minimizing impacts to groundwater quantity and quality





Solar-Activated WATER Treatment

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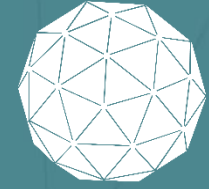
- SolarPass technology for **passive, high-strength water treatment** in energy, mining, and the resources sector; for treatment of **dissolved organics in process-affected water from tailings ponds**
- Passive, low-energy treatment without input chemicals or waste concentrates that **achieves effluent quality** meeting or exceeding conventional active, high-energy treatment processes, with lower cost and capital intensity
- While the oil sands region has been a strongly aligned beachhead market for H2nanO's development, other regions with intensive energy, mining, and other resources sector industries in more equatorial and arid regions with water stress are ideal for SolarPass. Target markets: **southern USA** (mining, upstream & downstream O&G); **South America** (mining, upstream O&G); and the **Middle East** (upstream and downstream O&G).





Produced WATER Treatment with Ultrafiltration

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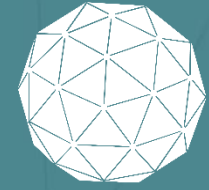
- Responsible water-management minimizes freshwater use - **Swirltex is a scalable water recycling system, high Saline Produced Water Treatment with Ultrafiltration.** Approximately 300,000m³ of produced water can be treated annually with a single Swirltex unit, which supports the operations of up to 15 well sites.
- Reduced freshwater usage and downhole disposal of saline water, ultimately improving water recycling abilities. Anticipate **reduction in greenhouse gas due to trucking reduction** and significant **reduction of freshwater usage associated with oil and gas well fracking.**
- Swirltex is **interested in exploring international opportunities** for its technology.





WATER – Tailings Management Through Nano Technology

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- Technology to evaluate both the dosing efficacy of Carbonix's products designed to address **water treatment and remediation** requirements of industry partners and scale up production from 100 kg/day to 5 t/day
- **Transforming oil sands mining tailings into high-value products**, eliminating the need for additional mining operations, providing an alternative solution to a protracted waste-product dilemma and enabling a circular economy
- Carbonix is an **Indigenous Canadian company** specializing in **advanced materials technologies** and sustainable solutions for resource extraction and energy transition industries. The company's product portfolio includes special adsorbents and flocculants for mining and oil sands applications, synthetic graphites and carbon blacks made for electric vehicles, energy storage, and other transportation sectors. Carbonix's proprietary carbon scaffold platform is a tool that converts high carbon waste into valuable products.
- Working towards **developing a global presence**, to promote technology and solutions into new markets

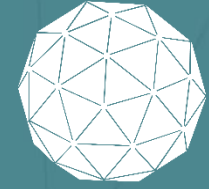
CARBONIX 





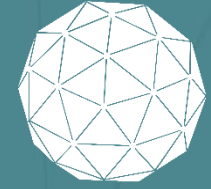
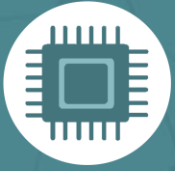
Using Produced WATER to Optimize Steam Generation

CRIN
Clean Resource
Innovation Network



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ALLIANCE CANADA

- **HipVap technology is an indirectly fired steam generator (IFSG) technology**, developed to reduce the complexity and cost of **steam generation by using untreated produced water** as the boiler feedwater stream.
- Produced water is circulated in the HipVap loop, where 20% steam is generated in the IFSG heat exchanger and circulated to a steam separator. The **closed loop heat source for the IFSG heat exchanger is a hot oil, fired heater package**. The technology does not require typical front-end produced water treatment units
- Commissioned and operational plant has been **successfully generating steam** for the past year with no adverse impact to the host plant.
- Benefits include **reduction in GHG emissions, reduction in land use, decreased water use, lower capital requirement**
- Interested in **exploring international market** opportunities; have interest from the **Middle East**.

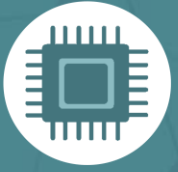


Digitization technologies of the Oil and Gas sector improves efficiency, safety, profitability and environmental performance. Real time monitoring and analysis enables more informed decision making, reduced downtime, automation and lower costs.

Example technologies and best practices

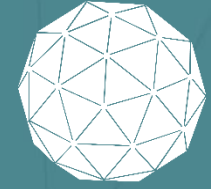
- Targeted outcomes of Digitalization including
 - **Descriptive** Analytics (what happened),
 - **Diagnostic** Analytics (why did it happen),
 - **Predictive** Analytics (what will happen), and
 - **Prescriptive** Analytics (how can we make it happen)
- Improved integrity, timeliness, and accessibility of **environmental monitoring**
- **Operational efficiency and cost reduction**
- **Capital efficiency of project execution** and streamlined workflow
- Improved **reliability and cost efficiency of health and safety** and maintenance





DIGITAL Technology

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- RoBird is a robotic bird **reducing wildlife incidents at tailings facilities**
- Prospective partners in **Australia**
- Targeting leads in **South America, Africa, and Europe**
- Seeking collaborations with vendors of visual sensors, aviation radars, machined components, and custom foam products from different industries



- **Contact-based robotic Inspection** using tethered flying robots for industrial/hard-to-reach spaces where inspection is hazardous, expensive, and time consuming
- Partnership agreements with global service companies (Oceaneering and Sonomatic) and in the **US and Eastern Asia**
- Seeking opportunities in **Brazil and Guyana**



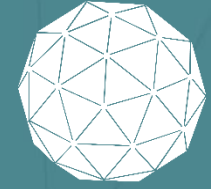
- Artificial intelligence and continuous **monitoring technology for real-time emissions detection and reduction**
- Currently in **US, Australia, Indonesia, the Middle East and North Africa**





Novel HYDROCARBON EXTRACTION

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Technology solutions enabling **novel solutions to access and produce hydrocarbons** while decreasing the environmental footprint including well architectures/completions and artificial lift in all reservoirs.

Example technologies

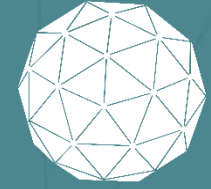
- **Oilsands In Situ:** Low emission extraction technologies such as solvent-dominated processes, electromagnetic heating, or subsurface heat generation
- **Heavy Oil:** Technologies that improve extraction in worm-holed reservoirs including thermal, solvent, chemical, or CO2 EOR projects for cold heavy oil production with sand (CHOPS) that emphasize gas capture vs. methane venting
- **Oilsands Mining/Extraction:** Material handling, aqueous / non-aqueous extraction through solvent or other novel processes for mined oilsands to reduce tailings, GHG emissions, and water consumption, allowing for timely reclamation after closure
- **Technologies or Downhole Treatments** that can be applied to restart/reinvigorate shut-in wells and/or minimize new disturbance by leveraging existing footprints





HYDROCARBON - Syngas Extraction with Integrated Carbon Sequestration

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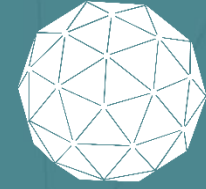
- **Syngas**, or synthesis gas, is a **mixture of hydrogen and carbon monoxide**, in various ratios. The gas often contains carbon dioxide and methane and can be used directly or processed further to produce “greenest blue” ammonia, methanol, and other chemicals.
- **Enhanced Hydrogen Recovery™ (EHR™)** to supply the **low cost, low carbon intensity hydrogen from stranded hydrocarbons**. EHR™ extracts hydrogen-rich syngas from ultra-deep coal and brine and reinjects associated CO₂ back into the same deep seam for permanent geological sequestration, producing clean hydrogen by turning coal ‘from a source to a sink’ of CO₂.
- Globally scalable; 'Cheaper than grey - cleaner than green' (lower cost than hydrogen from dominant steam methane reforming from natural gas and lower emissions than electrolysis of fresh water with hydropower); Onsite CO₂ sequestration from Day 1; Low freshwater demands; Small land-use footprint
- C̄victus is pursuing collaborations in **India, China**, and around the **world**.





HYDROCARBON – Nanoparticle-based Foam for CO₂ EOR and CO₂ Storage

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- Using **nanoparticle-based foam technology to improve the efficiency of CO₂ Enhanced Oil Recovery (EOR) and CO₂ storage**
- **Armorfoam** is a novel nanoparticle armored surfactant-based foam that is stronger, more viscous, and more stable than other foams. Its properties maximize pore space for CO₂ storage and pressure maintenance for frac hit avoidance.
- Cnergreen is currently **preparing to export product to the US** and is interested in exploring collaboration opportunities across **North America**



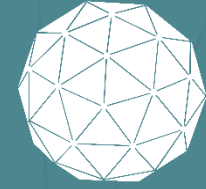
CNERGREEN
Clean and Efficient Hydrocarbon Production





HYDROCARBON - Co-injecting Steam and Flue Gases for EOR while Reducing GHGs

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Innovation Network



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PETROLEUM TECHNOLOGY
ALLIANCE CANADA

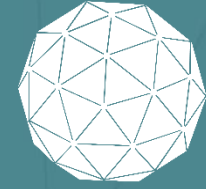
- **GERI's Direct Contact Steam Generation (DCSG) co-injector combusts pressurized air and fuel** in direct contact with water, resulting in a single product stream of steam (or hot water) mixed with combustion flue gases
- Rather than venting the flue gas (CO_2 and N_2) to atmosphere, these **products of combustion are co-injected with steam into a well**, simultaneously addressing the two fundamental needs of depleted heavy oil reservoirs: heat and pressure
- **Co-Injecting steam and combustion gases** allows for enhanced oil recovery (increasing oil production) while **reducing up to 67% of GHG emissions** of conventional methods, dependent on the source of electricity and how much CO_2 is retained downhole
- Saudi Arabia & Middle East, South America, India, geographical areas non-thermal completed wells





HYDROCARBON – Electromagnetic Heating Technology for Heavy Oil & Bitumen

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ALLIANCE CANADA

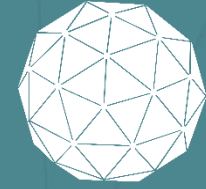
- **Electromagnetic Heating Technology, using radio waves, to heat and mobilize heavy oil and bitumen**
- **Eliminates the requirement for steam inherent in SAGD applications**
- Commercial-Scale Pilot is demonstrating the effectiveness of the clean heating technology in a heavy oil reservoir: pilot involves two drilled multilateral heating wells, one production well and a power converter at the surface to deliver up to 2MW of power into the heavy oil target zone
- Accelerware RF XL technology **will reduce freshwater use, have near-zero (GHG) emissions, significantly reduce surface disturbance**, will not require the addition of solvents, and will reduce costs per barrel of oil produced
- Initiated business development efforts in the Middle East, California and Latin America; interested in exploring opportunities in the **US, EU, Middle East, Latin America and India**





CCVAP - Carbon Capture, Hydrogen, Bitumen Beyond Combustion, Geothermal, Critical Minerals, and Value-Added Products

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Technologies focused on the alternative sources of energy and the conversion of hydrocarbon raw materials into innovative products of higher value from petroleum and natural gas.

Example technologies include

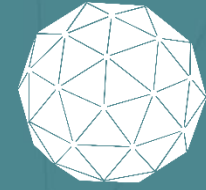
- **Hydrogen** generation, distribution, and use
- **Value-added non-combustion products** from bitumen (carbon fibre, asphalt binder, activated carbon)
- **Carbon capture, utilization, and storage** or conversion
- Bitumen partial upgrading
- **Critical Minerals** (lithium, vanadium, titanium, nickel) – new recovery techniques from co-produced hydrocarbons
- **Geothermal** technology for renewable energy





CCVAP - Clean HYDROGEN Production

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- **Pulsed Methane Pyrolysis (PMP) technology converts natural gas into hydrogen and solid carbon**, significantly reducing CO2 emissions (up to 90%) and delivering decarbonized hydrogen at costs comparable with conventional steam methane reforming systems
- Ekona's PMP produces industrial H2 at costs comparable to incumbent steam methane reformers, while reducing GHG emissions by 90%.
- Low levelized cost of hydrogen < C\$2/kg-H2 which is competitive with blue hydrogen or better
- In **pursuing international opportunities**, Ekona secured Series A investment with Baker Hughes, Mitsui, CDP Venture Capital SGR S.p.A., ConocoPhillips, Na'-Nuk Investment Fund LP (McKinley Capital), Continental Innovations LLC and Trirec.
- Ekona has participated with **TCS delegations from Denmark, SouthEast Asia, Ecuador, and Guatemala**





CRIN
EXTRA REFERENCE
MATERIALS

Technology Showcase @COP28



Later-stage Canadian technologies were showcased at the UN Climate Action Conference 2023 (COP28), in Dubai, at the CRIN Pavilion.



Statements from
CRIN Technology
Theme leads:

- Novel Hydrocarbon Extraction
- Carbon Capture & Value-Added Products
- Digital Oil & Gas



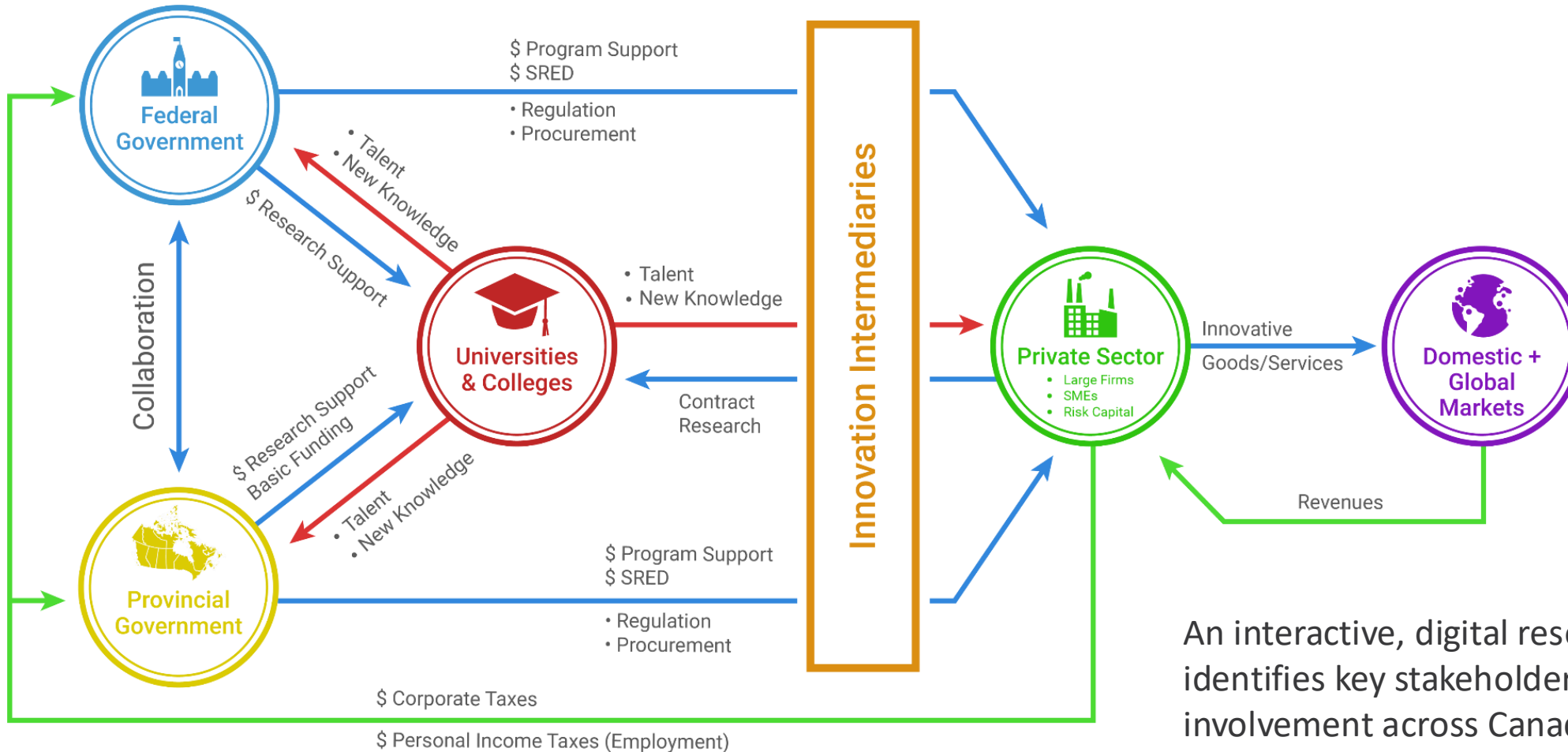
CRIN REFERENCE TOOLS



ARE YOU A MEMBER?
JOIN US!



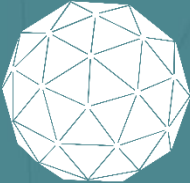
Innovation Ecosystem Map & Dashboard

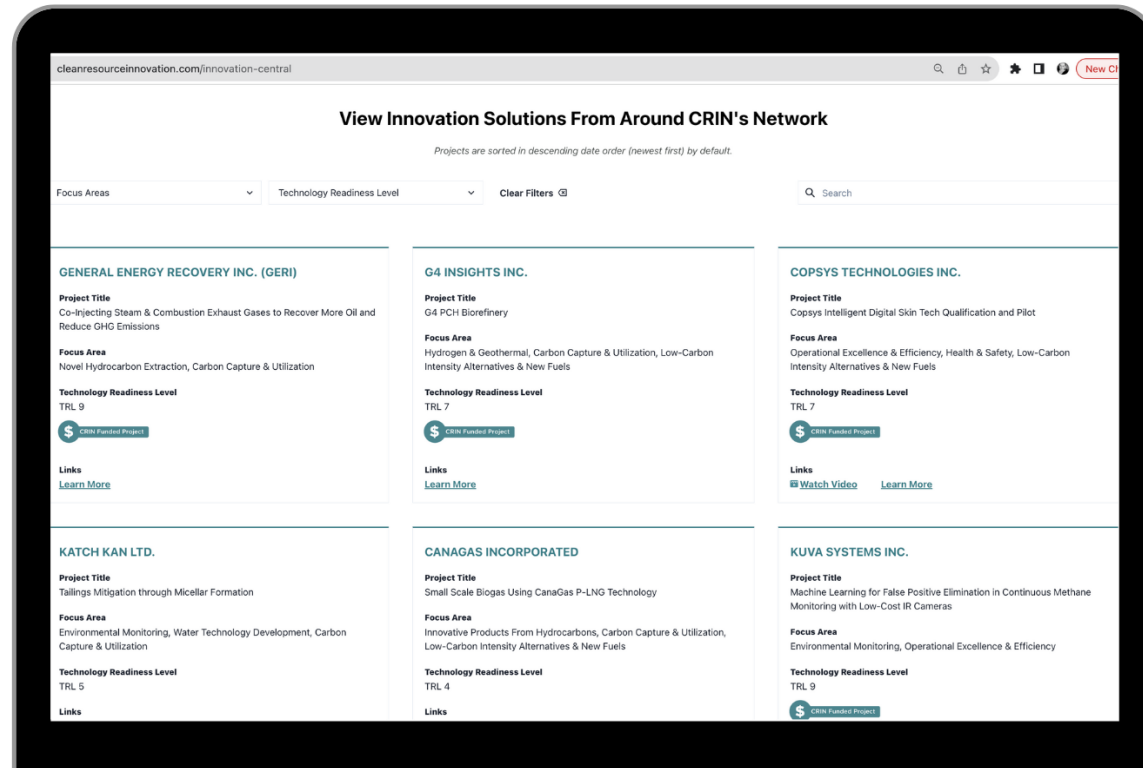


An interactive, digital resource that identifies key stakeholder and sector involvement across Canada and globally.



Innovation Ecosystem Map & Dashboard





A **searchable digital platform** for innovators to showcase technology, and for technology adopters and funders to survey and learn more about new technology solutions.



**Note links only work in slideshow mode.*



Other CRIN Resources

Project Café series – a showcase of technology solutions and networking opportunities among like-minded professionals from various sectors to advance solution development and adoption and create new opportunities for innovation collisions.



Policy Awareness series – awareness building webinars on emerging policy directions, regulatory tools, and government support mechanisms for technology research, development, and implementation. This often includes discussions of foreign policies and their potential impact on Canadian innovation. It also includes discussions of developments in other sectors and potential benefits of cross-sector infrastructure.

Money Talks – an informational series that featured public and private funders and investors to help navigate various financial assistance programs available for researchers, innovators, entrepreneurs, and start-up technology companies in Canada.





Take a break

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AGENDA

- | | | |
|---------|--------------------------------------|---|
| ✓ 9:00 | Introduction & Land Acknowledgement | - Jordan Reeves, Global Affairs |
| ✓ 9:05 | Global Outlook | - Marc Godin, PTAC |
| ✓ 9:25 | Regulations & Incentives | - Lindsay Campbell, Validere |
| ✓ 9:40 | Q&A | - Marc Godin, PTAC & Lindsay, Validere |
| ✓ 9:45 | Energy Transition Technology Themes | - Glen McCrimmon, CRIN & Soheil Asgarpour, PTAC |
| ✓ 10:30 | Innovation Ecosystem Reference Tools | - Glen McCrimmon, CRIN |
| ✓ 10:40 | break | |
| ☐ 10:50 | Canadian Energy CleanTech Directory | - Bruce Peachey, PTAC |
| ☐ 11:50 | Closing Remarks | - Global Affairs Canada |
| ☐ 12:00 | Adjournment | |

Canadian Energy CleanTech Directory



Overview of PTAC's Canadian Capabilities in Clean Technology for the Global Upstream Oil and Gas Industry Initiative

Bruce Peachey, P. Eng.

Senior Technology Advisor, Petroleum Technology Alliance Canada



Directory Development Process

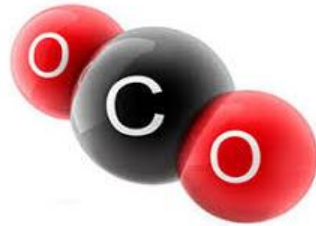
CANADIAN
ENERGY
EXPORT GUIDE



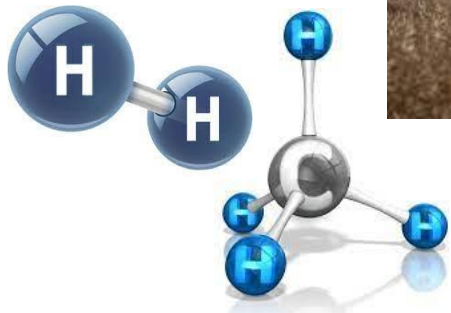
**Clean Technology
Products and Services
in Canada**

- Starting Point – Entries in the Canadian Energy Export Guide under Products and Services
 - Clean Technology and Environmental Management
 - Check information and use email to invite participation in appropriate Directory
 - Environmental (190), CCS (51), Well Life (8), Offshore (7), Hydrogen Enrichment (0)
- PTAC Member List + Alberta Upstream Petroleum Research Fund (AUPRF Researchers)
 - Invite to participate
- Web Searches of Canadian Suppliers
 - Main focus is on poorly represented areas → Target to invite ~100 new companies/organizations with relevant technologies Canada-wide

Clean Tech Areas Redefined



- For under-represented topics expand definitions
 - Environmental Management → already very broad
 - CCS → Expand to include small scale injection processes
 - Improve production economics with low impact technologies
 - Offshore → Include navigation, mammals, fish, marine, GHG issues
 - “End of Well Life” → Expand to technology to reuse oil and gas wells for other purposes and unique issues with “Orphan Wells”
 - Lithium from Aquifers, Geothermal Heat/Power, Gas Storage, Waste Disposal, Monitoring
 - “Hydrogen Enrichment” → Increasing hydrogen content of streams produced or utilized upstream
 - Fuel Switching, Partial Upgrading, Gathering Systems for “Hythane” from remote sites



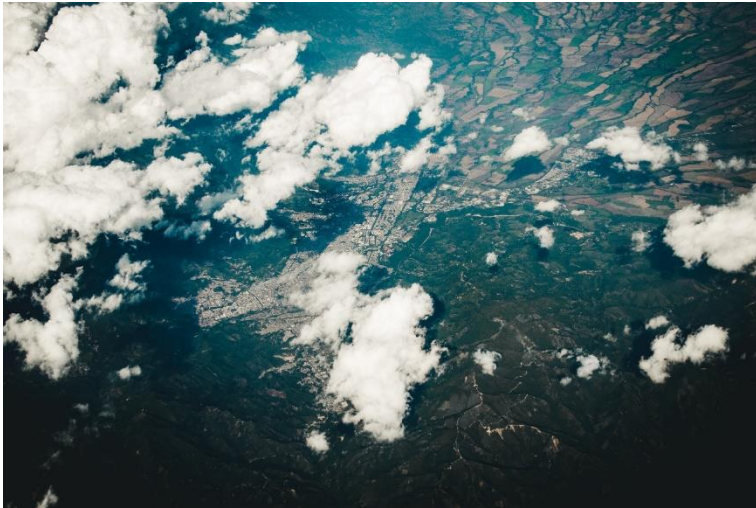
Content for Each Clean Technology Directory Section



- Introduction to the global impacts
- What is the Canadian Advantage?
 - Extent of experience, Magnitude of issue in Canada, Supporting Organizations
- Sources of Clean Technologies and/or Opportunities
- Case Studies from Canadian Applications
 - High level for this presentation involving integration of many products and services
 - Will evolve to company-based case studies as Directory content builds
- Canadian Capabilities – Companies, Products and Services



“Clean Technologies” Not All New e.g. Natural Gas Emissions



- Canada has regulated emissions for many decades mainly for safety and health reasons
 - Other components released with the methane can be toxic, noxious or cause odours.
- Priorities Driving Reduction:
 - Safety – Stop or shut-in if there is a hazard
 - Quality of Life – Odours shut-in until solved
 - Economics – Loss of revenues/royalties
 - Reduce GHG emissions – Newest reason to reduce



Case Studies in the Methane Directory



Combustors
Questor



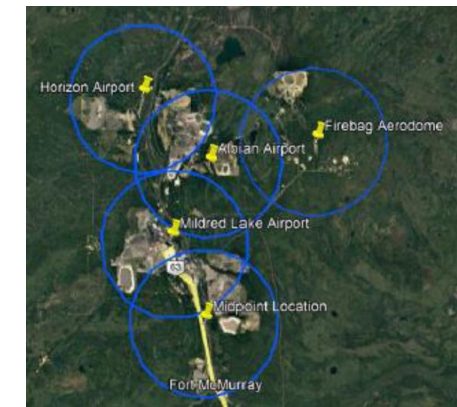
Vapour Recovery



Hybrid Remote Power





Research - Containment and Monitoring



Monitoring



Methane Emissions Example Company

| | | |
|---|--|---|
| <h2>Kathairos Solutions Inc.</h2> <p>www.kathairos.com</p> | |  |
| <p>LOCATION Calgary, Alberta</p> | <p>PRIMARY CATEGORY Instrument Air</p> | |
| <p>CONTACT INFORMATION Oscar Donor Sales and Marketing Manager odonor@kathairos.com</p> | <p>SECONDARY CATEGORIES Detection, Measurement, Quantification, Monitoring, Reporting,</p> | |
| <p>COMPANY DESCRIPTION</p> <p>The patent pending Kathairos™ solution eliminates methane emissions from pneumatic devices at remote oil and gas facilities effectively and affordably. The solution is elegant in its simplicity. Kathairos uses nitrogen to replace methane as the operating gas for pressurized devices, with no on-site electricity or operator involvement required. A specialized cryogenic tank is placed on site and tied into existing systems; liquid nitrogen stored in the tank is then vaporized at the pressures and quantities needed to drive devices. As the nitrogen depletes (about once a month), the Kathairos team refills the tanks, similar to a propane model.</p> <p>The system works on a lease arrangement and involves no up-front capital costs. System cost and nitrogen usage reflect actual vent rates, making it economical to convert wellsites of all sizes (annual costs start at \$3000/year). In addition to its hardware and software offerings, Kathairos has an in-house emission offset management team that converts customers' emission reduction activities to valuable emission offsets. In the vast majority of cases, the value of offsets more than covers the annual cost of the Kathairos technology.</p> | | |
| <p>COUNTRIES EXPORTED TO United States (Active in Marcellus, D-J, Bakken, Permian, Haynesville basins; trials underway in others)</p> | | |
| <p>INTERNATIONAL APPLICATIONS AND EXPERIENCE Operations across Canada and the U.S.</p> | | |
| <p>TECHNICAL CAPABILITIES</p> <p>Liquid nitrogen (LIN) is the backbone of the company's technology and powers the solution. Since LIN is inert, non-corrosive and waterless, it is the ideal candidate to replace natural gas used by pneumatic devices. Stored at -196C, LIN becomes gas naturally when exposed to everyday temperatures, even during winter. In addition, when stored in a tank, LIN builds pressure as it becomes gas. The Kathairos™ solution takes advantage of this naturally occurring phenomenon, resulting in a solution that has no moving parts, no maintenance, no electricity requirements and has no emissions. The only operator involvement is an on/off isolation valve, everything else is automated. On-site sensors and telemetry systems transmit all data to a cloud-based portal and Kathairos' proprietary emissions tracking software.</p> <p>The solution has also been used by customers for pigging, and to act as back-up for grid-connected air systems liable to power outage.</p> | |  |

For each company, information is being requested
→ information provided by the company in their own words

- Contact Information
- Technology Categories they Service (often more than one)
- Company Description
- Countries Exported to
- International Applications and Experience
- Technical Capabilities

Methane Directory available online:

<https://www.ptac.org/canadian-capabilities-in-methane-emissions-reduction/>

- A major focus globally on “cradle to grave” impacts of development
- Largest Clean Tech Sector in the Export Guide (~190)
- Very Broad Coverage for Air, Water, Land, Ecological, Remediation & Reclamation
- Technology needs vary with geography, resource being produced, stage of development, enforced regulations



Bakersfield, California, U.S.A.

[Source: Dessert Sun](#)



Caspian Sea, Azerbaijan

[Source: Offshore Energy](#)



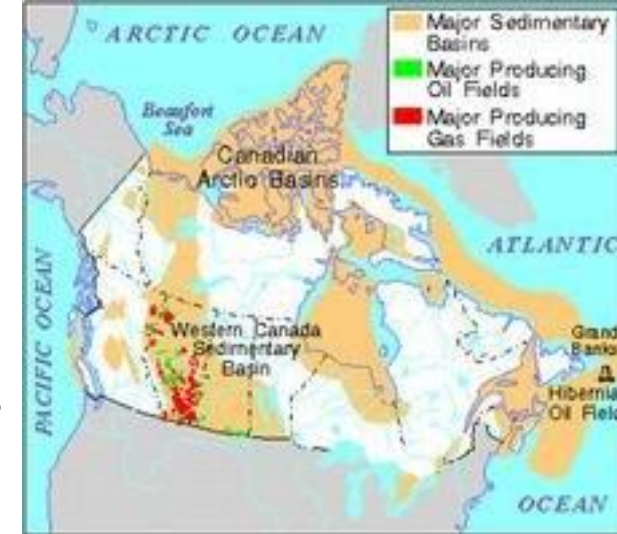
Lake Maracaibo, Venezuela

[Source: Reuters](#)



Environmental Management Canadian Advantage

- Global reputation as a well-regulated and environmentally conscious industry
 - Improving continuously since first production in Ontario, 1858
 - 2nd largest country in the world by area
 - 3rd largest supply of renewable fresh water
- Developments are widespread and co-exist in many different geographies
 - farmland, muskeg, boreal forest, mountains, arctic, offshore, in most provinces/territories
- Produce almost every type of oil and gas – sweet/sour gas, condensates, shales, light/medium/heavy oil and bitumen (mining and thermal)



Impact Reduction Opportunities

- Impacts and solutions vary with the issue and stage of development
 - Exploration Stage – Mainly land disturbance impacts
 - Development Stage – Ecological impacts of intense activity
 - Production Operations
 - Conventional Oil – Spill potential (oil/salt water), operator monitoring
 - Conventional Gas – Main impact gas plant operations
 - In-situ Oil Sands – Intense activity in muskeg and boreal forests
 - Shale Resources – Extremely large volumes of water required
 - Gathering Systems and Pipelines – Ecological impacts of linear features, protection of 100,000s km of lines



[Source BOE Report](#)



[Source: BC Government](#)



[Source: CAPP](#)



[Source: CBC News](#)



[Source: Energy Job Shop](#)



Environmental Management Case Study

- Water Treatment Specialist based in Richmond B.C.
 - Company listed in Energy Export Guide
- Oil and Gas Produced Water
 - “Solutions for minimizing offsite disposal, improving hydrocarbon recovery, reducing polymer consumption, and protecting injection well assets.”
- Shale Gas
 - “Provide end-to-end solutions that reduce volume while safely managing NORMs and volatile emissions” from return flows from shale fracturing operations
- Enhanced Oil Recovery
 - “Advanced solutions can reduce polymer consumption and deliver recycled injection water with lower hardness and suspended solids”
- Sensors
 - “ScaleSense is an automated, real-time sensor for saline waters”



<http://www.saltworkstech.com>



Environmental Management Capabilities

- Random Examples from Export Guide
- Products
 - Water treatment equipment – filters, softeners, deoiling, separation
 - Air emissions mitigation systems – vapor recovery, incineration
 - Low land impact – seismic options, rig mats,
 - Noise suppression – insulation, mufflers
 - Monitoring systems – on-lease, truck mounted, air bourne, satellite
- Services
 - Environmental/ecological research – Alberta Upstream Petroleum Research Fund (AUPRF <https://auprf.ptac.org/>)
 - Engineering/monitoring – Design, reviews, technical expertise
 - Reporting – Systems, audits, analysis

SECURE

PARAGON

 terrapure

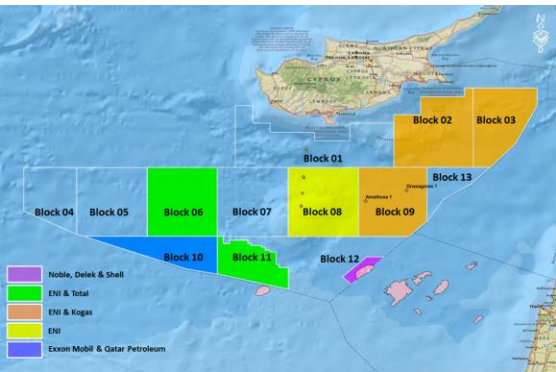

TERRAGON
Environmental Technologies Inc.

Questor


BLUE DROP
SOLUTIONS



Oil Offshore Guyana & Suriname



Natural Gas Offshore Cyprus

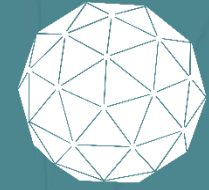
Source: [Radio Free Europe Radio Liberty](#)

- Globally offshore developments are growing rapidly in new regions
 - Guyana, Suriname, Cyprus, Romania – little national prior experience or technical capabilities for offshore developments
 - Occurring rapidly to replace oil and gas from Russia
- Many developments in areas without marine environmental research institutions or government policies
- Increasing concerns with security of offshore installations and pipelines where offshore infrastructure is “exposed”



Nordstream Pipelines Offshore Denmark

Offshore Oil and Gas Canadian Advantage



- Not generally recognized as a leader due to smaller volumes and fewer projects, however:
 - Canadian offshore areas are the most challenging in the world
 - Ice, ice bergs, winter storms, distance from shore
 - Longest maritime coastlines in the world (240,000 km)
 - Over 5 million km² of ocean Exclusive Economic Zone in three oceans and Great Lakes producing about 22% of Canadian Oil production
 - Four Major Projects – Hibernia, Terra Nova, White Rose, and Hebron
- Very active in Marine research – mammals, ice, fisheries, safety
 - Developments regulated by provincial and Federal govt's



Hibernia



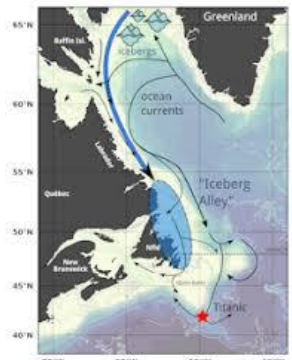
Hebron



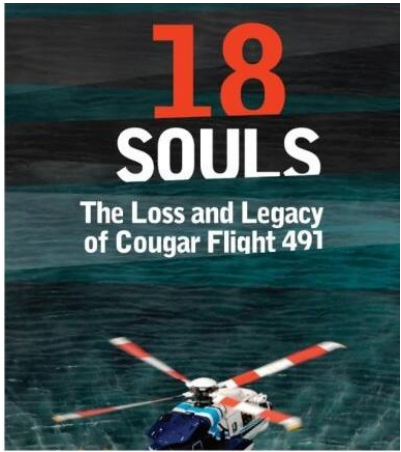
Terra Nova



White Rose



Impact Reduction Opportunities



- Current Energy Export Guide Clean Technology Section only lists 7 Offshore Suppliers mainly focused on offshore power or utilities
- Platform/ship stability and operations are a concern as there are no flow lines to shore due to ice scour → tankers required to transport oil
- Operations close to the Grand Banks fishing grounds and marine mammal populations
- On-board and shore-based systems to support reliability critical to environmental and safety performance
- Personnel protection in the North Atlantic environment



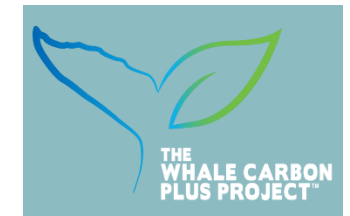
- Ocean Mammal Detection Systems Based on AI
 - Environmental Consulting on Offshore Activity Impacts on Whales
 - Montreal based Whale Seeker for Aerial and Satellite Detection

“Revolutionize your environmental impact assessments with Möbius and Cetus, cutting-edge AI-powered monitoring solutions. Eliminate human bias, enhance data accuracy, and streamline marine mammal monitoring for expanded project scopes and precise recommendations.”

- Avoid tanker whale incidents, monitor whale populations to assess impacts on populations and behaviors.
- Partner in “The Whale Carbon Plus Project” showing how healthy whale populations enhance carbon capture to the oceans.



<https://www.whaleseeker.com/>



<https://thewhalecarbonplusproject.com/>



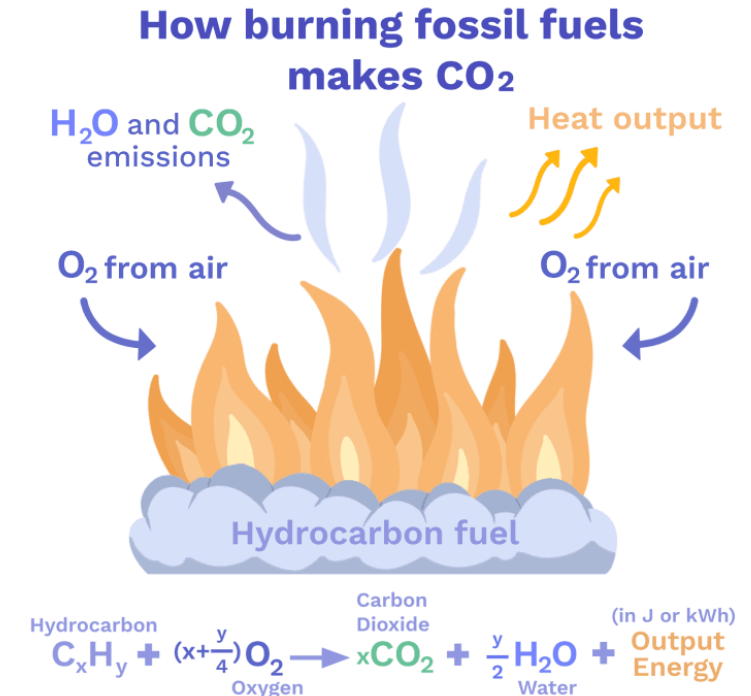
Offshore Oil and Gas Capabilities

- Ocean Technology Based Networks
 - Canada's Ocean Supercluster <https://oceansupercluster.ca>
 - Ocean Technology Alliance Canada
https://canadasoceanassets.ca/directory/wpbdp_category/oil-and-gas/
 - Supported by major Canadian offshore producers:
 - ExxonMobil, Chevron, Murphy Oil, Equinox, Cenovus, Suncor
- Random Examples from Energy Export Guide
- Products
 - Monitoring technologies to protect offshore and marine infrastructure
 - Sub-sea surveying systems and ocean floor geophysics
- Services
 - Marine systems and services
 - Training to support marine environmental monitoring and management

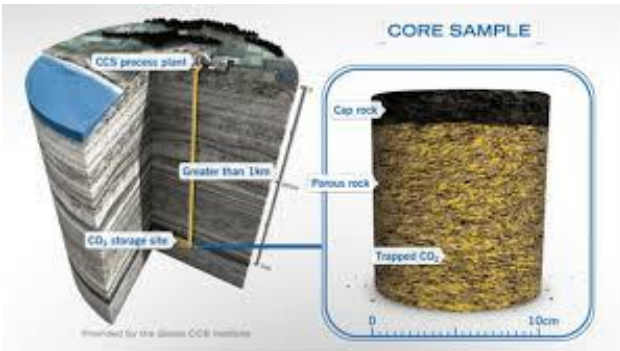


Carbon Capture (CCUS) Technology

- Aggressive “Net Zero” Targets with energy demand continuing to grow globally will require CCUS technologies
 - Potential demand for 1,000 to 2,700 Gt of cumulative injection by 2100 which is over 10,000 times the CO₂ injected to date for Enhanced Oil Recovery (EOR)
- U.S. has the lead in use of these technologies due to decades of CO₂ EOR, access to offshore CCS sites in the Gulf of Mexico, large coastal hydrogen plants and Policies
- Other countries have announced many projects, mainly for offshore disposal of CO₂ from offshore oil and gas platforms with international pipelines

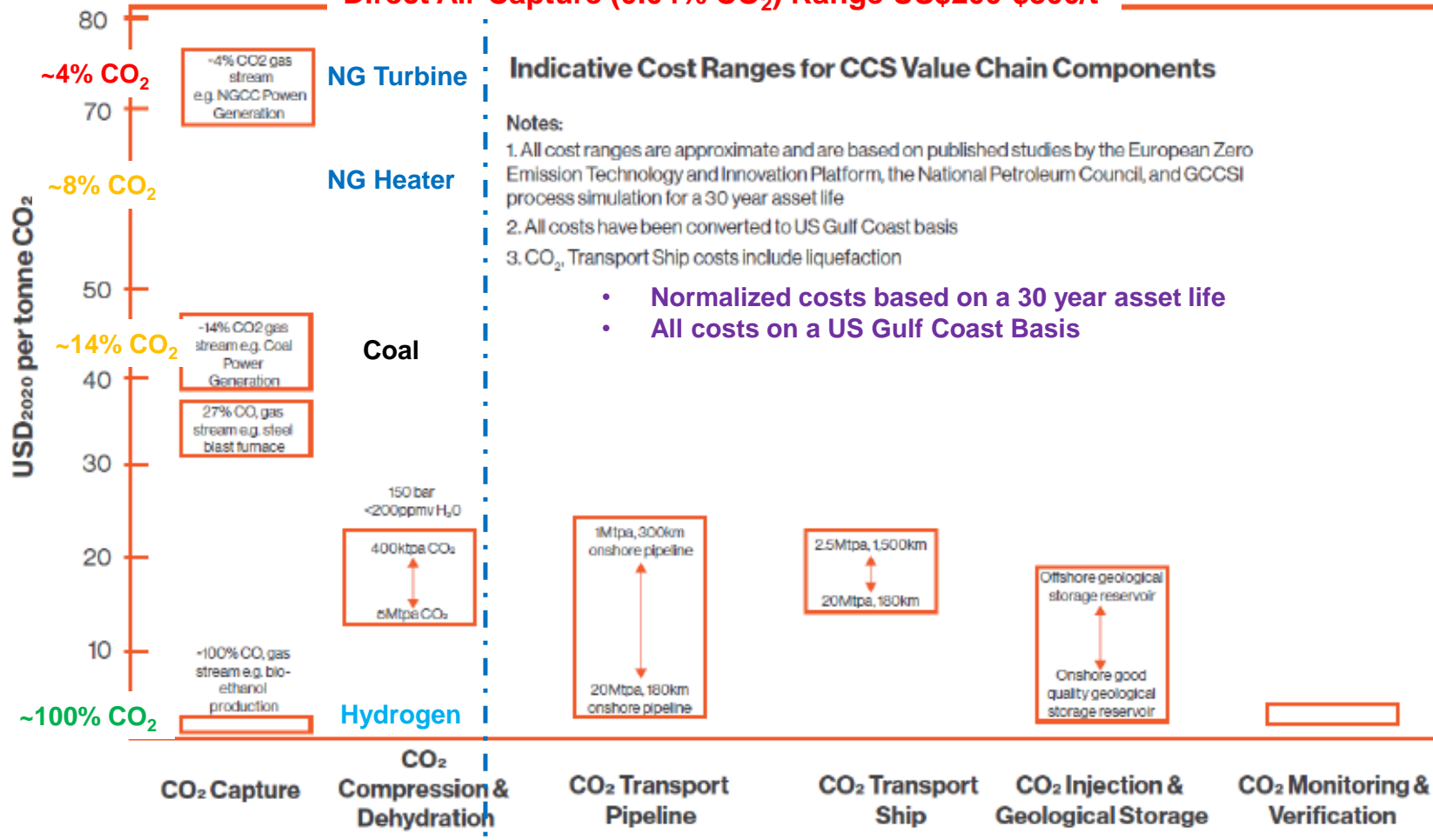


- Extremely large potential “pore space” onshore near large CO₂ sources in oil sands and petrochemicals
 - Weyburn CO₂ EOR Project has injected more CO₂ than any other single project → Approx. 36 Mt to date. Main operator as a result has Net Negative GHG Emissions
- Large hydrogen plants in western Canada produce concentrated CO₂
 - Global scale Shell Quest (1 MT/yr) and Alberta Carbon Trunk Line (14.6 Mt/yr) projects are in operation
- Decades of experience across the industry with gas “sweetening” processes and “acid gas” injection which are required for CO₂ capture and disposal
 - Approximately 1/3rd of the gas produced in Canada was “sour” containing CO₂ and Hydrogen Sulphide



CCUS Opportunities

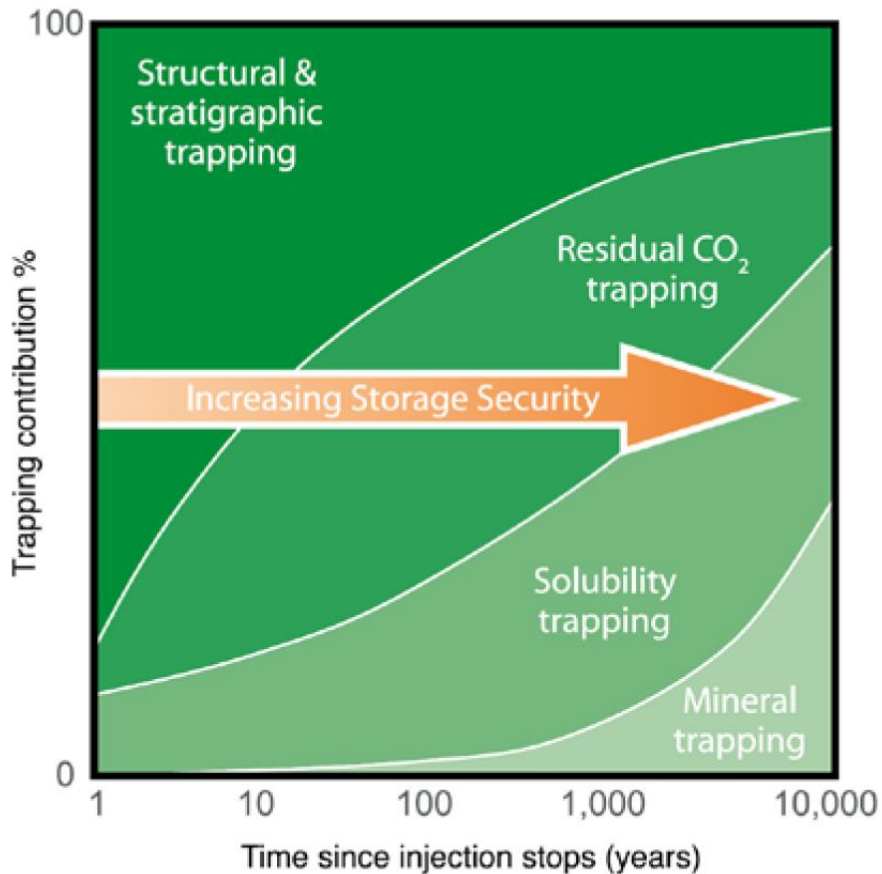
Direct Air Capture (0.04% CO₂) Range US\$200-\$300/t



- Reducing high costs – Both in Energy and in Capital

CCS Project Components:

- CO₂ Capture
- Compression/Dehydration
- CO₂ Pipelines/Ships if Offshore
- CO₂ Injection Sites
- Monitoring and Verification



- Canadian Technology Providers addressing unknowns
 - Can provide research and testing to confirm containment, extent and response to CO₂ injection
 - Address concerns with CO₂ pipeline reliability and safety
 - Geotechnical and geochemical uncertainties
 - Assessing time required for monitoring which could be hundreds or thousands of years until CO₂ reacts
- Safety concerns of people living near injection sites
 - Blowouts have occurred from wells used for natural gas storage

Shell Quest Process at Scotford

- Methane conversion to CO₂/H₂ in Hydrogen Unit
- Separate Relatively Pure CO₂ in Amine Unit
- Compress and dehydrate CO₂ to 14.5 Mpa
- Send CO₂ by Pipeline to Deep Aquifer Injection

- First and largest demonstration by Shell
- Almost \$1B invested by Shell partners, Alberta and Canada
 - Over 7.7 Mt injected since start-up in 2015

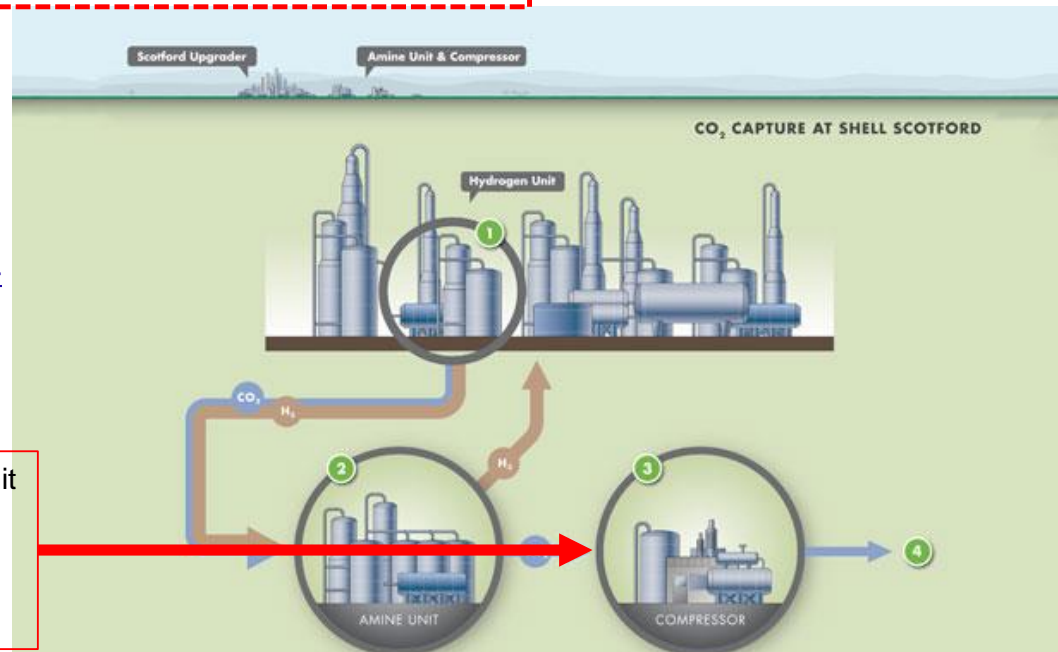
Average CO₂ Injected ~1.13 Mt/yr

Average CO₂ Avoided ~0.89 Mt/yr

GHG Mark-up = 21%

2019 Shell Quest annual report:

<https://open.alberta.ca/publications/quest-carbon-capture-and-storage-project-annual-report-2019>



Stream from Amine Unit

- T = 25°C
- P = 200 kPa(a)
- [CO₂] = 98.4%
- [H₂O] = 1.6%

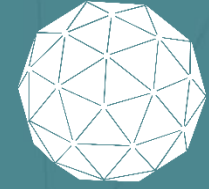
Excludes mark-ups for making and separating hydrogen

Annual Reports are
publicly available



CCUS Capabilities

CRIN
Clean Resource
Innovation Network



PTAC
PETROLEUM TECHNOLOGY
ALLIANCE CANADA

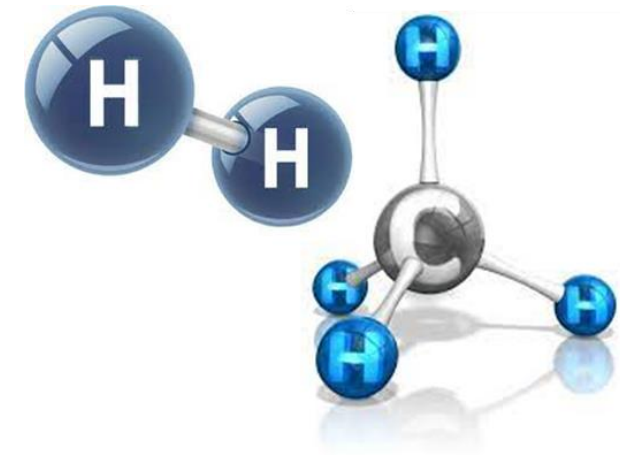
- Products
 - Existing sour gas plants and pipelines can be repurposed for CCS
 - Manufactures specialized in stainless steel vessels and piping
 - Sour gas compression equipment
 - Monitoring and emergency response equipment
- Services
 - Many capable engineering contractors have experience designing these plants
 - Sour gas handling training courses and qualified workers
 - Research – geophysical, geotechnical, geochemical, life cycle analysis, pipeline design
- Total of 51 entries in Energy Guide under CCUS
 - Excellent potential to add more
 - Many systems still untested except on smaller scales



- Globally hydrogen conversion efforts mainly affect downstream users though hydrogen manufacturing and fuel replacement
- Upstream oil and gas operations generally will be the last to have access to economic hydrogen, so assumed focus is on enriching upstream products with hydrogen
- Focus is on:
 - Fuel switching to hydrogen rich fuels → Compressed natural gas
 - Partial upgrading of heavy oil bitumen to increase the hydrogen content and leave carbon in the field
 - Utilizing upstream facilities to gather hydrogen as hythane from upstream or renewable hydrogen sources



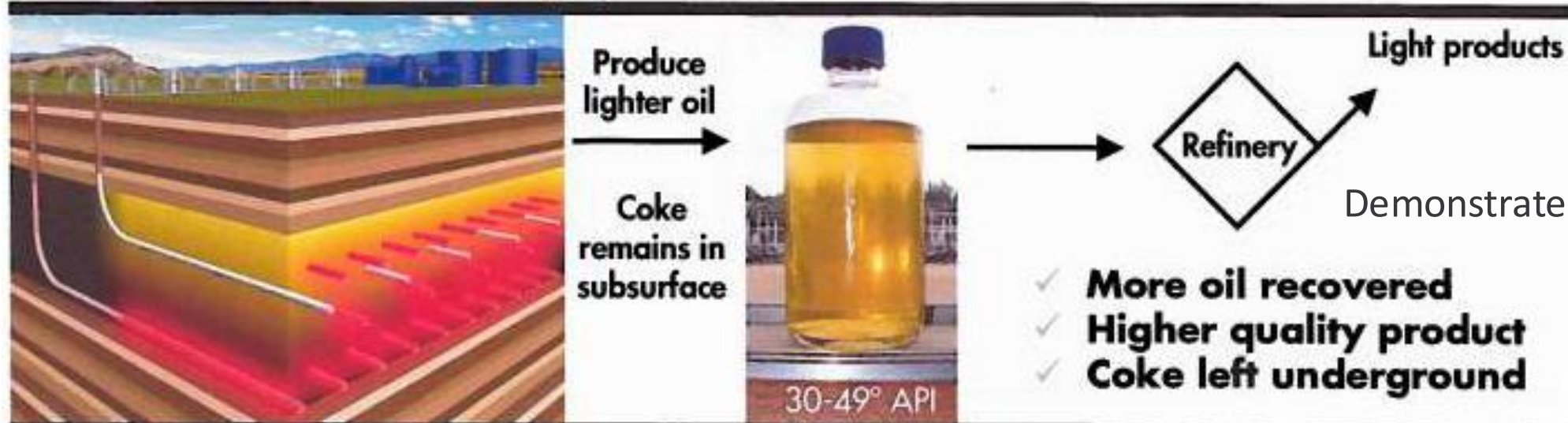
- Easy and widespread access to pressurized natural gas, available at a low cost. Have converted fleets to natural gas when oil prices were high
- Strong incentive to upgrade heavy oil/bitumen → Increase H-C ratio
- Many renewable power sources (wind and hydro) are located near natural gas gathering and pipeline systems.



Hydrogen Enrichment Opportunities

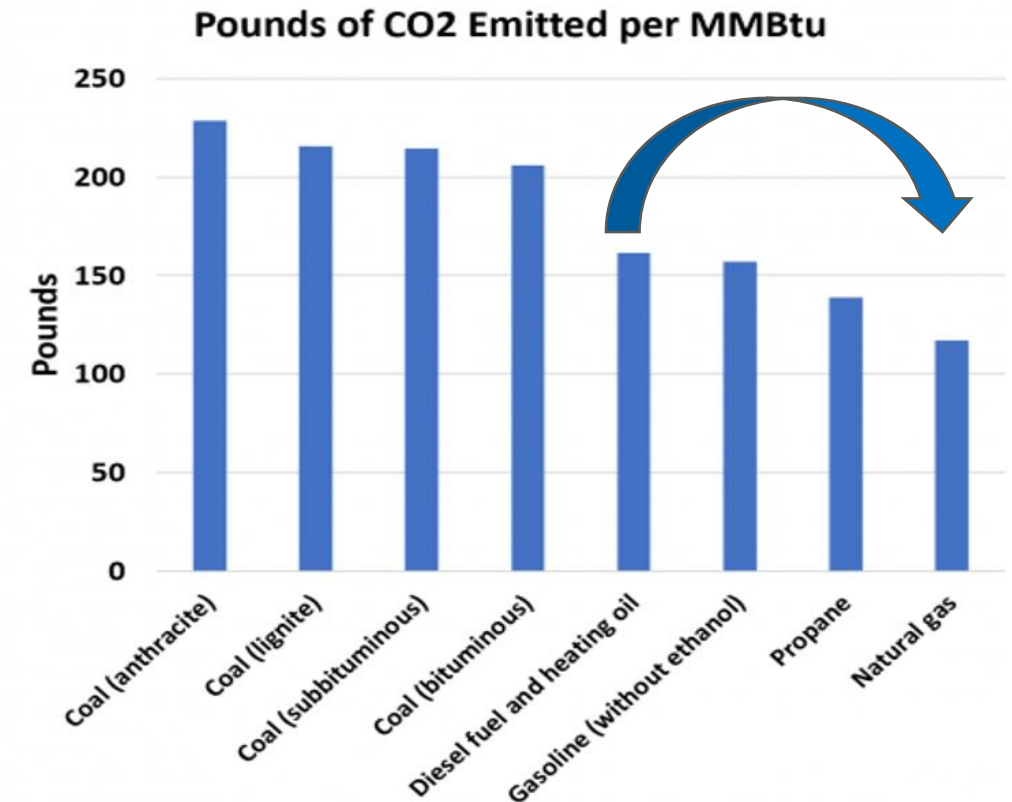
- Fuel conversion to natural gas still results in GHG emission
- Many upgrading processes have been demonstrated or piloted few have moved on to commercial scale in Canada
 - Economics are mainly an issue for smaller producers without large scale upgrader capacity
- Transfer of hydrogen from remote sites

SHELL IN SITU UPGRADING PROCESS (IUP)



Hydrogen Enrichment Study

- Conversion of Rigs to Alternative Energy
 - Canadian Association of Energy Contractors results
 - Systems demonstrated potential GHG reductions:
 - High-line power – GHG savings 98, 21 or 16% (BC, AB, SK)
 - Natural gas + Batteries – 31-40%
 - Bi-fuel + Batteries – 24%
 - Natural gas Generation – 20-25%
 - Batteries – 14-20%
 - Bi-fuel conversion – 12-15%
- Compressed Natural Gas for Truck Fleets
 - Enbridge <https://www.enbridgegas.com/>
 - Certarus Low Carbon Energy Solutions <https://certarus.com/contact-us>



**Pounds of CO₂ Emitted per MMBtu
for Selected Fuels. Source: EIA**

Hydrogen Enrichment Capabilities

- Products
 - Natural gas compressors and generators
 - Carburetor conversion packages – diesel to CNG
 - Partial Upgrading Processes
 - Remote renewable hydrogen plants
 - Hydrogen/methane separation equipment
- Services
 - Engineering contractors
 - Research Pipelines and Reliability Testing
 - Life cycle assessments
- Reviewing entries in Energy Export Guide under Hydrogen





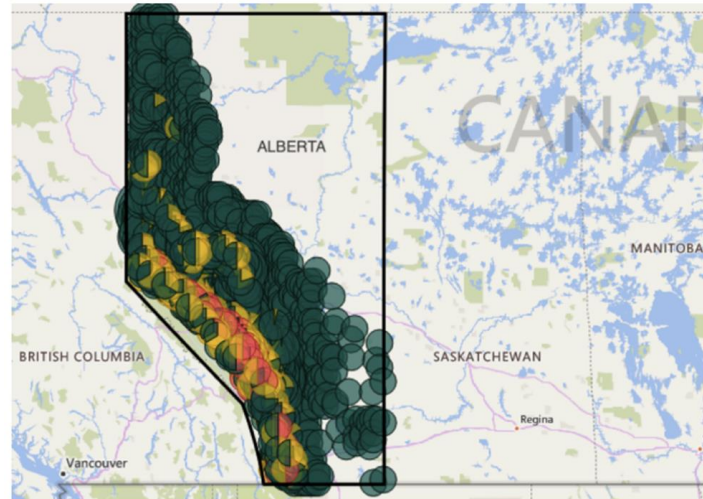
- Globally millions of oil and gas wells become depleted and are replaced with new wells
 - In the U.S. roughly 5 million wells have been drilled since 1859
 - Over 3 million plugged, capped and abandoned
 - Potentially over 100,000 are “orphan wells” (no clear owner)
- The US Energy Information Administration estimates oil and gas demand will continue to increase to at least 2050
- New Wells will also be required for
 - CCS, storage of CO₂ or Hydrogen, disposal of wastes, monitoring



End of Producing Life Canadian Advantage



Orphan Well
Association



Geothermal Temperatures in Wells

- Regulations, enforcement and funding working to reduce shut-in and orphan wells.
- Canadian active wells onshore
 - Alberta – Total 470,000 → 33% active → 20% certified as reclaimed
 - Saskatchewan – Total 145,000 → 20% active
 - British Columbia – Total 30,000 → 30% active
 - Ontario – Total 27,000 → 5% active
 - Manitoba – Total 12,000 → 40% active
- Opportunities to reuse wells
 - Alberta legislation for ownership of pore space for CCS
 - Alberta legislation for ownership of thermal energy

End of Producing Life Opportunities

- Assess wells for other potential uses before abandonment or while still in operation
- Potential other uses for wells or benefitting from well data
 - Single well stimulation for increased production
 - Natural Gas/Hydrogen Storage – depleted gas pools
 - Geothermal Heating → Oil wells not hot enough for power
 - Minerals from aquifers → Co-processing of produced water
 - Disposal of Waste-water, Hazardous Materials,



Natural Gas Storage
Dawn, Ontario



Lithium from Oil Wells

Or

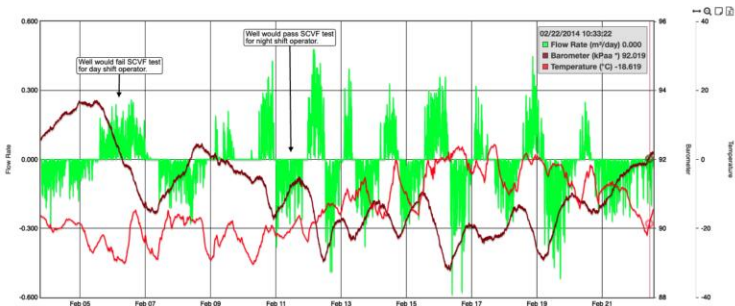


Lithium from Evaporation

End of Producing Life Case Study

- Data Collection - Capstone utilizes VentMeter™ technology, the most precise real-time data collection system with the industry-leading flow and pressure resolution.
- Well Integrity Assessments – Site Assessments, Surface Casing Flow Testing, Risk Analysis and Regulatory Compliance
- Blowout Recovery – Contingency Planning, Emergency Response Process, Managing On-site Risks, Experienced Personnel

CAPSTONE



End of Life Well Capacities

Products

- Sub surface minerals processes
- Gas Storage Facilities Compression/Dehydration
- Single Well Stimulation Equipment
- Mineral Extraction Process Equipment
- Thermal Heat Pumps/Exchangers

Services

- Well abandonment, re-entry and well integrity services
- Well Site Reclamation Services
- Engineering and Information Management



enSift



Summary Plan for Clean Technology Directories

Canadian Capabilities in End of Producing Life Well Technologies

Guide and Company Directory for the
Oil and Gas Sector

March, 2024 (Draft: Dec 2024)

TRADE COMMISSIONER SERVICE (TCS)

Do business
with Canada

Faites affaire
avec le Canada

CANADA

- Project launched in December 2023
- Introductory sections of directories drafted
- Working to engage Canadian Contributors in each area:
 - Contacts from Energy Export Guide
 - PTAC Members
 - Other contacts from web searches by area
- Work to be completed by March 31, 2024
- Directories will be available on-line through PTAC
 - Intended to be regularly updated

Thank You!

Bruce Peachey FCIC, FEIC, FCSSE is a professional engineer with a BSc in Chemical Engineering ('76) from the University of Saskatchewan and has over 45 years of experience in the energy industries. His consulting company New Paradigm Engineering Ltd. (NPEL) was a founding member of PTAC in 1996. He supports PTAC as a Senior Advisor for a wide range of technical areas and works with SMEs both through PTAC and NPEL. He has taught and continues to support 4th year Petroleum and Chemical Engineering students at the University of Alberta. NPEL has completed reports for both NRCan and ECCC, on R&D needs, GHG and CCUS issues related to oil and gas operations.

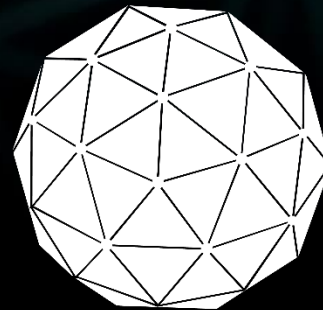


Bruce Peachey, P. Eng.
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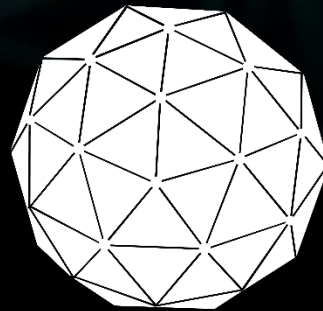
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EXTRA REFERENCE MATERIALS

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Environmental Management Case Study

- Efficient Water Use
 - Originally all water used was fresh surface water, produced water sent to deep disposal
 - 2-3 m³ of water per m³ of bitumen produced
 - Now most of the water used is recycled produced water, very little to disposal, remainder left in reservoirs to replace bitumen produced.
- Clean Technologies
 - Engineering and demonstrations starting in ~1981
 - More water coming from “brackish” sources of no use for people or agriculture
 - Water de-oiling technologies, water softening
 - Once proven it is now a requirement for all operations.

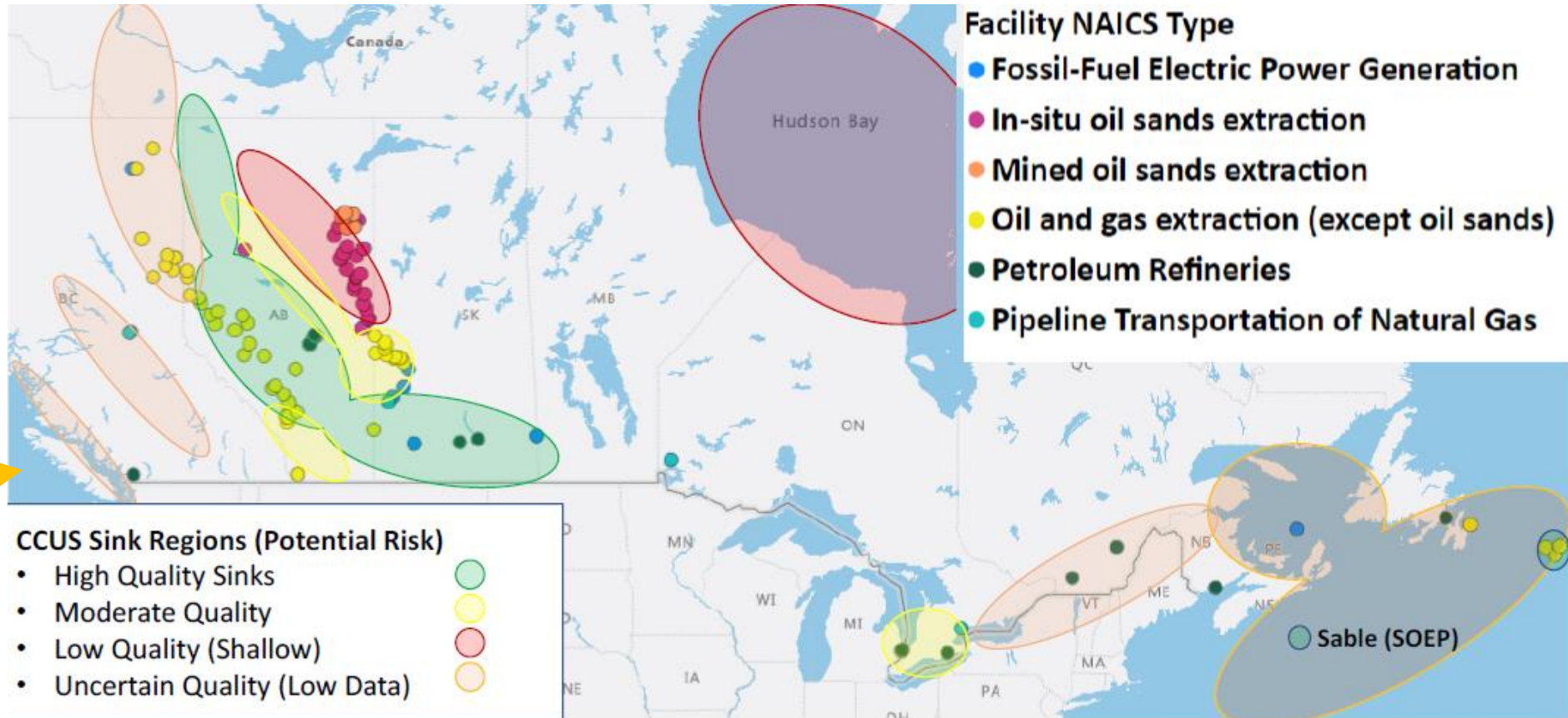


CCUS Opportunities

- Where can CCS happen with low risk?



**SOLID
CARBON**



“Solid Carbon” Proposal CCS into basalt formations in the Juan da Fuca Plate. Risks????

<https://solidcarbon.ca/>

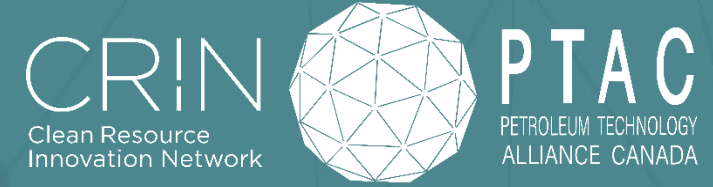
Map Source: New Paradigm Study for NRCAN August 2022:
“Carbon Capture Potential and Risks Study”



AGENDA

- | | | |
|---------|--------------------------------------|----------------------------------|
| ✓ 9:00 | Introduction & Land Acknowledgement | - Jordan, Global Affairs |
| ✓ 9:05 | Global Outlook | - Marc, PTAC |
| ✓ 9:25 | Regulations & Incentives | - Lindsay, Validere |
| ✓ 9:40 | Q&A | - Marc, PTAC & Lindsay, Validere |
| ✓ 9:45 | Energy Transition Technology Themes | - Glen, CRIN & Soheil, PTAC |
| ✓ 10:30 | Innovation Ecosystem Reference Tools | - Glen, CRIN |
| ✓ 10:40 | break | |
| ✓ 10:50 | Canadian Energy CleanTech Directory | - Bruce, PTAC |
| ☐ 11:50 | Closing Remarks | - Deric, Global Affairs |
| ☐ 12:00 | Adjournment | |

Contact Information

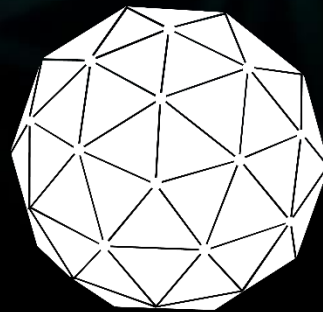


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