## DIVERSITY REPORTFOLIO

PREPARED BY:

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PEOPLE ARE AT THE CORE OF DRIVE'S INVESTMENT STRATEGY

POSITION: PARTNER AND HEAD OF TALENT

## ABOUT THE DATA COLLECTED

We recognize that diversity has many layers and definitions beyond the data we collected. This includes, but isn't limited to, socioeconomic standing, age, sexual identity, gender identity, underrepresented racial subgroups, and others. We also understand that relying on the perceptions of individual representatives from each company is an imperfect approach to collecting this data. With the caveat that our many companies define and track data with varying levels of specificity, we feel that collecting and sharing imperfect information is beneficial to diversity, equity, and inclusion.

## SOME OF OUR MOST INNOVATIVE COMPANIES ARE OUR MOST DIVERSE

ANNIE LAPIDES TALENT PARTNER DRIVE CAPITAL Each year we survey our portfolio companies to better understand the diversity of their teams at the executive, overall staff, and technical staff levels. This is a powerful tool for understanding where we currently stand as well as how we've been tracking over the years.

Since we began tracking this data six years, we've come to understand this report as much more than an exercise in healthy DEI hygiene. Year in and year out we see that our companies that prioritize diversifying their teams are also the companies that perform best. In fact, we developed a bit of a mantra inside Drive that our best companies are our most diverse companies. As an investor, it is in our best interests to measure all things that drive performance in our portfolio.

The data in this report is based on a 73% response rate from our overall portfolio. While this report is not perfect in its methodology, we never want to allow "perfect" to be the enemy of "good" when it comes to understanding the makeup of our companies.

### CARROT FERTILITY

72%

OF TOTAL HEADCOUNT ARE WOMEN

(33% PORTFOLIO MEDIAN)

12%

OF TOTAL HEADCOUNT ARE ASIAN

(10% PORTFOLIO MEDIAN)



## BEAM BENEFITS

49%

OF TOTAL HEADCOUNT ARE WOMEN

(33% PORTFOLIO MEDIAN)

06%

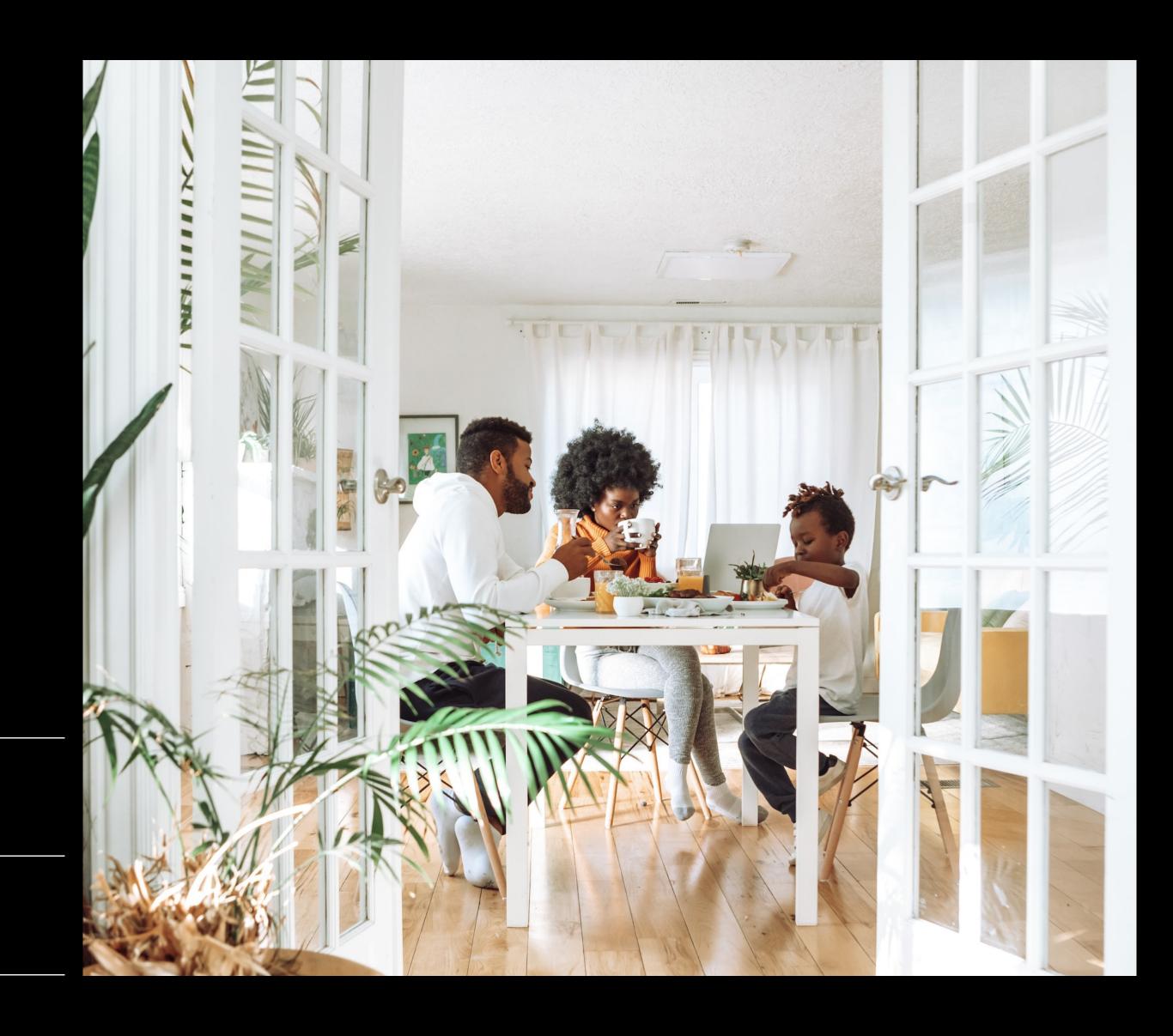
OF TOTAL HEADCOUNT IDENTIFY AS LGBTQ+

(00% PORTFOLIO MEDIAN)

09%

OF TOTALHEADCOUNT ARE BLACK OR AFRICAN AMERICAN

(04% PORTFOLIO MEDIAN)



### FORGE BIOLOGICS

24%

OF TECHNICAL STAFF ARE WOMEN

(08% PORTFOLIO MEDIAN)

12%

OF TOTAL HEADCOUNT ARE ASIAN

(10% PORTFOLIO MEDIAN)



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06%

OF EXECUTIVE LEADERSHIP ARE WOMEN

(01% PORTFOLIO MEDIAN)

19%

OF TECHNICAL STAFF ARE WOMEN

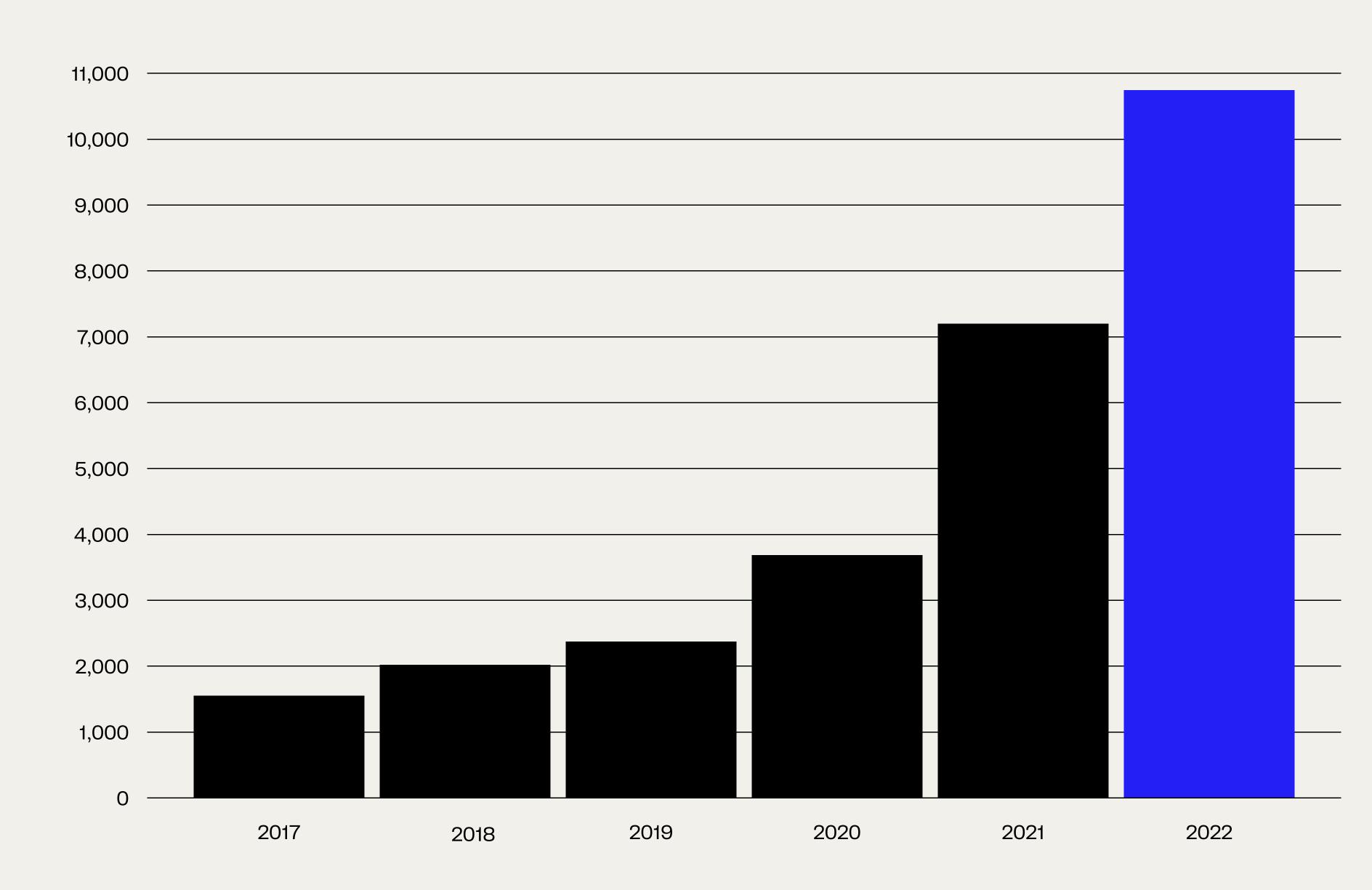
(08% PORTFOLIO MEDIAN)





### TOTAL PORTFOLIO HEADCOUNT

In aggregate, our portfolio added 1,350 new people in the last year.



### MEDIAN PORTFOLIO HEADCOUNT

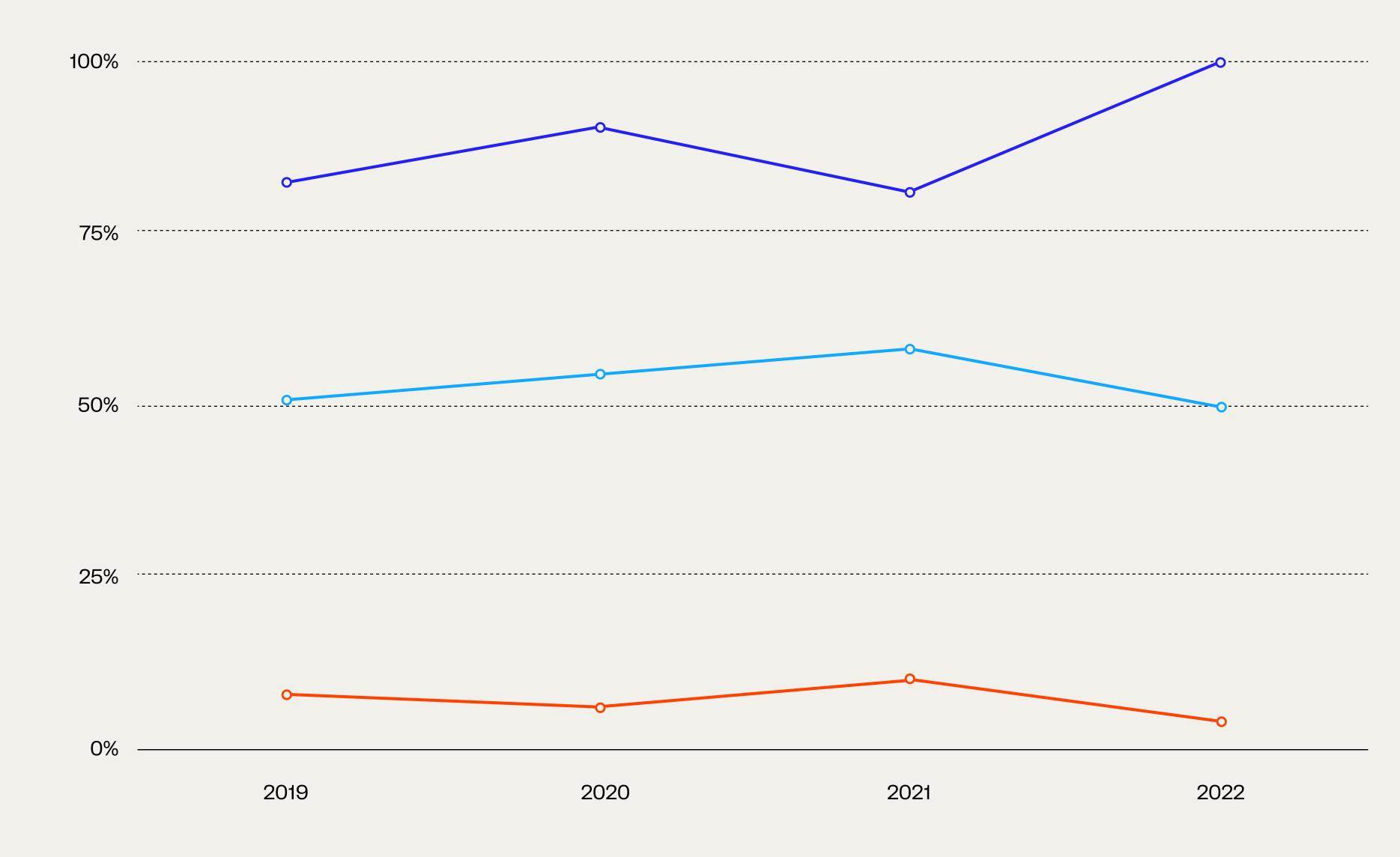
Median headcount in the portfolio decreased by 37% (down from 78 in 2021) given the tech macroeconomic environment in the back half of 2022 with several RIFs throughout our portfolio.

1,495 MEDIAN SMALLEST

LARGEST

### STAFF IN TECHNICAL ROLES

Technical roles (engineering, product, design) continue to dominate the overall headcount at our companies (33% of total headcount). However, as our portfolio grows and our companies mature, the percentage of technical roles has declined somewhat to a median of 50%.

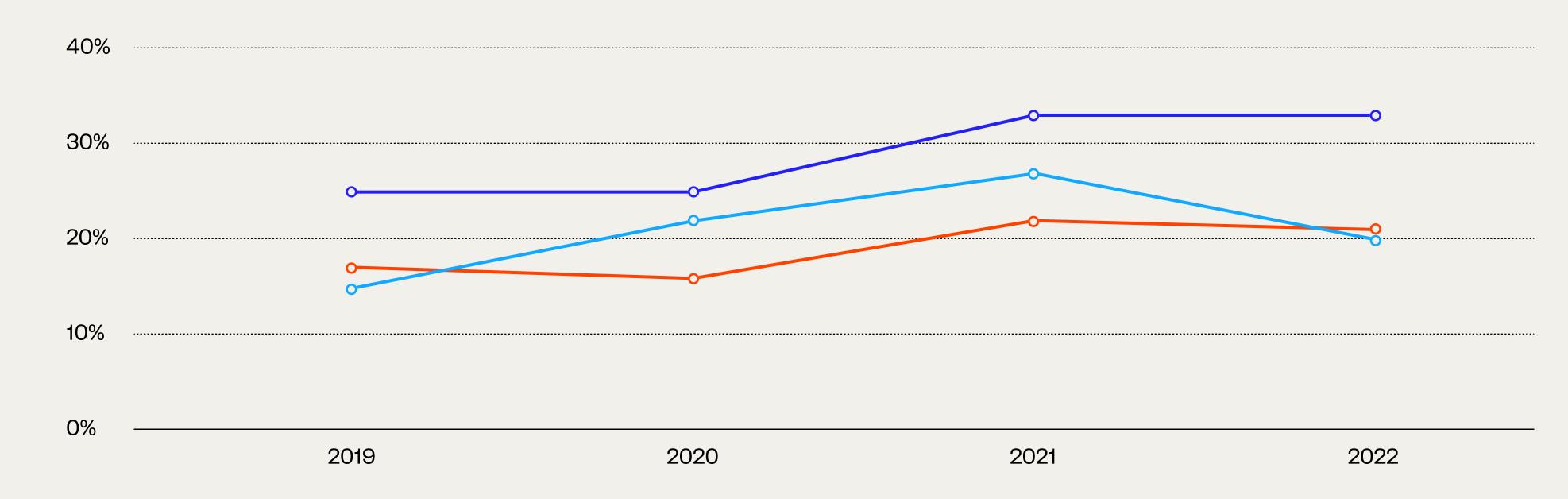


HIGH
MEDIAN
LOW



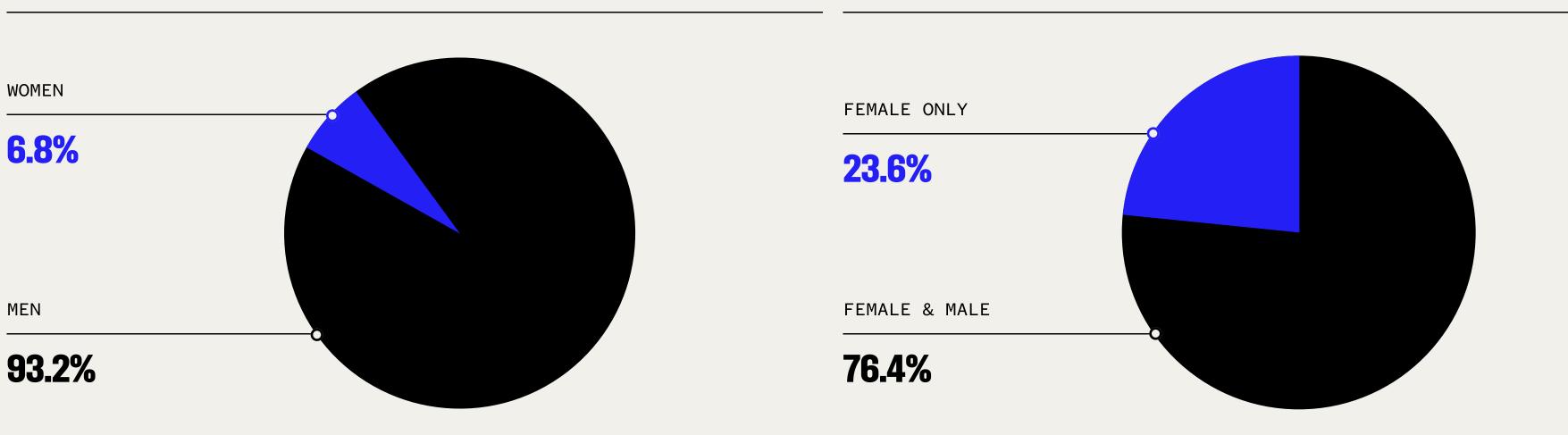
### WOMEN IN THE PORTFOLIO

Female representation among startup founders in our portfolio is behind the rest of the industry, an industry which is itself well below representative levels.



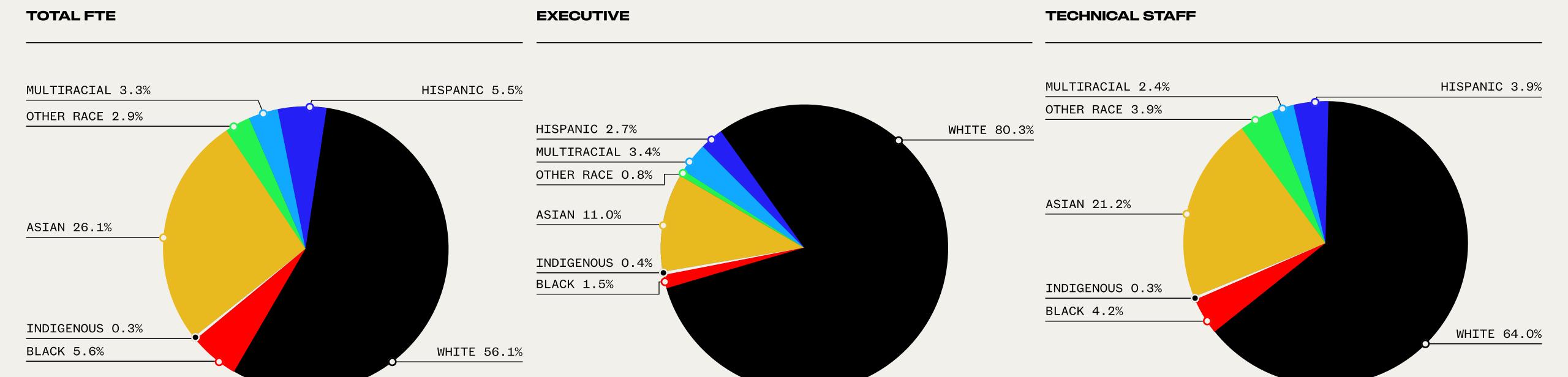


### VC DEAL COUNT IN 2022



### RACIAL AND ETHNIC DIVERSITY IN THE PORTFOLIO

Additionally, we expanded our dataset from "non-white minorities" to further represent Racial and Ethnic diversity in our portfolio, and mirror what is collected by the US Census. Including: Hispanic, White, Black, Indigenous, Asian, Other Race, and Multiracial. Below is a representation of the Drive portfolio as of FY22 distinguished between Total FTE, Executive, and Technical Staff.





SECTION OF

## WE CONTINUE TO MAKE STRIDES

It's also important for us to look inward to see how Drive Capital stands in terms of its diversity. It is widely known that venture capital is one of the least diverse industries. While we have significant work to do before our team is as diverse as the world in which we live, we are proud to report that we continue to make strides in diversifying our team.

	TOTAL HEADCOUNT	FEMALE	BIPOC
DRIVE CAPITAL	37	17	11
SENIOR PARTNERS	16	6	7
INVESTORS	11	4	5
DRIVE PERCENTAGE		46%	24%
VC INDUSTRY AVG*		45%	40%

\*2020 NATIONAL VENTURE CAPITAL ASSOCIATION (NVCA)-DELOITTE HUMAN CAPITAL SURVEY (2022 NOT PUBLISHED YET)

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