

Pacaso Second Home Market Report: Q4 2021						
County	Share of 2nd Home Rate Locks	Share Difference YoY	2nd Home Transactions YoY	Median 2nd Home Purchase Price	Median 2nd Home Purchase Price Last Year	Median 2nd Home Purchase Price YoY
Mono County, California	56.8%	7.2%	-59.6%	\$790,000	\$430,000	83.7%
Transylvania County, North Carolina	26.2%	-0.7%	-31.3%	\$596,000	\$368,000	62.2%
Eagle County, Colorado	34.2%	0.9%	-43.5%	\$1,278,000	\$795,000	60.8%
Hawaii County, Hawaii	17.5%	-6.1%	-70.0%	\$700,000	\$440,000	59.1%
Flathead County, Montana	19.2%	2.5%	-55.9%	\$628,000	\$405,000	54.9%
Warren County, New York	21.3%	-0.6%	-17.9%	\$465,000	\$313,000	48.6%
Summit County, Colorado	55.9%	-6.2%	-50.9%	\$939,000	\$635,000	48.0%
Monroe County, Florida	37.3%	-0.3%	-63.2%	\$959,000	\$668,000	43.7%
Deschutes County, Oregon	12.9%	-3.0%	-64.8%	\$686,000	\$490,000	40.0%
Park County, Colorado	42.7%	10.0%	0.0%	\$520,000	\$375,000	38.7%
Brunswick County, North Carolina	27.9%	-7.1%	-67.1%	\$472,000	\$353,000	33.7%
Lee County, Florida	18.4%	-2.7%	-64.0%	\$452,000	\$340,000	33.1%
Charlotte County, Florida	16.7%	-7.3%	-66.3%	\$355,000	\$271,000	31.0%
Osceola County, Florida	15.4%	5.6%	-32.2%	\$404,000	\$311,000	30.0%
Sumter County, Florida	29.1%	5.8%	65.0%	\$354,000	\$273,000	29.3%
Sarasota County, Florida	22.0%	-0.5%	-14.0%	\$430,000	\$334,000	28.9%
Fannin County, Georgia	58.7%	1.2%	34.5%	\$560,000	\$442,000	26.8%
Carroll County, New Hampshire	41.5%	3.6%	-63.9%	\$410,000	\$325,000	26.2%
Coconino County, Arizona	26.1%	-8.0%	-69.2%	\$560,000	\$450,000	24.5%
Barnstable County, Massachusetts	37.5%	-4.3%	-42.3%	\$675,000	\$543,000	24.3%
St. Johns County, Florida	9.7%	0.1%	9.7%	\$428,000	\$345,000	24.2%
Nelson County, Virginia	44.9%	-14.2%	-43.6%	\$406,000	\$328,000	23.8%
Manatee County, Florida	14.4%	-2.8%	-63.0%	\$464,000	\$375,000	23.7%
Georgetown County, South Carolina	28.2%	1.8%	-33.3%	\$324,000	\$264,000	22.6%
Camden County, Missouri	40.0%	-14.8%	-79.2%	\$343,000	\$282,000	21.6%
Walton County, Florida	32.7%	-10.8%	-11.9%	\$760,000	\$625,000	21.6%
Washington County, Utah	16.5%	0.1%	-61.6%	\$510,000	\$424,000	20.3%
York County, Maine	13.8%	-0.6%	-60.6%	\$540,000	\$450,000	20.0%
Collier County, Florida	24.1%	-4.5%	-65.4%	\$530,000	\$443,000	19.8%
Walworth County, Wisconsin	16.5%	-13.2%	-44.4%	\$386,000	\$323,000	19.5%
Yavapai County, Arizona	16.3%	1.7%	-43.3%	\$513,000	\$435,000	17.8%
Worcester County, Maryland	52.3%	-12.7%	-71.7%	\$380,000	\$323,000	17.6%
Sussex County, Delaware	33.5%	-7.1%	-64.1%	\$492,000	\$419,000	17.5%
Suffolk County, New York	3.5%	-1.6%	-27.4%	\$975,000	\$830,000	17.5%
Windsor County, Vermont	33.3%	-5.6%	-70.3%	\$468,000	\$399,000	17.2%
Beaufort County, South Carolina	32.2%	-3.2%	-67.4%	\$450,000	\$389,000	15.7%
Pender County, North Carolina	13.3%	-1.5%	-14.6%	\$446,000	\$390,000	14.5%
Grand County, Colorado	56.6%	-3.1%	-55.9%	\$654,000	\$573,000	14.2%
Carteret County, North Carolina	26.6%	-19.3%	-78.4%	\$498,000	\$440,000	13.1%
Chelan County, Washington	42.4%	19.1%	-7.4%	\$797,000	\$705,000	13.0%
Washington County, Rhode Island	21.8%	3.8%	-52.6%	\$645,000	\$575,000	12.2%
Cape May County, New Jersey	59.4%	-7.3%	-73.6%	\$600,000	\$535,000	12.2%
Palm Beach County, Florida	9.7%	0.6%	-57.8%	\$433,000	\$393,000	10.0%
Currituck County, North Carolina	25.3%	-8.7%	-73.2%	\$598,000	\$544,000	9.7%
Dare County, North Carolina	55.3%	-8.4%	-73.3%	\$467,000	\$435,000	7.2%
Watauga County, North Carolina	53.7%	7.6%	8.3%	\$450,000	\$428,000	5.3%
Ocean County, New Jersey	10.1%	-4.1%	-74.0%	\$615,000	\$630,000	-2.4%
Flagler County, Florida	12.1%	-1.5%	-61.9%	\$314,000	\$330,000	-5.0%
Jackson County, North Carolina	64.0%	4.8%	-28.9%	\$325,000	\$368,000	-11.7%
Atlantic County, New Jersey	16.5%	-7.6%	-74.5%	\$350,000	\$407,000	-14.0%