

## COIMA, IN COLLABORATION WITH APOLLO GLOBAL MANAGEMENT, ACQUIRES FROM ENPAM FOUNDATION ELEVEN PROPERTIES IN MILAN AND ROME FOR MORE THAN 300 MILLION EUROS

### *Consolidated positioning in the two cities with a mixed portfolio for office and residential use*

Milan, 24 March 2022 - **COIMA SGR** - leader in the asset management of investment funds on behalf of institutional investors - has reached an **agreement with leading Italian and international institutional investors** for the acquisition of a portfolio consisting of **eleven properties located in Rome and Milan**, for **over € 300 million**, totalling approximately 75,000 square meters.

The properties were previously part of a larger **real estate portfolio of the ENPAM Foundation** - National Insurance and Assistance Body for Doctors and Dentists. Last year, ENPAM, as part of the general reorganization of its assets, conducted a competitive process resulting in the sale of a portfolio of properties to funds managed by **Apollo Global Management**. Apollo subsequently entered into agreement for COIMA SGR to acquire approximately one-third of the total awarded portfolio.

The transaction was finalized through vehicles managed by COIMA on behalf of leading long-term Italian and international institutional investors.

#### **Milan Porta Nuova**

The newly established Porta Nuova Liberazione fund, fully subscribed by primary institutional investors, has acquired a part of the portfolio consisting of an entire block made up of mixed-use properties (offices 56%, residential 30%, hotel 9%, car park 5%) in the Milanese district of Porta Nuova, in particular in the quadrilateral between via Viviani, via Bordononi, via Adda and via Cornalia, adjacent to the urban regeneration program of Porta Nuova Gioia promoted by COIMA.

The strategy envisages a progressive program of redevelopment and enhancement of the neighborhood with a long-term investment perspective.



MI – Via Viviani 8/10/12  
Office  
NRA: 13.000 sqm



MI – Via Cornalia 7/9  
Hotel  
NRA: 2.700 sqm



MI – Via Adda 11  
Residential  
NRA: 1.900 sqm



MI – Via Bordononi 8/10  
Residential  
NRA: 2.100 sqm



MI – Via Bordononi 2  
Office and Kindergarten  
NRA: 2.500 sqm

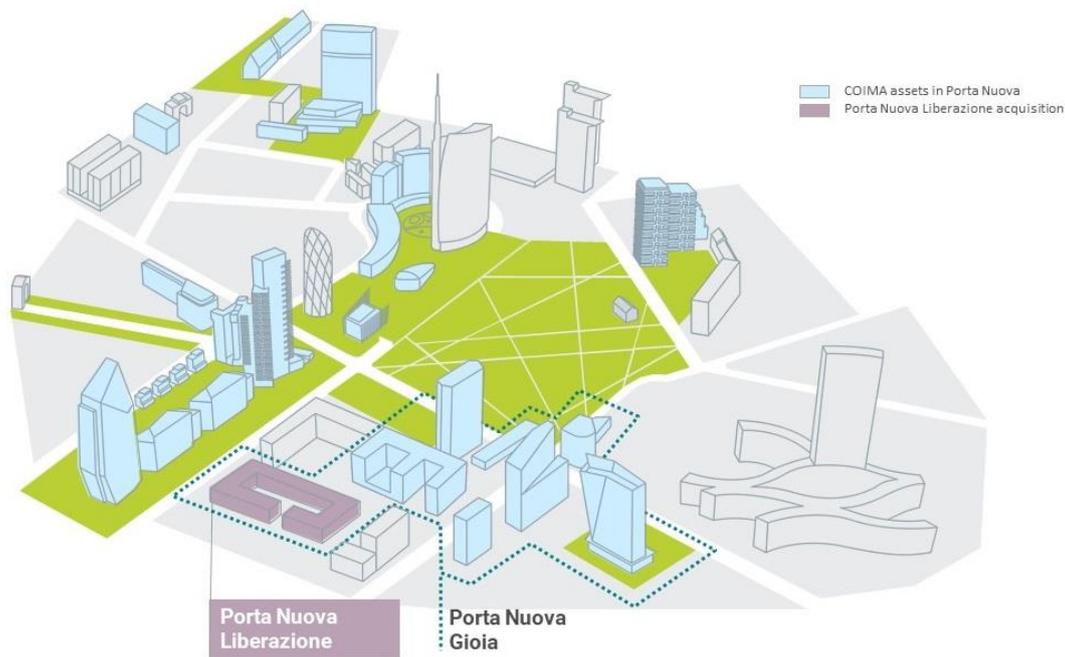
The redevelopment project will focus on sustainability issues, both for the rented residence part with energy improvement projects, and for the office part with the following objectives:

- LEED® C&S certification in the design and construction phase
- WELL® C&S certification of the properties
- zero "fossil fuel" buildings
- energy coverage from renewable sources > 60% of annual needs<sup>1</sup>

<sup>1</sup> Summer and winter air-conditioning and for sanitary water

- "A" energy performance certificate and "nZEB"
- classification "Carbon value at Risk" degli immobili <0%<sup>2</sup>

The newly acquired properties will be integrated into the **Porta Nuova Gioia** urban regeneration program where COIMA is developing seven projects including Pirelli 32, a property recently acquired by a managed fund for a total of over 300,000 square meters and a fully operational value of over 1 billion euros by Generali Real Estate SpA SGR. COIMA has started a collaboration with the Municipality of Milan for the realization of coordinated urbanization works in the area delimited by via Gioia, della Liberazione, Cardano, Bordonni and along via Sasseti and Pirelli with the aim of expand the pedestrian and green areas of the Porta Nuova district.



### Milan Porta Romana

A second portion of the portfolio was taken over by another fund managed by COIMA, invested by leading national investors. This acquisition concerns a property located in via Ripamonti, in the area of the Scalo di Porta Romana in Milan, known for having been the headquarters of the Superintendency of Studies, which will be completely renovated to bring it into line with the highest international standards for office buildings.



MI – Via Ripamonti, 42  
Office  
NRA 13.500 sqm

In **Porta Romana**, COIMA is participating together with Covivio and Prada Holding in the urban regeneration operation of the former railway yard which covers an area of approximately 190,000 square meters. COIMA is present in the area with **investments of over 1 billion euros** which, in addition to the railway yard project, concern buildings in via Ripamonti 85, Lorenzini 4, 8, 10, 12 and

<sup>2</sup> Decarbonization curve reference for global warming containment <2 ° C (CRREM) stranding event> 2040

viale Isonzo 25. In the via Lorenzini complex, which was the headquarters of the Boehringer Group Ingelheim Italia until the end of 2021, COIMA will start a redevelopment process aimed at developing a new Class A tertiary building.



## Rome and Milan

The last part of the portfolio, consisting of two office properties located in the *Central Business District* of **Rome**, as well as two properties mainly offices and a hotel in **Milan** (offices 83%, residential 3%, retail 1%, hotel 13%), was acquired by the newly formed COIMA Thalia Fund, fully subscribed by the Apollo funds. The fund becomes operational with the closing of this operation with an initial value of 60 million euros and a target of over 80 million euros.

The properties of the fund, covering approximately 36,000 square meters, will be subject to a **redevelopment that will lead to a significant energy improvement.**



RM – Via Torino, 40  
Office  
NRA: 2.300 sqm



RM – Via Torino, 38  
Office  
NRA: 4.000 sqm



MI – V.le Brenta, 27, 29  
Office  
NRA: 18.100 sqm



MI – C.so di P.ta Romana, 64  
Hotel  
NRA: 3.500 sqm



MI – Via San Calimero, 3  
Residential/Office  
NRA: 1.500 sqm

The acquisition was financed by Goldman Sachs Bank Europe SE, with TRIMONT REAL ESTATE ADVISORS as agent bank, and by Natixis S.A., with Société Générale as agent bank.

In the transaction, COIMA SGR was supported by Gianni & Origoni for the legal aspects, by Chiomenti and Allen & Overy for the financing. Maisto e Associati supported COIMA for the tax aspects and BIP and Yard Reaas for the due diligence.



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## **COIMA**

COIMA è specializzata nell'investimento, sviluppo e gestione di patrimoni immobiliari italiani per conto di investitori istituzionali, con un approccio integrato di impatto ESG. COIMA Holding controlla le società operative, fra cui COIMA SGR, investment & asset manager che gestisce 28 fondi immobiliari con oltre 8 miliardi di euro di investimenti; COIMA REM, development e property manager che in oltre 40 anni ha sviluppato e gestito immobili per oltre 5 milioni di metri quadrati; COIMA HT, che opera in ambito tecnologico per supportare l'abilitazione digitale degli spazi fisici.

## **Ufficio stampa**

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