

New Business Underwriter (Commercial Combined / Property) Manchester

About DR&P

David Roberts and Partners was formed in 1977. Founded in Ormskirk, before moving to Southport, the organisation has now grown into a family of independent insurance brokers. With businesses spanning the UK and Europe. We have a team of over 550 dedicated colleagues, we place over >£630m premium worldwide with direct access to Lloyd's of London and other specialist international markets. While our businesses operate at a local level, the Group's infrastructure empowers us to compete with and win against the multinational brokers. The objective is always to provide the best possible service and protection for our clients.

Following a sustained period of growth, where DR&P Group has acquired multiple insurance business and is continuing to grow both organically and through acquisition, the group is now embarking upon the next chapter following our acquisition by BMS Group.

About BMS Group

BMS is a dynamic, independent, global broker established in 1980, delivering specialist insurance, reinsurance, and capital markets advisory services. We are a global brand with offices located across the US, Canada, Latin America, Australia, Europe and Asia with both a strong, local focus and understanding of market needs.

Our teams are respected globally for their specialist market knowledge, intelligent analysis and insight. Our people strive to be 'the best in class' and with an innovative approach and their entrepreneurial thinking, our clients truly benefit from better solutions to policy development and placement.

Being independent makes a key difference to our clients, giving our brokers the freedom to deliver the best solutions, tailored to meet their business needs. Coupled with our collaborative team approach, single platform worldwide and renowned personal service, we are the independent broker of choice.

Summary of position

In this New Business Commercial Underwriter role, you will focus on high-quality new business underwriting and building strong working relationships with Brokers. You will be proactive and confident when dealing with a panel of Brokers enabling you to maximise business through the delivery of exceptional customer service and attractive deals.

Key Responsibilities & Accountabilities

- Underwrite and price new business profitably and accurately
- Determine the desirability of accepting or rejecting business risks
- Identify the need, recommend and evaluate additional risk assessment information
- Maintain and develop business relationships with Brokers by regular contacts and to keep abreast of their issues
- Assist colleagues with technical and procedural aspects of underwriting

What we're looking for

- Good understanding and knowledge of the insurance industry
- The successful candidate will likely have a proven track record in writing new business and being able to build strong business relationships
- Proven track record of working to and achieving individual targets
- Experience using SchemeServe would be beneficial but by no means essential
- Proficient in MS Office and with aptitude to use other MS Windows-based software
- Excellent interpersonal, communication and negotiation skills
- Ability to build strong working relationships and deliver exceptional customer service

What's in it for me?

- A highly ambitious team that works collaboratively to achieve your personal and professional goals whilst being a significant contributor to the overall success of the organisation
- 25 days holiday+ 1 day birthday leave (+8 recognised public and bank holidays)
- Company Pension Scheme
- Company Social Events
- Discretionary annual bonus linked to the business hitting KPIs
- Life Cover
- Mediacash Cash Plan
- Income Protection
- Access to Cycle to Work Scheme

Through our Diversity, Equity and Inclusion (DEi) vision, we are committed to 'building a culture of belonging for all, valuing diverse perspectives and embracing authenticity.' As such, we have created our 'BMS Together' programme, with dedicated training, collaborative committees and intentional partnerships. In support of our ESG vision, we offer two additional paid days each year to take part in charitable work.

Please let our team know if you require any adjustments to support you through the application process.

David Roberts & Partners (Insurance Brokers) Ltd
Southport Business Park, Wight Moss Way, Southport, PR8 4HQ
drpinsurance.com | info@drpinsurance.com | 01704 508400
Authorised and regulated by the Financial Conduct Authority. Firm reference number: 143840
Registered in England & Wales Company No. 1329408.

BMS Group Ltd
One America Square, London, EC3N 2LS
Switchboard: +44 (0)20 7480 7288 Fax: +44 (0)20 7488 9837 www.bmsgroup.com Registered in England 1479949
BMS Group Ltd is authorised and regulated by the Financial Conduct Authority. Firm Reference Number 309686