

Cargo Stock Throughput.

From fireworks to fine wines.

Our product offers a specialist and competitive alternative to insuring your inventory in the ever-changing property market with lower deductibles, additional Catastrophe capacity, seamless broad coverage, and profit sharing.

We've got you covered

From raw materials to finished products, through production, storage and transit – all under one policy.

We embrace a connected approach

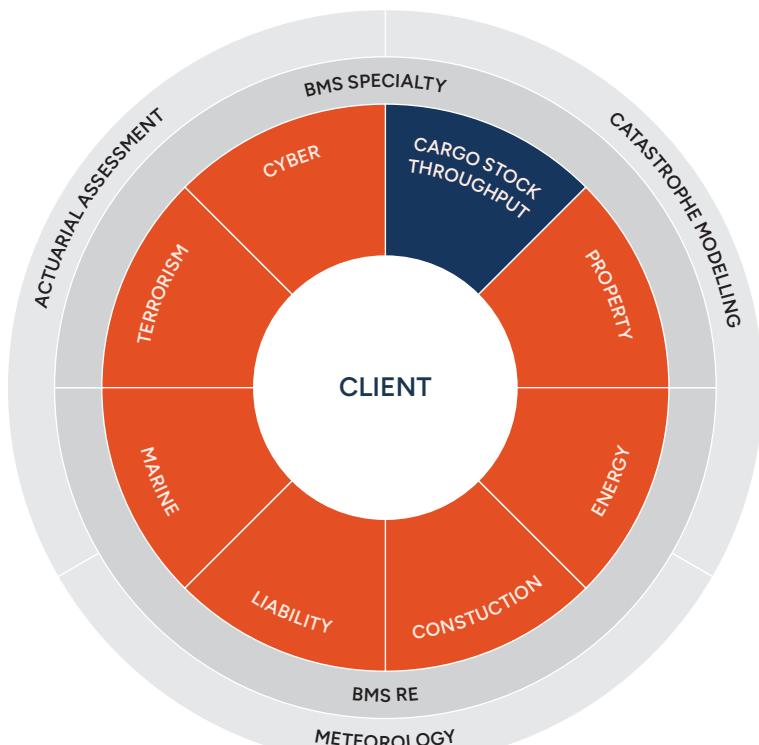
We sit within our property team, allowing seamless integration between the policies and easy development of risk transfer solutions.

We stand by you when you need us most

When losses happen, we actively represent and advocate for our clients. Our Cargo Stock Throughput experts work directly with us in London – absolutely no outsourcing. We also provide expertise to manage marine losses, including general average and salvage claims.

Client focused unified approach

We foster a strong team culture where cross-functional collaboration drives alignment and success. Our Cargo Stock Throughput team works closely with related teams, and leverages our broader expertise and network, to achieve the best possible outcomes for our clients.



Expertise

- Wineries
- Pharmaceuticals and Life Sciences
- Pyrotechnics
- Food and Beverage
- Agri Business
- Mine Output and Commodities
- Metals, Gas and Oil
- Garments and Apparel
- Nuclear
- Retailers and Distributors
- Manufacturers
- Batteries

Capabilities

- Stock Throughput
- Cargo Only
- Excess Stock
- Stock Only
- Project Cargo and DSU
- Retail Stock Throughput

Case study

Challenge

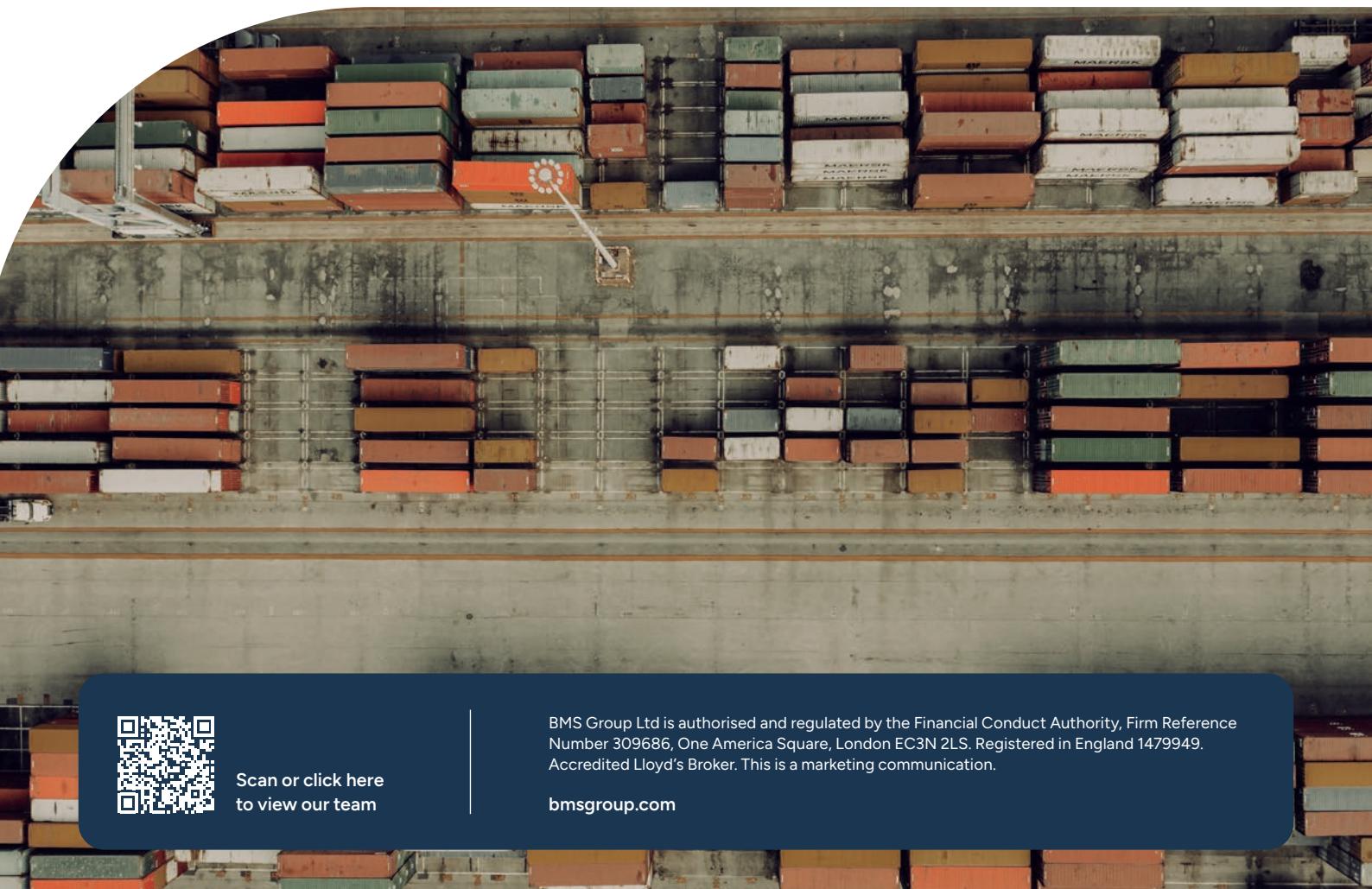
- Client's stock throughput was placed between London and US markets with policies that did not align, leaving potential gaps in cover
- Client had an attritional loss history
- Client also had exposure at retail stores, which at the time was not widely placeable in the stock throughput market

Approach

- We worked with our partner broker to interrogate loss history and exposure data, and trial different insurance structures
- We engaged in extensive in-person negotiation to influence market position on retail exposures

Outcome

- We placed a cohesive program for all exposures required, with all carriers following the same form which was expanded and tailored to client's exposures
- The client saved approximately USD 1,000,000 of premium



Scan or click here
to view our team

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