

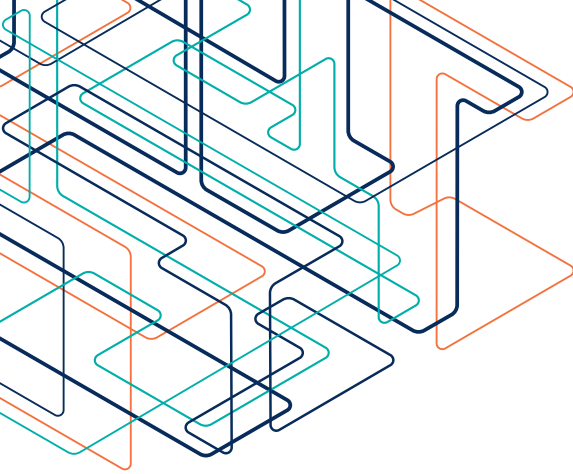
onninen

Onninen has been operating since 1913 and offers a wide range of solutions for material and information flow to contractors, industry, governmental organisations and retailers. Onninen is part of the Kesko Group's International Building and Technical Trade Division, which operates in eight countries and employs a total of 17,000 professionals in the trade sector.

THE OFFERED PRODUCT AREAS ARE:

INTERNAL ELECTRICAL INSTALLATION
LIGHTING
CABLES AND LINE ACCESSORIES
SANITARY ENGINEERING
HEATING AND WATER SUPPLY
VENTILATION AND COOLING
PIPES AND FITTINGS
PLASTIC ENVIRONMENTAL GOODS
SOLAR ELECTRICITY
TOOLS
EQUIPMENT FOR OCCUPATIONAL
HEALTH AND SAFETY
FASTENING DEVICES





How to buy – what you have to do for it

FOR A SINGLE PURCHASE:

Contact your nearest Onninen sales department or Onninen Express where the purchase will be formalised without opening the company in the database.

FOR BECOMING A REGULAR CUSTOMER:

In order to open a company in the Onninen database, please fill in the form, which you will find on our home page www.onninen.ee-> teenused->kliendiksregistreerimine. If you are applying for a credit, please also fill in the credit application part of the form.

In the case of authorised persons or credit application, the form must be signed by a member of the management board or by an authorised person. If the authorised persons are not appointed, the members of the management board of the company shall be deemed to be authorised persons by default.

For changing the existing credit terms, please fill in a form, which you will find on our home page www.onninen.ee-> teenused->kliendiksregistreerimine.

Please send the filled in forms to the e-mail address klienditugi@onninen.com.

In the case of a positive credit decision, Onninen will send you an agreement for signing to the email address indicated in the application.

We kindly ask you to immediately inform AS Onninen of any changes in your company's contact data or authorised persons.

E-INVOICE

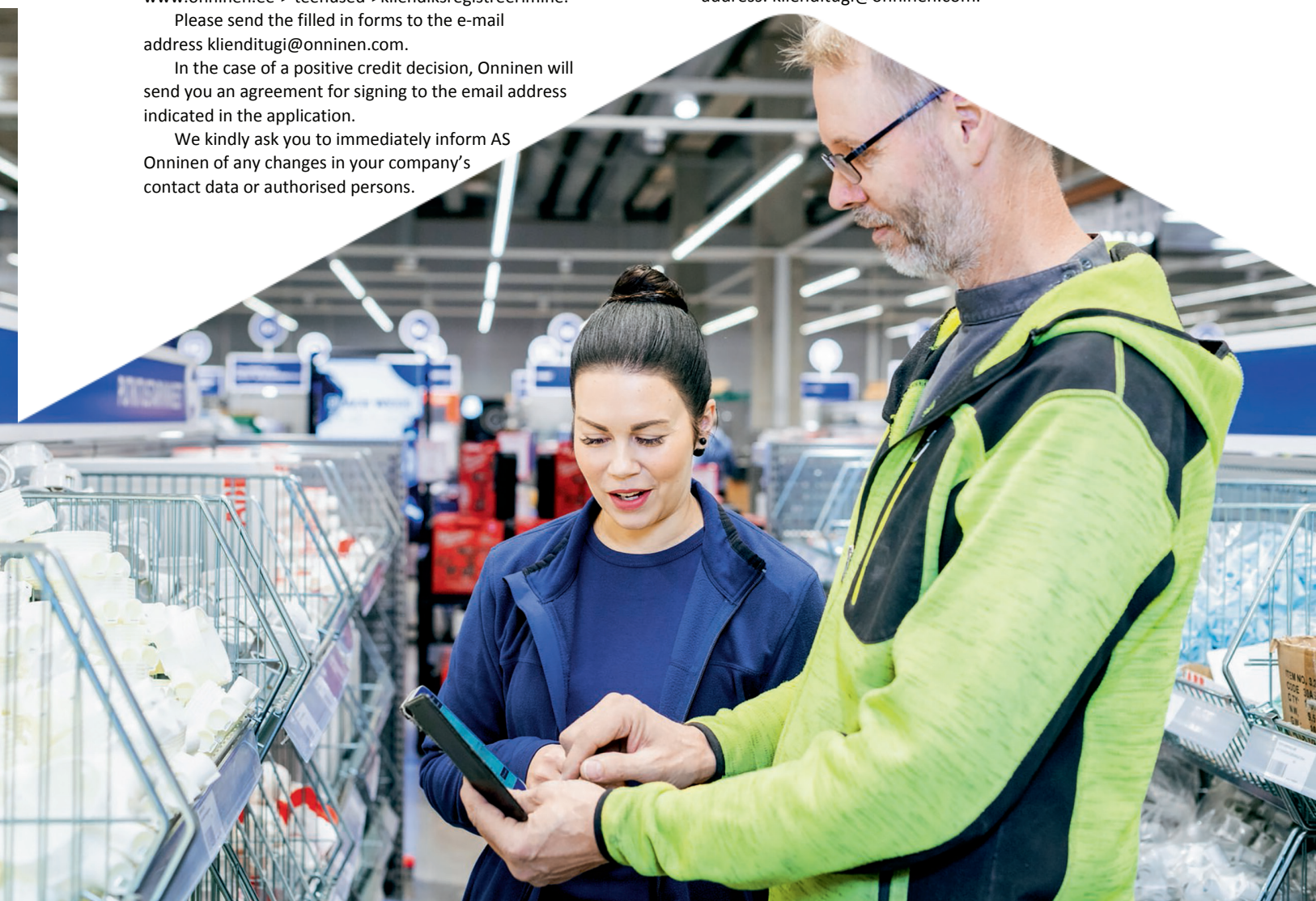
The e-invoice, meant for credit customers is a convenient and environmentally friendly service that allows to:

- dedicate more time and effort for your principal activity
- be updated with the company's transactions accounting
- view the invoices wherever there is the Internet connection
- easily systematise the invoices
- save money on archiving
- receive the invoices without delay

You can order an e-invoice from the portal www.arved.ee either to your e-mail address, to the Internet bank or to the arved.ee environment. The service is free of charge.

For receiving an e-invoice as a PDF file to your e-mail address, you can send a respective application to the Onninen Customer Support (klienditugi@onninen.com).

If you have any questions, please contact the Onninen Customer Support at the phone number 610 5550 or e-mail address: klienditugi@onninen.com.





ONNINEN EXPRESS

Onninen Express is a chain of store- and warehouses where the sale of warehouse goods take place according to the principle of self-service.

- There are more than 13,000 items represented in the Expresses' product range. In addition, you can order products from the central warehouse or from the manufacturers.
- Our Expresses are equipped with barcode readers where you can easily and conveniently enter the selected goods and quantities. This will ensure quick service at the checkout when making purchases and give the customers more valuable time for their principal activity.
- The Expresses' stock reserve and product quantities are replenished regularly every business day.
- The Expresses conduct campaigns on a monthly basis, about which the customers are informed via e-mail and at the store- and warehouses.
- Those who have joined the bonus program earn points from each purchase made with the barcode device. The points can be used for purchasing goods from Onninen. For further information, please ask the seller.
- You can also rent tools from our Expresses. For further information, please ask the seller.

ONNINEN E-SHOP

E-shop is easy to use. E-shop saves the builder's time and money.

- The Onninen e-shop onnshop.onninen.ee offers all the users a wide range of products together with comprehensive product information and certificates.
- The registered customers can see the customised net price of a product, the price list price and the real-time availability of product in the central warehouse and in all Onninen Express stores all over Estonia. If you are an Onninen customer, the registration as a user is easy – just go to the page onnshop.onninen.ee/registreerumine and fill in your data. You will receive the personal user IDs and instructions via e-mail.
- All orders placed in the e-shop before 16:00 o'clock on a business day will be delivered to you to a suitable address (in mainland Estonia) on the next business day.
- Through the e-shop you can keep track of the status of all your orders and have an overview of the history of your orders.
- At Onninen you have a personal customer manager whose contact details are given on the home page of the e-shop.
- If you have any questions, please contact the Customer Support at the phone number 610 5550 or e-mail: OnnShopEE@onninen.com

PROJECT SALES

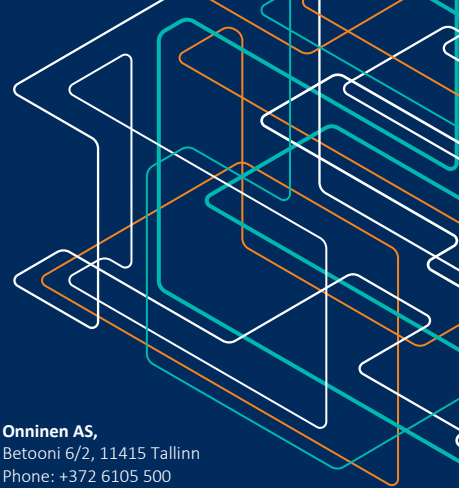
Onninen is a reliable partner for both the customer and the builder in construction of residential, commercial, public and industrial buildings and storehouses, as well as in designing the existing buildings to be more energy-efficient. In cooperation with competent manufacturers of building materials for special construction projects worldwide and with our own sales specialists we provide you support concerning the design, supply, sales and logistics of the construction projects.

Our sales professionals with high technical competence constantly improve themselves at the professional trainings, organised by the manufacturers. Together we organise workshops and customer events for our business customers.

For receiving a project offer please contact your customer manager at the e-mail address: eesnimi.perenimi@onninen.com or Onninen Customer Support klienditugi@onninen.com

REFERENCES:

- Hotel Hilton
- Tapa military campus
- Estonian Cell
- The North Estonia Medical Centre
- The Tartu University Clinic
- Ülemiste City campus
- ABB Kiosk Substations and Low Voltage Systems Plant in Jüri
- Tallinn Science Park Tehnopol
- Delta Centre of the University of Tartu
- Porto Franco
- Construction of water and sewerage facilities in the small town of Luige
- Paldiski wind farm



Delivery of goods and other services

The transport service (Onnisejaotus) will deliver the goods from the central warehouse on the next business day directly to the customer's warehouse or site. The items of large dimension can be delivered directly from the factory to the site.

• MAINLAND ESTONIA

The goods are delivered every business day if the sale is completed by 16:00 o'clock on the previous business day at the latest.

• SAAREMAA

The goods are delivered on Wednesdays and Fridays if the sale is completed by 16.00 o'clock at the latest on Monday or Wednesday respectively.

• OTHER ISLANDS

As may be agreed.

EXPRESS DELIVERY SERVICE – by special agreement it is possible to deliver the ordered goods on the same day. The service is available only in Tallinn and its surrounding areas. Special transport – by agreement.

CABLE CUTTING – the service is required for selling the quantity of cable, requested by the customer. As a rule, we cut the cables that are on the drum. For further information, please ask the seller.

PACKAGING – we pack the goods for protection against weather impact and possible damages. For further information, please ask the seller.

Quality

Onninen is certified against the ISO 9001 Performance Evaluation standard and the ISO 14001 Environmental Management standard.



Onninen AS,
Betooni 6/2, 11415 Tallinn
Phone: +372 6105 500
infoestonia@onninen.com

Onninen Express addresses:

Onninen Express Lasnamäe
Betooni 6/2, 11415 Tallinn
Phone: 6105 593
E-mail: lasnamae@onninen.com

Onninen Express Tännassilma
Valdmäe põik 2, Tännassilma, Laagri
Phone: 5656 8250
E-mail: tanassilma@onninen.com

Onninen Express Mustamäe
Laki 13, 12915 Tallinn
Phone: 6644 030
E-mail: mustamae@onninen.com

Onninen Express Kalamaja
Erika 14, 10416 Tallinn
Phone: 5384 1600
E-mail: kalamaja@onninen.com

Onninen Express Tartu
Tehnika 30, 50104 Tartu
Phone: 51 941 700
E-mail: tartu@onninen.com

Onninen Express Jõhvi
Linda 15c, 41536 Jõhvi
Phone: 3364 260
E-mail: johvi@onninen.com

Onninen Express Pärnu
Kirsi 48, 80010 Pärnu
Phone: 56 857 500
E-mail: parnu@onninen.com

Onninen Narva Express
Vahtra 5, 21003 Narva
Phone: 59 181 645
E-mail: narva@onninen.com

Logistics centre and warehouse sale
Taevavärava tee 2, Rae vald, 75306 Harjumaa
Phone: 5329 2703, 5381 4421
E-mail: stockgroup@onninen.com