

BUILDING A STRONG FOUNDATION:

# Partnership Success Between Fastaff and a Leading Academic Medical Center

Securing a partner who aligns with organizational values and standards can be the difference between failure and success, especially in talent solutions. For a prominent academic medical center in the South, Fastaff has proven to be that ideal partner.

Over a three-year period, Fastaff has evolved from a vendor to become a collaborative ally, founded on mutual respect, trust and a shared commitment to excellence. Fastaff's dedication to quality and reliability has seamlessly integrated them into the client's operations, elevating patient care.

## EVOLUTION OF A PARTNERSHIP

Partnership began when the client faced a significant staffing shortfall, needing 70 nurses for its Med-Surg and Critical Care units.

Leveraging Fastaff's extensive database of highly specialized clinicians, the team quickly filled the order in less than 48 hours, supplying 47-night shift nurses.

Their unique 48-hour workweek model, which allows nurses to work more hours at no additional cost to the client, allowed the clinical care needs to be met efficiently and cost-effectively, establishing trust and confidence in Fastaff's abilities.

## Executive Summary

- Delivered 47 specialty night-shift nurses within 48 hours
- Provided more than 600 skilled clinicians during the first three years of partnership
- The team's experience and expertise brings invaluable industry insight
- Through consistency and communication, Fastaff has become a collaborative partner in ensuring the facility's continued success

## PARTNERSHIP SUCCESS BETWEEN FASTAFF AND A LEADING ACADEMIC MEDICAL CENTER

### TRUST & DEPENDABILITY

"What truly stands out is the seamless process. Fastaff's approach to managing large orders is incredibly organized," said Tammy, Clinical Director.

Fastaff's operational excellence and streamlined approach ensure the client's workforce needs are met with reliability and efficiency.

Throughout the three-year partnership, Fastaff has provided the client with 636 clinicians, demonstrating its ability to consistently meet large-scale staffing needs.

***The client continues to rely on Fastaff for several key reasons:***

- **Unwavering Consistency:** Reliable staffing solutions delivered on time, ensuring the client's needs are met.
- **Transparency and Communication:** Open lines of communication and complete transparency give the client confidence.
- **Organized Processes:** Thorough preparation and structured approach enable the client to meet staffing requirements efficiently.
- **Industry Expertise:** Valuable guidance on competitive rates and market trends.



Throughout this successful three year partnership, this leading academic facility and Fastaff have established a trusted relationship.

## PARTNERSHIP SUCCESS BETWEEN FASTAFF AND A LEADING ACADEMIC MEDICAL CENTER

### A PARTNERSHIP ROOTED IN WELL-BEING AND SHARED VALUES

The relationship with Fastaff goes beyond staffing needs; it's about partnering with an organization that supports the well-being of healthcare professionals.

Fastaff, through initiatives like the Ingenovis Health ACT program, provides essential tools and resources to help healthcare professionals manage stress and build resilience.

Tammy highlights, "The quality of talent and partnering with organizations that share the same mission, values and goals is a high priority for us."

### EXCELLENCE THROUGH COLLABORATION

This partnership exemplifies what can be achieved with a shared vision and commitment to excellence.

Fastaff's dedication to excellence and collaboration creates a lasting impact, elevating patient care and supporting healthcare professionals.

**"Sometimes you just can't put words around it, but you know who you like to work with.**

**And I think the Fastaff team is remarkable."**

*– Client Clinical Director*

