

Generally-Exempted Transactions

Since Eli Lilly Japan K.K. deems that the following contractual transactions are generally outside the scope of application of Lilly's standard "Purchase Order and Terms & Conditions", agreements should be separately negotiated and executed between the contractual parties:

- (1) Contract between Lilly and a pharmacy.
- (2) Contract which Lilly's Business Development Division enters with a third party.
For example, licensing-in or licensing-out agreements, and partner/alliance agreements.
- (3) Contract to acquire or transfer intellectual property rights (trademark, patent, copyright, etc.)
- (4) Contract with healthcare professionals, such as clinical trial contract, contract for a lecture or for review/editing/supervision of literature, etc., and sponsorship contract.
- (5) Contract with a governmental organization.
- (6) Contract regarding donation or scholarship program, partnering contract, contract regarding corporate social responsibility or social contribution
- (7) Joint venture contract, alliance contract, partnership contract