	CORRECT CORRECT		•	G	ame N Augu	<b>1enu</b> st 2025	INTERNA LOTTERY
					GIMN	ר ר ח	MIII
CULANY - IX		IME \$			<b>V</b>	Est. Start:	
		Tickets/Pack		Top Prize	Over all Odds	Prize Payout	Low End \$\$/Pack
	\$558.00	30	7-91157-01234-2	\$50,000	3.84	71.3%	\$330
	\$10 GIM	IME \$	10K				
CONTRACTOR OF CONTRACTOR	#1235			atures: 5X		Est. Start:	
	Cost/Pack \$465.00	Tickets/Pack 50	CUPC 7-91157-01235-9	Top Prize \$10,000	Overall Odds 3.87	Prize Payout 69.9%	Low End \$\$/Pack \$235
	\$403.00			\$10,000	3.07	07.7%	\$233
••••••	SE CIN	INAE C	5K 🔹 🔺				
••••••		IME \$		atures: 2X		Est Start	7/29/2025
* * * * * * * * * * * * * * * * * * *	#1236	IME \$	Play Style: Find   Fea	atures: 2X Top Prize	Overall Odds	Est. Start: Prize Payout	7/29/2025 Low End \$\$/Pack
	#1236		Play Style: Find   Fea		Overall Odds 4.38		



## **\$10** JURASSIC WORLD

#1229 Play Style: Key Number, Match | Features: 3X, Bonus Est. Start: 7/29/2025

SELLING POINTS

- CHANCE TO WIN UP TO \$50,000
- CHANCE TO MULTIPLY YOUR WIN 3X
- THIS GAME IS A WHOLE NEW WORLD, EACH TICKET HAS SOMETHING TO REVEAL
  THIS ONE TOOK A LITTLE LONGER TO HATCH, 2ND CHANCE PROMOTION EXTENDED TILL OCTOBER 31

Cost /Dock	Tickets /Deck	LIDC	Ton Drize	Overall Odda	Drize Devout	Low End ## /Da	al
		LONGER TO TRACE	, ZND CHANCE				

Cost/Pack	Tickets/Pack	UPC	Top Prize	Overall Odds	Prize Payout	Low End \$\$/Pack
\$465.00	50	7-91157-01229-8	\$50,000	4.03	70.0%	\$240

## WHAT'S INSIDE

- IGT is Now Brightstar
- Higher Sales
- Full Ticket Bins Help Sales
- Find Your Store and Win
- Win Tickets to Sports Games and Concerts!

wvlottery.com | Find us on social media

0

F

 $\mathbb{X}$ 

## **IGT Lottery is Now**

# BRIGHTSTAR

We're excited to share some important news: IGT is now Brightstar! It's more than a new look. Brightstar is the global leader you know and count on, with a laser focus on what we do best: lottery. While you'll start seeing a new name and branding in our communications and materials, what hasn't changed is our commitment to the West Virginia Lottery and WV lottery retailers. You'll still be working with the same trusted team you'verelied on, now under a name that reflects our renewed energy and direction. We are proud to continue supporting your success every step of the way.



## TICKETS ON THE COUNTER EQUALS

One of the best-selling models for lottery that we can give you is keeping an on-counter presence in your store. While it is great to have other selling opportunities in your retail environment, like the self-service vending machine, we do encourage on-counter for your location. The best method for sales is purchases at the counter, face-to-face. This provides customer engagement, asking for the sale, and directing questions to our website or brochures. Providing no on-counter sales can actually create a barrier for purchase for customers not as comfortable with the self-service machines or lottery. Frequent lottery customers may choose to go elsewhere. We recommend keeping a minimum of 12 instant scratch games in full bins on-counter, as well as a ready and active selling terminal. We provide training for your staff in lottery sales, cashing, and asking for the sale. Your lottery sales rep can provide materials you may be running low on and answer questions you may have. We want to help you make selling lottery successful!





Each month as you review the Lottery Game Menu, be on the lookout for your store's ID number! We will list three (3) different location ID numbers randomly in the game menu each month for you to find. It is a hidden object game built right in.

If you find <u>your store's ID number</u> in the current month's game menu, email jmcclure@wvlottery.com with the subject line HIDDEN FIGURES to receive a pack of promotional scratch-off tickets for your location.

Please note some locations are exempt from participation because of your company's policies. Prize may only be claimed through the end of the Game Menu month in which the Retailer ID is found. The Retailer numbers listed in the Top Instant, Top Online and Top Overall reporting are not included in the hidden object game, as they are for reporting purposes only.

## Lottery Retailers Here's Your Chance to Win Tickets to Sports Games and Concerts!

The WV Lottery is offering a chance for lottery retailers to put their names in the hat for winning tickets to coveted sports games and concerts. Those interested can simply reach out to csmith@wvlottery.com for a chance to win<sup>1</sup>. Don't miss this unique chance to experience live events and make unforgettable memories!

Please note that we have a limited quantity of tickets for every WVU and Marshall home football game this season. We are accepting requests for those at this time.

Available upcoming events are:

\* ADMIT ONE \*

TICKET

ADMIT ONF \*

•	Nate Smith	. Tuesday, Aug. 12, 2025	.Lewisburg, WV (State Fair)
•	Cole Swindell	. Thursday, Sept. 11, 2025	.Marshall Health Arena (Huntington)
•	Styx	. Saturday, Nov. 15	.Charleston Coliseum (Civic Center)
•	Warren Zeiders	. Thursday, Nov. 20	.Charleston Coliseum (Civic Center)
•	Nate Bargatze (Comedian)	. Sunday, Nov. 23, 2025	.Charleston Coliseum (Civic Center)

\*Note- All concerts at the Charleston Coliseum & Convention Center for the Lottery will now feature the Parlor Club. The Parlor Club is located on the ground level and requires a specific entrance, but includes parking. Meals and drinks/bar are still provided, with floor access to our seats. Huntington shows are in the Lottery's private Winner's Circle Lounge with its own entrance.



## FULL TICKET BINS HELP SALES



One of the easiest and best ways to increase sales at your location is also the simplest; keep your instant ticket dispensers full.

We know and understand how busy you are on a daily basis, but customers who see partially empty dispensers usually walk away. That equals lost sales, and possibly customers, for you.

Customers see locations that do not keep their lottery products filled as not caring or knowing about the product.

Keep the dispensers full, especially Friday through Sunday. You should see happier customers and more stable sales. And where there are increases in sales there are increases in commissions for your location.

Should you run out of any games in your planogram, simply call Tel-Sel at 888-987-5297 to order tickets.

April 2025

April 2025

April 2025

### **Top Instant Sales Retailers**

#### **Top Draw Sales Retailers**

1. Winners Corner WV	White Hall
2. Mimi's - Dunbar Village	Dunbar
3. One Stop #8101	South Charleston
4. Roy's Service Center and Groce	Berkeley Springs
5. Giant Eagle #59	Morgantown
6. Go-Mart #32	Saint Albans
7. Welch Bantam Market	Welch
8. M & M Mart	Charleston
9. Bourbon Street Cafe	Weirton
10. Par Mar Oil #116	Charleston

### **Top Total Sales Retailers**

1. Sheetz #234.... 2. Winners Corner WV ..... White Hall 3. One Stop #8101.....South Charleston 4. Par Mar Oil #84 ..... Elkins 5. Sheetz #585.....South Charleston 6. Go-Mart #90..... Elkins 7. Go-Mart #32 ..... Saint Albans 8. Sheetz #482......Beckley 9. Sheetz #180 ...... Romney 10. Sheetz #240 ..... Charles Town

## 24-Bin Planogram August 2025

#### Planogram changes on July 29, 2025.



Call Brightstar to order tickets at 888-WV-PLAYS! wvlotterv.com

(987 - 5297)

Call Brightstar to order tickets at 888-WV-PL (987 - 5297)wvlottery.com



Call Brightstar to order tickets at 888-WV-PLAYS! wvlottery.com (987-5297) Call Brightstar to order tickets at 888-WV-PLAYS! wvlottery.com (987-5297)