

Zattoo Advertising 2022

Switzerland



Zattoo's TV-Product

Zattoo is an OTT (over-the-top) service that offers streaming of live and catch up TV but also video content on demand on a variety of devices.





Connected-TV (CTV)

Samsung • LG • Xbox One/360 • Apple
TV • Amazon Fire TV • Chromecast •
Android TV • Panasonic



Mobile

iOS • Android • Windows 10



Web

Browser • Windows 10 App



Dynamic Ad Substitution (DAS)



The Video Product TV (LIVE & VOD) Preroll/ **Dynamic Ad Dynamic Ad** Channel **Substitution Substitution Switch Ad** (DAS) (DAS) **Premium** Free





Dynamic Ad Substitution

Live

DAS enables the combination of quality and awareness of TV advertising with the targeting and measurement technology of online advertising.

Dynamic Ad Substitution (DAS) is the dynamic delivery of targeted advertising spots during live TV commercials.

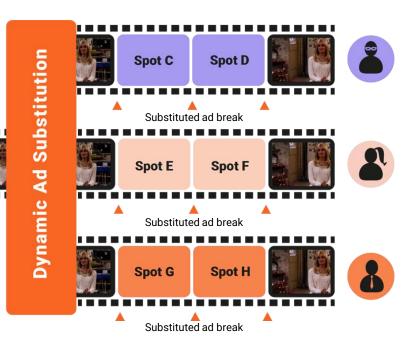
TV Channel

Spot A

Spot B

Live ad break

A targeted spot is seamlessly stitched into the regular live ad break or inserted in VOD content.





Dynamic Ad Substitution

Live Insertion/VOD



LIVE - Spot Replacement, in VOD - 1 or 2 Spots in a row



LIVE - Seamlessly stitched into live content

VOD - Inserted into predefined slots



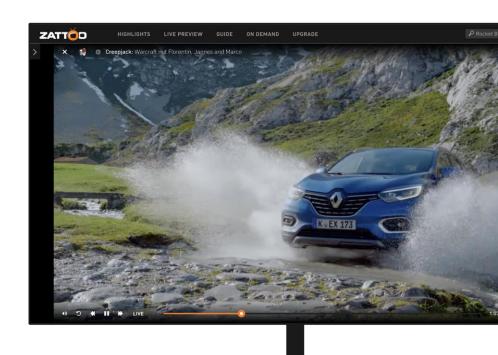
Free & Pay TV User



VAST 4, HD Quality



Big Size / Full Size Player





Dynamic Ad Substitution

The TV Ad - same same, but different better

1.

TV Ad Format

3.

Additional Audience OTT

5.

> 94% Completion Rate

2.

TV-Audience Targeting

4.

42 Mio. Ad Requests available

6.

Always in view



Zattoo / OTT Platforms



DynamicAds - DAS Broadcasters

Live				VO	VOD		Coming in 2022				
sport1HD	WeLT [®]	TLC HGTV NHS I MADEN	euronews. DE, EN & FR	Lighlhouse	NDR®	;	swiss	MO NO HO	COMEDY CENTRAL SCHWEIZ	Red Bull	
DMAX	■N24 ⊃O(U	Cervusiv	BE UTY TVHD	NZZ Format	₹ TV			•• ch medic			

Zattoo Plattform ZATTOD

2022



Wilmaa



Teleboy





Connected-TV (CTV)



Evolution of Zattoo

From free television to the perfect TV experience right in your living room on various brands.

Live or time delayed, on the road or at home: viewers watch their TV programmes when and where they want. This makes Zattoo (and partners) a real alternative to classic TV reception by cable and satellite.









Live TV online

Zattoo is the online TV pioneer in Switzerland, Germany and Austria

Focus on mobile devices

Since 2011, Zattoo users were able to watch using mobile devices as well.

Zattoo in the living room

Zattoo is a fully comprehensive TV experience, with Smart TVs, streaming devices and Full HD.

Zattoo offers TVaaS

Zattoo offers a scalable TV Platform for more than 30 tenants in Europe.



Zattoo on Connected-TV

Connected TV devices can be categorized into 3 areas. Smart TV devices, streaming devices and game consoles.



Smart TVs

- "Android TV" (Sony, Sharp, Philips)
- Samsung
- Panasonic
- LG

Streaming Devices

- Google Chromecast
- Amazon Fire TV
- Apple TV
- Humax
- NVIDIA Shield
- Xiaomi

Game Consoles

- Xbox



CTV Zattoo Key Facts

Overview

Free 42% **Insertion Order Programmatic** 20.7 Mio Guaranteed **Completion Rate** Subs p.m. **Preferred Deals** 58% **Viewability Rate KPIs (Zattoo)** Ad Impression CH* **Buying Options User Base**

Zattoo data, 1 HJ 2021

^{*}Ad Impression CH: Channel Switch: 6.7 Mio / Month, DAS: 14 Mio Ais / Month



Point of Contact



Martin Schlenker Head of Advertising +41 79 319 05 79 martin@zattoo.com



Marga Cupin
Key Account Manager
+41 79 709 63 51
marga@zattoo.com



Manuela Zimmermann Sales Support + 41 79 896 68 64 manuela@zattoo.com



Lisa Kluge
Team Lead Ad Operations
& Programmatic
+49 173 8909251
Lisa.kluge@zattoo.com



Thank You

Switzerland

