

ONEWEB WELCOMES SAT ONE AS SPECIALIST DISTRIBUTION PARTNER IN WESTERN AUSTRALIA

Distribution Partner agreement marks the next step in accelerating low earth orbit connectivity in Western Australia for mining, oil, gas industries and local communities.

Sydney, Australia, 2 Nov, 2022 - OneWeb, the low earth orbit satellite communications company, announced today Sat One as a distribution partner. Based in Perth, Western Australia, Sat One will help to deliver OneWeb's high-speed, low-latency communications services in Australia.

Supported by a global network of gateways and user terminals, OneWeb's global connectivity platform will provide high-bandwidth and low-latency connectivity to expand Sat One's existing capabilities in Australia. The partnership will enable a broadband-like experience, offering high-speed, low-latency internet access for end users, no matter how remotely located they are.

With the start of services in 2023, OneWeb's partnership with Sat One will focus on expanding bandwidth for a variety of industries such as mining, oil and gas. This will bring a range of benefits including improved productivity, health and safety, asset tracking, environmental monitoring and crew scheduling, while also helping remote employees stay connected.

Sat One also aims to extend its existing connectivity in local communities in hard-to-reach areas and through challenging weather conditions.

OneWeb VP APAC, David Thorn added: "We are thrilled to be partnering with Sat One. OneWeb's aim is to help our partners meet their customers needs by integrating our network's high-speed, low latency capabilities into their offering. This partnership will help us to expand our existing offering in Australia as we continue to bring quality connections that businesses can rely on across remote and challenging environments. ."

Sat One Chief Executive Officer, Daniel Fairbairn, commented: "We are keen to leverage OneWeb's LEO services and expand our existing remote connectivity capabilities, ensuring we can service our clients with low latency, high speed connectivity services from the sky no matter the location.

"LEO deployed in the remotest locations of Western Australia, will revolutionise how industries such as mining, oil and gas can leverage data from the earliest stage of remote site development to transform all aspects of operations and technology by improving operational technology and business application performance, health and safety of staff and reducing production costs."

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