PG&E, SCE, SoCalGas, and SDG&E
Energy Savings Assistance (ESA) Program

The Energy Savings Assistance Program is offered throughout California through the four investor-owned utilities: Pacific Gas and Electric, Southern California Edison, Southern California Gas, and San Diego Gas and Electric. The program has two components. One component covers in-unit measures (ESA In-unit) for income-qualified households. Launched in 2019, a second component covers common area measures (ESA CAM) in buildings where at least 65% of the units are occupied by income-qualified households. The program offers free appliances and installation of energy-efficient measures and weatherization that will help save energy, water and money.

ESA is one of many efficiency programs available to multifamily owners in California, and a Single Point of Contact at each of the utilities may be able to help identify ways to combine participation in ESA with other efficiency and/or renewable energy opportunities.

<table>
<thead>
<tr>
<th>ELIGIBILITY</th>
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<tbody>
<tr>
<td>For ESA In-unit, residents must:</td>
</tr>
<tr>
<td>• Apply and participate individually</td>
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<tr>
<td>• Obtain property manager/owner authorization</td>
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<tr>
<td>• Live in an apartment that is at least 5 years old.</td>
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<tr>
<td>• Have household incomes at or below 200% of the Federal Poverty Guidelines (see table at right).</td>
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<td>The 80/20 rule means that if at least 80% of the units are occupied by income-qualified households, all of the units can receive upgrades.</td>
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For ESA CAM component, the property must:

<table>
<thead>
<tr>
<th>FEDERAL POVERTY GUIDELINES</th>
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<tbody>
<tr>
<td>Persons in Household</td>
</tr>
<tr>
<td>------------------------</td>
</tr>
<tr>
<td>One - Two</td>
</tr>
<tr>
<td>Three</td>
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<tr>
<td>Four</td>
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<td>Five</td>
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<td>Nine</td>
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<td>Ten</td>
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For each additional person, add $8,640.

*Before taxes based on current income sources. Valid through May 31, 2019

- All of the utilities encourage participation in the in-unit ESA component in conjunction with ESA CAM, and for PG&E coordination with the in-unit component is a requirement.
- Within PG&E territory, a maximum of 5 properties per owner can participate in ESA CAM.
Available Energy Efficiency Items

Items covered under **ESA In-unit** include:

- New energy-efficient lighting
- Heating, ventilation, and air conditioning
- HVAC maintenance
- Domestic hot water measures
- Enclosure/air sealing measures
- Appliances (specific requirements apply)

In rental properties, installation of in-unit measures requires property manager/owner authorization.

Items covered under **ESA CAM** include:

- Appliances
- Building Envelope
- HVAC Upgrade and Maintenance
- Lighting Measures
- Water Heaters and Boilers
- Pool & Spa measures

All items are fully funded with exception of central cooling equipment which may require cost-share.

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**STEP-BY-STEP PROCESS**

To participate in **ESA CAM**:

1. Contact the respective utility through the website or phone number listed under **How to Apply**. Note: SoCalGas’s implementation model does not include an option for owners to solicit the utility to participate in their ESA CAM program.
2. Complete eligibility requirements: The utility’s designated contractor/program implementer will confirm property eligibility and collect the necessary documentation.
3. The contractor will conduct an energy audit to identify upgrade measures.
4. As required under the **ESA CAM**, perform benchmarking with ENERGY STAR Portfolio Manager. The contractor can assist in benchmarking your property.
5. Review the audit report and complete an installation form defining the scope of work to be completed.
6. Within PG&E territory, work with the program implementer to either select a contractor of your choice (subject to licensing and insurance requirements) or create bid documents.
7. Once the contractor has procured the necessary materials, they will schedule installation and install the measures.
8. Once the scope of work is complete, the contractor will conduct a thorough inspection and work with subcontractors to rectify any issues.

The contractor who performs the common area work can also work with the property owner/manager to qualify residents for the **ESA In-unit**. Depending on the utility, the contractor for the common area work can either perform the in-unit work or act as a single point of contact coordinating the in-unit upgrades. The in-unit work does not require an audit.

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**HOW TO APPLY:**

Tenants can go online [Click here](#) and follow the online application for their respective utility.

**Pacific Gas and Electric**

**ESA CAM**

Contact: multifamily@trc.solutions.com
Application: [Click here](#)
Apply by June 30, 2019

**ESA In-unit**: [Click here](#)

**San Diego Gas and Electric**

**ESA CAM**

Contact: SDGEmultifamily@willdan.com
Application: [Click here](#)

**ESA In-Unit**: [Click here](#)

**Southern California Edison**

**ESA CAM**

Contact: multifamily@sce.com

**ESA In-Unit**

Phone: 1.800.736.4777
Application: [Click here](#)

**Southern California Gas**

**ESA CAM**

Contact: None Available
Application: Not Available

**ESA In-unit**

Phone: 1.800.331.7593
Application: [Click here](#)