

OFFERING MEMORANDUM · DATA CENTER

Reston VA

Data Center & Colocation Business

1807 Michael Faraday Court

Reston, Virginia



Overview

ADDRESS

**1807 Michael Faraday Court
Reston, Virginia**

LOCATION

**Northern Virginia - World's Largest Data Center
Market**

FACILITY SIZE

**21,100 SF Data Center - Free-standing parcel -
10,000 SF potential expansion capacity on site**

POWER PROFILE

**900 kW Critical IT Load In-Place -
5 MW of utility load expansion capacity via
Dominion Energy from adjacent substation**

ANCHOR TENANT

**Cloudflare, Inc.
(NYSE: NET)**

OCCUPANCY

**~97% Leased
~870 kW of 900 kW**

ASSET TYPE

**Operating Colocation
Data Center (Tier III Design)**

POWER FEED

**34.5 kV via Dominion
Adjacent recently-upgraded substation**

STATUS

For Sale

Owner-Operator Opportunity

A 97%-leased, fully-operational Tier III colocation business in Northern Virginia — the world's largest and tightest data center market — offered to strategic owner-operators positioned to capture facilities-management synergies, operational uplift, and meaningful expansion optionality on power and floor area.

01

Investment-Grade Credit Anchor

~97% leased, anchored by Cloudflare, Inc. (NYSE: NET; \$63B market cap) representing ~62% of stabilized base rent under an MSA with automatic 5-year renewals. Cloudflare recently executed an incremental ~200 kW expansion service order, demonstrating strong commitment to the facility.

02

World's Tightest Data Center Submarket

Located in Northern Virginia — the largest data center market globally, with H2 2025 colocation vacancy of 0.5% (CBRE) and asking rates of \$195.94/kW/mo, up 6.5% YoY. Loudoun County zoning constraints and Dominion's interconnection queue have created a structural scarcity premium for power-entitled, operational product.

03

Power Expansion Optionality

5 MW of near-term utility load expansion capacity from adjacent Dominion substation. 34.5 kV utility feed shared with substation.

04

Building Expansion

Potential building expansion of ~10,000 SF on-site — providing meaningful incremental deployable capacity under roof.

05

Operational Synergy for Owner-Operators

Strategic colocation operators with existing Northern Virginia platform infrastructure can absorb facilities-management overhead and capture meaningful annual NOI uplift post-acquisition. The long-tenured on-site operations lead is willing to onboard with a new buyer, preserving institutional knowledge.

06

Best-In-Class Fiber Connectivity

8 metro and 6 long-haul carriers on-net; direct connectivity to premier Northern Virginia interconnection hubs. Adjacent to Digital Realty's VA3 campus, with rich carrier diversity supporting retail colocation lease-up.

Data Center Overview

Address	1807 Michael Faraday Court, Reston VA
Building	Tier III design
Critical Load	900 kW total facility capacity
Utility	Two 2,000 kVA redundant transformers; 34.5 kV via Dominion
Raised Floor	11,541 SF of raised floor
Generators	400 kW essential + 900 kW dedicated; two 3,000 gallon fuel tanks
UPS	2N inertial UPS systems
Cooling	14 DX CRAC units, rooftop air-cooled condensers; 280 tons capacity
Security	2-factor + biometric access; 24/7 on-site security; CCTV monitoring
Roof	TPO membrane installed 2019 (20-year warranty)
Connectivity	8 metro + 6 long-haul carriers on-net
Operations	CRAC replacement program and 200 kW anchor expansion in process; completion targeted October 2026



Anchor Tenant Profile

ANCHOR TENANT

Cloudflare, Inc.



Current Contracted Capacity	500 kW
Stabilized Capacity (Oct 2026)	700 kW
Contracted Term Through	October 2030
Annual Escalator	~3.0%
Share of Stabilized Base Rent	~62%
Counterparty Profile	NYSE: NET (\$63B Mkt Cap)
Renewals	Automatic

CONTRACTED LEASE ECONOMICS

Investment-grade-equivalent anchor on contractually escalating rents through October 2030.

Period	Capacity	\$/kW/mo	Annualized
Apr 2026 – Sep 2026	500 kW	\$150.00	\$913K
Oct 2026 – Oct 2027	700 kW	\$154.50	\$1.31M
Nov 2027 – Oct 2028	700 kW	\$159.14	\$1.35M
Nov 2028 – Oct 2029	700 kW	\$163.91	\$1.39M
Nov 2029 – Oct 2030	700 kW	\$168.83	\$1.43M
Connectivity	2 Cross Connects & OOB 1 GB network thru lease term	\$1,100 MRC	\$13,200

Anchor contracted rent is meaningfully below current H2 2025 NoVA market clearing rates for similar-sized deployments — representing directional mark-to-market opportunity over the hold period.

Cloudflare MSA **auto-renews in successive 5-year increments** unless either party provides 120 days prior written notice.

Data Center



Interior



Cash Flow Profile

Stabilized cash flow profile per ownership model. 2027 reflects the first full calendar year of operations at 700 kW anchor capacity.

(\$USD)	2026	2027	2028	2029	2030*
Anchor Tenant Base Rent	\$828K	\$1,317K	\$1,357K	\$1,397K	\$1,193K
Retail Colocation Base Rent	\$766K	\$804K	\$844K	\$887K	\$776K
Total Base Rent	\$1,593K	\$2,122K	\$2,201K	\$2,284K	\$1,969K
Operating Expenses*	(\$1,342K)	(\$1,372K)	(\$1,402K)	(\$1,433K)	(\$1,220K)
Net Operating Income	\$251K	\$750K	\$799K	\$851K	\$748K

*2030 reflects partial year through October 31; Cloudflare MSA auto-renews in successive 5-year increments thereafter.

*Building is operated by 3rd party facilities management firm - self-managed upside

97%

Leased

62%

Rent from Anchor Tenant

3.0%

Annual Anchor Rent Escalator

Strategic Value for Operators

This asset is purpose-built to reward a strategic owner-operator. The combination of an investment-grade-equivalent anchor, a connected retail colocation customer base, in-flight capital improvements, and unique expansion optionality positions the right buyer to capture immediate operational synergies and long-term growth.

Operational Synergy

Data center operators can absorb facilities management overhead, consolidate vendor contracts, and capture annual NOI uplift not available to a financial buyer. The long-tenured on-site operations lead is willing to onboard with new ownership.

Power Expansion Path

5 MW of near-term expansion capacity from adjacent Dominion substation. Potential additional capacity.

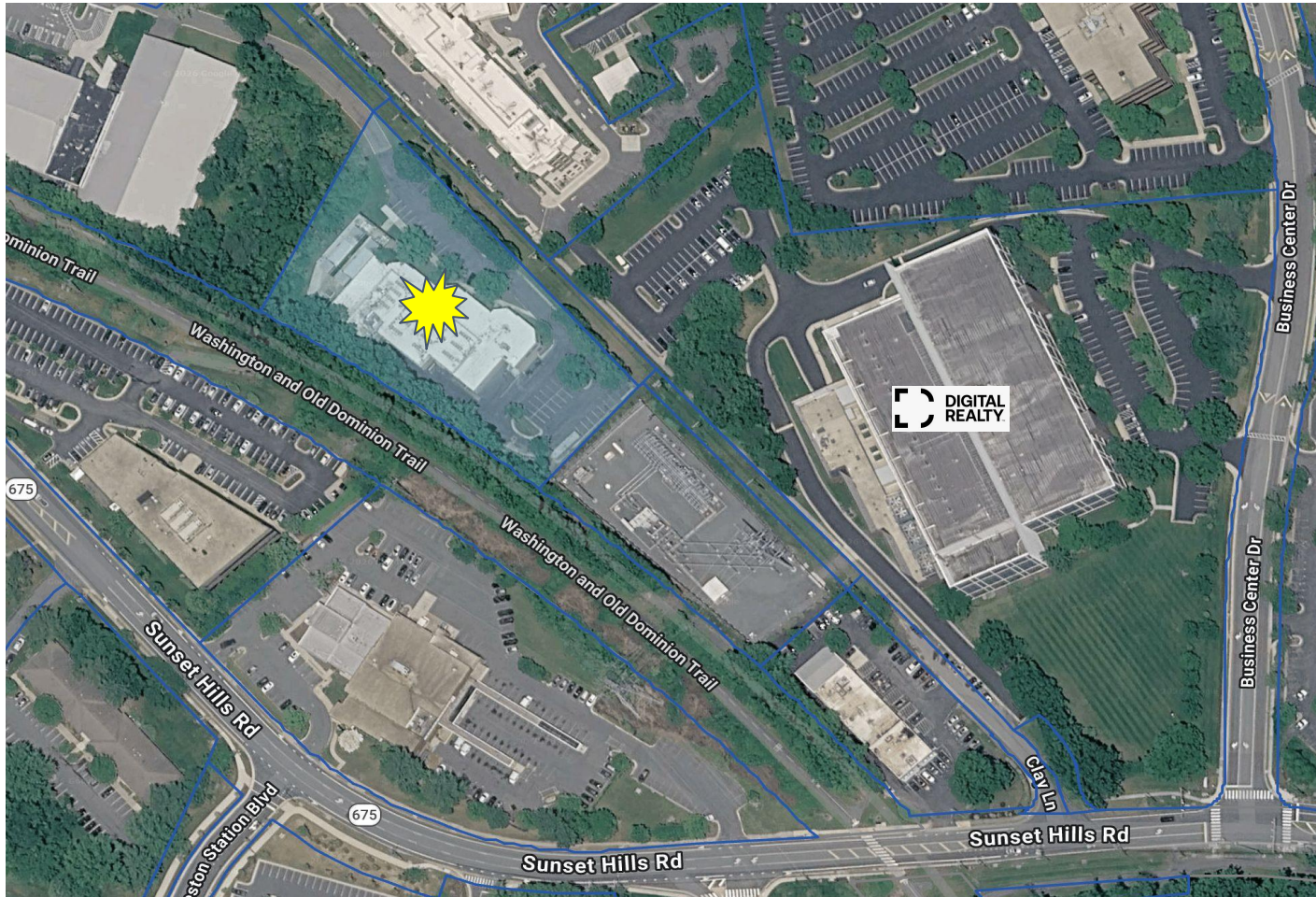
Building Expansion Optionality

Building expansion indication of ~10,000 SF expansion parking area, providing meaningful deployable capacity under roof

In-Flight Capital Program

CRAC replacement program and the 200 kW anchor expansion buildout are in process, with completion targeted October 2026. Ownership is delivering the asset with the near-term capex program already underway.

Site Aerial



STRATEGIC POSITION

Fairfax County, Virginia

Located in the Reston/Herndon corridor of Northern Virginia — immediately adjacent to the global "Data Center Alley" concentration in Ashburn (Loudoun County).

~.10 miles to Digital Realty VA3 campus

~7 miles to Ashburn data center corridor

~25 miles to Washington, D.C.

~8 miles to Dulles International Airport

Northern Virginia Submarket

MARKET FUNDAMENTALS

World's Largest Data Center Market

0.5%

Colocation Vacancy

CBRE H2 2025

5.6 GW

Operating Capacity

Year-End 2025

1,102

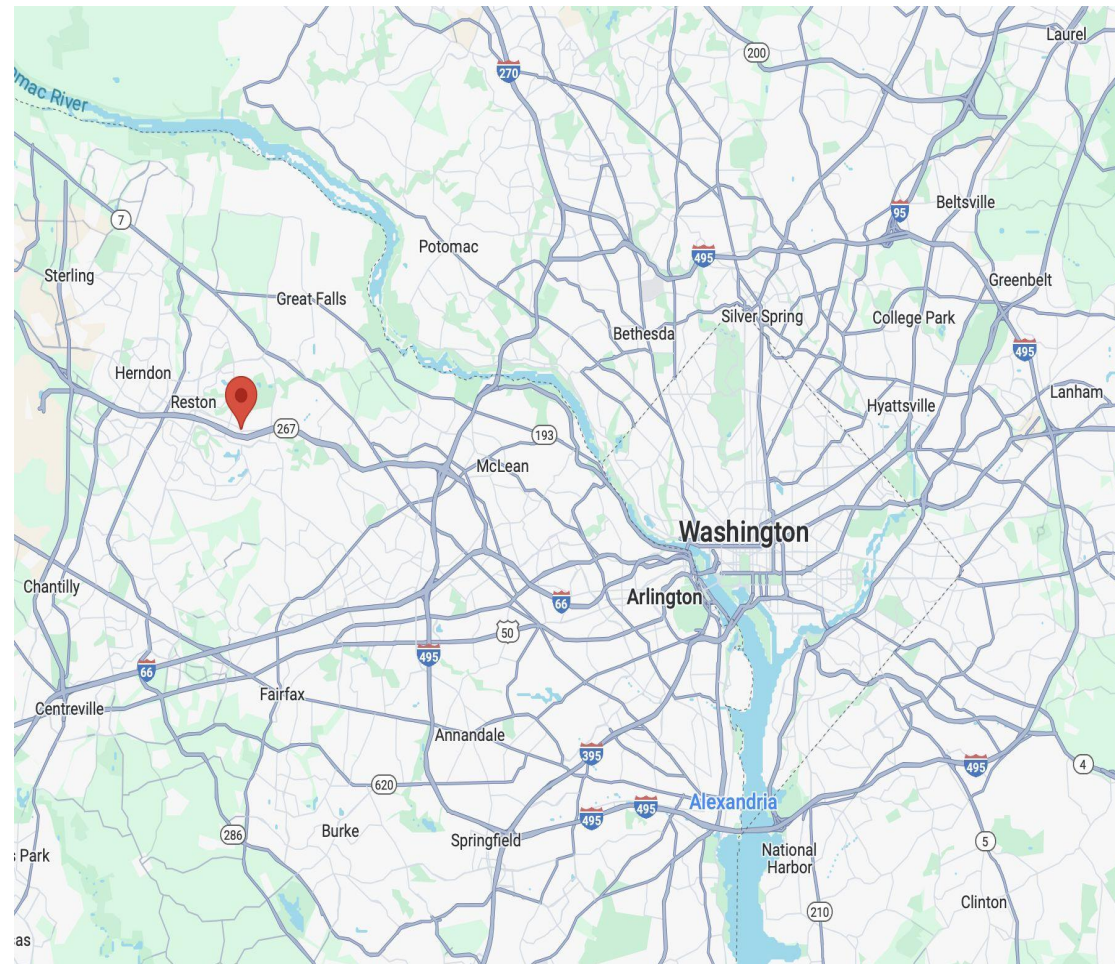
MW Net Absorption (2025)

CBRE

+6.5%

YoY Asking Rent Growth

H2 2025



Floor Plans

LAYOUT

Tier III Design 11,541 SF Raised Floor

1

Security & Building Operations

24/7 manned security; 2-factor + biometric access; CCTV monitoring throughout

2

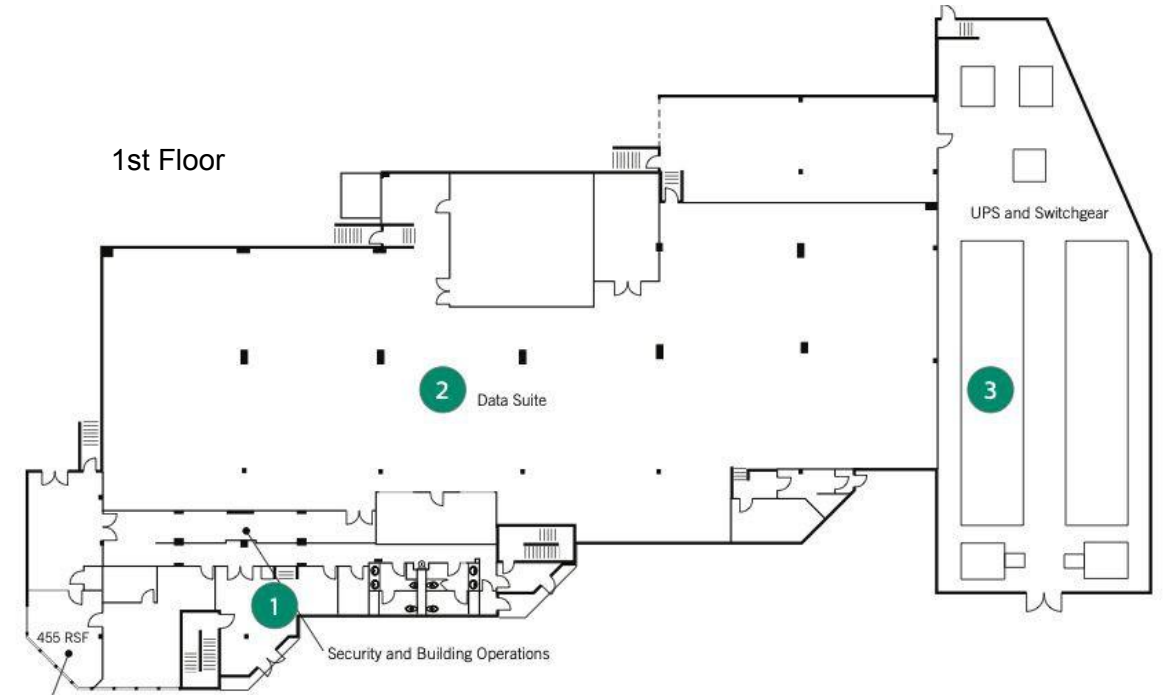
Data Suite (Raised Floor)

11,541 SF of Tier III raised floor; expandable to ~53,000 SF under existing roof

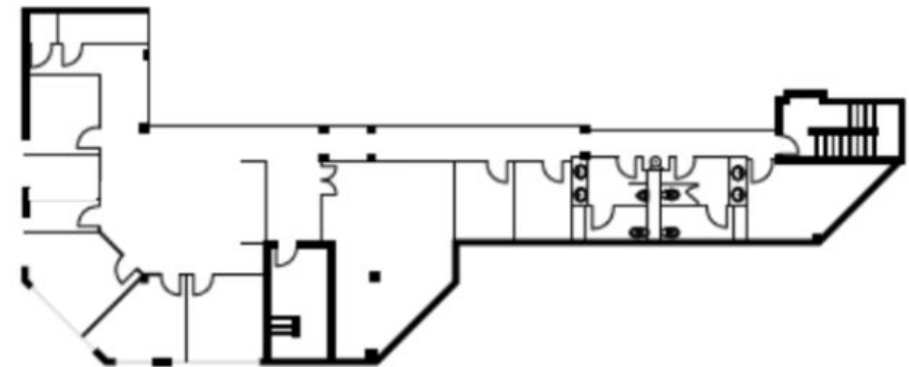
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UPS and Switchgear

2N inertial UPS systems; redundant 2,000 kVA transformers; 34.5 kV utility feed



Mezzanine Level



Network Connectivity

CARRIERS ON-NET

Highly Connected

Diverse metro and long-haul fiber connectivity. Direct connectivity to premier Northern Virginia interconnection hubs.

METRO NETWORKS

- AiNet
- Atlantech Online
- Breezeline (Leased)
- Crown Castle
- FiberLight
- LIT Networks
- Summit IG
- Uniti
- Zayo Metro

LONG HAUL NETWORKS

- Arelion - North America
- EXA Infrastructure
- Extenet Systems (Leased)
- Telxius
- Uniti
- Zayo North America



FOR ADDITIONAL INFORMATION • CONTACT

Reston, VA

Data Center & Colocation Business

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