

OFFERING MEMORANDUM · DATA CENTER

Reston VA

Data Center & Colocation Business

1807 Michael Faraday Court

Reston, Virginia



Overview

ADDRESS

**1807 Michael Faraday Court
Reston, Virginia**

LOCATION

**Northern Virginia - World's Largest Data Center
Market**

FACILITY SIZE

**21,100 SF Data Center - Free-standing parcel -
10,000 SF potential expansion capacity on site**

POWER PROFILE

**900 kW Critical IT Load In-Place -
5 MW of utility load expansion capacity via
Dominion Energy from adjacent substation**

ANCHOR TENANT

**Cloudflare, Inc.
(NYSE: NET)**

OCCUPANCY

**~97% Leased
~870 kW of 900 kW**

ASSET TYPE

**Operating Colocation
Data Center (Tier III Design)**

POWER FEED

**34.5 kV via Dominion
Adjacent recently-upgraded substation**

STATUS

For Sale

Owner-Operator Opportunity

A 97%-leased, fully-operational Tier III colocation business in Northern Virginia — the world's largest and tightest data center market — offered to strategic owner-operators positioned to capture facilities-management synergies, operational uplift, and meaningful expansion optionality on power and floor area.

01

Investment-Grade Credit Anchor

~97% leased, anchored by Cloudflare, Inc. (NYSE: NET; \$63B market cap) representing ~62% of stabilized base rent under an MSA with automatic 5-year renewals. Cloudflare recently executed an incremental ~200 kW expansion service order, demonstrating strong commitment to the facility.

02

World's Tightest Data Center Submarket

Located in Northern Virginia — the largest data center market globally, with H2 2025 colocation vacancy of 0.5% (CBRE) and asking rates of \$195.94/kW/mo, up 6.5% YoY. Loudoun County zoning constraints and Dominion's interconnection queue have created a structural scarcity premium for power-entitled, operational product.

03

Power Expansion Optionality

5 MW of near-term utility load expansion capacity from adjacent Dominion substation. 34.5 kV utility feed shared with substation.

04

Building Expansion

Potential building expansion of ~10,000 SF on-site — providing meaningful incremental deployable capacity under roof.

05

Operational Synergy for Owner-Operators

Strategic colocation operators with existing Northern Virginia platform infrastructure can absorb facilities-management overhead and capture meaningful annual NOI uplift post-acquisition. The long-tenured on-site operations lead is willing to onboard with a new buyer, preserving institutional knowledge.

06

Best-In-Class Fiber Connectivity

8 metro and 6 long-haul carriers on-net; direct connectivity to premier Northern Virginia interconnection hubs. Adjacent to Digital Realty's VA3 campus, with rich carrier diversity supporting retail colocation lease-up.

Data Center Overview

Address	1807 Michael Faraday Court, Reston VA
Building	Tier III design
Critical Load	900 kW total facility capacity
Utility	Two 2,000 kVA redundant transformers; 34.5 kV via Dominion
Raised Floor	11,541 SF of raised floor
Generators	400 kW essential + 900 kW dedicated; two 3,000 gallon fuel tanks
UPS	2N inertial UPS systems
Cooling	14 DX CRAC units, rooftop air-cooled condensers; 280 tons capacity
Security	2-factor + biometric access; 24/7 on-site security; CCTV monitoring
Roof	TPO membrane installed 2019 (20-year warranty)
Connectivity	8 metro + 6 long-haul carriers on-net
Operations	CRAC replacement program and 200 kW anchor expansion in process; completion targeted October 2026



Anchor Tenant Profile

ANCHOR TENANT

Cloudflare, Inc.



Current Contracted Capacity	500 kW
Stabilized Capacity (Oct 2026)	700 kW
Contracted Term Through	October 2030
Annual Escalator	~3.0%
Share of Stabilized Base Rent	~62%
Counterparty Profile	NYSE: NET (\$63B Mkt Cap)
Renewals	Automatic

CONTRACTED LEASE ECONOMICS

Investment-grade-equivalent anchor on contractually escalating rents through October 2030.

Period	Capacity	\$/kW/mo	Annualized
Apr 2026 – Sep 2026	500 kW	\$150.00	\$913K
Oct 2026 – Oct 2027	700 kW	\$154.50	\$1.31M
Nov 2027 – Oct 2028	700 kW	\$159.14	\$1.35M
Nov 2028 – Oct 2029	700 kW	\$163.91	\$1.39M
Nov 2029 – Oct 2030	700 kW	\$168.83	\$1.43M
Connectivity	2 Cross Connects & OOB 1 GB network thru lease term	\$1,100 MRC	\$13,200

Anchor contracted rent is meaningfully below current H2 2025 NoVA market clearing rates for similar-sized deployments — representing directional mark-to-market opportunity over the hold period.

*Cloudflare MSA **auto-renews in successive 5-year increments** unless either party provides 120 days prior written notice.*

Data Center



Interior



Cash Flow Profile

Stabilized cash flow profile per ownership model. 2027 reflects the first full calendar year of operations at 700 kW anchor capacity.

(\$USD)	2026	2027	2028	2029	2030*
Anchor Tenant Base Rent	\$828K	\$1,317K	\$1,357K	\$1,397K	\$1,193K
Retail Colocation Base Rent	\$766K	\$804K	\$844K	\$887K	\$776K
Total Base Rent	\$1,593K	\$2,122K	\$2,201K	\$2,284K	\$1,969K
Operating Expenses*	(\$1,342K)	(\$1,372K)	(\$1,402K)	(\$1,433K)	(\$1,220K)
Net Operating Income	\$251K	\$750K	\$799K	\$851K	\$748K

*2030 reflects partial year through October 31; Cloudflare MSA auto-renews in successive 5-year increments thereafter.

*Building is operated by 3rd party facilities management firm - self-managed upside

97%

Leased

62%

Rent from Anchor Tenant

3.0%

Annual Anchor Rent Escalator

Strategic Value for Operators

This asset is purpose-built to reward a strategic owner-operator. The combination of an investment-grade-equivalent anchor, a connected retail colocation customer base, in-flight capital improvements, and unique expansion optionality positions the right buyer to capture immediate operational synergies and long-term growth.

Operational Synergy

Data center operators can absorb facilities management overhead, consolidate vendor contracts, and capture annual NOI uplift not available to a financial buyer. The long-tenured on-site operations lead is willing to onboard with new ownership.

Power Expansion Path

5 MW of near-term expansion capacity from adjacent Dominion substation. Potential additional capacity.

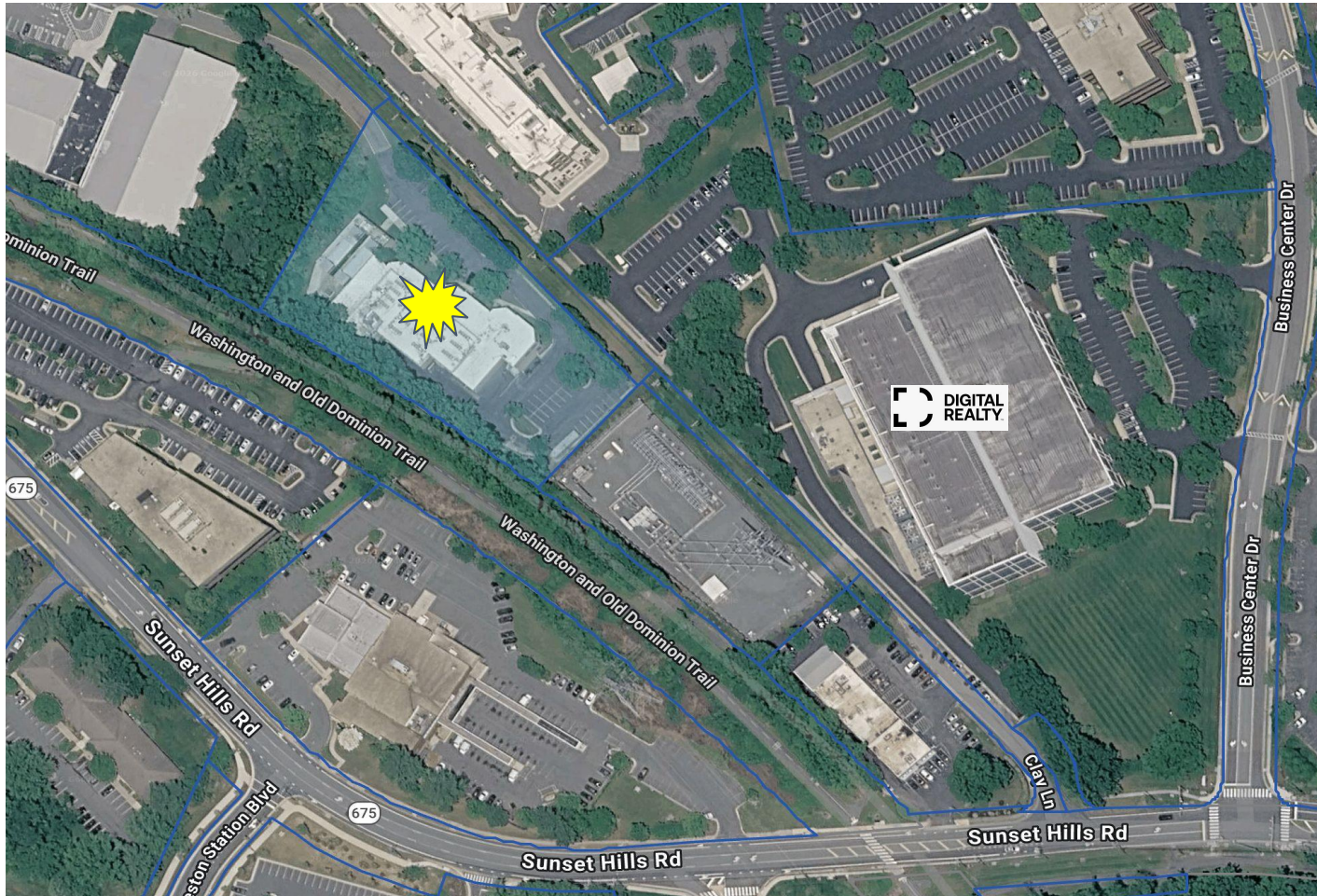
Building Expansion Optionality

Building expansion indication of ~10,000 SF expansion parking area, providing meaningful deployable capacity under roof

In-Flight Capital Program

CRAC replacement program and the 200 kW anchor expansion buildout are in process, with completion targeted October 2026. Ownership is delivering the asset with the near-term capex program already underway.

Site Aerial



STRATEGIC POSITION

Fairfax County, Virginia

Located in the Reston/Herndon corridor of Northern Virginia — immediately adjacent to the global "Data Center Alley" concentration in Ashburn (Loudoun County).

~.10 miles to Digital Realty VA3 campus

~7 miles to Ashburn data center corridor

~25 miles to Washington, D.C.

~8 miles to Dulles International Airport

Northern Virginia Submarket

MARKET FUNDAMENTALS

World's Largest Data Center Market

0.5%

Colocation Vacancy

CBRE H2 2025

5.6 GW

Operating Capacity

Year-End 2025

1,102

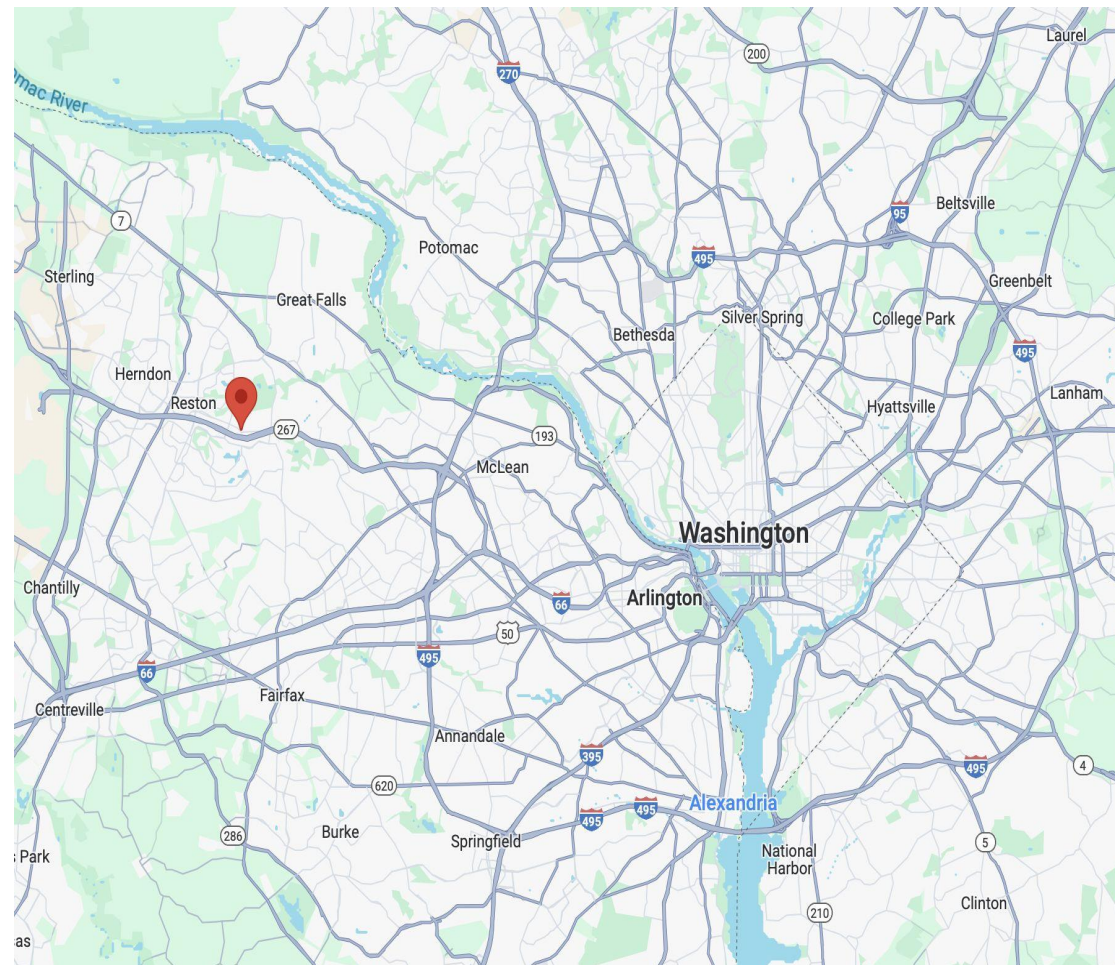
MW Net Absorption (2025)

CBRE

+6.5%

YoY Asking Rent Growth

H2 2025



Floor Plans

LAYOUT

Tier III Design 11,541 SF Raised Floor

1

Security & Building Operations

24/7 manned security; 2-factor + biometric access; CCTV monitoring throughout

2

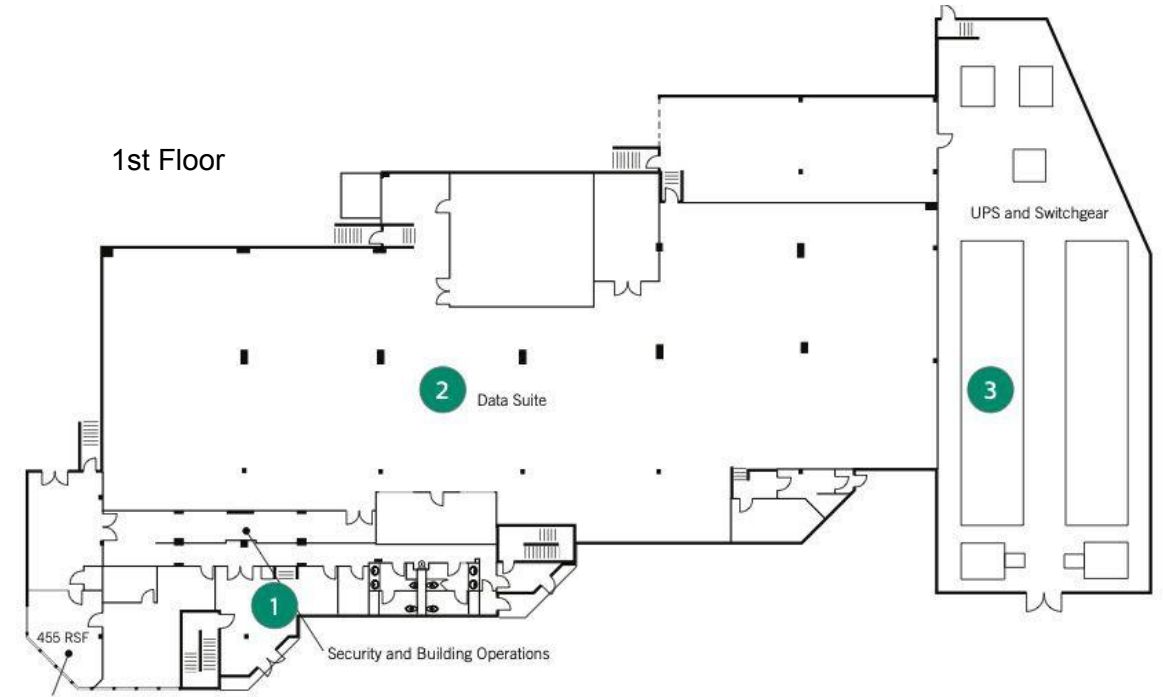
Data Suite (Raised Floor)

11,541 SF of Tier III raised floor

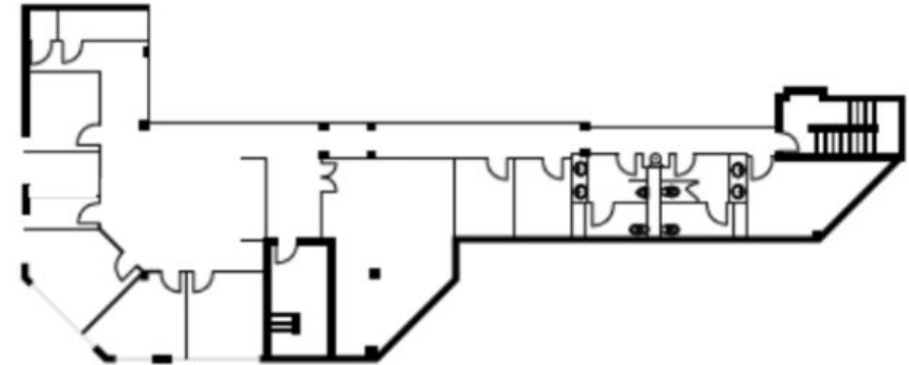
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UPS and Switchgear

2N inertial UPS systems; redundant 2,000 kVA transformers; 34.5 kV utility feed



Mezzanine Level



Network Connectivity

CARRIERS ON-NET

Highly Connected

Diverse metro and long-haul fiber connectivity. Direct connectivity to premier Northern Virginia interconnection hubs.

METRO NETWORKS

- AiNet
- Atlantech Online
- Breezeline (Leased)
- Crown Castle
- FiberLight
- LIT Networks
- Summit IG
- Uniti
- Zayo Metro

LONG HAUL NETWORKS

- Arelion - North America
- EXA Infrastructure
- Extenet Systems (Leased)
- Telxius
- Uniti
- Zayo North America



FOR ADDITIONAL INFORMATION · CONTACT

Reston, VA

Data Center & Colocation Business

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