

Premium Discount for Managed Detection & Response Customers

Coalition's experts are always looking for ways to use our industry-leading data and technology to improve cyber insurance policy terms¹ for policyholders who proactively prioritise their cyber hygiene.

Cyber risk is dynamic and requires active participation. **Clients that use a leading MDR solution, including Coalition Managed Detection & Response,² are eligible for a premium discount.³** The amount of any such discount and the applicable policy terms (which may include exclusions and limitations) is based on the customer's account details and insurance risk profile. A quote including all relevant details is available on request.



What is MDR?

- ▶ MDR combines the alerting and identification capabilities of endpoint detection and response (EDR) technology with human cybersecurity experts who can respond to events in real-time and is a proven way to protect against cyber risk.
- ▶ Businesses with MDR in place have a 50% faster mean time to respond (MTTR),⁴ which dramatically minimises the impact of a cyber incident.



Why offer a premium discount?

- ▶ We're offering a premium discount because MDR has been shown to significantly mitigate cyber risk.
- ▶ MDR reduces the likelihood of an incident occurring in the first place, and reduces the cost and impact of an incident if one occurs.
- ▶ The premium discount is intended to help businesses invest in good security practices.



Eligibility details

Eligible MDR solutions

- ▶ Coalition Managed Detection & Response
- ▶ CrowdStrike Falcon Complete
- ▶ SentinelOne Vigilance Respond Pro or Respond

Eligible policies

- ▶ Available on UK cyber insurance policies
- ▶ Premium discount can be applied on new business prior to binding and at renewal

▶ Have a client that qualifies?

Talk to your underwriter or [visit our website](#) to learn more about Coalition MDR.

¹Exclusions and limitations apply. See disclaimers and the policy as issued. ²Coalition Security Services MDR services are provided by Coalition Incident Response UK, Ltd., an affiliate of Coalition, Inc and Coalition Risk Solutions, Ltd. ³Eligibility for discount, a reduction in the amount of premium paid on cyber insurance policies offered by Coalition Risk Solutions, Ltd., will depend on overall risk profile, applicable policy terms (which may include exclusions and limitations), and underwriting qualifications determined at time of quote or renewal that occurs after January 1, 2024. A quote including all relevant details is available on request. Customers with a MDR other than Coalition's MDR services may be eligible for a MDR premium discount contact MDRsales@coalitioninc.com for more information. ⁴<https://insights.integrity360.com/managed-detection-and-response-mdr-in-20-cyber-security-statistics>