



ageas[®]

Corporate Presentation

Agenda

- Ageas – 2 continents, 13 countries
- Elevate27 - Our new strategic plan
- A glance at the numbers





AGEAS
2 CONTINENTS
13 COUNTRIES



An international insurance group with a focus on Europe and Asia

BELGIUM

Life & Non-Life

#1 Life
#1 Non-Life
#1 Real estate

EUROPE

Life & Non-Life

Portugal, Türkiye & UK

#2 Life & #3 Non-Life in Portugal
#2 Life & #6 Non-Life in Türkiye
#6 personal motor insurer & #7 domestic property insurer in UK

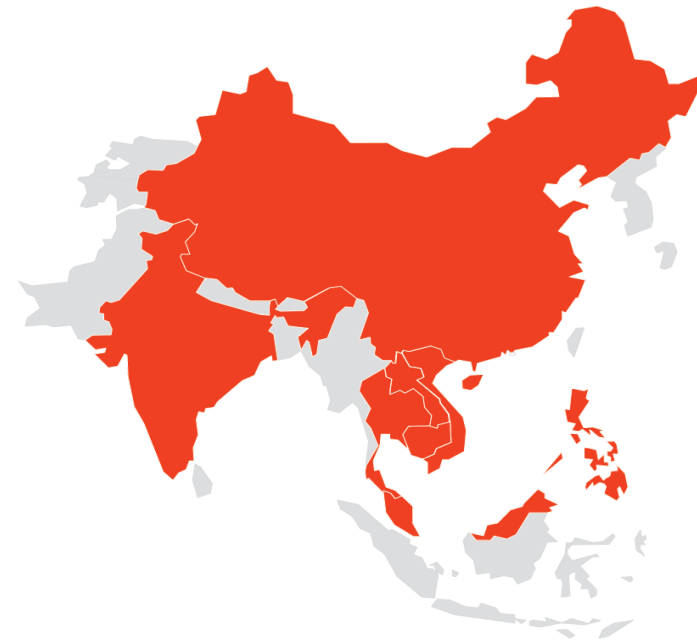
ASIA

Life & Non-Life

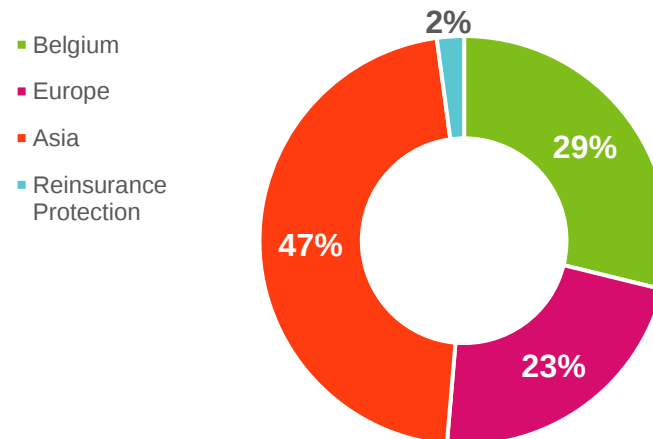
7 partnerships in 9 markets
#5 Life in China
#1 Non-Life General in Malaysia
#2 Life & #5 Non-Life in Thailand

REINSURANCE

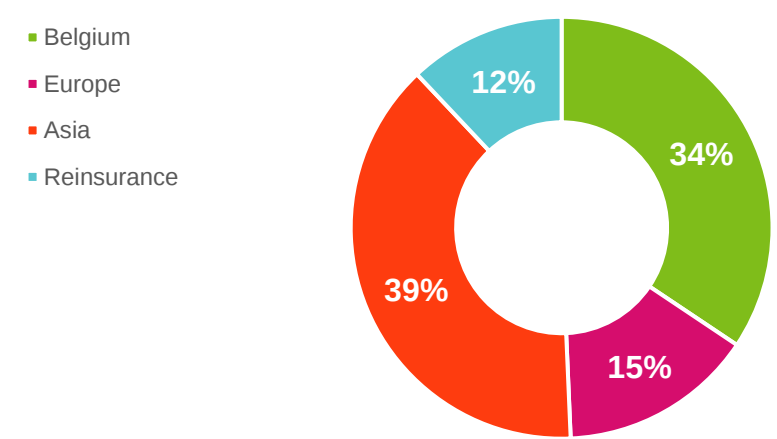
Protection reinsurance and internal capital management



GROSS INFLOWS @Ageas' share @constant fx
2024 TOTAL: EUR 18.5 bn



GROUP NET OPERATING RESULT
2024 TOTAL: EUR 1,240 mio



General Account & Elimination: EUR (122) mio



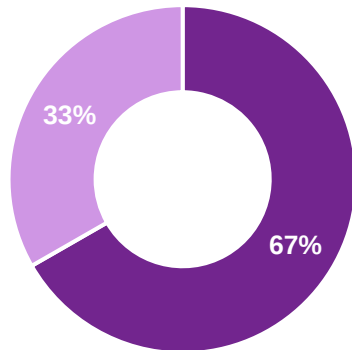
Diversified product portfolio

Focus on Individuals & SME

AGEAS OPERATES IN LIFE, NON-LIFE, AND REINSURANCE

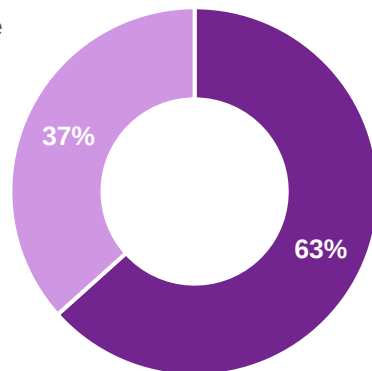
GROUP INSURANCE RESULT
2024 TOTAL: EUR 1,739 mio

- Life
- Non-Life



GROSS INFLOWS @Ageas' share @constant fx
2024 TOTAL: EUR 18.5 bn

- Life
- Non-life



LIFE

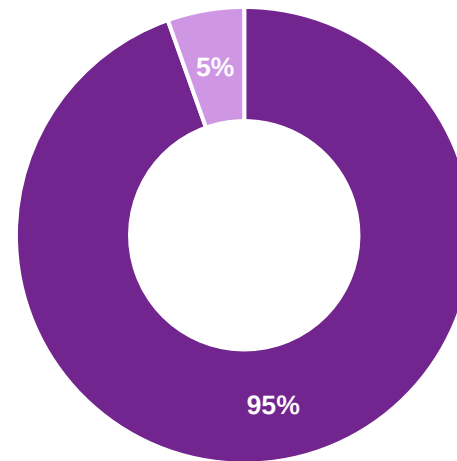
Driven by Guaranteed Products

GUARANTEED PRODUCTS

UNIT-LINKED PRODUCTS

GROSS INFLOWS LIFE
2024 TOTAL: EUR 11,713 mio

- Guaranteed
- Unit-Linked



NON-LIFE

Driven by Motor & Household

ACCIDENT & HEALTH

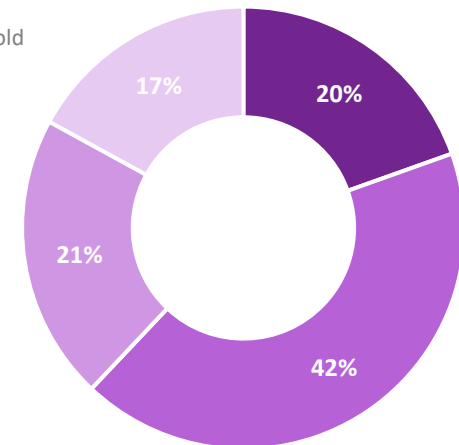
MOTOR

HOUSEHOLD

OTHER

GROSS INFLOWS NON-LIFE
2024 TOTAL: EUR 6,775 mio

- Accident & Health
- Motor
- Household
- Other



INTERNAL REINSURANCE

Distribution development and commercial excellence

A diversified distribution* landscape following the local customer

 Proven competency in developing strong, long-term and dynamic partnerships with leading companies in their local market

Ageas's
Insurance knowledge &
expertise

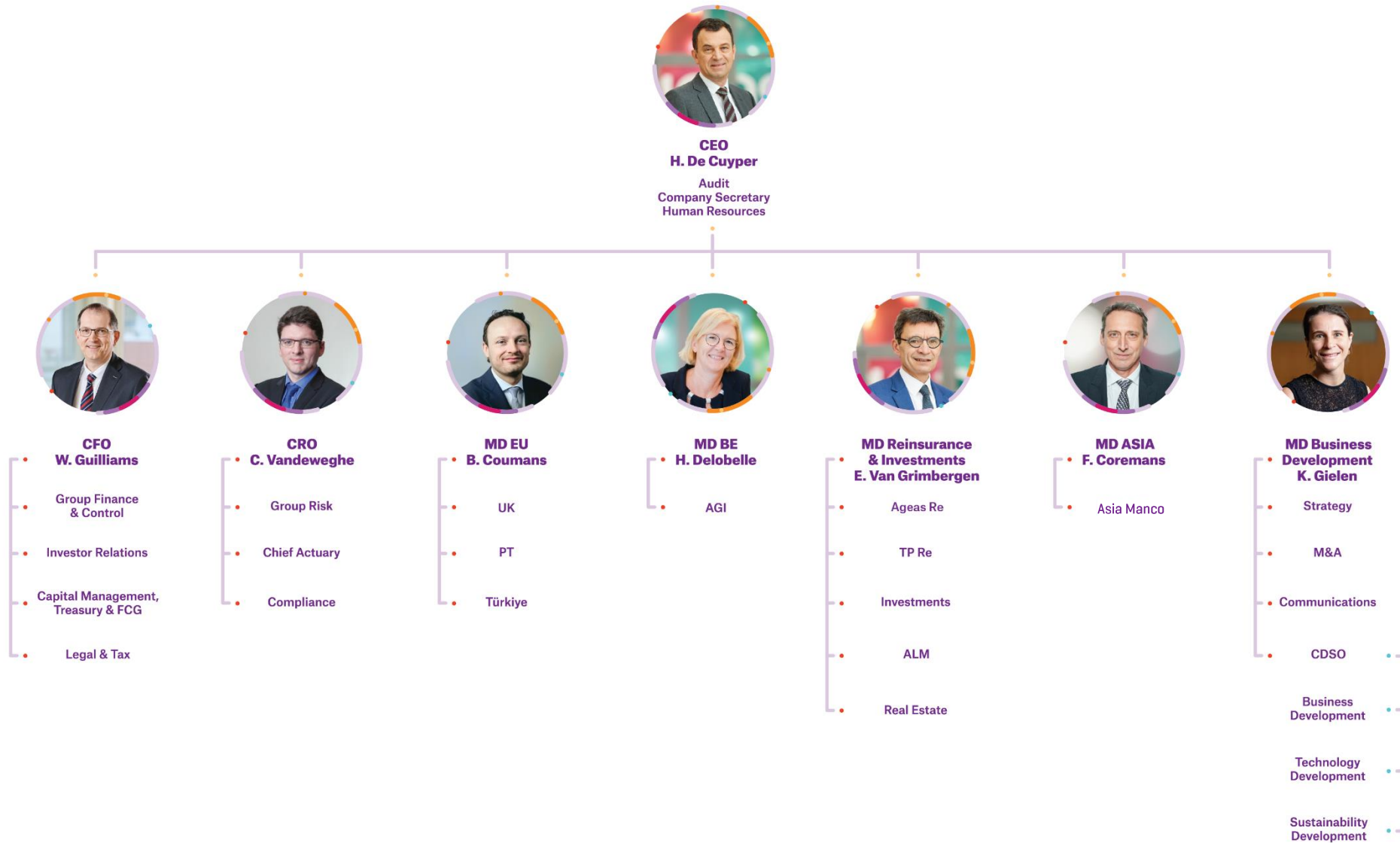


Partner's
Local knowledge &
distribution capabilities

■ Banca
■ Agency
■ Broker
■ Other



* Based on Inflows @Ageas' share



Market leader with robust profit levels



3.0 mio
Customers
(2024)

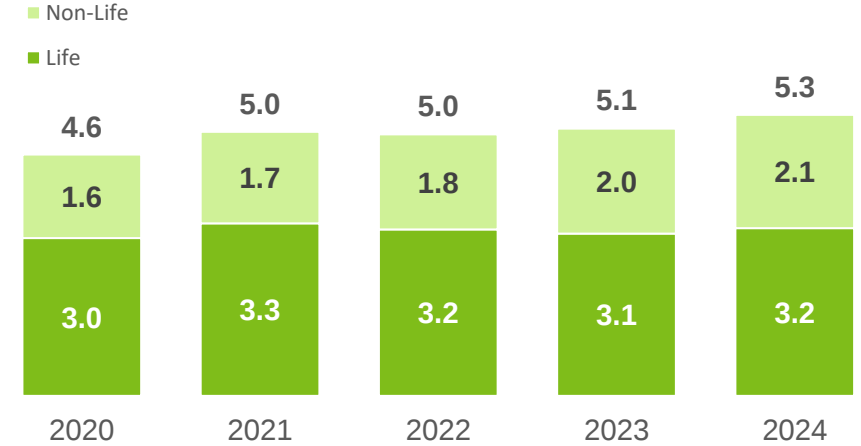
45 bps
Unit-linked margin
(2024)

3,566
Brokers
(2024)

98 bps
Guaranteed margin
(2024)

91.8%
Combined ratio
(2024)*

GROSS INFLOWS @Ageas' share
In EUR bn

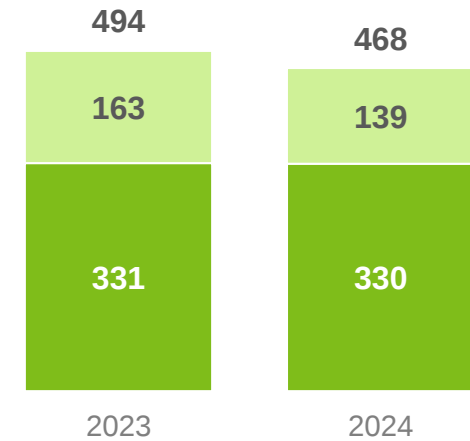


BELGIUM

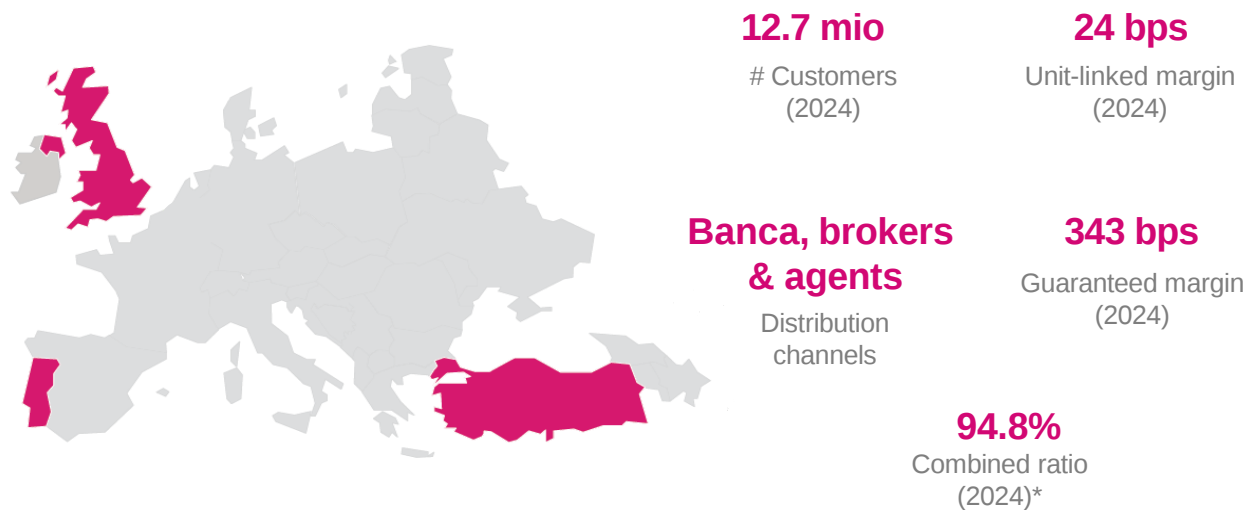
- #1 Life 28.3% market share (2023)
- #1 Non-Life 16.7% market share (2023)
- #1 Real Estate EUR 6.5 bn real estate value (2024)



NET OPERATING RESULT @Ageas' share
In EUR mio



Stable and profitable markets



3 MARKETS

Portugal, UK and Türkiye

(Italy divested in 2017, Luxembourg in 2018 and France in 2023)

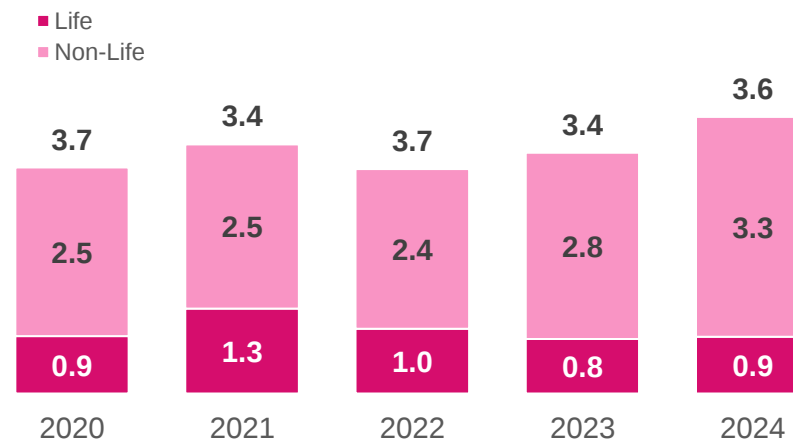
#2 in Life and #3 in Non-Life in Portugal (2024)

#2 Life & #6 Non-Life in Türkiye (2024)

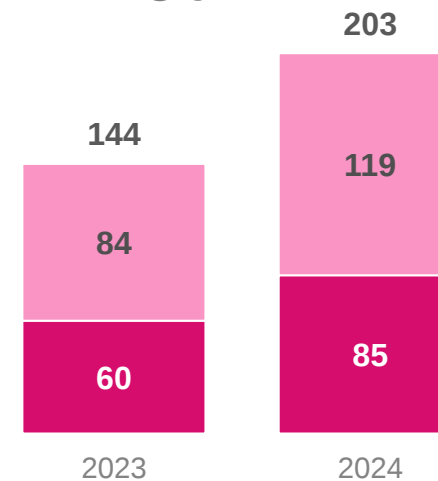
#6 Private Car insurer & #7 Domestic Property insurer in UK (2023)



GROSS INFLOWS @Ageas' share
In EUR bn



NET OPERATING RESULT @Ageas' share
In EUR mio



Fast growing contribution



26 mio
Customers
(2024)

EUR 527 mio
Net Operating Result
(2024)

286,000
agents
(2024)

183 bps
Guaranteed margin
(2024)

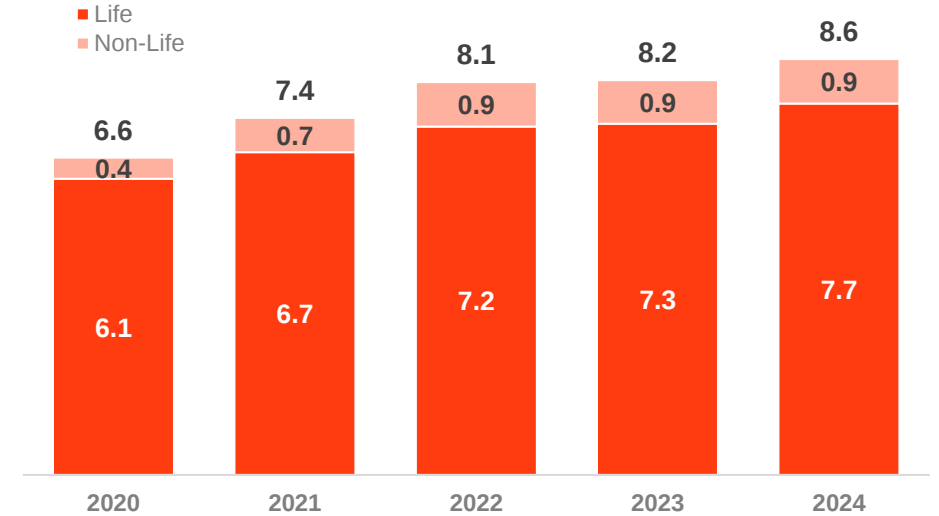
96.4%
Combined ratio
(2024)

PARTNERSHIPS IN 9 MARKETS

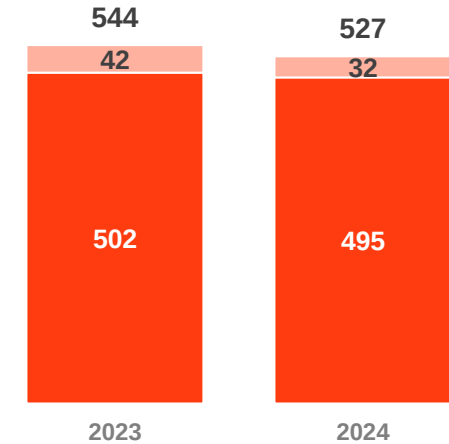
#5 Life in China (2024)
#1 General in Malaysia (2024)
#2 Life & #5 Non-Life in Thailand (2024)



GROSS INFLOWS @Ageas' share In EUR bn



NET OPERATING RESULT @Ageas' share In EUR mio





Reinsurance

Over Elevate27, organic growth to continue according to the plan with consistent progress on balancing the book and increase diversification

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EUR 164 mio

Net Operating Result
(2024)

77.7%

Combined ratio 3rd Party
Business (2024)

EUR 2.2 bn

Gross Inflows
(2024)

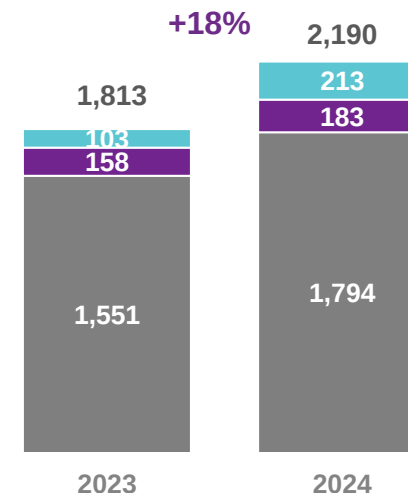
Non-Life Inflows

In EUR mio

3rd Party
Business

Group
Purchasing

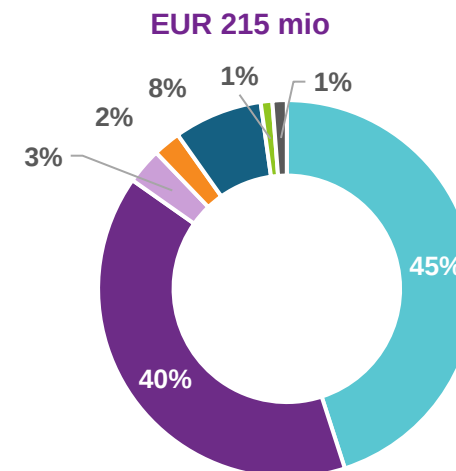
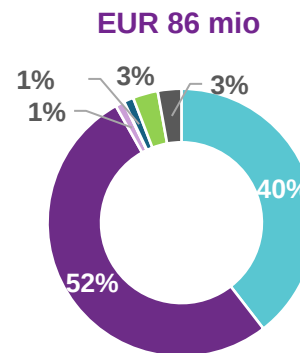
Capital
Management



- 2015** • **Group Purchasing**
Set up of internal reinsurance activity
“Intreas” – initial 50% participation
later increased to 100%
- 2016** • Inclusion of **Joint Venture Partners** in the existing activities
- 2019** • Ageas launches a large **Capital Management** program
- 2023** • Ageas starts underwriting **reinsurance for 3rd parties** under the brand **Ageas Re**

3rd Party Business
January 1st Renewals
2023 - 2025

- CASUALTY
- PROPERTY CAT
- PROPERTY NON-CAT
- AGRICULTURE
- CREDIT & BOND
- TERRORISM
- OTHER





Elevate27

Our new strategic plan

imPACT24

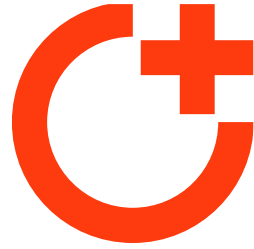


 **elevate**₂₇

- Continue **growth** trajectory (accelerating on ageing solutions and SME), balanced with focus on **margin expansion**
- **Simplified** and **sharpened** strategic choices, with a clear link to financial ambition (**6-8% EPS growth**)
- Steer on **Capital productivity** in **portfolio management**
- Selected domains for **synergies** (Data & AI, Technology and People) with **a lean Group** posture

Outperforming in highly attractive growth segments, by leveraging group-wide assets

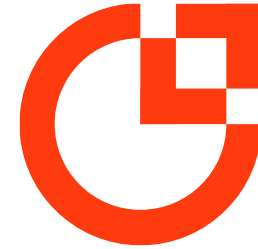
3 strategic drivers



**Profitable
Growth**



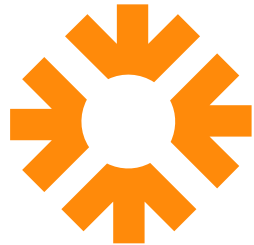
**Technical Insurance &
Operational excellence**



**Distribution excellence
& Customer experience**

powered by

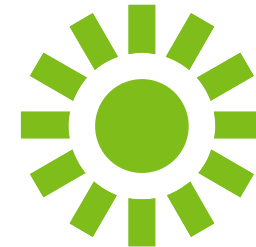
enablers



Tech, Data & AI

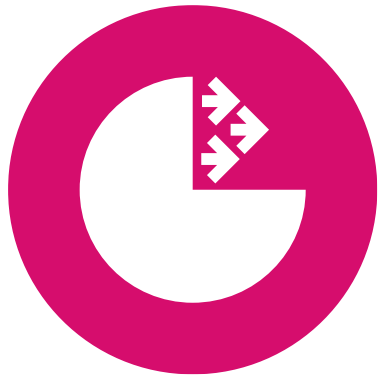


**Our
People**



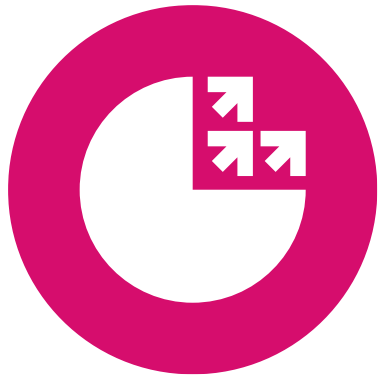
Sustainability

Each driver follows two dynamics:



Continue

to do what we do well and doing it even better. Taking into account our past experience, including the things we learned from Impact24, and the specificities of local markets.



Elevate

the Group's efforts in areas where we see new potential to generate additional value for stakeholders, leveraging on the strengths of the Group.



Drive
Profitable
growth

in areas that play to
our strengths



Continue

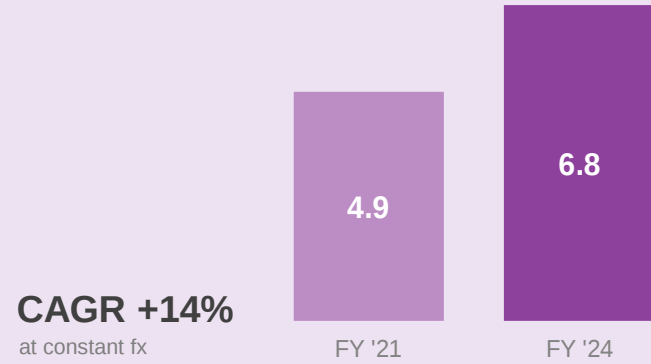
- Growth in **Retail P&C**
- **Reinsurance** - allocate capital for organic growth according to the plan
- Refocused approach in Health & Protection, more locally driven



Elevate

- **Solutions for an ageing society** - *For Life, Health and P&C*
- **Growth in SME** - *Growing market segment*

➤ What we started before and will continue



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➤ Growth in **Retail P&C**

➤ **Reinsurance** - allocate capital for organic growth according to the plan

➤ Refocused approach in Health & Protection, more locally driven

Sustain & improve
margins via

 **Technical
Insurance &
Operational
excellence**



Continue



Initiatives on **Technical Insurance & Operational excellence** at local level

Elevate



Further step up our leadership on Technical Insurance & Operational excellence – leveraging a.o. **Data & AI**

Strengthen



**Distribution
Excellence &
Customer
experience**

Continue



- Distribution diversification to offer channel of choice to all customers
- **Group-wide CX & Efficiency** focus

Elevate



- Develop future-ready **Partnership Capabilities**
- Innovate our client interaction model to further increase **NPS**

Deliver
Group
Empowered
Initiatives
and execution
capabilities to
ensure we create
advantage

Continue



- **Sustainability** in the heart of everything we do
- Focus on the **Group's capital management** and capital **productivity**

Elevate



Strengthen our joint efforts on Technology, **Data & AI**, leveraging joint approach

Three drivers powered by enablers

Focused, lean approach in areas with highest potential for impact



Local Outperformance

We are a group of local outperformers. By excelling in our respective markets, we aim to achieve superior results and set benchmarks for excellence



Focused areas for Group synergies

As a Group, we also concentrate on key areas where we see significant potential for synergies. We will elevate in:

- Data & AI
- Technology



Opco-in-the-lead approach with Group support

We built on the expertise in the OpCos and combine this with the strength of the group to create scalability, accelerate speed-to-market and realise synergies



Customer Experience



Competitive NPS: Top Quartile

Employee Experience



Employee NPS: Top Quartile

Gender Diversity



Women in senior & middle management >40%

Sustainable Reputation



ESG Ratings: Top Quartile

Sustainable Products



>35% of GWP from Products with active incentive towards ESG



average **EPS** growth
2025-2027



6% - 8%

HFCF cash view
2025-2027



> 2.2 bn

**Shareholder
Remuneration** cash view
2025-2027



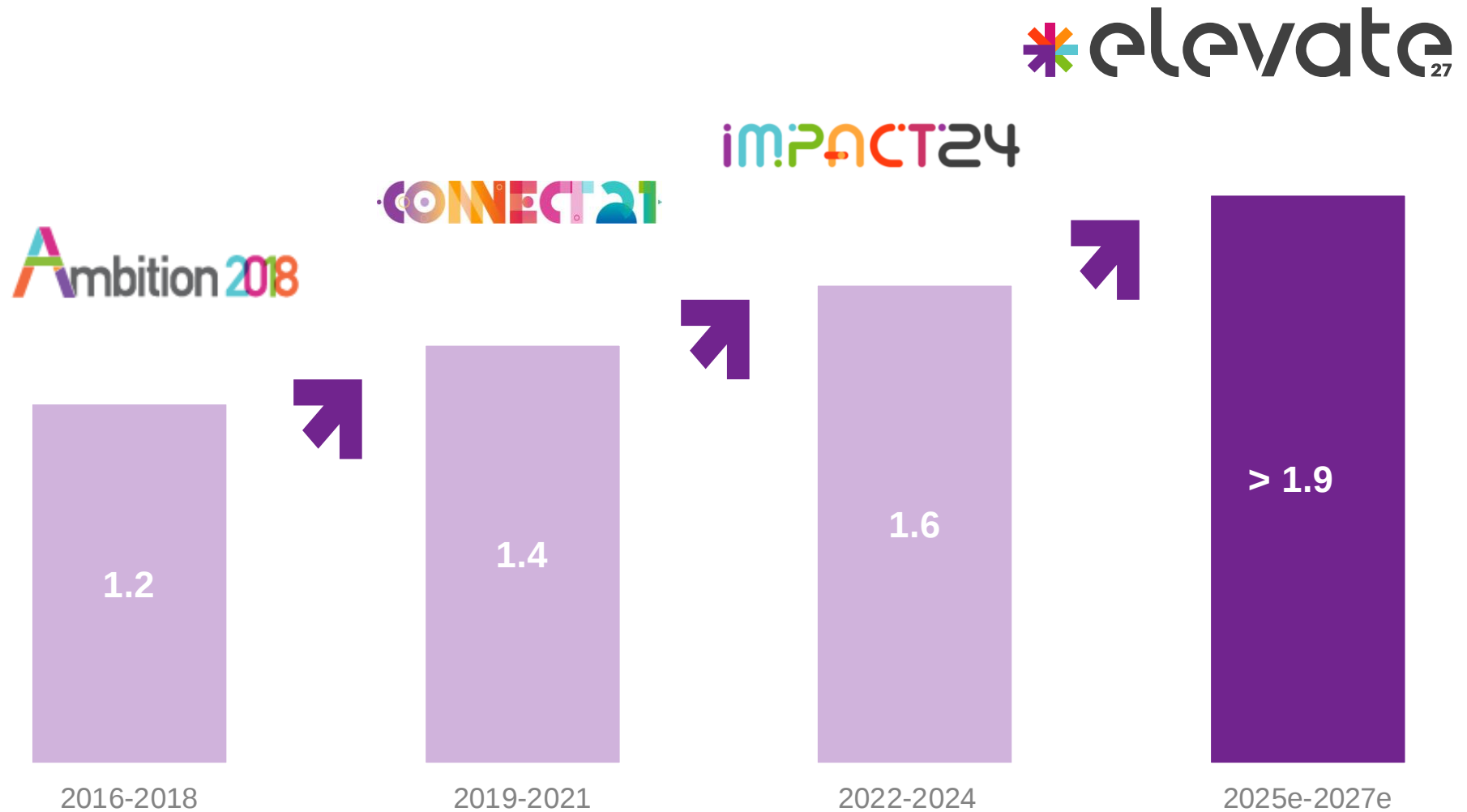
> 1.9 bn

*Progressive
DPS*

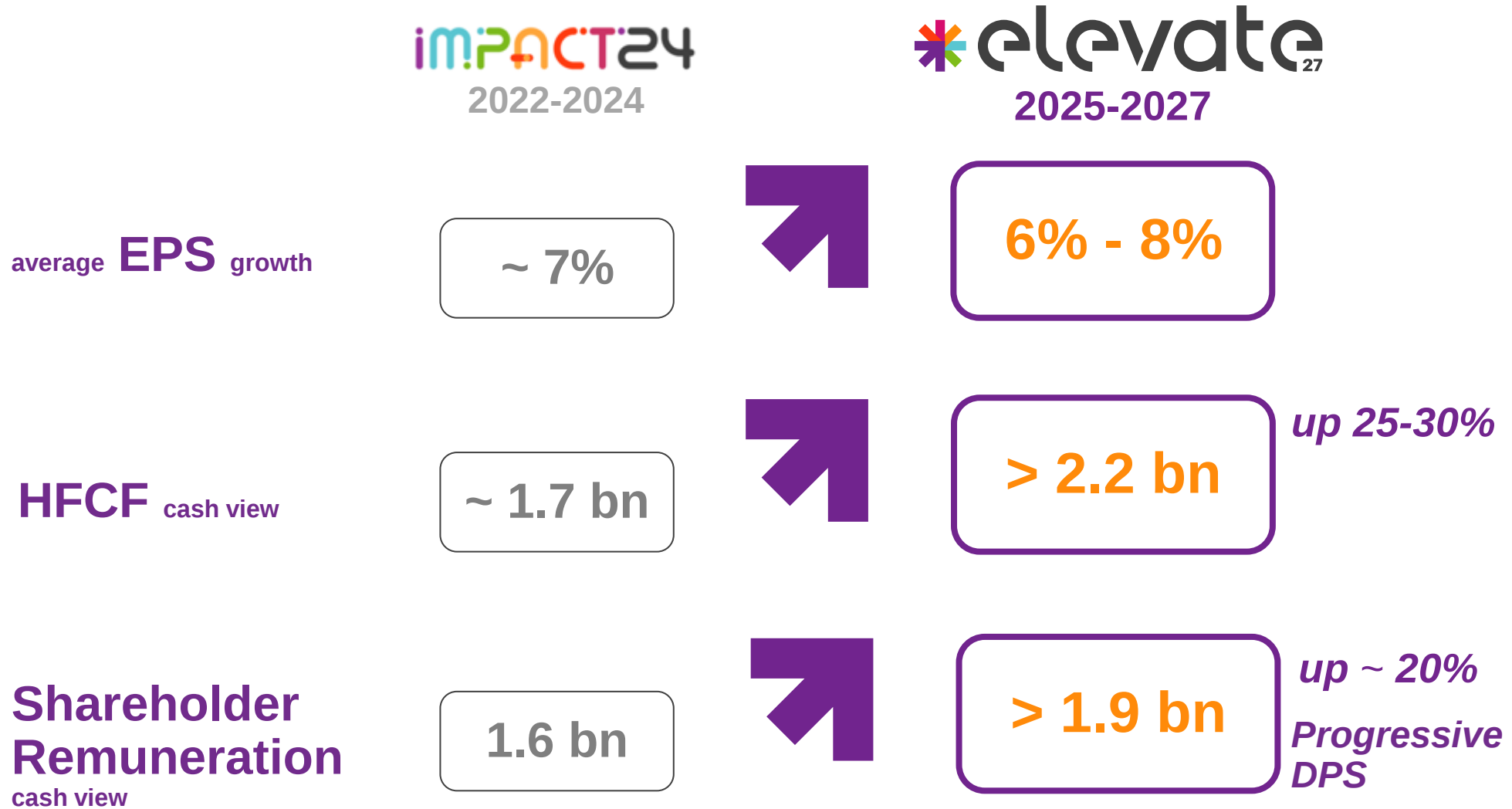


Steady growth in Shareholder Remuneration across different strategic cycles

EUR bn,
cash view (paid dividends)

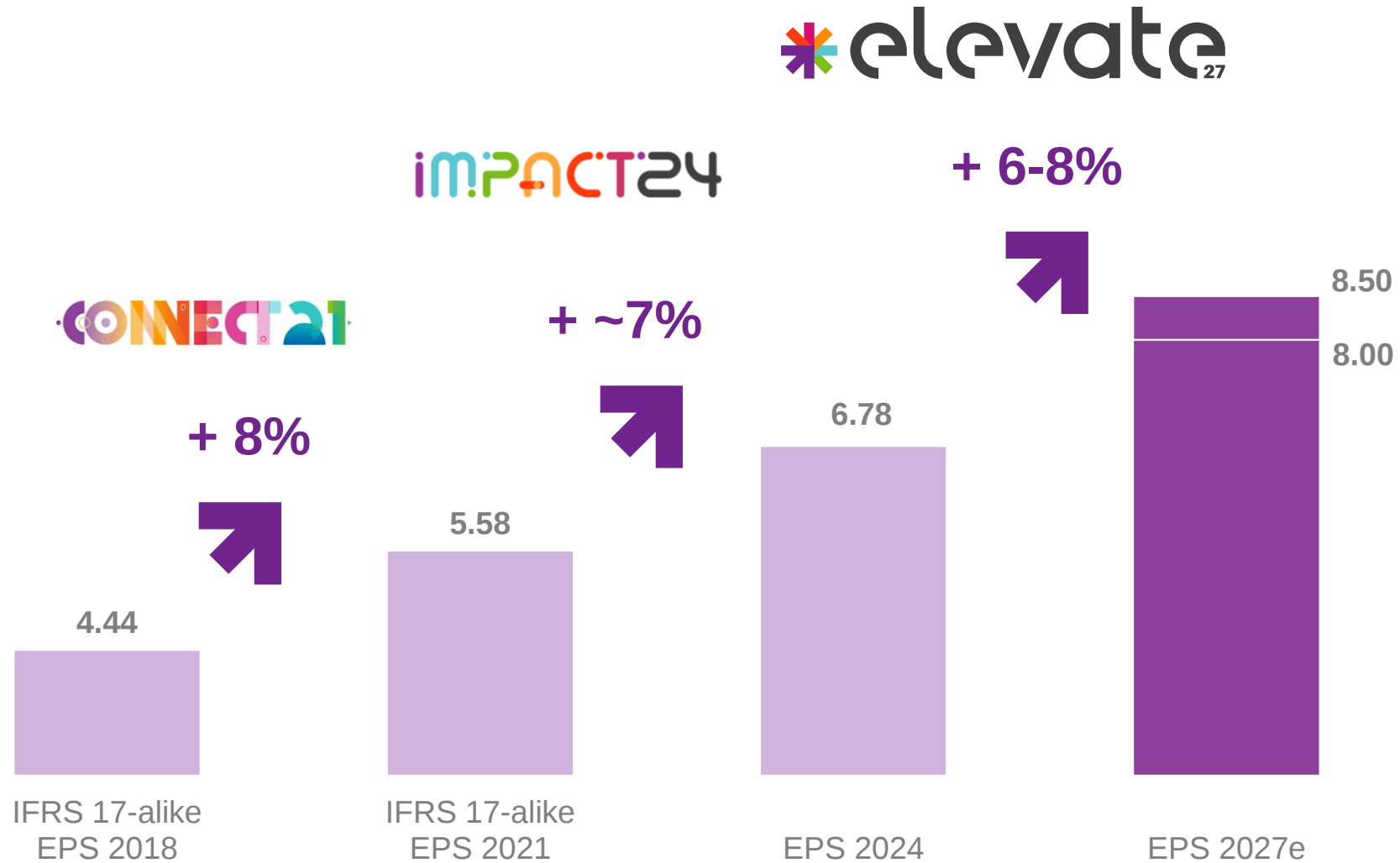


3 Financial Targets to evaluate performance and give shareholders perspective

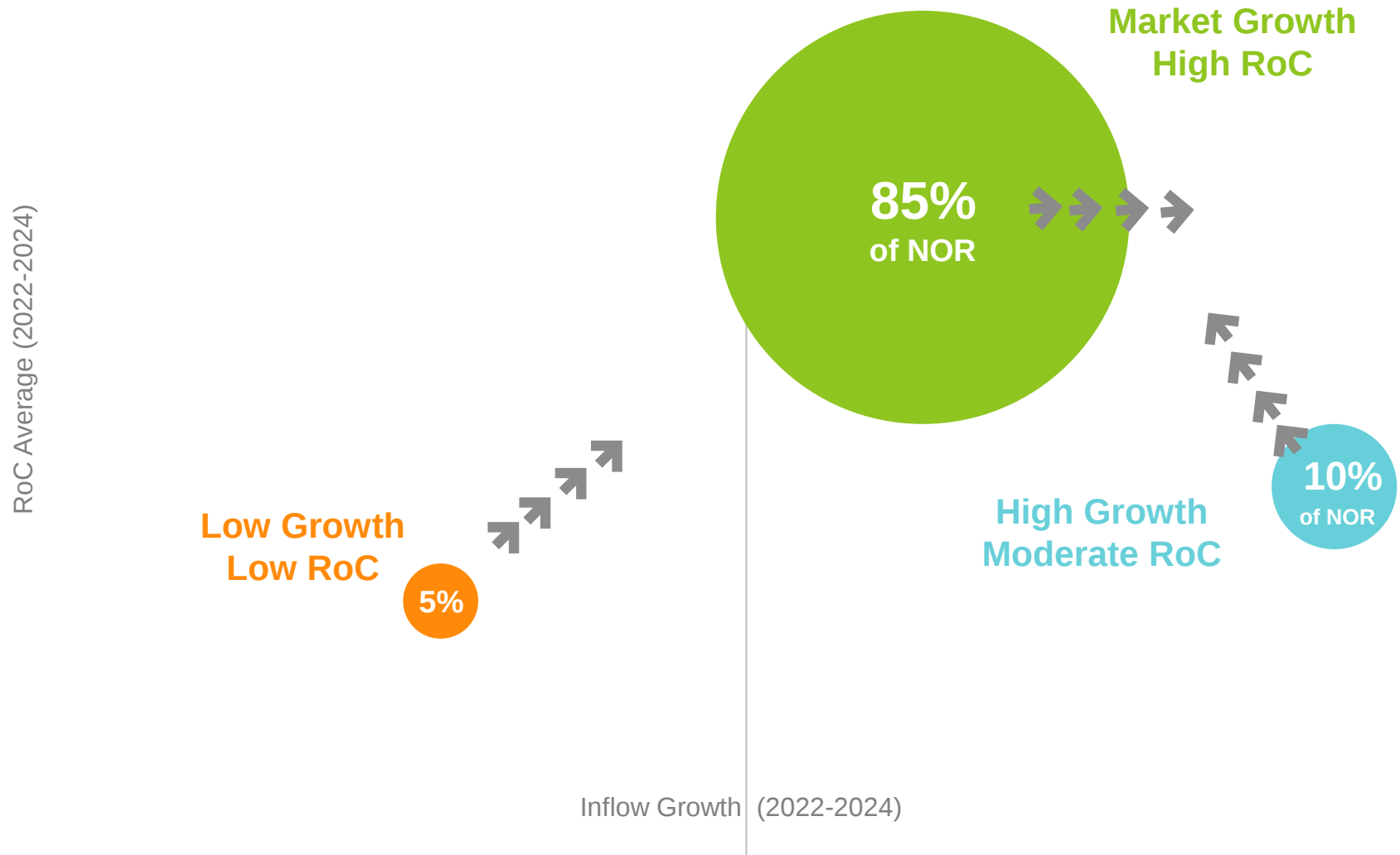


Long-term growth in average EPS illustrates the strength of our business model

EUR per share



We have a healthy and diversified business model



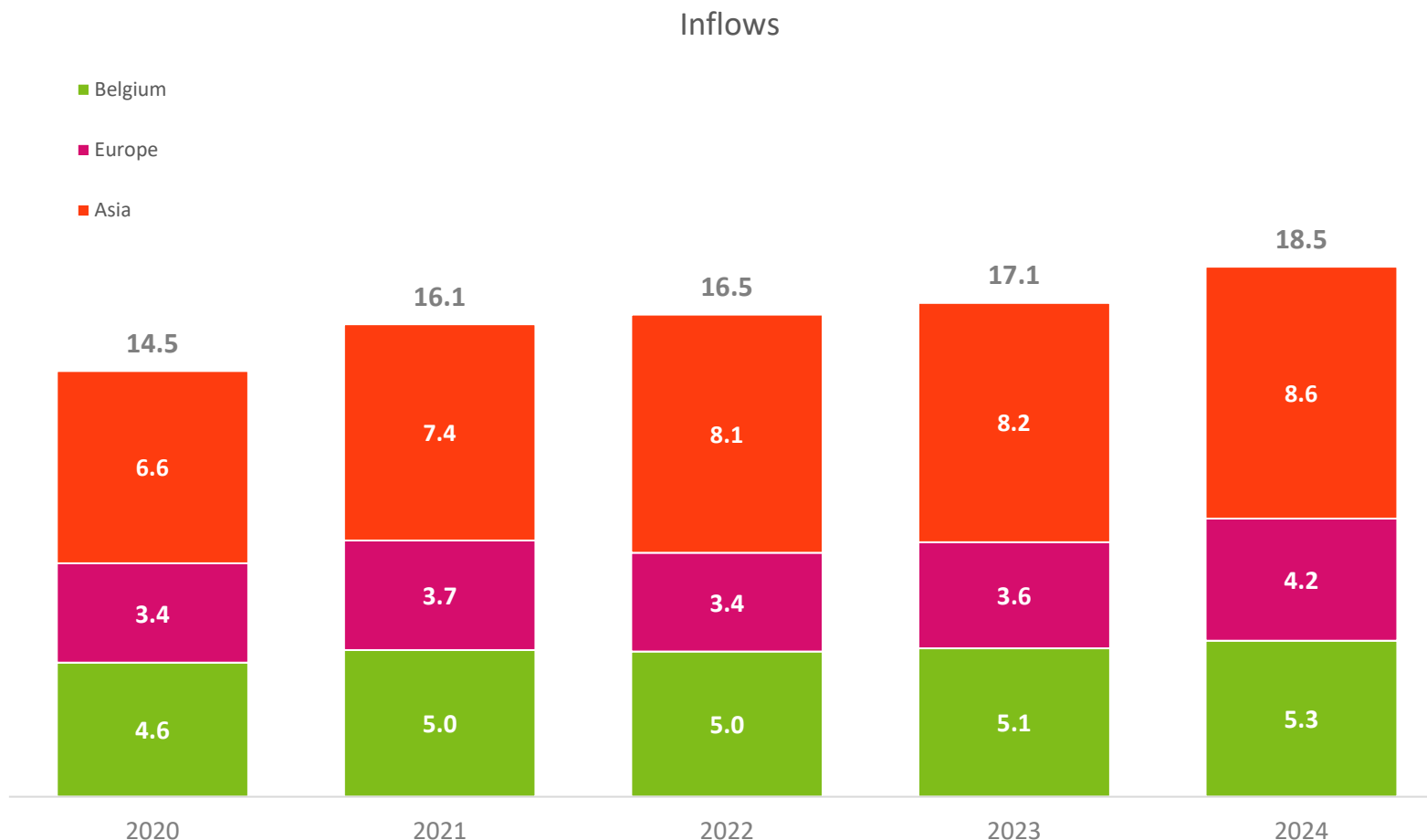


A glance at the numbers



Gross inflows @Ageas' share

A well diversified business across markets



- Steady evolution in mature Belgium
- High growth in Asia
- Growth in Europe mainly thanks to increased inflows from Portugal and the UK driven by rate increases and new business

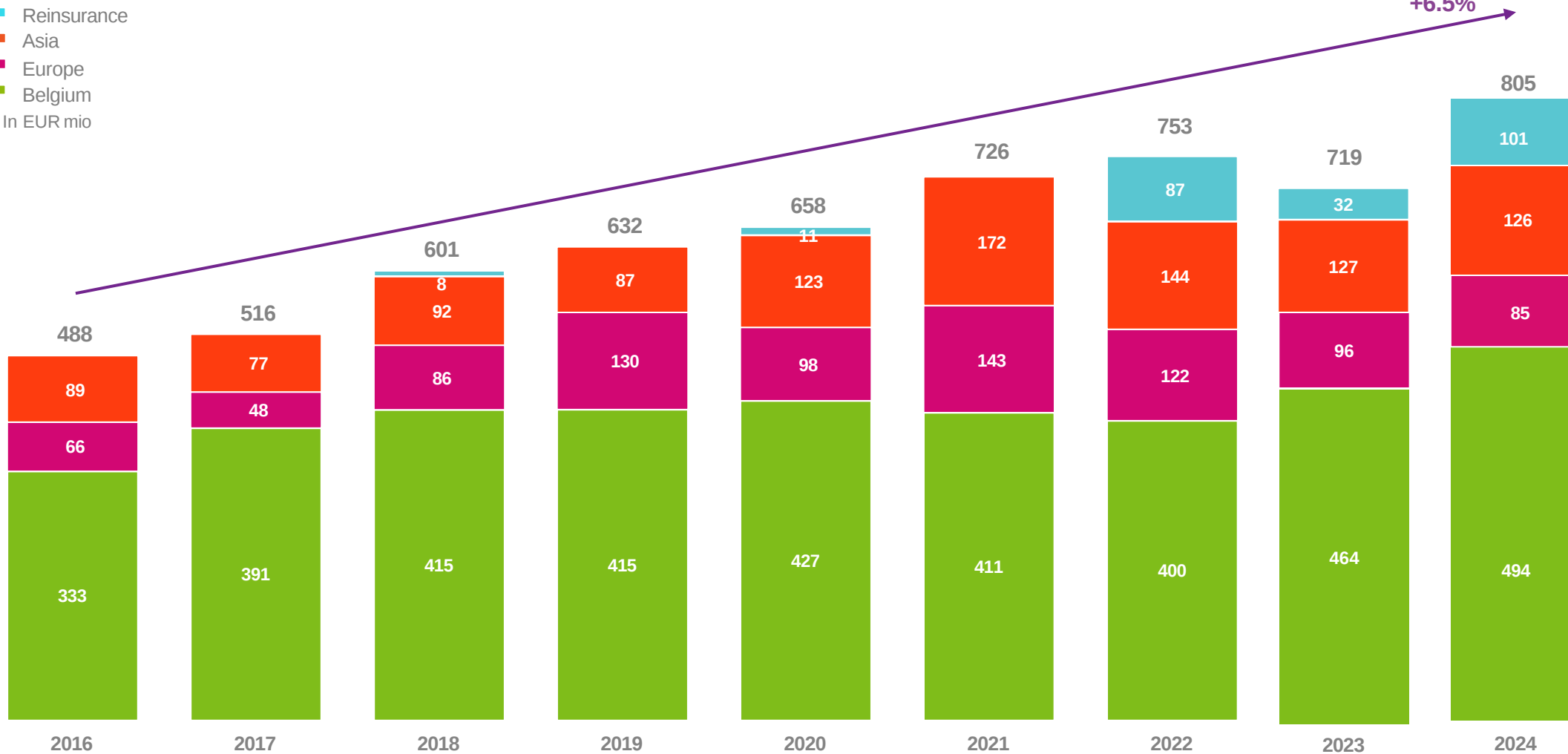


Recurring cash upstream

Covering more than dividend and holding cost

- Reinsurance
 - Asia
 - Europe
 - Belgium
- In EUR mio

CAGR
+6.5%

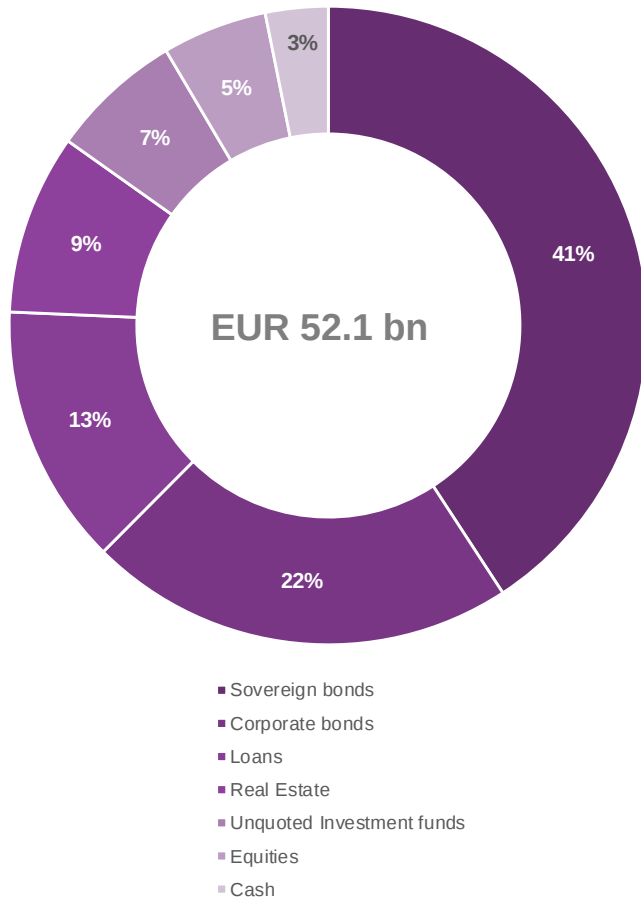


Solid & diversified investment portfolio

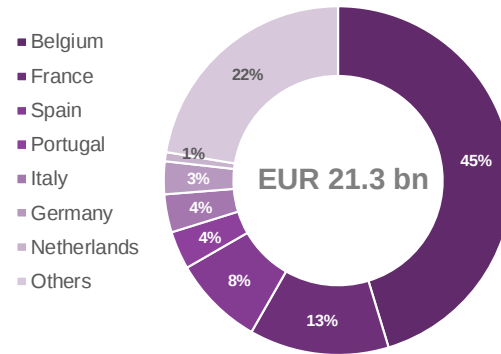
Stable asset mix & high-quality investments

In EUR bn, @ageas share

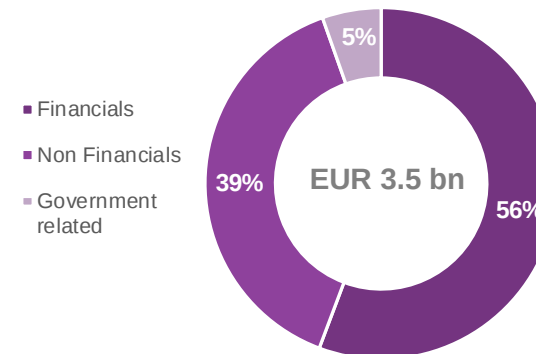
Belgium, Europe and Reinsurance investment portfolio



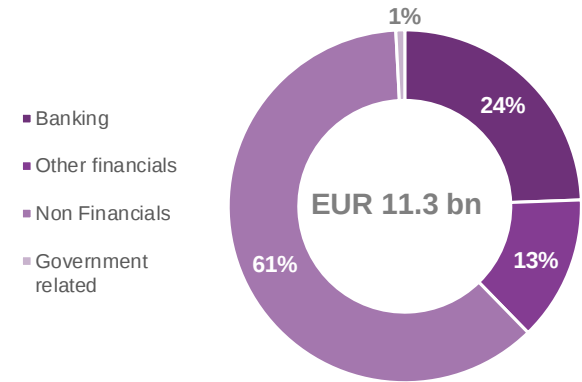
SOVEREIGN BOND PORTFOLIO
99% investment grade



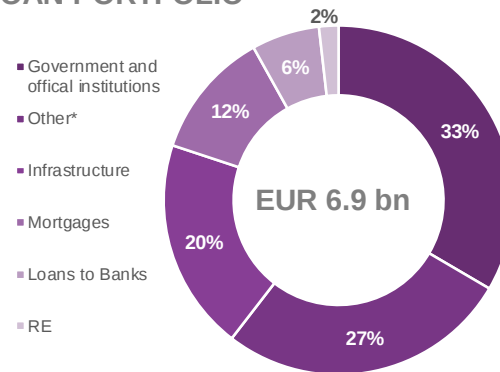
UNQUOTED INVESTMENT FUNDS & OTHER



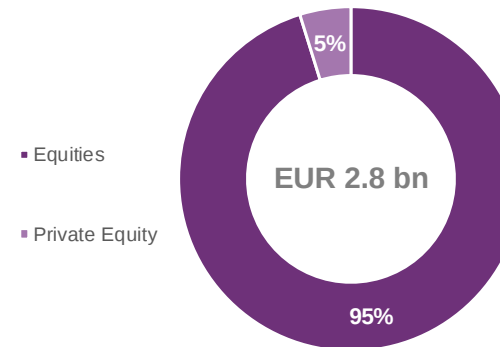
CORPORATE BOND PORTFOLIO
99% investment grade - EUR 10.0 bn
externally rated & EUR 1.3 bn internally rated



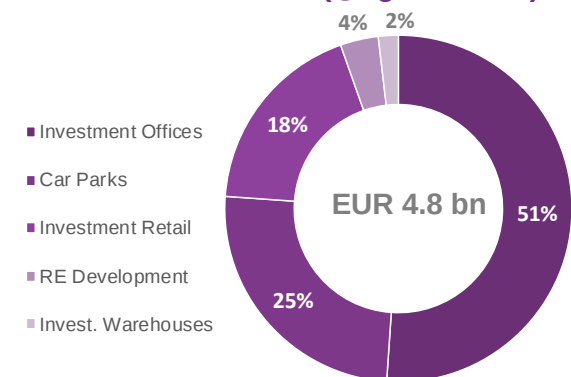
LOAN PORTFOLIO



EQUITY PORTFOLIO



REAL ESTATE PORTFOLIO
Gross UG/L ~EUR 1.4 bn (@ageas share)

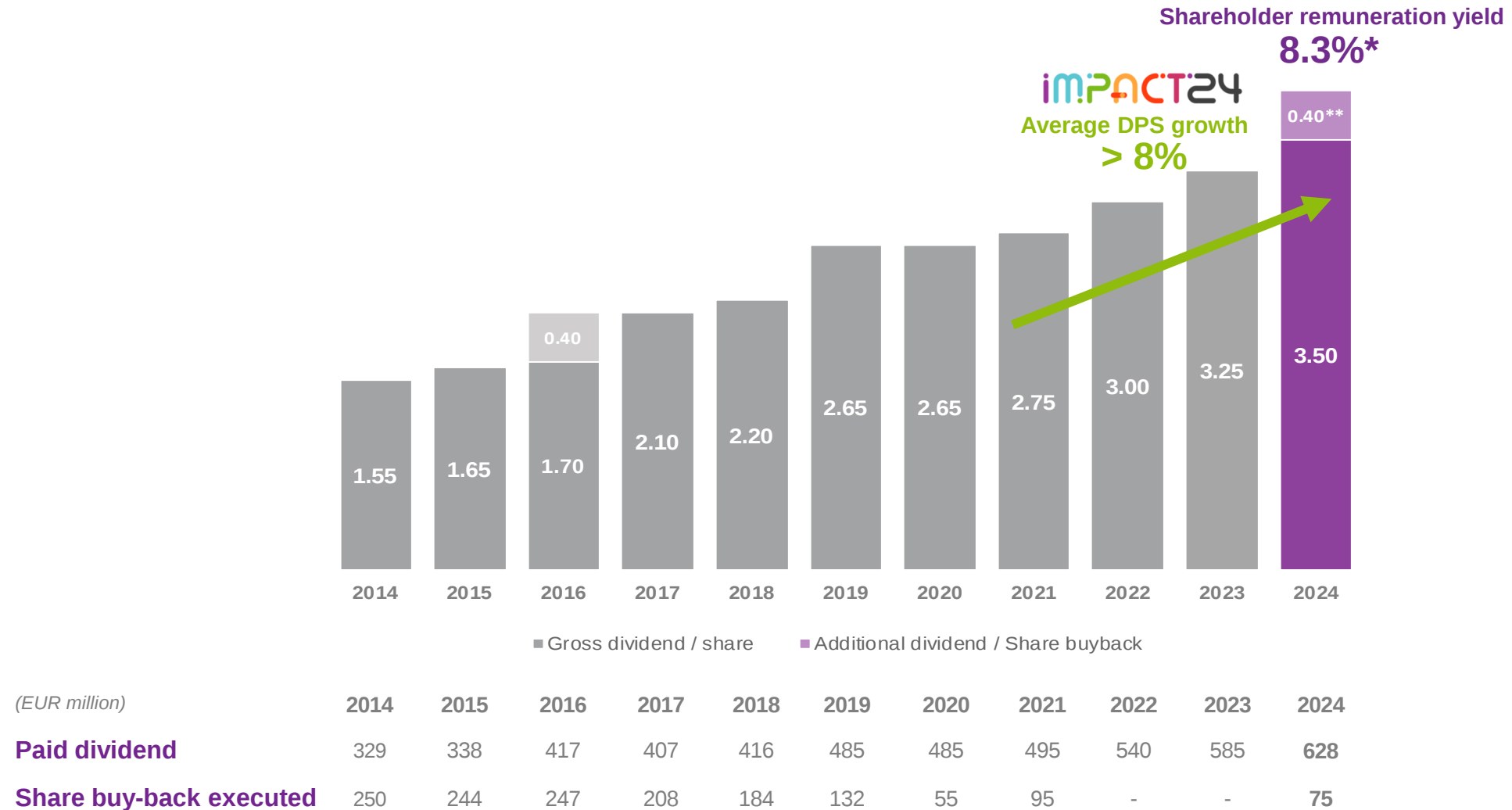


*Mainly policyholder loans & commercial corporate loans (Dutch mortgage loans, social housing,...)



Ageas Proposed gross cash dividend progressively increasing

Final DPS of EUR 2.00 after interim dividend of EUR 1.50



Ageas' share

Listed on Euronext Brussels

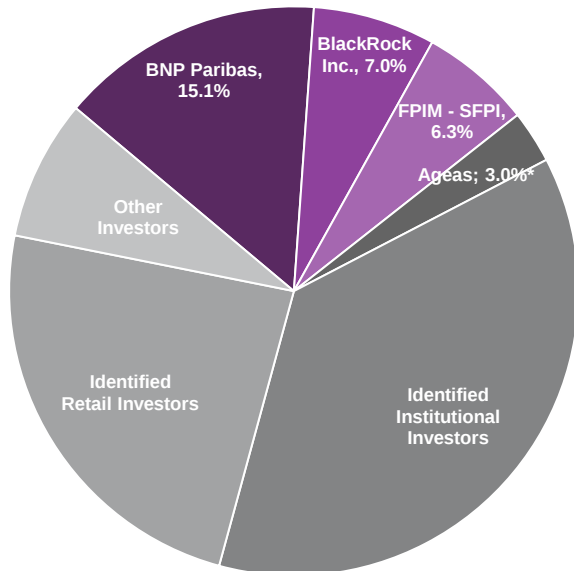
Index BEL 20

ISIN BE0974264930

Bloomberg AGS BB

Reuters AGES.BR

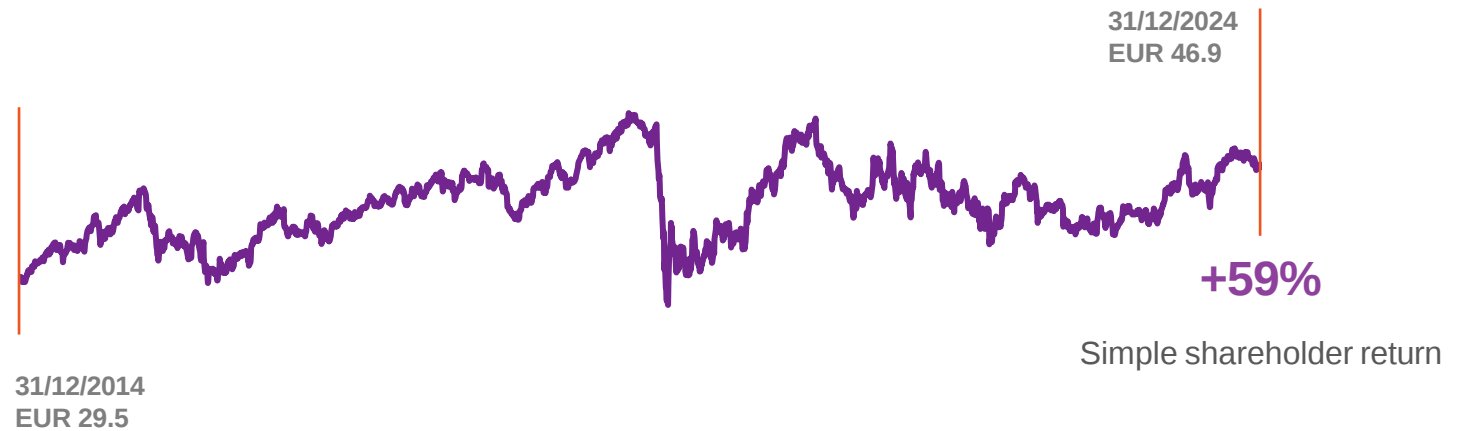
Shareholders as of end of February 2025



199%

Total shareholder return over last 10 years
(31/12/14 – 31/12/24)

AGEAS' SHARE PRICE
In EUR



Drivers



Drive profitable growth



Lead in technical insurance & operational excellence



Future-proof distribution capabilities & enrich customer experience



Stakeholders

Enablers



People



Tech, Data & AI

Values

Care
Dare
Deliver
Share

Guiding principles



Sustainability



Long-term thinking



elevate²⁷

Investor Relations

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