



Gillette India Limited
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STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST MARCH 2019						
₹ in Lakhs						
Particulars	(1) Three Months Ended 31st March 2019	(2) Preceding Three Months Ended 31st December 2018	(3) Corresponding Three Months Ended 31st March 2018	(4) Nine Months Ended 31st March 2019	(5) Corresponding Nine Months Ended 31st March 2018	(6) Previous Year Ended 30th June 2018
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1 Revenue from operations	46 551	47 566	45 154	1 39 768	1 26 709	1 67 685
2 Other income	333	405	106	1 118	418	1 275
3 Total income (1+2)	46 884	47 971	45 260	1 40 886	1 27 127	1 68 960
4 Expenses						
(a) Cost of raw and packing materials consumed	5 241	7 495	2 898	17 176	11 149	14 132
(b) Purchases of stock-in-trade (Traded goods)	11 959	19 674	13 965	46 941	40 462	53 096
(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	2 227	(7 693)	1 839	(5 269)	506	2 086
(d) Employee benefits expense	2 514	2 504	2 986	8 223	8 234	11 791
(e) Finance costs	129	174	84	393	334	746
(f) Depreciation expense	1 204	1 163	1 145	3 501	3 056	4 229
(g) Advertising & sales promotion expenses	2 993	9 570	6 122	17 987	16 396	21 719
(h) Other expenses	7 001	6 216	5 537	19 609	17 775	26 701
Total expenses	33 268	39 103	34 576	1 08 561	97 912	1 34 500
5 Profit before tax (3-4)	13 616	8 868	10 684	32 325	29 215	34 460
6 Tax expense						
(a) Current tax	5 400	3 759	3 064	12 927	9 595	11 441
(b) Deferred tax	(560)	(290)	488	(1 312)	177	114
Income tax expense	4 840	3 469	3 552	11 615	9 772	11 555
7 Profit for the period (5-6)	8 776	5 399	7 132	20 710	19 443	22 905
8 Other comprehensive income						
Other comprehensive income not to be reclassified to profit or loss:						
Re-measurement of the defined benefit plans	(72)	(236)	688	(198)	102	441
Income tax effect	25	82	(238)	69	(35)	(153)
Total other comprehensive income	(47)	(154)	450	(129)	67	288
9 Total comprehensive income for the period (7+8)	8 729	5 245	7 582	20 581	19 510	23 193
10 Paid-up equity share capital (Face Value ₹ 10 per Equity Share)	3 259	3 259	3 259	3 259	3 259	3 259
11 Reserves as per balance sheet						66 159
12 Earnings per share (Face value of ₹ 10/- per equity share) (not annualised):						
(a) Basic	26.93	16.56	21.89	63.56	59.67	70.29
(b) Diluted	26.93	16.56	21.89	63.56	59.67	70.29

See accompanying notes to the Financial Results



Segment wise Revenue, Results, Assets and Liabilities under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015:

(₹ in Lakhs)

Particulars	(1) Three Months Ended 31st March 2019	(2) Preceding Three Months Ended 31st December 2018	(3) Corresponding Three Months Ended 31st March 2018	(4) Nine Months Ended 31st March 2019	(5) Corresponding Nine Months Ended 31st March 2018	(6) Previous Year Ended 30th June 2018
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1. Segment Revenue						
- Grooming	38 054	37 322	35 301	1 09 712	99 403	1 33 133
- Oral Care	8 497	10 244	9 853	30 056	27 306	34 552
Total Income from Operations	46 551	47 566	45 154	1 39 768	1 26 709	1 67 685
2. Segment Results (Profit/(Loss)) before finance costs and tax						
- Grooming	12 739	5 658	8 047	26 374	23 497	29 323
- Oral Care	439	2 774	2 486	4 876	5 617	4 414
Total Segment Results	13 178	8 432	10 533	31 250	29 114	33 737
Less: Finance costs	(129)	(174)	(84)	(393)	(334)	(746)
Add/(Less): Unallocable Income net of Unallocable Expenditure	567	610	235	1 468	435	1 469
Total Profit Before Tax	13 616	8 868	10 684	32 325	29 215	34 460
3. Segment assets						
- Grooming	76 870	71 917	64 993	76 870	64 993	61 798
- Oral Care	10 317	7 724	6 899	10 317	6 899	6 504
Total Segment Assets	87 187	79 641	71 892	87 187	71 892	68 302
- Unallocated Corporate Assets	42 031	56 541	41 664	42 031	41 664	52 598
Total Assets	1 29 218	1 36 182	1 13 556	1 29 218	1 13 556	1 20 900
4. Segment liabilities						
- Grooming	29 623	36 080	25 397	29 623	25 397	26 974
- Oral Care	7 719	10 373	6 848	7 719	6 848	7 409
Total Segment Liabilities	37 342	46 453	32 245	37 342	32 245	34 383
- Unallocated Corporate Liabilities	18 549	17 418	15 605	18 549	15 605	17 099
Total Liabilities	55 891	63 871	47 850	55 891	47 850	51 482



Notes to Segment:

- a. Segments have been identified in line with the Indian Accounting Standard on Segment Reporting (Ind AS 108).
- b. Grooming segment produces and sells shaving system and cartridges, blades, toiletries and components. Oral Care segment produces and sells tooth brushes and oral care products.
- c. All assets are allocated to reportable segments other than loans, other financial assets and income and deferred tax assets. Assets used jointly by reportable segments are allocated on the basis of the revenues earned by individual reportable segments.
- d. All liabilities are allocated to reportable segments other than provisions, other current liabilities and current tax liabilities. Liabilities for which reportable segments are jointly liable are allocated in proportion to the segment cost ratio.

Notes :

- 1 The above results have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held on 8th May, 2019 and have been subjected to a limited review by the Statutory Auditors of the Company.
- 2 The above financial results have been prepared in accordance with Indian Accounting Standards ('Ind AS') notified under section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and the other accounting principles generally accepted in India.
- 3 Previous period figures have been regrouped and reclassified wherever necessary.

For and on behalf of the Board of Directors of
Gillette India Limited



Madhusudan Gopalan
Managing Director

Place: Mumbai
Date: 8 May, 2019

