



Gillette India Limited
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(₹ in Lakhs)						
STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST MARCH 2021						
Particulars	(1)	(2)	(3)	(4)	(5)	(6)
	Three Months Ended 31st March 2021	Preceding Three Months Ended 31st December 2020	Corresponding Three Months Ended 31st March 2020	Nine Months Ended 31st March 2021	Corresponding Nine Months Ended 31st March 2020	Previous Year Ended 30th June 2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1 Revenue from operations	53 662	52 042	40 657	1 57 344	1 32 808	1 67 906
2 Other income	2 102	379	361	2 831	966	1 142
3 Total income (1+2)	55 764	52 421	41 018	1 60 175	1 33 774	1 69 048
4 Expenses						
(a) Cost of raw and packing materials consumed	6 927	19 511	9 962	36 414	20 383	22 156
(b) Purchases of stock-in-trade (Traded goods)	12 301	11 409	10 982	36 556	45 226	56 528
(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	3 757	(7 493)	(2 337)	(721)	(5 965)	(2 503)
(d) Employee benefits expense	3 992	3 115	2 965	10 776	8 990	11 918
(e) Finance costs	47	196	37	268	305	544
(f) Depreciation expense	1 494	1 379	1 293	4 210	3 764	5 105
(g) Advertising & sales promotion expenses	5 677	6 208	5 169	16 277	19 078	20 359
(h) Other expenses	6 947	5 774	5 872	17 223	17 266	23 544
Total expenses	41 142	40 099	33 943	1 21 003	1 09 047	1 37 651
5 Profit before tax (3-4)	14 622	12 322	7 075	39 172	24 727	31 397
6 Tax expense						
(a) Current tax	3 388	3 353	1 616	9 748	6 525	8 243
(b) Deferred tax	523	(414)	221	23	507	953
(c) Prior year tax adjustments	145	1 193	---	1 116	(826)	(817)
Income tax expense	4 056	4 132	1 837	10 887	6 206	8 379
7 Profit for the period (5-6)	10 566	8 190	5 238	28 285	18 521	23 018
8 Other comprehensive income						
Items that will not be reclassified to profit or loss:						
Re- measurement of the defined benefit plans	(221)	(118)	(88)	(379)	(122)	(160)
Income tax effect on above	55	30	22	95	31	40
Total other comprehensive income	(166)	(88)	(66)	(284)	(91)	(120)
9 Total comprehensive income for the period (7+8)	10 400	8 102	5 172	28 001	18 430	22 898
10 Paid-up equity share capital (Face Value ₹ 10 per Equity Share)	3 259	3 259	3 259	3 259	3 259	3 259
11 Other Equity						87 869
12 Earnings per share (Face value of ₹ 10/- per equity share) (not annualised):						
(a) Basic	32.42	25.14	16.07	86.80	56.84	70.64
(b) Diluted	32.42	25.14	16.07	86.80	56.84	70.64
See accompanying notes to the Financial Results						

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Segment wise Revenue, Results, Assets and Liabilities under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015:

(₹ in Lakhs)

Particulars	(1)	(2)	(3)	(4)	(5)	(6)
	Three Months Ended 31st March 2021	Preceding Three Months Ended 31st December 2020	Corresponding Three Months Ended 31st March 2020	Nine Months Ended 31st March 2021	Corresponding Nine Months Ended 31st March 2020	Previous Year Ended 30th June 2020
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1. Segment Revenue						
- Grooming	41 031	39 636	31 026	1 20 217	99 839	1 28 356
- Oral Care	12 631	12 406	9 631	37 127	32 969	39 550
Total Income from Operations	53 662	52 042	40 657	1 57 344	1 32 808	1 67 906
2. Segment Results (Profit/(Loss)) before finance costs and tax						
- Grooming	12 450	11 433	6 861	33 678	21 334	26 267
- Oral Care	2 028	704	(640)	5 000	2 629	4 265
Total Segment Results	14 478	12 137	6 221	38 678	23 963	30 532
Less: Finance costs	(47)	(196)	(37)	(268)	(305)	(544)
Add/(Less): Unallocable Income net of Unallocable Expenditure	191	381	891	762	1 069	1 409
Total Profit Before Tax	14 622	12 322	7 075	39 172	24 727	31 397
3. Segment assets						
- Grooming	76 110	79 789	72 023	76 110	72 023	69 144
- Oral Care	8 677	9 618	7 943	8 677	7 943	9 572
Total Segment Assets	84 787	89 407	79 966	84 787	79 966	78 716
- Unallocated Corporate Assets	65 877	67 309	49 832	65 877	49 832	56 466
Total Assets	1 50 664	1 56 716	1 29 798	1 50 664	1 29 798	1 35 182
4. Segment liabilities						
- Grooming	33 953	36 701	22 385	33 953	22 385	22 489
- Oral Care	11 626	13 270	8 308	11 626	8 308	7 382
Total Segment Liabilities	45 579	49 971	30 693	45 579	30 693	29 871
- Unallocated Corporate Liabilities	12 534	13 893	12 488	12 534	12 488	14 183
Total Liabilities	58 113	63 864	43 181	58 113	43 181	44 054

Notes to Segment:

- Segments have been identified in line with the Indian Accounting Standard on Segment Reporting (Ind AS 108).
- Grooming segment produces and sells shaving system and cartridges, blades, toiletries and components. Oral Care segment produces and sells tooth brushes and oral care products.
- All assets are allocated to reportable segments other than loans, other financial assets and income and deferred tax assets. Assets used jointly by reportable segments are allocated on the basis of the revenues earned by individual reportable.
- All liabilities are allocated to reportable segments other than provisions, other current liabilities and current tax liabilities. Liabilities for which reportable segments are jointly liable are allocated in proportion to the segment cost ratio.

Notes :

- The above unaudited financial results for the quarter ended March 31, 2021 have been reviewed and recommended by the Audit Committee, and approved by the Board of Directors of the Company at their Meeting held on May 5, 2021.
- In quarter ended December 31, 2020, NAA passed an order alleging that the Company has profiteered to the tune of ₹ 5 799 lakhs (excluding interest) and had directed the Company to deposit the said amount along with interest @18% into the Consumer Welfare Funds. The Company filed an appeal before Hon'ble Delhi High Court against the said order of NAA and the Hon'ble High Court has passed a 'status quo' order in favour of the Company, effectively staying the operation of the NAA order.
- Other Income for the quarter and nine months ended March 31, 2021 includes an amount of ₹ 1 628 lakhs representing provision for interest on entry tax that has been written back on final settlement of certain tax disputes under an amnesty scheme.
- The Board of Directors at its meeting held on May 5, 2021 has declared for the current year a special interim dividend of ₹ 50 per equity share (nominal value of ₹ 10 per equity share) aggregating to ₹ 16 293 lakhs.
- Previous period figures have been regrouped / reclassified wherever necessary.

For and on behalf of the Board of Directors of
Gillette India Limited

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Madhusudan Gopalan
Managing Director

Place: Mumbai
Date: May 5, 2021