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Procter & Gamble Hygiene and Health Care Ltd.announces fiscal and fourth quarter results

Comparable *Sales up 10%; Profit After Tax down 13% forfiscalended June 30, 2018

Mumbai, Aug 22, 2018 -Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) announced today its financial results for the fiscal ended June 30, 2018. The company delivered Sales of ₹2,455 crores, up 10% vs. year ago on comparable* basis. Reported sales were up 1% versus year ago due to treatment of indirect taxes post GST. The Profit After Tax (PAT) was ₹375 crores, down 13% versus year ago largely behind lower non-operating income and increased marketing investments.

For the quarter ended June 30, 2018, the sales were₹525 crores and the Profit After Tax ₹45 Crore.

Both the Feminine Care and Health Care businesses continue to grow ahead of category behind brand fundamentals, strength of product portfolio and improved in-store execution.

The directors have recommended a final dividend of ₹40/- per Equity Share for the Financial Year ended June 30, 2018, subject to the approval of Shareholders of the company at the ensuing 54th Annual General Meeting.

*Comparable Sales is sales excluding GST/excise duties on sales further adjusted for other tax costs subsumed under GST and excluded from sales in the base

About Procter & Gamble Hygiene and Health Care Ltd.

Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) is one of India's fastest growing FMCG companies that has in its portfolio WHISPER – India's leading Feminine Hygiene brand, and VICKS – India's No. 1 Health Care brand and Old Spice. The Company has carved a reputation for delivering high quality, value-added products to meet the needs of consumers. PGHHCL is committed to making every day in the lives of Indian consumers better through the quality of its products and the sincerity of its service. Please visit www.pg.com for the latest news and in-depth information about P&G and its brands.

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