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Procter & Gamble Hygiene and Health Care Ltd. announces fiscal and fourth-quarter results

Sales up 19% and PAT up 51% for the fiscal ended June 30, 2021

Mumbai, August 25, 2021: Procter & Gamble Hygiene and Health Care Ltd. announced today its financial results for the fiscal and quarter ended June 30, 2021. Despite a challenging market environment, the company delivered a strong performance in the fiscal with sales of ₹3,574 crores, up 19% vs year ago behind the strength of its trusted product portfolio and strong retail execution. Profit After Tax (PAT) was ₹652 crores, up 51% vs year ago behind strong sales growth, productivity and a one-time help this year. For the fiscal, both feminine care and healthcare businesses recorded double-digit growth and grew ahead of their categories.

For the quarter ended June 30, 2021, the company delivered sales of ₹787 crores, up 24% vs year ago behind market recovery and its superiority strategy. Profit After Tax (PAT) was ₹49 crores, down 29% vs a year ago behind increased investment in brand building initiatives to accelerate growth.

Madhusudan Gopalan, Managing Director, Procter & Gamble Hygiene and Health Care Ltd. said, "We continue to remain focused on protecting the health and safety of our people, serving the Indian consumers with our health and hygiene products, and supporting communities in need through our relief efforts. Despite challenges posed by the pandemic, we have delivered double-digit profitable growth for the fourth consecutive quarter and for the full year. Our strategy to focus on superiority and productivity, enabled by the resilience and agility of our organization is helping us deliver balanced growth." He further added, "We are continuing to extend our support to the communities under our COVID-19 response and relief program #PGSurakshaIndia. We recently donated INR 50 Cr towards 10 lakh vaccine doses for 5 lakh Indian citizens in partnership with state governments and local authorities. Since the outbreak of the pandemic, we have donated more than 20 lakh masks and 30 lakh Whisper sanitary pads to support frontline workers and underprivileged communities."

In April, Vicks through its #TouchOfCare campaign paid tribute to the Doctor community across the nation who have selflessly cared for us, and our loved ones during the pandemic. Vicks is also extending its support in building a pediatric hospital in memory of Dr Bhosale who lost his life serving the community.

As part of the #PGSurakshaIndia program, the company will continue to extend its support to communities through the donation of in-house manufactured masks and sanitizers to combat the spread of COVID-19. The company will also continue to leverage its advertising and brand voice responsibly to increase awareness on health, safety and hygiene measures among consumers.

The directors have recommended a final dividend of ₹ 80/- per Equity Share for the Financial Year ended June 30, 2021, subject to the approval of Shareholders of the company at the ensuing 57th Annual General Meeting.

About Procter & Gamble Hygiene and Health Care Ltd.

Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) is one of India's fastest growing FMCG companies that has in its portfolio Whisper– India's leading Feminine Hygiene brand, and Vicks – India's No. 1 Health Care brand and Old Spice. The company has carved a reputation for delivering superior products to meet the needs of consumers. PGHHCL is committed to making every day in the lives of Indian consumers better through the quality of its products and the sincerity of its service. Please visit in.pg.com for the latest news.

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