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## Procter & Gamble Hygiene and Health Care Ltd. announces second quarter results

Sales up 19% and PAT up 84% for the quarter ended December 31, 2020

**Mumbai, February 3, 2021:** Procter & Gamble Hygiene and Health Care Ltd. announced today its financial results for the quarter ended December 31, 2020. The company delivered sales of ₹1018 crores, up 19% vs year ago behind its superiority strategy, robust product portfolio, strong retail execution, and market recovery. Profit After Tax (PAT) for the quarter was ₹251 crores, up 84% vs year ago behind strong sales growth, productivity savings, and a one-time help in the quarter. In management's estimate, the profit for the quarter, excluding the one-time help, was up ~34%. Both the feminine care and healthcare business delivered strong double-digit growth in the quarter and grew ahead of category.

Madhusudan Gopalan, Managing Director, Procter & Gamble Hygiene and Health Care Ltd. said, "We delivered double-digit profitable growth for the second consecutive quarter this year. The growth was driven by the strength of our trusted product portfolio, strong retail execution and strong market recovery in the quarter." He further added, "As market recovers in the health and hygiene categories, we will continue to remain focused on our strategy of driving superiority, improving productivity, leading constructive disruption, and strengthening our organization and culture. These strategies have enabled us to consistently deliver results despite a challenging market environment and continue to be the right strategies to deliver balanced growth in the long-term."

As part of the company's COVID-19 relief program 'P&G Suraksha India', the company has supported the government and relief organizations with more than 32 lakh Whisper sanitary pads for female frontline workers and women and girls in underprivileged communities. The company's healthcare brand Vicks<sup>®</sup> has donated more than 33,000 protective hygiene and ration kits to the elderly people in need.

The Board of Directors declared an interim dividend of ₹85 on every equity share of ₹10. The record date for the dividend will be February 11, 2021.

## About Procter & Gamble Hygiene and Health Care Ltd.

Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) is one of India's fastest growing FMCG companies that has in its portfolio WHISPER – India's leading Feminine Hygiene brand, and VICKS – India's No. 1 Health Care brand and Old Spice. The company has carved a reputation for delivering high quality, value-added products to meet the needs of consumers. PGHHCL is committed to making every day in the lives of Indian consumers better through the quality of its products and the sincerity of its service. Please visit <u>in.pg.com</u> for the latest news.

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