



**Gillette India Limited**

CIN: L28931MH1984PLC267130

Regd. Office

P&G Plaza, Cardinal Gracias Road,  
Chakala, Andheri (E),

Mumbai - 400099

Tel : 91-22-2826 6000

Fax : 91-22-2826 7337

Website: in.pg.com

November 23, 2021

To,  
The BSE Limited  
Department of Corporate Services  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai – 400001  
**Ref:- Scrip Code:- 507815**

To,  
National Stock Exchange of India Limited  
Exchange Plaza, Plot No. C/1, G Block  
Bandra Kurla Complex,  
Bandra (East), Mumbai - 400051  
**Ref:- Scrip Code:- GILLETTE**

Dear Sir/Madam,

**Sub: Proceedings of the 37<sup>th</sup> Annual General Meeting of Shareholders held on November 23, 2021**

We would like to inform you that the 37<sup>th</sup> Annual General Meeting of the Company was held today, November 23, 2021 at 11.00 a.m. through Video Conferencing or Other Audio Visual Means in compliance with the relevant circulars issued by the Ministry of Corporate Affairs and the Securities and Exchange Board of India due to the current COVID-19 pandemic. In this respect, please find enclosed a summary of proceedings of the 37<sup>th</sup> Annual General Meeting.

Further, we have enclosed copy of presentations on business review and overview on Corporate Social Responsibility activities of the Company presented at the 37<sup>th</sup> Annual General Meeting held today, i.e., November 23, 2021.

Kindly take the above on record and oblige.

Thanking you,

Yours faithfully,  
**For Gillette India Limited**

**Flavia Machado**  
**Company Secretary**



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**Summary of the proceedings of the 37<sup>th</sup> Annual General Meeting of Gillette India Limited on Tuesday, November 23, 2021 at 11:00 a.m. through Video Conferencing or Other Audio Visual Means**

Mr. Gurcharan Das chaired the meeting.

The Chairman welcomed all the Members to the virtual 37<sup>th</sup> Annual General Meeting held through video conference and other audio visual means in compliance with the directions of the Ministry of Corporate Affairs. After ascertaining that the quorum is present, he called the meeting to order. The Chairman then introduced the Board Members and Management officials, attending the meeting from their respective locations.

Chairman informed the members that the representatives of the Statutory Auditors and Secretarial Auditors were present at this Meeting. Chairman further informed the members that 2 representations under Section 113 of the Companies Act, 2013, representing 75% of the paid-up share capital of the Company had been received. Since the Auditors' Report and the Secretarial Audit Report did not contain any qualifications or observations, they were not read.

Since this meeting was held through Video Conferencing or Other Audio Visual Means, Ms. Flavia Machado, Company Secretary apprised the Members of the general instructions regarding virtual participation at this Annual General Meeting. She also informed the members that the requisite statutory registers were available for electronic inspection for the shareholders who wished to view the same, on the e-voting system. Live streaming of the meeting was also available on the NSDL website.

The Chairman then read his speech.

Mr. Madhusudan Gopalan, Managing Director, provided an overview on the Company's business strategy. Mr. Gautam Kamath, Director & Chief Financial Officer, presented to the Members a brief review on Company's financial and business performance and Ms. Sonali Dhawan, Director, presented to the Members a brief review on Corporate Social Responsibility activities of the Company.

Ms. Flavia Machado, Company Secretary read out the resolutions proposed as ordinary resolutions at this meeting and inform members about the procedure for e-voting at the Annual General Meeting.

| Sr. No. | Item   |
|---------|--|
|         | <b>Ordinary Business</b>   |
| 1       | To receive, consider and adopt the Audited Balance Sheet as at June 30, 2021 and the Statement of Profit and Loss for the Financial Year ended on that date, together with the Reports of the Auditors and Directors thereon.<br>(Ordinary Resolution) |
| 2       | To confirm the payment of interim dividend and special dividend and to declare final dividend for the Financial Year ended June 30, 2021<br>(Ordinary Resolution)  |



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|   |   |
|---|---|
| 3 | To appoint a Director in place of Mr. Karthik Natarajan (DIN 06685891), who retires by rotation and being eligible, offers himself for re-appointment.<br>(Ordinary Resolution) |
| 4 | To appoint a Director in place of Mr. Gagan Sawhney (DIN 08279568), who retires by rotation and being eligible, offers himself for re-appointment.<br>(Ordinary Resolution)     |
|   | <b>Special Business</b>   |
| 5 | Appointment of Mr. Srinivas Maruthi Patnam (DIN 09296558) as Executive Director of the Company, liable to retire by rotation<br>(Ordinary Resolution)                           |

Ms. Machado informed the Members that the Company had provided an e-voting facility for members to cast their vote through remote e-voting, which had commenced on Thursday, November 18, 2021 at 9:00 a.m. and ended on Monday, November 22, 2021 at 5:00 p.m.

Ms. Machado further informed the members that Mr. Kamalax Saraf, Saraf & Associates, Practicing Company Secretaries, was appointed as the Scrutinizer for conducting the scrutiny of votes cast through e-voting at the meeting. Procedure for e-voting at the AGM was the same as that of remote e-voting mentioned in the AGM Notice.

The Chairman invited those who had registered themselves as speakers, for their comments and questions on the Financial Accounts and the Annual Report. The Members raised questions / made observations relating to the Annual Accounts and the Annual Report. The Management responded suitably to the queries raised by the Members.

The Chairman informed the Members that the results of the voting will be announced on receipt of the Scrutinizer's Report, within 48 hours of conclusion of the meeting to the Stock Exchanges and will also be available on the website of the Company.

The Meeting concluded at 1:59 p.m. The Members who had completed their voting earlier were given 15 minutes to complete the e-voting on NSDL portal. The e-voting portal closed at 2:14 p.m.

**For Gillette India Limited**

**Flavia Machado**  
**Company Secretary**

**GILLETTE INDIA LIMITED**

**ANNUAL GENERAL MEETING**

23<sup>rd</sup> Nov 2021

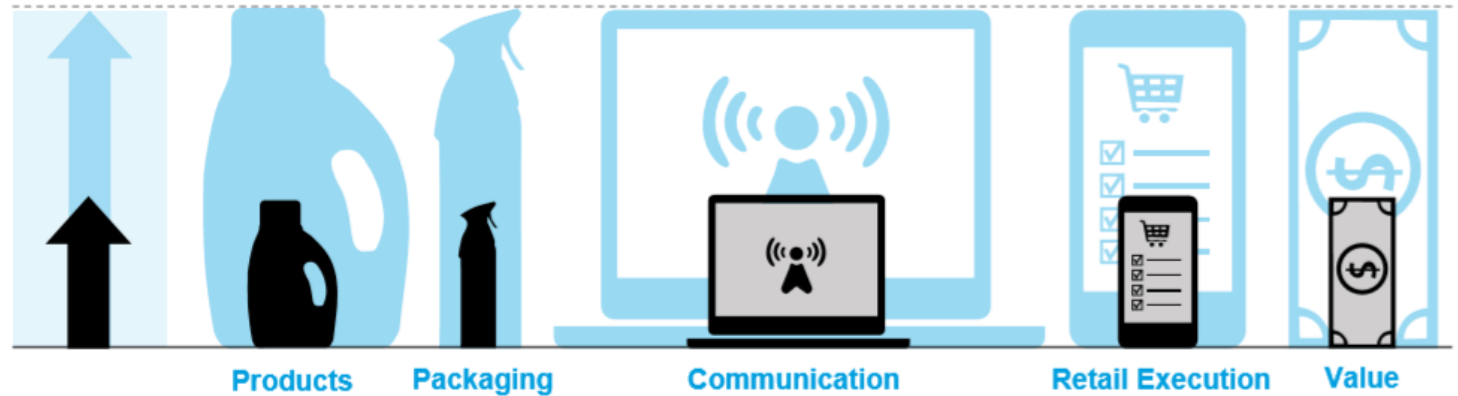
# STRATEGIC FOCUS AREAS



**PORTFOLIO:** DAILY USE, PERFORMANCE DRIVES BRAND CHOICE

**SUPERIORITY  
TO WIN WITH  
CONSUMERS**

*New Standard  
Of Excellence*



**PRODUCTIVITY TO FUEL INVESTMENTS**

**LEADING CONSTRUCTIVE DISRUPTION**



**FOCUSED & AGILE ORGANIZATION**

## Our Priorities



Protecting the health & wellbeing of P&G people



Serving consumers who count on our brands and benefits they provide

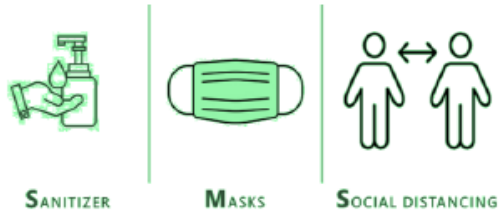


Supporting communities, relief agencies and people who are on the front lines of this global pandemic

# Protect Our Employees

# Protecting Our Employees

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Covid safe  
behaviour



Medical  
Support



Hospital  
hyper care



Work-life  
Integration



# Support Our Communities

# Supporting The Communities

## Vaccination



**WE ALL NEED TO COME TOGETHER  
AS ONE IN OUR FIGHT AGAINST  
COVID-19**

**WE ARE DOING OUR BIT**

**P&G WILL CONTRIBUTE  
₹ 50 CRORE TOWARDS  
10 LAKH VACCINE DOSES  
FOR 5 LAKH INDIAN CITIZENS**

P&G WILL PARTNER WITH VARIOUS GOVERNMENTS  
AND LOCAL AUTHORITIES, WHO ARE LEADING THE  
INOCULATION INITIATIVES FOR CITIZENS

#PGSURAKSHAINDIA



PANTENE



## Donated food/grocery kits to families in need



## PPE/Devices Donation



# LEVERAGE VOICE OF OUR BRANDS

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***Gillette***<sup>®</sup>  
14-06-2021

# Serve Our Consumers

# MARKET LEADING BRANDS

**Gillette**



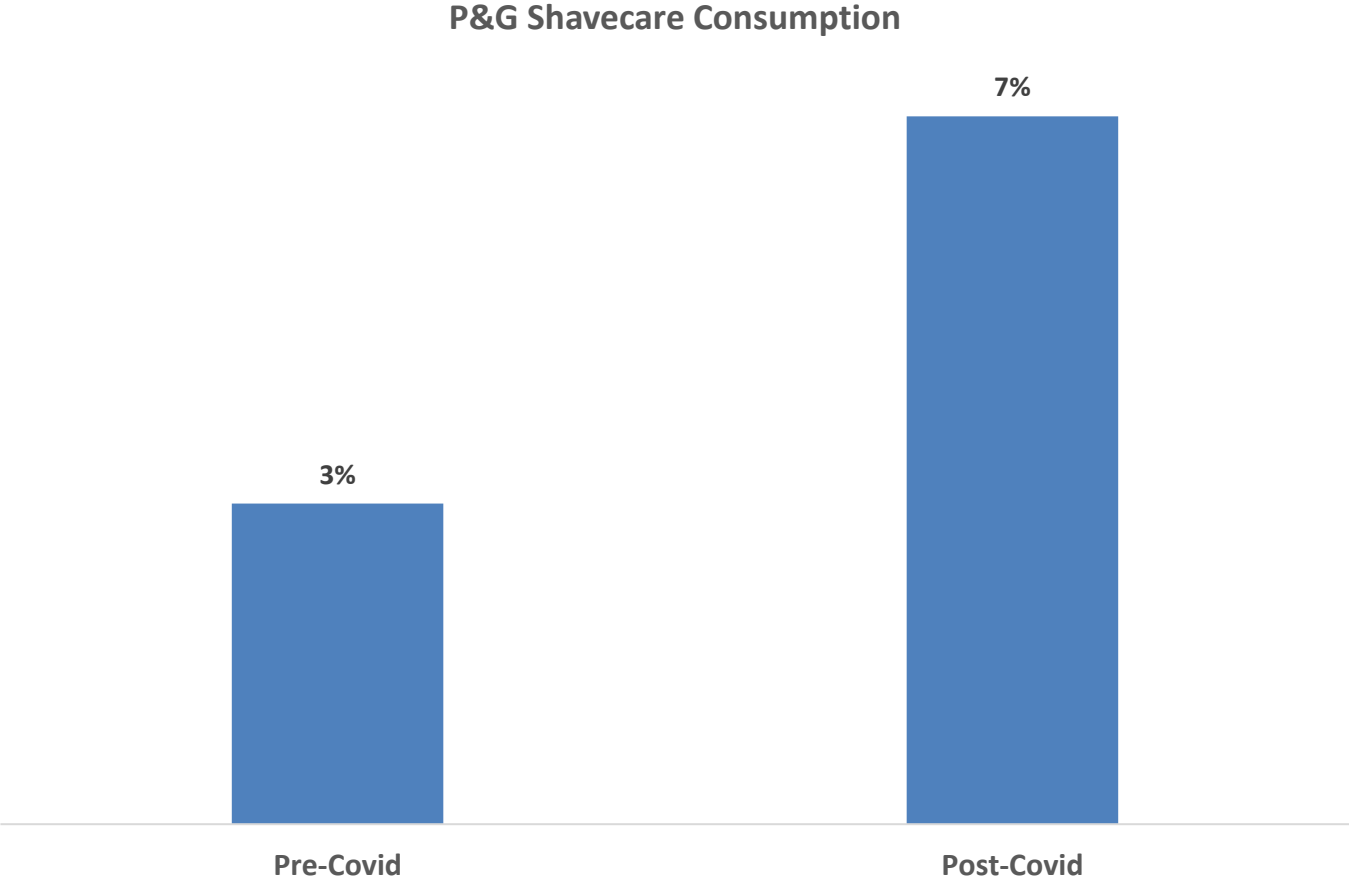
**Market Share # 1**

**Oral B**



**Market Share # 2**

# RESILIENT BUSINESS CONTINUES TO BE STRONG POST COVID

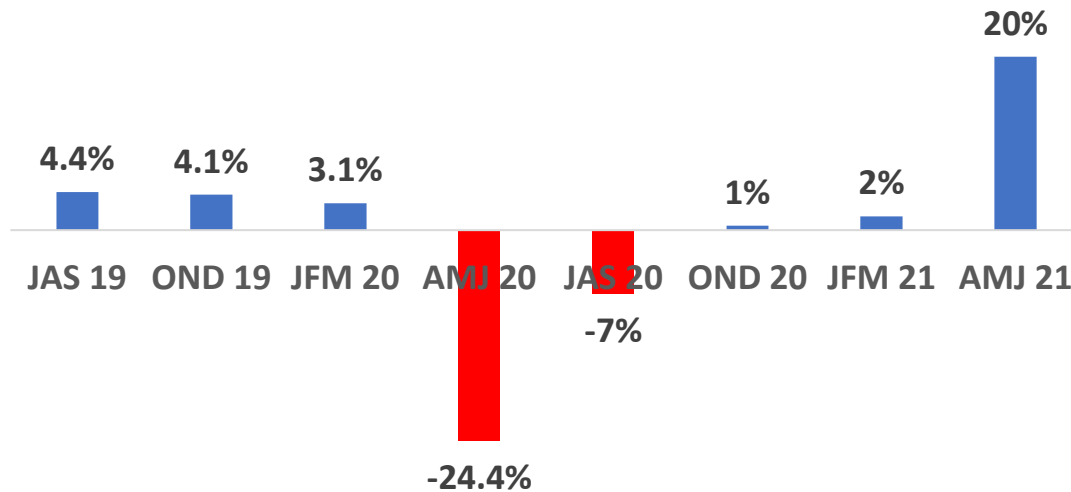


# **BUSINESS REVIEW**

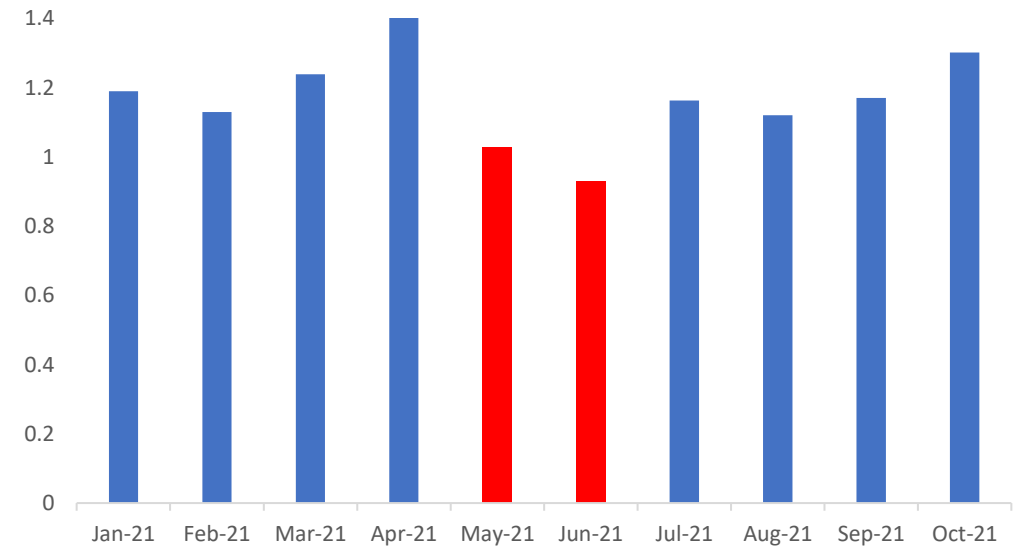
**Mr. Gautam Kamath**

# Indian Economy has been Resilient

## India GDP Growth rates



## India GST collections (INR Tn)



**Many Indicators better than pre-Covid levels**



# FY 20/21: A Strong Year

**SALES  
GROWTH**

**+20%**

**PROFIT  
GROWTH**

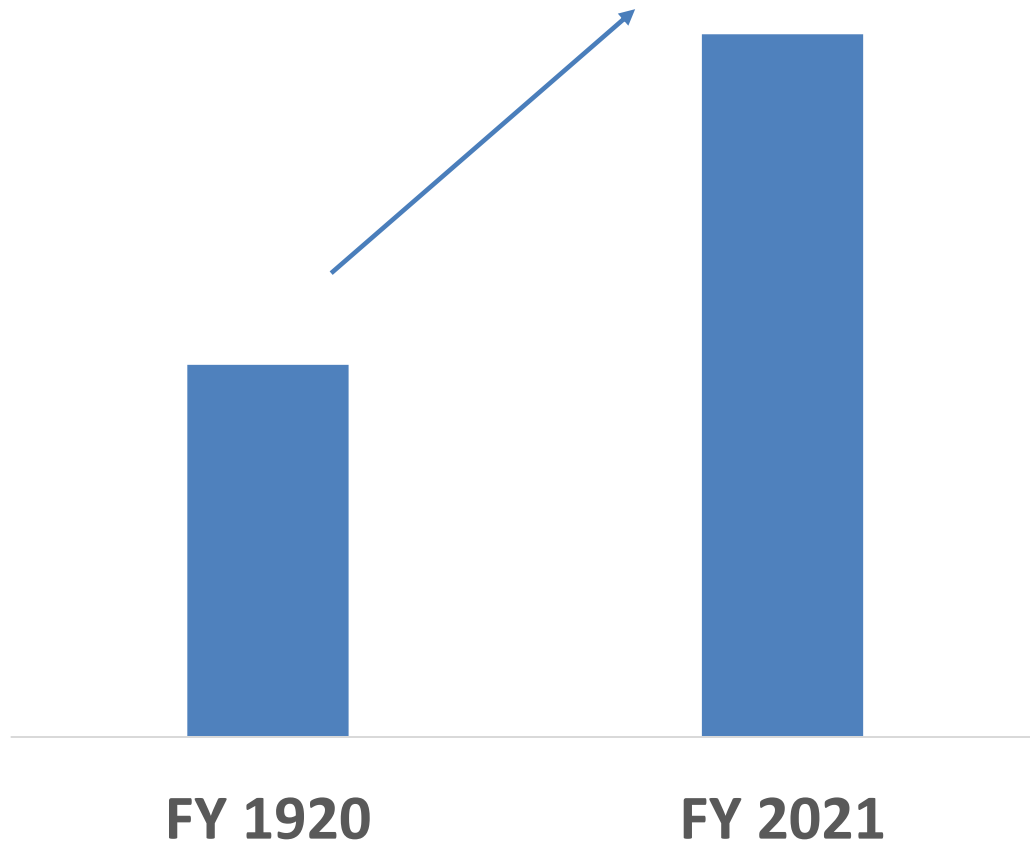
**+35%**

**OPERATING CASH  
% OF PROFIT**

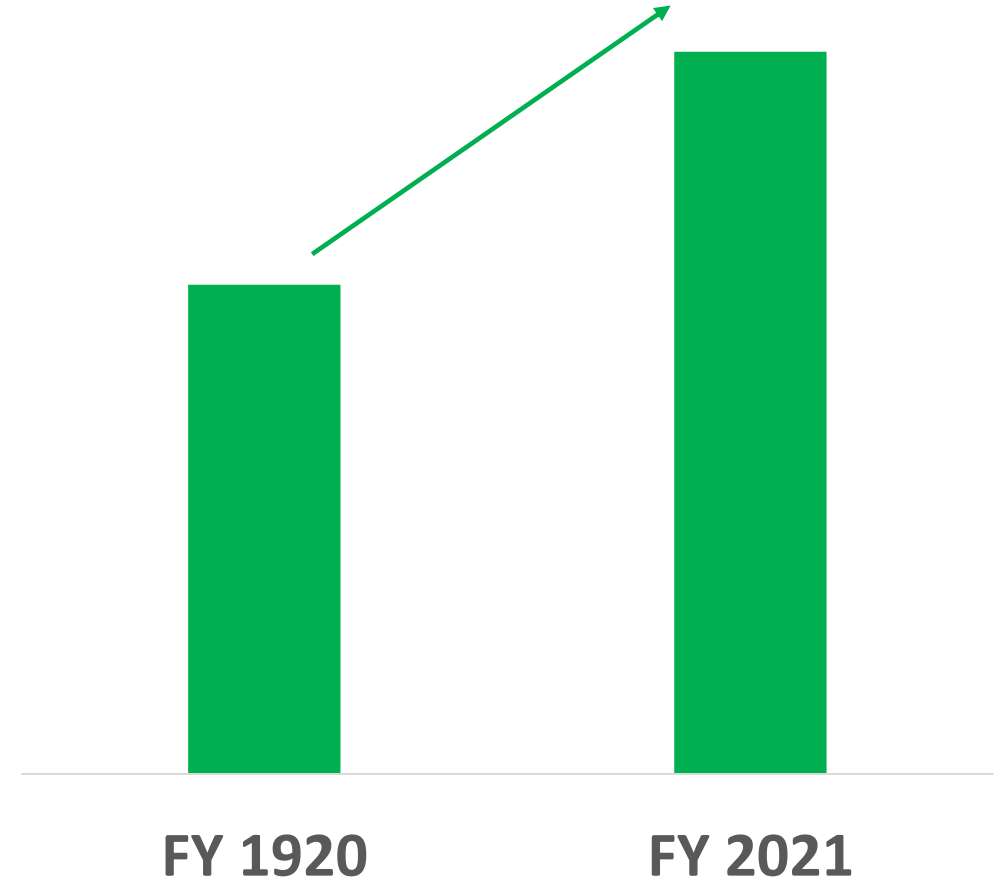
**142%**

# Shares high and growing

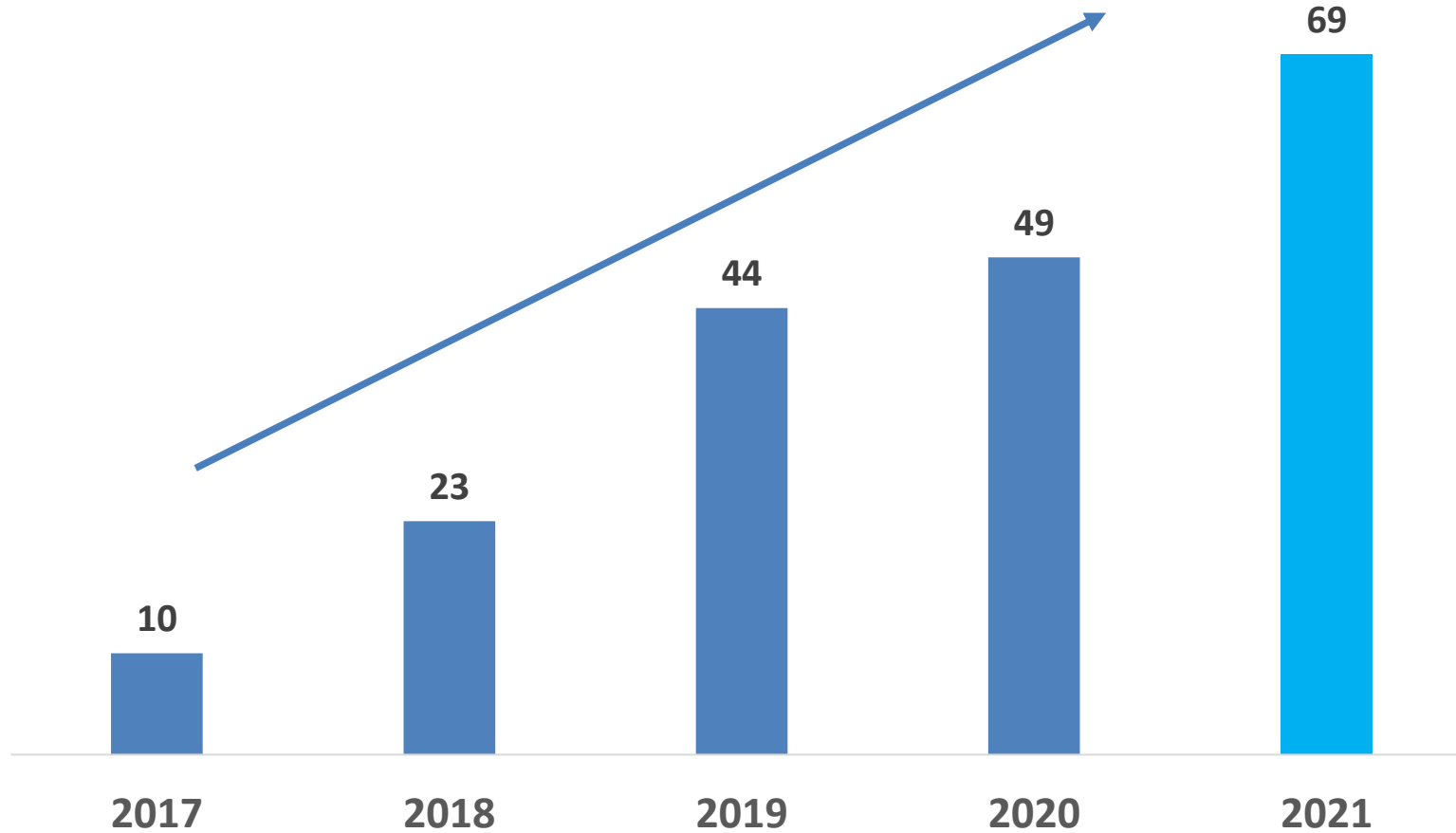
**Grooming: + 320 bps**



**Oralcare: +300 bps**



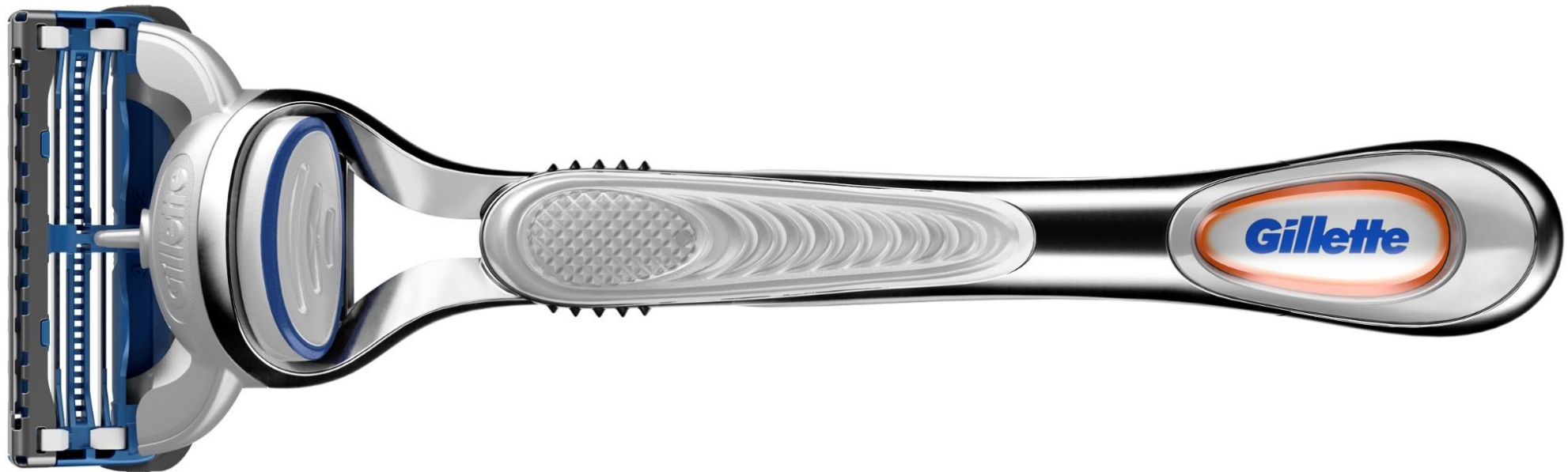
# Healthy growth in dividends



Special Dividend of Rs. 50  
per share in May' 21 on top

\*Interim + Final Dividend Rs. per share paid during calendar year

# GROOMING



# Play Across Tiers and Benefits

Shave Preps



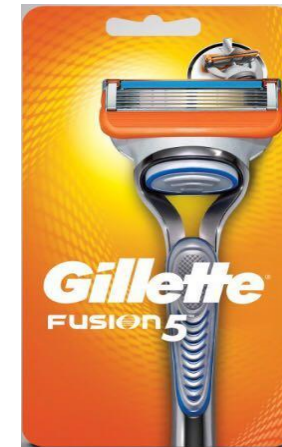
Value



Mid - Tier



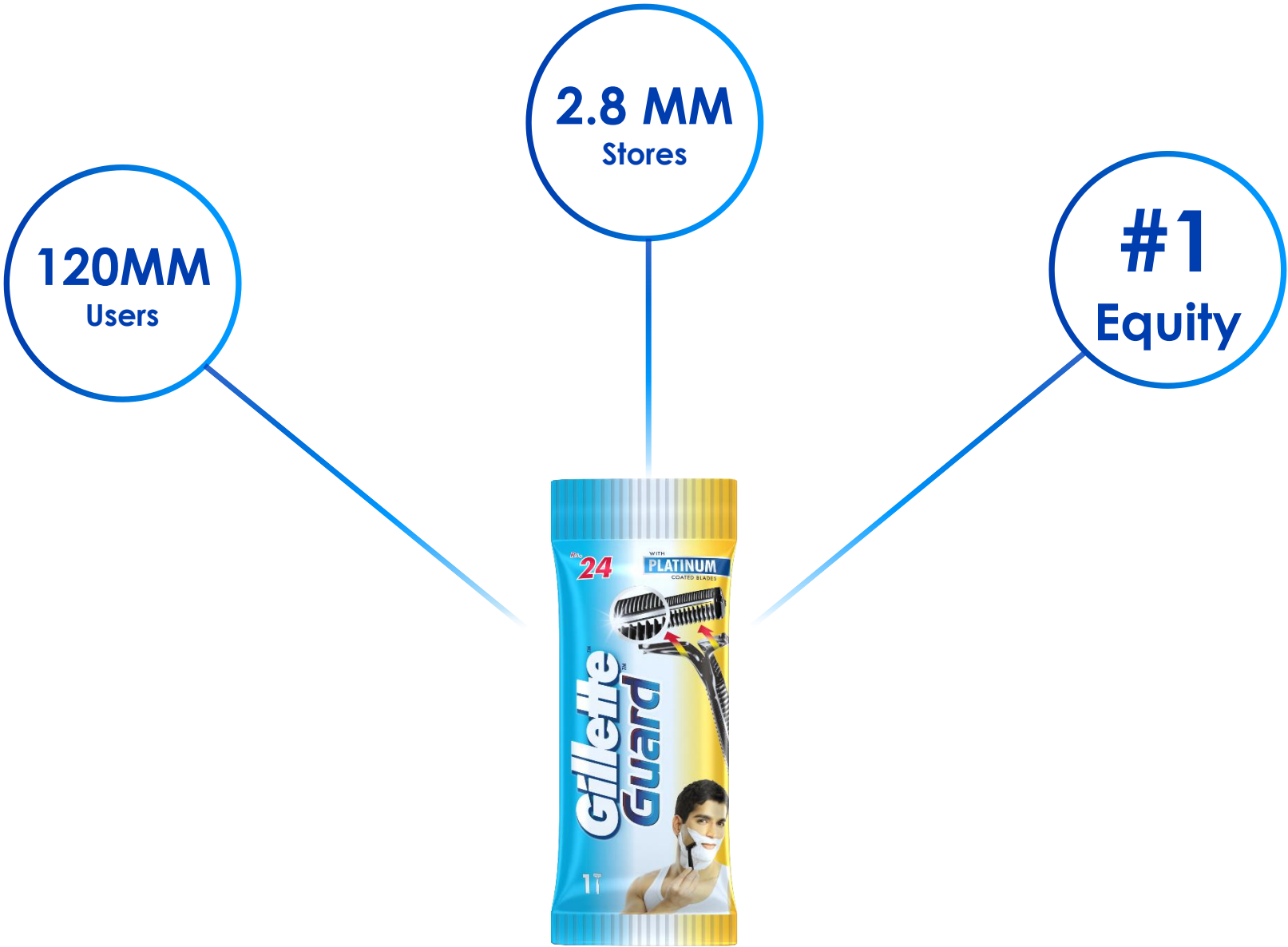
Premium



Female



# ACTIVATE THE FULL PORTFOLIO: 10 years of GUARD





# ACCELERATE INNOVATION – BEARD CARE LAUNCH



# Accelerate Innovation: Mach 3 Upgrade



*MACH3+ Hygiene Cap*



*Turbo with Flexball*



*Mach 3 Bold*



# Accelerate Innovation: Mach 3 Upgrade





# Play Across Tiers

MANUAL ORAL CARE

POWER ORAL CARE

BASIC CLEAN

NATURALS

SENSITIVE

CRISS-CROSS



< Rs 20

Rs 20 to Rs 30

< Rs 35

Rs 30 to 70

> Rs 50

Rs 1000+

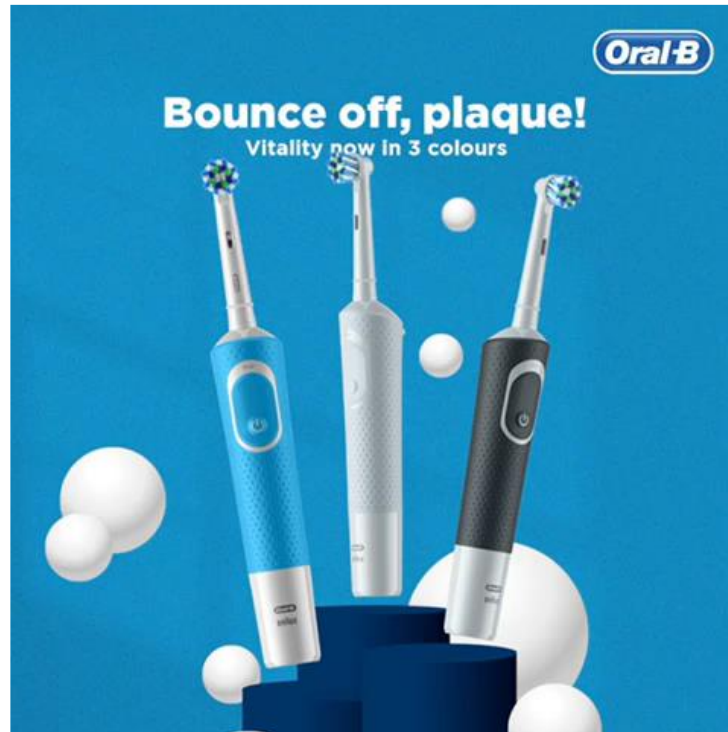
## Accelerate Innovation: Value Tier Brush



Oral-B's first toothbrush at INR 15



# Power Oral Care Portfolio



# **CSR REVIEW**

**SONALI DHAWAN**



**GIL CSR update**

# P&G Shiksha adapted with the COVID pandemic

Pre-COVID

Learning activities at school



During pandemic related school closure

Learning activities at home

Learning in communities

Learning remotely using mobile devices





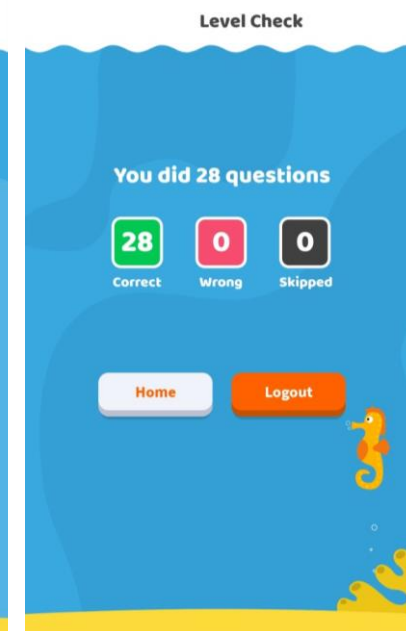
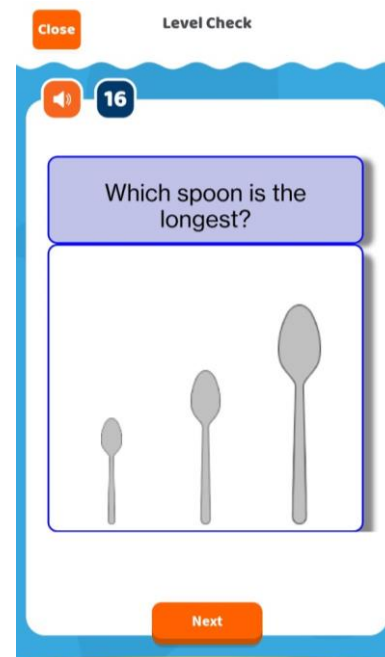
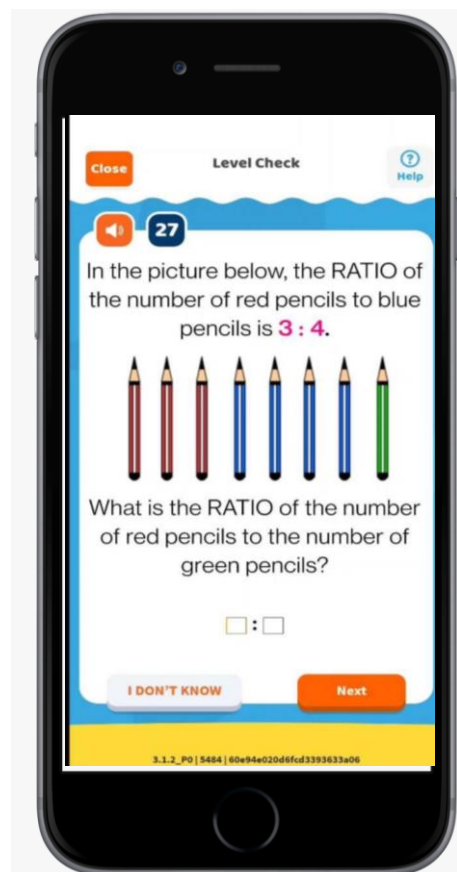


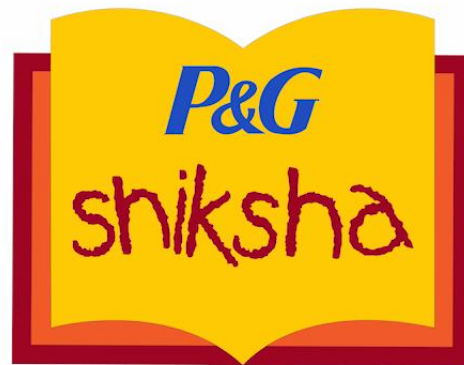
# P&G Shiksha | Digital remedial learning

## Digital remedial learning

Impacted 50,000+ children during last year

Learning level sustained in 100% students despite school closure







# P&G Shiksha | Remedial learning and early childhood education

## Remedial learning

Community and volunteer-based learning



Impacted 32,000+ children

Nearly 40% children progressed from beginner level to advanced level in number recognition and math



## Early childhood education

Engaging parents in home-based learning



Impacted 42,000+ children

Nearly 50% children progressed from beginner to advanced level in their foundational skills



**Children** in 12,000+ communities across India  
could sharpen their **Math skills...**





**We shared a poem about the benefits of eating tomatoes**





Improving everyday life.