



**Procter & Gamble Hygiene and Health Care Limited**  
CIN: L24239MH1964PLC012971  
Registered Office:  
P&G Plaza  
Cardinal Gracias Road, Chakala  
Andheri (E), Mumbai - 400099  
Tel: (91-22) 2826 6000  
Fax: (91-22) 2826 7337  
Website: in.pg.com

***Procter & Gamble Hygiene and Health Care Ltd. announces third quarter results***

**Mumbai, April 28, 2022:** Procter & Gamble Hygiene and Health Care Ltd. announced today its financial results for the quarter ended March 31, 2022. The company delivered sales of ₹973 crores, up 28% vs year ago driven by strong brand fundamentals, strength of its trusted product portfolio, strong retail execution and a one-time other income during the quarter from intercompany sale of inventory. Excluding the one-time income, comparable sales are up 17% vs year ago. Profit After Tax (PAT) was ₹103 crores, up 5% driven by continued focus on productivity and a one-time hurt due to retrospective tax law change. Excluding this one-time impact, PAT was up 20% vs year ago, despite commodity inflation.

**Madhusudan Gopalan, Managing Director, Procter & Gamble Hygiene and Health Care Ltd.** said, *“In a challenging market environment, we recorded strong double-digit sales growth driven by strong brand fundamentals and improved market execution. Excluding the one-time impact, our productivity efforts led to a strong double digit profit growth. As we navigate the challenging cost environment, we will continue to focus on improving productivity by leveraging advertising and promotion analytics, strengthening our product mix and driving supply chain efficiencies. In the long-term, we will continue to focus on driving balanced top and bottom-line growth enabled by our superiority strategy, improving productivity, leading constructive disruption, and strengthening our organization and culture.”*

During the quarter, the company’s feminine care brand Whisper launched its new film ‘The Missing Chapter’ as part of its #KeepGirlsInSchool movement. The movement was launched two years ago, highlights how lack of period education forces girls to drop out of school. Continuing this effort, Whisper’s latest campaign ‘The Missing Chapter’ raises awareness about the need for menstrual hygiene education in schools and advocates for mandatory inclusion of period education in school curriculum. For over 3 decades, since its launch in India, Whisper has educated over 5.5 crore girls on the importance of menstrual hygiene.

**About Procter & Gamble Hygiene and Health Care Ltd.**

Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) is one of India’s fastest growing FMCG companies that has in its portfolio Whisper– India’s leading Feminine Hygiene brand, and Vicks – India’s No. 1 Health Care brand and Old Spice. The company has carved a reputation for delivering superior products to meet the needs of consumers. PGHHCL is committed to making every day in the lives of Indian consumers better through the quality of its products and the sincerity of its service. Please visit [in.pg.com](http://in.pg.com) for the latest news.

**For details contact: Madison Public Relations: Malika Bhavnani +91 9820496099; [malika.bhavnani@madisonpr.in](mailto:malika.bhavnani@madisonpr.in)**