



Gillette India Limited
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Gillette India announces fiscal and fourth quarter results

Sales up 11% for fiscal ended June 30, 2019

Mumbai, August 22, 2019: Gillette India Limited (GIL) today announced its financial results for the fiscal ended June 30, 2019. The company delivered sales of ₹1,862 crores, up 11% vs. year ago behind strong brand fundamentals. Profit After Tax (PAT) for the financial year stood at ₹253 crores up 10% vs. year ago. For the quarter ended June 30, 2019, the sales were ₹464 crores up 13% vs. year ago.

Madhusudan Gopalan, Managing Director, Gillette India Limited. said, *“In a challenging market environment, we delivered strong double-digit growth for the year and the fourth quarter. Our focus on raising the bar on superiority, improving productivity, and strengthening the organization culture has enabled us to deliver strong results consistently throughout the fiscal. We will continue to focus on delivering balanced and sustained growth in a challenging and competitive macroeconomic environment.”*

Both the Grooming and Oral Care businesses delivered double-digit sales growth during the year behind strong brand fundamentals, strength of the portfolio and improved in-store execution.

The directors have recommended a final dividend of ₹25/- per Equity Share for the Financial Year ended June 30, 2019, subject to the approval of Shareholders of the company at the ensuing 35th Annual General Meeting.

About Gillette India Ltd.:

Gillette India Limited (GIL) is one of India’s well-known FMCG Companies that deals in some of the world leading brands GILLETTE and ORAL-B; and has carved a reputation for delivering high quality, value-added products to meet the needs of consumers. GIL brands take pride in being socially conscious via their participation in P&G SHIKSHA, a national consumer movement that supports the education of underprivileged children in India. Please visit www.pg.com for the latest news and in-depth information about GIL and its brands.

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