

"We delivered another strong quarter of results across all key measures – top line, bottom line and cash. We remain focused on executing our strategies of superiority, productivity, constructive disruption and improving P&G's organization and culture. These strategies enabled us to build strong business momentum before the COVID crisis, accelerated our progress in calendar year 2020 and remain the right strategies to deliver balanced growth and value creation over the long term."

- **DAVID TAYLOR** - P&G CHAIRMAN OF THE BOARD, PRESIDENT & CEO

As the world addresses COVID-19 together, P&G is committed to:



### Protecting P&G People

Ensuring the health, safety and well-being of P&G people around the world



### Serving Consumers

Maximizing availability of products that help people & their families with cleaning, health and hygiene needs



### Supporting Communities

Providing cash, product and support to help society overcome the unprecedented challenges of this period

**Our strategic choices are the foundation for balanced top- and bottom-line growth. We believe they position P&G well to serve consumers' heightened needs and changing behaviors.**

Focused **PORTFOLIO** in 10 categories – daily use products where performance drives brand choice



Extending our margin of competitive **SUPERIORITY** in product, package, brand communication, retail execution, and value



We're driving **PRODUCTIVITY** improvements in cost and cash to fund these investments and improve profitability

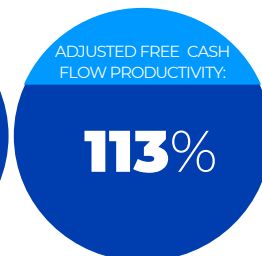
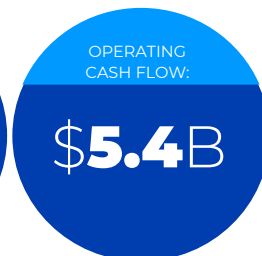
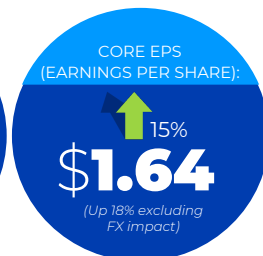
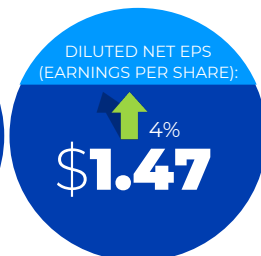
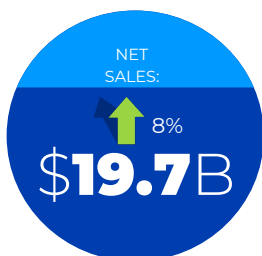


We're leading **CONSTRUCTIVE DISRUPTION** across the value chain in our industry in order to meet challenges



More focused, agile, accountable **ORGANIZATION** operating at the speed of the market

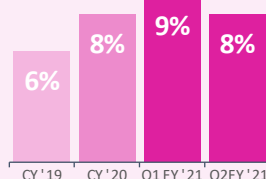
## Q2 FY 2021 by the Numbers:



## Q2'21 Organic Sales Growth:

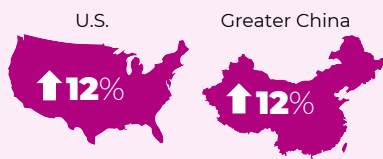


### Continued Progress:

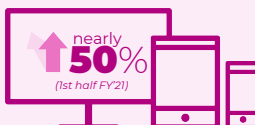


**Focus Markets: 10%**  
**Enterprise Markets: 3%**

### Growth in our two largest markets:



### Continued growth in e-commerce:



### Growth in all 10 global categories

