

QUARTERLY EARNINGS HIGHLIGHTS

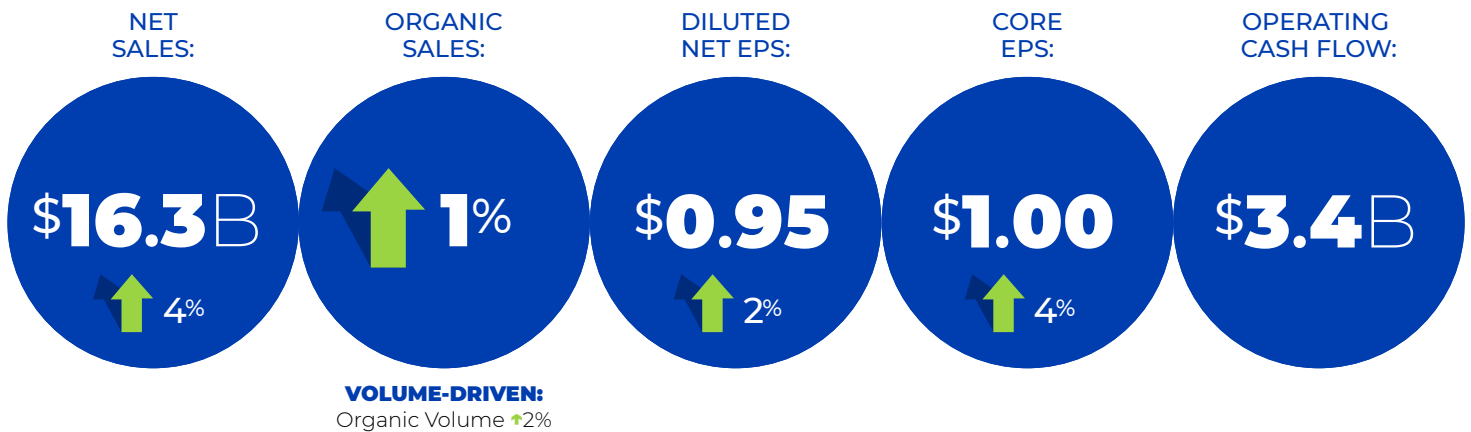
Q3 FY 2018



“We delivered modest top- and bottom-line growth in a challenging macro environment in the third quarter. We have large businesses in several difficult markets. The ecosystems in which we operate around the world are being disrupted and transformed. We will change at an even faster rate—winning through superiority, cost and cash productivity and a strengthened organization and culture.”

DAVID TAYLOR - P&G CHAIRMAN OF THE BOARD, PRESIDENT AND CHIEF EXECUTIVE OFFICER

Q3 FY 2018 by the Numbers:



P&G continued to return value to shareholders in Q3 FY 2018.

We increased the dividend by 4%—the 62nd consecutive annual increase and the 128th consecutive year P&G has paid a dividend.

$$\begin{array}{r}
 \$1.8B \\
 \text{In Dividends}
 \end{array}
 +
 \begin{array}{r}
 \$1.4B \\
 \text{In Share Repurchase}
 \end{array}
 =
 \begin{array}{r}
 \$3.2B \\
 \text{Returned to Shareholders}
 \end{array}$$



E-commerce sales continue to be very strong – up more than **30%** fiscal year to date. We are holding or growing e-commerce market share in **8 of our 10 product categories.**

Q3 Results Included Solid Organic Sales Growth in Multiple Categories...



...and Mid-Single Digit Organic Sales Growth in:



See www.pginvestor.com/event for P&G's full Q3 FY 2018 earnings release issued April 19, 2018, the associated webcast presentation, definitions of non-GAAP measures and reconciliations to the most closely related GAAP measure.

\$PG #Earnings