



Monica Turner

President, Strategic Growth Capabilities

Monica Turner is a dynamic and transformative leader with a proven track record of delivering exceptional results in the consumer goods sector. As previous President of North America, she oversaw a \$43 billion business representing more than 50% of the Company's total net sales, leading a team of 32,000 employees dedicated to serving 385 million consumers across the U.S., Puerto Rico, and Canada, including sales, brand building, human resources, IT and supply chain (technical centers, manufacturing plants and distribution centers).

With her vast senior leadership experience, Ms. Turner has been pivotal in driving growth and value creation across 65 brands and 10 product categories. Under her stewardship, P&G North America achieved \$13 billion in incremental net sales over the past 5+ fiscal years. Her strategic vision and innovative approach have consistently transformed challenges into opportunities, fostering a culture of excellence and collaboration.

Ms. Turner's expertise spans strategy, governance, risk management, and talent development, with a strong focus on leveraging data and automation to drive business innovation. She is recognized for her ability to create technology-enabled business models that not only enhance operational efficiency but also deliver superior consumer experiences. Her commitment to joint value creation within the consumer goods industry underscores her dedication to empowering organizations through innovative solutions.

Throughout her career, Ms. Turner has been entrusted with leading high-impact businesses, from revitalizing established businesses to spearheading agile entrepreneurial teams against transformation initiatives. Her strategic acumen in developing innovative market strategies has consistently resulted in enhanced consumer, retailer and enterprise value. She excels at uniting stakeholders around a shared vision, employing her collaborative leadership style to solve complex challenges and drive sustainable growth.

Ms. Turner is on the Board of Directors for the Allstate Corporation. She is also the Chair of the Board of Trustees at the University of Cincinnati and has previously held the position of Board Chair for NextUp, a nonprofit. Recognized as one of The WSJ Top 250 Board Directors and a recipient of multiple awards for her influence and leadership, Ms. Turner is dedicated to creating opportunities for all and nurturing a growth-minded culture.

Birthplace

Wichita, Kansas

Year

2025

Positions Held

President, Strategic Growth Capabilities

Education

University of Oklahoma
B.A. in Business/Marketing, 1987

2021

President, North America

2020

President, Sales, North America

2019

Executive Vice President and Head of Sales, North America

Date Joined P&G

June 8, 1987

2017

Senior Vice President, Sales, Market Strategy & Planning
Beauty Care and Health & Grooming, North America

[LinkedIn Profile](#)

2013

Senior Vice President, Sales, Club & Home Hardware
Channel, North America

2010

Senior Vice President, US Market Strategy & Planning

Continued...

Monica Turner (cont'd)

Year	Positions Held
2009	Vice President, North America Market Development Organization, Household Care Business Units
2005	Vice President, Family Dollar & Home Hardware Customer Team
2004	Manager, Customer Business Development, Delhaize Customer Team
2001	Manager, Customer Business Development, Kmart Customer Team
1999	Customer Marketing Operations Manager—Market Strategy & Planning, North America
1996	Manager, Health Care Project, North America
1994	Account Executive, Health Care, Albertsons Team
1992	Unit Manager, Health Retail Organization, North America
1990	Market Field Representative, Paper Business
1987	Sales Representative, Paper Products

Affiliations and Activities

- The Allstate Corporation, Board of Directors
- University of Cincinnati, Chair, Board of Trustees
- Consumer Brands Association, Former Board of Directors
- NextUp (Formerly Network of Executive Women), Past Board Chair
- Catalyst, Former Board of Advisors
- Mercy Hospital Cincinnati Region, Former Board Member

Recognitions

- The WSJ Top 250 Board Directors (Wall Street Journal, 2025)
- Women of Influence Award (Mass Market Retailers Magazine, 2025)
- Women of Influence Award (Venue Magazine, 2020)
- Top 100 Most Influential Women in Corporate America (Savoy Magazine, 2019)
- Visionary Leadership Award (Working Mother Magazine, 2019)
- Top 100 Global Sales Leaders (The Modern Sales Magazine, 2019)