



Jeffrey K. Schomburger

Global Sales Officer

Jeff Schomburger leads strategy and capability for P&G Sales across all categories and regions to win the shopper path-to-purchase and drive profitable growth for retailers.

He has a deep breadth of sales experience across P&G in a career that began in 1984 as a sales representative for the Paper Products division. With an innovation mindset, Jeff joined P&G's first Customer Business Development Team with Walmart in 1989, pioneering a new business model in the CPG industry for multi-functional collaboration, focused on joint value creation.

From there, he held a number of positions with varying and progressing responsibilities for multiple customers and P&G businesses, including seven years in Europe working internationally in Sales and Market Strategy roles before earning an appointment to vice president of Sales for Western Europe in 2001.

With an expert understanding of progressive changes in retail, and deep leadership sales experience, Jeff returned to the U.S. to lead the company's business with Walmart across 24 countries as vice president, and then president, before being appointed in 2015 to current his position of Global Sales Officer.

Birthplace	Year	Positions Held
Tallahassee, Florida, U.S.A.	2015	Global Sales Officer
Education University of North Carolina, B.A., Honors Economics, 1984	2005	President, Global Walmart Team
	2003	Vice President, Global Walmart Team
	2001	Vice President, Customer Business Development, Western Europe (WE)
Date Joined P&G June 28, 1984	2001	Vice President, Customer Marketing, WE MDO, Switzerland
	2000	Director, Customer Marketing, WE MDO, Switzerland
	1999	Director, Customer Marketing, Germany
	1997	Customer Business Development, Effectiveness Manager Europe, Belgium
	1994	Customer Business Development Team Leader, Food Lion, U.S.A.

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Jeffery K. Schomburger (cont'd)

Year	Positions Held
1993	Western Division Manager, Paper Products, U.S.A.
1992	Category Sales Manager, Tissue and Towel, U.S.A.
1989	Account Executive Walmart Customer Team, Paper Products, U.S.A.
1988	Customer Marketing Organization, Paper Products, U.S.A.
1985	Unit Manager, Paper Products, U.S.A.
1984	Sales Representative, Paper Products, U.S.A.

Affiliations and Activities

3CDC, Chairman of the Board (Cincinnati Center City Development Corporation)

Tyson Foods, Board of Directors

P&G United Way Campaign, Chairman

Walton Arts Center Council, Former Chairman

Hispanic Scholarship Fund, Former Board and Executive Committee Member