

CHIEF FINANCIAL OFFICER



REPORTS TO	LOCATION	DIRECT REPORTS	GROUP
GM Strategy, People and Partners	Wellington	6	Strategy, People and Partners

“Our purpose is to grow companies internationally – bigger, better, faster – for the good of New Zealand”

WHY IS THIS ROLE IMPORTANT? | TE MANA Ō TE MAHI?

This position provides global financial leadership, maximising NZTE’s funding from the Crown to deliver the greatest outcomes to New Zealand’s economy. The position also provides leadership of NZTE’s Property and Operations functions.

WHAT’S THE ROLE ABOUT | TE NGAKO Ō TE MAHI?

The most important work of this role is to...

- Provide enterprise-wide financial leadership to ensure NZTE exercises strong stewardship of Crown funding and delivers maximum value for New Zealand.
- Lead NZTE’s financial strategy, planning and advice, supporting sound decision making by the Lead Team and Board over the short and long term.
- Ensure NZTE has robust, transparent and efficient financial management systems, controls and reporting that enable accountability, agility and confidence.
- Actively manage financial risk, including treasury and foreign exchange exposure, identifying issues early and putting effective mitigations in place.
- Ensure NZTE operates within its available funding, balancing fiscal discipline with the organisation’s strategic priorities and operating model.
- Provide leadership of NZTE’s property portfolio, balancing safety, workforce needs and cost pressures.
- Responsible for facilities in NZ-based offices, ensuring that our offices are great places for our people to work.
- Oversee procurement, insurance and enterprise-wide policies.
- Lead and develop a high-performing Finance, Property and Operations Team.
- Contributes as a key member of the Strategy, People and Partners Leads Team and overall leadership of the Strategy, People and Partners Group.
- Builds strong relationships with the external auditor, Board Audit and Risk Committee and NZ Inc. partners (such as MFAT and MBIE).

Success in this role means:

- NZTE has strong financial discipline, clear financial insight and high confidence in the management of its resources.

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- The Board and Lead Team receive timely, high quality financial advice that supports sound strategic and investment decisions. -quality financial advice that supports sound strategic and investment decisions.
- Financial risks are well understood, proactively managed, and do not undermine NZTE's performance or reputation.
- NZTE operates within its funding envelope while remaining responsive to changing priorities and external conditions.
- Property, facilities and operational environments are well managed, safe, cost effective and support productive ways of working across the organisation. -effective and support productive ways of working across the organisation.
- The Finance, Property and Operations Team is high performing, trusted and seen as an enabler of NZTE's strategy. -performing, trusted and seen as an enabler of NZTE's strategy.
- NZTE's people are enabled to focus on delivering impact for customers, supported by effective systems, processes and environments.

WHAT CAPABILITIES ARE NEEDED TO SUCCEED | Ō PŪKENGA?

- **Financial management** – Understands the financials, commercial drivers, relevant accounting requirements and the underlying business models used by public sector entities use to maximise outcomes from their appropriations and ensure the organisation is sustainable. Qualified Chartered Accountant, with experience in a similar role.
- **Strong interpersonal skills** – Able to use and build connections to leverage results for our customers and stakeholders. Engages effectively, with tact and diplomacy to achieve planned outcomes. Understands own impact, adjusts style accordingly and manages conflict well.
- **Great at prioritising** – Spends time on what's important; zeros in on the critical, eliminates roadblocks; creates focus for self and team.
- **Sound decision maker** – Thinks analytically, using data to make decisions. Understands own biases and minimises these to make sound judgement calls.
- **Inspiring people leader** – Great at motivating others and getting the best from individuals and teams. Provides challenging tasks and assignments, actively develops individuals and is a great people builder and leader.

Our characters | Ō mātou uara

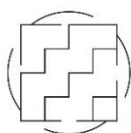
- **Ambition drives us** – Our ambition for our customers is high, and we always rise to the occasion. We help meet their business expectations by expecting greatness of ourselves.
- **Adventure teaches us** – Experimentation is more powerful than perfection, as only through learning from our missteps can we truly succeed. That's why 'giving it a go' is the best way to learn.
- **Honesty frees us** – We explore challenges with an open mind. Only when we ask questions and truly listen can we discover the right way forward.
- **Trust binds us** – Our people may be worlds apart, but it's trust that holds us together. Growing a nation is only possible when we keep promises and honour commitments.
- **Manaaki is us** – We celebrate the mana (strength and dignity) of each other as being equal to or greater than our own. We strive to enhance mana in everything we do through our hospitality, generosity and mutual respect.

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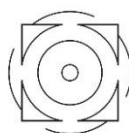
It's when these five characters work together that we truly become One Global Team – that's the real superpower of our organisation and how we achieve so much for our customers.



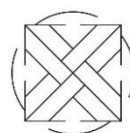
AMBITION
Drives us



ADVENTURE
Teaches us



HONESTY
Frees us



TRUST
Binds us



MANAAKI
Is us

How we lead at NZTE | Ā mātou kawenga ki Te Taurapa Tūhono

Leadership at NZTE takes a broad definition. We see leaders as those who lead others. That can include formal people leaders, leaders through influence or those who are leading our customers. At NZTE we define leadership as *"enhancing mauri to deliver impact"*.

