## **Marketplace Team Bios**





Clarke Roberts

SVP & General Manager, Marketplace

Clarke is SVP and General Manager of the Marketplace at LendingClub Bank.

Clarke has 25 years of experience as a FinTech entrepreneur and executive building scalable digital businesses with great cultures. He joined LendingClub in 2017 to lead the transition from retail to institutional funding and assumed the General Manager role in 2023 to oversee sales and marketing, capital markets, operations, and the LCX auction platform.

Prior to LendingClub, Clarke co-founded Pico Quantitative Trading (now Pico.net), a successful broker-dealer which specializes in co-location services and risk management, and founded EAX Trading, a target bid wanted system for municipal bonds. He also held global sales, trading analytics, and risk management positions at Charles Schwab Capital Markets, Nasdaq, and Merrill Lynch Global Markets.

Clarke serves as a voting member of LendingClub Bank's Asset Liability Committee, Valuation Committee, Compliance Committee, and CRA Committee.

Clarke holds a BA in Economics from the University of Virginia.



Senior Director of Marketplace Platforms Jason is the Senior Director of Marketplace Platforms at LendingClub Bank. Jason joined LendingClub in 2017 and leads a team responsible for partnership management, electronic market trading, and trading operations.

Before LendingClub, Jason led efforts to build a full suite of sales analytics to guide distribution strategy for Blackrock's \$3T ETF business, iShares. Prior to that, he held positions in credit structuring, proprietary trading, and portfolio management at Lehman Brothers, Barclays, and Bank of Tokyo.

Jason holds a BSE in Operations Research from Cornell University and an MBA from the University of Chicago Booth School of Business. He is a CFA Charterholder.



Director & Head of Capital Markets

Lealanie is a Director and Head of Capital Markets at LendingClub Bank. In her role, Lealanie designs, launches, and scales capital markets solutions and other financing programs that support a vibrant marketplace.

Lealanie has an impressive capital markets and treasury background, spanning over two decades across debt structuring, acquisition financing, and liquidity while maintaining appropriate controls and governance. Most recently, Lealanie was the lead member of Credit Suisse's global long-term debt program within Capital Markets - Treasury, which included managing the execution of \$26B of senior, unsecured debt and additional tier 1 capital in 2022. Lealanie has previously held capital markets positions at Citi, CIT and Rabobank.

Lealanie holds a BSE in Economics from Fordham University.



## Ari Schlusselberg

VP of FIG Partnership & Sales Ari is the VP of FIG Partnership and Sales, focused on bank and credit union sales.

Ari has an extensive background in bank sales and relationship management. Ari joined LendingClub after nearly 11 years with StoneCastle, a leading provider of cash management solutions for banks. StoneCastle has provided more than \$20B of direct capital and deposits to US banks. As Executive Vice President, Ari managed the sales and relationship management team with over 800 bank relationships.

Ari serves on the Board of Directors for several community non-profit organizations and holds a BA from Yeshiva University.



VP of Institutional Sales

John is the VP of Institutional Sales at LendingClub Bank. John and his team are focused on sales into the asset manager channel, including the sale of whole loan and securitized products to parties focused on consumer and structured credit.

During this tenure at LendingClub, John has personally driven more than \$20B in platform sales and led relationships with leading names in asset management. Prior to LendingClub, John spent a decade in commercial real estate sales and financing in both brokerage and banking roles.

John holds a BA in Liberal Arts with a concentration in Economics from San Francisco State University.



VP of Marketplace Marketing, Strategy & Operations Jessie is the VP of Marketplace Marketing, Strategy and Operations at LendingClub Bank. Jessie leads a cross-functional team that's responsible for end-to-end investor marketing and communications, client operations and risk management, and designing and executing on the Marketplace's annual funding plan. She also serves on LendingClub Bank's Technology Operations Risk Committee and is on the steering committee of LendingClub's Women's Initiative Network.

Prior to joining LendingClub in 2014, Jessie led product marketing initiatives for iShares, the global leader in exchange traded funds (ETFs). While at iShares, she launched 30+ new products and led iShares' first multi-channel, multi-million-dollar marketing and advertising campaign targeted at individual investors. Previously, she led marketing and communications at a boutique hedge fund of funds and was an analyst at NewSchools Venture Fund.

Jessie holds a BA in Public and International Affairs from Princeton University and an MBA from the Haas School of Business at University of California, Berkeley.