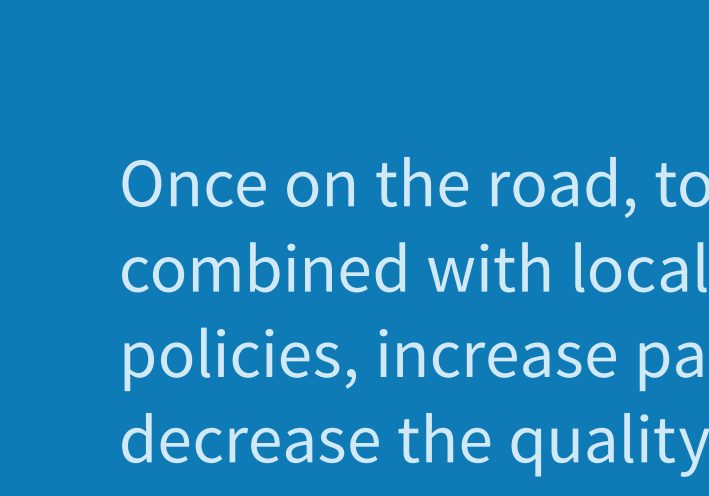
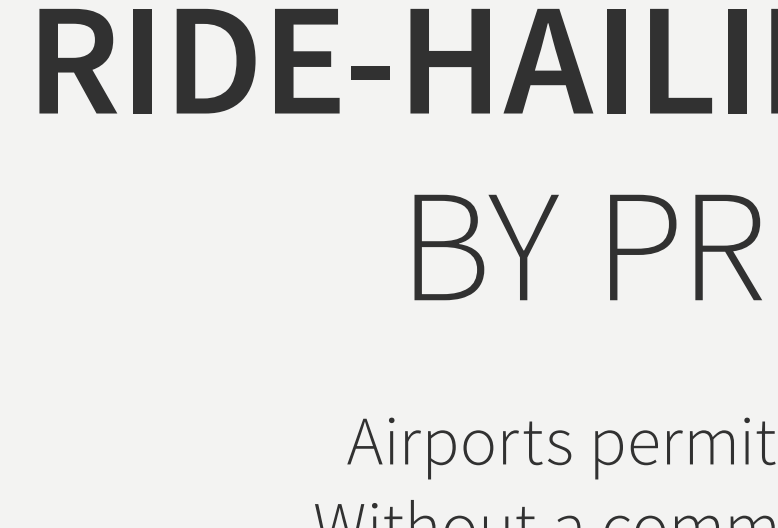


BLACKLANE U.S. AIRPORT PICKUP DIGEST



State, county, city and/or airport regulations limit options for picking up passengers at airports. The results are often long taxi lines, confused travelers and limited options for passengers and drivers.

Once on the road, tolls, taxes and fuel costs, combined with local providers' inflexible policies, increase passengers' fares and decrease the quality of service.



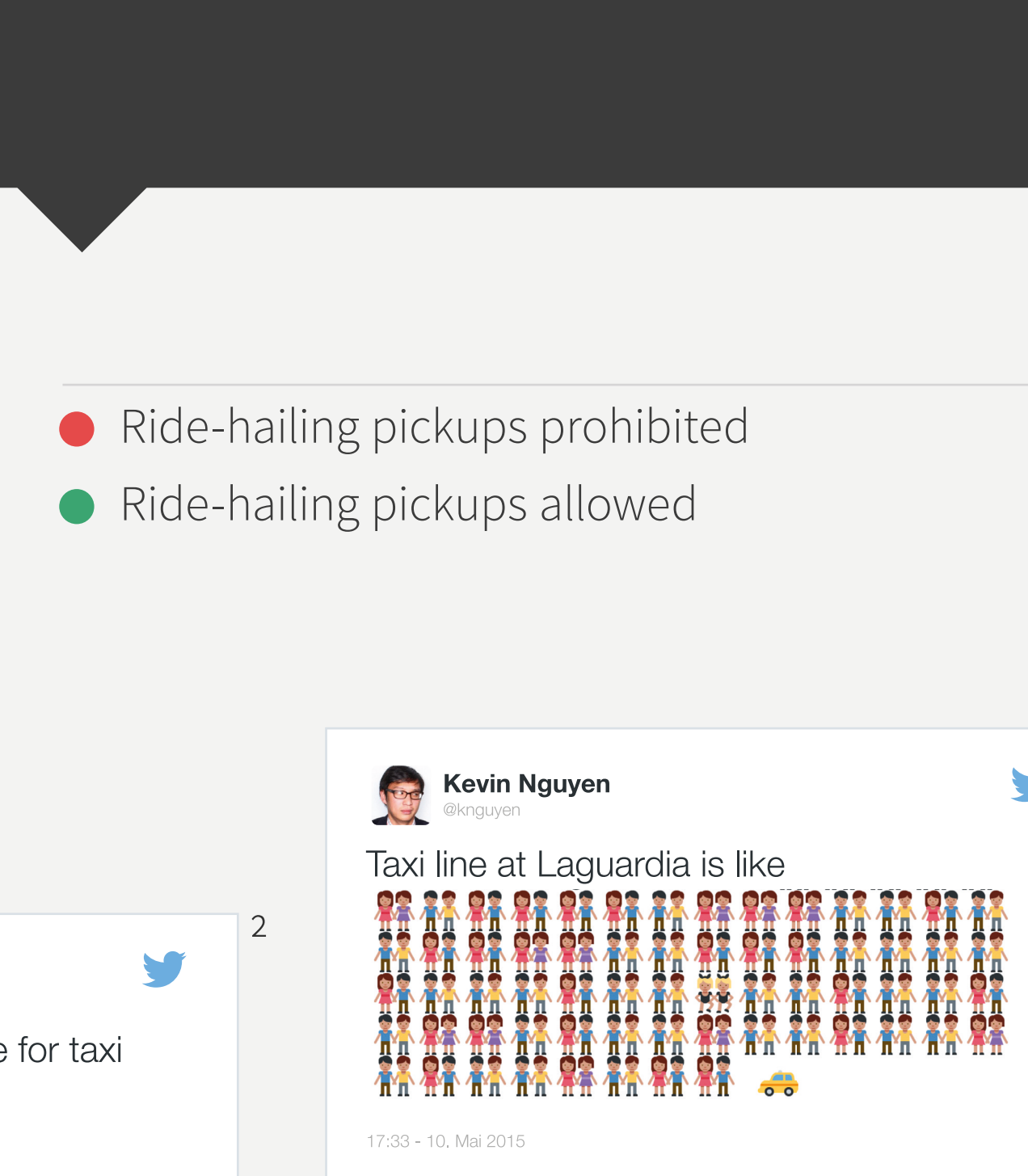
Global professional driver service Blacklane shows the inconsistencies across U.S. airports for ride-hailing, the high costs of legacy chauffeur services, and the benefits of using a global professional driver service at U.S. airports.

RIDE-HAILING CURBSIDE PICKUPS BY PRIVATE INDIVIDUALS

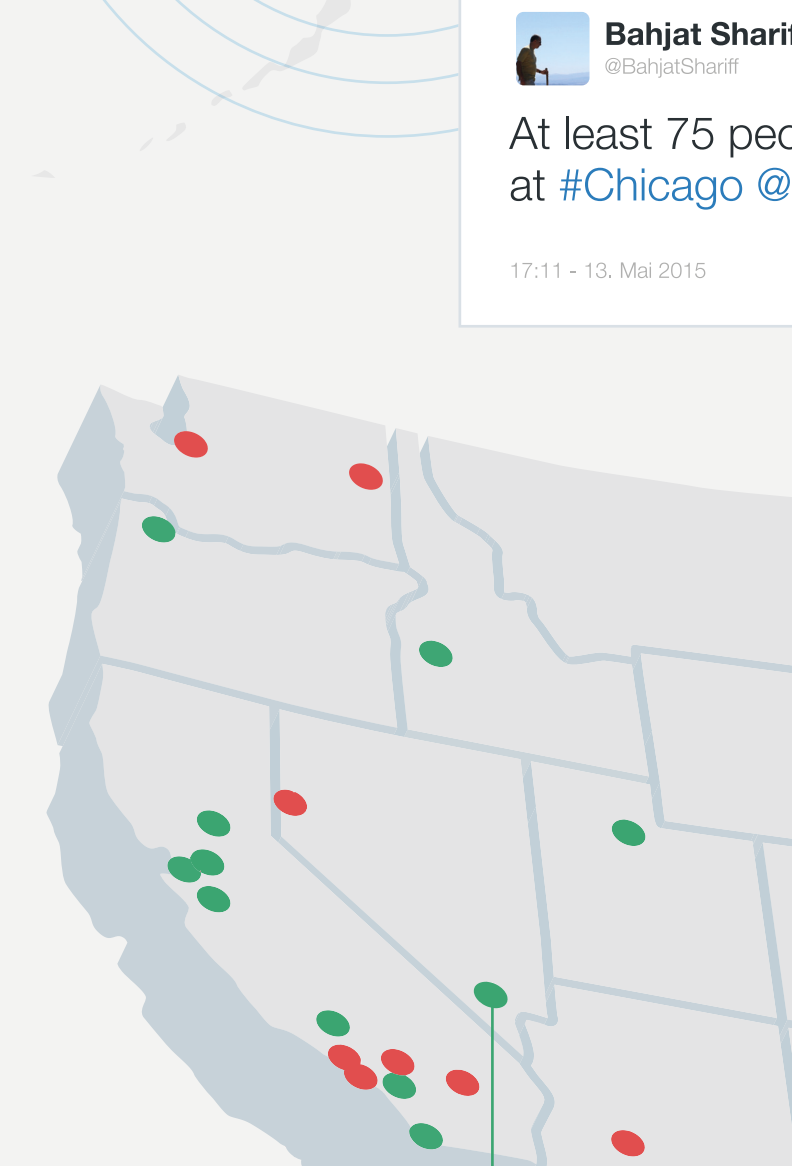
Airports permit ride-hailing services to drop off passengers. Without a commercial license or airport permit, however, only a fraction of airports permit ride-hailing pickups.

100 BUSIEST U.S. AIRPORTS*

*Based on U.S. Federal Aviation Administration (FAA) 2014 data



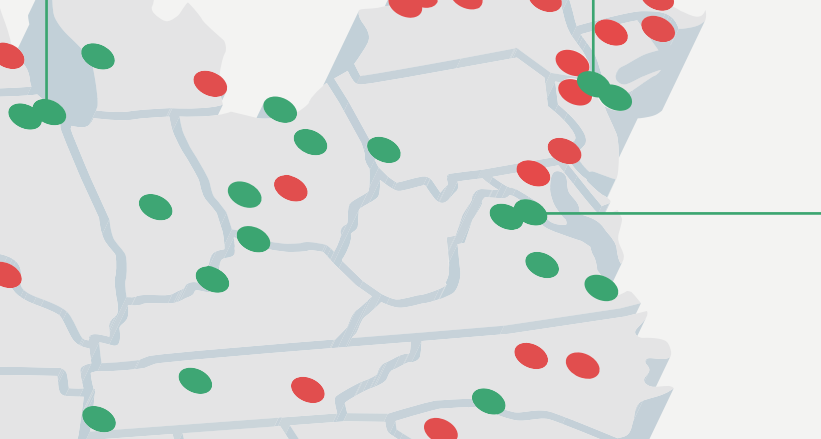
ALASKA



● Ride-hailing pickups prohibited
● Ride-hailing pickups allowed

At least 75 people deep long line for taxi at #Chicago @fly2midway

Taxi line at Lagaardia is like



Taxi line at the Las Vegas airport on the way to #Money2020. Must be over 1,000 people waiting.

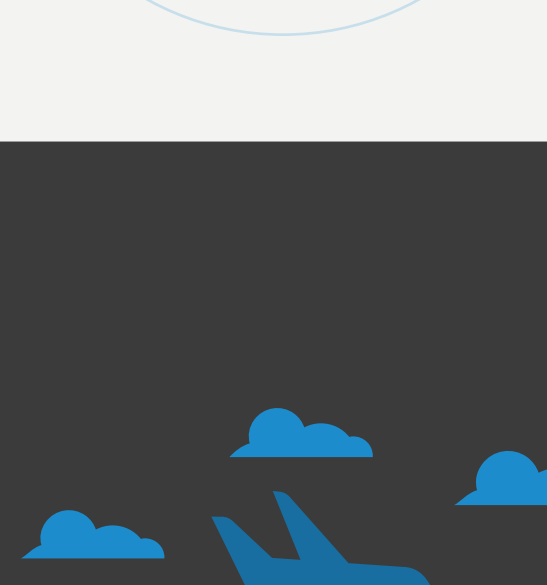
Taxi cab line at the airport worse than Jazz Fest. Welcome Home. #MSY #srslty? #smch

I'd say there's 500-1000 people in the taxi line at Reagan National Airport at 1am I'm here because @AmericanAir flight delayed from Boston

GUAM

HAWAII

PUERTO RICO

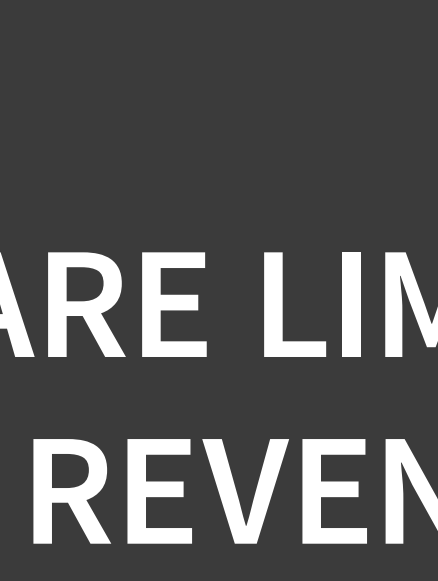


LEGACY LIMO COSTS ADD UP

Traditional chauffeured transportation is the most expensive driver service, according to the Global Business Travel Association.



TAXI

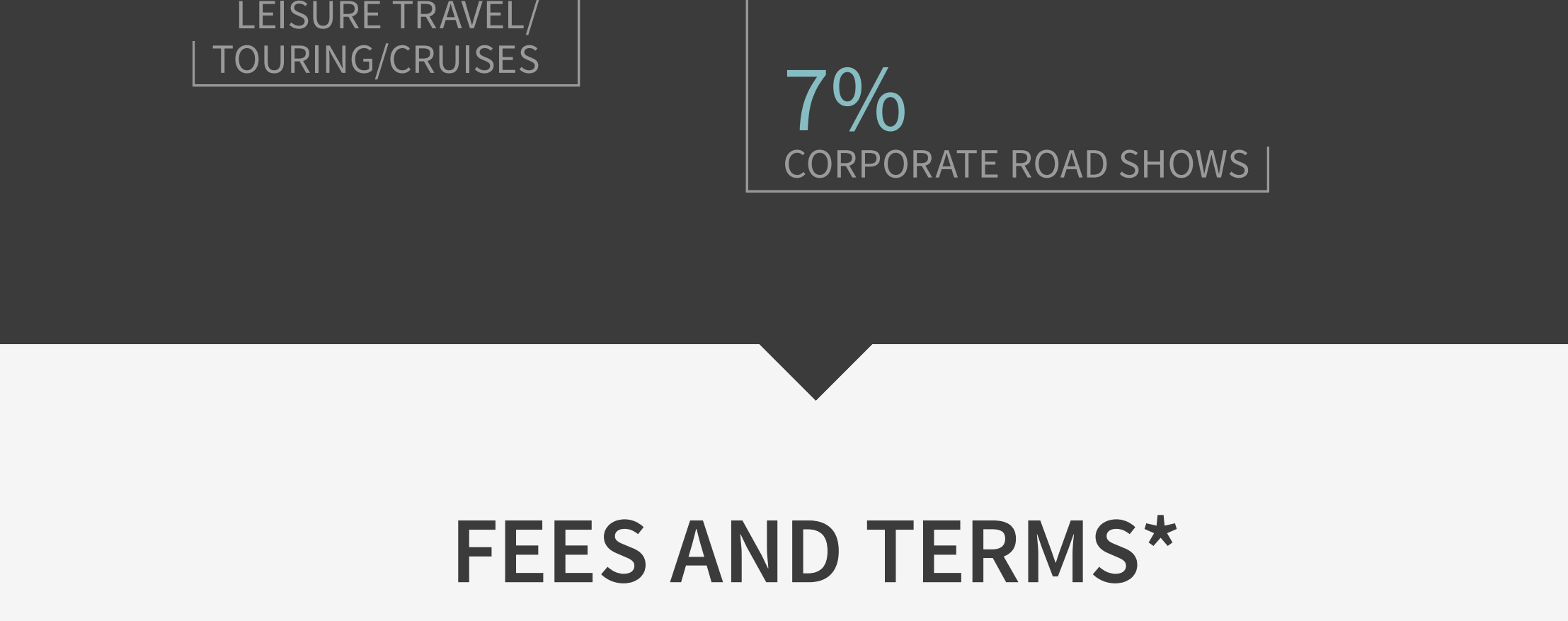


RIDE-HAILING



CHAUFFEUR

AIRPORTS ARE LIMO COMPANIES' BIGGEST REVENUE SOURCE⁷



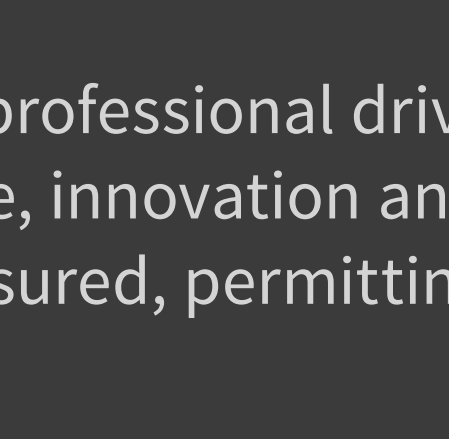
FEES AND TERMS*

*are in the fine print

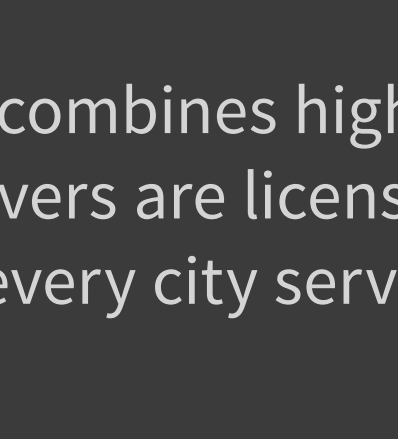
Instead of a single price, legacy limousine providers often add multiple extra costs on top of base fares.



Airport wait times and cancellation policies favor drivers, not today's travelers.



Airport wait times can be as short as 20 minutes.⁸



Cancellations can require a phone call and two hours' notice.⁹

BLACKLANE A NEW WAY TO TRAVEL

Global professional driver service Blacklane combines high-quality service, innovation and affordability. All drivers are licensed and insured, permitting airport pickups in every city served.

71 CITIES AND 103 AIRPORTS IN THE U.S.



ALASKA

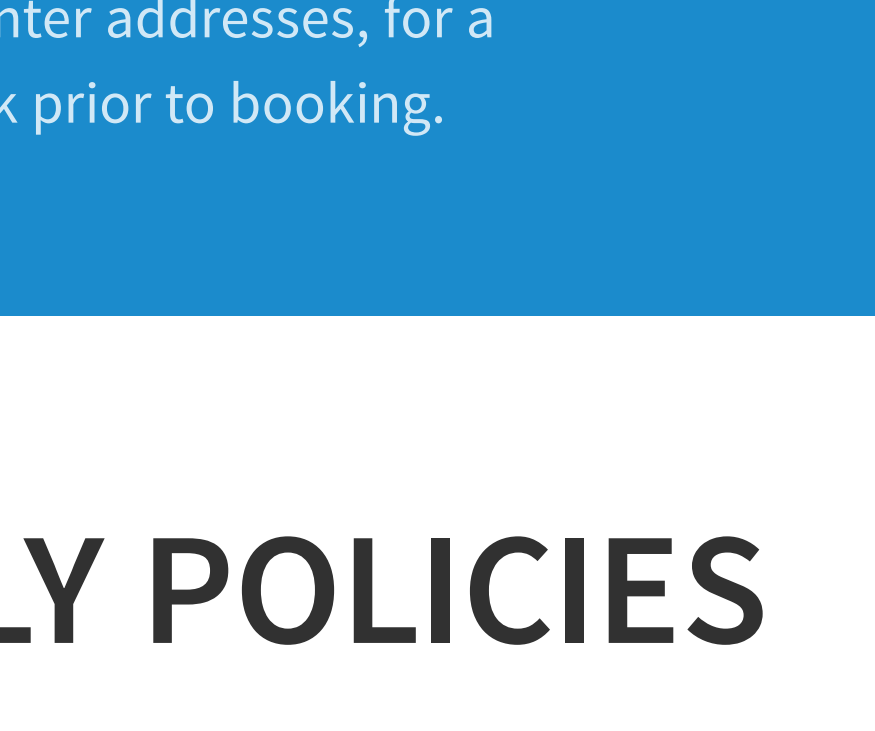
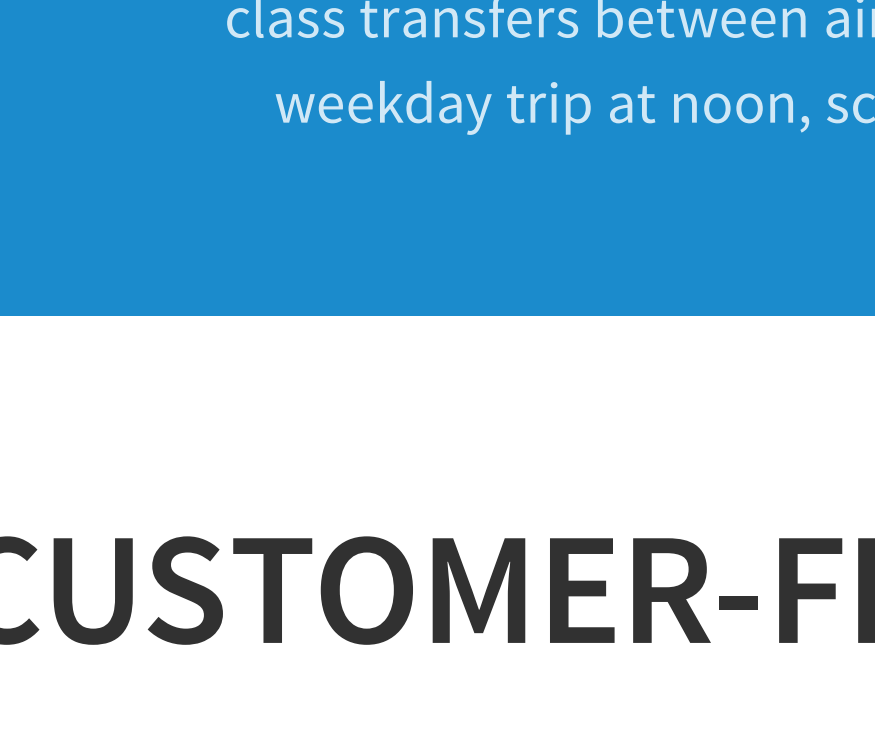
HAWAII

A FRACTION OF THE COST OF LEGACY LIMOUSINES

Blacklane's innovative business model and thousands of driver partners make professional driver service more affordable than ever.

BOSTON (BOS)

CHICAGO (ORD)



BLACKLANE: \$50
CAREY INTERNATIONAL: \$118

BLACKLANE: \$87
CAREY INTERNATIONAL: \$159

LOS ANGELES (LAX)

NEW YORK (JFK)

BLACKLANE: \$76
BOSTON COACH: \$163

BLACKLANE: \$98
BOSTON COACH: \$199

Prices are based on quotes from company websites for business class transfers between airports and city center addresses, for a weekday trip at noon, scheduled one week prior to booking.

CUSTOMER-FRIENDLY POLICIES



All airport arrivals include 60 minutes of driver wait time.



Reservations can be made or canceled with a one-hour minimum.



Fares include all taxes, fees, tolls and gratuities. Blacklane never surges rates.

BLACKLANE YOUR PROFESSIONAL DRIVER

1. <https://twitter.com/sekurme/status/522013047596489792>
2. <https://twitter.com/BahjatShariff/status/5986416904842496>
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6. Global Business Travel Association "2015 Ground Transportation Study"
7. <http://files.icmag.com/PDFs/2014-LCT-Magazine-Fact-Book-Statistics.pdf>
8. <http://www.carey.com/article/service-terms-conditions>
9. <https://www.empiredirects.com/fair/>