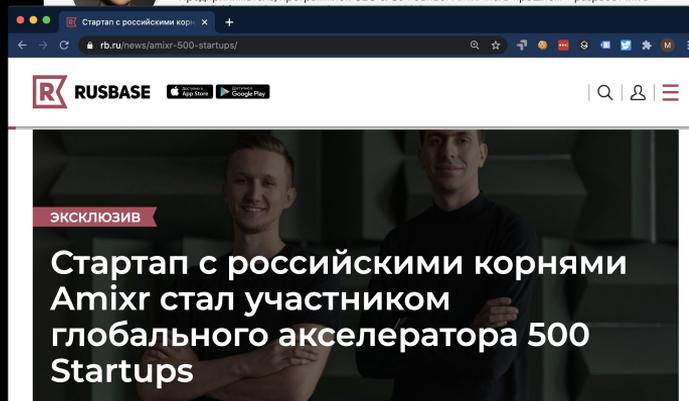
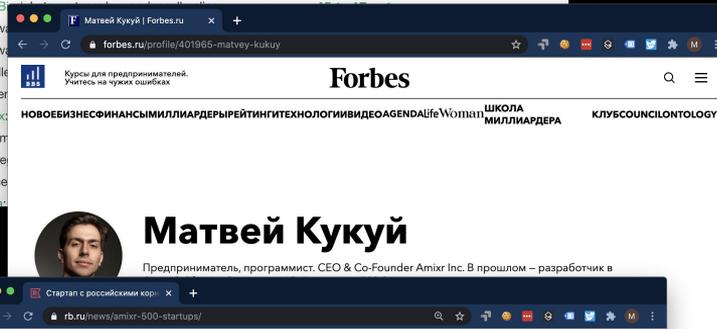
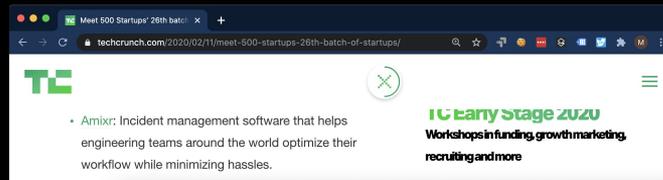
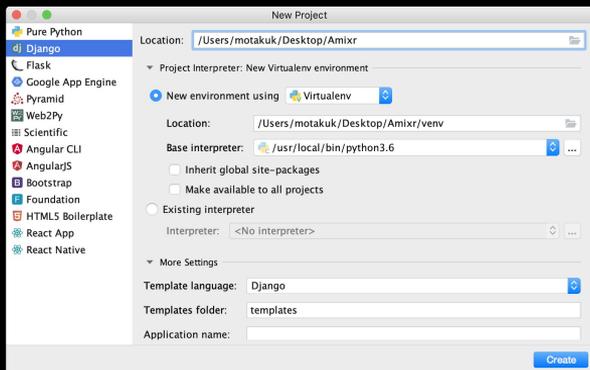
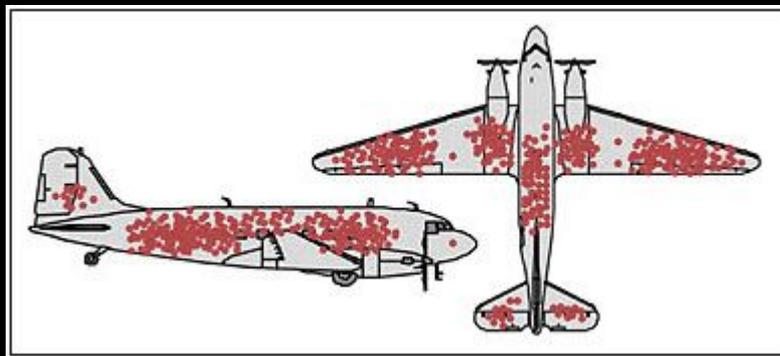


Amixr for DevOops



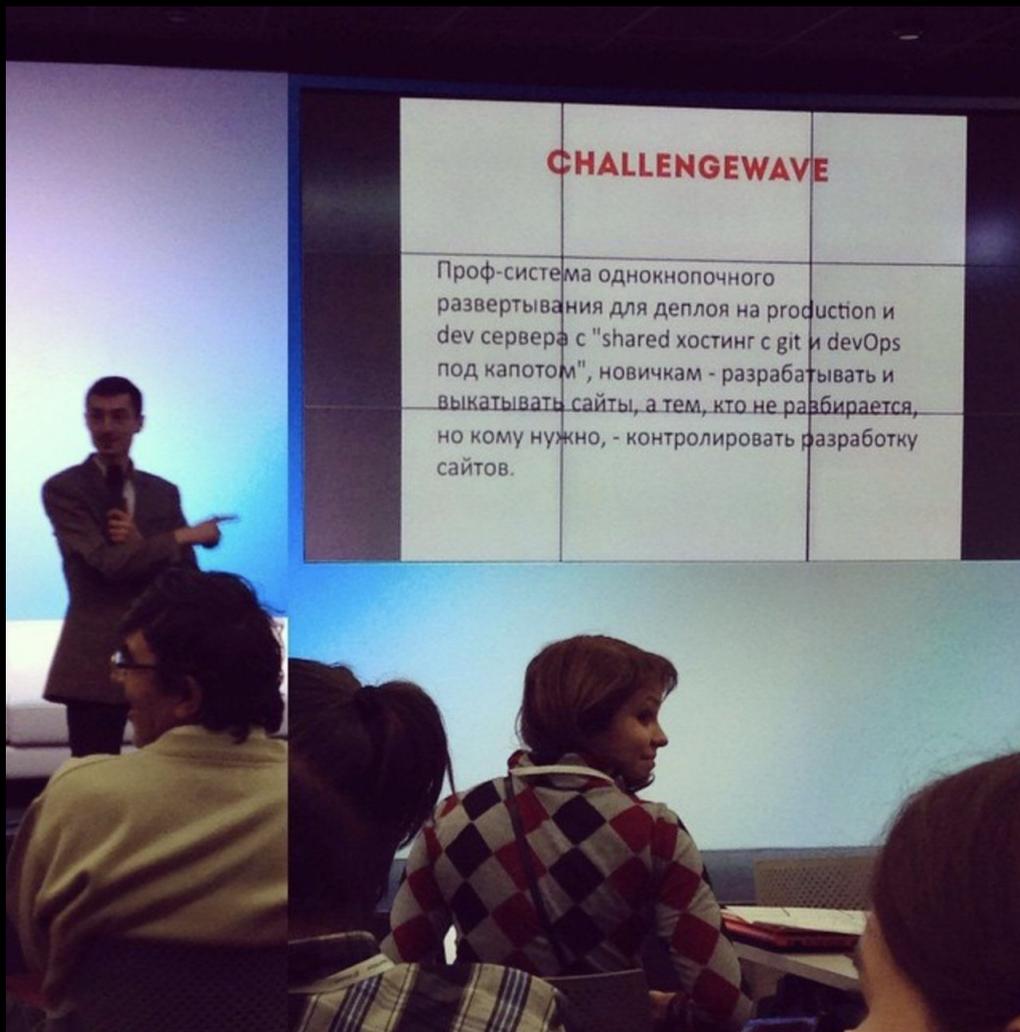
Attention: ошибка ВЫЖИВШЕГО



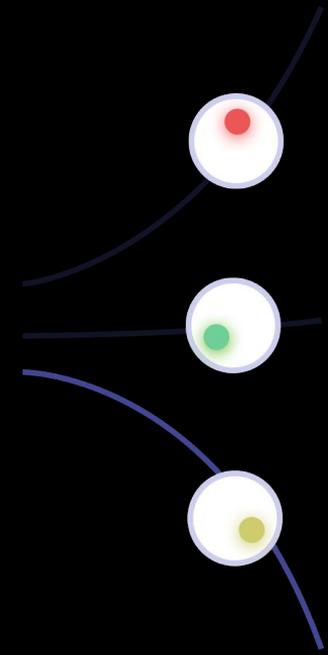
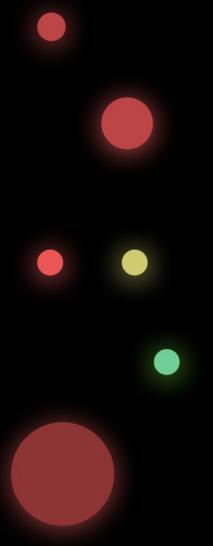


CHALLENGEWAVE

Проф-система однокнопочного развертывания для деплоя на production и dev сервера с "shared хостинг с git и devOps под капотом", новичкам - разрабатывать и выкатывать сайты, а тем, кто не разбирается, но кому нужно, - контролировать разработку сайтов.







Поднять инвестиции —
тяжело.

Продавать — тяжело.

YC acceptance rate
 $\approx 106/7000 \approx 1.5\%$

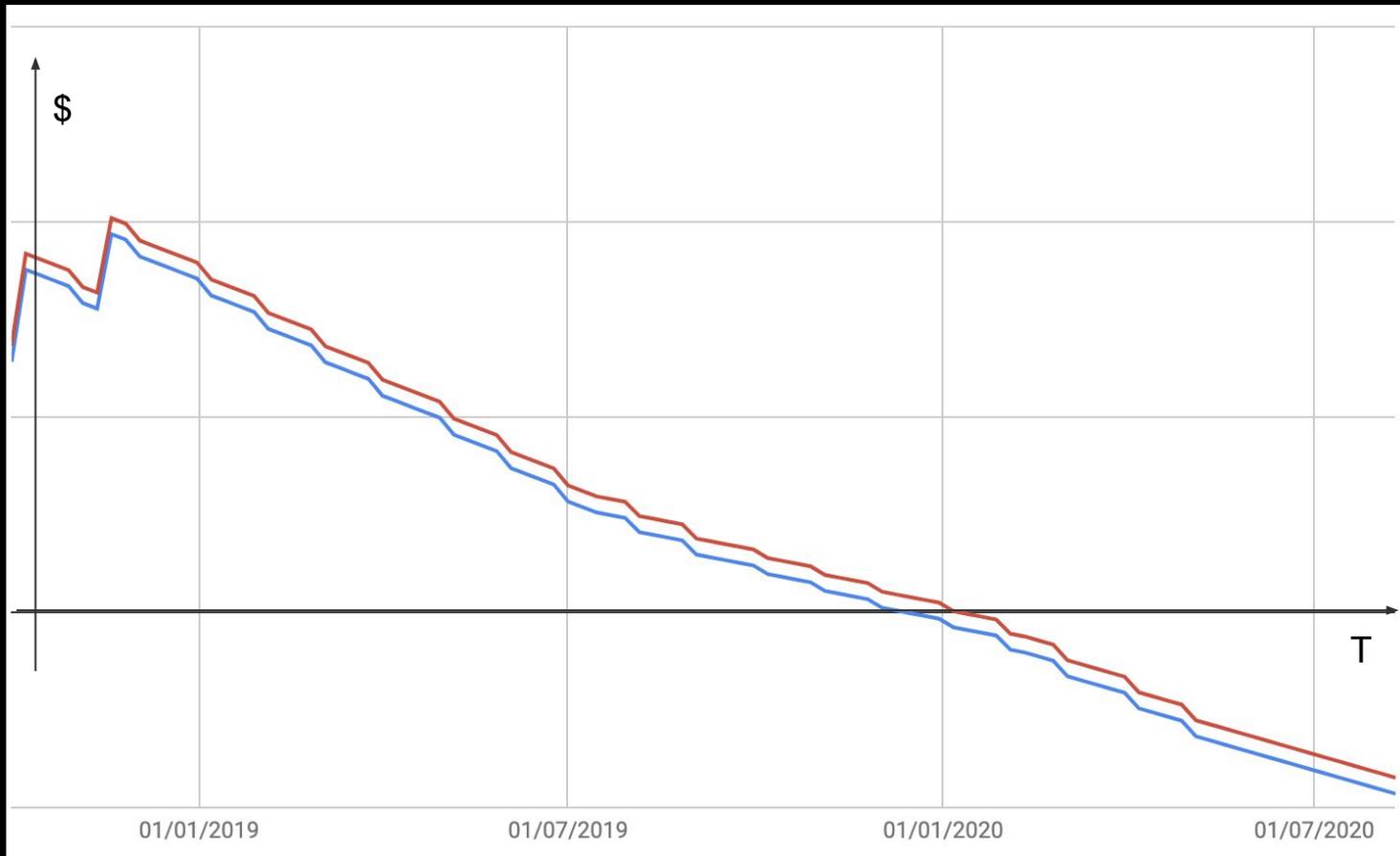
500 Startups acceptance rate \approx
 $29/3000 \approx 1\%$

Failure rate 90% — 99%

Success rate – 

Setup





Startup != small
business.

No bullshit.

Learn.

Easy-to-use Incident Management is long awaited.

Apply for Early Access Program (EAP):



Name



Email



Company

Send

Made with ♥ by engineers for engineers.
Amixr.IO, 2018



Bob

All Threads

Channels



awesome-project

general

incidents

random

+ Add a channel

Direct Messages



Slackbot

Bob (you)

Alex

+ Invite people

Apps



Amixr.IO Incident Man...

#incidents

☆ | 👤 1 | 🗑️ 0 | ✎ Add a topic



Q Search



#1 Incident from AlertManager Today

prometheus-prometheus-operator-prometheus-0**Status:** firing**message:** 40% throttling of CPU in namespace default for container prometheus-config-reloader in pod prometheus-prometheus-operator-prometheus-0.**runbook_url:** <https://github.com/kubernetes-monitoring/kubernetes-mixin/tree/master/runbook.md#alert-name-cputhrottlinghigh>**Labels:** severity: abcwarning; namespace: default; prometheus: default/prometheus-operator-prometheus; container_name: prometheus-config-reloader

AlertManager via Amixr.IO

Resolved by @Bob

new messages

**Amixr.IO** APP 3:15 PM

#2 Incident from AlertManager 😊

Multiple alerts are coming from this channel 📦

Acknowledge

Resolve

**5 replies** Last reply today at 3:15 PM

Message #incidents



Thread

incidents

**Labels:** severity: abcwarning; namespace: default; prometheus: default/prometheus-operator-prometheus; container_name: prometheus-config-reloader

AlertManager via Amixr.IO

**Amixr.IO** APP < 1 minute ago**prometheus-prometheus-operator-prometheus-0****Status:** firing**message:** 40% throttling of CPU in namespace default for container prometheus-config-reloader in pod prometheus-prometheus-operator-prometheus-0.**runbook_url:**<https://github.com/kubernetes-monitoring/kubernetes-mixin/tree/master/runbook.md#alert-name-cputhrottlinghigh>**Labels:** severity: abcwarning;

Март 2019 — первый
\$\$\$ клиент



Holy Power
Holy Power 0



Ebek Frostblade
Level 1 Dwarven Vindicator



480 / 480
255 / 255

Ebek Frostblade
Level 1 Dwarven Vindicator

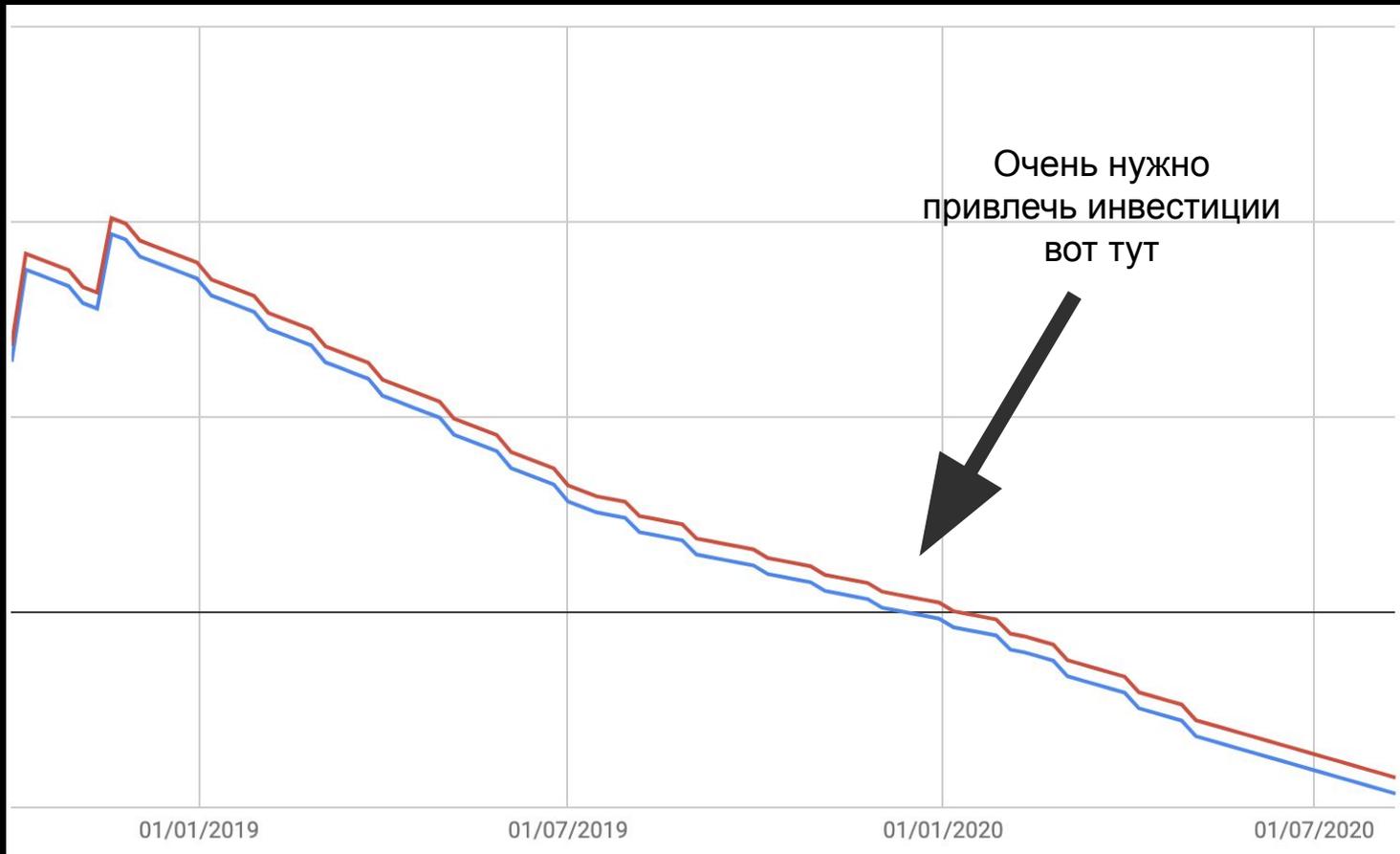
Damage: 35 - 45
Armor: 4
Status:

Strength: 22
Agility: 13
Intelligence: 17

Inventory



Инсайт 1:
Клиенты без “квалификации”.





Pitch for fake
arrogant angel,
500 m left

Pitch for YC
15 km up

Pitch for rock-star VC,
750 m right

Pitch Deck

- Deck For Russian Investors
- Deck For European Investors
- Deck For American Investors
- Deck For Demo Days
- Deck For Cafe

Инсайт 2: фитбек



AWESOME!

Piece of SHIT

“Нужно готовиться,
молодой человек”

Nice design,
Content sucks
(or otherwise 0_o)

Founder

Инсайт 3:
ИНВЕСТИЦИОННАЯ
ПРИВЛЕКАТЕЛЬНОСТЬ



Разбираемся в теме
профессионально.



Имеем опыт работы и
нетворк в Калифорнии.



Сильная история
команды.



Фуллтайм.



Вложили много своих
денег.



Уже зарабатываем
деньги продуктом.



Продукт не имеет
локальной специфики.



Собираемся строить
“большую историю”.

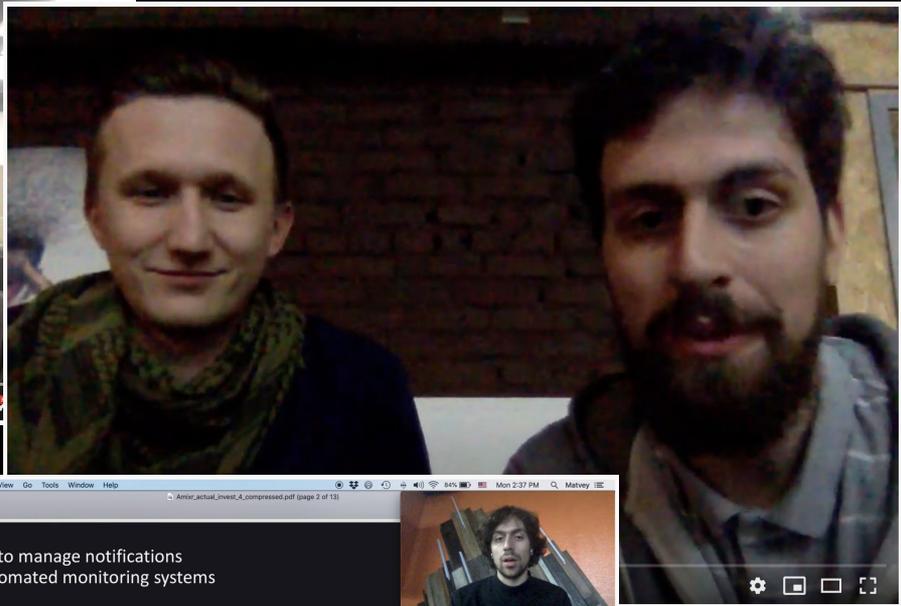
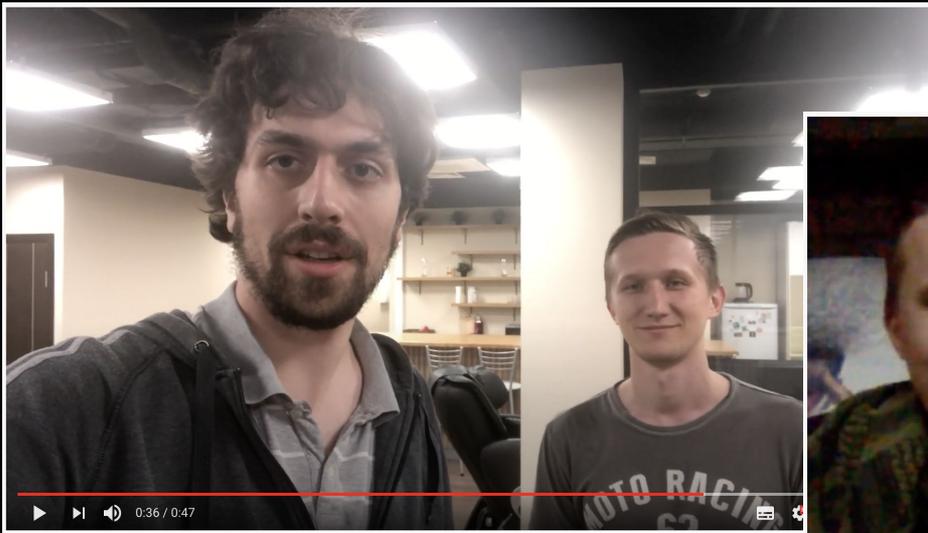


Правильно оформлено.



В течение нескольких месяцев Amixr получили средства от инвестиционного офиса Сергея Дашкова JointJourney, Startech.vc (создатели «Физтех.Старт»), бизнес-ангелов Максима Ермилова, Никиты Железного, Алексея Блохина, Антона Литвякова и Джулиана Зегельмана (фонд «Ягуар Капитал»). За время пребывания в России Amixr также успел заключить партнерства с Sentry и Microsoft.

Инсайт 4: отбор в
акселераторы —
работа.



Preview File Edit View Go Tools Window Help

Amor_actual_invest_4_compressed.pdf (page 2 of 13)

It's hard to manage notifications from automated monitoring systems

```
graph TD; M1[Monitoring 1] --- N1((!)); M2[Monitoring 2] --- N2((!)); M3[Monitoring 3] --- N3((!)); N1 --- L1[Laptop 1]; N2 --- L2[Laptop 2]; N3 --- L3[Laptop 3];
```

- 01 Average monitoring generates dozens of notifications daily
- 02 Small amount of them are very important and critical for business
- 03 It's hard to define who exactly should react on critical ones
- 04 Constant notification flow make engineering nervous & unfocused
- 05 Some delivery channels are not reliable so loss rate is high

Downtime Data loss HR issues Security issues

0:18 / 5:21

Tell us something surprising you have done?

6 s

ProTip: He talks quickly, and so do the other YC partners. Try to match their tempo (as you should when talking to anyone).

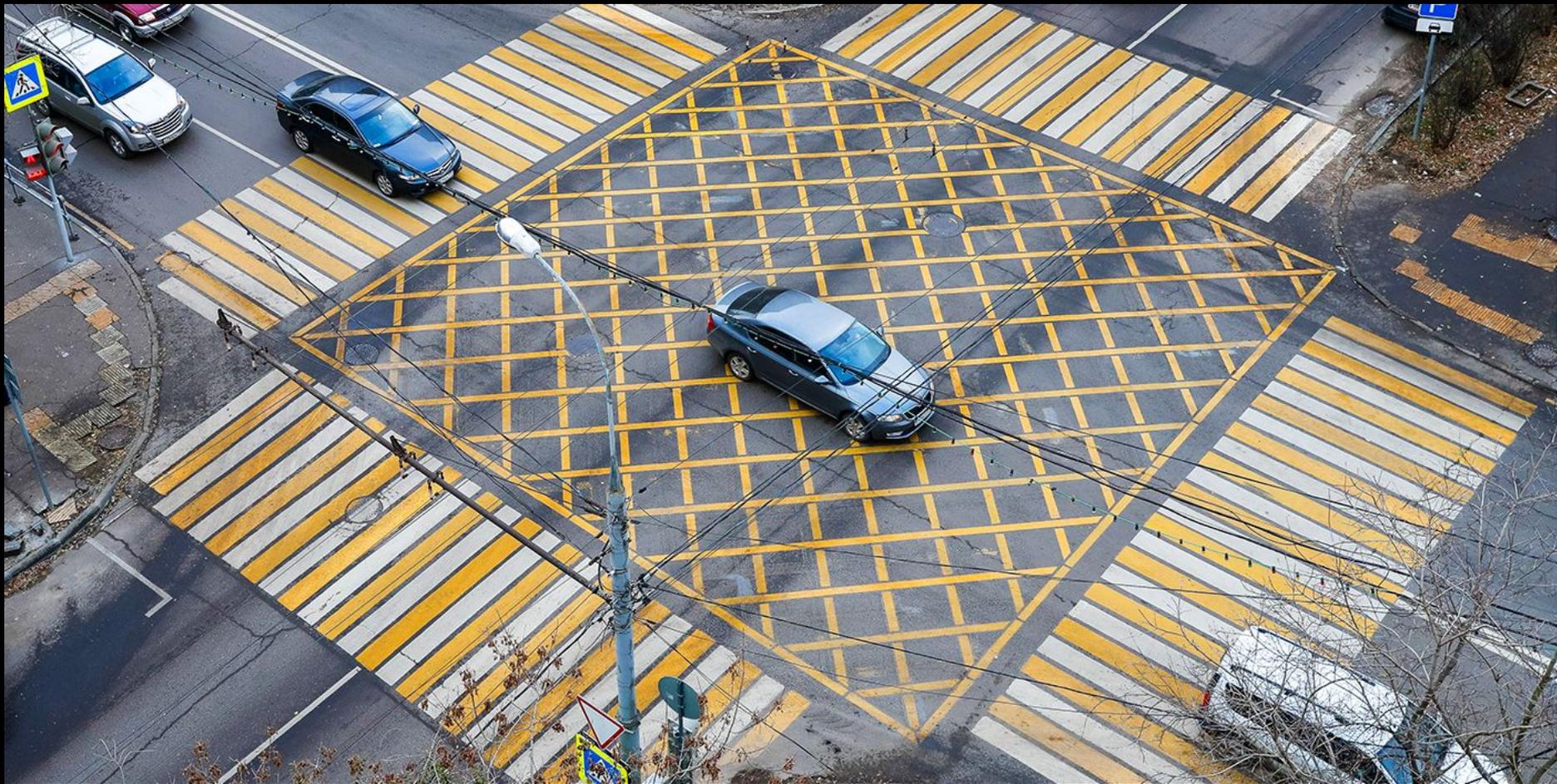
Key Controls

`space` to restart timer `return` to next question

Built by James Cunningham and Colin Hayhurst for StackBlaze's YC S12 Interview



Инсайт 5: это только
начало.



0000540

0006



0000540

0006



Взять деньги у плохого инвестора;
Развиваться слишком медленно;
Раздать слишком большую долю;
Испортить репутацию;
Свалиться в аутсорс;

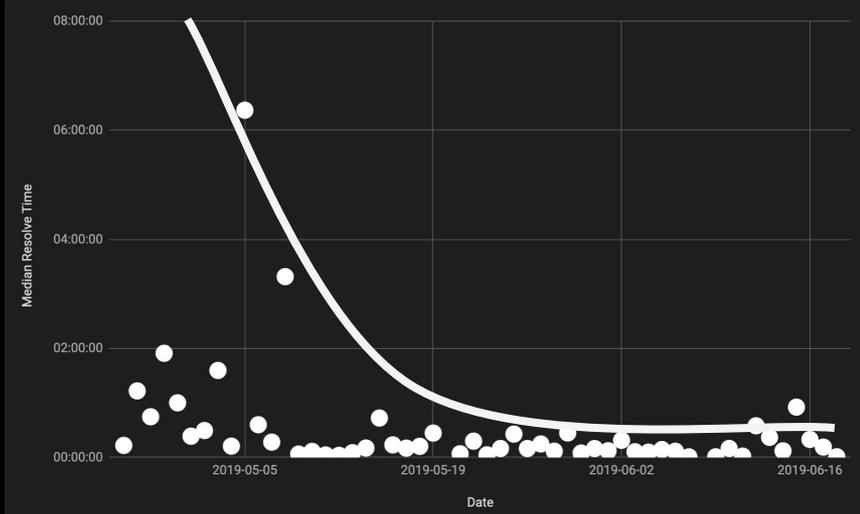
+ 999 методов уничтожить стартап.



Инсайт 6: делай что-
то классное.

Мы избежали даунтайма в регионе,
Amixr нас быстро разбудил.

- Tele2



X12 times faster
Incident response

Alert Mixer (Amixr)

amixr.io/app/admin/incidents?page=1

amixr

INCIDENTS

Alex

EARLY ACCESS (ALPHA):

- Dashboard
- Incidents
- Settings

Weekly Limit:
5/5 SMS left
5/5 Phone Calls left

Extended limits will be available soon. Stay tuned!

HELP

- Docs
- Submit a Bug

NEW INCIDENTS
0

ACKNOWLEDGED INCIDENTS
0
↓ 0.00% Since last month

RESOLVED INCIDENTS
8
↓ 0.00% Since last month

Id	Title	Alerts	Source	Users	Status	Action
#8	[Ale Utili					
#7	[Ale Utili					
#6	[Ale Utili					
#5	[Ale Utili					
#4	[Ale Utili					

Amixr Incident Management

amixr.io

amixr

Features Help Blog Pricing Compare About

LOG IN SIGN UP

Developer-friendly
Alert Management
with brilliant Slack integration

- Connect monitoring systems
- Collect & analyze
- On-call rotation
- Automatic escalation
- Never miss with Phone Calls & SMS

Avoid chaos with Alerts, Signals and Incidents...

TRY NOW Free for small teams, no credit card required.

You are in a good company





