



Zipline runs the only nationwide drone delivery networks in the world, powered by the fastest and most reliable long distance delivery drone. Across the United States and around the world, someone gets a Zipline delivery every 4 minutes.

## THE FUTURE, DELIVERED

Same-day delivery capability is becoming table stakes for a successful omnichannel strategy. Today, 96% of consumers consider “fast delivery” to mean same-day delivery, and over 50% of U.S. homes now have access to same-day delivery services.



The new logistics battleground is ultra-fast delivery by autonomous vehicles, giving consumers down-to-the-minute control over delivery times. Zipline equips market leaders like Walmart with the capability to make cost-effective 30-minute deliveries from a single store or fulfillment center to homes within a 50-mile radius.

### EXPERIENCE

- **8 Million miles** of autonomous flight
- **100,000+** successful commercial deliveries
- **500,000+** products delivered
- **25 Million** customers serviceable from Zipline distribution centers
- **20 drone hubs** completed or under contract in USA, India, Ghana, Rwanda and Nigeria

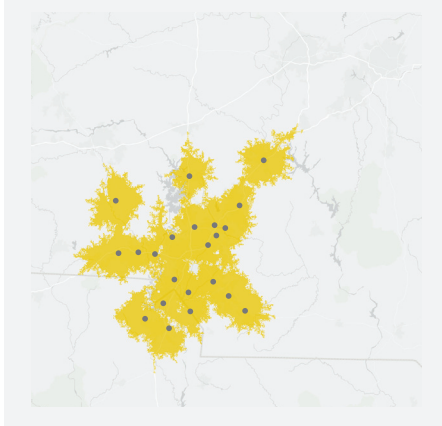


**Tom Ward**  
Senior Vice President  
Customer Product, Walmart

“We are teaming up with Zipline to launch a first-of-its-kind drone delivery operation in the U.S. The new service will make on-demand deliveries of select health and wellness products with the potential to expand to general merchandise. This uniquely positions them for national-scale operations across the United States.”

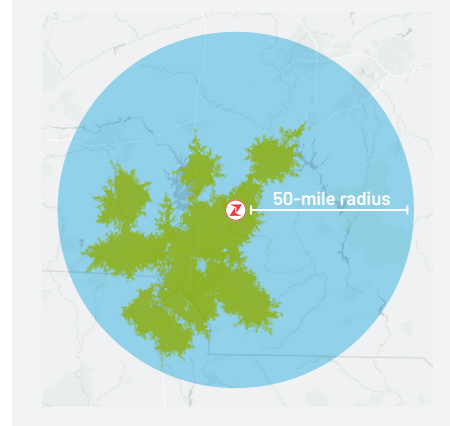
## REIMAGINING SAME-DAY LOGISTICS

TYPICAL SAME-DAY GROUND DELIVERY



■ **2 Million** customers served by same-day ground transportation from **22 stores**

ZIPLINE INSTANT DELIVERY SERVICE



■ **2.5 Million** customers served by a **single Zipline enabled store or warehouse**

#### Cut Delivery Times

Delight your customers with ultra-fast delivery. Go from “same day” to under 30 minutes.

#### Reach more customers

Zipline increases your serviceable territory for ultra-fast delivery.

#### More precise control

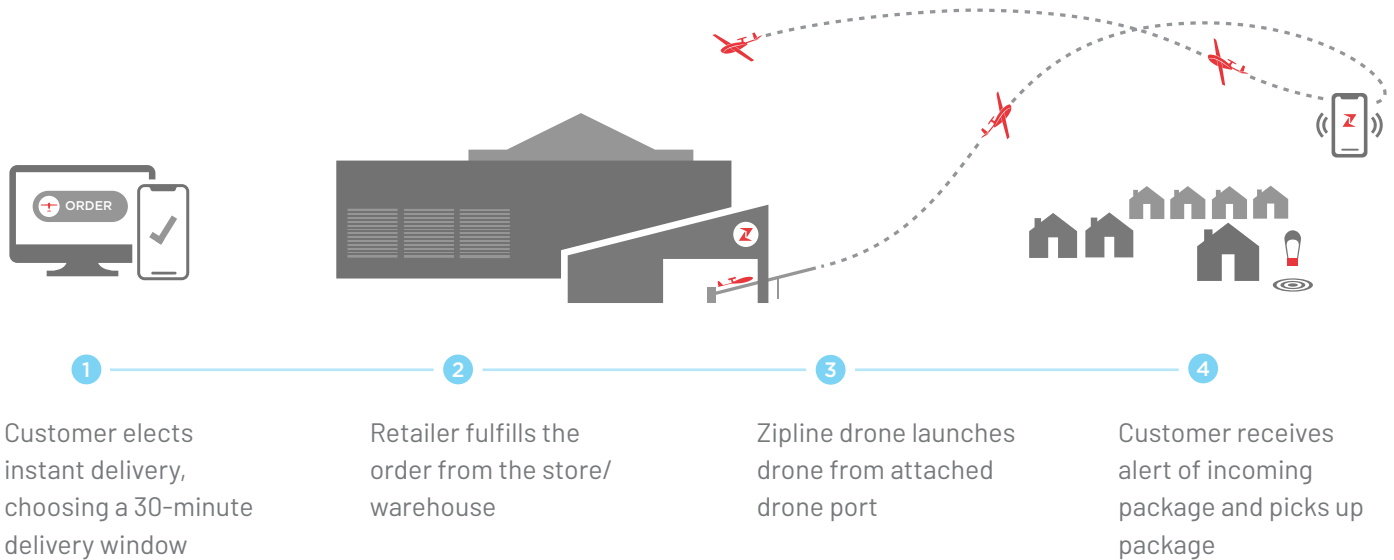
Customers choose the exact delivery time that works for them, down to the minute.

#### Centralize inventory

Longer delivery range means fewer warehouses, lower inventory costs, and more scale economies.

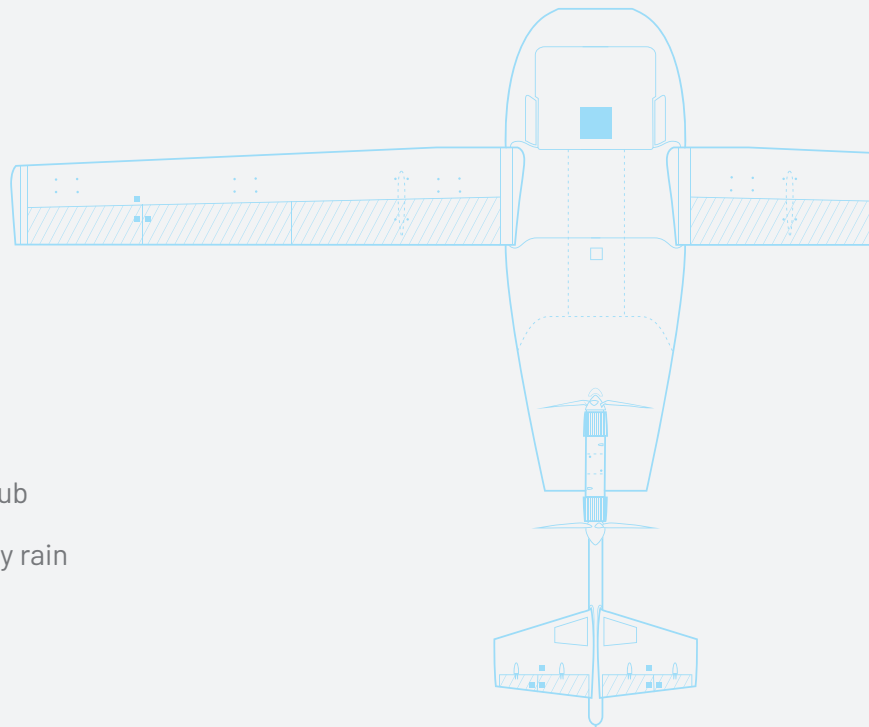
# THE ZIPLINE DELIVERY EXPERIENCE

Instant delivery with Zipline transforms the customer experience, giving customers control and certainty. No more missed deliveries or 4-hour delivery windows.



## ZIPLINE KEY STATS

- 50-mile service radius
- 70 mph cruising speed
- Guaranteed cold chain adherence
- 300+ deliveries/day from each drone hub
- Safe & reliable in strong wind and heavy rain



## INVESTORS AND PARTNERS

SEQUOIA

TOYOTA TSUSHO

TEMASEK

BAILLIE GIFFORD

G/

a16z  
ANDRESEN  
HOROWITZ

ups

Pfizer

TPG

## CUSTOMERS

Walmart

NOVANT  
HEALTH