



## Director of Development

Are you looking for a role that makes you excited about Monday's? Do you want to build a more humane community for people and pets by leading a fantastic team of staff and volunteers? Are you looking to make the next step in your career? Director of Development might just be the purrrfect fit for you!

We are seeking an experienced, collaborative and energetic individual to lead our Development Team. The individual is responsible for planning and implementation of a development strategy that is aligned with the Humane Society of Kitchener Waterloo & Stratford Perth's mission, vision and values.

Reporting to the Chief Executive Officer, the ideal candidate will have a proven track record in fundraising, including the Better Together capital campaign, major gifts, planned giving, corporate and foundation partnerships and events. The successful individual serves as an integral part of the Leadership Team while leading, coaching and mentoring their Development Team (5 staff members).

Our ideal candidate must be highly organized, self-motivated and be a strong relationship builder. You will have the proven ability of building a portfolio of prospective donors resulting in new revenue and have demonstrated success in securing multi-year financial gifts.

What you will be doing.....

- Developing and overseeing a strategic Development plan
- Develops, implements and monitors a coordinated, donor-centred annual operating fundraising program which includes:
  - Major Gifts
  - Planned Giving
  - Events/Sponsorships
  - Grants
  - Stewardship Program
- Leading, coaching and mentoring a Development Team of staff and volunteers

### Who You Are:

- You thrive in a fast-paced environment, and can excel at any challenge thrown your way
- Your leadership inspires creativity and collaboration, builds strong relationships with your team, and creates value
- You are experienced in managing, coaching and developing teams, enabling them to do exceptional work
- You are a self-starter who is energetic, innovative, collaborative and team-oriented
- You know what it's like to work in an organization with multiple internal and external stakeholders, and excel at engaging them and developing ongoing relationships and partnerships
- You can be depended on to act with a high level of professionalism and moral integrity
- You love to network, meet new people and tell stories about the amazing work being done by the organization you work for

### The Perks:

- Salary of \$75,000 - \$95,000 annually
- Four weeks' vacation annually
- Comprehensive health and dental benefits
- Organization pension matching program
- Employee Assistance Program
- Flexible work schedule
- Access to staff pet food program (discounted retail prices)
- Access to staff veterinary services program
- An environment always filled with adorable animals

If this role is calling your name, we look forward to hearing from you! The full job description is available at <https://kwsphumane.ca/Careers>

Please apply via [Indeed](#).

The Humane Society warmly welcomes applications from people of all backgrounds and groups. We are committed to a culture of inclusivity and collaboration that celebrates diverse perspectives and voices.