Protecting Your Book: What brokers should know about the future of ePTCs

Government Affairs & Sales

August 26, 2025

The webinar will begin at 10:30am ET

Disclaimer:

The information provided in this webinar is for general information purposes and is not intended to be a substitute for either professional legal or financial advice. It is not meant as a professional legal opinion and should not be taken as a course of action without consulting with an attorney. Due to potential changing regulations, the content and examples referenced in this material are subject to revision.



Our Presenters

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Agenda

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- Potential Expiration of Enhanced Premium Tax Credits (ePTCs)
- **03** Broker Portal Enhancements
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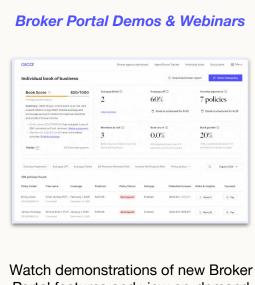
Latest Education & Training Materials



Oscar's Resource Hub has the latest training materials!

Oscar's Essential Guide Key Provisions Brokers Should Know Delaying shortened OEP until OEP 2027

The Guide breaks down complexities of the final rule into clear, actionable insights for you and your members



Portal features and view on-demand webinar recordings

Email Series & Deep-Dives



Quick deep-dives into key provisions - including helpful visuals, timelines, and member examples

Regulatory Update



Potential Expiration of Enhanced Premium Tax Credits



Enhanced Premium Tax Credits (ePTCs) make ACA Plans Significantly More Affordable

- The American Rescue Plan Act (ARPA) expanded eligibility for APTC beyond that of the original ACA for Plan Years 2021 and 2022. The Inflation Reduction Act (IRA) extended this expanded eligibility for Plan Years 2023 through 2025.
- The enhanced ACA tax credits schedule increases tax credits across the board:
 - It extends them for the first time to people with incomes over 400% of the federal poverty level (FPL) by **capping premium contributions at 8.5% of income** ending the previous "subsidy cliff" after 400% FPL.
 - It also guarantees access to a plan with a zero dollar premium payment for people with incomes between
 100-150% of poverty.
- The tax credits are currently slated to expire December 31, 2025, unless Congress takes action.



Comparison of ACA vs. ARPA Enhanced Subsidies

Table 1: Percent of Income Paid for Marketplace Benchmark Silver Premium, by Income

INCOME (% of poverty)	AFFORDABLE CARE ACT (before legislative change)	ARPA (current law 2021-2025)
Under 100%	Not eligible for subsidies*	Not eligible for subsidies**
100% – 138%	2.07%	0.0%
138% – 150%	3.10% – 4.14%	0.0%
150% – 200%	4.14% – 6.52%	0.0% – 2.0%
200% – 250%	6.52% - 8.33%	2.0% – 4.0%
250% – 300%	8.33% – 9.83%	4.0% – 6.0%
300% – 400%	9.83%	6.0% – 8.5%
Over 400%	Not eligible for subsidies	8.5%

NOTES: *Lawfully present immigrants whose household incomes are below 100% FPL and are not otherwise eligible for Medicaid are eligible for tax subsidies through the Marketplace if they meet all other eligibility requirements.

**In the ARPA, lawfully present immigrants in states that have not expanded Medicaid would continue to be eligible for marketplace subsidies. In addition, people receiving Unemployment Insurance (UI) are treated as though their income is no more than 133% of poverty for the purposes of the premium tax credit. This could extend premium tax credits to some individuals with incomes below poverty.



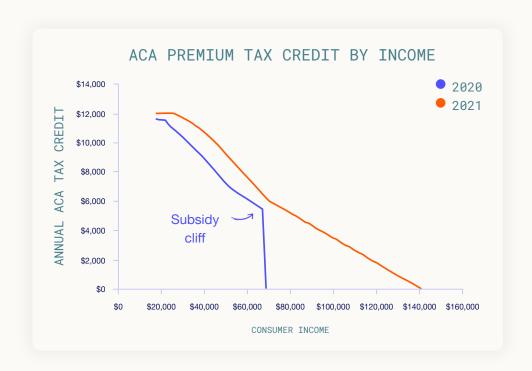
Comparison of ACA vs. ARPA Enhanced Subsidies

2020 (Pre-ARPA) tax credit schedule focuses more on ensuring affordability for low income consumers.

It creates a subsidy cliff, where if a consumer makes above 400% FPL, they receive \$0 in subsidies.

2021 (ARPA) tax credit schedule improves affordability for consumers across the board, including increasing generosity for the lowest income.

Ends the subsidy cliff to provide working Americans with a premium that is affordable relative to their income.



90% increase

in average Net
Premiums per enrollee
receiving enhanced tax
credits (\$100 per enrollee
per month or \$1,200
annually)

4-5M

Nationally projected to become uninsured

7M

Fewer enrollees by 2027

+5.9%

Average morbidity of population

Premiums will rise disproportionately

Republican state and rural constituents will see higher premiums and potentially increased uninsured rates



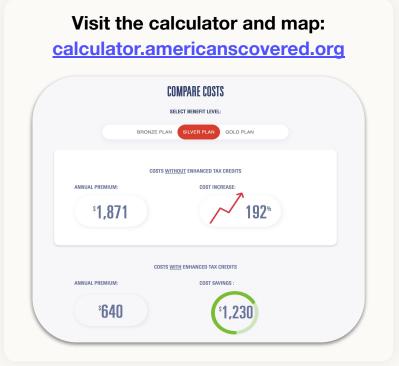
Find out the impact on your book of business

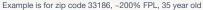
Leverage the *Keep Americans*Covered Tax Credit Comparison
Calculator to compare premium
tax credits for specific incomes
and household sizes by:

Zip code

Congressional district

State average







How Brokers Can Help



Where we stand today: Options to renew enhanced tax credits

CONGRESSIONAL JUILY **AUG** SEP OCT NOV DEC VEHICLES TO RENEW¹ Signed into law, One Big Beautiful Bill renewal was (Reconciliation Bill) **NOT** included Government must pass a funding bill by 9/30/25 to continue to fund the government (and avoid a **Continuing resolution** shutdown). ePTC could be included among other health policies that need to be extended.

Another "must-pass" bill²

ePTC renewal could also be achieved in another bill. The best likelihood would be another package that is deemed a "must pass" for spending or policy priorities to increase the chances of inclusion.



^{1.} Congress can renew enhanced tax credits in full or partially renew (e.g., less generous subsidies for enrollees, limit tax credits to certain enrollees based on FPL, etc.)

Take Action Today: Sign a letter urging your lawmakers to support enhanced tax credits extension in the 9/30 funding bill

3 actions you can take to make your voice heard

- Sign the pre-written <u>letter</u>, urging lawmakers to support ePTC extension
- Share the <u>letter</u> with other brokers to multiply the impact
- Call your lawmakers to underscore the impact of the ePTCs and need for extension (Find your lawmaker here)

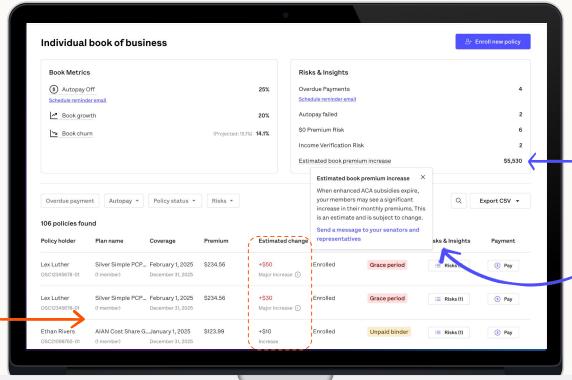




Broker Portal Enhancements



Understanding the impact of ePTC expiration on your book



View total

(monthly)

estimated book

premium increase

Reach out to your representative

oscar

View estimated

premium increase

for each member

Introduction to Plan Mapping Strategies & How to Learn More



Helping members find the right plan

Expiring enhanced tax credits leads to members facing challenging rate increases – but they have options



Things to consider

Healthcare needs: Condition management, consistent utilization, etc.

Budget: Are clients more or less comfortable with upfront premium costs for peace of mind?

Available plan choices









Oscar offers a comprehensive portfolio, including a lower cost Gold option in some markets

How to Learn More: Attend our Open Enrollment readiness webinars

Oscar will host a series of webinars to prepare brokers for OE and highlight market-level updates

Attend our first webinar:

Getting Started with Oscar Thursday, September 18th at 11:00am ET

Keep an eye out for webinar announcements from Oscar to make sure you stay ahead this OE!



Thank you!

