

How to: Get certified to sell Oscar Medicare Advantage 2021

2021 Medicare Advantage Plans

oscar

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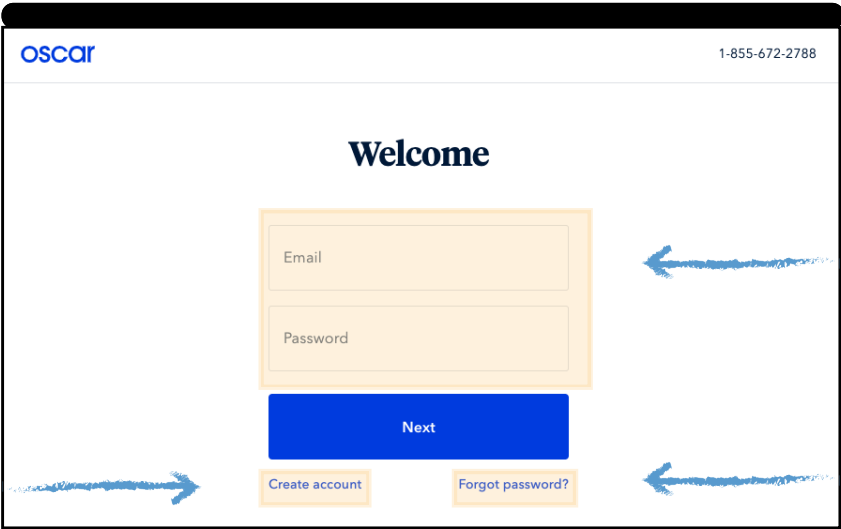
Follow the instructions below to get certified to sell 2021 Oscar Medicare Advantage plans.

Please note: 2020 Oscar Medicare Advantage certifications are now closed.

Step 1: Create an account or log in to the Oscar Broker Portal at business.hioscar.com.

The Oscar Broker Portal is where you'll do business with Oscar. The Oscar Broker Portal is your one-stop-shop to:

- Get certified to sell Oscar Medicare Advantage plans
- Manage and view your Oscar book of business
- View and download your commission statements
- Update your personal details and payment information
- Get appointed to sell our individual and small group products



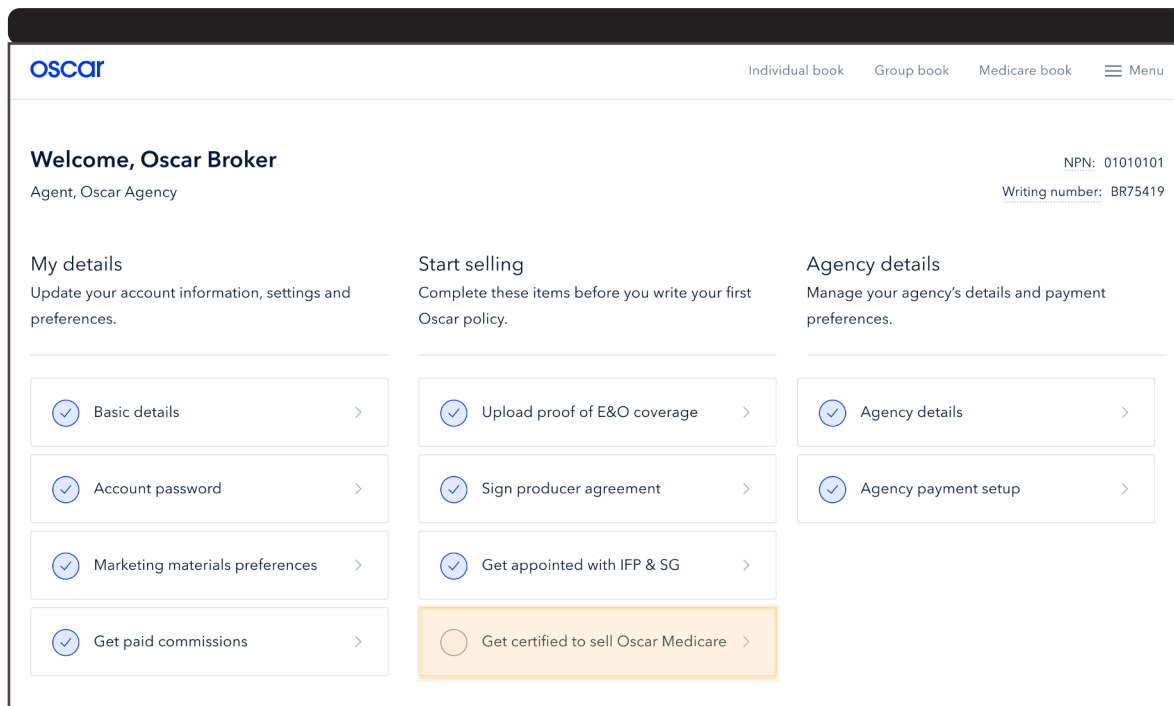
The screenshot shows the Oscar Broker Portal login page. At the top left is the 'oscar' logo, and at the top right is the phone number '1-855-672-2788'. The main heading is 'Welcome'. Below it are two input fields: 'Email' and 'Password'. A blue 'Next' button is positioned below the password field. At the bottom of the form are two links: 'Create account' and 'Forgot password?'. Hand-drawn blue arrows point from the 'Create account' link to the text 'If you don't have an Oscar Broker account: Click here to create an account!' on the left. Another blue arrow points from the 'Forgot password?' link to the text 'Forgot your password? Click here to reset your password.' on the right. A third blue arrow points from the 'Email' field to the text 'If you already have an Oscar Broker account: Enter your username (email address) and password here.' on the right.

If you don't have an Oscar Broker account:
Click here to create an account!

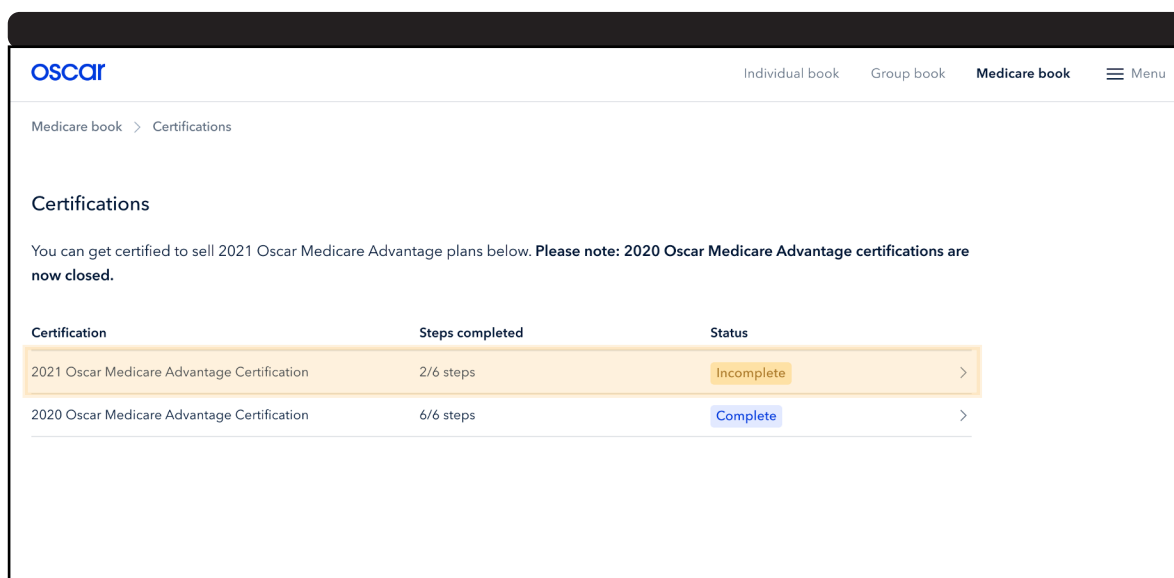
If you already have an Oscar Broker account:
Enter your username (email address) and password here.

Forgot your password?
Click here to reset your password.

Step 2: After you've logged in, click on "Get certified to sell Oscar Medicare" from your account homepage.



Step 3: Start your 2021 Medicare Certification by clicking on the "2021 Oscar Medicare Advantage Certification" row.



Step 4: Complete all six (6) required tasks in the 2020 Medicare Advantage Certification Checklist.

If any of these items are already checked off, that means you've already completed that action! Some items can be updated even after completion, see notes below.

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Medicare book > Certifications > 2021 Oscar Medicare Advantage Certification

2021 Oscar Medicare Advantage Certification Incomplete

To sell our new Medicare Advantage plans, you must complete all six (6) required tasks listed below. Once you've completed all tasks in the checklist, you will be certified to quote and enroll your clients to Oscar's 2021 Medicare Advantage policies. Failing to complete the checklist prior to selling Oscar's Medicare Advantage policies will result in Oscar notifying CMS as well as cancellation of all commissions associated with those policies.

2/6 steps completed

- ☐ Sign Medicare Advantage producer agreement >
- ☐ Complete and transmit AHIP Medicare training >
- ☒ Appointed with Oscar in: NY Jun 26, 2019 - 2:55 pm
- ☒ FMO affiliation indicated: Oscar FMO Jun 1, 2020 - 3:18 pm
- ☐ Complete Oscar Broker Certification Training >
- ☐ Complete Oscar Broker Certification Assessment >

If you would like to get appointed in a new state, click here to request another appointment.

Please note: We are offering Medicare Advantage plans in Florida (NEW), New York, and Texas for 2021.

If your FMO affiliation has changed, click here to update and select a new FMO.

What's in the Medicare Advantage Certification Checklist

There are just six (6) required tasks in the Certification Checklist:

- 1. Electronically sign the Medicare Advantage producer agreement.**
 - a. You can access the signed producer agreement anytime from the Medicare Certifications page in the Oscar Broker Portal.
- 2. Complete your AHIP training (if you haven't already) and transmit your scores to Oscar Health.**
- 3. Get appointed in Florida, New York and/or Texas.**
 - a. Please note: We are offering Medicare Advantage plans in Florida (NEW), New York, and Texas for 2021.
- 4. Add or update your FMO affiliation, if applicable.**
 - a. If you cannot find your FMO, please contact our Broker Support Team at 1-855-672-2713 or brokers@hioscar.com.
- 5. Complete the Oscar Broker Certification Training.**
 - a. Review all contents in the Oscar Broker Certification Training. You can also download and print the course materials for your convenience.
- 6. Complete and pass the Oscar Broker Certification Assessment.**
 - a. You will have five (5) attempts to pass the assessment with a score of 90% or above.

What happens after you complete your certification

Congratulations on completing your 2021 Medicare Advantage Certification! You can start enrolling clients on October 15, 2020. In the meantime, make sure you're prepared to sell by setting up and exploring your Oscar Medicare enrollment portal account.

Here's how to get started:

Activate your Medicare enrollment portal account (if you haven't already)

Oscar uses a separate portal to accept Medicare Advantage enrollments. If you used the Oscar Medicare enrollment portal to enroll 2020 policies or have previously activated your account, you can follow steps 1-3 below to log in to your account.

To activate your Medicare enrollment portal account, use the following steps:

1. Log in to your Oscar Broker account at business.hioscar.com
2. Click on **Medicare book** at the top right of the page.
3. Click the **Enroll new policy** or **Explore Medicare portal** button, which will take you to the Oscar Medicare enrollment portal login page.
4. Claim your account by clicking **Reset Password**.
5. On the Reset Password page, enter the same email address you use to log in to your Oscar Broker account under both **Username** and **Email address**.
6. Check your inbox for an email with the subject line "Cavulus Account Reset". This is the email containing your password reset link.
7. Follow the link in the email to create a secure password and activate your account.

Once your password is set, you can always access the Oscar Medicare enrollment portal through your Oscar Broker account (repeat steps 1-3).

Add leads to the Oscar Medicare enrollment portal

In addition to enrollments, the Medicare enrollment portal can also be used for lead management. You can add leads anytime (even before October 15) using these steps:

1. Access the Oscar Medicare enrollment portal by following steps 1-3 above.
2. Log in using your email address and the password you set above.
3. Click on the **Lead Entry** tab.
4. Complete the form to create a new lead. You will be asked to provide basic required information: first and last name, phone number, zip code, and contact consent.
5. View or edit your leads anytime from the **Lead Management** tab