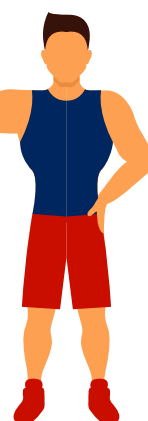
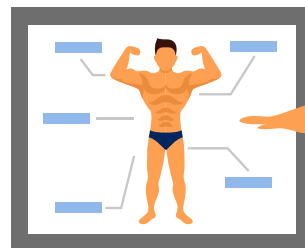


TOTAL GUIDE TO BIG GYM PAY



YOU CAN CHARGE MORE IN A BIG GYM

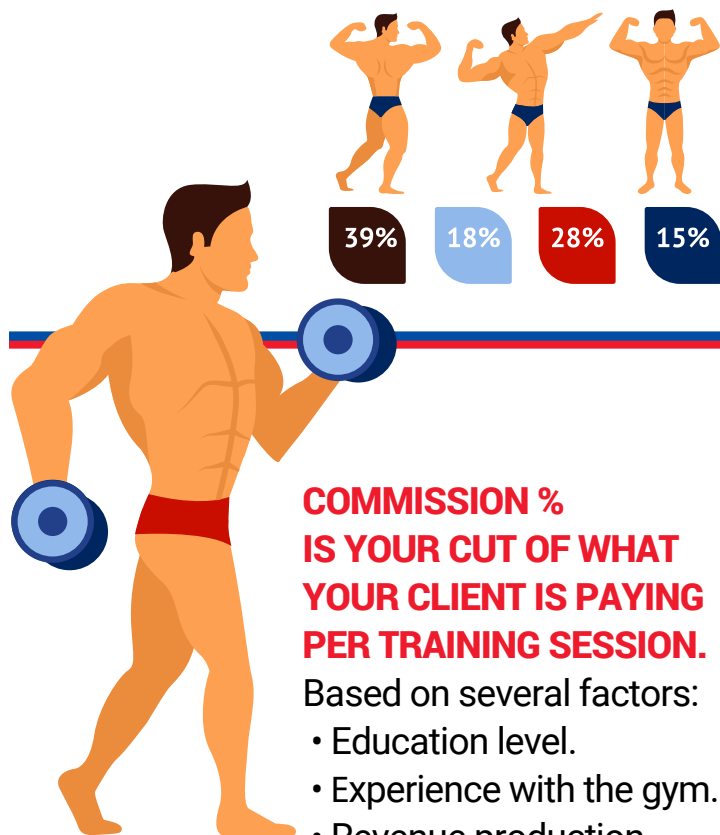
When you interview for positions as a trainer, always ask what **charge rate** you can leverage based on your education and experience, and then make comparisons.

WHAT ARE YOU GETTING AT A BIG GYM?

- Marketing,
- Payroll taxes,
- Liability insurance, and
- Licensure.

IMPORTANT QUESTIONS TO ASK:

- What client base or demographic are you paying to have access to?
- What condition and type of equipment are you paying for?
- What marketing is done on your behalf?
- What coaching and support is available for your own professional development?
- Are there career advancement options?
- Is shift scheduling flexible or fixed?
- Do you get health insurance?
- Do you get paid or unpaid vacation?
- Are there retirement account options?



COMMISSION % IS YOUR CUT OF WHAT YOUR CLIENT IS PAYING PER TRAINING SESSION.

Based on several factors:

- Education level.
- Experience with the gym.
- Revenue production.
- Management status.



Before you invest in certification, make sure you know where it will be accepted.