

YOUR PARTNERS
FOR PERFORMANCE

AIR NEW ZEALAND CARGO
CARGO ONLY CHARTER PRICING
ISSUED DATE 14-Apr-20
VALIDITY PERIOD 20-Apr-20 to 26-Apr-20 OR UNTIL REISSUED
n.b. validity period applies to charter rotation departures ex NZ and acknowledges the return leg may have a different date



Cargo Only Charter Options and Pricing

Asia	789			789			789			789			789			789		
	AKL-PVG	PVG-AKL	Total	AKL-HKG	HKG-AKL	Total	AKL-NRT	NRT-AKL	Total	AKL-ICN	ICN-AKL	Total	AKL-TPE	TPE-AKL	Total	AKL-SIN	SIN-AKL	Total
Charter Price	169,000	171,700	340,700	145,100	146,200	291,300	140,700	130,300	271,000	152,500	153,600	306,100	134,600	139,000	273,600	131,300	125,400	256,700
Avg PMC Rate	15,364	15,609	15,486	13,191	13,291	13,241	12,791	11,845	12,318	13,864	13,964	13,914	12,236	12,636	12,436	11,936	11,400	11,668
Asia	773			773														
	AKL-HKG	HKG-AKL	Total	AKL-NRT	NRT-AKL	Total												
Charter Price	210,500	208,300	418,800	190,400	162,700	353,100												
Avg PMC Rate	15,036	14,879	14,957	13,600	11,621	12,611												
Tasman	789			789			789			789								
	AKL-MEL	MEL-AKL	Total	AKL-SYD	SYD-AKL	Total	AKL-BNE	BNE-AKL	Total	AKL-PER	PER-AKL	Total						
Charter Price	52,000	50,200	102,200	45,500	43,800	89,300	46,900	47,600	94,500	93,200	81,300	174,500						
Avg PMC Rate	4,727	4,564	4,645	4,136	3,982	4,059	4,264	4,327	4,295	8,473	7,391	7,932						
Tasman	773			773			773			773								
	AKL-MEL	MEL-AKL	Total	AKL-SYD	SYD-AKL	Total	AKL-BNE	BNE-AKL	Total	AKL-PER	PER-AKL	Total						
Charter Price	68,700	65,800	134,500	60,100	57,700	117,800	65,000	61,900	126,900	104,800	98,400	203,200						
Avg PMC Rate	4,907	4,700	4,804	4,293	4,121	4,207	4,643	4,421	4,532	7,486	7,029	7,257						
Tasman (ex CHC)	772			772														
	CHC-MEL	MEL-CHC	Total	CHC-SYD	SYD-CHC	Total												
Charter Price	66,000	62,600	128,600	49,100	46,400	95,500												
Avg PMC Rate	6,600	6,260	6,430	4,910	4,640	4,775												
Tasman	320			320			320											
	AKL-MEL	MEL-AKL	Total	AKL-SYD	SYD-AKL	Total	AKL-BNE	BNE-AKL	Total									
Charter Price	32,300	31,000	63,300	28,300	26,600	54,900	28,300	27,300	55,600									
Avg AKH Rate	4,614	4,429	4,521	4,043	3,800	3,921	4,043	3,900	3,971									
Tasman	321			321			321											
	AKL-MEL	MEL-AKL	Total	AKL-SYD	SYD-AKL	Total	AKL-BNE	BNE-AKL	Total									
Charter Price	25,900	25,100	51,000	22,900	21,700	44,600	23,200	22,200	45,400									
Avg AKH Rate	2,590	2,510	2,550	2,290	2,170	2,230	2,320	2,220	2,270									
Americas	773			773			773			773			773					
	AKL-LAX	LAX-AKL	Total	AKL-SFO	SFO-AKL	Total	AKL-YVR	YVR-AKL	Total	AKL-ORD	ORD-AKL	Total	AKL-IAH	IAH-AKL	Total			
Charter Price	217,700	247,500	465,200	216,700	248,100	464,800	264,100	292,300	556,400	269,400	306,500	575,900	244,200	277,800	522,000			
Avg PMC Rate	15,550	17,679	16,614	15,479	17,721	16,600	18,864	20,879	19,871	19,243	21,893	20,568	17,443	19,843	18,643			
Americas	789			789			789			789			789					
	AKL-LAX	LAX-AKL	Total	AKL-SFO	SFO-AKL	Total	AKL-YVR	YVR-AKL	Total	AKL-ORD	ORD-AKL	Total	AKL-IAH	IAH-AKL	Total			
Charter Price	156,200	172,600	328,800	156,600	173,000	329,600	169,000	186,700	355,700	204,600	226,000	430,600	177,900	196,600	374,500			
Avg PMC Rate	14,200	15,691	14,945	14,236	15,727	14,982	15,364	16,973	16,168	18,600	20,545	19,573	16,173	17,873	17,023			
South America	789			772														
	AKL-EZE	EZE-AKL	Total	AKL-EZE	EZE-AKL	Total												
Charter Price	154,100	170,200	324,300	216,300	250,400	466,700												
Avg PMC Rate	14,009	15,473	14,741	21,630	25,040	23,335												
Pacific	789			789			789			789			789					
	AKL-RAR	RAR-AKL	Total	AKL-NAN	NAN-AKL	Total	AKL-APW	APW-AKL	Total	AKL-TBU	TBU-AKL	Total	AKL-PPT	PPT-AKL	Total	AKL-NOU	NOU-AKL	Total
Charter Price	56,200	54,100	110,300	48,700	46,300	95,000	50,800	53,800	104,600	41,400	41,700	83,100	64,100	76,900	141,000	42,000	39,900	81,900
Avg PMC Rate	5,109	4,918	5,014	4,427	4,209	4,318	4,618	4,891	4,755	3,764	3,791	3,777	5,827	6,991	6,409	3,818	3,627	3,723
Pacific	320			320			320			320						320		
	AKL-RAR	RAR-AKL	Total	AKL-NAN	NAN-AKL	Total	AKL-APW	APW-AKL	Total	AKL-TBU	TBU-AKL	Total				AKL-NOU	NOU-AKL	Total
Charter Price	36,100	38,800	74,900	26,800	27,200	54,000	30,800	33,500	64,300	23,800	24,400	48,200				28,300	30,400	58,700
Avg PMC Rate	5,157	5,543	5,350	3,829	3,886	3,857	4,400	4,786	4,593	3,400	3,486	3,443				2,573	2,764	2,668
Domestic	A320			A321			789			773								
	AKL-CHC	CHC-AKL	Total	AKL-CHC	CHC-AKL	Total	AKL-CHC	CHC-AKL	Total	AKL-CHC	CHC-AKL	Total						
Charter Price	13,000	12,500	25,500	17,400	15,100	32,500	25,600	25,800	51,400	32,300	33,200	65,500						
Avg Unit Rate	1,857	1,786	1,821	1,740	1,510	1,625	2,327	2,345	2,336	2,307	2,371	2,339						

Aircraft Type	Config PMC-AKE	Est Max Uplift
777-300	14-2*	66T
777-200	10-0	46T
787-900	11-0	45T
A321	10-0	12T
A320	7-0	8T
* except for ORD & IAH		
Est Max Uplift	AKL-ORD ORD-AKL	AKL-IAH IAH-AKL
777-300	47T / 38T	58T / 50T
787-900	42T / 32T	43T / 38T

Please note all prices are in NZD and are indicative until final confirmation is provided by Air New Zealand Cargo

* Config of 14-2 can only be achieved with 4 PAG in Aft Hold
Alternatively config of 14-0 is operable PMC-AKE