

A photograph of a modern architectural interior. The space is characterized by a multi-level atrium with glass railings. A large, circular skylight is visible at the top, allowing natural light to illuminate the space. The architecture features clean lines and a mix of materials, including glass, metal, and wood. The overall atmosphere is bright and open.

**Solvency & Financial
Condition Report**
2023

DISCLAIMER: This document is a translation into English of the original Greek "Έκθεση Φερεγγυότητας & Χρηματοοικονομικής Κατάστασης 2023". It is not a binding document. In the event of a conflict in interpretation, reference should be made to the Greek version, which is the authentic text.

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Disclosure Framework

The content of the Solvency and Financial Condition Report ("the Report"), is determined by Article 38 of Greek Law 4364/2016, Articles 2 through 14 of the Executive Committee Act No. 77/12.02.2016 of the Bank of Greece ("BoG") and Articles 290 to 298 of Delegated Regulation (EU) 2015/35. The structure of the Report follows Annex XX of the Delegated Regulation (EU) 2015/35 and is depicted in Chapters 1 to 5.

The Board of Directors ("BoD") and Independent Auditors' reports form an integral part of this Report and are published along with it.

Annex I of this Report includes the templates included in Article 4 of the European Commission Implementing Regulation (EU) 2015/2452 of 2.12.2015.

All amounts in the tables of the Report, are presented in thousands of Euros, while all amounts outside of the Tables are presented in millions of Euros (unless otherwise stated).

The BoG as Supervisory Authority, in accordance with Article 42 par. 3 of Greek Law 4364/2016, may require the modification or revision of published reports or disclosure of any additional information, or the implementation of actions by Management.

The original Greek Report for the year ended 31 December 2023 has been approved by the BoD of "THE ETHNIKI" Hellenic General Insurance Company S.A. ("Ethniki Insurance" or "the Company") on 04.04.2024.

In 2023, the Company has implemented IFRS 17 and IFRS 9 for the first time. The implementation has significantly impacted the accounting figures disclosed. IFRS amounts are not audited, as the audit process by the Company's statutory auditors remains ongoing. All IFRS figures in this report are presented in accordance with IFRS 17 and IFRS 9 for 2023 and IFRS 17 for 2022, apart from GWP which also includes investment contracts and employee contracts. Operating expenses presented in chapter 1.4 include all expenses, both attributable and not attributable to insurance contracts.

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Summary

Set out below is the executive summary of the Company's Report, which includes key figures and information on the Business and Performance, System of Governance, Risk Profile, Valuation for solvency purposes, Capital Management and Voluntary Exit Scheme (VES).

Key Figures

The following table depicts the key figures of the Company for the financial years 2023 and 2022:

Solvency II Key Figures	31.12.2023	31.12.2022	% Change
(€ thousands)			
Investments	3.428.041	3.303.762	3,8%
Other Assets	556.293	436.581	27,4%
Total Assets	3.984.334	3.740.343	6,5%
Technical provisions	2.960.049	2.685.175	10,2%
Other liabilities	425.906	399.619	6,6%
Excess of assets over liabilities	598.379	655.549	-8,7%
Subordinated liabilities	177.171	175.000	1,2%
Total Own Funds	775.550	830.549	-6,6%
Eligible own funds to meet SCR			
Tier 1	505.150	583.911	-13,5%
Tier 2	127.122	125.000	1,7%
Tier 3	26.625	41.431	-35,7%
Total Eligible Own Funds to meet SCR	658.896	750.342	-12,2%
Capital Requirement			
Solvency Capital Requirement (SCR)	307.493	332.862	-7,6%
Solvency Ratio (SCR Coverage Ratio)^[1]	214%	225%	11%
Minimum Capital Requirement (MCR)	107.966	98.878	9,2%
Eligible own funds to meet MCR			
Tier 1	505.150	583.911	-13,5%
Tier 2	21.593	19.776	9,2%
Total eligible own funds to meet MCR	526.743	603.687	-12,7%
Solvency Ratio (MCR Coverage Ratio)^[2]	488%	611%	123%

As indicated in the above Table, on 31.12.2023 the Company's eligible own funds exceed both the Solvency Capital Requirement ("SCR") and the Minimum Capital Requirement ("MCR").

^[1] Solvency Ratio (to meet SCR) = Total eligible own funds to meet SCR / Solvency Capital Requirement (SCR)

^[2] Solvency Ratio (to meet MCR) = Total eligible own funds to meet MCR / Minimum Capital Requirement (MCR)

The BoD of the Company has not proposed a dividend payment for the financial year 2023.

Business and Performance

In 2023 Ethniki achieved strong premium production results, maintaining a strategic role in the Greek Insurance Market.

Total production for 2023 reached €734,3m (2022: €655,9m)¹, driven by a robust performance in both life and non-life business. From total production of 2023, €530,6m was attributed to the Life & Health business (2022: €479,0m) and €203,7m was attributed to the Non-Life business (2022: €176,9m).

The insurance service result net of reinsurance in 2023 amounted to €0,7m gain for the Life and Health business and a €33,3m gain in the Non-Life business excluding the revision of assumptions in the health portfolios and the effect of the Daniel storm, compared to a €12,5m and a €42,9m gain respectively in 2022.

Ethniki Insurance has a strong presence in the Greek Insurance Market with a total Market Share of 13,9% of Gross Written Premiums, and maintains a strong and sufficient capital base that allows the Company to offer efficient services and a wide product base to its policyholders.

System of Corporate Governance

The Company has an effective System of Governance, which ensures sound and prudent management and fosters continuity, consistency and proper operation of the Group.

The BoD, supported by its Committees, is responsible for setting the strategic direction, supervising the senior management and exercising adequate control of the Company, aiming at the maximization of its long-term value, the advocacy of general corporate and group interest and the promotion of internal affairs, in accordance with the legal and regulatory framework.

The System of Governance includes:

1. Policies and procedures, approved by the BoD, such as Corporate Governance Code, Fit and Proper Policy, Remuneration Policy and Outsourcing Policy,
2. Internal Control system aiming at ensuring that internal control mechanisms are implemented as designed, are adequate and promote the consistent implementation of business strategy, the timely identification and effective management of risks undertaken, and the provision of reliable financial management information. In this context, Internal Control System includes, inter alia, allocating responsibilities to personnel, establishing and recording procedures and safeguards, carrying out regular and exceptional audits by the competent Units,
3. Risk management system, aiming at the timely identification, adequate assessment and effective monitoring, management and reporting of existing and emerging risks, throughout the range of the Company's business activities. The effective operation of the risk management system is based on the adoption of the proper culture by the personnel and on the participation of the business departments in its adoption. For the effective operation of the Risk Management System, Risk Management Strategies and Policies are adopted and Own Risk & Solvency Assessment ("ORSA") is performed,
4. Four key functions: Internal Audit, Actuarial, Risk Management and Regulatory Compliance function, which operate on the basis of approved Regulations are supervised by the Committees of the BoD and/or directly by the BoD.

¹ Including €99,6m (2022: €81,8m) regarding investment contracts premium production, per IFRS.

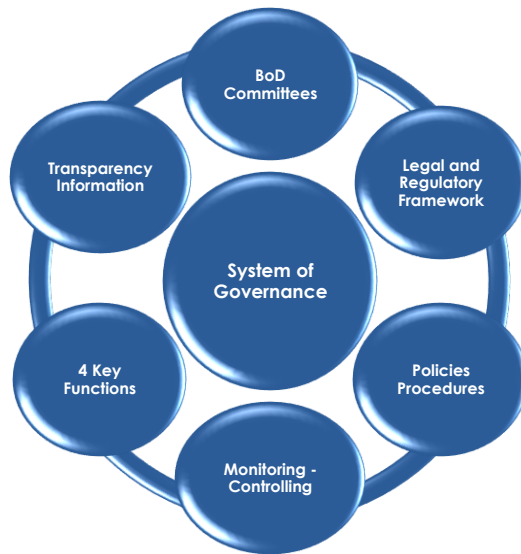


Diagram: Illustration of System of Governance

Risk Profile

The Company monitors its Risk Profile through coordinated procedures for the identification, evaluation, management and reporting of the risks undertaken with the involvement of all business units.

In this framework, the following risks have been identified and managed through the development of policies and respective procedures:



The macroeconomic landscape is characterized by fragile macroeconomic conditions, led by geopolitical tensions, inflationary pressures and tightened monetary policies.

Due to the current conditions in Greece and globally, the main strategic risks that affected the Company's activities are those stemming from the unstable financial and operating business environment (macroeconomic risks at Global, European and Greek level).

The quantitative assessment of the Solvency Capital Requirement that stems from the risks undertaken is performed with the use of the standard formula. The suitability of this method, in relation to the Company's risk profile, has been evaluated within the framework of the annual ORSA.

The Solvency Capital Requirement as at 31.12.2023, with the use of the volatility adjustment on the relevant risk free interest rate term structure ("adjusted curve") and the transitional measures

on technical provisions ("transitional measures"), amounts to €307,5m as opposed to €332,9m as at 31.12.2022.

The solvency capital requirements by risk module are presented in the following table:

Solvency Capital Requirement (€ thousands)	31.12.2023	31.12.2022	Difference
Market risk	159.915	189.933	(30.018)
Credit risk	24.115	36.457	(12.343)
Insurance risk Life	71.095	95.477	(24.382)
Insurance risk Health	115.200	90.195	25.005
Insurance risk Non - Life	69.927	64.887	5.040
<i>Diversification</i>	(157.741)	(166.824)	9.083
Basic Solvency Capital Requirement ("BSCR")	282.511	310.126	(27.616)
Operational Risk	24.983	22.736	2.247
Solvency Capital Requirement	307.493	332.862	(25.369)

There was change to the Company's Risk Profile, compared to the previous reporting period. Total capital requirements decreased by 8%. The decrease came mainly from market risk and life insurance risk (by 16%, and 26% respectively). As an offset, Health insurance risk was increased by 28%.

The Company has performed a sensitivity analysis, in order to estimate the effect of changes in risk factors on its own funds as at 31.12.2023. The results of the sensitivity analysis that was performed with the use of transitional measures and the adjusted curve are summarized in the table below:

Scenarios	Parameter	Value	Explanation
A.1	Decrease of equity prices	-25%	Impact of a 25% decrease in equity prices, excluding holdings in Garanta and Ethniki insurance Cyprus.
A.2	Increase of equity prices	+25%	Impact of a 25% increase in equity prices, excluding holdings in Garanta and Ethniki insurance Cyprus.
B.1	Decrease of property prices	-25%	Impact from a decrease in property prices by 25%.
B.2	Increase of property prices	+25%	Impact from an increase in property prices by 25%.
C.1	Decrease of bond credit spreads	-50 bps	Impact from a decrease in all bonds credit spreads by 50 bps.
C.2	Increase of bond credit spreads	+50 bps	Impact from an increase in all bonds credit spreads by 50 bps.
D.1	Decrease of interest rate curve	IRR -0.5%	Parallel decrease of interest rate curve by 0.5%
D.2	Increase of interest rate curve	IRR +0.5%	Parallel increase of interest rate curve by 0.5%

A description of the results and parameters of the sensitivity analysis is set out in [Chapter 3. "Risk Profile"](#).

Valuation for Solvency Purposes

The Company measures assets and liabilities and calculates technical provisions in accordance with Chapter VI, section 1 and 2 of Greek Law 4364/2016 and Chapter VI, section 1 and 2 of Directive 2009/138/EC of the European Parliament and of the Council, and Chapter III Directive (EE) 2015/35 της European Commission dated 10th October 2014.

For assets and liabilities which are measured at fair value in accordance with International Financial Reporting Standards ("IFRS"), no further adjustments are performed. The remaining assets and liabilities, are adjusted at fair value. Technical provisions are measured in accordance with the Solvency II valuation rules for technical provisions.

Compared to the previous reporting year, the Company did not make any changes or adjustments to the valuation methods used.

Capital Management

Through capital management, the Company aims to optimize the balance between risk and return, while ensuring that its funds are adequate to cover capital requirements. In order to achieve this task, a Capital Management Policy has been developed, which is in line with the Company's risk appetite and strategy.

To effectively monitor the capital position of the Company, capital adequacy limits on the solvency ratio (with the use of the adjusted curve and the transitional measures) are set out in the Policy.

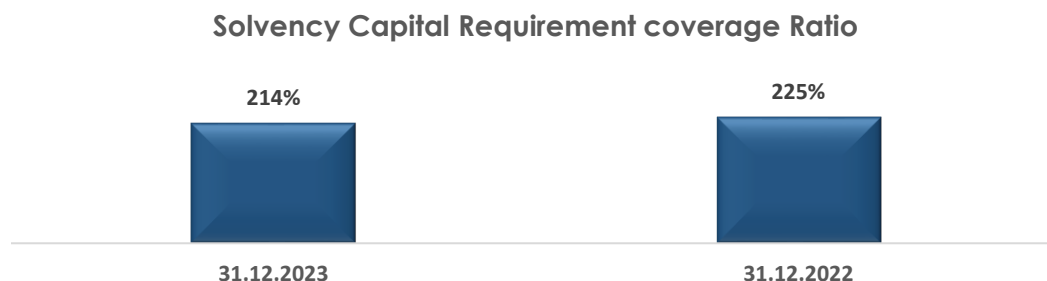
According to the decision No. 269/5/09.05.2018 of the Committee of Credit and Insurance Issues ("CIIC") of BoG and in accordance with the provisions of article 275 of Greek Law 4364/2016, the transitional measure was set at €205,8m. The reduction of the technical provisions concerns the liability of the health legacy portfolio with a restriction on premium adjustment and is amortized linearly over a sixteen (16) year period. As at 31.12.2023 the unamortized value of the transitional measure on technical provisions amounted to €115,7m (i.e. 9/16 of the initial amount of the transitional measure of €205,8m) and for 2024 it will amount to €102,9m (i.e. 8/16 of €205,8m).

The Solvency Capital Requirement coverage ratio with the use of the volatility adjustment on the relevant risk free interest rate term structure and transitional measures reached 214% as at 31.12.2023, compared to 225% as at 31.12.2022.

The Solvency Capital Requirement coverage ratio without the use of the transitional measure on technical provisions whereas using the volatility adjustment amounts to 177% as at 31.12.2023, compared to 187% as at 31.12.2022.

The Company, as at 31.12.2023 covers the Solvency Capital Requirement, with and without transitional measures. More specifically, the total own funds amount to €775,5m as at 31.12.2023, out of which €658,9m are eligible to meet the Solvency Capital Requirement, and the Solvency Capital Requirement as at 31.12.2023 amounts at €307,5m.

The Solvency Capital adequacy ratio of the Company with the use of transitional measures, decreased vs. prior year to 214% (2022: 225%).



The ratio decreased by 11 percentage points in 2023 compared to 2022 due to the reduction of both capital requirements by € 25,4m and eligible own funds by €91,4m.

The decrease of eligible own funds with the use of the transitional measures, by €91,4, in 2023 compared to 2022, is mainly driven by:

- increase of technical provisions by €266,9m mainly attributed to the decrease in the interest rate curve as well as the change in medical inflation assumptions. The increase of technical provisions mainly stems from Life line of business
- increase in the value of the investment portfolio by €205,7m, as a result of the decrease in interest rates during 2023, but also due to the decrease in the credit spread between Southern European bonds and the risk free rate .
- Income tax of €5,8m
- Increase in restriction in Tier III Eligible Own Funds by €14,8m due to decrease in SCR.

On 1 January 2023 the transitional measure on technical provisions was amortized by €12,8m.

Voluntary Exit Scheme (VES)

The Board of Directors of the Company, in its meeting on 4 April 2023, approved a Voluntary Exit Scheme for the employees and salaried lawyers of the Company provided that they have:

- a minimum of 30 years of age
- at least 7 full years of service in the Company

Compensation was calculated based on the participant's age and years of service in the Company.

The number of participants reached 90 persons.

This management action is expected to further improve the Company's competitiveness and will create significant career prospects for the remaining personnel.

1 . Business & Performance

1.1. Business

1.1.1. The Company

Ethniki Insurance is the oldest insurance undertaking in Greece and conducts business continuously for over 130 years. It was established in 15 June 1891 and its headquarters are located on Syngrou Ave. 103-105, 11745, Athens (Reg. 12840/05/B/86/20), tel.: +30 210 90 99 000, website: www.ethniki-asfalistiki.gr. Pursuant to its Articles of Association, its purpose is to carry out insurance, reinsurance and other financial activities allowed for insurance companies under the applicable Greek and EU law, and operates in line with the provisions of Greek Law 4548/2018 "Overhaul Law on Société Anonyme Companies" as well as Greek Law 4364/2016 on the undertaking of Insurance and Reinsurance business, and the provisions of the legal and regulatory framework governing its operation and activities. The Ethniki Insurance Group is mainly active in Greece, while its subsidiaries are active in Romania and Cyprus.

The Company is a wholly owned subsidiary of Luxembourg based Ethniki Holdings S.à.r.l.

1.1.2. BoD Members

On 31.12.2023, the Board of Directors was comprised of the following members:

Athanasios Zarkalis, son of Spyridon	Chair, Independent Non-Executive Member
Robert Constantin Gauci, son of Hervé Marc	CEO, Executive Member
Tassos Anastasiou, son of Loukis	Executive Member
Stavros Karagrigoriou, son of Efstratios	Executive Member
Matthew George Alfred Bryant, son of David	Non-Executive Member
Alexandros Fotakidis, son of Panagiotis	Non-Executive Member
Christina Theofilidi, daughter of Theofilos	Non-Executive Member
Konstantinos Rokas, son of Ioannis-Evangelos	Non-Executive Member
Stuart Jeffrey Davies, son of Thomas	Independent Non-Executive Member
Vassileios Mastrokalos, son of Gerasimos-Anargyros	Independent Non-Executive Member

The tenure of the BoD Members is for three years, i.e. until 14/4/2025, and shall be extended until the first Ordinary General Meeting of the Company's Shareholders, which shall convene upon the expiry of the BoD's tenure.

At the BoD meeting No. 2336/28.09.2023, 30 September 2023 was set as the BoD Chair and Member Mr. Andrzej H. Klesyk's date of end of tenure and of stepping down from the Company. Moreover, at the same meeting, the BoD unanimously approved the "Fit & Proper" assessment of the new BoD Chair Mr. Athanasios S. Zarkalis and reconstituted into Body Corporate. 1 October 2023 was set as the date of assumption of duties by the new BoD Chair.

At the BoD meeting No. 2337/14.12.2023, the BoD Member Mr. Peter J. Rutland's stepping down from the Company on 11 December 2023 was brought to the attention of the Body.

At the BoD meeting No. 2339/13.02.2024, the BoD Member Mr. Tassos L. Anastasiou's stepping down from the BoD on 13 February 2024 was brought to the attention of the Body.

1.1.3. Company Sales Network

The Company conducts its business throughout Greece via its Sales Network, which comprises 129 Sales Offices with 1.649 Tied Agents, 1.149 Insurance Agents and 136 Brokers. The network is supported by 6 branches located in Athens, Corinth, Patras, Chania, Rhodes and Thessaloniki. The Company's products are also available via the extensive network of NBG Branches, as well as through online selling.

1.1.4. Subsidiaries Network

Ethniki Insurance (Cyprus) Ltd.

Ethniki Insurance (Cyprus) Ltd. offers a full range of Life insurance, as well as Non-life insurance in all lines of business. Its distribution network is supported by 7 branches and 2 Sales Offices, located in all major cities of Cyprus (Nicosia, Limassol, Larnaca, Paphos, Famagusta), 130 Insurance Agents and 46 cooperating Insurance Brokers.

Garanta Asigurari S.A. (Romania)

GARANTA S.A. (Garanta Asigurari S.A.) carries out insurance and reinsurance activities and offers a full range of retail and business insurance services. The company conducts its business through 12 branches in the following Romanian cities: Bucharest (2), Bacau, Galati, Craiova, Constanta, Deva, Iasi, Pitesti, Ploiesti, Oradea and Timisoara. Its distribution network includes 135 Insurance Brokers, 3 Insurance Agents, whereas its insurance products are also available via Bancassurance channel through Alpha Bank Romania, EXIM BANK Romania and First Bank Romania.

1.1.5. Supervisory Authority & External Auditor

The BoG, with registered office at 21, Eleftherios Venizelos Street, Athens, tel. +30 210 32 01 111, and website <http://www.bankofgreece.gr>, is the competent Supervisory Authority.

External Auditor for the Group is Price Waterhouse Coopers SA ("PwC") with registered seat at Kifisias Avenue, 260, Halandri, tel.: +30 210 68 74 400, website: <http://www.pwc.com/gr> is the Company's external auditor.

1.2. Insurance Activity Results

In 2023, the Company has implemented IFRS 17 and IFRS 9 for the first time. The implementation has significantly impacted the accounting figures disclosed. IFRS amounts are not audited, as the audit process by the Company's statutory auditors remains ongoing. In this section, all IFRS figures are presented in accordance with IFRS 17 and IFRS 9 in 2023 and IFRS 17 in 2022, apart from GWP which also includes investment contracts and employee contracts. Operating expenses presented in section 1.4 include all expenses, both attributable and not attributable to insurance contracts.

1.2.1. Production

The Company's GWP by line of business for 2023 and 2022 is presented in the following table:

GWP (€000's)	31.12.2023	31.12.2022	2023 vs 2022
Life and Health	530.605	478.951	51.654
Motor	67.180	67.865	(684)
Property	96.696	72.420	24.276
Other Non-Life	39.805	36.642	3.163
Total GWP	734.286	655.877	78.410

GWP in 2023 amounted to €734,3m, up by 12,0% from 2022.

Life and Health business is up 10,8% y-o-y due mainly to increased premiums in the Individual Health business and increased DAF production in the Group Life business.

Non-Life business increased by 15,1% on a y-o-y basis impacted mainly by the increased production in the Property Lob fronting business.

1.2.2. Financial Performance

The insurance service result net of reinsurance in 2023 amounts to €0,7m gain for the Life and Health business and a €33,3m gain in the Non-Life business excluding the revision of assumptions in the health portfolios and the effect of the Daniel storm, compared to a €12,5m and a €42,9m gain respectively in 2022, as depicted in the following table:

(€000's)	2023			2022		
	Life	Non-Life	Total	Life	Non-Life	Total
Insurance Revenue	318.618	193.084	511.702	282.154	174.652	456.806
Insurance Service Expense	(313.360)	(104.190)	(417.550)	(265.974)	(80.205)	(346.179)
Insurance Service Result before reinsurance contract held	5.259	88.894	94.153	16.180	94.447	110.627
Net expense from reinsurance contracts held	(4.512)	(55.608)	(60.120)	(3.573)	(51.573)	(55.147)
Net Insurance Service result before Non-Recurring	747	33.286	34.033	12.607	42.873	55.480

The decrease in Life by €11,9m is mainly due to the performance of the Health business, and the decrease in the Non-Life result by €9,5m is mainly due to a decrease in Motor IBNR in 2022. The effect of the revision of assumptions in the health portfolio and the effect of the Daniel storm amounted in 2023 to €85,4m and €11,9m respectively.

1.3. Investment Income

Investment income of the Company is summarized in the following table.

Investment Income (€ thousands)	31.12.2023	31.12.2022	Difference
Rental Income	4.167	4.134	33
Interest income from deposits	1.385	526	859
Bond coupons	40.575	42.341	(1.766)
Dividend from listed equity	1.105	6.573	(5.468)
Capital Gains	26.274	55.812	(29.538)
Valuation Gains	32.365	119	32.246
Impairment losses	515	(3.473)	3.988
Bond Amortization at par	1.129	(911)	2.040
U/L income from valuation and sales	29.216	(23.323)	52.539
Investment Income	136.731	81.798	54.933

Gains from changes in fair value are due to the decrease in interest rates during 2023, but also due to the decrease in the credit spread between Southern European bonds and the risk free rate.

Investment strategy is defined within the desired investment risk appetite, which is part of the general risk appetite framework for all activities of the Company. The outcome is the Strategic Asset Allocation (SAA), whose main points are primarily the existence of adequate liquidity to cover liabilities, but also the choice of investments with common characteristics with the matching insurance liabilities that they cover, the use of sustainability criteria in investment decision making, the reduction of volatility and the diversification within categories and sectors, in order to reduce total investment risk.

Net Insurance finance result recognized in P&L for 2023 amounted to expense of €10,8m out of which €11,2m finance expense arose from primary insurance liabilities and €0,4m finance income from re-insurance assets.

Interest expense on subordinated debt amounted to €14,0m in 2023 compared to €12,3m in 2022.

1.4. Operating Expenses

The breakdown of the Company's operating expenses for 2023 and 2022 is provided in the table below:

Operating Expenses (€ thousands)	31.12.2023	31.12.2022	Difference
Personnel costs	(49.088)	(46.807)	(2.281)
General and administrative expenses	(26.066)	(31.210)	5.145
Depreciation & impairment of assets	(8.909)	(8.335)	(573)
Financial expenses	(2.091)	(1.835)	(256)
Non-performing receivables provision	156	150	6
Total expenses excluding transformation costs	(85.998)	(88.038)	2.040
Transformation costs	(40.154)	(19.019)	(21.135)
Total Operating expenses	(126.152)	(107.056)	(19.095)

Operating Expenses excluding transformation costs amounted to €86,0m in 2023 compared to €88,0 in 2022, decreased by €2,0m., due to the success of the Company's cost containment initiatives.

The Company has also incurred costs as part of its transformation process amounting to €40,2m in 2023, which includes the cost of the VES. Transformation costs in 2022 amounted to €19,0m.

1.5. Other Information

Participation in the Subsidiary in Romania - Garanta Asigurari

As of 31.12.2023 the Company held an equity stake in Garanta Asigurari that operates in Romanian Market. The specific company was founded in October 1997, with a goal to invest in Romanian Insurance Market, with Ethniki Insurance as majority equity holder with an equity stake of 96,7428%.

The size of this specific subsidiary is relatively small compared to the size of the Company.

In 2022 Ethniki decided to dispose of its stake in the subsidiary and has commenced a process to find prospective investors for the subsidiary.

The sales process is not completed. The sale consideration is expected to be lower than the value of the subsidiary in the Company's Solvency II Balance Sheet.

The investment in Garanta has been measured in accordance with applicable Solvency II valuation principles. This value is higher than that determined under IFRS 5: "Non-Current Assets Held for Sale" by €8,9m since the investment in the said undertaking has been impaired based on offers received.

Dividend Distribution

The BoD of the Company did not propose a dividend payment for the financial year 2023.

Voluntary Exit Scheme (VES)

The Board of Directors of the Company, in its meeting on 4 April 2023, approved a Voluntary Exit Scheme for the employees and salaried lawyers of the Company provided that they have:

- a minimum of 30 years of age
- at least 7 full years of service in the Company

Compensation was calculated based on the participant's age and years of service in the Company.

The number of participants reached 90 persons.

This management action is expected to further improve the Company's competitiveness and will create significant career prospects for the remaining personnel.

2. System of Governance

2.1. General information about the System of Governance

The Company has an effective Corporate Governance System which ensures sound and prudent management and promotes continuity, consistency and proper operation of the Company.

The core principles of the Group's Corporate Governance System are defined in the Corporate Governance Code. The Code is in line with the requirements of the Greek and European legal and regulatory framework and international best practices, aiming at the long-term strengthening of corporate value, the safeguarding of the interests of policyholders, employees and in general all stakeholders.

The Code defines the following:

1. the main duties and responsibilities of the BoD,
2. its size and structure,
3. the role and duties of the Chair of the BoD and the CEO,
4. the establishment and operation of the BoD Committees,
5. the mode of operation of the BoD,
6. the rights and obligations of its members,
7. the method of selection of candidates and the election of its members.

The Code makes special reference to the required qualifications and the independence of the BoD members.

The following Codes – Policies concerning the Company and its Group are part of the Corporate Governance framework:

1. Conflict of Interest Prevention Policy
2. Code of Ethics
3. Fit and Proper Policy
4. Outsourcing Policy
5. Remuneration Policy

The operation of the Executive Committee, which is a Management Body and its purpose is to coordinate the smooth operation of the Company, monitor the implementation of the BoD resolutions and support the work of the CEO, also contributes to the achievement of the objectives of the Corporate Governance System.

2.1.1. Main Duties of BoD

The BoD, with the support of the Company's competent Committees and Bodies, has the following main duties:

1. the general responsibility for the operation of the Company, including the approval and supervision of its strategic objectives, corporate governance and corporate values. The BoD is also responsible for the supervision of the senior executives of the Company,
2. ensuring the effectiveness of the Risk Management system,
3. ensuring that the composition, organization, Policies and Procedures of the BoD fully meet the legal and regulatory framework governing the Company and the international best practices of Corporate Governance,
4. review and approval of the Report and quarterly results prior to their publication and active participation in ORSA, providing guidance and coordinating how it is conducted,

5. ensuring the effectiveness of the Company's Internal Control System, including the financial audit of the Company and its subsidiaries as well as ensuring the independence and effectiveness of the Company's four key functions,
6. ensuring the efficient operation of the Governance System, with a clear allocation and appropriate segregation of duties and an effective mechanism for the transmission of information,
7. the approval, updating and supervision of the implementation of Corporate Governance Policies.

2.1.2. Responsibilities of BoD

BoD of the Company manages the Company, represents it at all times and before all and is competent to resolve on any matter concerning the operation of the Company, except for those which, according to law and / or the Articles of Association of the Company, fall within the exclusive competence of the General Meeting of Shareholders.

However, within its jurisdiction, the BoD has delegated all the responsibilities of its management and representative authority to the CEO, who binds each Company with only his signature except for some restrictions. The BoD, assisted by the Remuneration and Nomination Committee, approves and reviews on an annual basis the above delegation of responsibilities and powers.

2.1.3. Structure of the BoD

The Company's BoD is comprised of at least seven members, with a maximum of fifteen. At least two-thirds of the BoD are non-executive members.

The composition of BoD, on 31.12.2023, is analyzed in [Chapter 1.1.2.](#)

2.1.4. BoD Committees

The BoD Committees have defined responsibilities, allocated to them by the BoD. The Committees are supported by the Management and Executives of the Company or / and external advisors with specialized knowledge in the issues under consideration. The Committees carry out assessments and audits and then make relevant suggestions to the BoD. They also supervise, on a case-by-case basis, the implementation of these decisions.

In particular, BoD has established and is supported in its operation by the following Committees:

1. Audit Committee
2. Remuneration and Nomination Committee
3. Risk Committee

Each Committee operates according to an approved Charter, which, where applicable, is in line with the provisions of the regulatory framework. The Charters define the purpose, the duties and responsibilities of the Members, the operation and meetings procedures of the Committees, as well as the reports submitted to the BoD for its information.

The purpose, the required skills of the Members and the responsibilities of each Committee, according to the approved Charters, are summarized as follows

1. Audit Committee

The Audit Committee assists the BoD in the review of the diligent preparation regarding the following:

- i. reviewing the financial statements and other related information for disclosure,
- ii. monitoring and controlling the independence, adequacy and efficiency of the work and activities of the Company's Internal Audit Division,
- iii. monitoring and controlling the independence, objectivity and integrity of the audit and non-audit services provided by the external auditor,
- iv. monitoring and controlling the adequacy and effectiveness of the activities of the Compliance and Corporate Governance Division,
- v. monitoring the adequacy and efficiency of the Internal Control System ("ICS"),
- vi. monitoring complaints from Staff and third parties (whistleblowing) and ensuring compliance with ethics.

2. Remuneration & Nomination Committee

The Committee assists the BoD in fulfilling its duties as regards remuneration, staffing – composition, and identification of the right persons to be BoD Members and Senior Executives, in accordance with the applicable from time to time legislation, the Company's Policies and the applicable Committee Charter. The Committee Members are designated based on their skills and experience in corporate governance.

The main responsibilities of the Committee include:

- i. Regularly reviewing the Fit and Proper Policy of the Company and recommending any remedial actions to the BoD.
- ii. Planning and coordinating the implementation of the nomination procedure of candidate Board members, CEO and General Managers, in accordance with the provisions of the Fit and Proper Policy.
- iii. Regularly reviewing the Remuneration Policy of the Company and the remuneration practices, and recommending any remedial actions to the BoD.
- iv. Reviewing the Human Resources Division's annual report and potentially submitting relevant proposals to the BoD.

3. Risk Committee

The Committee assists the BoD in the performance of its duties related to risk management for all the activities of the Company and its subsidiaries, which is in line with the relevant legal and regulatory framework.

The main objectives of the Committee are:

- i. creating a comprehensive risk-taking and capital management strategy, which covers all risk categories,
- ii. developing an appropriate risk management framework, which includes strategies, policies, procedures, methodologies, systems and reports, while ensuring that efficient mechanisms are in place to identify, assess and effectively manage all risk categories,
- iii. instilling a risk management culture in the Company.

2.1.5. Remuneration Policy & Practices

The Policy establishes and describes the broader framework governing the Company's remuneration system in accordance with the legal and regulatory provisions in force. It applies

to all Company Executives and Staff and their total remuneration. In addition, it includes special provisions for the BoD members, persons of the Management or persons exercising other key responsibilities as well as Executives whose professional activities have a material impact on the Company's Risk Profile.

Remuneration includes all forms of payments and benefits, fixed and variable.

Variable remuneration means additional payments or benefits, which are paid at irregular intervals and do not have a fixed character. However, variable remuneration includes but is not limited to any staff performance-related benefits.

The general principles of the Policy are the following:

- i. The Policy is based on the principle of equal pay for equal work or for work of equal value regardless of race, color, gender, religion, political views, national or social origin.
- ii. The Policy and the remuneration practices are established, implemented and maintained in accordance with the business strategy and risk management strategy of the Company, the risk profile, objectives, risk management practices and long-term interests and performance of the Company overall and includes measures aiming at avoiding conflicts of interest.
- iii. The total variable remuneration should neither limit the ability of the Company and / or its Group companies to strengthen their capital base nor jeopardize its robustness.
- iv. When setting performance targets, observance of the sustainability framework is taken into account. In order to pay any variable remuneration, the achievement of these targets is assessed.
- v. It is not allowed to pay guaranteed variable remuneration.

The non-executive members of the BoD of the Company receive only fixed remuneration in order to avoid conflicts of interest. When, in exceptional cases, Non-Executive Members receive variable remuneration, the said remuneration and its relevant risk alignment are adapted to the supervising, monitoring and control duties granted to them and reflect each person's powers and competences.

In 2023, the Company did not pay Staff performance related variable remuneration as defined in the Remuneration Policy.

In February 2023, the Extraordinary General Meeting of the Company approved the establishment of an incentives plan in favor of members of the Company's board of directors, managers and the personnel of the Company, in the form of options to acquire existing shares of the Company.

2.1.6. Key Functions

The Company has Risk Management, Compliance, Actuarial, and Internal Audit Units, whose responsibilities are defined in their respective approved Charters.

The Charters of the Units define, in addition to their duties and responsibilities, issues such as their independence and their reports to the competent Bodies and Supervisory Authorities, as also referred to in this Report.

2.1.7. Related party disclosures

Transactions with Legal Entities

(€ in thousands)	31.12.2023				31.12.2022			
	Receivables	Liabilities	Income	Expenses	Receivables	Liabilities	Income	Expenses
Subsidiaries Companies	1	171	124	26	2	198	27	19
CVC Capital Partners SICAV-FIS S.A.	568	14	3.796	405	1.241	-	2.454	18
- Insurance contracts	568	14	3.796	401	1.241	-	2.454	16
- Other transactions	-	-	-	4	-	-	-	2
NBG	-	-	-	-	-	-	1.709	6.080
- Time deposits	-	-	-	-	-	-	3	-
- Sight deposits	-	-	-	-	-	-	-	-
- Insurance operations	-	-	-	-	-	-	1.317	2.915
- Other transactions	-	-	-	-	-	-	-	2.924
NBG Group Affiliated companies	-	-	-	-	-	-	389	241
Total	569	185	3.920	431	1.243	198	4.191	6.117

Transactions with members of the BoD and Management

All transactions with related parties were at arms length, under the same terms with those provided to third parties or those agreed in employment contracts.

The Group and the Company, in the ordinary course of business, have entered into transactions with the BoD members, as well as with their immediate family or entities controlled or jointly controlled by those persons. The composition of the Company's BoD is presented under Chapter 1.1.2. "BoD Members".

Specifically, as at 31.12.2023, receivables and payables amounted to €0th. and €265th. respectively (2022: €2th. and €559th.), while in 2023 premiums and claims amounted to €22th. and €(17)th. respectively (2022: €36th. and €(130)th.).

Total compensations in 2023 amounted to €2.756th. (2022: €3.229th.), including short-term benefits of €2.719th. (2022: €3.183th.) and post-retirement benefits of €37th. (2022: €47th.). Provision for compensation in case of retirement amounted to €28th. (2022: €29 th.) and termination of employment benefits amounting to €447th.(2022: €1.240 th.).

Neither the Company nor the Group have provided or received any guarantees or commitments of any sort, regarding the related parties.

As at 31.12.2023, as well as at 31.12.2022, neither the Company nor the Group have created any provision for non-performing receivables, regarding to amounts due by related parties, due to the non-evidence of existence of such a risk.

The Company, with General Assembly No. 175/ 25-11-2022, approved a dividend distribution of €91,7m from optional reserves and past years' profits, based on Article 162, par. 3 of Law 4548/ 2018.

The above distribution to the sole shareholder of the Company "Ethniki Holdings S.à.r.l." was completed during 2022.

2.2. Fit & Proper requirements

The Fit & Proper Policy aims at acquiring and retaining competent persons who will ensure the exercise of sound and efficient management for the benefit of the Company and all stakeholders. The BoD Members, the General / Deputy General Managers and the Heads of the four Key Functions fall within the scope of the Policy.

This Policy defines, inter alia:

1. the fit & proper criteria of the aforementioned Persons,
2. the main steps of the assessment of the fit and proper criteria of the above Persons, both at their appointment and on a continuous basis.
3. cases in which the continuation of the fulfillment of the fit and proper criteria is reviewed, on an ad hoc basis,
4. the Company's Bodies that are responsible for the implementation of the relevant procedures.

2.2.1. Fit & Proper criteria

The fit & proper criteria concern the following:

1. adequate knowledge, professional training and competence, working experience, skills and any other qualifications deemed necessary for the assessment of suitability (fit). In addition, it is important to ensure that each member of the Board acts independently and he or she is required to be able to devote sufficient time and energy to the performance of his or her duties. The BoD members should have, collectively, appropriate professional qualifications, experience and knowledge of insurance and financial markets, business strategy, system of governance, financial and actuarial analysis and regulatory requirements in order to be able to supervise all operations of the Company,
2. honesty, integrity, financial reliability, in accordance with the specific provisions of the Solvency II framework and any other qualifications deemed necessary for the assessment of appropriateness (proper), such as absence of conflicts of interest / pending legal proceedings for criminal offenses / removal of candidates from previous positions etc.

2.2.2. Assessment Procedures

Assessments procedures include:

1. the collection of the required supporting documents,
2. the preparation of Assessment Reports,
3. the proposal to the competent Bodies on the suitability and appropriateness of the candidates, based on the criteria defined in the Fit and Proper Policy and the other related Policies of the Company, such as the Conflict of Interest Prevention Policy, and
4. the final decision on the selection and assignment of the Person who is qualified based on the above-mentioned processes.

The Company has adopted and implements re-assessment procedures, in order to ensure that individuals who fall within the scope of the Policy, meet, on an ongoing basis, the criteria of the Fit & Proper Policy.

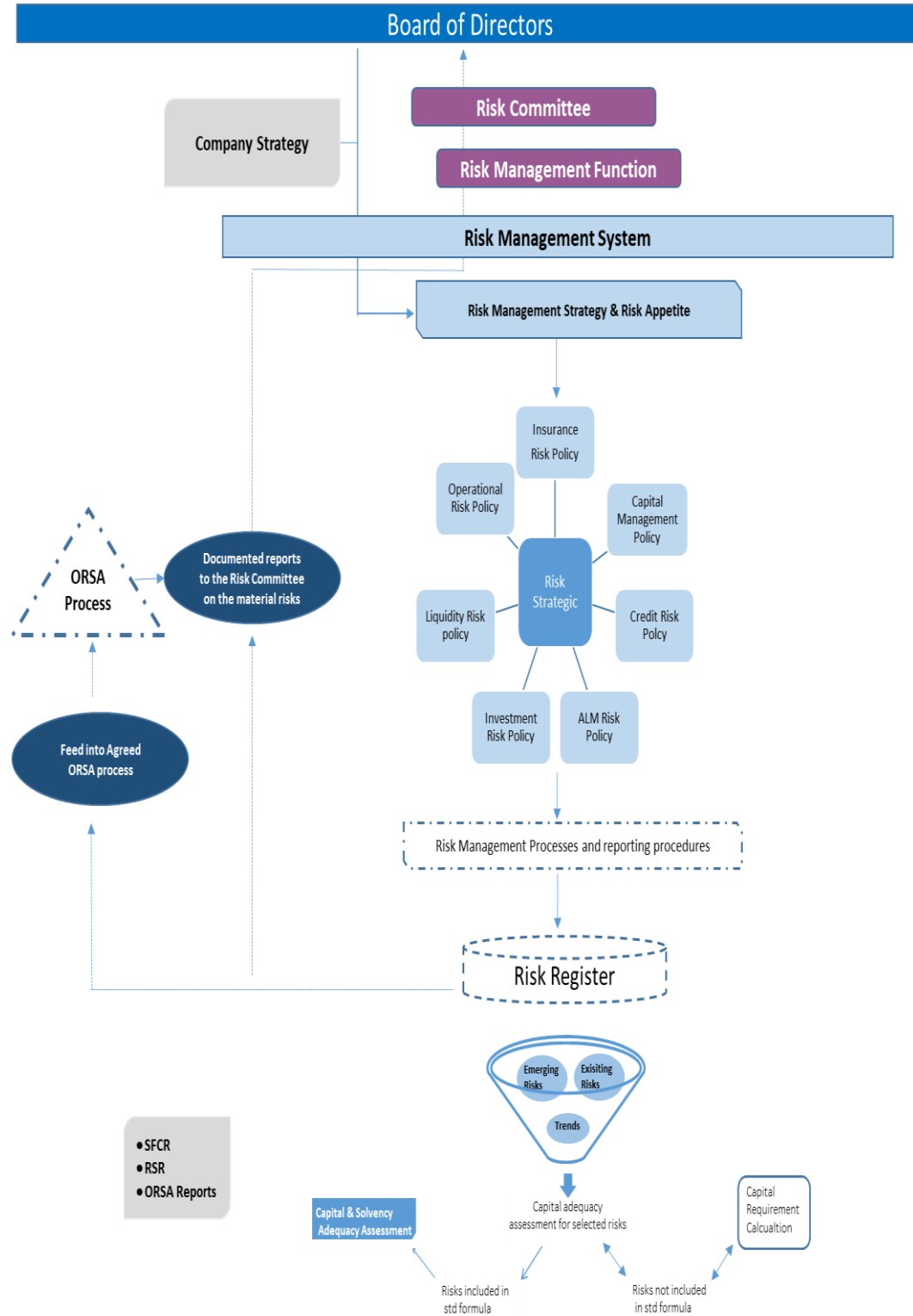
2.3. Risk Management System, including the Own Risk & Solvency Assessment

The Company, acknowledging its exposure to risks and the need for their effective management, has developed a risk management system which is supported by a suitable operational framework, in order to avoid and/or reduce any potential loss. The risk management system is aligned with the regulatory requirements.

The system and the risk governance framework are briefly presented below.

2.3.1. Description of the Risk Management System

The Company's risk management system is presented in the diagram below. The own risks and solvency assessment procedure, which forms an integral part of the risk management system, is also presented below.



The risk management system is summarized in the following:

1. The BoD defines the risk appetite as well as the total risk tolerance levels and approves the risk management strategy and the risk management policies.
2. The Board Risk Committee supervises and provides guidance in order to ensure the effective implementation of the risk management system.
3. The risk management function evaluates and ensures the design adequacy and the effective operation of the risk management system.
4. The risk management strategy sets out the objectives, principles, total risk appetite and the roles of those involved in the system.
5. The specific objectives and the risk tolerance levels are defined in the risk management policies. The methods and responsibilities of those involved in risk management are prescribed in the policies.
6. The risk management and reporting procedures, as derived by the relevant policies, are embodied in the company's procedures and in decision making. The identification, evaluation, management and monitoring of risks are supported by the creation and regular update of a risk register.
7. The ORSA procedure is an integral part of the Risk Management System and is directly connected with the Company's strategy and business planning. The risk register supports the ORSA procedure through the identification and the evaluation of significant risks.

The risk management system is supported by an appropriate operational framework which includes:

1. The approved by the BoD risk management strategy,
2. The approved by the BoD risk management policies.
3. Along with the appropriate "risk culture".

«Risk Culture»

"Risk culture" is defined as the set of behaviours of individuals and groups within an organisation which define the collective ability to identify, understand, discuss and act upon risks faced by the Company. Risk culture affects the decisions of Management and staff during the day to day operation. As such, risk culture is considered a significant contributor of an effective risk management system.

To this end, the Company aims at a strong and consistent risk culture throughout its operations by complying with the regulatory framework, adopting sound business principles and practices and embedding risk management at all its activities and management levels. The risk management strategy, policies and procedures are part of the process of formulating the appropriate "risk culture" in the Company.

2.3.2. Strategy and Risk Management Policies

The risk management strategy, as part of the risk management framework, describes the Company's overall risk appetite, tolerance and policies. The Company's risk management strategy, as illustrated below, is an embedded part of the business and fully interacts with the strategic planning and the capital management process through the ORSA process. The strategy is the basis for the development of risk management policies for the individual risk categories, where risk management principles and procedures and the roles of those involved in risk management processes are specified.

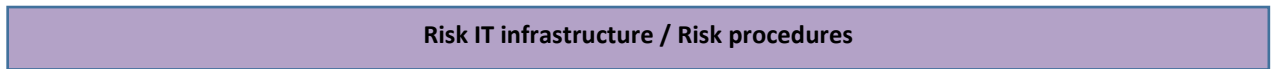
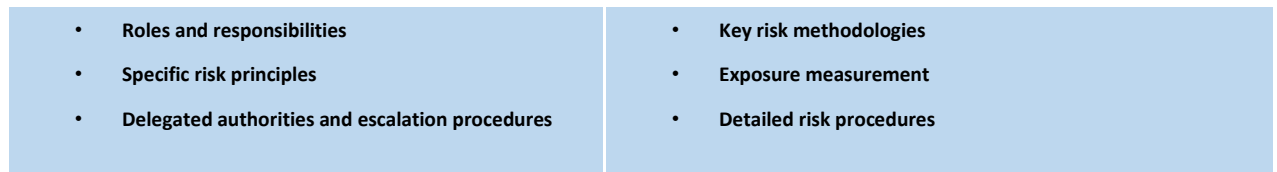
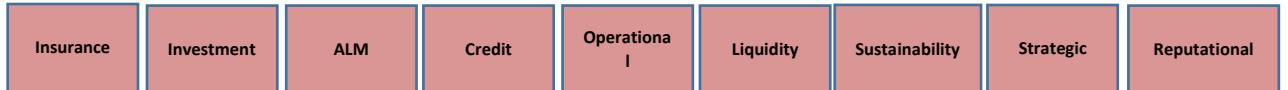
The risk management framework is summarized in the diagram below.



Risk framework



Risk categories



Risk Appetite

Risk appetite represents the magnitude and types of risk that the Company is willing, able and prepared to undertake in the normal running of business to achieve its strategic objectives and business plan and maintain its ordinary activity in the event of unexpected events that could have a negative impact on capital, profitability and/or liquidity.

A set of metrics or qualitative objectives define the outer appetite boundary, within which the risk profile of the company should evolve at any given time.

The overall risk appetite is expressed in the risk management strategy in quantitative and qualitative terms as follows:

Risk appetite in quantitative and qualitative statements:

The Company aims to maintain an optimal capital buffer that is at all times sufficiently in excess of the minimum required regulatory capital (SCR) to cover its exposure to all risks within its risk profile and meet unexpected obligations. More specifically, the Company should remain solvent, with the use of transitional measures, after an event with 1 in 10 years probability of occurrence.

The Company aims to maintain sufficient buffer of liquid assets for covering sudden liquidity demands that may arise.

The reputation and brand of the Company will be protected. Therefore, the Company will not engage in activities that may jeopardize, in whole or in part, its reputation.

The Company will comply on a continuous basis with the regulatory framework.

Risk management will be embedded in all business decisions of the Company through appropriate risk awareness at all levels of its operation. To this end, the Company will not undertake activities whose risks do not fully understood and is in a position to manage effectively.

Risk Management Policies

In addition to the general principles for the management of risk, the Company adopts detailed principles for each distinct category of risk. The detailed principles are regarded as supplementary to the general risk principles and provide guidelines for the handling of specific matters that relate to each type of risk. Both the general and the detailed risk principles form the basis for drawing risk policies and procedures.

Risk reports

The Management of the Company receives regular, and whenever necessary ad-hoc, information about the type and the level of the risks undertaken. The level of the risks undertaken in relation to the set limits is being monitored and relevant reports are submitted to the BoD through the Board Risk Committee.

The frequency and timeliness of internal risk reporting is appropriate to the nature, scale and complexity of the Company's activities and the requirements of the recipient. Appropriate escalation procedures exist in the event of deviation from the risk appetite and tolerance limits. The BoD is informed and involved, whenever necessary, in risk management issues.

2.3.3. Operational Framework – Risk Governance Framework

The Risk Governance Framework forms an integral part of the Risk Management Framework and is organised in a way that ensures the establishment of clear responsibility boundaries over risks, the proper segregation of duties and the avoidance of conflicts of interest at all levels.

The risk governance framework is based on the "Three lines of defense model" and includes several components. Specifically, risk management activities undertaken by the "1st Line of Defense" Units are supported and controlled by the "2nd Line of Defense" Units (e.g. RMD, Compliance, Actuarial). The work of the "Lines of Defense" is guided and supervised by Committees. The risk governance framework is complemented by the Internal Audit function. Specifically:

1st Line of Defense - the Units responsible for assessing and minimizing risks for a given level of expected performance, within the set risk appetite limits. Under the "1st Line of Defense, Management has ownership, responsibility and accountability for directly assessing, controlling and mitigating risks.

2nd Line of Defense - the Units that support Management in risk management. They assist the "1st Line of Defense" Units by providing appropriate risk management methodologies and tools, review and propose risk mitigation measures. To this direction, the RMD cooperates with other specialized Units, such as Actuarial, Compliance, Information Security.

3rd Line of Defense - the Internal Audit Unit whose role is to act as control body that independently assesses the degree of compliance with the applicable risk management framework and evaluate its effectiveness and reports to the BoD through the Audit Committee.

Board of Directors

The BoD is the collective body that has the ultimate responsibility for the establishment and operation of an effective risk management system. The BoD is responsible, among others, for the:

1. Establishment of an effective risk management framework that covers all business activities and ensures risks assumed are within risk appetite and properly managed.
2. Designing of the Company's strategy. Part of it, is the design and supervision of the risk management strategy.
3. Development and reinforcement of a suitable "risk culture".

4. Effective operation of the Company's risk management system.

Board Risk Committee (BRC)

The Board Risk Committee supports the BoD task and aims at the establishment, preservation, periodical evaluation and improvement of the risk management.

More specific targets of the Committee are:

1. The development of a suitable risk management framework, which will ensure the existence of effective mechanisms for the identification, evaluation and effective management of all categories of risk that derive from the Company's activities.
2. The coordination of the necessary actions for the effective operation of the risk management system, considering necessary and available technical and human resources.
3. The supervision of compliance with the risk management framework, the initiation of prompt action for the correction of deviations and the proposal of revisions of the framework to the BoD, when necessary.
4. The development of the risk management culture.

Asset – Liability Committee («ALCO»)

The objective of the ALCO is the design and implementation of the strategy and policy regarding the management of the assets and liabilities, taking into account current market conditions and the defined risk limits. The Committee is the body where issues regarding the management of assets, liabilities and liquidity requirements are discussed.

Risk Management Function

The Risk Management Function, in cooperation with the "1st line of defence" Units and with the assistance of other supporting or specialized Units, monitors compliance with the risk management framework. The responsibility for the operation of risk management lies with the Company's Management. The Risk Management Unit supports Management in this task.

The Risk Management Unit is administratively independent from Units with implementing powers. The Head of the Risk Management Unit is appointed and replaced by the BoD. The Head of the Unit is fully and exclusively employed and functionally reports to the BoD, through the Board Risk Committee and hierarchically directly to the CEO.

The Risk Management Unit's responsibilities include:

1. The specification, in cooperation with the competent operating Units, of the Company's risk tolerance limits,
2. Ensuring the existence of written policies for the implementation of the risk management strategy,
3. The definition of early warning criteria for the individual risks, as well as for the total portfolio,
4. The monitoring of the risk profile and exposure levels against the defined risk limits. The reporting of deviations from the set limits to the appropriate levels of Management and the proposal of corrective action, in cooperation with the relevant Units, for the restoration of the risks undertaken within the acceptable limits,
5. The evaluation of the adequacy of the methods and systems used for the identification, measurement and monitoring of risks and the proposal of corrective action, if necessary,
6. The estimation of the capital requirement and the participation in the development of evaluation methodologies,
7. The coordination of the regular and non-regular ORSA,

8. The coordination and the performance of stress tests.

The Risk Management Unit submits:

1. Quarterly reports regarding the current risk profile of the Company,
2. Ad-hoc reports, if considered necessary, for issues such as deviations from the set risk tolerance limits, adequacy of the methods and systems for the identification, measurement and risk management.
3. Reports regarding the regular and non-regular ORSA,
4. Reports to the Board Risk Committee regarding the results of the stress tests that were conducted or coordinated by it and proposal of suitable risk management actions so that to address materially adverse results,
5. An annual report to the Board Risk Committee regarding the Risk Management Unit's activities.

2.3.4. Risk Management System and Own Risks & Solvency Assessment ("ORSA")

The procedure for the own risks & solvency assessment is an integral part of the risk management system and it is directly connected with the corporate strategy, the Company's business plan and, therefore, with the capital management procedure. The results from the own risks and solvency assessment form the basis for the development of new risk management policies or/and the revision of the existing ones, as well as for the revision of the risk management strategy and of the business plan, if considered necessary.

The BoD supervises the ORSA procedure, monitors its results and approves the relevant report. All Units involved are being informed regarding the result of the procedure in order to act on it.

The Board Risk Committee coordinates the procedure and provides guidance to the Units involved in the ORSA procedure, supported mainly by the Risk Management Unit and the Executive Committee. The implementation of any corrective action that resulted from the ORSA procedure is monitored by the Board Risk Committee with the support of the Executive Committee.

The ORSA procedure includes briefly the following stages:

1. The development of the business plan,
2. The identification and evaluation of the significant own risks, existing and emerging ones, according to the business plan,
3. The estimation of regulatory and total capital requirement according to the business plan,
4. The evaluation of the risk profile according to the business plan and in relation to the risk appetite,
5. The evaluation of the continuous compliance with the capital requirement and the requirements for technical provisions,
6. The design of management actions, if considered necessary, for achieving continuous compliance with the capital requirement, the requirements for technical provisions and the risk appetite:
 - i. Revision of the business plan, including the capital required for the smooth operation of the Company.
 - ii. Revision of the risk appetite and of the acceptable risk limits.
 - iii. Re-evaluation of the regulatory and total solvency capital requirements as a result of the corrective actions.

The regular ORSA of the Company is conducted annually. Apart from the regular assessment, non-regular assessments can also be conducted in cases such as:

1. A major change in the business plan,
2. A major change in the Company's risk profile,
3. Relevant supervisory requirement.

2.4. Internal Control System

The Company has structured and operates a broader Internal Control System (ICS), consisting of a set of Policies, Procedures and control mechanisms in order to cover, on an ongoing basis, the monitoring of each of its activities. The ICS is appropriately adapted to the scope, volume, risks and complexity of the work undertaken and fully covers all activities and transactions of the Company.

2.4.1. Description of Internal Control System

Among the basic procedures of ICS, the following are mentioned:

1. preparation and approval by the BoD of a multi-annual Business Plan on an annual basis,
2. clear and detailed allocation of responsibilities to Executives and Staff,
3. detailed recording of Job Descriptions,
4. recording and posting on the Company's portal procedures for the work carried out by each Business Unit,
5. establishment and documentation of controls, the implementation of which ensures, to the extent possible, compliance with the recorded procedures. Such controls include:
 - i. ensuring that at least two people are involved in each activity (four eyes principle),
 - ii. effective segregation of duties to avoid cases of incompatible roles, conflict of interest, etc.,
6. consulting involvement of key functions in critical activities,
7. carrying out audits to confirm that access is granted only to authorized persons,
8. carrying out regular and ad hoc audits by the Internal Audit and Compliance Units to determine the degree of implementation of rules and procedures.

2.4.2. Description of Regulatory Compliance Function

The Compliance Function is an independent function.

The Company's Compliance and Corporate Governance Division:

1. Is responsible for the supervision and the coordination of the Compliance Function in the Company and the Group,
2. reports administratively to the CEO and through the Audit Committee to the BoD of the Company,
3. has access to all documents and files of the Company.

Priority of the Compliance and Corporate Governance Division is to ensure the Company and the Group Companies' good reputation and credibility vis-a-vis its customers, Supervisory and other independent Authorities, as well as other stakeholders through:

1. the timely adaptation of the Group to new laws and regulations,
2. prevention and deterrence of risks related to potential violation of existing laws and regulations and
3. establishment of an adequate and effective compliance audit environment.

The responsibilities of the Compliance and Corporate Governance Division include:

1. identifying and regularly assessing compliance risk,
2. establishing and implementing appropriate procedures to timely achieve the Company and the Group's full and continuous compliance with the current regulatory framework and internal regulations,
3. addressing any kind of consequences as a result of the failure of the Company to comply with the legal and regulatory framework in force and the Codes of Ethics to which the Company and the Group adhere,
4. carrying out sample audits in the context of monitoring the implementation of the institutional framework to prevent any violations,
5. communicating with and representing the Company before the Supervisory and other Independent Authorities for settling or clarifying compliance issues,
6. carrying out audits to prevent situations of conflict of interest by detecting their sources and implementing effective methods and procedures for their prevention,
7. supervising and coordinating, at central level, any activity related to the obligations of the Company and the Group on a) the prevention and suppression of money laundering and terrorism financing and b) international sanctions,
8. preparing and submitting recommendations to the Management and the BoD of the Company for making, adopting and implementing the Compliance Policy of the Company and its Group and the dissemination of a culture of compliance in the Company with regard to the institutional framework of its operation and the internal Charters,
9. receiving the submitted anonymous / confidential reports from the Company's Staff or third parties on serious irregularities (whistleblowing).

The Compliance and Corporate Governance Division submits:

1. Annual Reports to the BoD and / or the Supervisory Authority which include a review of the previous year's activities, schedule of activities for the current year and general issues of identification and management of the Company's compliance risk, including the method and results of compliance risk assessment, actions of the Company and the Compliance Unit to manage the risk,
2. reports to the competent BoD Committees on any compliance risks,
3. Ad hoc reports, whenever significant issues arise.

2.5. Internal Audit Function

The Internal Audit Function is an independent, objective assurance and consulting activity, designed to constitute the 3rd line of defense within the Company. It is the responsibility of the Company's Internal Audit Division ("IAD") to perform the Company's Internal Audit Function, by systematically evaluating the adequacy and effectiveness of the processes related to the Company's internal control system, risk management and corporate governance. Thus, the IAD assists the Company in improving its operations and in accomplishing its strategic objectives.

According to its Charter, the IAD, as an administrative Division:

1. is independent of the audited activities and not involved in the selection, implementation and / or operation of specific internal control procedures / measures;
2. performs its assignments on its own initiative in all areas and activities of the Company. Its independence is not impaired when, following a respective Management's request, the IAD provides advisory services on risk management and / or internal control matters, provided that it does not assume management responsibility;
3. has unrestricted access to all books, data, personnel and activities of the Company, which are necessary for the support of audit work;
4. is staffed by personnel who are:

- i. exclusively full-time employed, without any executive or operational responsibilities or management duties relating to any other activity of the Company;
- ii. assigned or relieved of their duties by decision of the Company's Management, following a relevant proposal by the Head of the IAD and after informing the Audit Committee of the aforementioned issue.

The Head of the IAD:

1. is a Company Executive, exclusively employed on a full-time basis;
2. is assigned or relieved of his or her duties exclusively by the Company's Board of Directors, following a relevant proposal by the Audit Committee in cooperation with the CEO;
3. reports functionally, through the Audit Committee, to the Company's Board of Directors and administratively directly to the Company's CEO;
4. is not authorized to:
 - i. perform any duties related to the operation of the Company;
 - ii. execute or approve accounting entries;
 - iii. supervise the activities of any Company employee not employed by the Internal Audit Function, with the exception of the employees who have been assigned to him or to audit teams or contribute in some way to the operation of the Company's Internal Audit Function.

In order to provide independent and objective information to the Company's Management and the Board of Directors, the IAD is responsible for:

1. communicating the audit results to the Heads of the audited Units and to the competent bodies within the Company, through audit reports that include findings, applicable recommendations and the timeframe for the Units' corrective action plans;
2. reporting to the Board of Directors through the Audit Committee, on a quarterly basis or when requested by the Audit Committee, on:
 - i. the execution of the Annual Audit Plan, which is based on a risk assessment methodology;
 - ii. the main findings and recommendations of the audits and special / fraud investigations, and
 - iii. significant audit issues that have not been remediated. When required and by approval of the Head of the IAD, extracts from the reports are forwarded to the competent Company Executives and the competent bodies.
3. submitting to the Audit Committee an annual status report regarding the activities of the Company's Internal Audit Function, along with an Annual Audit Plan which includes the audit schedule at Company level;
4. submitting to the Board of Directors through the Audit Committee periodically a report regarding the adequacy and effectiveness of the Internal Control System across the Company;
5. submitting other periodic reports to the Audit Committee, the Board of Directors, other competent bodies of the Company and / or to national, European or other relevant supervisory authorities, as appropriate, and in accordance with the respective regulatory framework requirements.

The IAD adheres to the provisions of the International Professional Practices Framework (IPPF) for the Professional Practice of Internal Auditing of the Institute of Internal Auditors (IIA) and the IIA's Code of Ethics. Furthermore, it takes into consideration and deploys as applicable the IIA's Practice Advisories, Practice Guides and Position Papers, as well as international internal audit best practices published by world leading Institutions and / or Supervisory Authorities.

2.6. Actuarial Function

The Actuarial Function of the Company is authorized by the BoD to assume with full independence from the rest operating units in the exercise of its duties.

The Actuarial Function is responsible for:

1. Coordinating the calculation of technical provisions.
2. Assesses whether the methodologies and assumptions used in the calculation of the technical provisions are suitable for the specific lines of business of the undertaking and for the way the business is managed, taking into account all available data.
3. Assesses whether the Information Technology Systems used in the calculation of technical provisions sufficiently support the Actuarial and statistical procedures.
4. Assesses the efficiency, the quality and consistency of internal and external data used in the calculation of technical provisions and addresses recommendations for the improvement of internal procedures of the Company regarding the afore mentioned characteristics.
5. Compares the best estimated technical provisions against experience, and reviews the quality of past best estimates and uses the insights gained from this assessment to improve the quality of current calculations.
6. Updates the BoD of the Company and the Supervisory Authority for the reliability and adequacy on the calculation of technical provisions.
7. Provides an opinion on the overall insurance or re-insurance underwriting policy.
8. Provides an opinion on the suitability of reinsurance treaties of the company.
9. Participates in the effective implementation of the risk-management system, in particular with respect to the risk modelling underlying the calculation of the capital requirements (SCR and MCR) and the assessment of this model.
10. Contributes to the development of the IT application for the calculation of total capital requirements and to the generation of all required information used for public disclosure in the solvency and financial condition report.

The Actuarial Division submits to the Management, to the competent committees as well as to the Supervisory Authority, a report which includes a review of annual activities, in which are described, the results as well as any deficiencies identified that need to be remedied.

2.7. Outsourcing

Outsourcing is an agreement of any form between the Company and a service provider, under which the latter undertakes, directly or by sub-outsourcing, to carry out procedures, provide services or perform activities, which would otherwise have been carried out by the Company.

The Company applies an Outsourcing Policy, in line with the Solvency II framework, in order to establish general outsourcing principles for all its operational functions or activities and more specific provisions on outsourcing critical or important functions or activities to service providers. Critical or important functions or activities are those, a defect or failure in the performance of which would materially impair the Company's continuing compliance with the conditions of its authorization or other obligations under the legislation governing its supervision, or would affect its financial performance or its soundness or the continuity of insurance services provided to policyholders. Indicatively, critical or important functions or activities are the four key functions, the design and pricing of insurance products, the management of part of or the whole investment portfolio, the settlement of claims and the operations of the central information technology systems.

When outsourcing critical or important functions or activities to third parties, the Company prioritizes the selection of reliable and specialized in the outsourced activity service providers and the establishment of a secure regulatory environment governing the relevant business relationships.

For this reason and in the context of the aforementioned Policy, a procedure has been established so that prior to outsourcing decision-making as well as during the relevant business relationships, the factors that could materially deteriorate the quality of the system of governance or unduly increase the Company's operational risk or hinder its seamless service to its policyholders are examined. In particular, the Policy and the procedure define:

1. the meaning of critical or important operational function or activity,
2. the responsibilities of the Bodies involved in its implementation,
3. the General Principles of outsourcing,
4. the basic steps of the outsourcing procedure, which include the conduct of a feasibility study and the approval by the BoD,
5. the conditions of cooperation with service providers, which indicatively include experience, qualifications, licenses required by the regulatory framework for the performance of work the activities etc.,
6. the signing of a contract between the Company and the service provider, which precisely regulates the rights and obligations of both parties,
7. the procedures for monitoring and managing risks that may arise from outsourcing during the relevant business relationships.
8. some key regulations on outsourcing to cloud service providers

The following is a list of critical activities outsourced by the Company to third parties and their country of jurisdiction.

Service Provider	Provided Service	Country of jurisdiction
National Bank of Greece S.A. (NBG)	Provision of Information Systems Operation and Support Services (Disaster Recovery Plan)	Greece
AWP P&C S.A. (Mondial Assistance)	Coverage of risk of loss of use of vehicle due to total theft and fire, of accident care, coverage of road assistance and of road assistance of heavy-duty vehicles, coverage of local towing of vehicles due to accident	France
AXA France (Greek Branch) - Credit & Lifestyle Protection.	Payment Protection of NBG's Debtors (claims management)	France

3. Risk Profile

Risk management consists an integral part of the Company's business operations. More specifically, risk management and control are a prerequisite for the Company to ensure its customers and to create a stable framework for achieving high quality returns for its shareholders. Achieving this goal depends on the right balance between risks taken and expected returns.

In this regard, the Company recognizes the following risks, which it manages through the development and implementation of risk management policies and procedures:



The Company, in order to control and mitigate the risks undertaken uses various risk mitigation techniques, depending on the type as well as the level of the risk and the acceptable risk tolerance limits.

The techniques as well as the risk mitigation processes, are described in the various risk management policies. The Company indicatively:

1. Monitors the risks undertaken, in relation to the acceptable tolerance levels, by having established relevant tolerance limits, as well as early warning limits.
2. Adopts a conservative investment profile and diversifies its investment portfolio by setting relevant quantitative and qualitative limits,
3. Enters into reinsurance agreements with credible reinsurers,
4. Monitors the duration matching of insurance liabilities (provisions) and of the relevant assets. Estimates the cash requirements that may arise from their insurance as well as other liabilities and caters for the existence of adequate liquidity,
5. Has established time limits for the collection of receivables and monitors the compliance with these limits,
6. Implements risk and control self-assessment procedures, as well as procedures for the collection and analysis of operational risk incidents,
7. Develops, when necessary, action plans for restoring risk within the desired limits according to the risk appetite, and monitors the implementation of the approved plans and their effectiveness.

Significant Risks

Significant risks to the Company's operation, as these are considered during the ORSA process, are monitored to assess their potential negative impact and take mitigating measures if necessary. These risks are summarized into the following:

Macroeconomic risks

The macroeconomic landscape is characterized by fragile macroeconomic conditions, led by geopolitical tensions, inflationary pressures and tightened monetary policies.

Cyber risks

Cyber security risks are still high in the agenda. Nevertheless, IT departments readiness and staff awareness are now better than before, and deployed defenses are more mature. AI might be leveraged to cyber-attacks. From an insurance perspective, apart from direct cyber-attack losses, losses can be suffered from claims on cyber policies.

Legal and regulatory uncertainty

Regulatory uncertainty is becoming an increasingly important issue as global trends lead to new regulations which the companies have to understand and adopt. Examples of this are the regulations driven by ESG initiatives, or the European Commission draft "AI Liability Directive" (introduced in September 2022) that aims to adapt private law to the needs of the transition to the digital economy.

Climate related risks

The natural catastrophes in Greece and abroad are to some extent related to the planet's climate change. Recent wildfires and floods in Greece had multiple effects such as loss of capital, property and infrastructure damages, but also human casualties and loss of natural resources.

Both the magnitude of these natural events and their frequency seem to have been increased and the climate change is expected to contribute to these natural catastrophes.

Artificial Intelligence

Ethical and social aspects linked to AI are getting more prominent, e.g., its use in automated underwriting, pricing and claims handling, exposing insurers to data privacy and security risks, bias and discrimination risks, and consequently reputational risk. On the other hand, AI could be used by third parties to exploit weaknesses in an insurer's underwriting or claims processes.

Data Ethics

Data Ethics have to do with using data in ways that stakeholders find acceptable. With the individual more in charge of 'owning their data', it becomes more difficult for insurers to know enough about their customers. This potentially increases the risk of adverse selection.

In addition, regulators can restrict the information that can be used to price insurance products and handle claims. This, in turn, could endanger the principle of risk pooling and lead to lower access to insurance coverage for certain groups and higher insurance claims than expected.

Metabolic syndrome

Metabolic syndrome is generally understood as the combination of three out of five conditions: obesity, hypertension, diabetes, low levels of HDL cholesterol and high triglyceride levels in patients. It is associated with the risk of developing severe and chronic complications.

Metabolic syndrome has a negative impact on life expectancy and healthcare costs. Its prevalence is predicted to increase in the future.

Emerging infectious diseases

Pathogens are constantly evolving and the impacts of climate change, international trade, travel networks, are creating opportunities for them to spread. There are considerable risks that can seriously affect morbidity and mortality and pave the way for new pandemics.

Human Capital

In the absence of lifelong learning and adaptation to new technologies and work trends, insurance companies can see a growing skills gap.

Power Outage

Greece is not an energy independent country yet. Decarbonization led to the closure of lignite power plants and the country mainly relies on imported oil and natural gas to cover its needs. Transition to "green energy" has a way to go and events such as the Russia – Ukraine war showed that stable energy supply should not be taken for granted. Energy outage does not only affect the smooth operation of insurance companies but may also lead to higher business disruption claims.

Information reliability

New digital abilities to manufacture fake content (photos, videos, audio, text) are proliferating. Trust in objective evidence may be diminished, and false information may supersede facts. This can have implications for underwriting, claims handling, reputational risk, etc.

New insurance competition

The traditional role of insurers is impacted by non-traditional competition entering the market. Intermediaries may take over the market, stepping in between the customer and the insurers and this mainly impacts P&C insurers. Furthermore, there is the risk of big tech companies coming into the market, which may be better positioned than traditional insurers. They have better digital capabilities, they already have access to large amounts of valuable data and potential customers are more likely to share data with them than with insurers.

Solvency Capital Requirement

Regarding the quantitative estimation of the solvency capital requirement, the Company uses the standard formula, evaluating its suitability related to the Company's risk profile during the annual ORSA.

For the calculation of the solvency capital requirements, the Company uses the adjustment due to volatility in the relevant time structure of risk-free interest rates (adjusted curve) and the transitional measures on technical provisions.

The following table presents the Solvency Capital Requirement per risk module:

Solvency capital requirement (€ thousands)	31.12.2023	31.12.2022	Difference
Market risk	159.915	189.933	(30.018)
Credit risk	24.115	36.457	(12.343)
Life Insurance risk	71.095	95.477	(24.382)
Health underwriting risk	115.200	90.195	25.005
Non-Life Insurance risk	69.927	64.887	5.040
<i>Diversification</i>	(157.741)	(166.824)	9.083
Basic Solvency Capital Requirement (BSCR)	282.510	310.126	(27.616)
Operational risk	24.983	22.736	2.247
Solvency Capital Requirement	307.493	332.862	(25.369)

On 31.12.2023, compared to 31.12.2022 the total capital requirement decreased by € 25,4m. The decrease came mainly from the following:

- Market risk decreased by € 30m mainly due to the decrease in currency risk and equity risk.
- Life insurance risk decreased by € 24,4m mainly due to the decrease in lapse risk.
- Credit risk decreased by €12,3 m mainly due to the decrease of the sight deposits

The decrease was partially offset by an increase in Health Insurance Risk due to the revision of actuarial assumptions.

The main risks that form the capital requirement on 31.12.2023 are the Market risk and the Health insurance risk.

3.1. Insurance Risk

Insurance risk is defined as the existing or future risk for profits and capital arising from losses or adverse changes in the value of insurance liabilities due to non-suitable assumptions in pricing and reserving. This category includes Non-Life, Life and Health insurance risks.

The following risks are included in insurance risk:



Insurance Risk Underwriting

The identification and assessment of insurance and reinsurance risks and the relevant management procedures are carried out by each main line of business (life insurance, non-life insurance, health insurance), which can be divided into further lines of business. Insurance risk is identified in the underwriting of insurance risk, as well as in the creation of insurance technical provisions. The main sources of insurance risk are considered to be deviations from the expected levels of claims incurred, expenses, concentration (geographical, risk, product, etc.), from insufficient pricing, the unexpected change in macroeconomic and microeconomic parameters, such as interest rates, inflation, unemployment, income levels (which affect portfolio retention), as well as the unexpected change in biometric parameters of mortality, disability and morbidity.

The Company has established risk-taking rules. In this context, the required data that must be calculated for each risk have been identified in order to determine the insurance coverage of the risk and its terms.

Insurance Risk Management

The Company in order to effectively manage and reduce its exposure to insurance risk takes measures such as:

1. Establishment of policy and procedures for undertaking insurance risks,
2. Principles and predefined procedures for the calculation of technical provisions, taking into account the appropriate accounting and actuarial standards in force, as well as internal and also best practices,
3. Establishment of operational limits and of other practices for maintaining the exposure to risks within the approved limits and also for avoiding unacceptable concentration levels in certain insurance risk types,
4. Principles and predefined procedures for the development and introduction of new products,
5. Establishment of principles and criteria for the selection of suitable counterparties (reinsurers),

6. Procedure for mitigating insurance risk through an effective reinsurance policy, as well as with the use of other techniques where necessary,
7. Existence of adequate systems and procedures for the identification of every source of substantial risk, for monitoring, evaluation (measurement) and reporting of the risks undertaken and the use of corrective actions when necessary,
8. Assessment of insurance risk under extreme conditions. The results of these assessments are used in the revision of Policies and of the exposure to insurance risk limits.
9. Monitor claim frequency, claim volume, the settlement and administration cost; and the claims evolution pattern. Furthermore, in order to improve profitability and reduce the risk, measures are being taken such as premium increases, agreements with medical centers for the reduction of claims' cost, etc.

3.1.1. Insurance Risk Solvency Capital Requirement

Insurance risk solvency capital requirement per insurance sector is analyzed as follows:

Insurance risk solvency capital requirement (€ thousands)	31.12.2023	31.12.2022	Difference
Insurance risk Life	71.095	95.477	(24.382)
Insurance risk Health	115.200	90.195	25.005
Insurance risk Non-Life	69.927	64.887	5.040
Total insurance risk solvency capital requirement	256.222	250.559	5.663

On 31.12.2023, in relation to 31.12.2022, the Total Solvency Capital Requirement for insurance risk increased by €5,7m (€256,2m as at 31.12.2023 compared to €250,6m as at 31.12.2022). The increase came mainly from the increase in the insurance risk of Health and Non-Life Lines of Business mainly due to the revision of actuarial assumptions and the downward movement of the risk free interest rate curve.

As at 31.12.2023, the insurance risk of the Health and Life lines of business presents the highest solvency capital requirements, accounting for 45% and 28% respectively of the insurance risk solvency capital requirements. On 31.12.2022, the respective percentages of capital requirements amounted to 36% and 38% respectively.

3.1.2. Life Insurance risk Solvency Capital Requirements

The life insurance portfolio includes individual life insurance (whole-life, endowment, term-life, pure endowment, pension products (annuities) with premium return on death, unit-linked contracts and riders on life insurance policies) as well as group life insurance (temporary, riders attached to life insurance policies, group pension plans).

The following table presents the Solvency Capital Requirement for life insurance risk:

Life insurance risk solvency capital requirement (€ thousands)	31.12.2023	31.12.2022	Difference
Mortality risk	8.172	8.106	65
Longevity risk	15.524	10.560	4.964
Disability risk	22.204	19.239	2.964
Lapse risk	43.786	75.667	(31.881)
Expense risk	18.440	17.535	905
Catastrophe risk	3.867	4.234	(367)
Insurance risk before diversification	111.992	135.341	(23.349)
Diversification	(40.897)	(39.864)	(1.033)
Total Life insurance risk solvency capital requirement	71.095	95.477	(24.382)

On 31.12.2023, compared to 31.12.2022, lapse risk decreased by €31,9m and continues to present the highest capital requirements, constituting 39% (on 31.12.2022 it amounted to 56%) of the Life insurance risk solvency capital requirements before diversification. Other significant risks are the risk of disability, morbidity, expense and longevity risk.

Mortality Risk

The risk of mortality is related to those insurance liabilities in which an increase in the mortality rate leads to an increase in the value of insurance liabilities.

Products subject to mortality risk include Term-life insurance, endowment insurance, whole-life insurance, as well as life insurance on mortgages insurance.

On 31.12.2023 there was, compared to 31.12.2022, a slight increase in capital requirements for mortality risk.

Longevity Risk

Longevity risk is associated with those insurance liabilities in which a reduction in the mortality rate leads to an increase in the value of insurance liabilities. Contracts subject to longevity risks are pure endowment contracts, annuities with premium return on death.

On 31.12.2023 there was, compared to 31.12.2022, an increase in capital requirements of longevity risk by €4,9m.

Disability – Morbidity Risk

The risk of disability or morbidity is associated with the types of insurance that provide for compensations due to morbidity or disability. It is linked to those insurance liabilities in which a change in the level, trend or variability of disability or morbidity rates leads to their increase.

The products that are mainly subject to this risk are the riders of life products; the most significant being waiver of premium coverage.

On 31.12.2023 there was, compared to 31.12.2022, an increase in capital requirements of disability - morbidity risk by €2,9m.

Lapse Risk

Lapse risk is the risk of loss (or adverse change in the best estimate of liabilities) arising from unforeseen (higher or lower) lapsation rates.

On 31.12.2023, compared to 31.12.2022, there was a decrease in capital requirements for the lapse risk by €31,9m.

The Solvency Capital Requirement of this specific risk sub-module is based on the scenario of mass lapse.

Expense Risk

The risk of expenses is related to those insurance liabilities in which a permanent increase in expenses, but also in the inflation of expenses, leads to an increase in the value of insurance liabilities.

On 31.12.2023 there was, compared to 31.12.2022, an increase of the capital requirement for expense risk by €0,9m.

Catastrophe Risk

Catastrophe risk results from catastrophic events, such as pandemics. Solvency capital requirements are calculated from the increase in mortality for the next 12 months.

On 31.12.2023 there was, compared to 31.12.2022, a decrease of the capital requirements for the catastrophe risk by €0,4m.

3.1.3. Health Underwriting Risk Solvency Capital Requirements

The Health Insurance portfolio includes insurance related to income protection coverage due to disability or sickness and medical expenses coverage.

The health insurance portfolio includes contracts that cover hospital expenses. These contracts are divided into two categories. The first category consists of contracts that provide for an increase in premiums based on specific market indicators, or have a maximum increase limit. For these contracts, the Company calculates long-term liabilities and makes use of the transitional measure for the technical provisions.

The second category includes contracts that provide for an increase in premiums based on their terms.

The health insurance portfolio includes the following risks.

1. Risk in life insurance similar to life insurance
2. Risk in health insurance similar to non-life insurance
3. Catastrophe risk in health insurance

The following table presents the Solvency Capital Requirement for the insurance risk of the Health LoB:

Health underwriting risk solvency capital requirement (€ thousands)	31.12.2023	31.12.2022	Difference
Health similar to Life (SLT)	94.204	73.745	20.459
Health similar to Non-Life (non-SLT)	32.130	25.111	7.019
Catastrophe risk	4.955	4.012	943
Health underwriting risk before diversification	131.289	102.868	28.421
<i>Diversification</i>	(16.089)	(12.673)	(3.416)
Total Health underwriting risk solvency capital requirement	115.200	90.195	25.005

On 31.12.2023, compared to 31.12.2022, the total Solvency Capital Requirement for Health underwriting risk, increased by €25m (€115,2m on 31.12.2023, compared to €90,2m on 31.12.2022). The increase was mainly due to the increase in health similar to life underwriting risk, which has the highest solvency capital requirement, accounting for 72% of total capital requirements before the diversification for 2023.

3.1.3.1. Health similar to Life Underwriting Risk

The insurance products that are subject to this risk sub-module are hospitalization products. The capital requirement stems mainly from hospital products which are no longer available for sale, which have a high loss ratio and are subject to restrictions on annual premium increases. Due to these characteristics of the specific hospital programs, the Company calculates their liabilities in the long-term.

The following table presents the Solvency Capital Requirement for the risk of health insurance similar to life insurance:

Health similar to life underwriting risk solvency capital requirement (€ thousands)	31.12.2023	31.12.2022	Difference
Mortality Risk	68	23	45
Longevity Risk	23.326	17.406	5.920
Disability-Morbidity risk	81.800	63.232	18.568
Lapse risk	30.030	26.133	3.897
Expense risk	3.042	2.254	788
Revision risk	-	-	-
Health underwriting risk before diversification	138.266	109.048	29.218
<i>Diversification</i>	(44.062)	(35.303)	(8.759)
Total Solvency Capital Requirement Health similar to life underwriting risk	94.204	73.745	20.459

As at 31.12.2023, the risks of disability – morbidity and lapse, have the greatest impact on the solvency capital requirements, constituting 59% and 22% respectively of health similar to life capital requirements, before diversification.

On 31.12.2022, the risks of disability – morbidity and lapse accounted for 58% and 24% respectively of capital requirements, before diversification.

Mortality Risk

The risk of mortality is related to insurance liabilities in which an increase in the mortality rate leads to an increase in the value of insurance liabilities.

The impact of this risk has a negligible effect on the Solvency Capital Requirement of health similar to life insurance.

On 31.12.2023 there was, compared to 31.12.2022, a slight increase in capital requirements for mortality risk.

Longevity Risk

Longevity risk is associated with insurance liabilities in which a reduction in the mortality rate leads to an increase in the value of insurance liabilities.

The impact of this risk has a modest effect on the capital requirement of health similar to life insurance.

On 31.12.2023 there was, compared to 31.12.2022, an increase of €5,9m of the capital requirements for longevity risk.

Disability – Morbidity Risk

The risk of disability or morbidity is one of the most significant risks for the specific portfolio of hospital programs. It is linked to those insurance liabilities in which a change in the level, trend or variability of disability or morbidity rates leads to their increase.

The solvency capital requirements come from the disability – morbidity risk of medical expenses and income protection.

In order to cover medical expenses, the scenario envisages an increase or decrease in medical expenses resulting from a parallel increase or decrease in inflation of medical expenses. Capital requirements arise as the largest amount between the capital requirements of the increase and decrease scenarios. The impact on capital requirement comes from the scenario of the increase in medical expenses and medical inflation.

On 31.12.2023 there was an increase by €18,6 m compared to 31.12.2022, of capital requirements for disability – morbidity risk, mainly due to the change in actuarial assumptions.

Lapse Risk

Lapse risk is the risk of loss (or adverse change in the best estimate of liabilities) arising from unforeseen (higher or lower) lapsation rates.

The Solvency Capital Requirement of the specific risk sub-module comes from the scenario of reduction of lapse rates.

On 31.12.2023 there was, compared to 31.12.2022, an increase by €3,9m of capital requirements for lapse risk.

Expense Risk

The risk of expenses is related to those insurance liabilities in which a permanent increase in expenses, but also in the inflation of expenses, leads to an increase in the value of insurance liabilities.

On 31.12.2023 there was, compared to 31.12.2022, an increase in capital requirements for expense risk by €0,8m.

3.1.3.2. Health similar to Non-Life Underwriting Risk

Premium and reserve risk

Premium and reserve risk is defined as the risk of loss or adverse change in the value of insurance liabilities, resulting from fluctuations in the timing, frequency and severity of the insured events and in the timing and settlement amount of claims.

The following table presents the Solvency Capital Requirement for health similar to Non-Life underwriting risk:

Health similar to Non-Life underwriting Risk solvency capital requirement (€ thousands)	31.12.2023	31.12.2022	Difference
Medical expenses coverage	26.436	18.676	7.760
Income protection	9.325	9.870	(545)
Health underwriting Risk before diversification	35.761	28.546	7.215
<i>Diversification</i>	(3.631)	(3.435)	(196)
Health similar to Non-Life underwriting Risk solvency total capital requirement	32.130	25.111	7.019

On 31.12.2023, compared to 31.12.2022, the Solvency Capital Requirement for health similar to Non-Life risk increased by € 7m (€ 32,1m as at 31.12.2023 compared to € 25,1m as at 31.12.2022).

3.1.3.3. Catastrophe Risk in Health Insurance

Catastrophe risk in health insurance is defined as the risk of loss or adverse change in the value of insurance liabilities, resulting from significant uncertainty in the pricing assumptions and the creation of technical provisions, in relation to serious epidemic outbreaks, as well as the unusual accumulation of risks under such extreme circumstances.

The catastrophe risk is related to the number of insured and the parameters of the mass accident and pandemic scenarios.

The following table presents the Solvency Capital Requirement for the catastrophe risk of health sector:

Health insurance catastrophe risk capital requirement (€ thousands)	31.12.2023	31.12.2022	Difference
Mass accident	1.416	1.208	208
Concentration scenario	-	-	-
Pandemic	4.749	3.826	923
Health insurance catastrophe risk before diversification	6.165	5.034	1.131
<i>Diversification</i>	(1.209)	(1.022)	(187)
Health insurance catastrophe risk total capital requirement	4.956	4.012	944

On 31.12.2023, compared to 31.12.2022, the Solvency Capital Requirement of the catastrophe risk of the health sector increased by €0.9m.

3.1.4. Non-Life Insurance Underwriting Risk Solvency Capital Requirement

The non-life insurance portfolio includes products that cover the full range and lines of business of non-life insurance.

The main categories in which the majority of new insurance business focuses are the motor, fire (commercial and industrial risks) lines of business and general third-party liability. In addition, a maximum insurance limit per insured risk has been set by the Company.

The following table presents the Solvency Capital Requirement for Non-Life insurance risk:

Non-Life insurance risk solvency capital requirement (€ thousands)	31.12.2023	31.12.2022	Difference
Premium and reserve risk	61.002	61.576	(574)
Lapse risk	-	-	-
Catastrophe risk	22.182	10.214	11.968
Non-Life insurance risk before diversification	83.184	71.790	11.394
<i>Diversification</i>	(13.256)	(6.902)	(6.354)
Non-Life insurance risk solvency capital requirement	69.928	64.887	5.040

On 31.12.2023, compared to 31.12.2022, the Solvency Capital Requirement of non-life insurance risk increased by €5m. This increase comes mainly from catastrophe risk.

Premium & Reserve Risk

Premium risk is defined as the risk that the premium will not be sufficient to cover the risk undertaken. Reserve risk is defined as the risk of insufficiency of technical provisions formed for receivables created on the valuation date.

On 31.12.2023 there was, compared to 31.12.2022, a decrease in capital requirements for the premium and reserve risk by 0.6m.

Non-Life Catastrophe Risk

Non-life catastrophe risk includes the following sub-modules:

1. the natural disaster risk sub-module,

2. the catastrophic risk sub-module for non-proportional asset reinsurance;
3. the risk of man-made disaster sub-module,
4. the other non-life disaster risks sub-module.

On 31.12.2023, compared to 31.12.2022, non-life catastrophe risk Capital Requirement showed an increase by €12m.

Lapse Risk

The Company does not calculate lapse risk for non-life insurance risk as it does not apply.

3.2. Market Risk

Market risk is defined as the existing or future risk for profits and capital arising, directly or indirectly, from fluctuations in the level and in the volatility of market prices of assets, liabilities and financial instruments.

The following risks are included in market risk:



Market Risk Management

The Company in order to effectively manage and reduce its exposure to market risk, takes measures such as:

1. establishment of an investment policy in line with business strategy and the acceptable investment risk limits,
2. establishment of operational limits and of other practices, so as to maintain risk exposures within the approved limits, as well as to avoid unacceptable concentration levels in specific investment types, issuers, etc. Within these limits, Value at Risk ("VaR"), exposure and stop loss limits, are also included,
3. predetermining the type of financial instruments in which the Company's funds are invested and clear procedures for investing in a new financial instrument,
4. mitigation of investment risk through effective hedging methods, the effectiveness of which is regularly evaluated,
5. adequate systems and procedures for the identification of each substantial source of investment risk, in order to monitor, evaluate (measure) and report risks undertaken allowing corrective actions to be taken when necessary. The assessment of the adequacy and the control of compliance of the Investment Policy and the related risk management framework, is carried out under the supervision of the Assets-Liabilities Management Committee and the Risk Management Committee,
6. evaluation of the market risk under extreme conditions. The results of these tests are used for the revision of policies and of the market risk exposure limits.

The Company aims at ensuring an adequate level of assurance, quality and liquidity for its assets and invests in such a way so as to take into consideration the characteristics of its liabilities as well as the requirements for returns.

3.2.1. Market Risk Capital Requirement

For the calculation of market risk solvency capital requirement, the Company uses the look through approach, where applicable, for investments in undertakings for collective investment in transferrable securities ("UCITS") and other investment funds.

The following table presents the Solvency Capital Requirement for market risk:

Market risk solvency capital requirement (€ thousands)	31.12.2023	31.12.2022	Difference
Interest rate risk	33.808	34.823	(1.016)
Equity risk	37.261	51.960	(14.699)
Property risk	61.105	61.072	33
Spread risk	57.001	67.810	(10.810)
Currency risk	7.098	25.186	(18.088)
Market concentration risk	-	-	-
Market risk before diversification	196.272	240.851	(44.579)
Diversification	(36.358)	(50.918)	14.560
Total market risk solvency capital requirement	159.914	189.933	(30.019)

On 31.12.2023, compared to 31.12.2022, the Solvency Capital Requirement for market risk decreased by €30m.

The main risks that form the Solvency Capital Requirement for market risk on 31.12.2023 are property risk, spread risk and equity risk.

3.2.1.1. Interest Rate Risk

Interest rate risk arises from the sensitivity of the value of assets and liabilities, to changes in the time structure of interest rates, or to the volatility of interest rates.

Interest Rate Risk Management

To manage interest rate risk, the Company has established risk measurement indicators and tolerance levels, as well as procedures for monitoring and reporting the level of risk undertaken.

More specifically, the matching of insurance liabilities and assets intended to cover them is monitored by measuring their modified duration. In addition, any differences between cash inflows and outflows are considered for the above data.

The Asset – Liability Management Committee and the Risk Management Committee are informed quarterly about the extent of mismatch between the assets and liabilities and take measures in order to return it to the desired level when deemed necessary.

Interest Rate Risk Capital Requirement

The Solvency Capital Requirement for interest rate risk is calculated as the decrease in own funds resulting from the effect of the instantaneous change in the interest rate curve on assets and

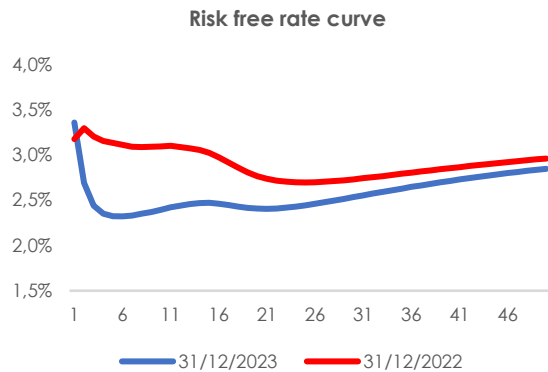
liabilities sensitive to interest rate changes. The Solvency Capital Requirement is calculated as the maximum decrease in equity from an increase in the interest rate curve or a decrease in the interest rate curve, according to the specifications of the standard formula.

The following table presents the Solvency Capital Requirement for interest rate risk:

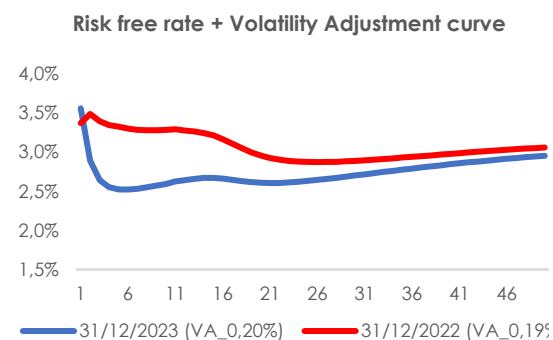
Interest rate risk solvency capital requirement (€ thousands)	31.12.2023	31.12.2022	Difference
Capital impact from an increase in the interest rate curve	(14.196)	1.284	(15.480)
Capital impact from a decrease in the interest rate curve	33.808	34.823	(1.016)
Interest rate risk solvency capital requirement	33.808	34.823	(1.016)

As depicted in the table above, the Solvency Capital Requirement comes from the interest rate curve down scenario. On 31.12.2023, compared to 31.12.2022, the solvency capital requirement for interest rate risk decreased by €1m. The decrease is due to lower interest rates.

The following figures show the risk-free interest rate curve and the risk-free curve with volatility adjustment, for 2023 and 2022.



The risk-free interest rate curve was as at 31.12.2023, on average, for the first 30 years, moved downward by 48 bps. compared to the corresponding curve on 31.12.2022, as shown in the figure on the left.



The risk-free interest rate curve with adjustment due to volatility was as at 31.12.2023, on average, for the first 30 years, moved downward by 47 bps. compared to the corresponding curve as at 31.12.2022, as shown in the figure on the left.

The volatility adjustment increased by 1 bps, on 31.12.2023, compared to 31.12.2022.

Sensitivity Analysis

The Company assessed the impact of changes in interest rate risk factors on its solvency ratio through conducting sensitivity analyses, the results of which are presented in the table below. The impact on 31.12.2023 was calculated using the transitional measures.

Scenarios	Change (€ thousands):	
	Own Capital	Capital Adequacy ratio
Increase of interest rates	13.791	219%

Decrease of interest rates

(18.051)

208%

The scenario of falling interest rates would result in the reduction of the solvency ratio by 6 percentage points.

Explanation of the Sensitivity Analysis Parameters

The following table shows the parameters on the basis on which the sensitivity analyses listed in the previous paragraph were performed.

Scenarios	Value	Explanation
Increase of interest rates	0.5%	Impact of a parallel rise in the risk-free interest rate curve by 0.5%.
Decrease of interest rates	-0.5%	Impact of a parallel downward movement of the risk-free interest rate curve by 0.5%.

During the sensitivity analyzes, in order to determine the overall effect on the solvency ratio, the effect on the Company's own funds was taken into account.

3.2.1.2. Equity Risk

Equity risk arises from the sensitivity of the value of assets and liabilities to changes in the level or volatility of equity market prices.

Equity risk management

For the management of equity risk, the Company has established risk measurement ratios and position limits on equity securities and equity / mixed funds, on the total investment portfolio, as well as procedures for monitoring and reporting positions.

More specifically, the Company's positions in equities and equity/balanced funds, the distribution of equities in sectors of activity and geographical areas, as well as the evolution of stock market indices that reflect the course of the equity portfolio are monitored.

The Assets - Liabilities Management Committee and the Risk Management Committee are informed quarterly about the amount of the risk exposure of the equity portfolio and take measures to limit it within the desired level when deemed necessary.

Equity Risk Capital Requirement

The Solvency Capital Requirement for equity risk is calculated as the decrease in equity resulting from the effect of the instantaneous reduction in equity prices. It consists of the capital requirement for type 1 equity and the capital requirement for type 2 equity.

Type 1 equity includes listed equity in regulated markets of the member countries of the European Economic Area (EEA) or the Organization for Economic Co-operation and Development (OECD). The instantaneous reduction of these equities amounts to 39% plus the symmetric adjustment to the equity capital charge.

Type 2 equity includes unlisted equity as well as those that are traded on stock exchanges of countries that are not members of EEA or OECD. Also, commodities and alternative investments, as well as openings in UCITS for which the examination method is not feasible. The instantaneous reduction of these equities amounts to 49% plus the symmetrical adjustment to the equity capital charge.

The instantaneous decrease of the equity in affiliated companies of strategic character and in long-term investments in equity (type 1 or 2) amounts to 22%.

The following table presents the Solvency Capital Requirement for equity risk:

Equity risk solvency capital requirement (€ thousands)	31.12.2023	31.12.2022	Difference
Capital charge for type 1 equity	21.230	39.258	(18.028)
Capital charge for type 2 equity	18.591	15.563	3.028
Diversification	(2.560)	(2.861)	301
Total equity risk solvency capital requirement	37.261	51.960	(14.699)

On 31.12.2023, compared to 31.12.2022, the required capital decreased by €14,7m.

Sensitivity Analysis

The Company assessed the impact of changes in equity risk factors on its solvency ratio through a sensitivity analysis, the results of which are presented in the table below. The impact on 31.12.2023 was calculated using the transitional measures.

Scenario	Change (€ thousands):		Capital Adequacy ratio
	Own Capital		
Increase of equity prices	21.625		221%
Decrease of equity prices	(21.591)		207%

The scenario of the decrease of the equity prices would result in the reduction of the solvency ratio by 7 percentage points.

Explanation of the Sensitivity Analysis Parameters

The following table shows the parameters based on which the sensitivity analysis set out in the previous paragraph was performed.

Scenario	Value	Explanation
Increase of equity prices	25%	Impact of an increase in equity prices by 25%, excluding holdings in Garanta and Ethniki Insurance Cyprus.
Decrease of equity prices	-25%	Impact of a decrease in equity prices by 25%, excluding holdings in Garanta and Ethniki Insurance Cyprus.

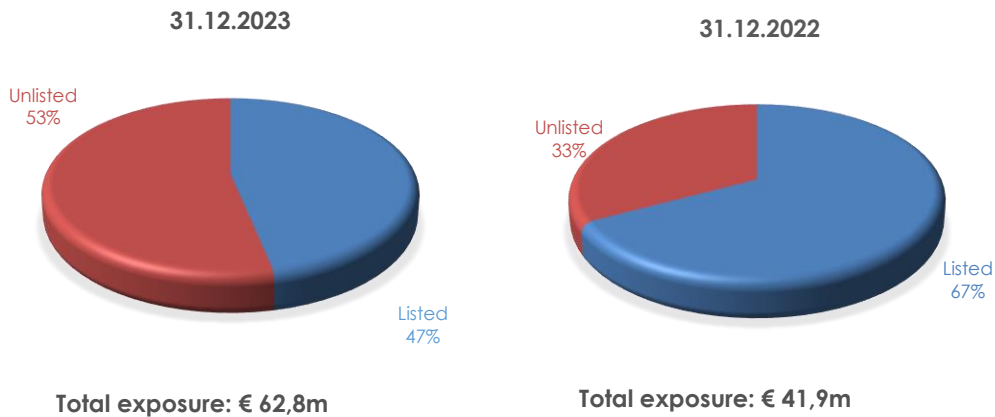
During the sensitivity analysis, in order to determine its overall effect on the solvency ratio, the effect on the Company's own funds was taken into account.

Equity portfolio structure

The Company's investments in equities, excluding placements through UCITS, placements of Unit-Linked portfolios and participations in other companies, amount to €62,8m on 31.12.2023 (€41,9m on 31.12.2022).

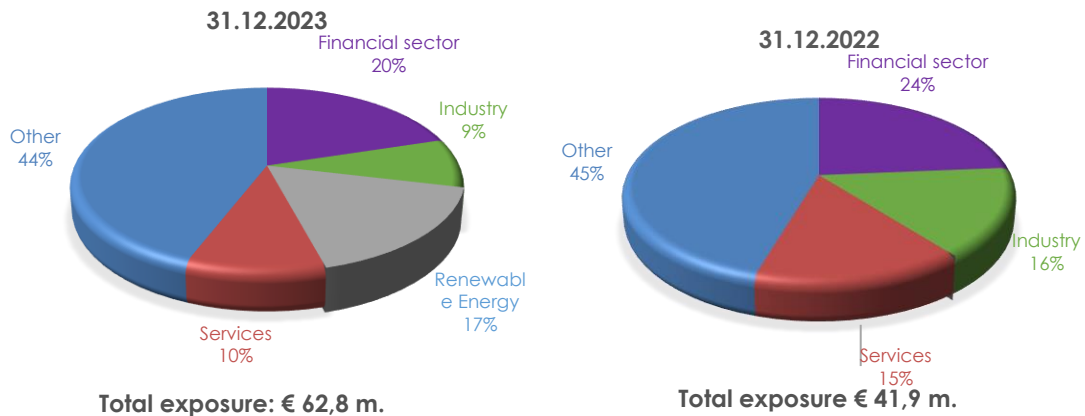
The following figures depict the allocation of the equity portfolio on 31.12.2023 and 31.12.2022, by equity category, by business sector and by geographical area.

Equity Portfolio allocation by equity category



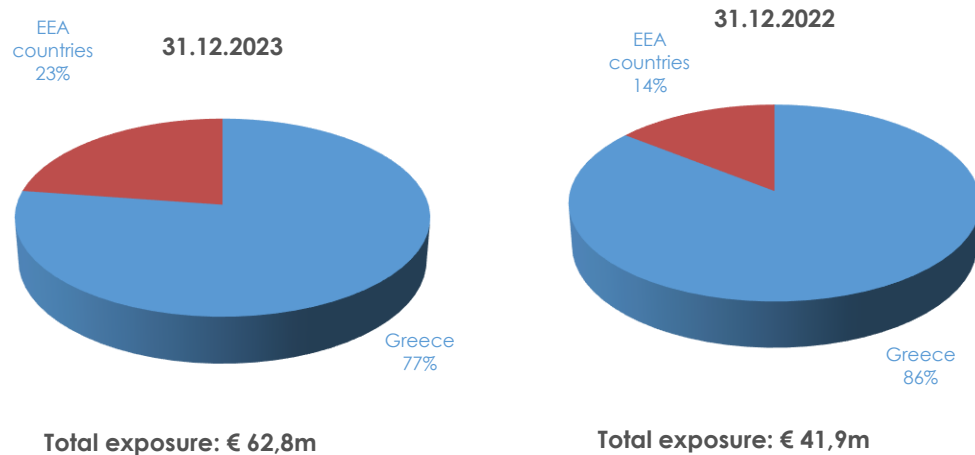
As observed above, there was a change in the allocation of the equity portfolio as at 31.12.2023, compared to 31.12.2022, with a decrease in the percentage of listed equities and an increase in the percentage of unlisted equities, which apart from private equities (36%) include a significant placement in infrastructure equities (17%). It is worth mentioning that the total volume of the equity portfolio has increased between YE 2023 and YE 2022, and as a result there is an increase in amounts in all categories of equities.

Equity Portfolio allocation by business sector



As shown in the above figures, the change in the allocation of the portfolio observed on 31.12.2023, compared to 31.12.2022, is mainly due to the new exposure to equities in renewable energy, which come completely from the exposure in L&G Energy Fund, and the decrease in the exposure to equities of other sectors. "Other" sector includes private equity funds.

Equity Portfolio allocation by Geographical Area



As observed from the above figures, there was a change in the allocation of the equity portfolio on 31.12.2023 compared to 31.12.2022, due to the new investment in L&G Energy Fund, with investments in renewable energy so far in various EU countries. For private equity funds, country of risk is considered Greece because their investments are located domestically.

3.2.1.3. Property Risk

Property risk arises from the sensitivity of the value of assets and liabilities to changes in the level or volatility of property market prices.

Property Risk Management

For the management of property risk, the Company has established risk measurement indicators and position limits on property over the total investment portfolio, as well as procedures for monitoring and reporting the undertaken position.

More specifically, the Company's position in property, the allocation of property in geographical areas and purposes of use, as well as the evolution of real estate price indices are monitored.

The Asset – Liability Management Committee and the Risk Management Committee are informed quarterly about the amount of the exposure to property risk and take measures to limit it within the desired level when deemed necessary.

Property Risk Capital Requirement

The Solvency Capital Requirement for property risk is calculated as the reduction in own funds, resulting from the effect of the instantaneous reduction of property value by 25%.

On 31.12.2023, compared to 31.12.2022, the required capital for property risk amounted to €61,1m.

Sensitivity Analyses

The Company assessed the impact of changes in property risk factors on its solvency ratio through a sensitivity analysis, the results of which are presented in the table below. The impact on 31.12.2023 was calculated using the transitional measures.

Scenario	Change (€ thousands):	
	Own Capital	Capital Adequacy ratio
Increase in property value	66.528	236%
Decrease in property value	(66.263)	193%

The scenario of a reduction in property prices by 25% would result in a reduction in the solvency ratio by 22 percentage points.

Explanation of Sensitivity Analyses Parameters

The following table shows the parameters based on which the sensitivity analysis set out in the previous paragraph was performed.

Scenario	Value	Explanation
Increase in property value	25%	Impact of a 25% increase in property prices.
Decrease in property value	-25%	Impact of a 25% reduction in property prices.

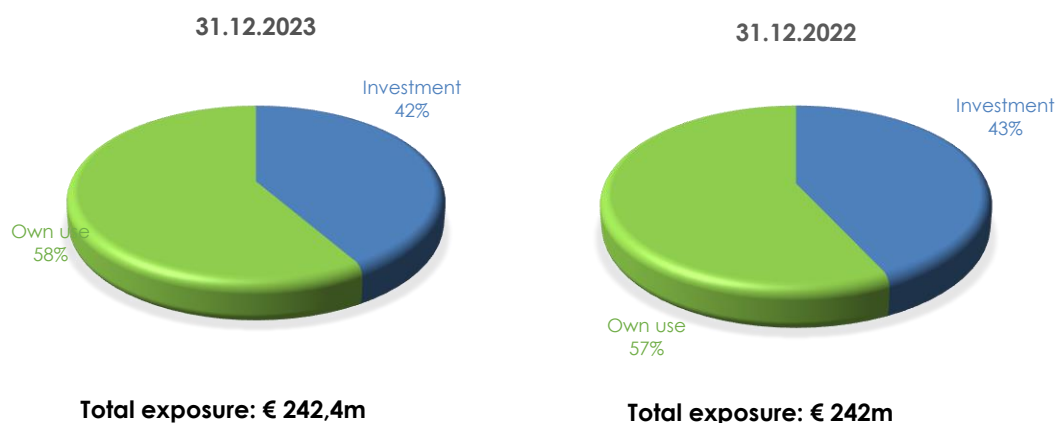
During the sensitivity analysis, in order to determine its overall effect on the solvency ratio, the effect on the Company's own funds was taken into account.

Property portfolio allocation

The Company holds real estate property for own-use, as well as investment property. The total fair value of the properties amounted to €242,4m on 31.12.2023 (on 31.12.2022 amounted to €242m). The majority of the properties, own-use and investment, are intended for commercial use and are located in the area of Athens. The allocation of Company's property portfolio as at 31.12.2023 does not significantly differ compared to 31.12.2022. The Company on 31.12.2023 did not hold investments in property through UCITS.

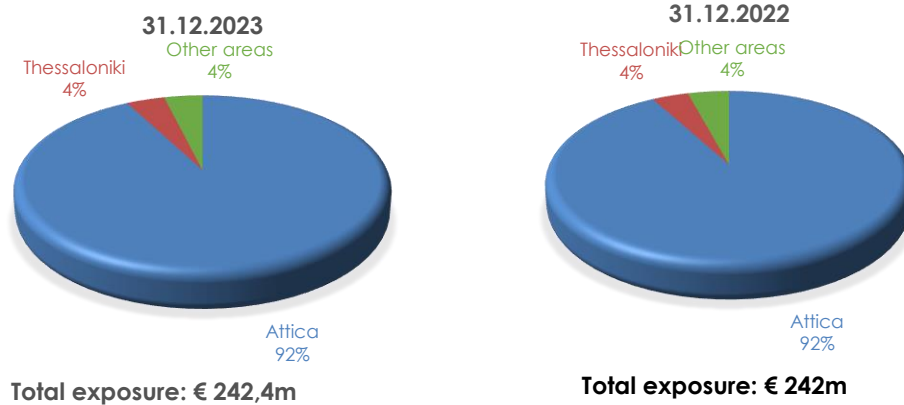
The following figures present the structure of the properties on 31.12.2023 and 31.12.2022 based on their purpose of use, and by location.

Property allocation based on purpose of use



As shown in the above figures, there is no significant change in the allocation of property based on the purpose of use, between 31.12.2023 and 31.12.2022.

Property allocation by location



As observed in the above figures, the property allocation by area remained virtually unchanged on 31.12.2023, compared to 31.12.2022.

3.2.1.4. Spread Risk

Spread risk arises from the sensitivity of the value of assets and liabilities to changes in the level or volatility of credit spreads, in addition to the time structure of risk-free interest rates.

Spread Risk Management

To manage the spread risk, the Company has established risk measurement ratios and position limits on corporate and government bonds, government guaranteed bonds and T-bills, over the total investment portfolio in the context of the SAA, as well as monitoring and reporting procedures of undertaken positions.

The Assets – Liabilities Management Committee and the Risk Management Committee are informed quarterly about the amount and type of position in bonds and take measures to limit it within the desired level when deemed necessary.

Spread Risk Capital Requirement

The Solvency Capital Requirement for spread risk is calculated as the decrease in own funds resulting from an instantaneous decrease in the value of each bond, loan, or time deposit, which depends on the modified duration of each asset and its credit rating, according to the specifications of the standard formula.

The capital requirement for spread risk amounted to €57m as at 31.12.2023, compared to €67,8m as at 31.12.2022.

Sensitivity Analysis

The Company assessed the impact of changes in parameters of spread risk on its solvency ratio, through conducting sensitivity analyses, the results of which are presented in the table below. The impact on 31.12.2023 was calculated using the transitional measures.

Scenarios	Change (€ thousands):	
	Own Capital	Capital Adequacy ratio
Increase of credit spreads	(80.483)	188%

Decrease of credit spreads

87.691

243%

The scenario of change of risk factors according to the values described above, would result in the reduction of the solvency ratio by 26 percentage points.

Explanation of Sensitivity Analysis Parameters

The following table shows the parameters on the basis on which the sensitivity analysis (listed in the previous paragraph) was performed.

Scenarios	Value	Explanation
Increase of bond credit spreads	+50 bps	Impact of an increase in the credit spreads of all bonds by 50 bps.
Decrease of bond credit spreads	-50 bps	Impact of a decrease in the credit spreads of all bonds by 50 bps.

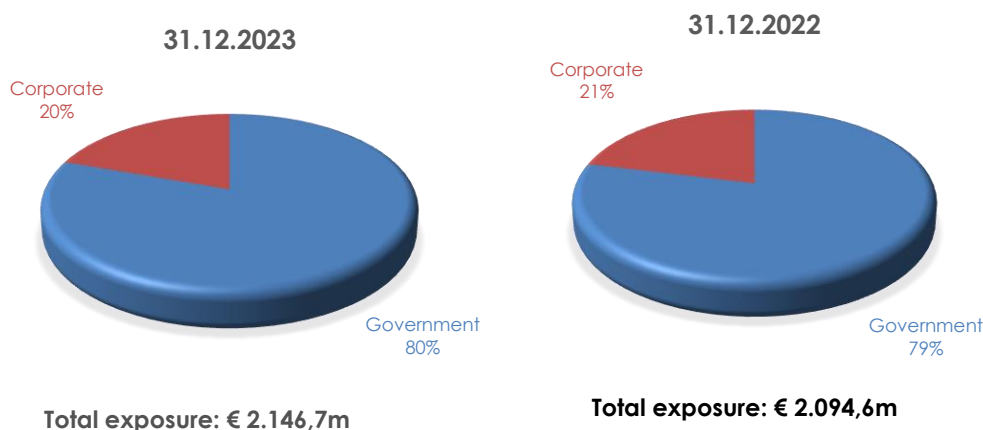
During the sensitivity analysis, in order to determine their overall effect on the solvency ratio, the effect on the Company's own funds was taken into account.

Bonds portfolio allocation

The market value of Company's investments in bonds and T-bills, excluding placements through UCITS and placements in Unit-Linked portfolios, amounted to €2.146,7m as at 31.12.2023, including accrued interest (€2.094,6m as at 31.12.2022 respectively). The majority of the portfolio concerns government bonds, including these of supranational organizations, government guaranteed bonds and T-bills, with a larger position in German Government bonds (€359,8m, including bonds guaranteed by the German government). The portfolio, apart from German government securities, is mainly positioned in highly rated securities.

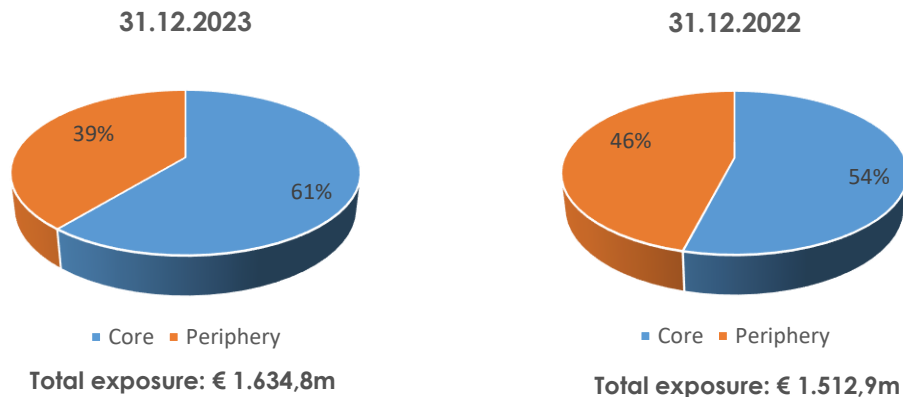
The following graphs show the structure of bonds, between government and corporate bonds, between core and periphery government bonds and corporate bonds by credit rating as at 31.12.2023 and 31.12.2022.

Bond allocation between Government and Corporate



As shown in the above graphs, the bond allocation between government and corporate remained essentially unchanged between 31.12.2023 and 31.12.2022. Government bonds as of 31.12.2023 include government guaranteed bonds (65,5m) and Greek T-Bills (23,6m), whereas government bonds as of 31.12.2022 include 122,5m of GTBs.

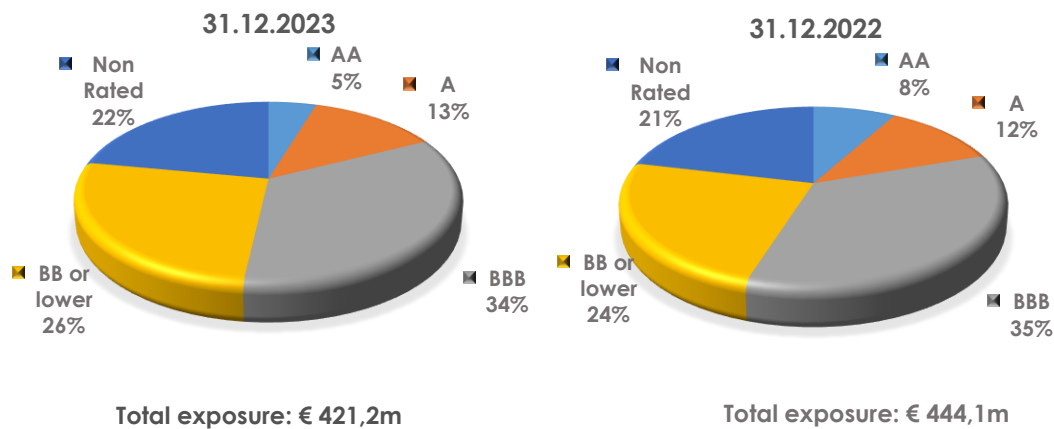
Government Bonds Allocation per core and periphery country of issuance



As observed, on 31.12.2023 there was, compared to 31.12.2022, an increase in core countries government securities. Significant purchases took place within 2023 of German, Austrian and Finnish government bonds, while Spanish government bonds were sold.

The "core" countries in which the Company has exposure in government bonds are Germany, France, Netherlands, Belgium, Finland, Austria, USA and supranational organizations (EFSF, ESM, IBRD). In "periphery" countries are included Spain, Greece, Italy, Portugal, Cyprus, Ireland and Romania.

Allocation of Corporate Bonds by credit rating



As observed, on 31.12.2023 there was, in relation to 31.12.2022, little change in corporate bonds allocation per rating.

3.2.1.5. Currency Risk

Currency risk arises from the sensitivity of the value of assets and liabilities to changes in the level or volatility of exchange rates.

Currency Risk Management

To manage currency risk, the Company has limited the permitted currencies in which it can invest directly in its investment portfolio, as well as monitoring and reporting procedures for each exposure.

More specifically, the net position of the Company in foreign currency and the allocation of the position per currency are monitored.

The Asset – Liability Management Committee and the Risk Management Committee are informed quarterly about the amount of the foreign currency exposure and take measures to limit it within the desired level when deemed necessary.

Currency Risk Capital Requirement

The Solvency Capital Requirement for currency risk is calculated as the decrease in own funds resulting from the effect of an instantaneous change in exchange rates. The Solvency Capital Requirement is the maximum decrease in own funds from: a) a revaluation of the foreign currency against the local currency and b) a devaluation of the foreign currency against the local currency. The instantaneous changes in exchange rates are calculated according to the specifications of the standard method.

The following table presents the Capital Solvency Requirement for foreign exchange risk:

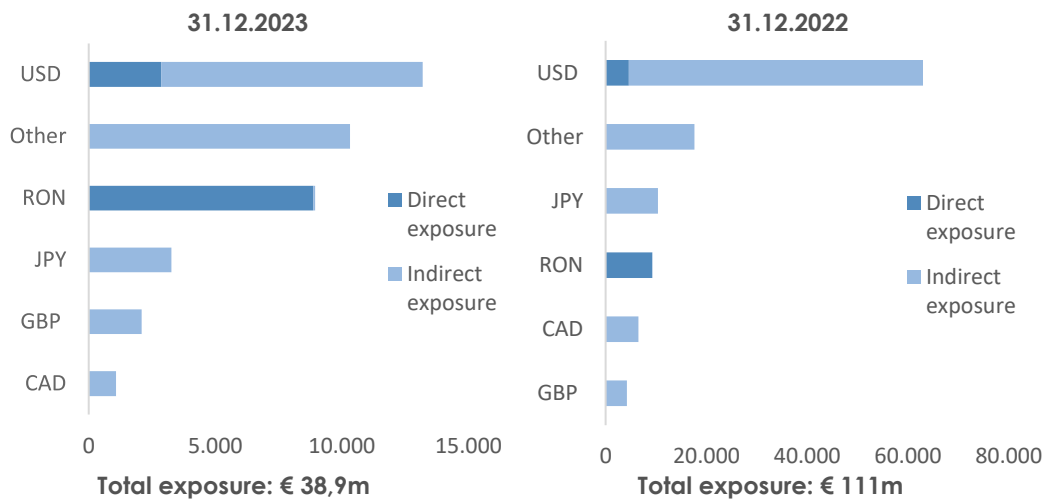
Solvency capital requirement of currency risk submodule (€ thousands)	31.12.2023	31.12.2022	Difference
Capital impact from the revaluation of foreign currencies	(7.095)	(25.153)	18.058
Capital impact from the devaluation of foreign currencies	7.098	25.186	(18.088)
Solvency capital requirement of currency risk submodule	7.098	25.186	(18.088)

The capital requirement, as observed in the table above, comes from the devaluation scenario of foreign currencies. The decrease of the capital requirement on 31.12.2023 by €18m is mainly due to the decrease of the position in foreign currency.

Allocation of the net position per currency

The direct position of the Company in foreign currency is limited. The majority of the total net exposure comes from the Company's investments in UCITS and from the investments of Unit-Linked products. The largest exposure of the Company on 31.12.2023 is registered in US dollars (USD) and comes for the most part from investments in UCITS and from investments of Unit-Linked products. The same goes for the other major exposures, the British pound (GBP), Canadian Dollar (CAD) and the Japanese yen (JPY). The exposure in Romanian Leu (RON) comes mainly from the Company's participation in Garanta Asigurari S.A.

The following graphs show the structure of the net exposure per currency on 31.12.2023 and 31.12.2022.



As shown above, the total foreign currency exposure decreased drastically on 31.12.2023 compared to 31.12.2022. The main reason for such a decrease in major currencies is the reduced currency investment through mutual funds.

3.2.1.6. Market Concentration Risk

The risk of market concentration consists of the additional risks arising either from a lack of diversification in the asset portfolio, or from large exposure to default risk by a single security issuer, or a group of related issuers.

Market Concentration Risk Management

For the management of market concentration risk, the Company has established risk measurement indicators and position limits per issuer of financial instrument / counterparty, over the total of the relevant investment category, as well as procedures for monitoring and reporting the positions undertaken.

More specifically, the Company's property concentrations, as well as its positions per counterparty are monitored, taking into account their credit rating, for issuers of bonds, equity securities and credit institutions in which the Company holds deposits.

The Asset – Liability Management Committee and the Risk Management Committee are informed quarterly about the type and amount of concentrations and take measures to limit them within the desired level when deemed necessary.

Market Concentration Risk Capital Requirement

The Solvency Capital Requirement for market concentration risk is calculated as the decrease in own funds resulting from an instantaneous decrease in the value of assets, corresponding to an exposure to an individual borrower or counterparty and which depends on: a) the amount of the asset exposure, b) the total value of the assets taken into account in the calculation and c) the credit quality rating of the borrower or counterparty, according to the specifications of the standard formula.

There was no Solvency Capital Requirement for the market concentration risk as at 31.12.2023, same as at 31.12.2022.

3.3. Credit Risk

Credit risk is defined as the existing or future risk for profits and capital arising from fluctuations in the credit standing of counterparties and debtors to whom the Company is exposed to or the failure of counterparties and debtors to fulfill the agreed terms.

Credit Risk Management

The Company, in order to effectively manage and reduce its exposure to credit risk, takes measures such as:

1. Establishment of time and/or money limits for the payment of premiums, as well as limits on collection rights assigned to intermediaries,
2. Evaluation of the reinsurers before entering into agreements with them and establishment of a minimum limit of their credit rating,
3. Establishment of investment limits that vary according to the credit rating of the counterparties,
4. Acceptance of credit ratings from specific rating agencies for the issuers of financial instruments, as well as for the reinsurers,
5. Evaluation of credit risk under extreme conditions. The results of these tests are used in the revision of policies and of credit risk exposure limits.

3.3.1. Credit Risk Solvency Capital Requirement

The Solvency Capital Requirement for credit risk consists of the capital requirement for type 1 credit exposures and the capital requirement for type 2 credit exposures, according to the specifications of the standard formula.

The following table presents the Solvency Capital Requirement for credit risk:

Credit risk solvency capital requirement (€ thousands)	31.12.2023	31.12.2022	Difference
Credit risk type 1	17.114	30.427	(13.313)
Credit risk type 2	8.458	7.579	879
Credit risk before diversification	25.571	38.006	(12.435)
<i>Diversification</i>	(1.457)	(1.548)	92
Total credit risk solvency capital requirement	24.114	36.457	(12.343)

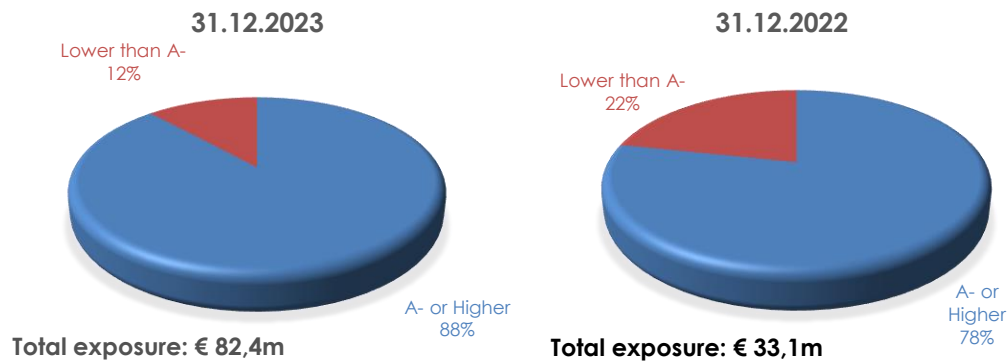
The Solvency Capital Requirement for credit risk is decreased by €12m compared to 31.12.2022.

This decrease results from the type 1 credit risk, and mainly because of decrease in sight deposits.

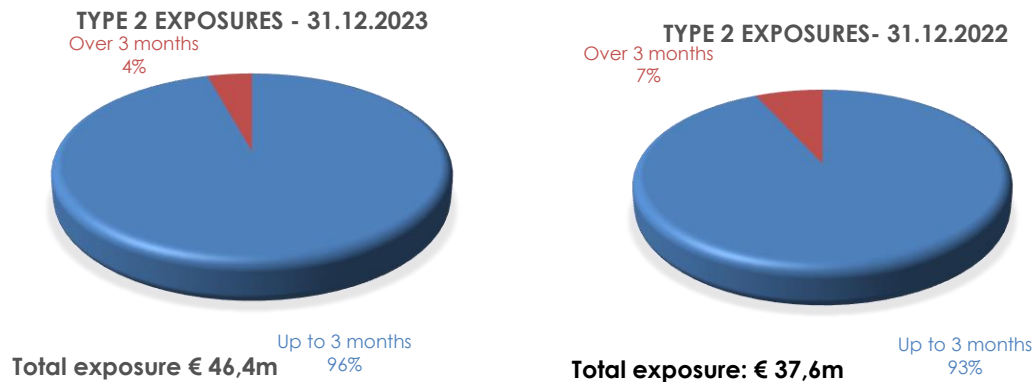
The Company's sight deposits, excluding placements through UCITS and placements of Unit-Linked portfolios, amounted to €32,3m on 31.12.2023 (€50m on 31.12.2022). The largest part of the deposits are placed in Greek banking institutions and mainly in NBG, whose credit rating was lower than BBB.

Exposure analysis

The following graphs show the structure of net reinsurance recoverables per credit rating and the allocation of receivables, other than recoverables from reinsurers, by time due.

Allocation of net² reinsurance recoverables by credit rating

As observed above, the allocation of receivables between reinsurers of credit rating A- and higher and those with a rating lower than A-, appears to have changed as at 31.12.2023 compared to 31.12.2022, in favor of reinsurers with credit rating A- or higher. The increase in volume of receivables between YE 2022 and YE 2023 is mainly the result of Daniel catastrophe event, that took place in September 2023.

Allocation of Type 2 receivables by time due

As observed above, on 31.12.2023 there was, compared to 31.12.2022, a decrease of Type 2 receivables over 3 months, from 7% of total receivables to 4%.

3.4. Liquidity Risk

Liquidity risk is defined as the existing or future risk for profits and capital arising from the Company's inability to meet its obligations, when these become due.

Liquidity Risk Management

The Company in order to effectively manage the liquidity risk takes measures briefly such as:

² net: (recoverables) – (liabilities)

1. Establishment of minimum limits of cash and cash equivalents that permit the smooth operation of the company under normal conditions,
2. Analysis on a continuous basis of the short term cash requirements and whether such requirements can be met,
3. Monitoring of the time structure of cash flows from insurance liabilities and from the assets intended to cover these liabilities,
4. Placements in highly liquid financial instruments ,
5. Development of plans for confronting extreme liquidity situations.

The amount of the Company's disposable assets (cash and sight deposits) as at 31.12.2023 amounted to €32,3m (€50m as at 31.12.2022) and most of them related to deposits in NBG.

Exposure analysis

The tables below present the maturity of financial assets and liabilities, according to their contractual cash flows and including those relating to Unit-Linked products, for 2023 and 2022.

Maturity of assets and liabilities for 31.12.2023:

31.12.2023 (€ thousands)	Up to 1 year	From 1 to 2 years	From 2 to 5 years	Over 5 years	Total
Assets	532.143	199.346	512.807	2.437.856	3.682.153
Liabilities	469.841	189.986	428.484	1.638.220	2.726.531
Balance	62.302	9.360	84.323	799.636	955.621

Maturity of assets and liabilities for 31.12.2022

31.12.2022 (€ thousands)	Up to 1 year	From 1 to 2 years	From 2 to 5 years	Over 5 years	Total
Assets	419.450	329.155	462.894	2.190.260	3.401.759
Liabilities	680.552	158.565	379.217	1.883.708	3.102.042
Balance	(261.102)	170.590	83.677	306.552	299.717

The largest part of the assets, as at 31.12.2023, concern securities traded in regulated markets. The largest placement concerns German and French government bonds (nominal value € 360m and € 228m respectively).

The current liabilities (up to year) are not covered by respective assets on 31.12.2023. Cumulatively, the Company shows a surplus in both fiscal years..

3.5. Operational Risk

Operational risk is defined as the existing or future risk for profits and capital arising from inappropriate or inadequate internal procedures, human resources and operating systems, or from external factors.

Operational Risk Management

The operational risk management aims at reducing or eliminating its causes, as well as the potential or actual consequences in case that risk events emerge. For this reason, procedures and methodologies are developed that aim to identify, evaluate, measure, manage and

document the risk according to the set risk appetite limits. The following standardization adopted in the operational risk categorization (7 categories) identifies and clarifies its scope, while at the same time forms a common language of communication and culture in terms of risk:

Categories of Operational Risk	Category Description
Internal Fraud	Losses due to acts of a type intended to defraud, misappropriate property or circumvent regulations, the law or company policy, excluding diversity/ discrimination events, which involves at least one internal party.
External Fraud	Losses due to acts of a type intended to defraud, misappropriate property or circumvent the law, by a third party.
Employment Practices and Workplace Safety	Losses arising from acts inconsistent with employment, health or safety laws or agreements, from payment of personal injury claims, or from diversity / discrimination events.
Clients, Products & Business Practices	Losses arising from an unintentional or negligent failure to meet a professional obligation to specific clients (including fiduciary and suitability requirements), or from the nature or design of a product.
Damage to Physical Assets	Losses arising from loss or damage to physical assets from natural disaster or other events.
Business Disruption and System Failures	Losses arising from disruption of business or system failures.
Execution, Delivery & Process Management	Losses from failed transaction processing or process management, from relations with trade counterparties and vendors.

Policies and procedures

The Operational Risk Appetite has been revisited to reflect the organizational change and the growth strategy planned in its 3 years BP (2023-2025). The overall risk appetite statement was transformed to the willing to accept calculated operational risk exposure related to new products, services, technology and outsourcing, as defined in each category of risk through risk appetite statements, indicators and limits, to support its strategic vision and targets.

An "operational risk assessment exercise"(RCSA) is conducted on a regular basis, where every Business Unit of the Company identifies the major risks that may affect its operation, and consequently obstruct the achievement of their business objectives. The exercise covers all business processes of the current operating model and the identified risks are classified according to their significance, by examining both their qualitative and quantitative characteristics.

According to the Product Development Plan (development of new and modification of existing), a product risk assessment is performed for the identification of new risks arising from the nature and characteristics of the product designed or existing risks that may affected negatively. Actions to mitigate the identified risks are decided and implemented, taking into account the desired launch date and the required implementation timeline.

In addition, when the business need arise in the frame of developments or events , special assessments of operational risk are performed in the content of outsourcing or project risk as well as under a policy or process update.

After the evaluation of the existing internal controls framework and at a minimum for the risks identified through the above procedures with medium risk rating and above, action plans are prepared for their mitigation.

The operational risk incidents are collected, even those with zero financial or qualitative effect, in order to enable the Company and its subsidiaries to record the maximum potential experience on a continuous basis. Beyond their recording, the identification of the causes that resulted to the occurrence of the incident and also the corrective actions, as well as those elements that will prevent its reoccurrence, are the main goal of the procedure.

In 2023, being the first year of application, the Company developed a set of risk metrics linked to the risk appetite categories and limitations, while numerous risk indicators have been agreed and calculated in a regular basis.

3.5.1. Operational Risk Solvency Capital Requirement

Solvency Capital Requirement for operational risk on 31.12.2023 amounts to €25 million, increased by €2,2 million compared to 31.12.2022.

3.6. Other Risks

3.6.1. Asset – Liability Mismatch Risk

Asset – liability mismatch risk is defined as the existing or future risk for profits and capital arising from the structure of assets and liabilities, as well as from off-balance sheet items. The mismatch may concern the maturity of the items, the interest rates, the repricing frequency, the currencies, as well as the levels and the time structure of the cash flows.

Asset – Liability Mismatch Risk Management

The Company in order to effectively manage the asset – liability mismatch risk take measures such as:

1. Establishment of limits for preserving the exposure in asset – liability mismatch risk within the approved levels,
2. Principles and monitoring procedures of the assets, liabilities and of the off-balance sheet items, in order to avoid or mitigate unintended mismatches, according to the business strategy and the acceptable risk limits. Assets – liabilities management will consider the specificities of the insurance portfolio and will consider concentrations, liquidity and dependencies in the Company's assets and liabilities,
3. The existence of adequate systems and procedures for the identification of every source of substantial asset – liability mismatch risk, for monitoring, evaluation (measurement) and reporting of the risks undertaken, as well as the initiation of corrective actions when necessary,
4. Assessment of the relationship among assets and liabilities under extreme conditions. The results of the test are taken into account in the establishment or revision of policies and of acceptable asset – liability mismatch limits.

3.6.2. Concentration Risk

Concentration risk is defined as the existing or future risk for profits and capital arising from the low dispersion, thus the concentration of assets or insurance liabilities in individual items of assets or liabilities, taken into account the economic sector or geographical area, the counterparty or a group of affiliated counterparties, etc.

Concentration Risk Management

Concentration risk is monitored and managed through the individual risk management policies, acknowledging that this specific risk increases the exposure levels of the various identified risks, like the market risk, the insurance risk, the credit risk, the operational risk, etc.

3.6.3. Reputation Risk

Reputation risk is defined as the existing or future risk for profits or capital arising from the formation of a negative public perception for the Company among clients, counterparties, shareholders, investors or supervisory authorities.

Reputation Risk Management

The Company in order to effectively manage the potential reputation risk, but also to retain and reinforce its reputation as a creditworthy and socially responsible insurer, sets up a number of internal activities which are summarized in the following:

1. Reputation risk is assessed in the Company's strategy setting, risk appetite setting, capital management and ORSA processes to ensure that it is thoroughly understood and risks are identified promptly and controlled/mitigated satisfactorily.
2. Assesses beforehand potential reputational impact of all new business activities including new product initiatives, new marketing campaigns, changes in strategy.
3. Develops insurance products characterized by clarity and transparency and adopts appropriate business practices for their promotion with professionalism, based on the provisions of the respective regulatory framework.
4. Specially examines the reputation risk in the applied by it operational and compliance risk framework.
5. Applies a wide modern system of handling claims, complaints and requests of its clients as well as of its partners.
6. Develops a cyber security framework and actively manages risk related to data leakage, data privacy and misuse of customer data.
7. Maintains a set of ethics and conduct regulations that ensure the acknowledgement / acceptance from all involved parties of both the required standards, as well as of the consequences of any breaches.

3.6.4. Strategic Risk

The strategic risk is the existing or future risk for profits and capital arising from changes in the business environment and ineffective response to these changes, poor business decisions, or inadequate implementation of these decisions.

The Company constantly assesses developments in its business environment and manages the strategic risk within the procedures related to the strategic planning, including risk appetite setting, capital management and ORSA processes, to ensure that it is thoroughly understood and risks to the strategy are identified and assessed properly, controlled and monitored satisfactorily.

Actual performance is regularly monitored against the annual budget and corrective actions are taken, if necessary. Stress tests and sensitivity analyses are carried out to examine, among other issues, the effect of changes in business environment parameters to solvency and the feasibility of achieving its business plans.

3.6.5. Sustainability Risk

Sustainability risks are defined as the risks arising from events or circumstances in the environmental or social field, or in the Company's governance which, if materialized, could have

an actual or potentially material adverse effect on the value of the assets, liabilities, the reputation and, consequently, the financial robustness of the Company.

Sustainability risks interact with other risk categories and are managed under risk manuals and procedures applicable to insurance, investment and operational risks.

The Company assesses sustainability risks, monitors the relevant regulatory developments, and develops an integrated "ESG" risk management framework.

3.7. Other information

3.7.1. Risk Profile Monitoring

In order to ensure the effective monitoring of the Company's risk profile, the solvency capital requirements are calculated quarterly and are reviewed from the Board Risk Committee and the Board of Directors. The Company's investment portfolio is regularly monitored and the Management is informed accordingly.

The Board Risk Committee and the Board of Directors monitor the profile of the risks undertaken, in relation with the risk appetite, through regular reports of Risk Management function, and corrective actions are taken when necessary.

3.7.2. Reinsurance Policy

The Company, aiming at reducing the insurance risk for the period of its business plan, enters into reinsurance agreements with appropriate and creditworthy reinsurers (credit rating of at least A-, from the international rating agencies S&P's, Moody's, Fitch and A.M. Best).

The type of reinsurance contracts varies according to the risk profile, the portfolio size, the level of own retention, the underwriting cost and the terms of cover.

The Company has set up a Reinsurance Committee, whose members are the Chief Financial Officer and the heads of the Reinsurance, Financial, Legal, Actuarial and Risk Management departments. The purpose of the Committee is to design and implement the Company's strategy and policy for the management of treaty reinsurance operations, following the Risk Management Committee directives and taking into account the current market conditions and the defined risk limits.

In 2023, the Company maintained the Reinsurance Policy of 2022 without significant changes in its structure while – as the case may be – improvements were made to the coverage of certain reinsurance contracts.

The mitigation technique of the insurance risk through reinsurance is applied to both non-life insurance and life insurance with proportional and non-proportional contracts.

Risks that exceed the limits of the contracts, are either excluded from their terms, or optionally reinsured.

For fire business and especially for the risk of accumulation in case of damage from catastrophic events (e.g. earthquake or other natural phenomenon), an excess of loss contract has been agreed per event.

For individual and group life business, the risk of death, disability, serious illness, payment protection indemnity, and credit card insurance through proportional and non-proportional contracts are reinsured.

4. Valuation for Solvency purposes

The Company values assets and liabilities and estimates technical provisions in accordance with Chapter VI, section 1 and 2 of Greek Law 4364/2016 and Chapter VI, section 1 and 2 of Directive 2009/138/EC of the European Parliament and of the Council.

In the table below the Company's Financial Statements are presented in accordance with IFRS and Solvency II directive along with the relative reclassifications and adjustments which are analyzed in the context of presenting the necessary information regarding the valuation method.

Balance Sheet 31.12.2023 (€ in thousands)	Note	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Assets					
Intangible assets	4.1.1	14.471	-	(14.471)	-
Deferred acquisition costs		-	-	-	-
Deferred tax assets	4.1.2	189.275	-	(45.996)	143.279
Property, plant & equipment held for own use	4.1.3	104.856	7.983	34.981	147.821
Investments (other than assets held for index-linked and unit-linked contracts)		2.806.871	82.762	(35.527)	2.854.107
Property (other than for own use)	4.1.4	24.706	46.293	29.705	100.704
Holdings in related undertakings, including participations	4.1.5	5.704	-	29.198	34.901
Equities	4.1.6	62.845	-	-	62.845
<i>Equities - listed</i>		29.283	-	-	29.283
<i>Equities - unlisted</i>		33.563	-	-	33.563
Bonds	4.1.7	2.218.281	22.872	(94.429)	2.146.724
<i>Government Bonds</i>		1.791.438	18.492	(84.369)	1.725.561
<i>Corporate Bonds</i>		426.843	4.380	(10.060)	421.163
Collective Investments Undertakings	4.1.8	494.978	-	-	494.978
Derivatives	4.1.9	358	-	-	358
Deposits other than cash equivalents	4.1.10	-	13.597	-	13.597
Assets held for index-linked and unit-linked contracts	4.1.11	573.934	-	-	573.934
Loans and Mortgages	4.1.12	22.834	-	322	23.157
Reinsurance recoverables:	4.1.13	129.537	8.547	(38.360)	99.724
<i>Non-life and health similar to non-life</i>	4.1.13	122.400	8.547	(33.913)	97.034
<i>Non-life excluding health</i>	4.1.13	122.340	8.547	(35.229)	95.658
<i>Health similar to non-life</i>	4.1.13	60	-	1.316	1.376
<i>Life excluding health and index-linked and unit-linked</i>	4.1.13	7.137	-	(4.447)	2.690
Deposits to cedants	4.1.14	-	108	-	108
Insurance and intermediaries receivables	4.1.15	54.369	(743)	-	53.626
Reinsurance receivables	4.1.14	3.550	635	-	4.185
Receivables (trade, not insurance)	4.1.16	42.868	-	-	42.868
Cash and cash equivalents	4.1.17	45.886	(13.578)	-	32.308
Any other assets, not elsewhere shown	4.1.18	86.386	(77.168)	-	9.218
Total Assets		4.074.836	8.547	(99.050)	3.984.334

Balance Sheet 31.12.2023					
(€ in thousands)	Note	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Liabilities					
Technical provisions – non-life	4.2	508.885	-	(8.845)	500.039
Technical provisions – non-life (excluding health)	4.2	355.899	-	(26.500)	329.399
Technical provisions calculated as a whole		-	-	-	-
Best Estimate					309.608
Risk margin					19.791
Technical provisions - health (similar to non-life)	4.2	152.986	-	17.655	170.640
Technical provisions calculated as a whole					-
Best Estimate					146.478
Risk margin					24.163
Technical provisions - life (excluding index-linked and unit-linked)	4.2	2.126.226	(0)	(293.992)	1.832.234
Technical provisions - health (similar to life)	4.2	552.757	-	(325.280)	227.477
Technical provisions calculated as a whole					-
Best Estimate					167.555
Risk margin					59.922
Technical provisions – life (excluding health and index-linked and unit-linked)	4.2	1.573.469	(0)	31.288	1.604.756
Technical provisions calculated as a whole					-
Best Estimate					1.559.923
Risk margin					44.833
Technical provisions – index-linked and unit-linked		616.260	-	11.515	627.776
Technical provisions calculated as a whole					-
Best Estimate					624.003
Risk margin					3.772
Other technical provisions	4.2	61.396	(61.396)	-	-
Contingent liabilities	4.3.1	-	-	-	-
Provisions other than technical provisions		-	-	-	-
Pension benefit obligations	4.3.2	48.488	-	-	48.488
Deposits from reinsurers	4.3.3	-	8.695	-	8.695
Deferred tax liabilities		-	-	-	-
Derivatives		-	-	-	-
Liabilities to credit institutions		-	-	-	-
Financial liabilities excluding liabilities to credit institutions		1.272	-	-	1.272
Insurance & intermediaries payables	4.3.4	26.106	-	-	26.106
Reinsurance payables	4.3.5	26.230	(148)	-	26.082

Payables (trade, not insurance)	4.3.6	11.017	-	-	11.017
Subordinated liabilities	4.3.7	177.171	-	-	177.171
Subordinated liabilities not in Basic Own Funds		177.171	(177.171)	-	-
Subordinated liabilities in Basic Own Funds		-	177.171	-	177.171
Any other liabilities, not elsewhere shown	4.3.8	65.680	61.396	-	127.076
Total liabilities		3.668.731	8.547	(291.322)	3.385.955
Excess of assets over liabilities		406.106	-	192.273	598.379

In 2023, the Company has implemented IFRS 17 and IFRS 9 for the first time, adjusting comparatives in 2022 for IFRS 17. The implementation has significantly impacted the accounting figures disclosed. IFRS amounts are not audited, as the audit process by the Company's statutory auditors remains ongoing. In this section, all IFRS figures are presented in accordance with IFRS 17 and IFRS 9.

For assets and liabilities which are measured at fair value in accordance with International Financial Reporting Standards ("IFRS"), no further adjustments are performed. The remaining assets and liabilities, are adjusted at fair value. Technical provisions are measured in accordance with the valuation rules of technical provisions.

The Company did not make any changes or adjustments to the valuation methods used, compared to the previous reporting year.

4.1. Assets

4.1.1. Intangible Assets

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Intangible Assets	14.471	-	(14.471)	-

According to Financial Statements, intangible assets are measured at net carrying amount (depreciation method on a straight-line basis over their estimated useful lives), and amounting to €14,5m, whereas according to Solvency II they are not recognized, as they cannot be evaluated separately, as there is no price in active markets for these or similar intangible assets.

4.1.2. Deferred tax assets

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Deferred tax assets	189.275	-	(45.996)	143.279

Deferred tax asset in the financial statements amounts to €189,3m and is calculated based on the temporary differences between the values of the assets and liabilities based on IFRS and the balances calculated under the existing tax regime.

The same accounting treatment has been applied in Solvency II, where Deferred tax is calculated based on the differences between the values of the assets and liabilities based on Solvency II valuation and the balances calculated under the existing tax regime.

The assessment of the recoverability of the deferred tax asset is based on Company's business plan.

4.1.3. Property, plant & equipment held for own use

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Property, plant & equipment held for own use	104.856	7.983	34.981	147.821

Property held for own use consists of land, buildings, vehicles and equipment, as well as assets under construction which are measured at book values, in the financial statements, acquisition cost less accumulated depreciation and impairment.

Moreover, the book value of €1,3m of the right-of-use assets and vehicles (IFRS 16) is included.

The book value of property held for own use amounts to €104,9m and is revaluated at fair value by €35,0m to €147,8m in the Solvency II balance sheet.

The reclassification of €8,0m concerns the book value of assets held for sale.

The fair value of land and buildings was determined by independent authorized appraisers.

The remaining categories of tangible assets (plant and equipment) for Solvency II purposes, are measured at book values (acquisition cost less accumulated depreciation) as they reflect the best estimate of their market value.

4.1.4. Property – other than for own use

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Property-other than for own use	24.706	46.293	29.705	100.704

According to the financial statements, investment property is measured at book value. Investment property's book value amounts to €24,7m and is revaluated to fair value by €29,7m to €100,7m.

The reclassification of €46,3m concerns the book value of assets held for sale.

The fair value of land and buildings was determined by independent authorized appraisers.

4.1.5. Holdings in related undertakings, including participations

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Holdings in related undertakings, including participations	5.704	-	29.198	34.901

Holdings include investments in related undertakings by the Company amounting to €5,7m in the financial statements of the Company (on an individual basis) i.e. at cost less any impairments, and are revaluated by €29,2m in order to reach €34,9m, i.e. their Solvency II value.

The value of participations, regarding the subsidiaries in Cyprus and Romania, is measured as the share held by the Company in their Solvency II eligible own funds.

4.1.6. Equities

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Equities – Listed	29.283	-	-	29.283
Equities – Unlisted	33.563	-	-	33.563
Total	62.845	-	-	62.845

According to IFRS, equities in the balance sheet are measured at fair value and thus no adjustment is required based on Solvency II, in relation to the Company' financial statements.

It should be noted that the Company holds equities listed on the Athens stock exchange, as well as unlisted equities. Listed equities are valued based on closing market prices.

Unlisted equities relate to investments in "Private / Infrastructure Equity Funds" and are valued based on the level of participation of the Company in the Equity fund. The valuation method of private equity funds is based on their Balance sheet prepared in accordance with the principles of International Financial Reporting Standards and is accompanied by a Statutory Auditor Certificate.

4.1.7. Bonds

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Government bonds	1.791.438	18.492	(84.369)	1.725.561
Corporate bonds	426.843	4.380	(10.060)	421.163
Total	2.218.281	22.872	(94.429)	2.146.724

All bonds are measured at fair value. Their valuation method is disclosed below and varies according to the level in which they are categorized:

- a. Level 1: Are valued according to the quoted price in an active market
- b. Level 2: Are valued according to:
 - i. quoted price for similar assets or liabilities in an active market;
 - ii. quoted price for same assets in markets considered inactive; and
 - iii. observable data other than quoted prices ex. Interest rates and yield curves;
- c. Level 3: Are valued based on models whose parameters include prices which do not result from directly observable market data. The valuation of these bonds is carried out as follows:
 - i. based on the interest rate swap curve of euro, the corresponding zero-coupon yield curve is calculated and subsequently the corresponding future flows curve,
 - ii. based on historical data, volatility of interest rates and fixed interest rates of each issue, the cash flows of each security are calculated until maturity date.

The aforementioned cash flows are discounted using the zero-coupon yield curve, plus the credit margin of the issuer which corresponds to the period until the maturity of the security. The sum of the discounted cash flows is the fair value of the security.

Government Bonds

Government Bonds include bonds which are classified as follows in the financial statements of the Company:

- a. "Securities at amortized cost" amounting to €873,3, which according to IFRS are measured at book value and are re-adjusted for Solvency II purposes by €(84,4m), in order to be measured at fair value.
- b. "Securities at fair value through OCI" amounting to €829,7m which according to IFRS are measured at fair value. No adjustment is required for Solvency II.
- c. "Securities at fair value through Profit & Loss" amounting to €88,5m which according to IFRS are measured at fair value. No adjustment is required for Solvency II.

The re-classification of the amount of €18,5m relates to the transfer of accrued interest from "Other assets" to Government bonds.

Corporate Bonds

Corporate Bonds include bonds which are classified in the financial statements of the Company as follows:

- "Securities at amortized cost" amounting to €161,3m, which according to IFRS are measured at book value and are re-adjusted for Solvency II purposes by (€10m), in order to be measured at fair value.
- "Securities at fair value through OCI" amounting to €16,8m which according to IFRS are measured at fair value. No adjustment is required for Solvency II.
- "Securities at fair value through Profit & Loss" amounting to €248,7m which according to IFRS are measured at fair value. No adjustment is required for Solvency II.

The reclassification of the amount of €4,4m relates to the transfer of the accrued interest from "Other Assets" to the corporate bonds as shown in the table below.

(€ in thousands)	Government Bonds	Corporate Bonds	Any other assets, not elsewhere shown
Reclassification 1	18.492	-	(18.492)
Reclassification 2	-	4.380	(4.380)
Total	18.492	4.380	(22.872)

4.1.8. Collective investment undertakings

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Collective Investments Undertakings	494.978	-	-	494.978

Investments in Collective Undertakings include

- mutual funds that are measured, for IFRS purposes, as well as for Solvency II at fair value and as a result no further adjustment is required from IFRS and
- investments in "Private Credit Funds" amounting to € 29,5m that are valued based on the level of participation of the Company in the Equity fund. The valuation method of private equity funds is based on their Balance sheet prepared in accordance with the principles of International Financial Reporting Standards and is accompanied by a Statutory Auditor Certificate.

4.1.9. Derivatives

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Derivatives	358	-	-	358

In the balance sheet according to IFRS, derivatives are measured at fair value and so no further adjustment is required from IFRS.

The Company owns warrants of Greek Government Bonds that resulted from PSI, and were valued at fair value based on their market value.

4.1.10. Deposits other than cash equivalents

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Deposits other than cash equivalents	-	13.597	-	13.597

The Company has time deposits amounting to €13,6m in NBG as well as in other Greek banks, with duration of up to three months as at 31.12.2023. Deposits are measured at cost which reflects the best estimate of their market value.

Due to their short duration, time deposits are classified as cash equivalents for IFRS purposes, whereas for balance sheet purposes, according to Solvency II, they are to be classified as "deposits", other than cash equivalents.

From the total reclassification, €20k relates to the transfer of accrued interest from "other assets" to "time deposits".

4.1.11. Assets held for Unit-Linked contracts

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Assets held for Unit-Linked contracts	573.934	-	-	573.934

According to IFRS, assets held for Unit-Linked contracts are measured at fair value and thus no further adjustment is required, from IFRS.

4.1.12. Loans and Mortgages

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Loans and Mortgages	22.834	-	322	23.157

Mortgage and consumer loans to employees, agents, life policy holders and corporate bond issuers, are measured at amortised cost less provision for impairment loss.

4.1.13. Reinsurance Recoverables

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Non-life and Health (similar to non-life)	122.400	8.547	(33.913)	97.034
Non-life excluding health	122.340	8.547	(35.229)	95.658
Health similar to non-life	60	-	1.316	1.376
Life excluding health and Unit-Linked	7.137	-	(4.447)	2.690
Total	129.537	8.547	(38.360)	99.724

Reinsurance assets are measured in accordance with IFRS as the ceded unearned premium reserve and discounted present value of cash flows from incurred claims plus risk adjustment.

For Solvency II, Reinsurance Recoverables are valued in accordance with the provisions of Section 2 of Chapter VI of Directive 2009/138/EC.

An amount of €8,6m corresponds to withheld reserves which are included in deposits from reinsurers under Solvency II, whereas under IFRS they are netted off from reinsurance recoverables.

Adjustments of €38.4m are due to the different valuation methodologies (expected claims and expenses in Solvency II compared to ceded UPR in IFRS), the use of a different discount curve and the different confidence level used for the calculation of the Risk Margin and Risk Adjustment (99.5% in Solvency II compared to 80% in IFRS respectively).

4.1.14. Reinsurance receivables and Deposits to cedants

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Deposits to cedants	-	108	-	108
Reinsurance receivables	3.550	635	-	4.185
Total	3.550	743	-	4.293

Deposits to cedants is linked to reinsurers' reserves in the Company's share, which is conventionally deducted from reinsurers and are valued according to the terms of the reinsurance contract. Thus, no re-adjustment is made based on IFRS in the financial statements of the Group. The reclassification of €0,7m is broken down as follows:

- €0,1m it regards the transfer of the reinsurers' share from line "Insurance and Intermediaries Receivables" to that of "Deposits to Cedants".
- €0,6m regards the transfer of the fund "Reinsurance Receivables" to that of "Insurance and Intermediaries Receivables"

Reinsurance receivables are also measured at cost as the best estimate of their fair value.

4.1.15. Insurance and Intermediaries Receivables

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Insurance and intermediaries receivables	54.369	(743)	-	53.626

Insurance and Intermediaries receivables are valued according to the assessment of the collectability of the relevant amounts. An assessment of the premium receivables is conducted based on the aging of the balances, on an individual as well as on a group basis.

In the balance sheet, according to Solvency II, the reclassifications of €0,7m are broken down as follows:

- €0,1m, relate to the reserves of the conventional reinsurance withdrawals which in the financial statements of the Company are included in the balances from reinsurance activities (item "Recoverable amounts from Reinsurance"), while in the balance sheet according to Solvency II are included in the best estimate of technical reserves;
- €0,6m relates to reinsurance receivables from inward reinsurance activities that for Solvency II reasons, it is reclassified and presented separately in the fund "reinsurance receivables".

4.1.16. Receivables (trade, not insurance)

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Receivables (trade, not insurance)	42.868	-	-	42.868

Receivables not related to insurance operations of the Company.

For IFRS, as well as for Solvency II purposes, they are measured at cost as a best estimate of their fair value, and thus, no adjustment is required.

4.1.17. Cash and Cash Equivalents

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Cash and cash equivalents	45.886	(13.578)	-	32.308

For IFRS purposes cash equivalents include, demand deposits, as well as time deposits up to three months long.

For Solvency II purposes only demand deposits are included, thus, time deposits are reclassified to the line item "Deposits other than Cash equivalents".

4.1.18. Any other asset, not elsewhere shown

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Any other assets, not elsewhere shown	86.386	(77.168)	-	9.218

Other assets are measured at cost, which approximates fair value, and include, according to the financial statements the main withholding income taxes and accrued interest of the investment portfolio. The reclassification of €22,9m relates to the transfer, for Solvency II purposes, of the accrued interest to the assets from which they arise, as mentioned above, and is broken down as follows:

(€ in thousands)	
Government Bonds	18.492
Corporate Bonds	4.380
Sight Deposits	20
Total	22.892

The remaining amount of the reclassification of €54,3m relates to properties held for sale, from "Any other asset, not elsewhere shown" to "Property, plant & equipment held for own use" and "Property - other than for own use" (Notes 4.1.3 and 4.1.4).

4.2. Technical Provisions

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Technical provisions – Non-Life	508.885	-	(8.845)	500.039
Technical provisions – non-life (excluding health)	355.899	-	(26.500)	329.399
Best Estimate	-	-	-	309.608
Risk margin	-	-	-	19.791
Technical provisions - health (similar to non-life)	152.986	-	17.655	170.640
Best Estimate	-	-	-	146.478
Risk margin	-	-	-	24.163
Technical provisions - Life (excluding Unit-Linked)	2.126.226	(0)	(293.992)	1.832.234
Technical provisions - health (similar to life)	552.757	-	(325.280)	227.477
Best Estimate	-	-	-	167.555
Risk margin	-	-	-	59.922
Technical provisions – Life (excluding health and Unit-Linked)	1.573.469	(0)	31.288	1.604.756
Best Estimate	-	-	-	1.559.923
Risk margin	-	-	-	44.833

Technical provisions – Unit-Linked	616.260	-	11.515	627.776
Best Estimate	-	-	-	624.003
Risk margin	-	-	-	3.772
Other technical provisions	61.396	(61.396)	-	-

Insurance Liabilities according to IFRS are valued according to the following:

1. For short term contracts
 - o Unearned premium and deferred acquisition cost,
 - o Present Value of cash flows for outstanding claims and
 - o Risk Adjustment
2. For long term contracts
 - o Present Value of future cash flows, and
 - o Risk Adjustment
 - o Contractual Service Margin

For Solvency II, Reinsurance Recoverables are valued in accordance with the provisions of Section 2 of Chapter VI of Directive 2009/138/EC.

The reclassification of (€61,4)m regards loss reserves that have been settled but have not been received by the beneficiaries, which is included in the insurance reserves of the financial statements line "Other technical provisions", whereas in the the balance sheet according to Solvency II, it is included in the "Other liabilities" category.

Technical provisions, in "Financial Statements (IFRS)" column include liabilities from contracts that have been classified as investment contracts as well as the deposit components of insurance contracts, that have been separated according to IFRS 17, as follows:

- a. Technical provisions – Life (excluding health and Unit-Linked): €1.059,2m
- b. Technical provisions – Unit-Linked: €2,4m

4.2.1. Technical provisions – Non-Life (including health)

The technical provisions in the financial statements are based on IFRS 17, taking into account proper demographic and economic assumptions for the estimation of future cash flows of the portfolio and their discounting.

The adjustment of (€26,5m) is due to

- the different valuation methodologies (expected claims and expenses in Solvency II compared to UPR net of DAC in IFRS),
- the use of a different discount curve and
- the different confidence level used for the calculation of the Risk Margin and Risk Adjustment (99.5% in Solvency II compared to 80% in IFRS respectively).

4.2.2. Technical provisions – Health (similar to Non-Life)

The adjustment of €17.7m is due mainly to the different confidence level used for the calculation of the Risk Margin and Risk Adjustment (99.5% in Solvency II compared to 80% in IFRS respectively) and to a lesser extent to the use of a different discount curve.

4.2.3. Technical provisions – Health similar to Life

According to the decision No. 269/5/09.05.2018 of the CIIC of BoG and in accordance with the provisions of article 275 of Greek Law 4364/2016, the transitional measure was set at €205,8m. The reduction of the technical provisions relates to the liability of the health legacy portfolio with a restriction on premium adjustment and is amortized linearly over a sixteen (16) year period. As at

31.12.2023 the unamortized value of the transitional measure on technical provisions amounting to €115,7m (i.e. 9/16 of the initial amount of the transitional measure of €205,8m) and for 2024 will amount to €102,9m (i.e. 8/16 of €205.8m).

The adjustment of (€325.3m) is mainly due to the use of transitional measures in SII amounting to €115.7m, to the recognition of a CSM (Contractual Service Margin) in certain portfolios of contracts, to the inclusion of the host contract liability in the technical provision in accordance with IFRS, where the lowest unit of account is the contract, as opposed to Solvency II where only the liability relating to the Health cover is recognized. To a lesser extent, the adjustment is due to the use of a different discounting curve.

4.2.4. Technical provisions – Life other than Unit-Linked

The adjustment of €31.3m is due mainly to the fact that under IFRS, liabilities of contracts that host a health coverage have been included in the Health Similar to Life category, as the lowest unit of account is the contract, as opposed to Solvency II, where the Life coverage of a contract with both a life and health coverage are included in this category. To a lesser extent the adjustment is due to the use of a different discount curve.

4.2.5. Technical provisions – Unit-Linked

The adjustment of €11.5m is due mainly to the fact that under IFRS, liabilities of contracts that host a health coverage have been included in the Health Similar to Life category, as the lowest unit of account is the contract, as opposed to Solvency II, where the unit linked element of a contract with both a unit linked and health coverage are included in this category. To a lesser extent the adjustment is due to the use of a different discount curve on guaranteed unit linked contracts.

4.3. Other Liabilities

4.3.1. Contingent Liabilities

The possibility that third party claims against the Company are successful are minimal to non-existent, other than those provided for. Thus, the contingent liabilities are considered immaterial for Solvency II purposes.

4.3.2. Pension benefit obligations

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Pension benefit obligations	48.488	-	-	48.488

The above line item includes group contract liabilities for defined benefits and contributions plans towards the Company's personnel, as well as provision for Staff Leaving Indemnity.

DAF contracts, of a defined benefit and/or contribution plan, a lump-sum benefit/pension is paid to each employee upon leaving the Company, unless he / she has or will receive in the future a relevant benefit for his / her disability from contract. These contracts cover death, permanent total disability due to illness, and permanent total or partial disability due to an accident.

4.3.3. Deposits from Reinsurers

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Deposits from reinsurers	-	8.695	-	8.695

For balance sheet purposes based on Solvency II, deposits from reinsurers appear separately, while in the financial statements they are offset against "Receivables from Reinsurers". The reclassification of €8,7m corresponds to the transfer of reinsurance share from reinsurer receivables (line item "reinsurers recoverables") to liabilities (line item "Deposits from reinsurers").

4.3.4. Insurance and Intermediaries payables

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Insurance & intermediaries payables	26.106	-	-	26.106

This line item includes the liabilities connected with insurance and reinsurance transactions of the Company. For IFRS and Solvency purposes, they are measured at cost as a best estimate of their fair value, and thus no adjustment is made.

4.3.5. Reinsurance payables

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Reinsurance payables	26.230	(148)	-	26.082

The reclassification of €(0.01)m, regards the reinsurers' share to recoverable losses and for the presentation of the financial statements it is classified as a liability († line "Reinsurance payables"), while for Solvency II purposes it is classified separately to "Claims from Reinsurers" (budget line "recoverables from reinsurance"), considering that it is included in the best estimate of technical provisions.

4.3.6. Payables (trade, not insurance)

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Payables (trade, not insurance)	11.017	-	-	11.017

This line item includes liabilities connected to matters unrelated to the insurance activities of the Company. For IFRS purposes as well as Solvency II purposes they are measured at cost as a best estimate of their fair value, and thus no adjustment is required.

4.3.7. Subordinated liabilities in BOF

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Subordinated liabilities not in Basic Own Funds	177.171	(177.171)	-	-
Subordinated liabilities in Basic Own Funds	-	177.171	-	177.171
Total	177.171	-	-	177.171

Subordinated liabilities in BOF are measured at cost, plus interest, which approximates fair value, given that it is a floating rate with an adjustment on a semi-annual basis, without taking into account the credit risk.

They include a) €50m (includes interest €0,05m) in "Tier 1 – Restricted" of the basic own funds and b) €125m (includes interest €2,1m) in Tier 2 – Basic Own Funds, according to the result of the application of quantitative limits of Article 98 of the Directive 2009/138/EC of the European Parliament and of the Council.

4.3.8. Any other liabilities, not elsewhere shown

(€ in thousands)	Financial Statements (IFRS)	Reclassifications	Adjustments	Solvency II value
Any other liabilities, not elsewhere shown	65.680	61.396	-	127.076

The reclassification of "Other Liabilities" amounting to €61,4m regard claims that have been settled, but have not been received by the beneficiaries, and are included in the insurance reserves in the financial statements, whereas in the balance sheet according to Solvency II, they are included in "Other liabilities".

4.4. Other valuation methods

The Company uses no alternative valuation methods.

4.5. Other information

There are no other significant information to be mentioned, regarding the valuation for Solvency II purposes.

5. Capital Management

The primary objective of Capital Management is the optimization of the correlation between risk and return, securing capital adequacy supervision, as well as the dividend policy, profits and growth support.

In particular, through Capital Management the Company aims at:



To achieve these objectives, a Capital Management Policy has been developed which is in line with Company's risk appetite and strategy.

To effectively monitor the capital position of the Company, capital adequacy limits on the solvency ratio are set in the Policy, specifying actions that the Company may take in order to restore the ratio to the desired limit.

The Company aims at maintaining a specific capital surplus. For monitoring its capital position, critical areas are set with the corresponding limits at capital or capital adequacy ratio levels.

The level of capital adequacy is monitored quarterly by the Board Risk Committee in order to adopt measures, if necessary, that will restore it to the desired levels.

The monitoring of the Solvency Capital Requirement is conducted monthly, using approximation methods for its calculation. An analytical calculation of the Solvency Capital Requirement is performed on a quarterly basis and is submitted to the Supervisory Authority.

The Solvency Ratio as at 31.12.2023 is 214%, using the volatility adjusted curve and the transitional measures, compared to 225% as at 31.12.2022. Without using the transitional measures on technical provisions and the volatility adjusted curve amounts to 177% compared to 187% at 31.12.2023 and 31.12.2022, respectively.

Solvency Ratio (€ thousands)	With transitional measures		Without the use of transitional measures on technical provisions		Risk-free yield curve	
	31.12.2023	31.12.2022	31.12.2023	31.12.2022	31.12.2023	31.12.2022
Eligible own funds to meet the SCR	658.896	750.342	543.154	621.739	505.212	588.301
SCR	307.493	332.862	307.493	332.862	312.052	334.808
Solvency Ratio	214%	225%	177%	187%	162%	176%

Taking into account the figures by using the volatility adjustment to the relevant risk-free interest rate term structure and those with risk-free interest rate term structure, a decrease of the volatility adjustment to zero to the relevant risk-free interest rate term structure, would result in the reduction of eligible own funds by €37,9m at 31.12.2023.

Impact of transitional measures on technical provisions

According to the decision No. 269/5/09.05.2018 of the CIIC of BoG and in accordance with the provisions of article 275 of Greek Law 4364/2016, the transitional measure was set at €205,8m. The reduction of the technical provisions relates to the liability of the health legacy portfolio with a restriction on premium adjustment and is amortized linearly over a sixteen (16) year period. As at 31.12.2023 the unamortized value of the transitional measure on technical provisions amounting to €115,7m (i.e. 9/16 of the initial amount of the transitional measure of €205,8m) and for 2024 will amount to €102,9m (i.e. 8/16 of €205,8m).

5.1. Own Funds

Tier 1 capital is composed mainly of paid-up share capital, of share premium, reconciliation reserve and subordinated liabilities.

The funds of category 2 consist of a Subordinate Loan of € 127,1m.

Tier 3 capital is composed of net deferred tax assets.

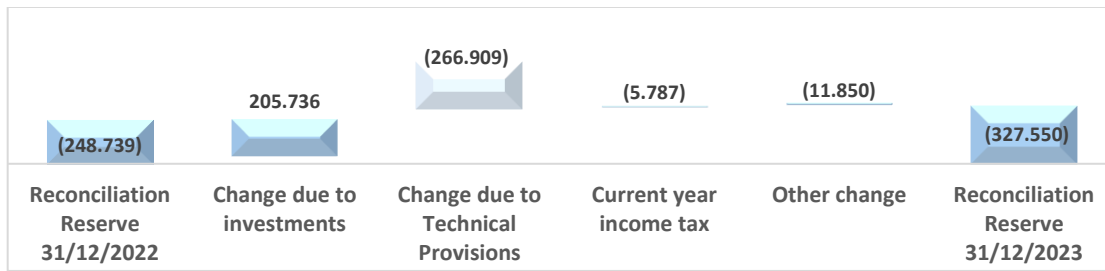
The tables below present the structure of own funds per tier and its respective eligibility as at 31.12.2023 and 31.12.2022.

31.12.2023 (€ thousands)	Tier 1		Tier 2		Tier 3		Total	
	Available	Eligible	Available	Eligible	Available	Eligible	Available	Eligible
Paid-up share capital	235.221	235.221					235.221	235.221
Share Premium	547.429	547.429					547.429	547.429
Surplus Funds	-	-	-	-	-	-	-	-
Reconciliation reserve	(327.550)	(327.550)					(327.550)	(327.550)
Subordinated liabilities	50.050	50.050	127.122	127.122			177.171	177.171
Net deferred tax assets	-	-	-	-	143.279	26.625	143.279	26.625
Total	505.150	505.150	127.122	127.122	143.279	26.625	775.550	658.896

31.12.2022 (€ thousands)	Tier 1		Tier 2		Tier 3		Total	
	Available	Eligible	Available	Eligible	Available	Eligible	Available	Eligible
Paid-up share capital	235.221	235.221					235.221	235.221
Share Premium	547.429	547.429					547.429	547.429
Surplus Funds	-	-	-	-	-	-	-	-
Reconciliation reserve	(248.739)	(248.739)					(248.739)	(248.739)
Subordinated liabilities	50.000	50.000	125.000	125.000			175.000	175.000
Net deferred tax assets	-	-	-	-	121.638	41.431	121.638	41.431
Total	583.911	583.911	125.000	125.000	121.638	41.431	830.549	750.342

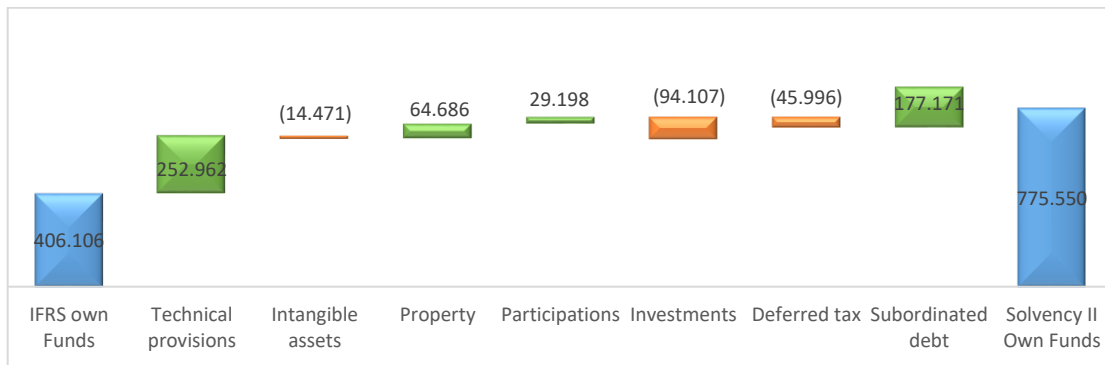
As indicated above, the available own funds as at 31.12.2023 amounted to €775,5m, whereas the eligible own funds of €658,9m as at the same date. The difference is the result of the application of quantitative restrictions on eligibility on the net deferred tax assets (Tier 3 own funds).

In 2023, the eligible own funds of the Company decreased by €91,4m, which is reflected as a decrease of the reconciliation reserve by €78,8m and is analyzed as follows:



5.1.1. IFRS & Solvency II Own Funds as at 31.12.2023

The diagram below depicts the comparison of assets and liabilities between IFRS and Solvency II at 31.12.2023. Detailed information is provided in section 4 "Valuation for Solvency Purposes".

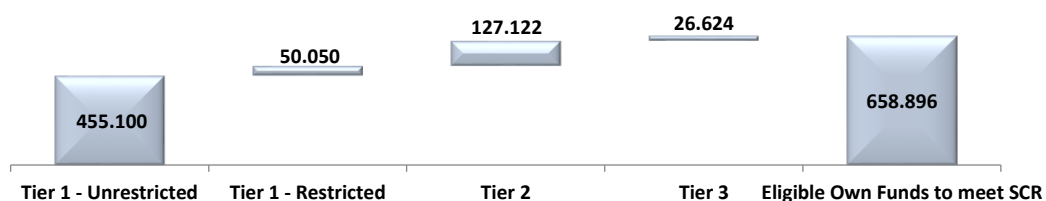


The main differences between own funds according to IFRS and own funds according to Solvency II valuation principles, are the following:

- revaluation of technical provisions, according to the best estimates of Solvency II, applying transitional measures, using a different cashflow discount curve and following a different grouping of liabilities (level of aggregation); overall this leads to an increase in Solvency II Own Funds by €252,9m.
- De-recognition of intangible assets of €14,5m,
- Revaluation of Real Estate Property to fair value increases Solvency II Own funds by €64,7m
- Revaluation of participations by €29,2m
- Valuation of investments at fair value decreases own funds by €94,1m.
- decrease of the deferred tax asset due to adjustments between IFRS and Solvency II valuation by €46,0m.
- recognition of subordinated loans in own funds (increase in Own Funds by €177,1m).

5.1.2. Eligible Own Funds to meet SCR as at 31.12.2023

The categorization of eligible own funds to meet the SCR at 31.12.2023 is presented in the following diagram:

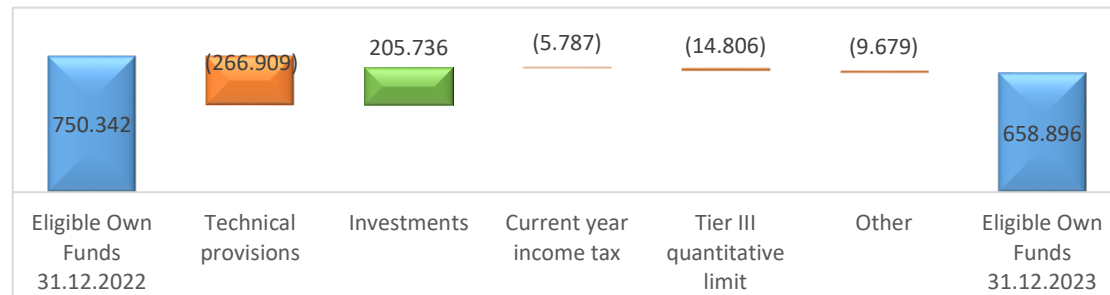


In 2021, the Company entered into a 10-year subordinated bond loan, amounting to € 125m, with NBG. The loan balance including accrued interest of €2,1 meets the criteria for inclusion in Tier 2,

Also, the Company has issued subordinated debt loan of infinite duration amounting to €50,0m. The loan balance including accrued interest of €0,05m, meets the criteria for recognition under Tier 1 of own funds.

Changes in eligible own funds 2023-2022

The diagram below presents changes in eligible own funds between 2023-2022.



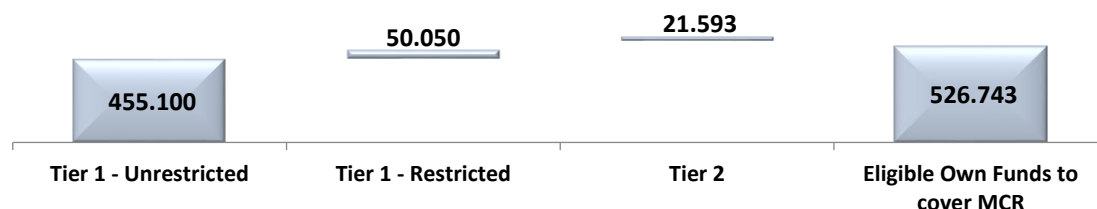
The decrease of eligible own funds with the use of the transitional measures, by €91,4, in 2023 compared to 2022, is mainly driven by:

- increase of technical provisions by €266,9m mainly attributed to the decrease in the interest rate curve as well as the change in medical inflation assumptions. The increase of technical provisions mainly stems from Life line of business
- increase in the value of the investment portfolio by €205,7m, as a result of the decrease in interest rates during 2023, but also due to the decrease in the credit spread between Southern European bonds and the risk free rate .
- Income tax of €5,8m
- Increase in restriction in Tier III Eligible Own Funds by €14,8m due to decrease in SCR

On 1 January 2023 the transitional measure on technical provisions was amortized by €12,8m.

5.1.3. Eligible Own Funds to meet MCR as at 31.12.2023

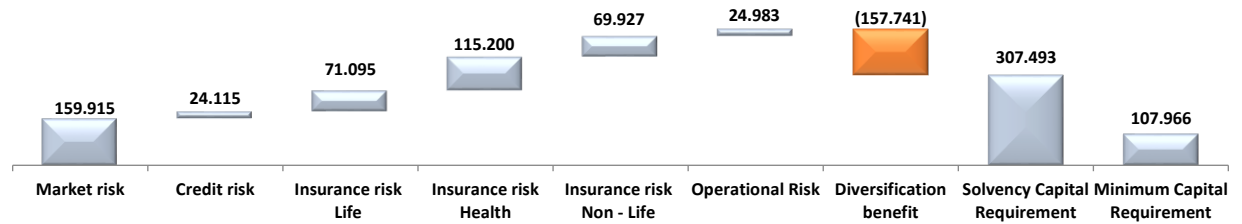
The categorization of eligible own funds to meet the SCR are presented in the following diagram:



5.2. Solvency Capital Requirement & Minimum Capital Requirement

The quantitative assessment of the Solvency Capital Requirement is performed with the use of the standard formula. Moreover, the Company uses the volatility adjusted curve and the transitional measures.

The diagram below shows the SCR and the MCR as at 31.12.2023. Detailed information is given in [Chapter 3 "Risk Profile"](#).



The main Risk module in the formulation of the SCR as at 31.12.2023 was the Market Risk accounting for 34% of Capital Requirements of all Risks, before the benefit of Risk diversification. As a result, key risks in the formation of Capital Requirements were:

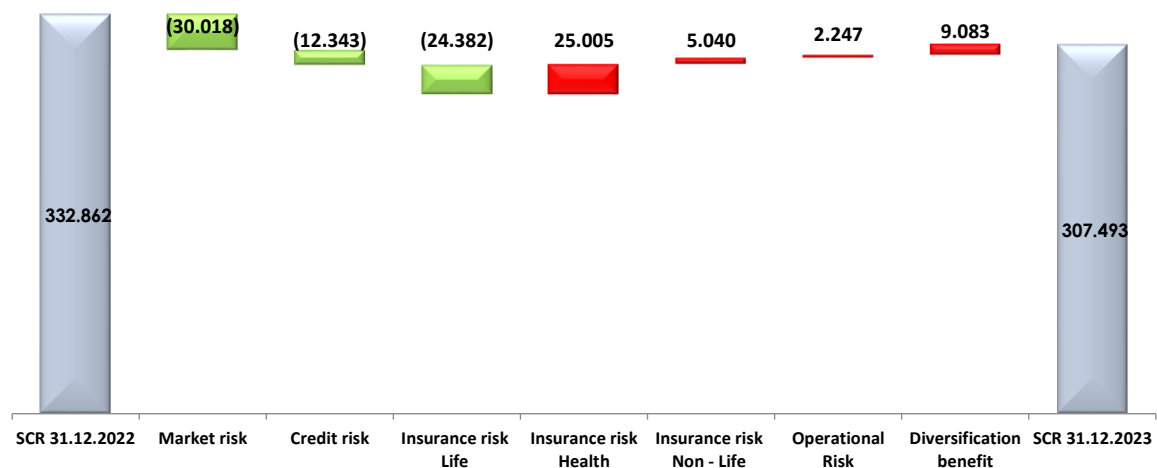
- i. Health underwriting risk, consisting of 25%.
- ii. Life insurance risk, consisting of 15%.
- iii. Non-life insurance risk, consisting of 15%.

The Minimum Capital Requirement was 35% of the Solvency Capital Requirement.

BoG as Supervisory Authority, in accordance with Article 41 of Greek Law 4364/2016, shall require modification or revision of published reports or disclose of any additional information, as well as any other necessary actions needed to be taken by the management.

Change in Solvency Capital Requirements 2023-2022

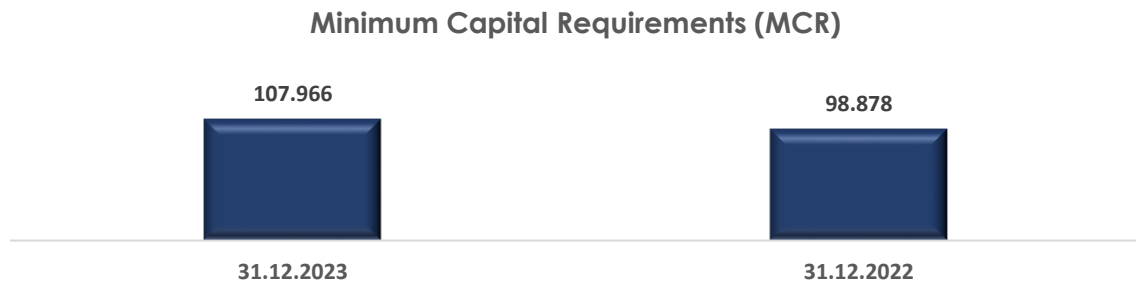
The diagram below presents a brief overview of the change in SCR between 2023 and 2022.



The decrease in capital requirements by €25,4 between the two periods comes mainly from Market Risk sub-module. Detailed information is provided in [Chapter 3 "Risk Profile"](#).

Change in Minimum Capital Requirement 2023-2022

The following diagram depicts a brief overview of the change in Minimum Capital Requirements between 2023 and 2022.



As depicted in the diagram above, there was an increase in the MCR at 31.12.2023 compared to 31.12.2022.

5.3. Using the duration based equity risk sub-module for the calculation of the SCR

The Company does not use of the duration based equity risk sub-module for the Solvency Capital Requirement calculation.

5.4. Differences between the standard formula and the internal models used

For the calculation of the SCR, the Company uses the Standard Formula. Moreover, the Company makes no use of special parameters for the calculation of the SCR.

5.5. Non-compliance with the Minimum Capital Requirement and Non-compliance with the Solvency Capital Requirement

The Company complies fully with the overall MCR as well as SCR for 2023.

5.6. Other information

5.6.1. Business Plan and Capital Management Program

The Company prepares a business plan annually. For its preparation estimates relating to the evolution of macro-economic figures, the strategic objectives of the Company, any planned actions to increase premium production as well as the enhancement of profitability and assumptions for the formulation of key insurance and financial indicators, are taken into account.

The business plan and capital management program includes premium production, profitability and capital adequacy objectives of the Company for the next four years, and the strategy to achieve them.

5.6.2. Dividend payment policy

The Company has formulated a Dividend policy according to its current strategy.

The BoD of the Company did not propose a dividend payment for financial results of year 2023.

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[Translation from the original text in Greek]

Independent Auditor's Report

To the Board of Directors of Ethniki General Insurance Company S.A.

Opinion

We have audited the following SII Regulatory Financial Information, comprising the Quantitative Reporting Templates (QRT's) prepared in accordance with the European Union Delegated Act 2015/2452, which are incorporated in the Solvency and Financial Condition Report (SFCR) of "Ethniki General Insurance Company S.A." (Company) as of 31 December 2023:

- Balance sheet (template S.02.01.02),
- Technical provisions (templates S.12.01.02 and S.17.01.02),
- Own Funds (template S.23.01.01) and
- Other Information (templates S.19.01.21, S.22.01.21, S.25.01.21 and S.28.01.01).

In our opinion, the SII Regulatory Financial Information as of 31 December 2023, incorporated in the Company's SFCR as of 31 December 2023, has been prepared, in all material respects, in accordance with the provisions and requirements of the European Union Delegated Act 2015/2452 and Greek Law 4364/2016 and the methodology described in section 4 and sub-sections 5.1 and 5.2 in the SFCR.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as they have been transposed into Greek Law. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the SII Regulatory Information section of our report.

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), which has been transposed into Greek Law, and the ethical requirements that are relevant to our audit. We have fulfilled our other ethical responsibilities in accordance with the requirements of the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter - Basis of Preparation and Restriction of use

We draw attention to the section 4 and sub-sections 5.1 and 5.2 of the SFCR, which describe the regulatory provisions and methodology for the preparation of the SII Regulatory Financial Information, which have been prepared to assist the Company's management in fulfilling its obligations in accordance with Law 4364/2016. As a result, the SII Regulatory Financial

Information and our Audit Report on these may not be suitable for any other purpose. This Audit Report is intended solely for use by the Company's management to meet its regulatory requirements to the Department of Private Insurance Supervision of the Bank of Greece (DPIS), which may request the modification or revision of published Company's reports or the publication of additional information, as well as other actions taken by management. This Audit Report should therefore not be used by other parties.

Our opinion is not modified in respect of this matter.

Other Information

Management is responsible for the Other Information. The Other Information, included in the SFCR approved by the Company's Board of Directors, but does not include the SII Regulatory Financial Information and our auditor's report thereon.

Our opinion on the SII Regulatory Financial Information does not cover the Other Information and we do not express an audit opinion or other form of assurance thereon.

In connection with our audit of the SII Regulatory Financial Information, our responsibility according to Executive Committee Act 105/12.12.2016 of the Bank of Greece, is to read the Other Information and, in doing so, better understand the subject matter of our audit and consider how the qualitative information included in the Report of SFCR is linked with the quantitative information of the audited SII Regulatory Financial Information.

Responsibilities of Management and those charged with governance for the Solvency II Regulatory Financial Information

Management is responsible for the preparation and fair presentation of the SII Regulatory Financial Information in accordance with the European Union Delegated Act 2015/2452 and Greek Law 4364/2016 and the methodology, as described in section 4 and sub-sections 5.1 and 5.2, of the attached SFCR and for such internal control as management considers necessary to enable the preparation of SII Regulatory Financial Information that is free from material misstatement, whether due to fraud or error.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the SII Regulatory Financial Information

Our objectives are to obtain reasonable assurance about whether the SII Regulatory Financial Information is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as they have been transposed into Greek Law, will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Solvency II Regulatory Financial Information.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Solvency II Regulatory Financial Information, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates, if any, and related disclosures of the SFCR made by management.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.



PricewaterhouseCoopers
Auditing Company SA
260 Kifissias Avenue
152 32 Halandri
SOEL Reg No 113

Athens, 8 April 2024

Statutory Auditor

Andreas Riris
SOEL Reg No 65601

Annex I – Annual Quantitative Templates (QRTs)

The current annex includes the Company's annual quantitative templates («QRTs»)³:

QRT	Title	Description
S.02.01.02	Balance Sheet	Balance sheet information using the valuation in accordance with Solvency II
S.05.01.02	Premiums, claims and expenses by line of business	Information on premiums, claims and expenses using the valuation and recognition principles used in the Company's financial statements
S.12.01.02	Life and Health SLT Technical Provisions	Information on the technical provisions relating to life insurance and health insurance pursued on a similar technical basis to that of life insurance ('health SLT') for each line of business
S.17.01.02	Non-Life Technical Provisions	Information on non-life technical provisions
S.19.01.21	Claims Paid of Non-Life	Information on non-life insurance claims in the format of development triangles
S.22.01.21	Impact of long-term guarantees measures and transitionals	Information on the impact of the long-term guarantee and transitional measures
S.23.01.01	Own funds	Information on own funds, including basic own funds and ancillary own funds
S.25.01.21	Basic Solvency Capital Requirement — for firms as standard formula is used	Information on the Solvency Capital Requirement calculated using the standard formula
S.28.02.01	Minimum Capital Requirements — Life & Non-Life insurance activity	Minimum Capital Requirement for insurance undertakings engaged in both life and non-life insurance activity

³ All amounts in the Templates of the Annex I, are presented in thousands of euros (€ k)

S.02.01.02

Balance sheet

	Solvency II value	
	C0010	
Assets		
Goodwill	R0010	
Deferred acquisition costs	R0020	
Intangible assets	R0030	0
Deferred tax assets	R0040	143.279
Pension benefit surplus	R0050	0
Property, plant & equipment held for own use	R0060	147.821
Investments (other than assets held for index-linked and unit-linked contracts)	R0070	2.854.107
Property (other than for own use)	R0080	100.704
Holdings in related undertakings, including participations	R0090	34.901
Equities	R0100	62.845
Equities - listed	R0110	29.283
Equities - unlisted	R0120	33.563
Bonds	R0130	2.146.724
Government Bonds	R0140	1.725.561
Corporate Bonds	R0150	421.163
Structured notes	R0160	0
Collateralised securities	R0170	0
Collective Investments Undertakings	R0180	494.978
Derivatives	R0190	358
Deposits other than cash equivalents	R0200	13.597
Other investments	R0210	0
Assets held for index-linked and unit-linked contracts	R0220	573.934
Loans and mortgages	R0230	23.157
Loans on policies	R0240	1.665
Loans and mortgages to individuals	R0250	0
Other loans and mortgages	R0260	21.492
Reinsurance recoverables from:	R0270	99.724
Non-life and health similar to non-life	R0280	97.034
Non-life excluding health	R0290	95.658
Health similar to non-life	R0300	1.376
Life and health similar to life, excluding health and index-linked and unit-linked	R0310	2.690
Health similar to life	R0320	0
Life excluding health and index-linked and unit-linked	R0330	2.690
Life index-linked and unit-linked	R0340	0
Deposits to cedants	R0350	108
Insurance and intermediaries receivables	R0360	53.626
Reinsurance receivables	R0370	4.185
Receivables (trade, not insurance)	R0380	42.867
Own shares (held directly)	R0390	0
Amounts due in respect of own fund items or initial fund called up but not yet paid in	R0400	0
Cash and cash equivalents	R0410	32.308
Any other assets, not elsewhere shown	R0420	9.218
Total assets	R0500	3.984.334

S.02.01.02**Liabilities**

	Solvency II value
	C0010
Technical provisions – non-life	R0510 500.039
Technical provisions – non-life (excluding health)	R0520 329.399
Technical provisions calculated as a whole	R0530 0
Best Estimate	R0540 309.608
Risk margin	R0550 19.791
Technical provisions - health (similar to non-life)	R0560 170.640
Technical provisions calculated as a whole	R0570 0
Best Estimate	R0580 146.478
Risk margin	R0590 24.163
Technical provisions - life (excluding index-linked and unit-linked)	R0600 1.832.233
Technical provisions - health (similar to life)	R0610 227.477
Technical provisions calculated as a whole	R0620 0
Best Estimate	R0630 167.555
Risk margin	R0640 59.922
Technical provisions – life (excluding health and index-linked and unit-linked)	R0650 1.604.756
Technical provisions calculated as a whole	R0660 0
Best Estimate	R0670 1.559.923
Risk margin	R0680 44.833
Technical provisions – index-linked and unit-linked	R0690 627.775
Technical provisions calculated as a whole	R0700 0
Best Estimate	R0710 624.003
Risk margin	R0720 3.772
Other technical provisions	R0730
Contingent liabilities	R0740 0
Provisions other than technical provisions	R0750 0
Pension benefit obligations	R0760 48.488
Deposits from reinsurers	R0770 8.695
Deferred tax liabilities	R0780 0
Derivatives	R0790 0
Debts owed to credit institutions	R0800 0
Financial liabilities other than debts owed to credit institutions	R0810 1.272
Insurance & intermediaries payables	R0820 26.106
Reinsurance payables	R0830 26.082
Payables (trade, not insurance)	R0840 11.017
Subordinated liabilities	R0850 177.171
Subordinated liabilities not in Basic Own Funds	R0860 0
Subordinated liabilities in Basic Own Funds	R0870 177.171
Any other liabilities, not elsewhere shown	R0880 127.076
Total liabilities	R0900 3.385.955
Excess of assets over liabilities	R1000 598.379

S.05.01.02

Non-Life (direct business/accepted proportional reinsurance and accepted non-proportional reinsurance)

		Line of Business for: non-life insurance and reinsurance obligations (direct business and accepted proportional reinsurance)								
		Medical expense insurance	Income protection insurance	Workers' compensation insurance	Motor vehicle liability insurance	Other motor insurance	Marine, aviation and transport insurance	Fire and other damage to property insurance	General liability insurance	Credit and suretyship insurance
		C0010	C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090
Premiums written										
Gross - Direct Business	R0110	75.997	0	0	43.427	16.830	2.389	96.607	22.518	0
Gross - Proportional reinsurance accepted	R0120	0	0	0	0	0	17	89	0	0
Gross - Non-proportional reinsurance accepted	R0130									
Reinsurers' share	R0140	19	0	0	476	694	682	57.267	10.906	0
Net	R0200	75.978	0	0	42.951	16.136	1.724	39.429	11.612	0
Premiums earned										
Gross - Direct Business	R0210	75.907	0	0	43.185	16.041	2.255	88.108	21.811	0
Gross - Proportional reinsurance accepted	R0220	0	0	0	0	0	18	95	0	0
Gross - Non-proportional reinsurance accepted	R0230									
Reinsurers' share	R0240	19	0	0	276	200	616	44.111	10.272	0
Net	R0300	75.888	0	0	42.909	15.841	1.657	44.092	11.539	0
Claims incurred										
Gross - Direct Business	R0310	45.592	0	0	26.808	5.088	285	55.920	6.328	-264
Gross - Proportional reinsurance accepted	R0320	0	0	0	0	0	0	0	0	246
Gross - Non-proportional reinsurance accepted	R0330									
Reinsurers' share	R0340	-10	0	0	-231	-4	-216	45.435	2.506	-35
Net	R0400	45.602	0	0	27.039	5.092	501	10.485	3.822	17
Expenses incurred	R0550	54.549	0	0	26.706	6.019	1.340	20.587	7.081	38
Balance - other technical expenses/income	R1210									
Total expenses	R1300									

		Line of Business for: non-life insurance and reinsurance obligations (direct business and accepted proportional reinsurance)				Line of Business for: accepted non-proportional reinsurance				Total
		Legal expenses insurance	Assistance	Miscellaneous financial loss	Health	Casualty	Marine, aviation, transport	Property		
		C0100	C0110	C0120	C0130	C0140	C0150	C0160	C0200	
Premiums written										
Gross - Direct Business	R0110	1.369	5.555	13.958						278.650
Gross - Proportional reinsurance accepted	R0120	0	0	75						181
Gross - Non-proportional reinsurance accepted	R0130				0	0	0	0	0	0
Reinsurers' share	R0140	0	3.107	11.156	0	0	0	0	0	84.307
Net	R0200	1.369	2.448	2.877	0	0	0	0	0	194.524
Premiums earned										
Gross - Direct Business	R0210	1.383	5.451	13.546						267.687
Gross - Proportional reinsurance accepted	R0220	0	0	79						192
Gross - Non-proportional reinsurance accepted	R0230				0	0	0	0	0	0
Reinsurers' share	R0240	0	3.434	9.661	0	0	0	0	0	68.589
Net	R0300	1.383	2.017	3.964	0	0	0	0	0	199.290
Claims incurred										
Gross - Direct Business	R0310	487	0	20.959						161.203
Gross - Proportional reinsurance accepted	R0320	0	0	0						246
Gross - Non-proportional reinsurance accepted	R0330				0	0	0	0	0	0
Reinsurers' share	R0340	0	0	14.714	0	0	0	0	0	62.159
Net	R0400	487	0	6.245	0	0	0	0	0	99.290
Expenses incurred	R0550	613	1.351	3.074	0	0	0	0	0	121.358
Balance - other technical expenses/income	R1210									0
Total expenses	R1300									121.358

		Line of Business for: life insurance obligations						Life reinsurance obligations		Total
		Health insurance	Insurance with profit participation	Index-linked and unit-linked insurance	Other life insurance	Annuities stemming from non-life insurance contracts and relating to health insurance	Annuities stemming from non-life insurance contracts and relating to	Health reinsurance	Life reinsurance	
		C0210	C0220	C0230	C0240	C0250	C0260	C0270	C0280	
Premiums written										
Gross	R1410	119.298	100.205	73.861	162.089	0	0	0	3	455.456
Reinsurers' share	R1420	0	554	0	8.446	0	0	0	0	9.000
Net	R1500	119.298	99.651	73.861	153.643	0	0	0	3	446.456
Premiums earned										
Gross	R1510	116.118	100.205	74.407	160.119	0	0	0	3	450.852
Reinsurers' share	R1520	0	778	0	7.975	0	0	0	0	8.753
Net	R1600	116.118	99.427	74.407	152.144	0	0	0	3	442.099
Claims incurred										
Gross	R1610	141.244	95.701	40.382	181.647	0	0	0	0	458.974
Reinsurers' share	R1620	0	34	0	631	0	0	0	0	665
Net	R1700	141.244	95.667	40.382	181.016	0	0	0	0	458.309
Expenses incurred	R1900	11.303	34.505	8.424	24.636	0	0	0	0	78.867
Balance - other technical expenses/income	R1210									0
Total expenses	R2600									78.867
Total amount of surrenders	R2700	0	48.429	13.193	38.581	0	0	0	0	100.204

S.12.01.02

Life and Health SLT Technical Provisions

	Insurance with profit participation	Index-linked and unit-linked insurance			Other life insurance			Annuities stemming from non-life insurance contracts and relating to insurance obligation other than health insurance obligations	Accepted reinsurance	Total (Life other than health insurance, incl. Unit-Linked)
			Contracts without options and guarantees	Contracts with options or guarantees		Contracts without options and guarantees	Contracts with options or guarantees			
	C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0150
Technical provisions calculated as a whole	R0010	0	0			0		0,00	0	0
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole	R0020	0	0			0		0,00	0	0
Technical provisions calculated as a sum of BE and RM										
Best Estimate										
Gross Best Estimate	R0030	935.759	402.371	221.632		73.392	550.771	0,00	0	2.183.925
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	R0080	0	0	0		2.690	0	0,00	0	2.690
Best estimate minus recoverables from reinsurance/SPV and Finite Re	R0090	935.759	402.371	221.632		70.702	550.771	0,00	0	2.181.235
Risk Margin	R0100	15.060	3.772			29.774		0,00	0	48.606
Amount of the transitional on Technical Provisions						0				
Technical provisions - total	R0200	950.819	627.776			653.937		0	0	2.232.532

S.12.01.02

	Health insurance (direct business)			Annuities stemming from non-life insurance contracts and relating to health	Health reinsurance (reinsurance accepted)	Total (Health similar to life insurance)
		Contracts without options and guarantees	Contracts with options or guarantees			
	C0160	C0170	C0180			
Life and Health SLT Technical Provisions				C0190	C0200	C0210
Technical provisions calculated as a whole	R0010					0
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole	R0020					0
Technical provisions calculated as a sum of BE and RM						
Best Estimate						
Gross Best Estimate	R0030	283.298	0	0	0	283.298
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	R0080	0	0	0	0	0
Best estimate minus recoverables from reinsurance/SPV and Finite Re	R0090	283.298	0	0	0	283.298
Risk Margin	R0100	59.922				59.922
Technical provisions - total	R0200	343.220		0	0	343.220

S.17.01.02

Non-Life Technical Provisions

		Direct business and accepted proportional reinsurance								
		Medical expense insurance	Income protection insurance	Workers' compensation insurance	Motor vehicle liability insurance	Other motor insurance	Marine, aviation and transport insurance	Fire and other damage to property insurance	General liability insurance	Credit and suretyship insurance
		C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100
Technical provisions calculated as a whole	R0010	0	0	0	0	0	0	0	0	0
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole	R0050	0	0	0	0	0	0	0	0	0
Technical provisions calculated as a sum of BE and RM										
Best estimate										
Premium provisions										
Gross - Total	R0060	18.808	0	0	14.955	2.782	304	4.380	1.881	0
Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	R0140	0	0	0	0	72	26	1.475	471	0
Net Best Estimate of Premium Provisions	R0150	18.808	0	0	14.955	2.710	278	2.905	1.410	0
Claims provisions										
Gross - Total	R0160	104.161	23.509	0	145.198	4.806	1.067	69.028	36.279	668
Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	R0240	69	1.307	0	2.232	0	466	56.734	13.443	469
Net Best Estimate of Claims Provisions	R0250	104.092	22.202	0	142.966	4.806	601	12.294	22.836	199
Total Best estimate - gross	R0260	122.969	23.509	0	160.153	7.588	1.371	73.408	38.160	668
Total Best estimate - net	R0270	122.900	22.202	0	157.921	7.516	879	15.199	24.246	199
Risk margin	R0280	18.097	6.066	0	9.584	897	169	5.496	2.319	24
Amount of the transitional on Technical Provisions										
Technical provisions - total										
Technical provisions - total	R0320	141.066	29.575	0	169.737	8.485	1.540	78.904	40.479	692
Recoverable from reinsurance contract/SPV and Finite Re after the adjustment for expected losses due to counterparty default - total	R0330	69	1.307	0	2.232	72	492	58.209	13.914	469
Technical provisions minus recoverables from reinsurance/SPV and Finite Re- total	R0340	140.997	28.268	0	167.505	8.413	1.048	20.695	26.565	223

	Direct business and accepted proportional reinsurance			accepted non-proportional reinsurance			Total Non-Life obligation	
	Legal expenses insurance	Assistance	Miscellaneous financial loss	Non-proportional health reinsurance	Non-proportional casualty reinsurance	Non-proportional marine, aviation and transport reinsurance		Non-proportional property reinsurance
	C0110	C0120	C0130	C0140	C0150	C0160		C0170
Technical provisions calculated as a whole	R0010	0	0	0	0	0	0	0
Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole	R0050	0	0	0	0	0	0	0
Technical provisions calculated as a sum of BE and RM								
Best estimate								
Premium provisions								
Gross - Total	R0060	177	104	1.827	0	0	0	45.218
Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	R0140	0	0	1.035	0	0	0	3.078
Net Best Estimate of Premium Provisions	R0150	177	104	792	0	0	0	42.139
Claims provisions								
Gross - Total	R0160	1.142	0	25.010	0	0	0	410.869
Total recoverable from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default	R0240	0	0	19.235	0	0	0	93.956
Net Best Estimate of Claims Provisions	R0250	1.142	0	5.775	0	0	0	316.913
Total Best estimate - gross	R0260	1.319	104	26.837	0	0	0	456.086
Total Best estimate - net	R0270	1.319	104	6.567	0	0	0	359.052
Risk margin	R0280	101	92	1.110	0	0	0	43.953
Technical provisions - total								
Technical provisions - total	R0320	1.420	195	27.947	0	0	0	500.039
Recoverable from reinsurance contract/SPV and Finite Re after the adjustment for expected losses due to counterparty default - total	R0330	0	0	20.270	0	0	0	97.034
Technical provisions minus recoverables from reinsurance/SPV and Finite Re- total	R0340	1.420	195	7.677	0	0	0	403.005

S.19.01.21
Claims Paid of Non Life

Total Non Life

Accidental Year / Underwriting Year	2020	
-------------------------------------	------	--

Gross Claims Paid (non-cumulative)
(absolute amount)

Year	Development year											Current Year	Sum of years (cumulative)		
	0	1	2	3	4	5	6	7	8	9	10 & +				
	C0010	C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0110		C0170	C0180	
Prior	R0100											6.567	R0100	6.567	6.567
N-9	R0160	24.015	15.649	4.671	5.094	4.223	1.330	1.566	902	750	1.114		R0160	1.114	59.313
N-8	R0170	22.015	16.880	3.805	1.878	2.744	1.353	1.544	766	696			R0170	696	51.681
N-7	R0180	29.029	16.563	3.042	1.845	2.279	1.418	887	559	0			R0180	559	55.622
N-6	R0190	17.588	14.273	3.996	3.800	2.848	2.591	1.486					R0190	1.486	46.583
N-5	R0200	23.805	14.352	3.369	2.863	2.674	3.343						R0200	3.343	50.406
N-4	R0210	16.722	12.229	2.765	2.358	3.654							R0210	3.654	37.729
N-3	R0220	13.859	11.532	3.218	2.592								R0220	2.592	31.201
N-2	R0230	14.721	14.758	11.880									R0230	11.880	41.359
N-1	R0240	16.247	78.496										R0240	78.496	94.743
N	R0250	123.140											R0250	123.140	123.140
Total	R0260												R0260	233.529	598.345

Gross undiscounted Best Estimate Claims Provisions
(absolute amount)

Year	Development year											End of Year (discounted data)		
	0	1	2	3	4	5	6	7	8	9	10 & +			
	C0200	C0210	C0220	C0230	C0240	C0250	C0260	C0270	C0280	C0290	C0300		C0360	
Prior	R0100											53.220	R0100	48.312
N-9	R0160	0	0	50.360	37.617	27.639	23.387	11.956	10.593	6.815	5.953		R0160	5.443
N-8	R0170	0	69.645	36.758	30.518	26.059	25.709	10.599	8.276	7.453			R0170	6.741
N-7	R0180	55.903	35.346	28.332	24.920	20.448	19.440	10.206	10.792				R0180	9.752
N-6	R0190	58.891	50.552	43.833	38.181	36.785	24.652	17.116					R0190	15.841
N-5	R0200	56.678	45.111	39.164	33.775	28.655	25.061						R0200	23.059
N-4	R0210	58.025	42.045	40.464	31.195	27.815							R0210	25.447
N-3	R0220	46.996	27.796	21.057	21.542								R0220	19.789
N-2	R0230	55.619	27.425	22.520									R0230	20.735
N-1	R0240	43.308	35.685										R0240	33.049
N	R0250	209.082											R0250	202.701
Total	R0260												R0260	410.869

S.22.01.21

Impact of long term guarantees measures and transitionals

		Amount with Long Term Guarantee measures and transitionals	Impact of transitional on technical provisions	Impact of transitional on interest rate	Impact of volatility adjustment set to zero	Impact of matching adjustment set to zero
		C0010	C0030	C0050	C0070	C0090
Technical provisions	R0010	2.960.049	115.742	0	40.820	0
Basic own funds	R0020	775.550	-90.279	0	-31.372	0
Eligible own funds to meet Solvency Capital Requirement	R0050	658.896	-115.742	0	-37.942	0
Solvency Capital Requirement	R0090	307.493	0	0	4.559	0
Eligible own funds to meet Minimum Capital Requirement	R0100	526.743	-115.256	0	-39.986	0
Minimum Capital Requirement	R0110	107.966	2.431	0	1.174	0

S.25.01.21

Basic Solvency Capital Requirement — for firms as standard formula is used

Market risk
 Counterparty default risk
 Life underwriting risk
 Health underwriting risk
 Non-life underwriting risk
 Diversification
 Intangible asset risk
Basic Solvency Capital Requirement

	Gross solvency capital requirement	Special Parameters used by the firm	Simplifications
	C0110	C0090	C0120
R0010	159.915		
R0020	24.114		
R0030	71.095		
R0040	115.200		
R0050	69.927		
R0060	-157.741		
R0070	0		
R0100	282.510		

Calculation of Solvency Capital Requirement

Operational risk
 Loss-absorbing capacity of technical provisions
 Loss-absorbing capacity of deferred taxes
 Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC
Solvency Capital Requirement excluding capital add-on
 Capital add-on already set
 of which, capital add-ons already set - Article 37 (1) Type a
 of which, capital add-ons already set - Article 37 (1) Type b
 of which, capital add-ons already set - Article 37 (1) Type c
 of which, capital add-ons already set - Article 37 (1) Type d
Solvency capital requirement
Other information on SCR
 Capital requirement for duration-based equity risk sub-module
 Total amount of Notional Solvency Capital Requirements for remaining part
 Total amount of Notional Solvency Capital Requirements for ring-fenced funds
 Total amount of Notional Solvency Capital Requirements for matching adjustment portfolios
 Diversification effects due to RFF nSCR aggregation for article 304

	C0100
R0130	24.983
R0140	0
R0150	0
R0160	0
R0200	307.493
R0210	
R0211	
R0212	
R0213	
R0214	
R0220	307.493
R0400	0
R0410	0
R0420	0
R0430	0
R0440	0

5.28.02.01

Minimum Capital Requirements — Life & Non Life activities

	Non-life activities		Life activities	
	MCR(NL, NL) Result		MCR(NL, L) Result	
	C0010	C0020		
Linear formula component for non-life insurance and reinsurance obligations				
		30.127		12.067

- Medical expense insurance and proportional reinsurance
- Income protection insurance and proportional reinsurance
- Workers' compensation insurance and proportional reinsurance
- Motor vehicle liability insurance and proportional reinsurance
- Other motor insurance and proportional reinsurance
- Marine, aviation and transport insurance and proportional reinsurance
- Fire and other damage to property insurance and proportional reinsurance
- General liability insurance and proportional reinsurance
- Credit and suretyship insurance and proportional reinsurance
- Legal expenses insurance and proportional reinsurance
- Assistance and proportional reinsurance
- Miscellaneous financial loss insurance and proportional reinsurance
- Non-proportional health reinsurance
- Non-proportional casualty reinsurance
- Non-proportional marine, aviation and transport reinsurance
- Non-proportional property reinsurance

	Non-life activities		Life activities	
	Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance) written premiums in the last 12 months	Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance) written premiums in the last 12 months
	C0030	C0040	C0050	C0060
R0020	908	830	121.992	72.881
R0030	0	0	22.202	0
R0040	0	0	0	0
R0050	157.921	42.951	0	0
R0060	7.517	16.136	0	0
R0070	878	1.724	0	0
R0080	15.199	39.428	0	0
R0090	24.246	11.611	0	0
R0100	199	0	0	0
R0110	1.319	1.369	0	0
R0120	104	2.448	0	0
R0130	6.567	2.877	0	0
R0140	0	0	0	0
R0150	0	0	0	0
R0160	0	0	0	0
R0170	0	0	0	0

	Non-life activities		Life activities	
	MCR(L, NL) Result		MCR(L, L) Result	
	C0070	C0080		
Linear formula component for life insurance and reinsurance obligations				
R0200		0		65.772

- Obligations with profit participation - guaranteed benefits
- Obligations with profit participation - future discretionary benefits
- Index-linked and unit-linked insurance obligations
- Other life (re)insurance and health (re)insurance obligations
- Total capital at risk for all life (re)insurance obligations

	Non-life activities		Life activities	
	Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance/SPV) total capital at risk	Net (of reinsurance/SPV) best estimate and TP calculated as a whole	Net (of reinsurance/SPV) total capital at risk
	C0090	C0100	C0110	C0120
R0210			935.759	
R0220			0	
R0230			624.003	
R0240			789.029	
R0250				14.587.337

Overall MCR calculation

	C0130
Linear MCR	R0300 107.966
SCR	R0310 307.493
MCR cap	R0320 138.372
MCR floor	R0330 76.873
Combined MCR	R0340 107.966
Absolute floor of the MCR	R0350 8.000
	C0130
Minimum Capital Requirement	R0400 107.966

Notional non-life and life MCR calculation

	Non-life activities		Life activities	
Notional linear MCR	R0500	30.127		77.839
Notional SCR excluding add-on (annual or latest calculation)	R0510			
		85.803		221.690
Notional MCR cap	R0520	38.611		99.761
Notional MCR floor	R0530	21.451		55.423
Notional Combined MCR	R0540	30.127		77.839
Absolute floor of the notional MCR	R0550	4.000		4.000
Notional MCR	R0560	30.127		77.839

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Annex II – Solvency II Definitions

Solvency II: The system of rules that governs since 01.01.2016 the financial operation and consequently supervision of insurance companies operating in the EU, in accordance with Directive 2009/138/EC, relevant acts of the European Commission and the EIOPA Guidelines, in order to enhance the protection of policyholders. The Directive 2009/138/EC was incorporated into the Greek legislation by Greek Law 4364/2016. The Solvency II framework aims to the capital shielding of insurance companies through contemporary rules for risk valuation to which they are exposed, based on extreme scenarios in order to reduce the possibility of a bankruptcy for the next 12 months to 0.5%. It is structured in three pillars of equal weight and supervisory value, namely the 1st pillar (quantitative / capital requirements), the 2nd pillar (governance requirements and supervisory authorities) and the 3rd pillar (supervisory reports and disclosure of information).

Supervisory Authority: The supervisory authority responsible for the prudential supervision of insurance undertakings in Greece is BoG (Department of Private Insurance Supervision – www.bankofgreece.gr).

EIOPA: European Insurance and Occupational Pensions Authority, among its duties are, inter alia, the issuance of Guidelines aimed to the supervisory convergence in the EU and the provision of advices / opinions to the European institutions in the context of regulating insurance activity.

Solvency & Financial Condition Report (SFCR): A report that insurance companies are required to disclose on an annual basis on their websites in the context of 3rd pillar obligations. The main objective of the report is to present to every interested party (e.g. insured, potential investor, clients) the activity of the insurance company and its results, the basic components of the financial situation and its corporate governance. The Risk Profile of the company, the quality of own funds composition, the capital requirements as well as their adequacy ratios are also described.

System of Governance: The system of Policies and Procedures under which the insurance company ensures its proper and prudent management, including ensuring a transparent organizational structure with proper segregation of duties and an effective information dissemination mechanism. The system of governance includes at least the following basic functions: (a) the risk management function, (b) the regulatory compliance function, (c) the internal audit function and (d) the actuarial function.

System of Risk Management: It is part of the company's system of governance and includes the strategies, Policies and Procedures that allow to identify, measure, monitor, manage and report the risks to which the company is exposed or could be exposed, including of the interdependencies between these risks, on an ongoing basis. An important component of the risk management system is the specification of the risk tolerance limits by the insurance company.

Internal Audit System: It is also part of the company's system of governance and includes audit administrative and accounting procedures in order to ensure that the system of governance is fully compliant with the applicable legal and regulatory framework, as well as with all its approved Policy and Internal Procedures as well as that the circulation of reliable information is achieved at all levels of the company. The Internal Audit System includes the function of internal audit, which must operate in complete independence from the other (under control) functions of the system. The Internal Audit System also includes the function of regulatory compliance.

Regulatory Compliance function: Function responsible for identifying, assessing and managing the regulatory risk of the insurance company, i.e. the risk of penalties / fines or damage or loss of reputation to which the company may be exposed due to non-compliance with applicable laws, internal regulations and best practices. Regulatory risk is systematically classified as operational risk.

Actuarial function: Function in charge of calculating technical provisions of the insurance undertaking (see relevant definition below). The duties of the actuarial function include, inter alia, opinion on the general risk underwriting policy of the insurance undertaking.

Risk profile: Register of all risks to which the insurance undertaking is exposed.

Underwriting risk: The risk of loss or of adverse change in the value of insurance liabilities, due to inadequate pricing and provisioning assumptions. Underwriting risk include life, health and non-life insurance risks.

Counterparty default risk: The risk of loss or of adverse change in the financial situation, resulting from the likelihood or probability that one of those involved in a transaction might default on its contractual obligation.

Market risk: The risk of loss or of adverse financial change resulting directly or indirectly from fluctuations in the level and volatility of market prices of assets or liabilities as well as the financial instruments of the insurance company (e.g. equity fluctuations, bond interest rates).

Operational risk: The risk of loss either due to inadequacies or deficiencies or due to adverse external factors in the internal procedures of an insurance undertaking (e.g. fraudulent activity), in its computer systems (e.g. IT collapse/disaster) or in its personnel.

Technical provisions: Valuation of insurance undertaking liabilities undertaken through its insurance policies towards its clients.

Own funds: Funds that the insurance undertaking is obliged to preserve in order to use them to absorb losses beyond the expected ones, if they arise. Own funds are divided into basic own funds (balance sheet items) and ancillary own funds (off-balance sheet items, such as unpaid share capital, letters of guarantee). Furthermore, Own funds are divided into three categories (Tiers) 1, 2 and 3 depending on their ability to absorb losses, their duration and other quality characteristics (e.g. based on their immediate availability, non-burden).

Eligible Own Funds: Own funds eligible to meet the Solvency Capital Requirement (SCR) and the Minimum Capital Requirement (MCR) in accordance with the quantitative limits provided by legislation.

Solvency Capital Requirement – SCR: The financial capital that an insurance company must have in order to reduce the probability of bankruptcy to 0.5%, over a period of 12 months. The Solvency Capital Requirement is calculated either by using the standard (common) method provided by Delegated Regulation (EU) 2015/35 or by using, after the approval of the Supervisory Authority, an internal model, adapted to the Risk Profile of the insurance company.

Minimum Capital Requirement – MCR: It corresponds to a level of capital below which it is considered by legislation that the interests of the insured would be seriously endangered if the insurance company continued to operate. For this reason, it is provided that if this capital limit is not met, then the operating license of the insurance company is revoked by a decision of the Supervisory Authority (BoG).

Diversification: A mechanism that practically offsets (reduces) the Risk Profile of the insurance company, based on the principle that the risk measure of all risks is less than the measure of each risk separately.

Solvency Capital Requirement Ratio: The ratio between Eligible Own Funds and the Solvency Capital Requirement.

Transitional measures: Measures which facilitate insurance undertakings within a reasonable transitional period to fully comply with Solvency II requirements. Their purpose is generally to

normalize the direct effect of the application of Solvency II rules so that, for example, large increases in technical provisions or capital requirements are implemented gradually.

Volatility adjustment: A measure that allows the insurance company to reduce the volatility of markets in its portfolio based on parameters calculated by EIORA according to a common methodology by country and currency.

Techniques to mitigate risk: All methods that enable the insurance company to transfer the risks to third parties (e.g. reinsurance).

The definitions given above are indicative and do not follow from a legal text. They are intended to help the reader of this Report, who is not particularly familiar with the subject of private insurance, understand very broadly some very basic terms of the Solvency II system.

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