



CUSTOMER **FOOD & BEVERAGE MANUFACTURER***

SOLUTION **CONTROLPOINT® VENDING & TOOL CRIB
CONVERSION, TCO**

This 115-year-old company is an American manufacturer of food and beverage products. The company currently has three major business units: consumer foods, pet foods and coffee. Their iconic brands are found in 90% of homes across the country.

To learn more about how MSC can help you drive cost savings, increase productivity, safety, profitability and efficiency, call us at 800.645.7270 or visit mscdirect.com/solutions/mro-go

*While the customer information is confidential, the story and results are real.

CHALLENGE

CONDUCTED NEEDS ANALYSES

Conducted an extensive operational site assessment – business needs analysis (BNA) – to identify opportunities to achieve customer's goals.

Goals included:

- Consolidating tool crib activity and floor space
- Reduce time spent processing PO's
- Allow check-in and check-out capability
- Establish robust reporting and system interfaces
- Reduce Total Cost of Ownership (TCO)

SOLUTION

IMPLEMENTED RECOMMENDED SOLUTIONS

- Installed 7 vending solutions
- Developed a layout for machine and item placement
- Increased MSC warehouse inventory to support needs
- Designed and customized reporting indicating where used, by whom, which department.

RESULTS

ENTERPRISE-WIDE COST SAVINGS

Realized cost savings of 43% YTD with a potential rebate of \$400,000 in first year.

Reduced number of suppliers and decreased freight costs.

Freed up resources from managing tool crib to focus on important operational needs.

Systematically processed vending replenishment orders.

24/7 managed item accessibility.

CONTINUOUS IMPROVEMENT

"With multiple vending products, extremely knowledgeable people and solid project implementation processes in place, it is easy to see why MSC is, and should continue to be, the industry leader in providing solutions."

Global Commodity Manager Purchasing Agent