



CUSTOMER **PRECISION MACHINING COMPANY***

SOLUTION **CONTROLPOINT® VENDING AND VMI, APPLICATION OPTIMIZATION (AP OP™), DATA GOVERNANCE**

This company is a global leader in precision machining of customer parts and components for the aviation, space, military, and biomedical industries. They manufacture, inspect, and test components needed for some of the world's most critical work. In addition to state-of-the-art machining services, they offer engineering support to help take jobs seamlessly from concept to production, and robust inspection processes to ensure the highest quality products that meet exact specifications.

To learn more about MSC's BNA, our unbiased process, and data assessment of your indirect supply chain, designed to identify customized solutions to **empower performance, generate savings and maximize profit potential**, call us at 800.645.7270 or complete this [brief intake form](#) to get started.

*While the customer information is confidential, the story and results are real.

CHALLENGE

RESOURCE CONSTRAINTS, MANUAL PROCESSES, POOR INVENTORY MANAGEMENT, UNPRODUCTIVE TOOL CRIB, TOO MANY REQUISITIONS AND PO

Conducted an extensive operational site assessment through MSC's Business Needs Analysis (BNA) to identify opportunities to achieve this customer's goals for improvement in inventory management, relieve internal resource pressure and optimize application and procurement processes.

Goals included:

- Relieve internal resource pressures
- Reduce overspending, stock-outs, and obsolescence in MRO inventory
- Increase tool crib productivity
- Reduce procurement requisitions and POs

SOLUTION

MSC DELIVERED A SET OF CUSTOMIZED SOLUTIONS

- ControlPoint® Vending and VMI
- Automate vending and VMI ordering
- Application Optimization (Ap Op™)
- Product standardization

RESULTS

COST CONTROLS AND COST AVOIDANCE

- 10% in cost reductions
- \$500K of productivity savings

CONTINUOUS IMPROVEMENT

Established a cadence of quarterly Customer Improvement Reviews (CIR) at which MSC and the customer collectively review a "scorecard" to evaluate progress on identified goals and identify additional opportunities to remove company employees from inventory management process. Bring MSC's metalworking team in to conduct additional Ap Op™ to advance process optimization. Bring in supplier partner programs.