



CUSTOMER **RENTAL, REPAIR & FIELD SERVICES PROVIDER\***

SOLUTION **CONTROLPOINT® POINT-OF-USE VENDING  
AND [mscdirect.com](https://mscdirect.com)**

With over 100 years of experience, this company is widely recognized as a sustainability leader in the power distribution space, and for its technical expertise, speed of service and standard of care within commercial, industrial, and utility markets. The company provides rental, repair, and field services to complement the supply of remanufactured and new electrical power and distribution equipment, including transformers and switchgear.

To learn more about MSC's BNA, our unbiased process, and data assessment of your indirect supply chain, designed to identify customized solutions to **empower performance, generate savings and maximize profit potential**, call us at 800.645.7270 or complete this [brief intake form](#) to get started.

\*While the customer information is confidential, the story and results are real.

## CHALLENGE

### **LACK OF VISIBILITY TO INVENTORY USAGE & SPEND, ONE CRIB SUPPORTING 7 BUILDINGS, TOO MANY POs**

Conducted an extensive operational site assessment through MSC's Business Needs Analysis (BNA) to identify opportunities to achieve this customer's goals to address their inventory management challenges and streamline their workflow to ensure higher levels of productivity.

#### **Goals included:**

- Increase productivity with point-of-use vending
- Organize and label inventory to eliminate time spent trying to find products
- Reduce the number of suppliers and purchase orders
- Establish requisition workflow to reduce overstocking

## SOLUTION

### **MSC DELIVERED A SUITE OF CUSTOMIZED SOLUTIONS**

- Implemented Vending point-of-use for production and safety supplies
- Installed new binning, organization, labeling and established min/max metrics
- Set up team to use [mscdirect.com](https://mscdirect.com) to establish requisition workflow and "My List" ordering

## RESULTS

### **PROJECTED 1ST YEAR COST SAVINGS OF \$255,820**

- Reduced labor costs = \$88,320
- Inventory reduction = \$72,000
- Procurement savings = \$95,500

## CONTINUOUS IMPROVEMENT

Having MSC manage the inventory with right parts in the right places and right quantities will continue to reduce time spent on inventory management and procurement. With the reduction in the time operators and supervisors wasted leaving their workstations, production productivity continues to drive operational efficiency. And, the team now has the inventory usage visibility and reporting to support proactive forecasting.