



CUSTOMER INDUSTRIAL PUMP AND MOTOR MANUFACTURER*

SOLUTION VENDING, VMI, STRATEGIC SUPPLIER PARTNERSHIP & CLASS C SOLUTIONS

This company is a leader in delivering precision performance and long-term reliability in the industrial pumps and motor category. Their pumps and motors can be found in the most demanding environments of the energy sector including nuclear, oil & gas, power, chemical refinement & processing, clean energy, and water. This company sought MSC solutions to keep their operations running efficiently and at full capacity.

To learn more about how MSC can help you drive cost savings, increase productivity, safety, profitability and efficiency, call us at 800.645.7270 or visit mscdirect.com.

*While the customer information is confidential, the story and results are real.

ENGINE, TURBINE AND POWER TRANSMISSION EQUIPMENT MANUFACTURING

CHALLENGE

STOCK-OUTS, LACK OF DATA VISIBILITY, LACK OF PARTNER WITH VALUE-ADD SUPPORT, MANUAL PROCESSES

Conducted an extensive operational site assessment through MSC's Business Needs Analysis (BNA) to identify opportunities to achieve this customer's goals for improvement in supplier management and increased productivity.

Goals included:

- Consistent visually transparent inventory levels
- Increase reporting, data visibility and traceability
- Proactive Supplier Partnership
- Process Improvements in both procurement and manufacturing

SOLUTION

VENDING, VMI, STRATEGIC SUPPLIER PARTNERSHIP, CLASS C SOLUTIONS

- Installed Point of Use Vending strategically within their facility
- Implemented Vendor Managed Inventory programs for non-critical consumable through our Class C program.
- Customized reporting to improve visibility, traceability and usage
- Partnership with MSC Strategic Suppliers

RESULTS

INVENTORY STANDARDIZATION, REPORTING VISIBILITY, PROCESS IMPROVEMENTS & PARTNERSHIP ESTABLISHED

- Visibility of inventory consumption
- Inventory reduction, accountability and transparency
- Tooling on hand and ready to use to avoid delays in delivering finished goods on time and within budget.
- Established reporting capabilities and inventory tracking and controls.

CONTINUOUS IMPROVEMENT

Immediate next steps include:

- Dedicate an on-site resource to support the facility
- Leverage MSC Metalworking specialist team to conduct Ap-Op (TM) and provide technical support with unbiased metalworking expertise
- Leverage additional strategic supplier partnerships