

**ADDENDUM NO. 10  
TO THE AGREEMENT DATED JANUARY 15, 2019  
BETWEEN THE GREATER ORLANDO AVIATION AUTHORITY  
AND MLM-MARTIN ARCHITECTS, INC.**

**Project: Cost Estimating Services for W-S00159 Terminal C Landscaping Program Design and Project Oversight Services, Orlando International Airport**

**THIS ADDENDUM** is effective this 30<sup>th</sup> day of January, 2024, by and between the **GREATER ORLANDO AVIATION AUTHORITY** (“Authority”), and **MLM-MARTIN ARCHITECTS, INC.** (“Consultant”).

**WITNESSETH:**

**WHEREAS**, by Agreement dated January 15, 2019, Authority and Consultant entered into an agreement for Consultant to provide continuing architectural consulting services; and

**WHEREAS**, under the Agreement, Consultant agreed to perform such additional services for the Authority as are contained in any additional scope of work established by the Authority in any addendum to the Agreement and accepted in writing by the Consultant; and

**WHEREAS**, the Authority and the Consultant desire to enter into this Addendum to the Agreement to provide for additional services to be rendered by the Consultant under the terms of said Agreement.

**NOW, THEREFORE**, in consideration of the premises and the mutual covenants herein contained, the Authority and the Consultant do hereby agree as follows:

1. Consultant shall perform additional services in accordance with the terms of the Agreement and the attached Exhibit “A.” Consultant shall be paid for such additional services according to the payment terms set forth in the Agreement.

2. Consultant shall be compensated for such additional services in the **NOT TO EXCEED amount of THIRTY-TWO THOUSAND NINE HUNDRED NINETY-SEVEN AND NO/100 DOLLARS (\$32,997.00)**, broken down as follows:

<b>Professional Fees:</b>	<b>NTE:</b>	<b>\$32,997.00</b>
<b>Professional Fees:</b>	<b>LS:</b>	<b>\$0.00</b>
<b>Reimbursable Expenses:</b>	<b>NTE:</b>	<b><u>\$0.00</u></b>
<b>Total:</b>		<b>\$32,997.00</b>

3. A. Consultant hereby certifies that it is not on the Scrutinized Companies that Boycott Israel List and is not engaged in a boycott of Israel, as defined in Florida Statutes § 287.135, as amended;

AND

B. (applicable to agreements that may be \$1,000,000 or more) - Consultant hereby certifies that it is: (1) not on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List as defined in Florida Statutes § 287.135; and (2) not engaged in business operations in Cuba or Syria, as defined in Florida Statutes § 287.135, as amended.


4. Authority may terminate the Agreement for cause and without the opportunity to cure if the Consultant is found to have submitted a false certification or has been placed on the Scrutinized Companies that Boycott Israel List or is engaged in a boycott of Israel.


In the event the Agreement is for One Million Dollars (\$1,000,000.00) or more, Authority may terminate this Agreement for cause and without the opportunity to cure if the Consultant is found to have submitted a false certification or has been placed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List or is engaged in business operations in Cuba or Syria.

5. Except as expressly modified in this Addendum, the Agreement dated January 15, 2019 and all prior addenda will remain in full force and effect.

**IN WITNESS WHEREOF**, the parties hereto by their duly authorized representatives, have executed this Addendum this day of Feb 2, 2024.

**GREATER ORLANDO AVIATION AUTHORITY**

By:   
\_\_\_\_\_  
Max Marble  
Sr. Vice President, Capital Programs

Approved as to Form and Legality  
(for the benefit of GOAA only)  
this day of Feb 1, 2024  
  
By: \_\_\_\_\_  
**NELSON MULLINS BROAD AND  
CASSEL, Legal Counsel  
Greater Orlando Aviation Authority**

**MLM-MARTIN ARCHITECTS, INC.**

By:   
\_\_\_\_\_  
Signature (Duly Authorized Rep.)  
**Miguel A Martin**  
\_\_\_\_\_  
Printed Name  
**Vice President, COO**  
\_\_\_\_\_  
Title



Orlando International Airport  
One Jeff Fuqua Boulevard  
Orlando, Florida, 32827-4392  
(407) 825-2001

# Memorandum

**To:** Members of the Construction Committee

**From:** Max Marble, Senior Vice President of Capital Programs  
*(prepared by Ksenia Merck, OAR)*

**Date:** January 30, 2024

**Re:** Request for Approval of an Addendum to the Continuing Architectural Services Agreement with MLM-Martin Architects, Inc. for cost estimating for W-S00159 Terminal C Landscaping Design and Program Oversight Services at Orlando International Airport

Consultant’s proposal, dated January 22, 2024, is to provide the concept order of magnitude cost estimating for the landscaping projects at Terminal C.

If approved, these services would be effective the date of Construction Committee approval.

This continuing consultant was selected for this task based on ( all that apply):

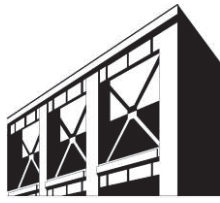
- Experience
- Available Personnel
- Current Workload
- Expertise
- Equitable Distribution
- Other: \_\_\_\_\_

The MWBE/LDB participation has been reviewed by the Office of Small Business Development. Their findings and recommendation are attached.

Funding is from Line of Credit to be reimbursed by General Airport Revenue Bonds and Customer Facility Charges. Funding source verified by Melvin Martinez of Construction Finance on 01 / 25 / 24 as correct and available.

It is respectfully requested that the Construction Committee approve of an Addendum to the Continuing Architectural Services Agreement with MLM-Martin Architects, Inc. for the services contained herein and the amount as shown below:

Not to Exceed Fees	\$32,997.00
Lump Sum Fees	\$0.00
Not to Exceed Expenses	\$0.00
<b>TOTAL</b>	<b>\$32,997.00</b>
AAC – Compliance Review Date	<i>SJ</i> 01/22/24
AAC – Funding Eligibility Review Date	01/22/24



# additional services proposal

<b>Project:</b>	W-S00159 Terminal C Landscaping Program Design Services		
<b>Date:</b>	1/22/2024	<b>File:</b>	18669-6-100-70-002
<b>Client:</b>	Greater Orlando Aviation Authority	<b>Contact:</b>	Max Marble
<b>Project Address:</b>	One Jeff Fuqua Blvd, Orlando, FL 32827	<b>Mailing Address:</b>	One Jeff Fuqua Blvd, Orlando, FL 32827
<b>Phone:</b>	(407) 825-4393	<b>Fax:</b>	
<b>Email:</b>	max.marble@goaa.org		
<b>Project Size:</b>	X	<b>Est. Budget:</b>	TBD
Services Provided			Fee
Order of Magnitude Cost Estimation Services	<b>MLM-Martin Architects, Inc.</b> will continue Design oversight of the project and consultants. This is an Addition of Blue Cord Professional Services to the project to conduct Order of Magnitude Cost Estimation.		
	<b>Sub Total (Not to Exceed):</b>		<b>\$0.00</b>
	<b>Blue Chord Professional Services.</b> Order of Magnitude cost analysis of the proposed Landscape Enhancements for proposed Airside, Landside and Exterior Improvements of the STC complex.		
	<b>Sub Total (Not to Exceed):</b>		<b>\$32,997.00</b>
	<b>Total Proposed Additional Fees</b>		<b>\$32,997.00</b>

## 1.1 Summary of Scope:

- 1.1.1. Interior Landscape Support:
  - a. No additional Services for Interior Landscape Support.
- 1.1.2. Landside Terminal (LST) Interior Portal Element Conceptual Design
  - a. Order of Magnitude Estimating for 2 Concepts.
- 1.1.3. Exterior Landscape Implementation
  - a. ROM estimates for packaging efforts of Implementation Plan

MLM-Martin Architects, Inc. will provide the client with General Project Design Coordination and Quality Control for Report/Deliverables provided by Subconsultants.

## 1.2 The Owner's Budget for the Project:

The construction cost has not been established. As indicated in Article 1.1 – the consultant will establish a probable ROM cost of for implementation plans. ROM cost will be based on conceptual level of detail provided, experience, costs of similar work, or available market values. The program will identify discrete packages of \$3M or less.

**1.3 The Proposed Schedule for the Project:**

No Proposed Adjustments to schedule

**2.1 Consultant's Additional Services**

The Consultant may provide Additional Services after execution of this proposal without invalidating the proposal. Bound by terms of the Master Agreement between the Authority and MLM-Martin Architects, Inc.

**3.1 Client's Responsibilities:**

Bound by terms of the Master Agreement between the Authority and MLM-Martin Architects, Inc.

**4.1 Compensation:**

This proposal has a Not-to-exceed (NTE) amount of thirty-two thousand nine hundred ninety-seven dollars and zero cents [\$32,997.00], and in no event shall the Consultant be entitled to recover more than the Amount unless the Client has authorized the Consultant to exceed the Amount in advance through a duly agreed upon Additional Services Agreement. Professional Service Invoices will be issued Monthly by basis of time expended.

Rates: of roles assigned to the Project:

MLM-Martin Architects, Inc. Per EXHIBIT A, table C-9 (NO CHANGE)

Baker Barrios Architects, Inc. Per EXHIBIT A, table C-9 (NO CHANGE)

Blue Cord Professional Services Per EXHIBIT A, table C-9

**4.1.1. Reimbursable Expenses** were NOT itemized for this proposal: if directed in writing by authority said costs will be billed at actual cost without mark-up with backup this includes Reimbursables for sub-consultants.. These costs include Printing, Courier/Shipping, Renderings, Videos and Physical Media.

**5.1 Disclaimer of Work by Others:**

The Consultant is not responsible for the projects Construction Managers or General Contractors Coordination of the project, and means, methods techniques, sequences, and procedures. The Consultant is not in charge or control of the Construction. The Consultant is not responsible for site or project safety programs or procedures. The above are the sole responsibility and under direct control of the Construction Manager or General Contractor in the execution of the work/project. The Consultant is not responsible for the Construction Manager or Contractor's Schedules or failure to carry out the work. The Consultant does not have control over or charge of acts or omissions of the Construction Manager, Contractor, subcontractors, agents or employees or any other person performing portion of the work.

**5.2 Delivery:**

Delivery of Project Documents BY MLM-Martin Architects, Inc. shall be in digital via ftp or similar system.

**5.3 Specific Exclusions:**

1. Civil Engineering.
2. Structural Engineering.
3. Mechanical, Electrical, Plumbing, Fire Protection and Associated Engineering Design.
4. Soil Testing of existing site. Site, topographic surveys.
5. Permit Fees, Permit Deposits, PERMIT REVIEW FEES, impact fees, and the like.
6. Demolition testing or assessment. Asbestos, lead, and or other hazardous materials assessment.
7. LifeCycle Cost Assessment and/or analysis. LEED Certification or other Sustainable Certification Effort/Reporting.
8. Print or Currier Services.

**5.4 Miscellaneous Provisions:**

Bound by terms of the Master Agreement between the Authority and MLM-Martin Architects, Inc

**5.5 Claims and Disputes**

Bound by terms of the Master Agreement between the Authority and MLM-Martin Architects, Inc.



**EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL**  
**TABLE C-1**  
**SUMMARY OF TOTAL CONTRACT VALUE**

<b>Phase of Project:</b>	<b>Preliminary Design</b>	<b>Schematic (30%)</b>	<b>Development (60%)</b>	<b>Const. Docs. (95%)</b>	<b>Bidding &amp; Award</b>	<b>SUBTOTAL</b>	<b>Const. Admin.</b>	<b>Record Documents</b>	<b>TOTAL CONTRACT</b>
1.0 Lump Sum Fee:	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2.0 Not to Exceed Reimbursable Fee:	\$32,997.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32,997.00	\$0.00	\$0.00	\$32,997.00
3.0 Not to Exceed Reimbursable Expenses:	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>4.0 TOTAL CONTRACT VALUE:</b>	<b>\$32,997</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$32,997</b>	<b>\$0</b>	<b>\$0</b>	<b>\$32,997.00</b>
	100%	0%	0%	0%	0%		0%	0%	

Total Lump Sum Labor Hours:	0	0	0	0	0	0	0	0	0
Total Not to Exceed Reimbursable Labor Hours:	183	0	0	0	0	183	0	0	183
<b>TOTAL LABOR HOURS:</b>	<b>183</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>183</b>	<b>0</b>	<b>0</b>	<b>183</b>
<b>Average Hourly Rate:</b>	<b>\$180</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$180</b>	<b>\$0</b>	<b>\$0</b>	<b>\$180</b>

**EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL**  
**TABLE C-2**  
**SUMMARY OF LUMP SUM FEES**

Phase of Project:	Preliminary Design		Schematic (30%)		Development (60%)		Const. Docs. (95%)		Bidding & Award		Const. Admin.		Record Documents		TOTAL		
	labor hours	Total Fee	labor hours	Total Fee	labor hours	Total Fee	labor hours	Total Fee	labor hours	Total Fee	labor hours	Total Fee	labor hours	Total Fee	labor hours	Cost	Avg. Rate
<b>MLM-Martin Architects, Inc.</b>																	
Lump Sum Fee Subtotal	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	\$0
<b>Baker Barrios Architects, Inc.</b>																	
Lump Sum Fee Subtotal	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	\$0
<b>Blue Cord Professional Services</b>																	
Lump Sum Fee Subtotal	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	0	\$ -	\$0
<b>Total Lump Sum Amount:</b>	<b>0</b>	<b>\$ -</b>	<b>0</b>	<b>\$ -</b>	<b>0</b>	<b>\$ -</b>	<b>0</b>	<b>\$ -</b>	<b>0</b>	<b>\$ -</b>	<b>0</b>	<b>\$ -</b>	<b>0</b>	<b>\$ -</b>	<b>0</b>	<b>\$ -</b>	<b>\$0</b>



**EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL**  
**TABLE C-4**  
**SUMMARY OF NOT TO EXCEED REIMBURSABLE FEES AND EXPENSES**

Phase of Project:	Preliminary Design		Schematic (30%)		Development (60%)		Const. Docs. (95%)		Bidding & Award		Const. Admin.		Record Documents		TOTAL		
	labor hours	Total Fee	labor hours	Total Fee	labor hours	Total Fee	labor hours	Total Fee	labor hours	Total Fee	labor hours	Total Fee	labor hours	Total Fee	labor hours	Cost	Avg. Rate
<b>MLM-Martin Architects, Inc.</b>																	
Not to Exceed Reimbursable Fee	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0
Not to Exceed Reimbursable Expenses		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00	
Sub-Total Consultant	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0
<b>Baker Barrios Architects, Inc.</b>																	
Not to Exceed Reimbursable Fee	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0
Not to Exceed Reimbursable Expenses		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00	
Sub-Total Subconsultant No. 1	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0
<b>Blue Cord Professional Services</b>																	
Not to Exceed Reimbursable Fee	183	\$32,997.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	183	\$32,997.00	0
Not to Exceed Reimbursable Expenses		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00	
Sub-Total Subconsultant No. 2	183	\$32,997.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	183	\$32,997.00	0
<b>Total Not to Exceed Fee</b>		\$32,997.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$32,997.00	
<b>Total Not to Exceed Expenses</b>		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00	
<b>Total Not to Exceed Amount:</b>	183	\$32,997.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	183	\$32,997.00	0

**EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL**  
**TABLE C-5**  
**BREAKDOWN OF NOT TO EXCEED REIMBURSABLE FEES**

Position:	Principal		Senior Cost Estimator		Cost Estimator		Administrative Assistant		QA/QC		Superintendent		TOTAL			
	\$385.00		\$205.00		\$143.00		\$100.00		\$123.00		\$145.00		labor hours	Cost	Avg. Hourly Rate	
Rate (\$/Hour):	labor hours	Cost	labor hours	Cost	labor hours	Cost	labor hours	Cost	labor hours	Cost	labor hours	Cost				labor hours
<b>Blue Cord, LLC</b>																
<b>Preliminary Design</b>																
Attend Design Kick Off Meeting	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
Task 1.1.1 Airside Implementation	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
Task 1.1.2 Landside Portal Implementation	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
Task 1.1.3 Exterior Packages	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
Conceptual ROM Estimates	8	\$3,080.00	90	\$18,450.00	69	\$9,867.00	16	\$1,600.00	0	\$0.00	0	\$0.00	183	\$32,997.00		\$180
Meetings with Stakeholders	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
<b>Sub-Total Preliminary Design</b>	<b>8</b>	<b>\$3,080.00</b>	<b>90</b>	<b>\$18,450.00</b>	<b>69</b>	<b>\$9,867.00</b>	<b>16</b>	<b>\$1,600.00</b>	<b>0</b>	<b>\$0.00</b>	<b>0</b>	<b>\$0.00</b>	<b>183</b>	<b>\$32,997.00</b>		<b>\$180</b>
<b>TOTAL NOT TO EXCEED FEE:</b>	<b>8</b>	<b>\$3,080.00</b>	<b>90</b>	<b>\$18,450.00</b>	<b>69</b>	<b>\$9,867.00</b>	<b>16</b>	<b>\$1,600.00</b>	<b>0</b>	<b>\$0.00</b>	<b>0</b>	<b>\$0.00</b>	<b>183</b>	<b>\$32,997.00</b>		<b>\$180</b>

183      \$32,997.00

**NOTES:**

1. A separate spreadsheet is required for each consultant/subconsultant with any portion of it's services to be compensated on a not to exceed reimbursable basis.
2. Each spreadsheet to be customized to accurately indicate the actual services to be provided for each phase of the Project.

**EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL**  
**TABLE C-7a, C-7b and C-7c**  
**PARTICIPATION SCHEDULES**

**TABLE C-7a DBE PARTICIPATION SCHEDULE**

NAME OF SUBCONSULTANT	ADDRESS	PROPOSED SCOPE OF SERVICES	FEE	PROPOSED PARTICIPATION
				#VALUE!
				0
				0
				0
				0
				0
				0
<b>TOTAL PROPOSED PARTICIPATION</b>			<b>\$0.00</b>	<b>0</b>

**EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL**  
**TABLE C-7a, C-7b and C-7c**  
**PARTICIPATION SCHEDULES**

**TABLE C-7b MWBE PARTICIPATION SCHEDULE**

NAME OF SUBCONSULTANT	ADDRESS	MWBE CLASSIFICATION	PROPOSED SCOPE OF SERVICES	FEE	PROPOSED PARTICIPATION
				\$0.00	0
Baker Barrios Architects, Inc.	189 S Orange Ave STE 1700, Orlando, FL	MBE	LANDSCAPE ARCHITECTURE	\$0.00	0
					0
					0
					0
					0
					0
<b>TOTAL PROPOSED PARTICIPATION</b>				<b>\$0.00</b>	<b>0</b>

**EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL**  
**TABLE C-7a, C-7b and C-7c**  
**PARTICIPATION SCHEDULES**

**TABLE C-7c LDB PARTICIPATION SCHEDULE**

NAME OF FIRM	ADDRESS	PROPOSED SCOPE OF SERVICES	FEE	PROPOSED PARTICIPATION
				#VALUE!
				0
				0
				0
				0
				0
				0
				0
<b>TOTAL PROPOSED PARTICIPATION</b>			<b>\$0.00</b>	<b>0</b>

**EXHIBIT A - CONSULTANT'S COMPENSATION PROPOSAL**  
**TABLE C-9**  
**CONTRACT HOURLY RATES**

All amounts invoiced by the Consultant as Reimbursable Fees shall be calculated on the basis of the actual number of hours of services rendered under this Agreement by each of the positions defined and by the new positions as identified below, multiplied by the corresponding Contract Hourly Rate, up to the Not to Exceed limit defined by the Agreement. Include information on positions held by both the design consultant and each subconsultant.

FIRM	POSITION	CONTRACT HOURLY RATE
<b>MLM-Martin Architects, Inc.</b>	Principal	\$242.00
	Vice-President/Principal	\$232.00
	Construction Administrator	\$187.00
	Sr. Document Control	\$125.00
	Revit I Operator	\$106.00
	Sr. Project Coordinator	\$104.00
	Project Coordinator	\$99.00
	Sr. Admin Assistant	\$74.00
	Sr Architectural Intern	\$53.00
FIRM	POSITION	CONTRACT HOURLY RATE
<b>Baker Barrios Architects, Inc.</b>	Principal	\$179.00
	Sr Project Manager	\$131.00
	Sr Interior Design	\$135.00
	Sr Architect	\$113.00
	CADD Technician	\$80.00
	Administrative Assistant	\$84.00
FIRM	POSITION	CONTRACT HOURLY RATE
<b>Blue Cord Professional Services</b>	Principal	\$385.00
	Senior Cost Estimator	\$205.00
	Cost Estimator	\$143.00
	Administrative Assistant	\$100.00
	QA/QC	\$123.00
	Superintendent	\$145.00

Blue Cord Design & Construction, LLC dba Blue Cord Professional Services  
835 Bennett Road  
Orlando, FL 32803



**BLUE CORD PROFESSIONAL SERVICES**  
**EXECUTIVE SUMMARY SCOPE OF WORK AND COST**

**Re: Terminal C GOAA Enhanced Landscape Assessment**

As requested, the following is our proposed scope of services for the above referenced project as part of the continuing contract with MLM-Martin Architects, Inc. and GOAA. The following represents the proposed services that will be conducted by Blue Cord Professional Services (BCPS):

- I. Task 1 = \$32,997.00**
- a. Provide a Cost Assessment budget based on the design narrative and conceptual plans for the enhancement of the South Terminal Complex at Orlando International Airport Terminal C.
  - b. Scope to include plants, irrigation, and landscape lighting per concept plans.
  - c. Attend meetings as needed to confirm the scope of the project and to review cost assessment.

The above to be completed and submitted in a timely manner for the not to exceed the cost of **Thirty Two Thousand Nine Hundred Ninety-Seven Dollars and 00/100 (\$32,997.00)**.

John Hoibraten Jr, President Blue Cord Professional Services

(Printed name and title)

A handwritten signature in blue ink, appearing to read "John Hoibraten Jr", is written over a horizontal line.

(Signature)

January 11, 2024

(Date)



**Blue Cord Design & Constuction LLC dba Blue Cord Professional Services**  
**FINAL DESIGN ACTIVITY AND FEE SUMMARY**

Project Title: Terminal C GOAA Enhanced Landscape

Contract Number: \_\_\_\_\_

Date: 12/20/2023

No	Activity	Principal		Sr Cost Estimator		Cost Estimator		Administrative Assistant		QA/QC		Superintendent		Man-Hours by Man-Hours	Salary Cost by Activity
		\$385.00		\$205.00		\$143.00		\$100.00		\$123.00		\$145.00			
		Hours	Billable Rate	Hours	Billable Rate	Hours	Billable Rate	Hours	Billable Rate	Hours	Billable Rate	Hours	Billable Rate		
1	Administration	0.00	\$ -	0.00	\$ -	0.00	\$ -	0.00	\$ -	0.00	\$ -	0.00	\$ -	0.00	\$ -
2	Design & Plans Preparation/Constructability	8.00	\$ 3,080.00	90.00	\$ 18,450.00	69.00	\$ 9,867.00	16.00	\$ 1,600.00	0.00	\$ -	0.00	\$ -	183.00	\$ 32,997.00
3	Permitting	0.00	\$ -	0.00	\$ -	0.00	\$ -	0.00	\$ -	0.00	\$ -	0.00	\$ -	0.00	\$ -
4	Construction Administration	0.00	\$ -	0.00	\$ -	0.00	\$ -	0.00	\$ -	0.00	\$ -	0.00	\$ -	0.00	\$ -
<b>TOTAL LABOR-HOURS AND COST:</b>		<b>8.00</b>	<b>\$ 3,080.00</b>	<b>90.00</b>	<b>\$ 18,450.00</b>	<b>69.00</b>	<b>\$ 9,867.00</b>	<b>16.00</b>	<b>\$ 1,600.00</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>183.00</b>	<b>\$ 32,997.00</b>

**COST BY ACTIVITY**

1 Administration	\$ -
2 Design and Plans Preparation	\$ 32,997.00
3 Permitting	\$ -
4 Construction Administration	\$ -
<b>TOTAL COST BY ACTIVITY:</b>	<b>\$ 32,997.00</b>

**Total Fee Computations**

Base Salary: \$ 32,997.00

Out-of-Pocket Expenses: \$ -  
**Total Prime Consultant:** \$ 32,997.00

**Subconsultants**

Company	
Company	
Company	
Company	

**TOTAL FIXED FEE:** \$ 32,997.00





**Blue Cord Design & Constuction LLC dba Blue Cord Professional Services  
 ACTIVITY AND FEE SUMMARY**

Date: 12/20/2023

Contract #: 0

Project Title: \_\_\_\_\_

No.	Activity	Labor Hours	PRIME	SUBCONSULTANT	SUBCONSULTANT	SUBCONSULTANT	SUBCONSULTANT	SUBCONSULTANT	SUBCONSULTANT	TOTAL
			Company Name	Company Name	Company Name	Company Name	Company Name	Company Name	Company Name	
1.0	Administration	0	\$ -							\$ -
2.0	Design & Plans Preparation/Const	183	\$ 32,997.00							\$ 32,997.00
3.0	Permitting	0	\$ -							\$ -
4.0	Construction Administration	0	\$ -							\$ -
<b>TOTAL:</b>		<b>183</b>	<b>\$ 32,997.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 32,997.00</b>



**Blue Cord Design & Constuction LLC dba Blue Cord Professional Services**  
**ACTIVITY AND PAY TASKS SUMMARY**

**Project Title:** Terminal C GOAA Enhanced Landscape

**Contract Number:** 0

**Date:** 12/20/2023

ACTIVITY	PAY TASKS	PRIME	SUBCONSULTANT	SUBCONSULTANT	SUBCONSULTANT	SUBCONSULTANT	SUBCONSULTANT	SUBCONSULTANT	ITEM TOTAL	TASK TOTAL
			Company	Company	Company	Company	Company	Company		
1.0 Administration	NTP Meeting	\$ -							0.00	
	Project Status Meetings	\$ -							0.00	
	Design Project Schedule	\$ -							0.00	
	Construction Time Estimates	\$ -							0.00	
	Utility Coordination	\$ -							0.00	\$ -
2.0 Design & Plans Preparation	Design Development	\$ -							0.00	
	Plans Preparation	\$ -							0.00	
	Technical Specification	\$ -							0.00	
	Constructability Review	\$ 32,997.00							32997.00	
	Bid Process	\$ -							0.00	\$ 32,997.00
3.0 Permitting	Agency Coordination	\$ -							0.00	
	Agency Field Review	\$ -							0.00	
	Permit Preparation	\$ -							0.00	\$ -
4.0 Construction Administration	Construction Administration	\$ -							0.00	\$ -
<b>TOTAL:</b>		<b>\$ 32,997.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 32,997.00</b>	<b>\$ 32,997.00</b>



**Blue Cord Design & Constuction LLC dba Blue Cord Professional Services  
 FINAL DESIGN TASK LIST**

Date: 12/20/2023  
 Project: Terminal C GOAA Enhanced Landscape  
 From (Design)

Contract #: 0

**Activity: Final Design      Sub-Activity: 2.0 Design and Plan Preparation**

Task 2.0	Principal		Sr Cost Estimator		Cost Estimator		Administrative Assistant		QA/QC		Superintendent		Total Salary Costs	Total Hours	Remarks
	Hours.	Billable Rate Cost	Hours.	Billable Rate Cost	Hours.	Billable Rate Cost	Hours.	Billable Rate Cost	Hours.	Billable Rate Cost	Hours.	Billable Rate Cost			
<b>2.1 Design Development :</b>															
a. Field Visits		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	\$ -	0.00	
b. Attend Meetings		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	\$ -	0.00	
c. Schematic Design		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	\$ -	0.00	
<b>Subtotal 2.1</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0.00</b>	
<b>2.2 Plans Preparation :</b>															
a. 30% Construction Plans		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	\$ -	0.00	
b. 60% Construction Plans		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	\$ -	0.00	
c. 90% Construction Plans		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	\$ -	0.00	
d. 100% Construction Plans		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	\$ -	0.00	
e. Technical Meetings		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	\$ -	0.00	
f. QA/QC Review. Long Lead Review		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	\$ -	0.00	
<b>Subtotal 2.2</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0.00</b>	
<b>2.3 Technical Specifications :</b>															
a. 60% Technical Specifications		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	\$ -	0.00	
b. 90% Technical Specifications		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	\$ -	0.00	
c. 100% Technical Specifications		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	\$ -	0.00	
d. Quality Control		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	\$ -	0.00	
<b>Subtotal 2.3</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0.00</b>	
<b>2.4 Construction Cost Estimates :</b>															
a. Conceptual Estimate ROM	8.00	\$ 3,080.00	90.00	\$ 18,450.00	69.00	\$ 9,867.00	16.00	\$ 1,600.00		\$ -		\$ -	\$ 32,997.00	183.00	
b. 60% Construction Cost Estimate		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	\$ -	0.00	
c. 90% Construction Cost Estimate		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	\$ -	0.00	
d. 100% Construction Cost Estimate		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	\$ -	0.00	
e. Constructability Review		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	\$ -	0.00	
<b>Subtotal 2.4</b>	<b>8.00</b>	<b>\$ 3,080.00</b>	<b>90.00</b>	<b>\$ 18,450.00</b>	<b>69.00</b>	<b>\$ 9,867.00</b>	<b>16.00</b>	<b>\$ 1,600.00</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>\$ 32,997.00</b>	<b>183.00</b>	
<b>2.5 Bid Process :</b>															
a. Attend Pre-Bid Meeting		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	\$ -	0.00	
b. Prepare Meeting Minutes		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	\$ -	0.00	
c. Prepare Addenda Responses		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	\$ -	0.00	
d. Evaluate Bids		\$ -		\$ -		\$ -		\$ -		\$ -		\$ -	\$ -	0.00	
<b>Subtotal 2.5</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0.00</b>	
<b>Total Task 2.0</b>	<b>8.00</b>	<b>\$ 3,080.00</b>	<b>90.00</b>	<b>\$ 18,450.00</b>	<b>69.00</b>	<b>\$ 9,867.00</b>	<b>16.00</b>	<b>\$ 1,600.00</b>	<b>0.00</b>	<b>\$ -</b>	<b>0.00</b>	<b>\$ -</b>	<b>\$ 32,997.00</b>	<b>183.00</b>	

**Total Task 2.0:      \$32,997.00**

## **MEMORANDUM**

**TO:** Members of the Construction Committee

**FROM:** Edelis Molina, Manager Small Business Programs

**DATE:** January 30, 2024

**RE:** Request for Approval of an Addendum to the Continuing Architectural Services Agreement with MLM-Martin Architects, Inc. for cost estimating for W-S00159 Terminal C Landscaping Design and Pr Oversight Services at Orlando International Airport

MLM-Martin Architects, Inc. is a certified Minority and Women Business Enterprise (MWBE) and Local Developing Business (LDB) firm. The Small Business Development Department has reviewed the proposal from MLM-Martin Architects, Inc. and determined that MLM-Martin Architects, Inc. does not propose any small business participation due to the specialized scope of the services to be provided.