

PROCUREMENT COMMITTEE

DATE: January 27, 2026

DAY: Tuesday

TIME: 10:00 A.M.

PLACE: Carl T. Langford Board Room, One Jeff Fuqua Blvd., Orlando, FL 32827

I. CALL TO ORDER / ROLL CALL/ ANNOUNCEMENTS

II. CONSIDERATION OF MINUTES FROM JANUARY 22, 2026

III. CONSENT AGENDA

- A. Request for approval of an amendment to Addendum 92 of the General Consulting Services Agreement with Ricondo & Associates, Inc. (Ricondo) for a rate adjustment for Fiscal Year 2026 On-Call Signage Design & Consulting Services at Orlando International Airport (MCO)

IV. NEW BUSINESS AGENDA

- A. Request for Recommendation to the Aviation Authority Board to Approve the Purchase of Computer Hardware and Software, Implementation and Maintenance, Support Renewals, License Renewals, and Internet-Based Subscription Renewals
- B. Request for Recommendation to the Aviation Authority Board to Approve Amendment No. 4 to Purchasing Contract PS-329, Parking Access and Revenue Control System (PRCS) with Skidata, Inc. to Extend Software Licenses, System Support and Equipment Maintenance for a Period of Five-Year and to add License Plate Recognition (LPR) Software and Hardware

V. RECESS (ADDITIONAL COMMITTEE MEMBERS TO JOIN MEETING)

VI. CONSIDERATION OF BEST AND FINAL OFFERS (BAFO) FOR CREATIVE AND ADVERTISING PRODUCTION SERVICES (25-534-ITN)

- Evolve Orlando, Inc. dba Evolve Design Group
- Six Degrees Marketing Insights and Creative, LLC
- Think Integrated, LLC

NOTE: IF A BIDDER OR PROPOSER IS AGGRIEVED BY ANY OF THE PROCEEDINGS OF TODAY'S MEETING AND WISHES TO APPEAL THE RESULTS OF ACTIONS MADE BY THIS COMMITTEE, THEY MUST FILE AN APPEAL STATING THE ITEM THEY WISH TO APPEAL AND THE BASIS FOR WHICH THEY WISH TO APPEAL. ANY DECISION MADE AT THESE MEETINGS WILL NEED RECORD OF THE PROCEEDINGS AND FOR THAT PURPOSE MAY NEED TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDING IS MADE WHICH INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED. ANY APPEAL MUST BE RECEIVED IN WRITING BY THE CHIEF EXECUTIVE OFFICER, MR. LANCE LYTTLE, VIA EMAIL LANCE.LYTTLE@GOAA.ORG WITH COPY TO JEFF.AARON@DOWNSAARON.COM BY 4:00 P.M EST., FEBRUARY 3, 2026. FOR INDIVIDUALS WHO CONDUCT LOBBYING ACTIVITIES WITH AVIATION AUTHORITY EMPLOYEES OR BOARD MEMBERS, REGISTRATION WITH THE AVIATION AUTHORITY IS REQUIRED EACH YEAR PRIOR TO CONDUCTING ANY LOBBYING ACTIVITIES. A STATEMENT OF EXPENDITURES INCURRED IN CONNECTION WITH THOSE LOBBYING INSTANCES SHOULD ALSO BE FILED PRIOR TO APRIL 1 OF EACH YEAR FOR THE PRECEDING YEAR. LOBBYING ANY AVIATION AUTHORITY STAFF WHO ARE MEMBERS OF ANY COMMITTEE RESPONSIBLE FOR RANKING PROPOSALS, LETTERS OF INTEREST, STATEMENTS OF QUALIFICATIONS OR BIDS AND THEREAFTER FORWARDING THOSE RECOMMENDATIONS TO THE BOARD AND/OR BOARD MEMBERS IS PROHIBITED FROM THE TIME THAT A REQUEST FOR PROPOSALS, REQUEST FOR LETTERS OF INTERESTS, REQUEST FOR QUALIFICATIONS OR REQUEST FOR BIDS IS RELEASED TO THE TIME THAT THE BOARD MAKES AN AWARD. THE POLICY, FORMS, AND INSTRUCTIONS ARE AVAILABLE ON THE AVIATION AUTHORITY'S OFFICES WEB SITE. PLEASE CONTACT JEFF AARON, GENERAL COUNSEL, WITH QUESTIONS AT (407)349-3949. (PURSUANT TO FLORIDA STATUTE 286-0113 (2)(B)1., THE PORTION OF THE PROCUREMENT COMMITTEE MEETING, WHEN INTERVIEWS ARE BEING CONDUCTED, WILL BE EXEMPT FROM PUBLIC MEETING REQUIREMENTS.) ANY MEMBER OF THE PUBLIC WHO WISHES TO ADDRESS THE COMMITTEE ON AN AGENDA ITEM BEING CONSIDERED AT THIS MEETING MUST NOTIFY THE COMMITTEE IN WRITING BY SUBMITTING A COMPLETED APPEARANCE REQUEST FORM. THIS FORM MAY BE REQUESTED FROM AND SUBMITTED TO THE RECORDING SECRETARY VIA EMAIL AT PC@GOAA.ORG, OR IN PERSON ON THE DATE OF THE MEETING. EACH SPEAKER WILL BE ALLOWED UP TO THREE MINUTES, AND SPEAKERS WILL BE LIMITED TO NO MORE THAN FIVE SPEAKERS PER GROUP OR JOINT EFFORT; EXCLUDING BUSINESSES AND OTHER SUCH ENTITIES, WHICH WILL BE LIMITED TO ONE SPEAKER TO REPRESENT THE ENTITY, AS A WHOLE.

Memorandum

DATE: January 27, 2026

TO: Members of the Procurement Committee

FROM: Karla Carman, Senior Manager, Wayfinding & Signage Program

Item Description

Request for approval of an amendment to Addendum 92 of the General Consulting Services Agreement with Ricondo & Associates, Inc. (Ricondo) for a rate adjustment for Fiscal Year 2026 On-Call Signage Design & Consulting Services at Orlando International Airport (MCO).

Background

On January 8, 2021, the Aviation Authority Board entered an agreement with Ricondo & Associates (Ricondo) for General Consulting Services at Orlando International and Orlando Executive Airport. Tasks are awarded on an as-needed or annual basis.

This base agreement established the negotiated hourly rates. The services provided as part of this agreement may include advising and supporting the Aviation Authority through assessments, studies, master planning, concept development, and preparation of design/build criteria packages, extension of staff, and other efforts as assigned for the development, management, and operation of the existing and future facilities. The services may also include interfacing with the Aviation Authority's committees and the Aviation Authority's departments, and coordinating and providing documentation required by federal, state, and local agencies including the Federal Aviation Administration (FAA); Transportation Security Administration (TSA); Florida Department of Transportation (FDOT); the Orlando Utilities Commission (OUC); the Division of Strategic Business Development; City of Orlando; Orange County, Florida; and, other agencies as required. The selected general consultant will be prohibited from providing preparation of construction documents, and Owner's Authorized Representative (OAR) Services for the Aviation Authority, and shall be precluded from submitting bids or proposals for any such services to the Aviation Authority.

Issues

Consultant's proposal, dated December 2025, is to revise the approved labor rates for Artistic Identity LLC, which was in the process of renegotiating their rates for FY 2026. The scope of services will not be changed as part of this amendment. Services provided under this agreement will be performed on an as-needed basis using the most current, approved hourly rates for Ricondo and Artistic Identity, LLC. The overall budget has not changed.

Services cannot commence before approval of the amendment by the Procurement Committee. The approved amendment must be executed by the Aviation Authority before invoicing for services.

The cumulative contract value of all addenda/amendments since the last approval by the Aviation Authority Board for the General Consulting Services Agreement with Ricondo does not exceed the \$250,000 threshold; thus, this agenda item does not require Aviation Authority Board approval.

Small Business:

The Office of Business Opportunity and Exchange reviewed the qualifications of the subject contract's LDB/VBE specifications and determined that Ricondo & Associates, Inc. proposes 98% LDB participation in this amendment.

Alternatives

There are no reasonable alternatives under consideration.

Fiscal Impact

The value is unchanged from previous Addendum 92. Funding is from the Operations and Maintenance Fund.

Recommended Action

It is respectfully requested that the Procurement Committee approve an amendment to Addendum 92 of the General Consulting Services Agreement with Ricondo & Associates, Inc. (Ricondo) for a rate adjustment for Fiscal Year 2026 On-Call Signage Design & Consulting Services at Orlando International Airport (MCO); and authorize the Chief Executive Officer or an Aviation Authority Officer to execute the necessary documents following satisfactory review by legal counsel.

ATTACHMENTS:

Attachment A: Proposal

Attachment B: Contract History

Not to Exceed Fees	\$0.00
Not to Exceed Expenses	\$0.00
TOTAL	\$0.00

December 10, 2025

Mr. Bradley Friel, A.A.E., AICP
Senior Vice President
Multi-Modal Planning & Environmental
Greater Orlando Aviation Authority
8652 Casa Verde Rd, Building 811
Orlando, FL 32827

PROPOSAL FOR AMENDMENT TO FY2026 QUARTER 1 AND QUARTER 2 ON-CALL SIGNAGE DESIGN AND CONSULTING SERVICES AT THE ORLANDO INTERNATIONAL AIRPORT (MCO)

Dear Mr. Friel:

Ricondo & Associates, Inc. (Ricondo) and Artistic Identity, LLC (Artistic Identity) appreciate the opportunity to submit this proposal for an amendment to Addendum 92 of the General Consulting Services Agreement. The purpose of this amendment is to revise the approved labor rates for Artistic Identity, which was in the process of renegotiating their rates for Fiscal Year (FY) 2026. This is a no-cost amendment request.

Ricondo; Artistic Identity; and Carolyn Binder, CPA, LLC (Binder) received approval on October 28, 2025 for Addendum 92 to assist the Greater Orlando Aviation Authority (the Aviation Authority) Wayfinding & Signage Program, on an as-needed basis, as requested by the Aviation Authority as it relates to wayfinding and signage projects for Orlando International Airport (MCO) during FY 2026 Quarter 1 and Quarter 2 (October 1, 2025 through March 31, 2026).

Scope of Services

The scope of services will not be changed as part of this amendment. Below is a breakdown of the anticipated services to be provided as previously submitted and approved. The Artistic Identity and Binder scope of services proposals are appended to this memo.

Signage Design and Consulting On-Call Services

Artistic Identity will be responsible for the on-call services as proposed in the appended scope pertaining to signage and wayfinding projects. Artistic Identity will have construction administration and oversight responsibilities associated with assigned projects.

Project Administration

Carolyn Binder, CPA will be responsible for project control support services including the tracking of labor effort, progress reports, status updates, and coordination with the Aviation Authority staff for all related invoicing matters.

Schedule

Ricondo will coordinate with Aviation Authority staff to identify the schedule and deadlines associated with each work request received. The services will be for the period beginning October 1, 2025 through March 31, 2026.

Professional Fees

Services provided under this agreement will be performed on an as-needed basis using the most current, approved hourly rates for Ricondo, Artistic Identity, and Binder. **Table 1** presents the proposed not-to-exceed fees by company with a cumulative total of \$61,664.00. The overall budget is not changed.

TABLE 1 NOT-TO-EXCEED FEE BY COMPANY

COMPANY	APPROVED NOT-TO EXCEED (NTE) FEE	AMENDED NTE FEE
Ricondo & Associates, Inc. (Ricondo)	\$800.00	\$800.00
Artistic Identity, LLC (Artistic Identity)	\$60,162.00	\$60,162.00
Carolyn Binder, CPA, LLC (Binder)	\$702.00	\$702.00
Total	\$61,664.00	\$61,664.00

Hourly Rates

It is mutually understood that work under this Addendum for On-Call Signage Design and Consulting Services would only be undertaken when requested by Aviation Authority staff. Services performed under this Addendum would be compensated based on Ricondo, Artistic Design, and Binder approved hourly rates for FY 2026 presented in **Table 2**.

TABLE 2 FISCAL YEAR 2026 APPROVED HOURLY RATES

COMPANY	POSITION	HOURLY RATES	AMENDED RATES
Ricondo	Senior Officer*	\$400.00	\$400.00
Ricondo	Manager*	\$216.00	\$216.00
Artistic Design	Senior Project Manager	\$170.00	\$180.00
Artistic Design	Project Superintendent	\$66.00	\$66.00
Artistic Design	Office Manager	\$76.00	\$76.00
Binder	Senior Consultant	\$117.00	\$117.00

*A travel premium (field) rate to cover expenses for the categories denoted above with an asterisk, allowing for an additional \$50/hour to each of the approved hourly rates for staff members attending meetings or doing onsite work traveling from Chicago, Washington DC, Denver, and Dallas has also been approved; and an additional \$35/hour to each of the approved hourly rates for staff members attending meetings or doing onsite work traveling from Miami.



Brad Friel, A.A.E., AICP
Greater Orlando Aviation Authority
December 10, 2025
Page 3

We appreciate the opportunity to continue serving and supporting the Greater Orlando Aviation Authority. If you require additional information, please contact me at 305-677-0370 or via email at pricondo@ricondo.com.

Sincerely,

RICONDO & ASSOCIATES, INC.

Pete Ricondo, P.E.
Senior Vice President

cc: Karla Carman
Vitold Rodriguez
Christopher DeLoatche
Kevin Thompson
Foo Pham (Ricondo)
21041212

ARTISTIC IDENTITY

Pete Ricondo (Ricondo)
Greater Orlando Airport Authority
Orlando International Airport
One Fuqua Blvd.
Orlando, FL 32827

Re: Professional Fee Proposal: **Signage Design and Consulting On Call Services for Orlando International Airport**, for the GREATER ORLANDO AIRPORT AUTHORITY

Dear Ricondo:

ARTISTIC IDENTITY LLC appreciates the opportunity to submit our Fee Proposal for the above referenced services for your consideration.

SIGNAGE DESIGN & CONSULTING ON CALL SERVICES

These on call services as proposed to GOAA Planning will consist of:

- Assist GOAA with Signage / Wayfinding Projects, from concept development to final completion, as requested.
- Assist GOAA with long-term signage strategies that align with GOAA's Wayfinding & Signage Program goals and evolving needs. This could include assessing the overall signage system and recommending improvements or updates, as requested.
- Conduct usability studies to ensure that signage effectively communicates information to various user groups, including those with disabilities or non-native speakers, as requested.
- Regularly review signage to ensure it meets current accessibility standards and regulations, and provide recommendations for any necessary updates, as requested.
- Review GOAA Sign Design Guidelines and provide comments for incorporation, as requested.
- Assist in recommendation and coordination of vendors or contractors for signage fabrication and installation, ensuring alignment with project specifications and quality standards, as requested.
- Provide training for GOAA's Wayfinding & Signage Program and Graphic Shop staff on the maintenance and management of signage systems, including best practices for content updates and troubleshooting, as requested.
- Assist GOAA to define project scope, as requested.
- Provide Quality Control for GOAA Signage / Wayfinding Projects, as requested.
- Conduct field observation and provide design recommendations, as requested.
- Attend coordination meetings as required
- Provide written documentation of all field findings, project coordination, and design recommendations, as requested.

- Prepare Rough Order of Magnitude cost estimates to assist GOAA Planning and establishing project budgets, as requested.

Construction Administration Duties (Project Based):

- Oversee site preparation and construction activities related to signage installation, as requested.
- Coordinate with contractors to ensure that signage is installed according to design specifications and quality standards, as requested.
- Implement quality control measures to ensure that signage meets design and construction standards, as requested.
- Conduct inspections and address any issues or discrepancies during installation, as requested.
- Ensure that all construction activities comply with relevant codes, regulations, and GOAA policies, as requested.
- Address any compliance issues promptly and take corrective actions as needed and requested.
- Conduct regular site visits to monitor progress and address any construction-related issues, as requested.
- Provide recommendations for adjustments or improvements based on field observations, as requested.
- Coordinate with architects, engineers, and other professionals to ensure seamless integration of signage into the overall project, as requested.
- Facilitate communication between different parties to resolve any conflicts or issues, as requested.
- Address and resolve construction-related issues or disputes that arise during the project, as requested.
- Facilitate problem-solving discussions and implement solutions to keep the project on track, as requested.
- Maintain detailed records of construction activities, including site conditions, changes, and inspections, as requested.
- Prepare and distribute progress reports and other documentation to GOAA stakeholders as needed & requested.

PRELIMINARY SCHEDULE

Based on GOAA's funding, this effort will be for approximately 6 months from Oct 1, 2025 thru Mar 30th, 2026.

PROFESSIONAL FEES

See attached tables for hours and fees.

SUMMARY OF PROPOSED NOT TO EXCEED PROFESSIONAL FEES:

FIRM	FEE
ARTISTIC IDENTITY Not to Exceed Fees	\$60,162
Not to Exceed Reimbursables Expenses	\$0
TOTAL	\$60,162

The proposed **ARTISTIC IDENTITY LLC** professional fees were calculated as follows and are not to exceed:

ARTISTIC IDENTITY LLC Professional Fee Breakdown:

Task/Position	Senior Project Manager		Senior Project Manager		Project Superintendent		Office Manager		Total	
Hourly Rate (\$/Hr.)	\$180		\$170		\$66		\$76			
Extension of Staff	Labor Hours	Cost	Labor Hours	Cost	Labor Hours	Cost	Labor Hours	Cost	Labor Hours	Cost
Sr. Project Manager	208	\$37,440	105	\$17,850		\$0			313	\$55,290
Cad Technician		\$0	0	\$0	60	\$3,960	0		60	\$3,960
Clearical / Office		\$0	0	\$0		\$0	12	\$912	12	\$912
		\$0	0	\$0		\$0			0	\$0
Grand Total										
	208	\$37,440	105	\$17,850	60	\$3,960	24	\$912	397	\$60,162

HOURLY RATES:

The hourly rates provided are consistent with our Consulting agreement and are summarized as follows:

FIRM	POSITION	HOURLY RATE
ARTISTIC IDENTITY	Senior Project Manager	\$180.00
ARTISTIC IDENTITY	Senior Project Manager	\$170.00
ARTISTIC IDENTITY	Project Superintendent	\$66.00
ARTISTIC IDENTITY	Office Manager	\$76.00

We hope this proposal meets with your approval and as always, I am available to discuss with you or your staff any aspect of the information contained herein. **ARTISTIC IDENTITY LLC** is committed to servicing GOAA with our fullest capabilities. I look forward to hearing from you soon.

Sincerely,

ARTISTIC IDENTITY

Robert Jarvis

Robert Jarvis
Sr. Project Manager

TRUTH IN NEGOTIATION CERTIFICATION

The Consultant hereby certifies, covenants, and warrants that wage rates and other factual unit costs supporting the compensation for this project's agreement are accurate, complete, and current at the time of contracting.

The Consultant further agrees that the original agreement price and any additions thereto shall be adjusted to exclude any significant sums by which the Aviation Authority determines the agreement price was increased due to inaccurate, incomplete, or noncurrent wage rates and other factual unit costs. All such agreement adjustments shall be made within (1) year following the end of the contract. For purposes of this certificate, the end of the agreement shall be deemed to be the date of final billing or acceptance of the work by the Aviation Authority, whichever is later.

Consultant: Ricondo & Associates, Inc.

By:  _____

Print Name: Pete Ricondo, P.E., Senior Vice President

Date: December 10, 2025

GREATER ORLANDO AVIATION AUTHORITY
Nongovernmental Entity Declaration Regarding
the Use of Coercion for Labor and Services

Nongovernmental Entity's Name: Ricondo & Associates, Inc.

Nongovernmental Entity's FEIN: 36-3663903

Authorized Officer or Representative Name and Title: Pete Ricondo, Senior Vice President

Nongovernmental Entity's Address:

3504 Lake Lynda Drive, Suite 165

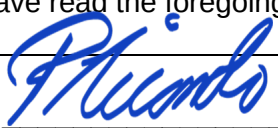
City: Orlando State: FL ZIP: 32817

Section 787.06(13), Florida Statutes, requires all nongovernmental entities executing, renewing, or extending a contract with a governmental entity, as defined in section 287.138(1), Florida Statutes, to provide an affidavit signed by an officer or a representative of the nongovernmental entity under penalty of perjury that the nongovernmental entity does not use coercion for labor or services as defined in that statute. The Greater Orlando Aviation Authority is a governmental entity as defined by and for purposes of section 787.06(13).

The nongovernmental entity identified above does not, pursuant to section 787.06(2)(a):

- Use or threaten to use physical force against any person;
- Restrain, isolate, or confine, or threaten to restrain, isolate, or confine any person without lawful authority and against her or his will;
- Use lending or other credit methods to establish a debt by any person when labor or services are pledged as a security for the debt, if the value of the labor or services as reasonably assessed is not applied toward the liquidation of the debt, the length and nature of the labor or services are not respectively limited and defined;
- Destroy, conceal, remove, confiscate, withhold, or possess any actual or purported passport, visa, or other immigration document, or any other actual or purported government identification document, of any person;
- Cause or threaten to cause financial harm to any person;
- Entice or lure any person by fraud or deceit; or
- Provide a controlled substance as outlined in Schedule I or Schedule II of section 893.03, Florida Statutes, to any person for the purpose of exploitation of that person.

Under penalties of perjury, I declare that I have read the foregoing statement and that the facts stated in it are true.

By: 

Authorized Officer or Representative for Nongovernmental Entity

Print Name and Title:

Pete Ricondo, Senior Vice President

Date: 12/10/2025

Memorandum

DATE: January 27, 2026

TO: Members of the Procurement Committee

FROM: Danny Palakal, Vice President, Information Technology

Item Description

Request for Recommendation to the Aviation Authority Board to Approve the Purchase of Computer Hardware and Software, Implementation and Maintenance, Support Renewals, License Renewals, and Internet-Based Subscription Renewals

Background

This request is for multiple purchases of Computer Hardware and Software, Implementation and Maintenance, Support, Maintenance and Support Renewals and License Renewals, as well as Software as a Service (SaaS) License Renewals, and other Internet Based Subscription Service Renewals (Technology Renewals) by utilizing various procurement methods as reflected in the attached list, and as allowed by Aviation Authority Policies.

The term of each Renewal may range from a pro-rated period of less than twelve months to a not-to-exceed period of 60 months as appropriate for the renewal agreement purchased.

Issues

All Aviation Authority-owned computer hardware and software licenses require ongoing support and/or maintenance to ensure continuous and reliable operation of systems critical to Aviation Authority operations. Most hardware and software products are proprietary, protected by copyright, and/or governed by license agreement terms.

The Aviation Authority's Procurement Services Department makes every effort to obtain competitive pricing for both initial purchases and renewal agreements. In many cases, required agreements and technical expertise are only available directly from the original hardware or software manufacturers. Procuring maintenance or support from alternate vendors could void warranties, cause system downtime, or violate copyright agreements.

The Aviation Authority also maintains SaaS licensing agreements that provide access to software not owned by the Authority. These agreements are essential for supporting the operational needs of various departments. SaaS agreements eliminate the need to procure hardware or traditional on-premises software licenses. Hardware and maintenance responsibilities lie with the SaaS provider, and software upgrades are included as part of the annual renewal costs.

Small Business

The Office of Business Opportunity & Exchange has reviewed the requirements for the above-referenced procurements and determined that, due to the specialized scope of the required services, a Local Developing Business and/or Veteran Business Enterprise participation goal is not applicable.

Alternatives

There are no reasonable alternatives under consideration.

Fiscal Impact

The fiscal impact which includes a 20% contingency, is in a not-to-exceed amount of \$21,072,797.82, for a twelve-month period from April 1, 2026, through March 31, 2027. If an item purchase exceeds the 20% contingency, the overall increase cannot exceed \$250,000, without additional board approval. All purchases are subject to the availability of funding. The value of renewal purchases made will be funded by the associated departments from the Operations and Maintenance Funds approved during the budget process. Funds expected to be spent in the current fiscal year are within budget. Funding required in the current and subsequent fiscal years will be allocated from the Operations and Maintenance Fund, as approved through the budget process and when funds become available.

Recommended Action

It is respectfully requested that the Procurement Committee approve the following to be recommended to the Aviation Authority Board: (1) approve the Purchase of Computer Hardware and Software Maintenance, Support Renewals, License Renewals, and Internet Based Subscription Renewals per the attached list, which renew within the twelve month approval period of April 1, 2026 through March 31, 2027; (2) authorize funding from approved departments' Operations and Maintenance Funds in the amount of \$21,072,797.82 , which includes a 20% contingency for anticipated price increases and the purchase of new licenses and hardware support; (3) authorize a 20% contingency per item with authorization to exceed the 20% contingency when the total increase is \$250,000 or below as long as there is available budget; and (4) authorize the Procurement Services Department to issue the necessary purchase orders for each item utilizing competitive quotations, direct negotiations, single source procurements, sole source procurements, other entity contracts, procurement card, or other methods in compliance with referenced Aviation Authority's policies.

Attachments

Attachment A: Award Criteria
Attachment B: IT Master List
Attachment C: Finance Form

Financial Compliance

Not-to-Exceed Fees	\$21,072,797.82
Lump-Sum Fees	\$0.00
Not-to-Exceed Expenses	\$0.00
TOTAL	\$21,072,797.82

Attachment A

Award Criteria:

The various manufacturers and service providers publish and provide pricing for renewal agreements/services annually. Some renewal agreements/services are only available directly from the manufacturer. Some of the manufacturers make their renewal agreements/services available only through distributors called "Value Added Re-sellers" (VARs). When this is the case, Staff makes every effort to compete the Aviation Authority's annual renewal agreements/service requirements among the available VAR's. The Procurement Services Department will determine the method of purchase required for each item on the list.

Method of Procurement:

The Procurement Services Department, in conjunction with the associated departments, will determine the appropriate method of procurement for each item as authorized by the Aviation Authority's Policies and Procedures, which may include:

1. By Competitive Procurements (Policy 450.02), which generally requires that Requests for Quotations be issued when the value is expected to exceed \$65,000.00, and there are no non-competitive methods that can be utilized for those purchases; or Other Entity Contracts from a Supplier having a competitively procured requirements contract, annual agreement, contract with any other public entity.
2. Through Non-Competitive Procurements (Policy 450.03), which permits the procurement of Goods, Services, and Professional Services with limited or no competition. This would include the following methods: a) Sole Source Procurement, when the goods or services are limited to one source, or when they must be obtained from a specific manufacturer's dealer; b) Single Source Procurement, when the goods or services are procured from one firm among others in a competitive marketplace which, for justifiable reasons, is found to be most advantageous for the purpose of fulfilling the given purchasing need; or c) by Direct Negotiation when the dollar value of the purchase does not exceed \$65,000.00.
3. By Procurement Card (Policy 450.10), which permits the use of an Aviation Authority-issued procurement card for small order purchasing, within established limitations.

Contingency Utilization:

There are several reasons why an item may exceed the 20% contingency, including, but not limited to:

1. New Technology Purchases and Upgrades that provide the newest version of software, technologies, modules, functionalities, and licensing platforms
2. Purchases of new licenses and support due to Airport Users/Employee Growth
3. Market Rate Inflation due to increased labor, logistics, and material costs
4. New Hardware purchased for the Terminal C Complex that have come off warranty to then fall under existing or new maintenance and support agreements
5. Tru-ups like Microsoft, Cisco, and Avaya purchases

**Attachment C
Finance Form**

Date:	12/19/2025	CCM / PC:	PC
Requestor's Name:	Ian Brooks	Requestor's Extension:	3124
Form Preparer's Name:	Ian Brooks	Preparer's Extension:	3124
Requestor's Department:	Information Technology	Purchasing Solicitation #:	n/a
Description:	IT Master List	Committee Date:	1/27/2026
Vendor:	Multiple	Committee Agenda Item#:	n/a

NON-PROJECT FUNDS: O&M, CAPEX, ORL REVENUE FUNDS

Account Code Format: xxx.xxx.xxx.xxxxxxx.xxx.xxxxxx	FY 25 Amount	FY 26 Amount	FY 27 Amount	FY 28 Amount	FY 29 Amount	Total Contract
Various Sections/GL Accounts		\$8,780,332.43	\$8,780,332.43			\$17,560,664.85
20% Contingency		\$1,756,066.49	\$1,756,066.49			\$3,512,132.97
Total Requisition	-	\$10,536,398.91	\$10,536,398.91	\$0.00	\$0.00	\$21,072,797.82
BPA or Requisition Number		Multiple	Multiple			

Funding Approver:	
OMB Notes:	Department will enter requisitions when renewals are made

Gianluca Cambria

From: Jamie López, BIM, BSCM, LYSSB
Sent: Thursday, January 22, 2026 11:29 AM
To: Gianluca Cambria
Subject: FW: Finance Form for IT Master List

Hi Gianluca,

Happy Thursday!

See below for FF without signature reason.

Should you need anything else, feel free to contact me.
Have a great day!

Jamie López, BIM, BSCM, LYSSB

Assistant Manager, Purchasing



jamie.lopez@goaa.org

P +14078256423

Greater Orlando Aviation Authority

5855 Cargo Road

Orlando, FL 32827

FlyMCO.com

From: Andrea Harper <AHarper@goaa.org>
Sent: Wednesday, January 14, 2026 8:38 AM
To: Ian Brooks <ibrooks@goaa.org>; Spend Approval <SpendApproval@goaa.org>
Cc: Jamie López, BIM, BSCM, LYSSB <jamie.lopez@goaa.org>; Danny Palakal <dpalakal@goaa.org>; Abdu El-Baroudi <AEIBaroudi@goaa.org>
Subject: RE: Finance Form for IT Master List

No problem, I do not sign for this master list. I only sign as the departments enter the requisitions for purchase orders.

Andrea Harper

Senior Manager, Budget and Accounts Payable



AHarper@goaa.org

P +14078257342

Greater Orlando Aviation Authority

FlyMCO.com

From: Ian Brooks <ibrooks@goaa.org>

Sent: Wednesday, January 14, 2026 7:09 AM

To: Spend Approval <SpendApproval@goaa.org>

Cc: Jamie López, BIM, BSCM, LYSSB <jamie.lopez@goaa.org>; Danny Palakal <dpalakal@goaa.org>; Abdu El-Baroudi <AEIBaroudi@goaa.org>

Subject: RE: Finance Form for IT Master List

Good morning.

I hate to do this to you, but there have been a couple number of updates since last evening.

Please see revised finance form for review.

Thank you.

Ian

Ian Brooks

IT Contracts Manager



ibrooks@goaa.org

P +14078253124 **C** +14076257682

Orlando International Airport

FlyMCO.com

From: Ian Brooks

Sent: Tuesday, January 13, 2026 2:42 PM

To: Spend Approval <SpendApproval@goaa.org>

Cc: Jamie López, BIM, BSCM, LYSSB <jamie.lopez@goaa.org>; Danny Palakal <dpalakal@goaa.org>

Subject: Finance Form for IT Master List

Please see attached finance form for approval.

Attachment B
IT Master List
April 1, 2026 - March 31, 2027

No.	Vendor	Manufacturer	Product description	PO Number	Current Year Support Value \$	Manager	Department	Method of Procurement
1	1200 AERO	1200 AERO	Airport Operations Monitoring for Orlando Executive	98476	\$3,600.00	Judith-Ann Jarrette	Airfield Operations	RFQ
2	Diligent Canada	ACL Services Ltd	ACL Web Subscription	100165	\$8,604.00	Tianna Dumond	Internal Audit	RFQ
3	ADF Innovations	ADF Innovations	Airport Operations Management Services (AOMS), Software License and Maintenance Subscription	98336	\$194,478.00	Abdu El-Baroudi	Airfield Operations	RFQ
4	Insight Public Sector	Adobe	Adobe InDesign, Illustrator, Photoshop for Creative Cloud for Teams - Team Licensing, Lightroom Subscription Renewal.	99761	\$88,658.02	Houda Litto	Information Technology	OEC
5	ADP LLC	ADP LLC	Payroll Processing Services	99952	\$64,000.00	Kyle Reynolds	Finance	OEC
6	Nearmap US	Aerial Imagery	Near Map Vertical Subscription	98599	\$33,000.00	Joe Furnari	Information Technology	RFQ
7	Agility PR Solutions	Agility PR Solutions	Annual Web Subscription for Public Affairs	99710	\$14,590.00	Angela Starke	Public Affairs & Community Relations	RFQ
8	Aptaero Inc	Airline Choice Gate Pass	Services, Airline Choice Gate Pass Solution w/ Visitor Pass Portal	99385	\$36,000.00	Tawana Allen	Customer Experience	RFQ
9	Airline Data Inc	Airline Date Inc	Aviation Data Subscription Services	99969	\$32,400.00	Jerry Harris	Marketing	RFQ
10	Airports Council International	Airports Council International	ASQ Departures Passenger Survey	98688	\$22,500.00	Tawana Allen	Customer Experience	RFQ
11	NATACS Acquisition	AirTera	CBT Annual Subscription, Annual hosting of SaaS LMS with Standard or Custom Courses for 10001 - 20000 users (ILS Hosted Subscription)	100303	\$48,000.00	Paul Cook	Security Administration	RFQ
12	Aviation Information Sharing & Analysis	A-ISAC	A-ISAC Gold Subscription Services, Subscription Renewal	99673	\$25,000.00	Carlos Baez	Information Technology	RFQ
13	Carahsoft	Akamai Technology	Network Segmentation Tool Subscription	100346	\$239,523.95	Carlos Baez	Information Technology	OEC
14	CDW Govt.	APC	Software Support for StruxureWare and Infrastruxure	99033	\$8,335.60	Paul Haust	Information Technology	OEC
15	CDW Govt.	APC	Warranty, UPS Extended Warranty, 3 Year	99365	\$106.99	Paul Haust	Information Technology	OEC
16	Apple	Apple	Apple Developer Subscription	P-Card	\$99.00	Joe Furnari	Information Technology	RFQ
17	Aquaforest Limited	Aquaforest Limited	Autobahn DX w/ Multi-Core Module, Support & Maintenance Coverage.	99766	\$1,318.90	Joe Furnari	Information Technology	RFQ
18	CivicPlus	ArchiveSocial	Cloud based SW Subscription	Check	\$1,188.00	Angela Starke	Public Affairs & Community Relations	RFQ
19	ARIN	ARIN	American Registry for Internet Numbers, Ltd Annual Maintenance for Automomous System Number	P-Card	\$150.00	Paul Haust	Information Technology	RFQ
20	Astrophysics Inc	Astrophysics Inc	Maintenance and Support for X-Ray Screening Vans	99133	\$29,520.00	Paul Cook	Security Operations	RFQ
21	AT&T	AT&T	SIP/Trunks - Terminal and Annex	99971	\$232,737.32	Houda Litto	Information Technology	Exempt - Utility
22	AT&T	AT&T	Club Services & PRI's	100018	\$200,000.00	Houda Litto	Information Technology	Exempt - Utility
23	AT&T	AT&T	Managed Internet Services Public Internet/Wifi	100190	\$46,911.12	Paul Haust	Information Technology	RFQ
24	AT&T	AT&T	UTL Internet Service OEA	98566	\$25,466.94	Paul Haust	Information Technology	RFQ
25	AT&T	AT&T	Dedicated Internet Service (PRCS- Parking)	99771	\$14,497.68	Abdu El-Baroudi	Parking Operations	RFQ
26	AT&T	AT&T	Dedicated Internet Services - Baggage Handling System (BHS)	99739	\$8,176.92	Paul Haust	Information Technology	RFQ
27	Auditboard Inc	Auditboard Inc	Auditboard Auditing Software Subscrption (Annual)	99045	\$23,500.00	Kayla Mayhue	Internal Audit	RFQ
28	DLT Solutions	Autodesk	AutoCAD, Software Subscription: Architecture Engineering Construction Collection IC Government Multi-user ELD Annual Subscription; and AutoCAD LT 2018 Government Single-user ELD	98870	\$38,963.51	Joe Furnari	Information Technology	OEC
29	Avaya	Avaya	12 months -Avaya Annual Maintenance & Support including Avaya ACNS Notification System	99402	\$748,771.20	Houda Litto	Information Technology	OEC
30	B2Gnow	B2Gnow AskReply, Inc.	B2Gnow SW Support	100135	\$57,643.07	Iranetta Dennis	Small Business Development	RFQ
31	DLT Solutions	BIM	BIM Collaborate Pro 25 Seat Subscripion (Autodesk) CLOUD Government	99762	\$18,983.29	Joe Furnari	Information Technology	RFQ
32	Bluebeam, Inc.	Bluebeam, Inc.	Annual Maintenance Bluebeam Revu perpetual software license, Standard and CAD Annual Maintenance	98505	\$6,229.00	Houda Litto	Information Technology	RFQ
33	Carahsoft	Box.com	Box Enterprise Software License Renewal, 251-500 EntPlus Licenses Annual, Subscription	99531	\$128,036.25	Joe Furnari	Information Technology	OEC

Attachment B
IT Master List
April 1, 2026 - March 31, 2027

34	Hewlett Packard	Broadcom	VMware vSphere, Foundation (VVF) license subscription for 2,048 cores, 1 Year, 24x7, Electronic Right to Use License	99760	\$323,742.72	Paul Haust	Information Technology	OEC
35	SHI	Broadcom	VMWare Workspace ONE, Shared Cloud Subscription and ONE Deployment advanced VMware (includes AirWatch, V-WOA-CLD-D-P-F-2 and V-PS-WOZ-DEP-F-2)	99461	\$42,558.00	Houda Litto	Information Technology	RFQ
36	Skidata Inc	Broadcom	VMware Annual Software Support for Skidata	96341	\$9,398.80	Abdu El-Baroudi	Parking Operations	RFQ
37	Built for Teams	Built for Teams	Annual Subscription Service	99718	\$58,560.00	Randolph Hudgins	Human Resources	RFQ
38	Colossus Inc	Caliber Public Safety	Licenses, Annual Maintenance, Support & Subscription	98278	\$23,561.73	Paul Cook	Communication Center	RFQ
39	Calix Inc	Calix Inc	Calix E7 Annual Maintenance Agreement, Associated with the purchase of Essential Support Entitlement<500	99356	\$6,295.00	Paul Haust	Information Technology	RFQ
40	Casper Airport Solutions, Inc.	Casper Airport Solutions, Inc.	Noise & Operations Monitoring System	98348	\$85,000.00	Kevin Thompson	Environmental	OEC
41	Extensis	Celartem, Inc.	LizardTech GeoExpress 9, GeoExpress Local Support Renewal	99019	\$1,940.00	Joe Furnari	Information Technology	RFQ
42	Veytec	Cisco	Main Cisco Smartnet, Network Equipment Maintenance, & Support Services	98273	\$1,902,564.35	Paul Haust	Information Technology	OEC
43	Veytec	Cisco	Cisco Nexus 9300 Support	1008053	\$13,028.40	Paul Haust	Information Technology	OEC
44	Veytec	Cisco	Cisco Network Hardware Support	1007773	\$25,190.60	Paul Haust	Information Technology	23-148 OEC
45	CITIRI Inc.	CITIRI Inc.	Operational Readiness Activation and Transition (ORAT) - Software Support Subscription	98762	\$295,470.00	Joe Furnari	Operational Readiness Team	SS: 24-478
46	CloudNuro Corp	CloudNuro Corp	CloudNuro. AI Platform Subscription and Implementation	98520	\$45,000.00	Joe Furnari	Information Technology	RFQ
47	Copenhagen	Copenhagen	Better VQ Subscription	100102	\$186,600.00	Abdu El-Baroudi	Airport Operations	RFQ
48	Cummins - Allison Corp.	Cummins - Allison Corp.	S0000550: Jetscan Money Counter Maintenance	98627	\$2,009.50	Abdu El-Baroudi	Parking Operations	RFQ
49	Prometheus Group	DataSplice LLC	DataSplice Annual Mobile for Maximo Software Subscriptions, Maintenance & Support	98745	\$47,626.26	Joe Furnari	Information Technology	RFQ
50	DGR Systems	DGR Systems	Technical Support 24x7x365 access to Armis Enterprise. Asset Data Management consolidates asset data into one complete, deduplicated and authoritative asset map	98509	\$247,965.65	Carlos Baez	Information Technology	RFQ
51	DH2i	DH2i	DH2i DxEnterprise SW Support 24/7	99096	\$62,208.00	Joe Furnari	Information Technology	RFQ
52	American Association of Airport Execs	Digicast	Digicast Subscription: AAAE live and "on-demand" communication, collaboration and learning over the Internet	99936	\$9,516.00	Matthew Dailey	ARFF	RFQ
53	Insight Public Sector	DocuSign	DocuSign Digital Signature Appliance Support, Subscription and Software Connector	99095	\$21,414.64	Joe Furnari	Information Technology	RFQ
54	Dun & Bradstreet	Dun & Bradstreet	D&B Email Plugin Subscription	99776	\$6,485.00	Kyle Reynolds	Finance	RFQ
55	Insight Public Sector	Entrust	Certificate Management Services for Entrust with IdentityGuard Cloud Services SSL Enterprise (Digital Certificates).	99411	\$27,462.55	Carlos Baez	Information Technology	RFQ
56	Epic Engineering	Epic Engineering	Subscription Support of Simplify i3* Operations Data	99948	\$220,000.00	Joe Furnari	Information Technology	OEC 25-631
57	ESRI Inc	ESRI Inc	ESRI Annual Enterprise Software Maintenance and ArcGIS Perpetual License Subscription	99965	\$240,478.05	Joe Furnari	Information Technology	RFQ
58	Esri Inc	Esri Inc	Annual subscription for 24/7 support and ticket escalation	99913	\$21,400.00	Joe Furnari	Information Technology	RFQ
59	Everbridge Inc.	Everbridge, Inc.	Urgent/Premier Desktop Alerting, IPAWS Notification, Open API and Additional Organization, Matrix - Mass Notification Subscription	97952	\$34,456.57	Paul Cook	Security Operations	RFQ
60	CE Broker Inc	EverCheck	EverCheck Education License / Tracking Software Subscription ARFF Employees	98262	\$2,400.00	Matthew Gibson	ARFF	RFQ
61	Presidio	Exagrid	ExaGrid 40000E backup appliances (Serial# CT418101900220 & CT418101900225)	98704	\$287,939.62	Paul Haust	Information Technology	RFQ
62	IdentiSys Inc	Fargo	Services, Warranty, Extended Depot, On-Site, for a Fargo "HDP5000" Printer for Access Control office.	98865	\$13,223.00	Roberto Lozada Velez	Security Access Control	RFQ
63	ESO Solutions	FireHouse Software	Firehouse Cloud Services and Cardiac Monitor Maintenance	97148	\$29,215.36	Matthew Dailey	ARFF	RFQ
64	First Due	First Due	Software License Subscription, Digital system for managing Pre-Fire Plans	99244	\$9,000.00	Joe Furnari	ARFF	RFQ
65	Safe Software Inc	FME	FME Form Floating Annual Maintenance and Software Support	99097	\$7,125.00	Joe Furnari	Information Technology	RFQ
66	FMLA Source Inc	FMLA Source Inc	Software tool Subscription for Information abd Administration Services for FMLA and ADA.	96959	\$25,800.48	Vivian Rosario	Human Resources	RFQ
67	Framna Amsterdam	Framna Amsterdam	GOAA Website, mobile app support, maintenance, and hosting	99903	\$228,299.00	Joe Furnari	Information Technology	RFQ

Attachment B
IT Master List
April 1, 2026 - March 31, 2027

68	Agile Risk Management, LLC	F-Response	F-Response Enterprise Edition (Dongle#155718039)	99691	\$3,409.00	Carlos Baez	Information Technology	RFQ
69	Frontline Public Safety Solutions	Frontline Public Safety Solutions	EX Training Tracker Software Subscription	98744	\$4,050.00	Jammi Hackett-Filbert	Communications Center	RFQ
70	Gartner	Gartner	Gartner for HR Leaders, Individual Access	98290	\$50,600.00	Randolph Hudgins	Human Resources	OEC
71	Gatekeeper Inc	Gatekeeper Inc	Gatekeeper Subscription Agreement (OEA), Computer Software System for Data Collection pertaining to FAA Inspections, Year 2 of 3	97685	\$4,300.00	Abdu El-Baroudi	Airport Operations Administration	RFQ
72	Certified Network Professionals	Genetec Advantage	CCTV Maintenance & Support for ORL (formerly OEA)	98312	\$26,709.62	Gary Trotta	Airport Operations Administration	RFQ
73	Transflo	Geotab	Geotab Monthly Service-Pro. fleet management software.	98023	\$5,247.36	Paul Cook	Security Administration	RFQ
74	Granicus, LLC	GovQA	Public Records Request Management Platform	100161	\$21,523.78	Douglas Galvan	Board Services	RFQ
75	Empowered Systems	GSAQ AutoAudit	Annual Maintenance Autoaudit Windows and GSAQ Auto Audit	99814	\$2,842.69	Tianna Dumond	Internal Audit	RFQ
76	Hewlett Packard	Hewlett Packard	Aruba 1 yr support	99432	\$165,691.00	Paul Haust	Information Technology	OEC
77	Hewlett Packard	Hewlett Packard	HPE Tech Care Essentials for CBP VSS hardware/software, Complete Care Credits (professional services for CBP environment) and VMware Horizon (VDI software)	99790	\$77,911.44	Paul Haust	Information Technology	OEC
78	Hewlett Packard	Hewlett Packard	HPE 24/7 Support (3 Yr) FLEX E-LTU	1008139	\$675.66	Paul Haust	Information Technology	OEC
79	High Performance Technologies	Hewlett Packard	Aruba Wireless Access Support 1 Yr	99462	\$186,835.00	Paul Haust	Information Technology	OEC
80	Insight Public Sector	Hewlett Packard	Aruba Annual Maintenance Support Renewal, Includes Clearpass Maintenance	98866	\$91,033.51	Paul Haust	Information Technology	OEC
81	Service Express	Hewlett Packard	Top Gun DataCenter Support, also incl. HPE OneView 24x7 Support - Remaining HPE DataCare Support	99964	\$76,878.00	Paul Haust	Information Technology	RFQ
82	Touchpoint	Hewlett Packard	Aruba "Meridian" Software Subscription - mapping tool for mobile app, Incl Blue Dot	98749	\$120,885.10	Joe Furnari	Information Technology	OEC
83	HID Global Corporation	HID Global Corporation	CMT Advantage Renewal, Services for Guardian V by Crossmatch Tech. and Live Scan Management.	98863	\$8,593.74	Ivette Casiano	Security Access Control	RFQ
84	HID Global Corporation	HID Global Corporation	Finger Print Scanner Support	97324	\$3,321.63	Roberto Lozada Velez	Security Administration	RFQ
85	Presidio	Horizon	Horizon VDI License Subscription	99230	\$6,035.24	Houda Litto	Information Technology	RFQ
86	NI Government	Hughes	ARFF Monthly Mobile SAT Subscription Fees	99671	\$713.48	Paul Cook	ARFF	RFQ
87	CDW Govt.	IBM	Annual MAXIMO Software Support	98862	\$288,189.52	Joe Furnari	Information Technology	OEC
88	ICS Learning Group	ICS Learning Group	Articulate 360 Team 1 Year Subscription	P-Card	\$2,838.00	Kristal Mendez	Human Resources	RFQ
89	Idera Inc	Idera Inc	Maintenance, Software for SQL Diagnostic Manager	98966	\$8,913.66	Joe Furnari	Information Technology	RFQ
90	Idera Inc	Idera Inc	Idera Software License Subscription	97286	\$6,683.16	Joe Furnari	Information Technology	RFQ
91	World Wide Technology	Infoblox	Annual InfoBlox Maintenance Renewal	99166	\$125,509.05	Paul Haust	Information Technology	OEC
92	Interaction Insight Corp	Insight	RedBox Annual Support (Enhanced Warranty and SMA) - Silver	98352	\$4,017.00	Houda Litto	Information Technology	RFQ
93	ICE Data Services	Interactive Data Corp	Datafeed Service Agreement	99782	\$2,400.00	Kyle Reynolds	Finance	RFQ
94	International Assoc of ISAOs	International Assoc of ISAOs	International Assoc of ISAOs annual membership	99423	\$9,000.00	Carlos Baez	Information Technology	RFQ
95	Intuitive Minicipal Solutions	Intuitive Minicipal Solutions	Real estate agreement lease tracking software subscription hosted by IMS includes UNLIMITED USERS - Intuitive Minicipal Solutions (IMS),	100274	\$25,000.00	Joe Furnari	Information Technology	RFQ
96	iProov	iProov	Hardware, Software implementation and support.	98752	\$228,400.44	Kenyatta Lee	External Affairs	RFQ
97	IT Federal Sales	IT Federal Sales	Services, Renewal, InsightVM Subscription - Includes up to three(3) consoles and Assets for Current Subscription	98558	\$32,191.92	Carlos Baez	Information Technology	RFQ
98	Jam Software	Jam Software	TreeSize Professional - Single License - Maintenance Renewal	P-Card	\$175.00	Paul Haust	Information Technology	RFQ
99	Ottergoose Inc.	JetTip	JetTip Annual 1 Yr Service Subscription	P-Card	\$60.00	Angela Starke	Public Affairs & Community Relations	RFQ
100	SHI	Joe Sandbox	Joe Sandbox Cloud Pro Software Subscription Part #NPN-JOESE-CLOUD	99535	\$41,762.38	Carlos Baez	Information Technology	RFQ
101	Discover Technologies	K2	Annual Maintenance and Support for K2 Software - Gold Level Support	99699	\$24,558.75	Joe Furnari	Information Technology	OEC
102	KnowBe4 Inc	KnowBe4 Inc	KnowBe4 Cybersecurity Awareness Training & PhishER Push Subscripion	98875	\$34,738.67	Carlos Baez	Information Technology	RFQ
103	Lexipol	Lexipol	Fire & EMS Learning Platform	100345	\$3,980.50	Matthew Daily	ARFF	RFQ

Attachment B
IT Master List
April 1, 2026 - March 31, 2027

104	Stryker Sales	Lifepak	Defibrillator, LIFEPAK CR2, Semi-Automatic, Cellular, English only, with Handle	98413	\$38,496.16	Matthew Dailey	ARFF	RFQ
105	Stryker Sales	LifePak	Product Service Plan Agreement for Five (5) Physio-Control Lifepak 15 Cardiac Monitor/Defibrillators Units for ARFF	97698	\$6,375.00	Matthew Dailey	Airport Operations Administration	RFQ
106	SHI	LogMeIn	LastPass (by LogMeIn) Enterprise Renewal	99459	\$11,440.50	Houda Litto	Information Technology	RFQ
107	Zoho Corporation	Manage Engine	EX ManageEngine SharePoint Subscription	98878	\$2,145.00	Ben Reyes	Information Technology	RFQ
108	Patch My PC	Microsoft	Base Installation Packages in SCCM & Microsoft Intune	99379	\$4,725.00	Houda Litto	Information Technology	RFQ
109	SHI	Microsoft	Software, License and Assurance Support	1008143	\$7,704.88	Houda Litto	Construction	RFQ
110	SHI	Microsoft	MAIN Microsoft (EA) AGREEMENT: Software and Services Contract (Defender) included, Co-Pilot MS 365, STC Windows Server Licenses, (LST/ASC STC) 16 cores standard also included.	98883	\$1,136,218.10	Houda Litto	Information Technology	OEC
111	SHI	Microsoft	TRUE-UP: Microsoft Annual True-Up - Virtual CAD CIS Suite, SQL Software Licenses, incl. F5	98814	\$94,272.00	Houda Litto	Information Technology	OEC
112	SHI	Microsoft	Software License Subscription	1007758	\$12,760.20	Houda Litto	Information Technology	OEC
113	SHI	Microsoft	Software License Subscription	1007762	\$55,747.98	Houda Litto	Information Technology	OEC
114	Microsoft	Microsoft	Microsoft Unified Enterprise Support and Pro-Active Services Add on.	98466	\$197,655.13	Houda Litto	Information Technology	OEC
115	CivicPlus	Monsido Inc	Monsido Web Governance Suite. Web Site Governance Tool that monitors both the public web site (OrlandoAirports.net) and the employee web site (MCOcares.com)	99561	\$3,969.00	Joe Furnari	Marketing	RFQ
116	Moodys Investors	Moodys Investors	Rating Fee Guide Subscription Service	99822	\$25,000.00	Kyle Reynolds	Finance	RFQ
117	Motorola Solutions Inc	Motorola Solutions Inc	Maintenance/Services Support for Motoroa Radio Equipment	100276	\$121,518.15	Paul Cook	Communication Center	OEC
118	Motorola Solutions Inc	Motorola Solutions Inc.	APX NEXT Single Band Portable Radio	98828	\$215,565.80	Paul Cook	Information Technology	OEC
119	Velocity EHS	MSDSonline, Inc.	MSDSonline (Subscription) 5-Year	99258	\$5,070.40	Jill Overstreet	Safety and Risk Management	RFQ
120	Fotronic Corp	NetAlly	Allycare (3 Yr) for EXG-300	97021	\$5,500.00	Jason Gross	Information Technology	RFQ
121	Netzoom	Netzoom	Altima Tech - Netzoom (Visio Plug-In)	P-Card	\$3,600.00	Paul Haust	Information Technology	RFQ
122	Saefix LLC	Nicevision	Maintenance Configuration licenses for NV Enterprise package	1007969	\$82,892.52	Joe Furnari	Information Technology	OEC 25-140
123	Saefix LLC	Nicevision	Nicevision Licenses, maintenance (Addl. 38)	1008146	\$13,645.65	Joe Furnari	Information Technology	RFQ
124	Certified Network Professionals	Nicevision	NiceVision Enterprise Support (1yr)	1007764	\$9,016.92	Joe Furnari	Information Technology	RFQ
125	Certified Network Professionals	NiceVision (Qognify)	NiceVision Enterprise Support (1yr)	1007764	\$40,325.67	Paul Haust	Information Technology	RFQ
126	Signet Technologies Inc	NiceVision (Qognify)	NiceVision CCTV HW and SW: Qognify Situater and VMS Support. Enhanced 24x7, Qognify VMS Support Base	98904	\$432,946.96	Joe Furnari	Information Technology	OEC
127	OAG Aviation WW LLC	OAG Aviation WW LLC	OAG Data feed, Flight Status Data Feed and SSIM	98774	\$88,420.00	Abdu El-Baroudi	Airport Operations Administration	RFQ
128	Presidio	Offensive Security	Offensive Security Validation Bundle Subscription for 2000 hosts. This is for our Breach and Attack Simulation tool.	99337	\$140,000.00	Carlos Baez	Information Technology	RFQ
129	Presidio	Omnia	Omnia Horizon 8 Enterprise Subscription, 1 yr term with VVF for VDI Edition: 10 Concurrent User Pk.	99248	\$6,035.24	Paul Haust	Information Technology	RFQ
130	Onstrategy	Onstrategy	StrategyHub Application & Coaching Services	99585	\$17,500.00	Joe Furnari	Information Technology	RFQ
131	Carahsoft	OpenGov	Cloud Solutions - eProcurement Platform Services	95585	\$106,985.09	Janice Hughes	Purchasing	OEC
132	Optiv Security Inc	Optiv Security Inc	F5 Network Support/Maintenance	98339	\$43,189.72	Paul Haust	Information Technology	RFQ
133	Optiv Security Inc	Optiv Security Inc	PTIV PCI Annual Subscription, Qualis: ASV Services	98793	\$1,800.00	Carlos Baez	Information Technology	RFQ
134	IBM	Oracle America	Oracle Planning and Budgeting Cloud Services	100060	\$77,217.00	Kyle Reynolds	Finance	SG00211 Evergreen
135	Oracle America	Oracle America	Oracle eBusiness Suite Annual Support Renewal (EBS)	100045	\$596,415.03	Kyle Reynolds	Finance	SG00211 Evergreen
136	Oracle America	Oracle America	Oracle Licenses and Support, DB Enterprise, tuning pks, diagnostic packs, maximo/GIS etc.	98612	\$331,617.42	Joe Furnari	Information Technology	SG00211 Evergreen
137	Oracle America	Oracle America	Primavera P6 Professional and Enterprise for PEC.	98629	\$8,627.62	Tara Ciaglia	Engineering & Construction	RFQ
138	Oracle America	Oracle Linux	Linux Premier Limited Support (2 CPU's per system) Qty 18 Servers, Contract Services Support Number 16977152.	98672	\$37,154.22	Paul Haust	Information Technology	SG00211 Evergreen

Attachment B
IT Master List
April 1, 2026 - March 31, 2027

139	OrlandoJobs.com	OrlandoJobs.com	Employment Advertizing Website Subscription Services	97177	\$10,197.11	Randolph Hudgins	Human Resources	RFQ
140	Compuquip Cybersecurity	Palo Alto	Annual Palo Alto Premium Support, Wifi and Perimeter	98270	\$191,110.92	Paul Haust	Information Technology	OEC
141	Passur	Passur	PASSUR web portal and Web Tracker without surface Tracking subscription services	98036	\$89,856.00	Abdu El-Baroudi	Operations	RFQ
142	Payscale Inc	Payscale Inc	Master Subscription Agreement	99205	\$23,000.00	Randolph Hudgins	Human Resources	RFQ
143	Pediatric Emergency Standards Inc	Pediatric Emergency Standards	Annual access to Handtevy Mobile.	98530	\$4,524.66	Matthew Dailey	ARFF	RFQ
144	Planning Technology	Planning Technology	Software License Agreement (SLA)	99921	\$19,000.00	Tuan Nguyen	Construction	RFQ
145	Popl Co	Popl Co	Popl Co Subscription Renewal	99576	\$9,889.46	Houda Litto	Information Technology	RFQ
146	Priority Dispatch	Priority Dispatch	AQUA ESP Product Line, Pro QA Extended Service Plan	100137	\$5,600.00	Paul Cook	Communication Center	RFQ
147	Stryker Sales	ProCareServices	LUCAS Prevent Onsite - NON Chest Compression Unit	97717	\$1,461.15	Matthew Dailey	ARFF	RFQ
148	SHI	Proofpoint	Proofpoint Annual Support and Subscription License	99564	\$116,917.00	Carlos Baez	Information Technology	OEC
149	Amadeus Airport IT Americas, Inc.	PROPworks	PROPworks Support and Maintenance	99716	\$38,934.12	Kyle Reynolds	Finance	RFQ
150	CSPI Technology Solutions	Pulse Secure	Services, Support Ivanti VPN Access Remote Platform	98689	\$11,040.00	Paul Haust	Information Technology	RFQ
151	Pulsepoint Foundation	Pulsepoint Foundation	Pulsepoint Annual Subscription	100191	\$8,000.00	Matthew Dailey	ARFF	RFQ
152	QLess Inc	QLess Inc	Queueing Appointments Reporting Subscription Software (1 Year)	98995	\$14,700.00	Roberto Lozada Velez	Security Access Control	RFQ
153	Carahsoft	Qualtrics	CX Foundation Subscription	99395	\$112,631.58	Joe Furnari	Information Technology	OEC
154	HID Global Corporation	Quantum Secure Inc	SAFE Software Support and Maintenance Agreement	98615	\$162,661.53	Roberto Lozada Velez	Security Access Control	RFQ
155	Rapiscan Systems	Rapiscan Systems	Services, Maintenance of X-Ray Machine Service Maintenance 24/7	99075	\$68,280.00	Michael Karamarkovich	Security Operations	RFQ
156	Recast	Recast	Recast Software Subscription	99039	\$22,222.00	Paul Haust	Information Technology	RFQ
157	Recite Me Na LLC	Recite Me Na LLC	Foreign Language Translation Software Services Subscription, Recite Me, S0004474,	100198	\$6,067.00	Jerry Harris	Marketing	RFQ
158	Red Gate Software	Red Gate Software	SQL Toolbelt Essentials Subscription (SKU-134) 1 User(s)	98353	\$1,356.00	Joe Furnari	Information Technology	RFQ
159	Emergent	Red Hat	Enterprise Linux Server, Red Hat Subscription	99362	\$19,575.92	Paul Haust	Information Technology	RFQ
160	Insight Public Sector	Reliaquest	Reliaquest Subscription: Security Operations platform includes Greymatter and ongoing eneablement, 1500 endpoints	99413	\$242,000.00	Carlos Baez	Information Technology	OEC
161	Rival IQ	Rival IQ	Social Media Software Analytics	P-Card	\$3,588.00	Angela Starke	Public Affairs & Community Relations	RFQ
162	Rocket Software	Rocket Software	Rocket Software Exceed License and Maintenance (3)	98817	\$470.88	Joe Furnari	Information Technology	RFQ
163	RouteMe	RouteMe	RouteMe Software Solution Subscription	98098	\$1,300.00	Houda Litto	Information Technology	RFQ
164	CDW Govt.	RSA	RSA Annual Support Renewal	96376	\$17,940.00	Paul Haust	Information Technology	OEC
165	Veovo Inc	Saab	Virtual Ramp Control (VRC) annual license, support, and maintenance includes AODX Rest ADB Safegate	98340	\$16,423.00	Abdu El-Baroudi	Operations Administration	RFQ
166	Safeware	Safeware	IDMS Standard Software Licenses and Integrations	98667	\$215,386.36	Paul Cook	Security Administration	OEC 25-341
167	Salary.com	Salary.com	CompAnalyst Market Data Subscription	98022	\$12,750.00	Vivian Rosario	Human Resources	RFQ
168	Salesforce.com	Salesforce.com	Customer Experience Management Application - Service Cloud Lightening Subscription 50 users	99579	\$67,063.12	Tawana Allen	Customer Experience	OEC
169	SANS Institute	SANS Institute	SANS Institute On Demand Cloud Security Architecture Training	99447	\$34,720.00	Carlos Baez	Information Technology	RFQ
170	Carahsoft	SAP	SAP Concur Travel Expense System	99288	\$21,210.01	Kyle Reynolds	Finance	RFQ
171	Image One	ScanPro	E-Image Data/ScanPro 2200 Microfilm Reader.	99823	\$1,098.89	Elliot Martinez Fraticelli	Executive Administration	RFQ
172	Selerix Systems Inc	Selerix Systems Inc	Benefits Administration System Services	100086	\$72,000.00	Randolph Hudgins	Human Resources	RFQ
173	Carahsoft	ServiceNow	Service Manager Suite (Service Now Help Desk and Master Annual Technology Contract Renewal Database)	100028	\$121,790.16	Joe Furnari	Information Technology	OEC
174	Workleap Platform	ShareGate	Subscription, ShareGate - Migrate Pro, 5 Machine Activations, 1-Year Subscription, SHG-P-239-5-12	99758	\$9,995.00	Joe Furnari	Information Technology	RFQ

Attachment B
IT Master List
April 1, 2026 - March 31, 2027

175	SignUpGenius Inc	SignUpGenius	SignUpGenius Enterprise	98532	\$1,873.00	Joe Furnari	Information Technology	RFQ
176	SITA	SITA	Annual Queue Management System support and services for TSA dashboard for checkpoints in terminal A,B&C - iQueue Management, Software Subscription and Maintenance Support, 1 Year	98011	\$168,552.72	Shiv Persaud	Information Technology	RFQ
177	SITA	SITA	SITA Maintenance Support for the Bag Message System	100145	\$124,356.00	Shiv Persaud	Information Technology	RFQ
178	SITA	SITA	RMS Data Messaging Fee	100146	\$9,420.00	Bob DeBaere	Operations Administration	RFQ
179	Sleuth Kit Labs	Sleuth Kit Labs	Forensic and Incident Management Platform Subscription	98876	\$16,000.00	Carlos Baez	Information Technology	RFQ
180	Carahsoft	Smartsheet	Smartsheet Management Software Subscription	99970	\$10,440.00	Kyle Reynolds	Finance	RFQ
181	Certified Network Professionals	Software House	CCURE 9000 Series R+ Support	98818	\$45,217.48	Joe Furnari	Information Technology	OEC
182	SHI	SolarWinds	Solar Winds - Patch Manager - Licenses (up to 250 nodes)	P-Card	\$2,348.00	Paul Haust	Information Technology	RFQ
183	SolarWinds	SolarWinds	Software Annual Maintenance Server & Application Monitor- ALX SolarWind	98710	\$42,289.21	Paul Haust	Information Technology	RFQ
184	Sonarsource	Sonarsource	Sonarsource annual license subscription, Enterprise edition	99321	\$33,200.00	Carlos Baez	Information Technology	RFQ
185	SP Plus Corp	SP Plus Corp	Parking Reservation System	98572	\$56,000.00	Zulai Perez	Parking Operations	RFQ
186	Brighthouse	Spectrum	Fiber Internet Subscription, includes Bloomberg dedicated Internet Services	98351	\$64,068.00	Paul Haust	Information Technology	RFQ
187	Brighthouse	Spectrum	Fiber Internet Subscription- Spectrum	98405	\$46,251.00	Paul Haust	Information Technology	RFQ
188	Brighthouse	Spectrum	Fiber Internet Subscription	98582	\$53,811.00	Paul Haust	Information Technology	RFQ
189	Carahsoft	Splunk	Splunk Annual Subscription License Renewal & Splunk Behavior Analytics (Cloud Verion)	98867	\$209,510.00	Carlos Baez	Information Technology	OEC
190	Sprout Social, Inc.	Sprout Social	Sprout Social Annual Team Plan Subscription (4 Users)	99135	\$35,324.12	Ana House	Public Affairs & Community Relations	RFQ
191	SquaredUp Ltd	SquaredUp Ltd	Enterprise Application Monitoring (EAM), 10 Users	97235	\$53,281.80	Paul Haust	Information Technology	RFQ
192	Standard & Poors Ratings Services	Standard & Poors Ratings Services	S&P Global Ratings - Annual Surveillance Fee	99833	\$8,000.00	Kyle Reynolds	Finance	RFQ
193	Insight Public Sector	StorMagic	StorMagic Storage Virtualization Software and Maintenance and Support for DMZ Environment	99146	\$2,907.44	Paul Haust	Information Technology	OEC
194	Insight Public Sector	StorMagic	Maintenance, Single Node, 6TB, Platinum	1006786	\$3,498.34	Paul Haust	Information Technology	OEC
195	Streetwork Data	Streetwork Data	Enterprise Subscription Package web application	98409	\$19,500.00	Abdu El-Baroudi	Operations Administration	RFQ
196	Summit Broadband	Summit Broadband	Internet & IP TV Services	98411	\$129,390.00	Paul Haust	Information Technology	RFQ
197	Summit Broadband	Summit Broadband	Summit Broadband Internet Services for Central Plant (HBJ)	97879	\$1,680.00	John Field	Maintenance Admin	RFQ
198	Summit Broadband	Summit Broadband	Summit Broadband South Terminal CBP	99756	\$1,667.28	Abdu El-Baroudi	Operations	RFQ
199	SymPro	SymPro	SymPro MACSUPPORT Annual Maintenance	100144	\$24,637.47	Kyle Reynolds	Finance	RFQ
200	Techsmith Corporation	TechSmith	Snagit Buiness	98795	\$1,300.00	Carlos Baez	Information Technology	RFQ
201	Tellabs	Tellabs	OLAN Custom Support Agreement and Software Subscription	99862	\$269,532.57	Paul Haust	Information Technology	RFQ
202	Tracker Corp	Tracker Corp	AG-470, I-9 and Immigration Subscription License Agreement for HR Talent Management System	Direct Pay	\$3,158.00	Randolph Hudgins	Human Resources	RFQ
203	Tracker Corp	Tracker Corp	Subscription License Agreement	98925	\$1,848.00	Vivian Rosario	Human Resources	RFQ
204	TrustLayer	TrustLayer	TrustLayer Collaborative Risk Management Platform Subscription	100140	\$46,200.00	Kyle Reynolds	Finance	RFQ
205	Tryhackme Ltd	Tryhackme Ltd	Tryhackme Subscription	99456	\$5,940.00	Carlos Baez	Information Technology	RFQ
206	VendNovation	UCAPIT	UPCAPIT Software Support for Pharmaceutical Dispensing Machine at ARFF	98330	\$1,200.00	Matthew Dailey	ARFF	RFQ
207	UKG Kronos Inc.	UKG Kronos Inc.	UKG Subscription and Support Svcs	99737	\$33,889.20	Kyle Reynolds	Finance	OEC: 24-6833
208	UKG Kronos Inc.	UKG Kronos Inc.	Workforce Management Systems and Related Products, Services and License Subscription Services	100278	\$169,440.00	Kyle Reynolds	Finance	OEC: 24-6833
209	UKG Kronos Inc.	UKG Kronos Inc.	Performance and Coaching Module - HR Subscription	97527	\$35,000.00	Kyle Reynolds	Finance	OEC: 24-6833
210	UKG Kronos Inc.	UKG Kronos Inc.	Workforce Management Systems and Related Products, Services and License Subscription Services - Timekeeping Hourly and Accruals	100241	\$99,952.00	Kyle Reynolds	Finance	OEC: 24-6833

Attachment B
IT Master List
April 1, 2026 - March 31, 2027

211	USIS	USIS	Subscription to manage & process the FF Cancer Act Payments	98635	\$1,850.00	Vivian Rosario	Human Resources	RFQ
212	Vaisala	Vaisala	Lightning Communication and Data Subscription Services	98705	\$14,700.00	Abdu El-Baroudi	Airfield Operations	RFQ
213	Optiv Security Inc	Varonis Systems	Varonis DatAdvantage Suite Subscription	99522	\$136,047.00	Paul Haust	Information Technology	OEC
214	Insight Public Sector	Veeam	Veeam Backup and Replication software subscription	99463	\$64,200.00	Paul Haust	Information Technology	RFQ
215	SHI	Veeam Software	Veeam Availability Suite Universal License Subscription	98493	\$64,003.02	Paul Haust	Information Technology	RFQ
216	Ventraq Corp	VENTRAQ	Annual NetPlus Silver Maintenance Support for Telecom System.	98333	\$37,660.00	Houda Litto	Information Technology	RFQ
217	Veovo Inc	Veovo Inc	Annual License and Support Fees for RMS	100231	\$874,569.00	Abdu El-Baroudi	Airfield Operations	SOQ 25-277
218	ViewPost North America LLC	ViewPost North America LLC	Check Printing and Electronic Payment Delivery Services	99681	\$4,000.00	Kyle Reynolds	Finance	RFQ
219	SHI	Wasabi Technologies	Wasabi Reserved Capacity hot Cloud Storage	99238	\$71,568.72	Paul Haust	Information Technology	OEC 25-859
220	ESI Acquisition Inc	WebEOC	WebEOC Subscription Agreement. (SaaS) 100 Users, Designpro Studio Pro, WebEOC Alerts.	99857	\$45,474.91	Abdu El-Baroudi	Airport Operations Administration	RFQ
		2026 Summary	Subtotal		\$17,560,664.85			
			20% Contingency		\$3,512,132.97			
			NTE Amount, Incl. 20% Contingency		\$21,072,797.82			
		2025 Summary	Subtotal		\$14,240,357.87			
			20% Contingency		\$2,848,071.57			
			NTE Amount, Incl. 20% Contingency		\$17,088,429.44			
			Cost Difference 2025 to 2026		\$3,320,306.98			
			*Overall Percent Increase		23%			

* Increase from 13 to 23% due to Cisco Support 3 year advanced Purchase (line item #42). This is a GOAA cost saving measure to avoid escalated annual costs and interest charges from Cisco Financial while getting a multi-year discounts. Savings does not include interest.

Methods of Procurement	
RFQ	Value is between \$0 - \$65,000 - department provides 1 RFQ, falls under Policy 450.02
2nd RFQ or RFQ (Request for Quotations)	Value is between \$65,000 - \$250,000 - department provides 1 RFQ and Purchasing obtains 2nd RFQ or RFQ to pursue additional competition, falls under Policy 450.03
OEC (Other Entity Contract)	"Piggy-Back" of competed contracts awarded by other agencies or national purchasing co-operatives, falls under Policy 450.02
SgS (Single Source)	One source chosen due to consideration and justification after soliciting sources for a product or services, falls under Policy 450.03
SS (Sole Source)	Only One Source, falls under Policy 450.03
P-Card	Permits the use of an Aviation Authority issued procurement card for small order purchasing, within established limitations., falls under Policy 450.10
Exempt	Evergreen (On-Going), Subscription Services, Items treated similar to a utility (ex. Government Internet or Telecommunications Services) falls under Policy 450.03
*NOTE: The "Starts/Ends" dates are to be viewed as the last approved period, and not reflective of what period the funds will be covering. Items that appear to be expired are kept on the list until the using department lets us know if they are renewing or canceling the Service Agreement. To meet the agenda deadline we establish a cut-off date and some of these items may still be in negotiations, have requisitions or PO's in process, or are being re-evaluated for need. We leave them on the list, showing the amount last paid for the item, in the event the service is required. If the service is canceled, it is removed.	

Memorandum

DATE: January 27, 2026

TO: Members of the Procurement Committee

FROM: Keila Walker-Denis, Vice President, MCO Operations

Item Description

Request for Recommendation to the Aviation Authority Board to Approve Amendment No. 4 to Purchasing Contract PS-329, Parking Access and Revenue Control System (PRCS) with Skidata, Inc. to Extend Software Licenses, System Support and Equipment Maintenance for a Period of Five-Year and to add License Plate Recognition (LPR) Software and Hardware

Background

On January 15, 2014, the Aviation Authority Board awarded Contract PS-329 for Parking Access and Revenue Control System to Skidata, Inc. The Contract scope includes all hardware, software, interfaces, tools, equipment, materials, labor, supervision, project management, warranties, and maintenance for a new Parking System at the Orlando International Airport.

The original contract scope of work has been adjusted by multiple change orders to add equipment, parts, and hardware required to complete the installation and implementation of the PRCS. As a result of the multiple change orders, the warranty period was extended. The total value of awarded contract scope including change orders was a not-to-exceed amount of \$3,439,564.41.

The initial term of the Contract was from Implementation through Final Acceptance and included a one-year warranty period, after which a five-year software licenses, system support and equipment maintenance period shall begin with the Aviation Authority having options to renew for five additional periods of one year each.

On April 21, 2021, the Aviation Authority Board approved Amendment No. 1 for a five-year software licenses, system support services and equipment maintenance through April 30, 2026, in the not-to-exceed amount of \$1,519,244.00.

On November 16, 2021, the Procurement Committee approved a no-cost Amendment No. 2 authorizing Skidata, Inc. to utilize a subcontractor.

On January 17, 2024, the Aviation Board approved Amendment No. 3 for the PRCS Servers and Network Infrastructure upgrade in the not-to-exceed amount of \$312,386.00.

Issues

Given the proprietary nature of PRCS software and equipment, staff recommend extending Contract PS-329 with Skidata, Inc. for software licenses, system support and equipment maintenance for a period of five years through April 30, 2031. The five-year extension value is a not-to-exceed amount of \$1,779,728.00.

Additionally, Staff recommends adding License Plate Recognition software, hardware and integration. The License Plate Recognition uses infrared cameras to capture vehicle license plates in real-time and convert them into digital, searchable data for automated revenue collection and parking management. The value of the License Plate Recognition software, hardware and integration is a not-to-exceed amount of \$473,754.00.

Small Business

The Office of Business Opportunity & Exchange has reviewed the requirements for this purchase and has determined that no participation is required, based on technical specialization.

Alternatives

There are no reasonable alternatives under consideration.

Fiscal Impact

Funding for the License Plate Recognition software, hardware and integration in the not-to-exceed amount of \$473,754.00 is from the previously approved Capital Expenditure Fund. Funding for the five-year software licenses, system support and equipment maintenance in the not-to-exceed amount \$1,779,728.00 will be allocated from the Operations and Maintenance Fund, as approved through the budget process and when funds become available.

Recommended Action

It is respectfully requested that the Procurement Committee approve that the following be recommended to the Aviation Authority Board: (1) approve Amendment No. 4 to extend Contract PS-329, Parking Access and Revenue Control System with Skidata, Inc. for a period of five years for software licenses, system support services and equipment maintenance and to add License Plate Recognition software, hardware and integration; (2) authorize funding in the not-to-exceed amount of \$473,754.00 from the previously approved Capital Expenditure Fund and in the not-to-exceed amount of \$1,779,728.00 from the Operations and Maintenance Fund; and (3) authorize the Chief Executive Officer or an Aviation Authority officer to execute the necessary documents following satisfactory review by legal counsel.

ATTACHMENTS:

Attachment A – Finance Form

Attachment B - Contract History

Not to Exceed Fees	\$2,253,482.00
Lump Sum Fees	\$0.00
Not to Exceed Expenses	\$0.00
TOTAL	\$2,253,482.00

ATTACHMENT A

Finance Form

Date:	1/14/2026	CCM / PC:	PC
Requestor's Name:	Zulai Perez	Requestor's Extension:	2389
Form Preparer's Name:	Abdu El-Baroudi	Preparer's Extension:	2606
Requestor's Department:	Parking	Purchasing Solicitation #:	PS-329
Description:	Parking Access and Revenue Control System (PARCS)	Committee Date:	1/27/2026
Vendor:	Skidata, Inc.	Committee Agenda Item#:	TBD

NON-PROJECT FUNDS: O&M, CAPEX, ORL REVENUE FUNDS

Account Code Format:	FY 26	FY 27	FY 28	FY 29	FY 30	Total
xxx.xxx.xxx.xxxxxxx.xxx.xxxxxx	Amount	Amount	Amount	Amount	Amount	Contract
308.234.611.5640002.000.501750	473,754.00					473,754.00
301.234.601.5640001.000.000000	295,020.00	360,032.00	374,892.00	374,892.00	374,892.00	1,779,728.00
						-
						-
						-
						-
						-
						-
						-
						-
						-
						-
						-
						-
Total Requisition	768,774.00	360,032.00	374,892.00	374,892.00	374,892.00	2,253,482.00
BPA or Requisition Number	102426					473,754.00
BPA or Requisition Number	BPA 93426					1,779,728.00

Funding Approver:
OMB Notes:

Andrea Harper

Number	Description	Approval Status	Creation Date	Currency	Total	Preparer	Reserved
102426	FY26 (234) Encumbr	In Process	14-JAN-2026 09:47:50	USD	473,754.00	Cason, Diane C	☒

**ATTACHMENT B
CONTRACT HISTORY**

CONTRACT	APPROVALS	DESCRIPTION	TERM	DOLLARS
Initial Term	• PSC 1/7/2014 • Board Approved Item K 1/15/2014	Initial Term: Implementation, a sixty (60) month maintenance period commencing after Final Acceptance and a Warranty period.	07/14/14 to 04/30/2026	\$1,783,564.00
Change Order No. 1	• CCM Agenda Item 5-E 10/21/2014	Contract Adjustment	07/14/14 to 05/01/2021	\$40,867.00
Change Order No. 2	• CCM Agenda Item 2-C 02/03/2015 • Board Agenda Item CA-L 02/18/2015	Contract Adjustment	07/14/14 to 05/01/2021	\$266,357.00
Change Order No. 3	• CCM Agenda Item 2-A 06/01/2016	Contract Adjustment	07/14/14 to 05/01/2021	\$3,546.40
Change Order No. 4	• CCM Agenda Item 2-G 10/11/2016 - Board Agenda Item CA-Q 10/19/2016	Contract Adjustment	07/14/14 to 05/01/2021	\$253,887.78
Change Order No. 5	• CCM Agenda Item 19 04/22/2017 • Board Agenda Item CA-R 04/19/2017	Contract Adjustment	07/14/14 to 05/01/2021	\$638,420.00
Change Order No. 6	• CCM Agenda Item 2-I 07/11/2017	Contract Adjustment	07/14/14 to 05/01/2021	\$21,923.75
Change Order No. 7	• CCM Agenda Item 2-J 07/11/2017	Contract Adjustment	07/14/14 to 05/01/2021	\$2,000.00
Change Order No. 8	• CCM Agenda Item 1-I 04/24/2018	Contract Adjustment	07/14/14 to 05/01/2021	\$32,649.41
Change Order No. 9	• CCM Agenda Item 25 05/22/2018	Contract Adjustment	07/14/14 to 05/01/2021	\$39,465.00
Change Order No. 10	• CCM Agenda Item 1-D 01/02/2019	Contract Adjustment	07/14/14 to 05/01/2021	\$13,962.00

Change Order No. 11	• CCM 07/30/2019 Item 1-F	Contract Adjustment	07/14/14 to 05/01/2021	\$161,229.00
Change Order No. 12	• CCM 09/24/2019 Item 1-A	Contract Adjustment	07/14/14 to 05/01/2021	\$25,532.00
Change Order No. 13	• CCM 02/18/20 Item 2-B	Contract Adjustment	07/14/14 to 05/01/2021	\$24,900.00
Change Order No. 14	• CCM 3/24/20 Item 1-D	Contract Adjustment	07/14/14 to 05/01/2021	\$111,533.07
Change Order No. 15	• CCM 6/23/20 Item 1-D	Contract Adjustment	07/14/14 to 05/01/2021	\$19,728.00
Change Order No. 16	N/A	Contract Adjustment – warranty period language	07/14/14 to 05/01/2021	\$0.00
Amendment No. 1	• CPC 4/5/2021 Board Agenda Item CA-D 04/21/2021	Contract Adjustment - 60 month maintenance period	05/01/2021 to 04/30/2026	\$1,519,244.00
Amendment No. 2	• CPC 11/16/2021	Contract Adjustment – Request to utilize Subcontractor	11/01/2021 to 04/30/2026	\$0.00
Amendment No. 3	• PC 01/02/2024 Board Agenda Item CA-F 01/17/2024	Contract Adjustment	05/01/2021 to 04/30/2026	\$312,386.00
Amendment No. 4	• Pending PC 01/27/2026	Contract Adjustment - 60 month maintenance period. Adding License Plate Recognition software and hardware.	05/01/2026 to 04/30/2031	\$2,253,782.00
Total Contract Value with all Changes (approved and proposed)				\$7,524,676.41