# Our services at a glance

#### **Brand strategy**

- · Brand strategy
- Planning (pre-launch, launch readiness)
- Positioning
- · Customer journey
- · Key messaging
- Workshops
- · Ad boards
- · Patient round-tables

#### **Congresses & events**

- · Booth concept and design
- · Roll-up displays
- · Folding displays
- · Digital booth content
- · Launch events (internal/external)

#### Campaign development

- · Awareness campaigns
- · Pre-launch campaigns
- · Launch campaigns
- · Patient activation campaigns

## For HCPs and patients (via HCP and D-to-C)

- · eDetails
- · Websites, content hubs
- · Apps
- · Social media campaigns
- · Edutainment games
- Videos (MoA, brand, product training, patient activation)
- · Product brochures
- · Leave-pieces
- · Patient case cards
- · Product slidesets
- · Approved eMails

#### **Medical writing**

- · Research
- · Congress/symposia preparation and summaries
- · Trial summaries
- · Product monographies
- · Slidesets
- · CME content
- Infographics
- · Posters
- · Articles & publications
- · White papers

#### **KOL** management

- · KOL mapping
- · KOL engagement
- · Advisory boards
- · Media trainings
- · Expert videos

#### **Public relations**

- · PR strategy
- · PR planning
- · Media relations
- · Press materials/press kit
- · Press releases
- · Infographics
- · Press monitoring
- · Press conferences
- · White papers
- Articles
- Media cooperations

#### Salesforce support

- Internal training materials (eLearnings)
- · Sales rep materials (digital, print)
- · Objection handling
- · Sales folder training

### Scholz &Friends Health